

PENDING CASE NOTICE: A case is currently pending and in settlement discussions concerning the depreciation rates and return on equity of the subject utility, Nos. ER17-2219, EL17-41 and EL17-93. This complaint should be processed expeditiously for potential consolidation.

NOTICE: Pursuant to the Regulatory Fairness Act, 16 U.S.C. § 824e(b), this Complaint is entitled to the same priority as that provided Section 205 filings of Entergy Services, Inc.

**UNITED STATES OF AMERICA  
BEFORE THE  
FEDERAL ENERGY REGULATORY COMMISSION**

LOUISIANA PUBLIC SERVICE  
COMMISSION

VERSUS

SYSTEM ENERGY RESOURCES,  
INC., and  
ENTERGY SERVICES, INC.

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DOCKET NO. EL18-\_\_\_\_\_

**COMPLAINT OF THE LOUISIANA PUBLIC SERVICE COMMISSION**

**I. INTRODUCTION**

1. This Complaint is submitted on behalf of the Louisiana Public Service Commission ("LPSC") pursuant to Rule 206 of this Commission's Rules of Practice and Procedure, 18 C.F.R. § 385.206, and pursuant to Sections 206, 306, and 309 of the Federal Power Act, 16 U.S.C. § 824e, 825(e), and 825(h). The Complaint seeks changes in the formula rate used by System Energy Resources, Inc. ("SERI") in billing the costs of the Grand Gulf nuclear unit under a Unit Power Sales Agreement ("UPSA") to affiliated companies, Entergy Arkansas, Inc. ("Entergy Arkansas"), Entergy Louisiana LLC ("Entergy Louisiana"), Entergy Mississippi, Inc. ("Entergy Mississippi") and Entergy New

Orleans, Inc. ("Entergy New Orleans"). The complaint also seeks refunds for the statutory refund period for unlawful rates.

## **II. SUMMARY OF THE COMPLAINT ISSUES**

2. The complaint seeks changes in the UPSA's formula rate to correct unjust and unreasonable aspects of the formula provisions for billing the return on equity, the amount of equity in the capital structure, and depreciation expense.

a. ***Return on equity.*** SERI's current return on equity allowance is unjust and unreasonable given SERI's unique circumstances and current market conditions. SERI's equity has virtually no risk and in most material respects resembles a high-quality bond. SERI is a wholly-owned subsidiary of Entergy Corp. ("Entergy") that owns 90 percent of a single generating unit, the Grand Gulf nuclear power station located in Port Gibson, Mississippi. It sells the output of the Grand Gulf generating unit to four other Entergy subsidiaries, which are committed to pay SERI's costs. A decision of the United States Supreme Court, *Mississippi Power & Light Co. v. Mississippi ex rel Moore*, 487 U.S. 354, 108 S.Ct. 2428, 101 L.Ed.2d 322 (1988), requires that retail regulators treat all SERI's wholesale charges as reasonable for retail ratemaking and permit their collection in retail rates. Also, the purchasing companies have undertaken, in separate agreements, to guarantee the payment of all SERI's expenses and obligations. SERI has for decades collected all of its costs, even though those costs substantially exceeded the cost of equivalent electric energy available in the market. Entergy's investment in SERI relates to a single asset; the cash flow does not grow, but is reduced over time as the investment is

depreciated, just as the principal investment in a bond is reduced over time. As SERI's equity risk is equivalent to or less than the risk of a utility bond, a reasonable return on equity should not substantially exceed prevailing bond yields.

Even if SERI were a more typical electric utility, its currently-authorized return on equity would be unjust and unreasonable. SERI's 10.94 percent return on equity is excessive given current market conditions. Application of the Commission's two-step DCF method shows that SERI's allowed return on equity should be no more than 7.74 percent. Because of SERI's extremely small risk, the allowed return on equity should be set below that level, but above the yield for utility bonds with similar risk, which is 4.23 percent.

b. ***Capital structure.*** SERI's capital structure for billing, as of January 2017, included 66.24% equity and 33.76% debt. The equity ratio on that bill was filed with SERI's August, 2017 filing in Docket No. ER17-2219 and is the most recent billing data available to the LPSC. SERI's third quarter 2017 Form 1 report indicates that its equity ratio for billing was 64.9%. This equity ratio is grossly excessive for a company with SERI's extremely low risk. Entergy's overall equity ratio is 35.8% and the operating companies that are SERI's customers have equity rates on average of less than 49%. [Entergy 10-K Annual Report at 53; Attach. A at 25]. SERI's equity is financed in large part with debt. Entergy uses SERI's unduly excessive equity ratio to subsidize other more leveraged operations, including competitive operations. SERI's equity ratio for ratemaking should be capped at a maximum of 49%.

c. ***Depreciation.*** SERI's proposed depreciation rates, currently incorporated in rates and subject to refund in Docket No. EL17-93, are excessive. SERI included certain capital additions associated with a portion of Grand Gulf that is sold and leased back under a Sale-Leaseback transaction in developing its depreciation rates, even though those additions are being recovered as rent. SERI included estimated future additions, seeking to bill ratepayers currently for plant additions that are speculative and will not be in service for years, if ever. SERI included interim retirements in the depreciation study, but did not exclude unusual and non-recurring interim retirements, particularly those made in the 2011-2012 period, when more than \$500 million was invested in the plant. A depreciation study should exclude non-recurring interim retirements in developing retirement curves in estimating remaining life. The Commission should set these additional depreciation issues for hearing and establish a refund-effective date.

### **III. PARTIES**

3. The Louisiana Public Service Commission regulates certain public utilities operating in Louisiana pursuant to Article 4, Section 21 of the Louisiana Constitution of 1974. It regulates the retail rates and services of Entergy Louisiana. SERI is a wholly-owned subsidiary of Entergy Corp. ("Entergy"), with its principal office located in Jackson, Mississippi. Entergy Services, Inc. ("ESI") is a service subsidiary of Entergy that provides accounting, legal, regulatory and other services to Entergy subsidiaries, including representation of the regulated companies as their agent in proceedings before

the Commission. Entergy Corp is a utility holding company headquartered in New Orleans, Louisiana.

#### **IV. COMMUNICATIONS**

4. The names of the persons to whom correspondence, pleadings, and testimony with regard to this docket should be addressed are as follows:

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The LPSC requests waiver of Rule 203(b)(3), 18 C.F.R. § 385.203(b)(3), in order to permit the above-indicated representatives of the LPSC to be informed of all matters in this proceeding.

#### **V. DESCRIPTION OF PENDING CASE**

5. Two of the issues raised in this complaint have some overlap with issues pending in another case before the Commission – the consolidated proceeding in *Arkansas Pub. Serv. Comm'n v. System Energy Resources, Inc.*, Docket No. EL17-41, cons.

w/ Docket Nos. ER17-2219 and EL17-93. That proceeding involves SERI's return on equity, but the complaint in that case does not reflect more recent economic data that is now available and forms part of the basis for this complaint, and does not provide an economic analysis of the effect of the similarity of SERI's equity to a high-quality bond on investor return requirements. The pending proceeding also involves depreciation rates, but the Commission's Order setting that case for hearing did not identify the issue relating to unusual and non-recurring interim retirements in the depreciation study, or the inclusion of Sale-Leaseback capital additions related to SERI's Sale-Leaseback investment in the depreciation study. The issues raised in the complaint are based on new data and new issues, requiring the establishment of a refund-effective data in this case pursuant to Section 206(b) of the FPA.

## **VI. REQUEST FOR EXPEDITED REVIEW**

6. The pending case is currently in settlement negotiations and it appears that settlement efforts will not be successful, at least in part. That case may move to the hearing phase in May. The Commission should expedite the handling of this complaint to permit the opportunity, if the Commission chooses, for consolidation of the proceedings for a single hearing.

## **VII. BASIS FOR COMPLAINT ISSUES**

### **A. Return on Equity.**

#### **7. Comparative risk of equity investment in SERI.**

a. SERI's existing return on equity of 10.94% was established in *System Energy Resources, Inc.*, 92 F.E.R.C. ¶ 61,119 (2000) ("*SERI*"), based on a record

that was developed in the mid-1990s. Conditions have changed significantly since that time and, more particularly, have changed since the complaint in Docket No. EL17-41 was filed. Since 2000, when *SERI* was decided, investor return requirements have fallen significantly, interest rates have fallen, and inflation has decreased. Moreover, the Commission in that case considered only some of the unique circumstances that remove virtually all risk from an equity investment in SERI. Entergy's equity investment in SERI has a risk profile equivalent to a low-risk bond, because under Supreme Court precedent it is backed not only by four of the Entergy operating companies, but by their retail customers as well. *Mississippi Power & Light Co. v. Mississippi ex rel Moore*, 487 U.S. 354, 108 S.Ct. 2428, 101 L.Ed.2d 322 (1988).

b. The United States Supreme Court established the standard for fixing the return on equity of a regulated utility in *Federal Power Comm'n v. Hope Nat'l Gas Co.*, 320 U.S. 591, 64 S.Ct. 283, 88 L.Ed. 333 (1942) and *Bluefield Water Works & Improvement Co. v. Public Serv. Comm'n*, 262 U.S. 679, 43 S.Ct. 675, 671 L.Ed. 1176 (1923). The Court in *Hope* made clear that the utility's risk must be considered in setting the return on equity. It said:

[T]he return to the equity owner should be commensurate with returns on investments in other enterprises having corresponding risks. That return, moreover, should be sufficient to assure confidence in the financial integrity of the enterprise, so as to maintain its credit and attract capital.

*Id.* at 603. *Bluefield* also found that the return on equity should reflect the utility's comparative risk. It held that the utility is entitled to a return equivalent "to that generally being made at the same time and in the same part of the country on investments in other business undertakings which are attended by corresponding risks and uncertainties. . . ." 262 U.S. at 692.

c. In the case of SERI, Entergy as its equity investor and Entergy's shareholders face almost no risk. SERI sells all of its output to four utilities that are also wholly owned by the same parent, Entergy, and are obligated pursuant to the UPSA to buy the power SERI generates and pay the costs. They are also separately obligated to stand behind SERI's financial commitments. *See Middle South Energy, Inc.*, 26 F.E.R.C. ¶ 63,044 at 65,012 (1984) ("All four operating companies, including AP&L, are still financially liable for Grand Gulf costs in proportion to the specific percentages set forth in in the Second Amendment to the Availability Agreement (June 15, 1981) (Ex. 1, p. 15)."). Moreover, unlike almost any other utility, SERI's rates are backed by a decision of the Supreme Court mandating that the charges be assessed to ratepayers in retail rates. The combination of these factors eliminates almost all risk associated with an equity investment in SERI.

d. SERI has entered multiple agreements with the four Companies that purchase its power, which guarantee payment of SERI's costs, including investment costs. First, Entergy and four of Entergy's wholly-owned subsidiaries -- Entergy Arkansas, Entergy Louisiana, Entergy Mississippi and Entergy



New Orleans – are parties to the UPSA, which obligates the purchasers to pay the costs associated with Grand Gulf in specified percentages, regardless of the amount of energy delivered. SERI's 2017 Form 1 report states:

System Energy has agreed to sell all of its share of capacity and energy from Grand Gulf to Entergy Arkansas, Entergy Louisiana, Entergy Mississippi, and Entergy New Orleans in accordance with specified percentages (Entergy Arkansas - 36%, Entergy Louisiana – 14%, Entergy Mississippi – 33%, and Entergy New Orleans – 17%) as ordered by the FERC. Charges under this agreement are paid in consideration for the purchasing companies' respective entitlement to receive capacity and energy *and are payable irrespective of the quantity of energy delivered. . . .*

[SERI 2017 Form 1 at 123.23 (emphasis added)]. Also, the Form 1 explains that the purchasing companies are separately obligated to pay for their entitlement shares under a Capital Funds Agreement: "System Energy has entered into agreements with Entergy Arkansas, Entergy Louisiana, Entergy Mississippi, and Entergy New Orleans whereby they are obligated to purchase their respective entitlements of capacity and energy from System Energy's interest in Grand Gulf, and to make payments that, together with other available funds, are adequate to cover System Energy's operating expenses." [*Id.*]. Further, the Form 1 explains that the purchasers are also obligated to pay SERI's costs under an Availability Agreement. It states:

Entergy Arkansas, Entergy Louisiana, Entergy Mississippi, and Entergy New Orleans are individually obligated to make payments or subordinated advances to System Energy in accordance with stated percentages (Entergy Arkansas – 17.1%, Entergy Louisiana – 26.9%, Entergy Mississippi – 31.3%, and Entergy New Orleans – 24.7%) in amounts that, when added to amounts received under the Unit Power Sales

Agreement or otherwise, are adequate to cover all of System Energy's operating expenses as defined, including . . . expenses named in connection with a permanent shut down of Grand Gulf. . . .

[*Id.* at 123.24]. These agreements shift SERI's risk to the purchasing companies and eliminate virtually all of the risk of an investment in SERI's equity.

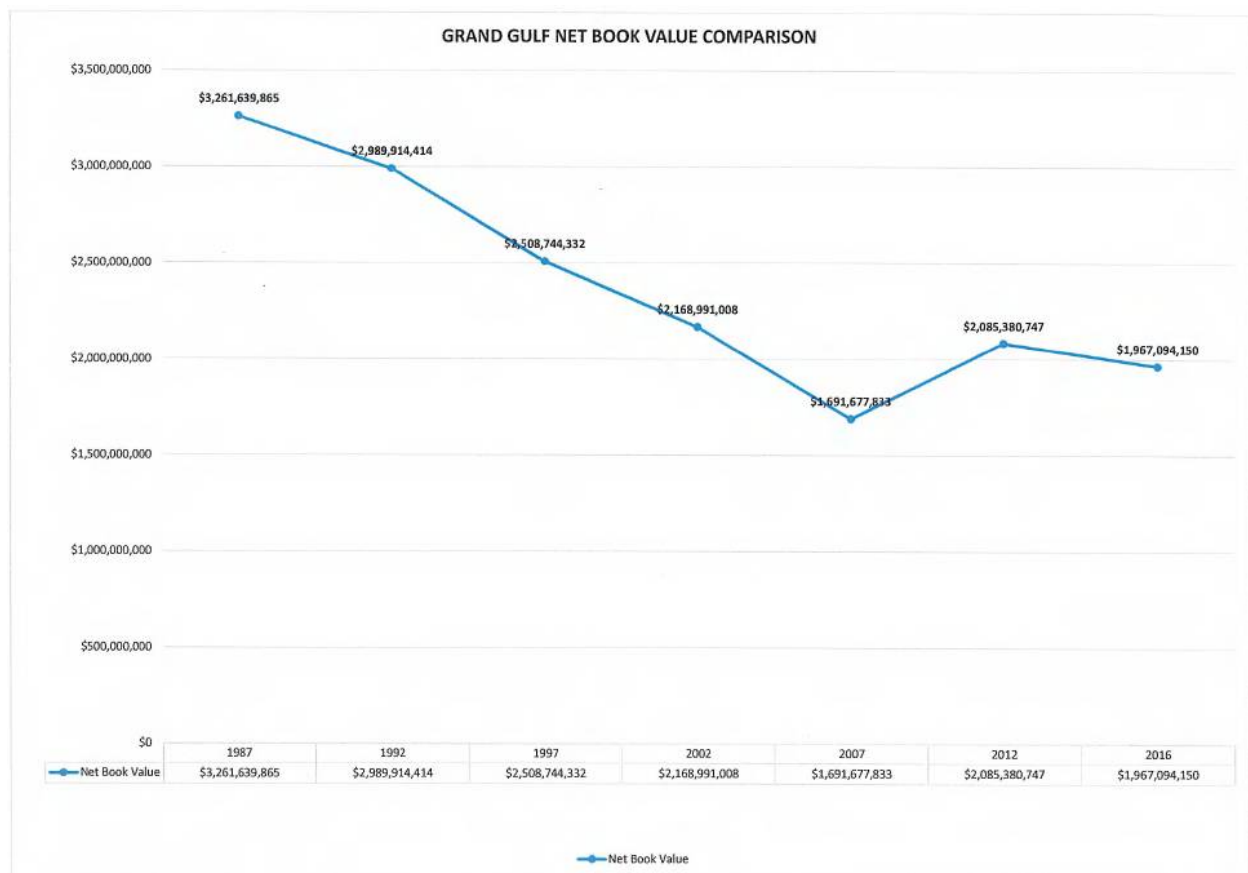
e. SERI's costs are billed to Entergy Arkansas, Entergy Louisiana, Entergy Mississippi and Entergy New Orleans under a FERC cost-of-service formula rate, which provides for the recovery of all Grand Gulf costs on a monthly basis. The formula rate adds to the already formidable security of the investment in SERI. Glenn E. Harder, SERI's treasurer and vice-president of accounting in 1991, testified in a deposition in Docket No. ER89-676 that the formula rate lowered SERI's capital costs. He testified:

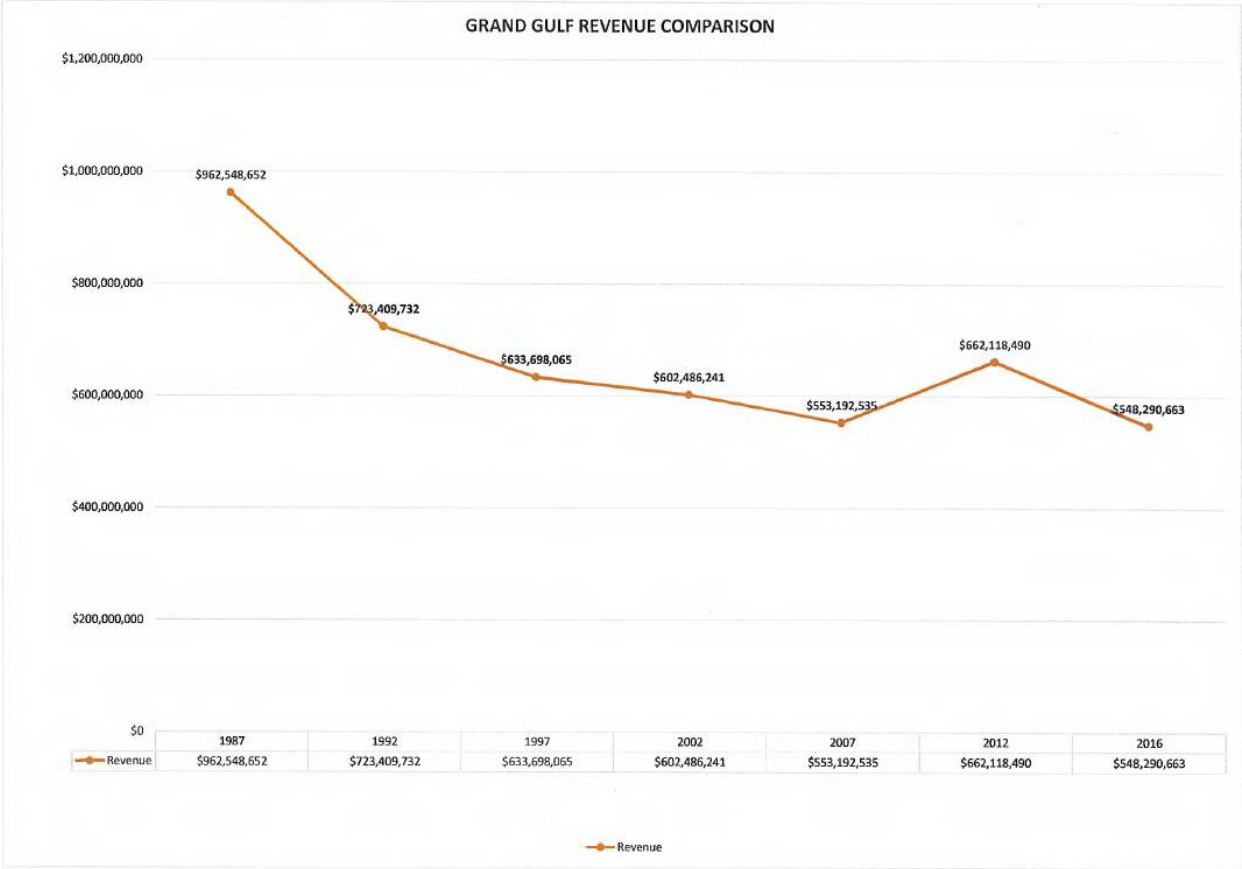
The formula method or the unit power sales agreement method also is a benefit to customers because the ability to finance is enhanced, I believe, with the Unit Power Sales agreement structure in that lenders are, at least to a degree of comfort, higher than they would have should System Energy use a test period base rate structure, can rely on the fact that the bills will be sent out and costs incurred will in fact be paid on a monthly basis to the extent they're prudent costs. That is of benefit in access to capital markets, probably has resulted in us being able to finance in times where otherwise we possibly would not have been able to finance and does produce some cost of money benefit, I would presume.

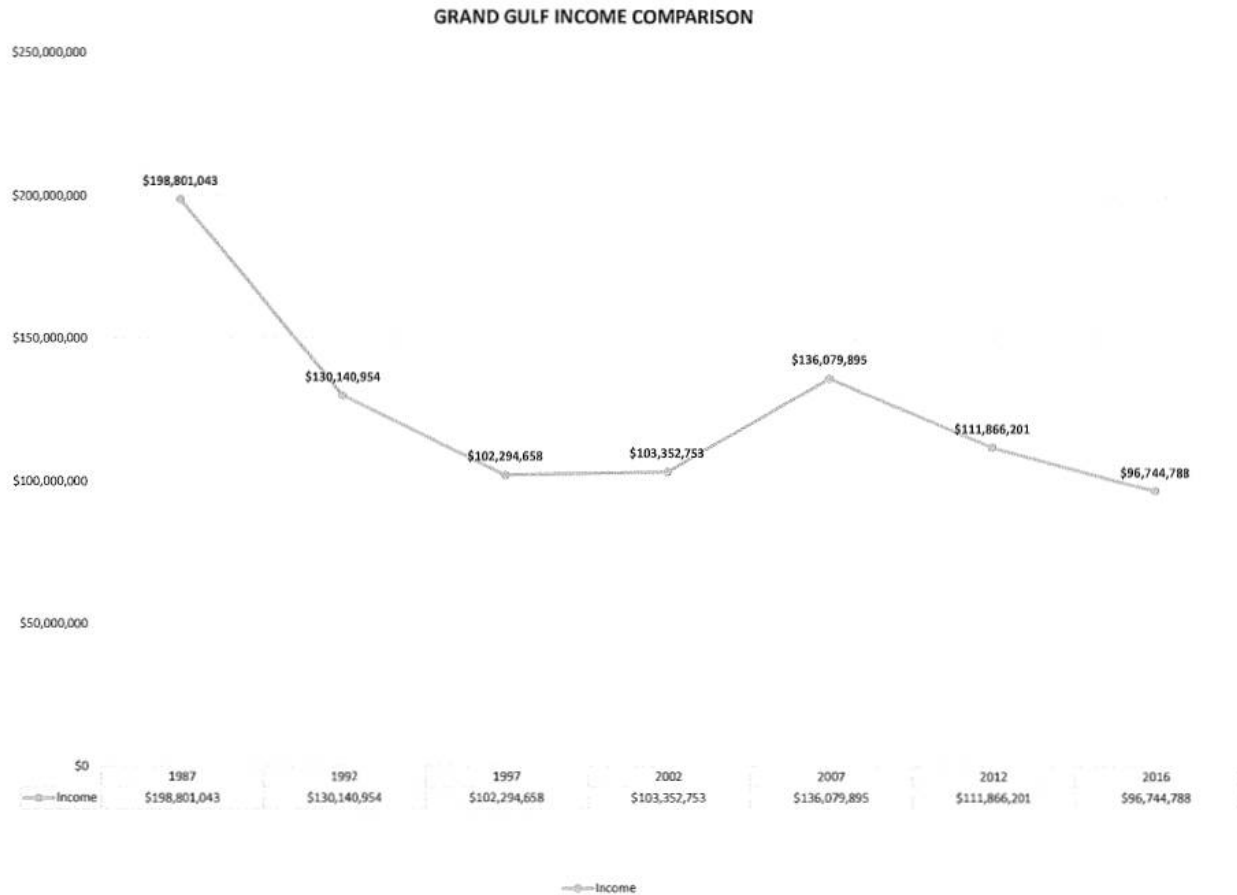
[Attach. B, Depo. of Glenn E. Harder, Docket No. ER89-676 at 17 (Apr. 29 and 30, 1991)].

f. Entergy's return on its equity investment in SERI resembles an investment in a bond more than a typical investment in a utility stock. SERI is a one-asset utility in which the rate base generally shrinks as depreciation exceeds new investment. In

that respect SERI's investment resembles the principal amount of a bond. Also, SERI's extremely low risk resembles the risk of an extremely secure bond with strong guarantees of ultimate payment. Entergy has no basis to expect long-term growth in earnings, dividends, book value, or cash flow from SERI. As the rate base shrinks, so do revenues, income and cash flow. Since 1987 SERI's net book value has diminished by more than \$1 billion, its revenue by more than \$400 million, and its net income by more than \$100 million, as shown on SERI's Form 1 reports and depicted on the following charts, which are all based on SERI's Form 1 data for the years that are reflected.







Entergy can expect the same type of return on its equity investment in SERI as a bond investor in SERI can expect – a virtually risk-free cash flow on a diminishing investment base.

g. The equity investment in SERI resembles a highly secure bond because the obligation is backed by a virtual guarantee of support from ratepayers. The Supremacy Clause of the United States Constitution and a Supreme Court decision establish that all SERI's costs that are part of the filed rate must be reflected in retail rates – a situation that distinguishes SERI from virtually any other utility investment. The extremely low risk is demonstrated by the fact that since its rates first went into effect, they

have exceeded prevailing market prices by huge margins, yet they have all been assessed and collected. SERI over its entire life has produced power at above-market prices, yet it has collected all its costs in billings to affiliates. In 1991, SERI's vice-president testified that SERI's rates exceeded 11 cents per kilowatt-hour (\$110 per megawatt hour) in 1990, a figure far above market prices. In the deposition in Docket No. ER89-678, he testified:

For the years of 1990, it was somewhere between 11 and 12 cents a kilowatt hour. This year, year to date, I would say we're probably running at nine or under cents per kilowatt hour. The reason – or let me just talk about the other way of comparing the costs. You know, the historical capital investment for Grand Gulf was a significant capital investment. So, if you track the cost – total cost billed, including return on the capital investment and depreciation of the capital investment, Grand Gulf is costly compared to other sources of power.

[Attach. B, Depo. of Glenn E. Harder at 21]. Even today, after a large reduction in the investment in SERI, its rates in 2017 on average were \$96.50 per MWH, while all-in LMP prices in the region have been roughly \$30 per MWH. [SERI 2017 Form 1 p. 311 (generation 6,675,148 MWH; revenues \$644,458,383); Attach. A at 13 n.8]. In 2017, SERI's cost per MWH was even higher – more than \$100 per MWH. [2016 SERI Form 1 at 311]. In both years Grand Gulf presumably had extended outages, but SERI was paid even when it could not supply power. In a competitive market, SERI would be a failed company; its continued highly successful survival is due to guarantees provided through regulation.

h. FERC precedent establishes that the low risk of a single-asset generating company selling to affiliates must be taken into account in establishing the rate

of return on common equity. *S. Carolina Gen. Co.*, 40 F.E.R.C. ¶ 61,116 (1987), *on reh'g*, 43 F.E.R.C. ¶ 61,217, *on reh'g*, 44 F.E.R.C. ¶ 61,008 (1988) (cost of debt sets lower boundary of return on equity range); *Consumer Adv. Div. of W. Va. Pub. Serv. Comm'n*, 40 F.E.R.C. ¶ 61,117 (1987), *on reh'g*, 42 F.E.R.C. ¶ 61,245 (1988) (adjust return on equity downward); *Indiana & Michigan Power Co.*, 4 F.E.R.C. ¶ 61,316 (1979).

i. In *System Energy Resources, Inc.*, 96 F.E.R.C. ¶ 61,165 (2001), the Commission distinguished SERI from a higher-risk utility in connection with a return on equity analysis. The Commission stated:

SERI is also seeking a return on rates for power from its single principal asset, a nuclear generating unit. Moreover, recovery of SERI's costs and a reasonable return are guaranteed, because the four Entergy operating companies are committed to purchase the output of Grand Gulf I under a long-term Unit Power Sales Agreement that we have approved.

*Id.* at 61,734. The Commission also observed that SERI does not face the risks associated with a need to purchase electricity: "SERI simply does not face that risk because its only business is selling, and it sells the entire output of its facility to its corporate affiliates under a guaranteed, long-term contract." *Id.*

j. Given the similarity between the equity investment in SERI and a bond, the Commission could adopt a different framework altogether for establishing SERI's return on equity than it would use for a typical utility. The Commission is required under *Hope* and *Bluefield* to establish a return commensurate with investments with *similar risk*. Given that standard, and SERI's bond-like risk, SERI's return on equity should be set at a level not substantially in excess of the cost of debt. Thus, the Commission could:

- Establish the cost of equity at 100 basis points above the cost of debt for companies with similarly-rated bonds, here 4.23% for Moody's Baa utility bonds.

Alternatively, the Commission could accept a more traditional analysis and make a downward adjustment for SERI's low risk. Alternatives include:

- Perform a two-step Discounted Cash Flow ("DCF") analysis using the Commission's methodology and establish the return on equity at the bottom of the reasonable return range – here 6.21% based on the analysis of the LPSC's expert witness, R. Lane Sisung;
- Select the median of the lower half of the return on equity range using the Commission's two-step DCF methodology –here 7.08% according to the analysis of Mr. Sisung.

**8. Discounted Cash Flow Analysis Using Companies that Would Be Comparable to SERI If It Had Normal Utility Risk.**

a. Even if SERI is treated as a normal utility, without the extreme risk insulation outlined in the above paragraphs, SERI's authorized rate of return on equity is excessive and results in unjust and unreasonable rates. The LPSC provides economic evidence that SERI's return on equity under current market conditions is no higher than 7.74%. A risk-adjusted return on equity for SERI would be 7.08%.

b. Attached to this complaint is the affidavit of R. Lane Sisung, an expert in utility financial analysis, economics and accounting. [Attach. A]. Mr. Sisung performed a two-step Discounted Cash Flow ("DCF") analysis of SERI, based on utility companies with comparable bond ratings, using the single-company version of the Commission's two-step DCF analysis set forth in *Coakley v. Bangor Hydro-Elec. Co.*, *Opinion No. 530*, 147 F.E.R.C. ¶ 61,234, *Opinion No. 531-A*, 149 F.E.R.C. ¶ 61,032



(2014), and *Ass'n of Bus. Advocating Tariff Equity v. Midcontinent Indep. Sys. Operator*, 156 F.E.R.C. ¶ 61,234 (2016).

c. Applying the Commission's two-step DCF analysis, Mr. Sisung concludes that a reasonable rate of return on equity for utilities with bond ratings comparable to those of SERI is 7.74 percent, the median of the return-on-equity range established by an analysis of 25 electric utilities with similar ratings. Mr. Sisung began with a group of 40 utilities and eliminated 15, based on criteria applied in the Commission's precedents. The median of the lower end of the range, which should be used to reflect SERI's unique low risk, is 7.08 percent.

d. Mr. Sisung presents an analysis of current market conditions and concludes that the conditions currently are not "anomalous," as the Commission suggested they might be in *Coakley*, which reflected conditions five years ago. [Attach. A at 25-26]. Interest rates have been rising moderately, but they are low by historical standards and they are expected to remain low by historical standards because inflation is expected to be low. There is no indication that the DCF model has any deficiency that prevents it from functioning appropriately when interest rates are low; indeed, interest rates will virtually always vary from the average. Mr. Sisung states that "I know of no empirical evidence demonstrating that low interest rates prevent the DCF model from functioning as designed." [*Id.* at 26].

e. Mr. Sisung concludes that if SERI did not have unique circumstances that insulate it from normal utility risks, a reasonable return on equity would

be 7.74 percent. This return is 320 basis points below the currently-authorized 10.94 percent. Considering special risk factors, the return on equity reasonably should be set at 7.08 percent. SERI's return on equity is excessive and unjustified given current market conditions.

**B. Capital Structure.**

9. A monthly bill that SERI attached to its filing in Docket No. ER17-2219 shows that for March, 2017, SERI billed the purchasing Companies based on a capital structure that contained an equity ratio of 66.2 percent. Based on the 2017 Form 1 report that SERI recently filed, the equity ratio for billing purposes appears to be 64.9% as of December 31, 2017. [SERI 2017 Form 1 at 112, 256-57 (Equity \$710.8 million, debt \$384 million excluding Sale/Leaseback)]. This capital structure is unusually rich in equity and cross-subsidizes more highly leveraged investments of the parent, Entergy. According to the 10-K report for 2017 filed by Entergy, the consolidated equity ratio of the Company's combined operations is 35.8 percent, reflecting equity of \$7.993 billion and long-term debt of \$14.315 billion. [Entergy Corp. 10-K Report at 53]. The equity ratio is even lower if notes payable and commercial paper are considered. Thus, it is apparent that Entergy has pushed up the SERI equity ratio to cross-subsidize more highly-leveraged activities. SERI's capital structure has not been reviewed in many years. Entergy has permitted SERI's equity ratio to climb to an exorbitant level because the return costs flow through to the purchasers under an automatically-adjusted formula rate.

10. The affidavit of Mr. Sisung establishes that, under existing agreements, SERI has transferred almost all of its risk to the purchasing Entergy Companies. Yet SERI's capital structure has an equity ratio that is far *greater* than the composite equity ratio of its customers. Mr. Sisung shows that the composite equity ratio of SERI and the customers is less than 49 percent. [Attach. A at 27]. SERI, a much less risky utility, has no need for an equity ratio in excess of 49 percent. Indeed, as it has no risk, SERI's equity ratio reasonably could be adjusted to a more historical norm of approximately 35-40 percent.

11. Mr. Sisung shows that the average equity ratio of electric utilities in the United States, as classified by the Value Line Investment Survey, is 48.45 percent in 2018. [*Id.*]. SERI is a utility with extremely low risk compared to the average U.S. electric utility. SERI does not need an equity ratio higher than the average of other utilities having substantially greater risk than SERI.

12. SERI has an obligation to maintain a capital structure that is reasonable in cost to consumers. It has not done so. With the luxury of a formula rate that has no automatic review procedures, SERI has increased the equity-richness of its capital structure to a level that is extremely exorbitant for a utility with SERI's risk profile. The capital structure combined with an excessive return on equity create a windfall for SERI's stockholder and a burden for consumers.

13. The Commission should adjust SERI's capital structure for ratemaking to a more normal and reasonable level, reflecting SERI's extremely low risk.

The equity ratio should be no higher than 49 percent – the equity ratio of SERI combined with those of the purchasing affiliates. Indeed, in a case involving a utility similar to SERI, the Commission adjusted the utility's equity ratio and capital costs to reflect a 35% equity ratio. *Indiana & Michigan Power Co.*, 4 F.E.R.C. ¶ 61,316 (1978). SERI operates under similar circumstances, but with even less risk, and should not be permitted to charge customers based on a capital structure unduly rich in equity.

**C. Depreciation.**

14. On August 1, 2017, SERI filed revised depreciation rates in Docket No. ER17-2219-000 to reflect a life extension of the Grand Gulf plant granted by the Nuclear Regulatory Commission on December 1, 2016. The APSC and Cooperative Energy, a co-owner of Grand Gulf, filed protests and other parties commented or intervened, including the LPSC. On September 29, 2017, the Commission instituted an investigation of SERI's revised depreciation rates, with a refund-effective date of October 1, 2017, in Docket No. EL17-93-000.

15. The LPSC is participating in the pending proceeding in which SERI's revised depreciation rates are being investigated. The LPSC files this portion of the complaint to raise additional issues that were not raised in the protests to SERI's depreciation rate filing. The LPSC agrees with and reiterates the previously identified primary issues related to SERI's depreciation filing, including: a) SERI included future interim additions in the study, which requires ratepayers to pay currently for investments that may be made in the future, which conflicts with the "used and useful" ratemaking

requirement and reflects speculation concerning the size, timing, and need for future additions, and b) SERI's interim retirement study reflected experience of a limited data set, 1998-2016, and provided insufficient information concerning the fit of retirement curves to the data. *System Energy Resources, Inc.*, 160 F.E.R.C. ¶ 61,140, ¶¶ 12-15 (2017).

16. The depreciation study is deficient for reasons beyond those raised in the protests in Docket No. ER17-2219. SERI included interim retirements based on a study of retirements from 1998-2016, but did not remove large interim retirements that are not likely to recur in the remaining life of Grand Gulf from the study. Under Commission precedent, unusual and non-recurring retirements should be removed from interim retirements in estimating remaining life. In *Entergy Servs., Inc.*, 142 F.E.R.C. ¶ 61,022 (2013), the Commission applied guidelines published by the National Association of Regulatory Utility Commissioners ("NARUC") in the NARUC Depreciation Manual, to require the removal of an unusual steam generator replacement in a nuclear plant from interim retirements in a depreciation study. The Commission summarized with approval the NARUC guideline:

The NARUC Depreciation Manual, which sets forth the guidelines for including an event in an interim retirement history, states that historical data used to forecast future retirements should not contain events that are either anomalous or unlikely to recur.

*Id.*, ¶ 127.

17. As shown on the chart depicted above on page 11, SERI's net investment rate base increased by nearly \$400 million between 2007-12, even though its

depreciation expense exceeds \$100 million per year. Thus, SERI invested at least \$900 million in that period. Between 2010-2012, according to SERI's Form 1 reports, SERI invested \$538 million in the plant. During that period SERI undertook a major uprate of the plant, which involved the replacement of major components, including the steam dryer, main generator, high pressure turbine rotor, heat exchangers, main feedwater heaters, moisture separator heaters, and main transformers, according to published reports. [Attach. C]. Many of the retirements associated with this uprate are likely to be unusual and non-recurring, yet SERI included them all in its limited-term interim retirement analysis.

18. SERI has included capital additions to the Grand Gulf Sale-Leaseback in its depreciation study even though it includes the Sale-Leaseback lease payments in rates as rent expense. Capital improvements are the property of the lessor, not SERI, according to the Sale-Leaseback agreement, Section 8(c), (e). [Attach. D (excerpt)]. SERI renewed the Sale-Leaseback lease in 2015 and, in effect, acquired the same assets as leased property that it includes in depreciation. Allowing both recoveries is an unjust and unreasonable double recovery.

19. The LPSC requests that the Commission institute an investigation with respect to these additional deficiencies in SERI's depreciation study and set a refund-effective date accordingly.

### **VIII. OTHER REQUIREMENTS OF RULE 206**

The LPSC provides the following additional information required by Rule 206 of the Rules of Practice and Procedure.

20. ***Effect on complainant. (Rule 206(b)(3)).*** The LPSC regulates the retail rates charged by Entergy Louisiana and is required to include costs billed under the UPSA. The LPSC represents the interests of Louisiana consumers with respect to SERI's rates.

21. ***Financial impact. (Rule 206(b)(4)).*** SERI earns an equity return on more than \$800 million of its rate base, given its equity ratio. A reduction in the return on equity would reduce its revenue requirement by more than \$10 million annually per percentage point of reduction (including taxes). A reduction in the equity ratio to 49 percent would reduce the annual revenue requirement by approximately \$20 million. A reduction in the depreciation rate of .5 percentage point would reduce annual depreciation expense by about \$21 million.

22. ***Other impacts. (Rule 206(b)(5)).*** The LPSC is unaware of any environmental, operational, or nonfinancial impacts related to the complaint.

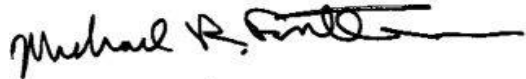
23. ***Dispute resolution. (Rule 206(b)(9)).*** Settlement procedures are in effect for the pending case, with a final settlement conference scheduled May 1, 2018. If the issues in that case do not settle, the LPSC believes the issues raised in this complaint cannot at this time be settled and the issues should proceed directly to a hearing, with possible consolidation of the cases.

24. ***Forum of Notice. (Rule 206(b)(10)).*** A form of notice is attached as Attachment E.

## IX. REQUEST FOR RELIEF

The LPSC requests that the Commission set this complaint for hearing, establish a refund-effective date pursuant to Section 206(b) of the Federal Power Act, and after due proceedings reset SERI's return on equity, its equity ratio, and its depreciation rates to a just and reasonable level. The LPSC also requests such other relief as justice requires.

Respectfully submitted,



---

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Of

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*Attorneys for the Louisiana Public Service Commission*



## **CERTIFICATE**

I hereby certify that a copy of the above and foregoing Complaint of the Louisiana Public Service Commission has been served upon the Respondents, through their authorized representatives, and other interested parties by email this 27th day of April, 2018.

A handwritten signature in black ink, appearing to read "Michael R. Fontham", written over a horizontal line.

Michael R. Fontham

# ATTACHMENT A

**UNITED STATES OF AMERICA  
BEFORE THE  
FEDERAL ENERGY REGULATORY COMMISSION**

LOUISIANA PUBLIC SERVICE  
COMMISSION

VERSUS

SYSTEM ENERGY RESOURCES, INC.,  
and  
ENTERGY SERVICES, INC.

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DOCKET NO. EL18-\_\_\_\_\_

**AFFIDAVIT**

**OF**

**R. LANE SISUNG**

**ON BEHALF OF THE**

**LOUISIANA PUBLIC SERVICE COMMISSION**

**APRIL 26, 2018**

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**I. QUALIFICATIONS**

**Q. PLEASE STATE YOUR NAME, PLACE OF EMPLOYMENT, TITLE, AND BUSINESS ADDRESS.**

A. My name is R. Lane Sisung. I am a Managing Director of United Professionals Company, LLC (“UPC”). My business address is 201 Saint Charles Avenue, Suite 4240 New Orleans, Louisiana. 70170.

**Q. PLEASE DISCUSS YOUR EDUCATIONAL AND PROFESSIONAL BACKGROUND.**

A. I hold a Bachelor of Science degree in Accounting from Louisiana State University in Baton Rouge, Louisiana, and I then sat for and passed the Certified Public Accounting Examination. I attended Loyola School of Law, where I was a member of the Law Review and received my Juris Doctor. I then furthered my legal and accounting education at the University of Florida where I received a L.L.M. in Tax Law. I am a fully licensed General Securities Representative (Series 7), General Securities Principal (Series 24), Municipal Securities Principal (Series 53), Options Principal (Series 4), Financial and Operations Principal (Series 27), and Registered Investment Adviser (Series 65). I am also a licensed insurance agent in the State of Louisiana and am a member of the Louisiana State Bar. I have over two decades of experience in working on financial, regulatory, real estate and investment transactions. My primary endeavor is managing and providing regulatory consulting services for UPC.

**Q. PLEASE BRIEFLY DESCRIBE YOUR PRIOR REGULATORY EXPERIENCE.**

A. I have provided consulting and expert witness services in numerous regulatory matters including rate determinations, mergers and acquisitions, prudence determinations, forensic investigations and other general rulemaking matters. Please see *Exhibit 1* as an illustrative list of such services provided. In addition, I am currently advising the Louisiana Public Service Commission ("LPSC") in matters related to the participation by its investor owned utilities in the Midcontinent Independent System Operator, Inc. ("MISO") and Southwest Power Pool, Inc. ("SPP") Regional Transmission Organizations ("RTOs").

## **II. PURPOSE AND SUMMARY OF TESTIMONY**

**Q. ON WHOSE BEHALF ARE YOU APPEARING?**

A. I am appearing on the behalf of the Louisiana Public Service Commission ("LPSC").

**Q. WHAT IS THE PURPOSE OF YOUR AFFIDAVIT?**

A. The purpose of my Affidavit is to present my analysis of three issues associated with the System Energy Resources' ("SERI") annual revenue requirement: return on equity ("ROE"), capital structure, and SERI's current depreciation rates.

**Q. HOW IS YOUR AFFIDAVIT ORGANIZED?**

A. In my Affidavit, I first examine current market conditions, and how they relate to the just and reasonable cost of equity for SERI. Specifically, I demonstrate that SERI's current

allowed ROE is excessive and should be decreased. Related to this issue of ROE, I then examine SERI's capital structure. In doing so, I compare the capital structure of SERI to that of its parent entity, Energy Corporation ("ETR"). I also discuss how the capital structure of SERI compares to that of other utilities within the Value Line Index. Finally, I discuss SERI's depreciation rate request, and I show that it is excessive. The final section of my Affidavit contains a summary of the findings from my analysis and a conclusion.

### III. BACKGROUND

**Q. PLEASE DESCRIBE CURRENT ECONOMIC CONDITIONS.**

A. We are now entering the eleventh year since the financial crisis that emerged in the summer of 2007. The Federal Open Market Committee (“FOMC”) has reported that the labor market continues to strengthen, as job gains have been strong in recent months and the unemployment rate has stayed low, and economic activity continues to rise at a moderate rate. The numerous special programs designed to support the liquidity of financial institutions and foster improved conditions in financial markets, which were aggressively implemented in response to the financial crisis and led to significant changes to the Federal Reserve's balance sheet, have now expired, closed, or been concluded. In October of 2017, the FOMC began a program for reducing the Federal Reserve’s balance sheet, which it reports, “is proceeding smoothly.” Nevertheless, “the stance of monetary policy remains accommodative.” To this end, the FOMC has continued to keep the federal funds rate, which the Committee uses as the primary tool of monetary policy, low

1 in an effort to put downward pressure on long-term interest rates and ease overall  
2 financial conditions in order to fulfill its statutory objectives for monetary policy of  
3 maximum employment and price stability. And, statements made in recent FOMC Press  
4 Conferences suggest that, while modest rate hikes in the federal funds rate should be  
5 expected, the FOMC's now decade old policy of an "accommodative" federal funds rate  
6 is likely to continue for the foreseeable future. Indeed in the March 21, 2018 Federal  
7 Open Market Committee ("FOMC") statement, newly appointed Fed Chairman Jerome  
8 H. Powell stated, in explaining the FOMC's decision to raise the target rate for the  
9 federal funds rate by ¼ percentage point, bringing it from 1½ to 1¾ percent, that: "The  
10 Committee expects that economic conditions will evolve in a manner that will warrant  
11 further gradual increases in the federal funds rate; [however] *the federal funds rate is*  
12 *likely to remain, for some time, below levels that are expected to prevail in the longer*  
13 *run.*"<sup>1</sup>

14 **Q. HOW HAVE FINANCIAL MARKETS RESPONDED IN THE CURRENT**  
15 **ECONOMY?**

16 A. The Dow Jones Industrial Average ("DJIA") and Standard and Poor's 500 Index ("S&P  
17 500"), and the Nasdaq Composite have all reached record highs in the first quarter of  
18 2018. On January 26, 2018, the Dow Jones Industrial Average closed at a record  
19 26,616.71, with the S&P 500 closing at 2,872.87 and Nasdaq hitting 7,505.77 the same

---

<sup>1</sup> *Transcript of Chairman Powell's Press Conference March 21, 2018*, available at:  
<https://www.federalreserve.gov/mediacenter/files/FOMCpresconf20180321.pdf> (*emphasis added*).



1 day. Since peaking in January, financial markets have retreated some, but remained at  
2 historically high levels. FOMC Governor Lael Brainard stated in a speech recently at  
3 New York University that, “Financial conditions are currently supportive of economic  
4 growth despite the recent choppiness in financial markets and some tightening since the  
5 beginning of the year. Various measures of equity valuations remain elevated relative to  
6 historical norms even after recent movements, and corporate bond spreads remain quite  
7 compressed. This compares with the period from mid-2014 through the second half of  
8 2016, when equity prices were flat and the dollar rose steeply.”<sup>2</sup>

9 **Q. HOW HAVE PUBLICLY-TRADED ELECTRIC UTILITIES FARED IN**  
10 **CURRENT FINANCIAL MARKETS?**

11 A. The XLU, a SPDR ETF which seeks to provide investment results that correspond  
12 generally to the price and yield performance of the Utilities Select Sector Index, reached  
13 its high in November 2017. Over the prior six-month period ending February 28, 2018,  
14 roughly half of the publicly-traded companies that are, or own, U.S. electric utilities, as  
15 classified and covered as U.S. electric utility firms by the Value Line Investment Survey,  
16 saw increases in dividend yields.

17 **IV. ALLOWED RETURN ON EQUITY**

---

<sup>2</sup> Governor Lael Brainard, Navigating Monetary Policy as Headwinds Shift to Tailwinds, At the Money Marketeers of New York University, New York, New York (March 06, 2018) available at: <https://www.federalreserve.gov/newsevents/speech/brainard20180306a.htm>.

1   **Q.     PLEASE EXPLAIN HOW CURRENT MARKET CONDITIONS RELATE TO**  
2       **SERI'S ROE.**

3   A.     A utility's cost of equity, while it can be difficult to calculate, can be inferred through an  
4       appropriate examination of current stock market data and widely disseminated financial  
5       information. SERI's current ROE of 10.94% was set by the Commission in calendar year  
6       2000, seventeen years ago, and in no way reflects the realities of current economic and  
7       market conditions. Indeed, SERI's currently-allowed 10.94% ROE is not just and  
8       reasonable, as it is excessive by current economic and market conditions. A just and  
9       reasonable allowed ROE for a utility of comparable risk should be set significantly less  
10      than 10.94% by current market standards.

11   **Q.     PLEASE DISCUSS THE ECONOMIC PRINCIPLES THAT YOU USED TO**  
12       **DETERMINE THAT SERI'S CURRENT RETURN ON EQUITY IS UNJUST**  
13       **AND UNREASONABLE.**

14   A.     Like other more definite costs, a utility's cost of equity is a legitimately recovered cost of  
15       a utility serving ratepayers. Unlike those other—more tangible costs—however, a  
16       utility's cost of equity usually needs to be determined from market data and conditions. If  
17       a utility's return on equity is set too high, shareholders in the company will earn a larger  
18       return than appropriate at the expense of the company's ratepayers. If, on the other hand,  
19       the utility's return on equity is too low, the utility may struggle to find investors to  
20       provide necessary capital to the utility. When the return on equity is set correctly, the

1 utility is able to attract the necessary capital and investors and shareholders are able to  
2 earn an appropriate and fair return on equity.

3 **Q. CAN YOU PLEASE EXPLAIN WHY SERI'S CURRENTLY-ALLOWED ROE IS**  
4 **EXCESSIVE FOR A UTILITY OF COMPARABLE RISK BY CURRENT**  
5 **ECONOMIC AND MARKET CONDITIONS?**

6 A. Yes, but first I think it bears discussing why SERI's level of risk is not comparable to the  
7 average publicly-traded companies that are, or own, U.S. electric utilities, as classified  
8 and covered by the *Value Line Investment Survey* ("*Value Line*").

9 **Q. WHAT IS DISTINCTIVE ABOUT SERI'S LEVEL OF RISK?**

10 A. SERI is a wholly-owned subsidiary of Entergy Corporation ("Entergy" or "ETR").  
11 SERI's principal asset is its interest in the Grand Gulf nuclear station ("Grand Gulf"), a  
12 nuclear power plant located in Port Gibson, Mississippi. Grand Gulf is only partially  
13 owned by SERI, which owns a 90% interest in the facility, comprised of an approximate  
14 78.5% ownership interest and an approximate 11.5% leasehold interest that resulted from  
15 a 1988 sale/leaseback transaction. SERI operates the Grand Gulf unit, and sells power  
16 from that unit to four customers, all of which, like SERI, are wholly-owned subsidiaries  
17 of Entergy. Those customers are: Entergy Arkansas, Inc. ("EAI"), Entergy Louisiana,  
18 LLC ("ELL"), Entergy Mississippi, Inc. ("EMI"), and Entergy New Orleans, Inc.

1 (“ENO”).<sup>3</sup> The costs and payments for those sales are governed by a Unit Power Sales  
2 Agreement ("UPSA"), a SERI wholesale rate schedule under the jurisdiction of the  
3 Federal Energy Regulatory Commission (“FERC”). Pursuant to that tariff, each  
4 Operating Company customer is allocated a certain percentage of SERI's costs through  
5 the Grand Gulf sales. EAI is allocated 36% of the costs, ELL is allocated 14%, EMI is  
6 allocated 33%, and ENO is allocated 17%. SERI's recovery of its costs and return on  
7 equity through the UPSA is its only source of revenue. In 2017, SERI received monthly  
8 revenue from each of its four customers in the following amounts: \$19.5 million for EAI,  
9 \$7.8 million for ELL, \$17 million for Entergy Mississippi, and \$9.4 million for Entergy  
10 New Orleans.<sup>4</sup>

11 The UPSA also obligates the Operating Companies to pay the costs of SERI for the life  
12 of the generating unit. And, the Operating Companies entered into an Availability  
13 Agreement, under which each Operating Company agreed to be responsible in identified  
14 percentages for Grand Gulf costs.<sup>5</sup> SERI's FERC Form 1 Report states:

15 Entergy Arkansas, Entergy Louisiana, Entergy Mississippi, and Entergy  
16 New Orleans are individually obligated to make payments or  
17 subordinated advances to System Energy in accordance with stated  
18 percentages (Entergy Arkansas-17.1%, Entergy Louisiana-26.9%,  
19 Entergy Mississippi-31.3%, and Entergy New Orleans-24.7%) in  
20 amounts that, when added to amounts received under the Unit Power  
21 Sales Agreement or otherwise, are adequate to cover all of System  
22 Energy's operating expenses as defined, including an amount sufficient  
23 to amortize the cost of Grand Gulf 2 over 27 years (See Reallocation  
24 Agreement terms below) and expenses incurred in connection with a

---

<sup>3</sup> Individual referred to herein as (“Operating Company”); conjunctively referred to herein as (“Operating Companies”).

<sup>4</sup> See Entergy 2017 10K.

<sup>5</sup> See 26 F.E.R.C. ¶ 63,044 at 65,102.

1 permanent shutdown of Grand Gulf. System Energy has assigned its  
2 rights to payments and advances to certain creditors as security for  
3 certain obligations. Since commercial operation of Grand Gulf began,  
4 payments under the Unit Power Sales Agreement have exceeded the  
5 amounts payable under the Availability Agreement. Accordingly, no  
6 payments under the Availability Agreement have ever been required. If  
7 Entergy Arkansas or Entergy Mississippi fails to make its Unit Power  
8 Sales Agreement payments, and System Energy is unable to obtain funds  
9 from other sources, Entergy Louisiana and Entergy New Orleans could  
10 become subject to claims or demands by System Energy or its creditors  
11 for payments or advances under the Availability Agreement (or the  
12 assignments thereof) equal to the difference between their required Unit  
13 Power Sales Agreement payments and their required Availability  
14 Agreement payments.

15  
16 System Energy, Entergy Arkansas, Entergy Louisiana, Entergy  
17 Mississippi, and Entergy New Orleans entered into the Reallocation  
18 Agreement relating to the sale of capacity and energy from Grand Gulf  
19 and the related costs, in which Entergy Louisiana, Entergy Mississippi,  
20 and Entergy New Orleans agreed to assume all of Entergy Arkansas's  
21 responsibilities and obligations with respect to Grand Gulf under the  
22 Availability Agreement. The FERC's decision allocating a portion of  
23 Grand Gulf capacity and energy to Entergy Arkansas supersedes the  
24 Reallocation Agreement as it relates to Grand Gulf. Responsibility for  
25 any Grand Gulf 2 amortization amounts has been individually allocated  
26 (Entergy Louisiana-26.23%, Entergy Mississippi-43.97%, and Entergy  
27 New Orleans-29.80%) under the terms of the Reallocation Agreement.  
28 However, the Reallocation Agreement does not affect Entergy  
29 Arkansas's obligation to System Energy's lenders under the assignments  
30 referred to in the preceding paragraph. Entergy Arkansas would be liable  
31 for its share of such amounts if Entergy Louisiana, Entergy Mississippi,  
32 and Entergy New Orleans were unable to meet their contractual  
33 obligations. No payments of any amortization amounts will be required  
34 so long as amounts paid to System Energy under the Unit Power Sales  
35 Agreement, including other funds available to System Energy, exceed  
36 amounts required under the Availability Agreement, which is expected to  
37 be the case for the foreseeable future.<sup>6</sup>  
38

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<sup>6</sup> See SERI 2017 FERC Form 1, at 123.24 (April 16, 2018).

1       The purchasing companies also entered into a Capital Funds Agreement with SERI,  
2       under which they agreed "to make payments that, together with other available funds, are  
3       adequate to cover System Energy's Operating expenses."<sup>7</sup>

4       **Q.   HAVE THE STATES EVER CHALLENGED THE PRUDENCE OR AMOUNTS**  
5       **OF GRAND GULF COSTS?**

6       A.   Yes. As Grand Gulf neared completion, agreements allocating Grand Gulf's capacity  
7       among the four Operating Companies, and setting wholesale rates for the sale of Grand  
8       Gulf's capacity and energy, were filed at FERC. Following extensive hearings, FERC  
9       entered an order allocating Grand Gulf costs. After public hearings, the Mississippi  
10      Public Service Commission ("MPSC") granted EMI an increase in its retail rates to  
11      enable it to recover the costs of purchasing its FERC-mandated allocation of Grand Gulf  
12      power. The Mississippi Attorney General, and certain other parties, representing  
13      Mississippi consumers appealed to the Mississippi Supreme Court, charging that, under  
14      state law, the MPSC had exceeded its authority by adopting retail rates to pay Grand Gulf  
15      expenses without first determining that the expenses were prudently incurred. The  
16      Mississippi Supreme Court found for the appellants. The United States Supreme Court  
17      then, however, reversed the judgment of the Mississippi Supreme Court. The U.S.  
18      Supreme Court found that:

---

<sup>7</sup> *Id.* at 123.23.

1           The Mississippi Supreme Court erred in adopting the view that the  
2           pre-emptive effect of FERC jurisdiction turned on whether a  
3           particular matter was actually determined in the FERC  
4           proceedings. *See* 506 So. 2d, at 986. We have long rejected this  
5           sort of "case-by-case analysis of the impact of state regulation  
6           upon the national interest" in power regulation cases. *Nantahala*,  
7           476 U.S., at 966 (quoting *FPC v. Southern California Edison Co.*,  
8           376 U.S. 205, 215-216 (1964)). Congress has drawn a bright line  
9           between state and federal authority in the setting of wholesale rates  
10          and in the regulation of agreements that affect wholesale rates.  
11          States may not regulate in areas where FERC has properly  
12          exercised its jurisdiction to determine just and reasonable  
13          wholesale rates or to insure that agreements affecting wholesale  
14          rates are reasonable. FERC's jurisdiction to adjust the allocations  
15          of Grand Gulf power in the UPSA has been established.  
16          Mississippi, therefore, may not consistent with the Supremacy  
17          Clause conduct any proceedings that challenge the reasonableness  
18          of FERC's allocation.<sup>8</sup>

19          Thus, the U.S. Supreme Court, in essence, found that states may not bar regulated utilities  
20          from passing through to retail consumers FERC-mandated SERI rates, and states must  
21          permit the recovery of operating expense costs incurred as a result of paying a FERC-  
22          determined wholesale rate for a FERC-mandated allocation of power.

23          In Louisiana, meanwhile, the Nineteenth Judicial District Court overruled a refusal of the  
24          Louisiana Public Service Commission to include SERI's billings in retail rates.<sup>9</sup> And,  
25          the U.S. Court of Appeals for the Eighth Circuit required the Arkansas Commission to  
26          recognize Grand Gulf costs in retail rates.<sup>10</sup>

---

<sup>8</sup> *Mississippi Power & Light Co. v. Mississippi ex rel Moore*, 487 U.S. 354, 374-75 (1988).

<sup>9</sup> *Louisiana Power & Light Co. v. Louisiana Public Service Comm'n, et al.*, No. 292,026 (La. 19th J.D.C., Oct. 9, 1985).

<sup>10</sup> *Middle South Energy, Inc. v. Arkansas Public Service Comm'n*, 772 F.2d 404 (8th Cir. 1985).

1    **Q.    WHAT DOES THIS TRANSLATE TO WITH REGARDS TO THE RISK**  
2        **ASSOCIATED WITH SERI?**

3    A.    The UPSA, supporting agreements, and the United States Supreme Court's decision in  
4        *Mississippi Power* requiring pass-through of the UPSA billings in retail rates, provide a  
5        virtual certainty that SERI will recover all of its costs and a return on equity on a monthly  
6        basis. The costs recovered by SERI through the UPSA include, among other things,  
7        decommissioning, depreciation and amortization, taxes, and a return on net utility plant.  
8        SERI's costs are recovered based on a certain fixed percentage established by FERC as  
9        opposed to recovery based on the usage levels of its four customers. Unlike other  
10       utilities, these characteristics provide SERI with a very high degree of certainty that it  
11       will recover all of its costs, as well as, a just and reasonable return on equity. In other  
12       words, SERI is insulated from the possibility of under-recovery that is present with most  
13       other utilities. SERI's cost per MWh is roughly two to three times that of contemporary  
14       market prices.<sup>11</sup> Yet, SERI still collects every dollar, even though the unit has  
15       historically proven, and continues to be, highly uneconomic. SERI's rate of return and  
16       cost recovery are thereby both guaranteed. And, the equity of all four of the ETR  
17       Operating Companies stands behind SERI's obligations. I explain all of this to highlight

---

<sup>11</sup> See 2016 *State of the Market Report*, at 2 (LMP "all in" prices 2015-16 have been in the range of \$25-\$30 per MWh); compare with, 2017 FERC Form 1 of ELL as filed on 4/16/2018; and 2016 FERC Form 1 of ELL as filed on 4/17/2017, at 311 (SERI average cost per MWh was \$96.50 in 2017, and over \$100 MWh in 2016); SERI "all in" cost is roughly \$69.87 per MWh; March 2017 bill (Rev. Requirement for capacity \$574,065,875. Grand Gulf is 1450 MW (Form 1 P. 123.5) SERI share of Grand Gulf is 90%. 1305 MW X 8760 HRS x 90% (assumed) capacity factor equals 10,288,620 MWh. \$632,400,000 divided by 10,288,620 equals \$61.47 MWh. Add fuel cost of \$8.40/MWh. (Energy Costs are based on ELL FAC filings in Other Purchased Power Report, Line 1 SERI; July 2015, Grand Gulf Calculations, Operations Month May 2015).



1 the fact that the risk associated with the ownership and operation of Grand Gulf by SERI  
2 is lower than the average publicly-traded companies that are, or own, U.S. electric  
3 utilities, as classified and covered by *Value Line*, and as a result, so should SERI's ROE  
4 be lower.

5 **Q. ARE THERE OTHER INSTANCES WHEN THE RISK ASSOCIATED WITH**  
6 **THE OWNERSHIP AND OPERATION OF A SUBSIDIARY GENERATION**  
7 **COMPANY HAS BEEN FOUND TO BE LESS THAN THAT OF A PARENT**  
8 **ENTITY, THE SUBSIDIARY GENERATION COMPANY'S ALLOWED**  
9 **RETURN ON EQUITY HAS BEEN REDUCED?**

10 A. I understand that there is FERC precedent holding that, when the risk associated with the  
11 ownership and operation of a subsidiary generation company has been found to be less  
12 than that of a parent entity, the subsidiary generation company's allowed return on equity  
13 should be reduced. In my opinion, these decisions simply reflect the economic reality  
14 concerning low-risk subsidiaries such as SERI. In *S. Carolina Gen. Co.*, the Commission  
15 found that when a subsidiary generating company has a cost-of-service tariff with its  
16 parent, which permits immediate recovery of any increase in costs, thus limiting its risk  
17 and minimizing not only the risk of regulatory lag, but also the risk of disapproval, it will  
18 automatically make its allowed rate of return on equity regardless of whether it delivers  
19 the power or not. The steady stream of revenues from such an arrangement provides the  
20 subsidiary generating company with a very real advantage over those utilities not  
21 operating under similar cost-of-service tariffs. Finding that such a utility is significantly  
22 less risky than other utilities in the equity market, the Commission found that, in

1 calculating the just and reasonable ROE of the subsidiary, it would be appropriate to use  
2 the equity return of the parent holding company as a proxy for the wholly-owned  
3 subsidiary, and then make downward adjustments within the zone of reasonableness to  
4 reflect an appropriate risk differential.<sup>12</sup> The Commission also established a floor for the  
5 zone of reasonableness indexed to the six-month average yield on BBB/Baa utility  
6 bonds.<sup>13</sup> Similarly, in *Consumer Adv. Div. of W. Va. Pub. Serv. Comm'n* the Commission  
7 concluded that a subsidiary generating company's return on equity should be less than the  
8 percent calculated based on its parent entity's market cost of common equity, but higher  
9 than the average yield on Baa/BBB investment grade public utility bonds over the same  
10 six-month study period.<sup>14</sup>

11 **Q. HAS THE COMMISSION COMMENTED DIRECTLY ON SERI'S RISK?**

12  
13 A. Yes. I am aware that in its most recent decision setting SERI's ROE, the Commission  
14 said: "Moreover, recovery of SERI's costs and a reasonable return are guaranteed,  
15 because the four Entergy Operating Companies are committed to purchase the output of  
16 Grand Gulf, under a long-term Unit Power Sales Agreement that we have approved."<sup>15</sup>  
17

---

<sup>12</sup> *S. Carolina Gen. Co.*, 40 F.E.R.C. ¶ 61,116 (1987) (says debt cost sets lower ROE boundary), *on reh'g*, 43 F.E.R.C. ¶ 61,217, *on reh'g*, 44 F.E.R.C. ¶ 61,008 (1988).

<sup>13</sup> *Id.*

<sup>14</sup> *Consumer Adv. Div. of W. Va. Pub. Serv. Comm'n*, 40 F.E.R.C. ¶ 61,117 (1987) (62 basis point reduction), *on reh'g*, 42 F.E.R.C. ¶ 61,245 (1988).

<sup>15</sup> *System Energy Resources, Inc.*, 96 F.E.R.C. ¶ 61,165 at p. 61,734 (2001).

1   **Q.     BASED ON THE PRECEDENT DISCUSSED ABOVE, WHAT APPROACHES**  
2       **WOULD BE REASONABLE TO DETERMINE AN APPROPRIATE ROE FOR**  
3       **SERI?**

4   A.   Using the precedent discussed above, there are at least three possibilities. First, as in *S.*  
5       *Car. Gen. Co.*, the Commission could use the ETR cost of equity derived using the  
6       Commission's approved discounted cash flow ("DCF") methodology to establish the high  
7       end of the band of reasonableness, and the Baa cost of debt over the study period as the  
8       floor of the ROE range. Alternatively, it would be reasonable to perform FERC's  
9       standard DCF analysis, and simply use the lower end of the resulting ROE range  
10      determined by the DCF analysis. Under this scenario, the above-discussed low level of  
11      risk associated with SERI would also support keeping low-end companies in the study,  
12      rather than excluding them as outliers as might otherwise be appropriate, or perhaps  
13      setting the Baa cost of debt over the study period as the floor of the ROE range. Another  
14      option would be for the Commission, after performing a traditional DCF analysis, to  
15      select the median of the lower half of the DCF range.

16   **Q.     IF ONE WERE TO USE THE PRECEDENT FROM *S. CAR. GEN. CO.*, TO**  
17       **DETERMINE SERI'S ROE, WHAT WOULD THAT LOOK LIKE?**

1     A.     Estimating ETR's current cost of equity through the performance of FERC's standard  
2             DCF analysis yields a result in a median of 8.03%.<sup>16</sup> The full DCF analysis for SERI is  
3             set forth below. After setting the lower end of the band of reasonableness to the 4.23%  
4             Baa utility bond yield over the study period, that median figure drops to 7.94%, a figure  
5             between the high end and low end can be chosen. The most reasonable alternative is the  
6             median of the lower half of the analysis results, which is 7.21%.

7     **Q.     USING THE ALTERNATIVE METHOD, HAVE YOU ALSO PERFORMED A**  
8             **DCF ANALYSIS TO ESTIMATE SERI'S JUST AND REASONABLE ROE?**

9     A.     Yes, I have also used the Commission's preferred methodology for estimating the cost of  
10            equity, the DCF method.

11    **Q.     PLEASE DISCUSS YOUR APPLICATION OF THE DISCOUNTED CASH**  
12            **FLOW METHOD TO ESTIMATE SERI'S COST OF EQUITY.**

13    A.     A utility's cost of equity can be estimated based on the reasonable assumption that a  
14            typical investor in common stock is primarily concerned with expectations of cash flows  
15            to be produced by the stock. Those expectations of future cash flows consist of expected  
16            future dividends, as well as, capital gains or losses. Thus, in theory, the intrinsic value of  
17            a stock should reflect present value of a firm's expected future net cash flows discounted  
18            by the required rate of return. This discount rate will reflect investors' required rate of

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<sup>16</sup> Please see discussion below on SERI DCF analysis for details of process related to performance of DCF analysis.

return,  $k$ , as investors assessing time value will use the rate of return that could be expected from comparable alternative investments. The stream of future dividends,  $D$ , will, in part, reflect the investor's estimate of how the dividends will grow in the future. If a stock is priced correctly, its expected return will equal the required return. Given these economic precepts, the DCF model estimates the investors' discount rate, or required rate of return. Preliminarily, investors' determination of price,  $P$ , will reflect the following equation.

$$P_0 = \frac{D_1}{1+k} + \frac{D_2}{(1+k)^2} + \frac{D_3}{(1+k)^3} + \frac{D_4}{(1+k)^4} + \frac{D_5}{(1+k)^5} + \frac{D_6}{(1+k)^6} + \dots$$

Where  $1+k$  equals the discount rate.

In the DCF model used at FERC, a simplifying assumption that dividends will have a constant rate of growth,  $g$ , is made in order to apply the formula. It then can be expressed as:

$$P_0 = \frac{D_0(1+g)}{1+k} + \frac{D_0(1+g)^2}{(1+k)^2} + \frac{D_0(1+g)^3}{(1+k)^3} + \frac{D_0(1+g)^4}{(1+k)^4} + \frac{D_0(1+g)^5}{(1+k)^5} + \frac{D_0(1+g)^6}{(1+k)^6} + \dots$$

The equation can then be solved as:

$$P_0 = \frac{D_0(1+g)}{k-g} = \frac{D_1}{k-g}$$

This formula can be converted to solve for  $k$ , the investor's required rate of return, because the current dividend of a stock is known, the price is known, and investor

expectations of growth can be estimated using published growth estimates of analysts.

Thus, a simple version of the DCF formula would be the following:

$$k = \frac{D}{P} + g$$

The Commission uses a more refined version of the DCF model, which includes a half-year increase in the current dividend, as well as, an estimate of both short and long-term growth. The Commission's formula uses IBES estimates for short-term growth ("STg") weighted two-thirds, and estimates of growth in Gross Domestic Product, weighted one-third, for long-term growth (LTg). Thus, the formula is:

$$k = (D/P) (1 + .5 g) + (STg) (2/3) + (LTg) (1/3).$$

**Q. WHAT TIME PERIOD DID YOU SELECT FOR YOUR STUDY PERIOD?**

A. I used a recent six-month Study Period of September 1, 2017 through February 28, 2018.

**Q. HOW DID YOU BEGIN THE SELECTION OF YOUR PROXY GROUP OF COMPANIES?**

A. I selected proxy companies that included publicly-traded companies that are, or own, U.S. electric utilities, and that *Value Line* classified as U.S. electric utility firms. I

1           selected forty publicly-traded utility companies shown in *Exhibit 2*. This selection  
2           process is consistent with the Commission's methodology.

3   **Q.     PLEASE DESCRIBE THE NEXT STEP.**

4   A.     I calculated the dividend yield for each company.

5   **Q.     HOW DID YOU CALCULATE THE ADJUSTED DIVIDEND YIELDS?**

6   A.     I calculated monthly dividend yields by dividing the annualized dividend at the end of the  
7           month by the average of the high and low stock prices for the month. I then averaged the  
8           monthly dividend yield over the six-month study period. The results of this calculation  
9           are shown in *Exhibit 3*.

10  **Q.     WHAT DID YOU DO NEXT?**

11  A.     I determined for each company a composite growth rate, reflecting the weighted average  
12           of the short-term expected growth rate (weighted two-thirds) and long-term expected  
13           growth rate (weighted one-third).

14  **Q.     FROM WHAT SOURCE DID YOU OBTAIN THE SHORT-TERM GROWTH**  
15  **RATES?**

16  A.     As required by the Commission, I used the IBES “five-year” expected growth rate. The  
17           IBES “five-year” expected growth rates can be obtained from *Yahoo! Finance*, but I had  
18           to obtain the most recent IBES growth estimates by querying Alacra, which publishes the  
19           official IBES data.

1    **Q.    HOW WERE THE LONG-TERM GROWTH RATES CALCULATED?**

2    A.    Per the Commission's method, I used the average of the long-term nominal GDP growth  
3           estimates from IHS Global Insight, the U.S. Energy Information Administration, and the  
4           Social Security Administration. Those long-term estimates are shown in *Exhibit 4* and  
5           their average is 4.28%.

6    **Q.    HOW DID YOU USE THE DATA TO DETERMINE EACH COMPANY'S**  
7           **IMPLIED COST OF EQUITY?**

8    A.    I obtained the adjusted dividend yield (with 6 months implicit growth) as required in the  
9           Commission's method. Thus, I used the equation:  $(\text{Unadjusted Dividend Yield} * (1 +$   
10            $(\text{Composite Growth Rate}/2))) = \text{Adjusted Dividend Yield}$ . I then added the Adjusted  
11           Dividend Yield to the composite growth rate to determine the investor's cost of equity.  
12           The results for all forty companies are shown in *Exhibit 5*.

13   **Q.    WHAT ADJUSTMENTS DID YOU MAKE TO THAT INFORMATION,**  
14           **CONSISTENT WITH COMMISSION REQUIREMENTS?**

15   A.    I applied the standard filters for excluding companies that are not suitable for a DCF  
16           analysis or not comparable in risk to the subject utility.

17   **Q.    AFTER APPLYING THE FILTERS, WHAT SIZE WAS YOUR PROXY GROUP?**

18   A.    From the initial universe of forty Companies, I removed fifteen, leaving a group of  
19           twenty-five results for a risk-comparable proxy group.



**Q. HOW DID YOU APPLY YOUR FILTERS?**

A. First, I removed three Companies that did not have recent IBES growth estimates for the “five-year” short-term horizon used by the Commission. These were: ALLETE, Inc., Avista Corporation, and MGE Energy. The IBES estimates for the remaining thirty-seven companies are shown in *Exhibit 6*.

Second, I removed four companies that were involved in significant merger or acquisition activity: Dominion Resources, Great Plains Energy, SEMPRA, and Westar Energy.

Third, I removed those Companies that did not have a credit rating from either Moody's or Standard & Poors (S&P), one of the major U.S. credit rating agencies. And I removed utilities that were not within one notch of SERI's Moody's rating or its S&P rating in the same agency's credit ratings. SERI's credit rating from the same rating agency. SERI's credit ratings are Baa1 and BBB+ from Moody's and S&P, respectively. The Companies I removed were Eversource Energy, FirstEnergy, Hawaiian Electric, PNM Resources, SCANA, and Vectren.

Fourth, I considered whether any outlying results should be removed as unreasonably high or low. At the low end, the Commission has excluded results that are within 100 basis points of the average Baa utility bond yield. The Commission has also considered whether there is more than a “natural break” between a low-end result and other DCF results at the low end of the distribution. On the basis of that analysis, I removed Entergy Corp. As I have noted, however, this may not be appropriate given SERI's extremely low risk.

1 A. Lastly, I removed PG&E on the basis that the Company's board of directors suspended  
2 the dividend of the company's common stock.

3 A. After removal of these fifteen companies' DCF results, twenty-five electric utilities  
4 remained. They were shown on *Exhibit 7*. The median result in the group was 7.74%.  
5 The median of the lower portion of the group – from the lowest to the median – was  
6 7.08%.

7 **Q. WHY DO YOU HIGHLIGHT THE MEDIAN AND THE MEDIAN RESULT IN**  
8 **THE LOWER HALF?**

9 A. FERC policy is to use the median DCF cost of equity for an individual utility that is  
10 comparable in risk to the DCF proxy group. However, as I have explained, SERI is  
11 actually much less risky than the other utilities in the proxy group. Providing SERI with  
12 the median return of the "comparable" group would be excessive, given the significant  
13 reduction in SERI's risk provided by the financial guarantees of the purchasing  
14 companies and U.S. Supreme Court precedent. The Commission could select the median  
15 of the lower portion of the DCF range to reflect SERI's lower risk.

16 **Q. AS A FURTHER REFLECTION OF THIS DECREASED RISK, IF ONE WERE**  
17 **APPLY THE PRECEDENT FROM *S. CAR. GEN. CO.* OF SETTING THE**  
18 **LOWER END OF THE BAND OF REASONABLENESS TO THE BAA UTILITY**  
19 **BOND YIELD OVER THE STUDY PERIOD TO THE SERI DCF ANALYSIS**  
20 **RESULTS, WHAT WOULD THAT LOOK LIKE?**

1 A. Using again the precedent from *S. Car. Gen. Co.*, and setting the lower end of the band of  
2 reasonableness to the 4.23% Baa utility bond yield over the study period, that median  
3 figure of the SERI DCF analysis results then drops to 7.67%, with a median of the lower  
4 half of the analysis resulting in 6.98%.

5 **Q. ARE YOU AWARE THAT IN OPINION NOS. 531 AND 531-A, THE**  
6 **COMMISSION MADE AN UPWARD ADJUSTMENT TO A MIDPOINT**  
7 **RESULT (USED FOR A DISPARATE GROUP OF UTILITIES) FOR POSSIBLE**  
8 **"ANOMALOUS" CONDITIONS?**

9 A. Yes.  
10

11 **Q. DO YOU BELIEVE MARKET CONDITIONS WERE ANOMALOUS IN THE**  
12 **STUDY PERIOD?**

13 A. No. When *Opinion No. 531* was decided in 2014, the economy was still recovering from  
14 the greatest recession in U.S. history since the great depression. That recovery period has  
15 ended, and the economy is now robust, with unemployment at historically low levels and  
16 most companies exhibiting strong earnings growth. Further, a factor relied on in *Opinion*  
17 *No. 531* was that interest rates were below 2 percent in the study period.<sup>17</sup> The yield on  
18 10-year Treasuries is now approximately 3 percent, still historically low, but not  
19 anomalous in view of the low inflation that has prevailed and is expected to prevail in the

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<sup>17</sup> 147 F.E.R.C. ¶61,234, ¶ 145 n. 285 (2014).

1 future. The low inflation and low interest rates have prevailed for long enough that the  
2 conditions cannot be considered anomalous. This is demonstrated in *Exhibit 8*, which  
3 arrays the Moody's Aaa Corporate Bond Yields, Moody's Baa Corporate Bond Yields,  
4 and 10-Year U.S. Treasury Bond Yields. Additionally, I know of no empirical evidence  
5 demonstrating that low interest rates prevent the DCF model from functioning as  
6 designed.

7 **Q. PLEASE SUMMARIZE YOUR CONCLUSION AS TO SERI'S COST OF**  
8 **EQUITY.**

9 A. SERI's existing 10.94% allowed ROE is excessive and renders SERI's rate unjust and  
10 unreasonable. Given SERI's extremely low risk, its return on equity should be set at not  
11 more than 7.08%, the midpoint of the lower part of the DCF range of proxy utilities.

12 **V. EQUITY RATIO**

13 **Q. ARE THERE OTHER CONCERNS RELATED TO SERI'S COST OF CAPITAL**  
14 **THAT YOU WISH TO DISCUSS?**

15 A. Yes. According to SERI's most recent FERC Form 1 and Entergy's SEC 10k filing,  
16 SERI maintains a capital structure consisting of 63% equity and 37% debt.<sup>18</sup> This is an  
17 extremely high equity ratio, which is out of proportion to a majority of utilities, and

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<sup>18</sup> SERI also excludes the Sale/Leaseback, discussed below, as well as some Variable Interest Debt, from debt in calculating its capital structure. Pursuant to the Settlement approved by FERC in Docket No. ER89-678 et al., the SLB payments are included in Operating Expense as Rent Expense in Account 931.

Entergy Corp. in particular. The equity ratios of SERI's customers, the Operating Companies, are in the 46.27% to 53.16% range.<sup>19</sup>

|     | <u>SERI</u>    | <u>ELL</u>       | <u>EMI</u>       | <u>EAI</u>       | <u>ENO</u>     | <u>Composite</u>  |                              |            |
|-----|----------------|------------------|------------------|------------------|----------------|-------------------|------------------------------|------------|
| (a) | \$ 710,809,187 | \$ 5,308,344,630 | \$ 1,198,250,062 | \$ 2,408,034,210 | \$ 415,547,667 | \$ 10,040,985,756 | Proprietary Capital (Equity) | FF1 112:16 |
| (b) | \$ 418,020,805 | \$ 5,884,017,953 | \$ 1,283,844,878 | \$ 2,795,795,941 | \$ 366,204,635 | \$ 10,747,884,212 | Long-Term Debt               | FF1 112:24 |
| (c) | 62.97%         | 47.43%           | 48.28%           | 46.27%           | 53.16%         | 48.30%            | Equity Ratio                 | c=a/(a+b)  |

Entergy's Corp.'s overall equity ratio, meanwhile, is roughly 36%, as reported by *Value Line* and based on information included on page 53 of the Company's 2017 10-K. The average equity ratio of publicly-traded companies that are, or own, U.S. electric utilities, as classified and covered by *Value Line* is 48.45%.<sup>20</sup> Comparable companies to Entergy have equity ratios that average 47.06%.<sup>21</sup> SERI does not need a high equity ratio. As discussed previously, the risk associated with SERI is significantly less than that of Entergy, or the purchasing companies. Moreover, since equity costs more than debt and carries a tax requirement as well, the use of a reasonable capital structure would lower the overall rate of return and reduce rates.

In *Indiana & Michigan Power Co.*, FERC adjusted the capital structure of a wholly-owned subsidiary nuclear generation company to be other than its book capital structure.<sup>22</sup> *Indiana & Michigan Power Co* involved an agreement providing for the sale of all of the power and associated energy of a wholly-owned subsidiary nuclear

<sup>19</sup> See 2017 FERC Form 1 of ELL as filed on 4/16/2018; see also 2017 FERC Form 1 of EAI as filed on 4/16/2018; see also 2017 FERC Form 1 of EMI as filed on 4/16/2018; see also 2017 FERC Form 1 of ENO as filed on 4/16/2018.

<sup>20</sup> 2018 Figures as estimated by *Value Line*.

<sup>21</sup> *Id.*

<sup>22</sup> *Indiana & Michigan Power Co.*, 4 F.E.R.C. ¶ 61,316 (1978).

1 generation company to that of its related electric utility operating company. FERC  
2 limited the equity ratio of a similar wholly-owned subsidiary Gen. Co. to 35%, finding  
3 that:

4 [T]his Commission will not accept a subsidiary's book capital  
5 structure in developing common equity return absent persuasive  
6 evidence that such capital structure is appropriate... We believe  
7 that an appropriate approach to the determination of the rate of  
8 return in this case would be one based upon the consolidated  
9 capital structure and cost of capital of I&M Electric and I&M  
10 Power. Because of the dated record, however, we choose not to  
11 employ it. In our view, the best alternative capital structure  
12 available to us is the one suggested by RP&L and IMMADA, *i.e.*,  
13 65% debt and 35% equity. We feel that such a capital structure is  
14 appropriate because: (1) the record reflects that the consolidated  
15 common equity ratio of I&M Electric and I&M Power, as of  
16 August, 1975, is 34.2%; 5 (2) under the Capital Funds Agreement  
17 I&M Electric has agreed to provide I&M Power with sufficient  
18 capital contributions to maintain I&M Power's common equity  
19 ratio at a minimum of 35%; (3) a 35% common equity ratio is  
20 typical in the electric utility industry; and (4) the limited business  
21 risks attendant to I&M Power's operations, as discussed below. In  
22 imputing a different capital structure to I&M Power than that on its  
23 books, it is also necessary to impute additional interest payments  
24 and their resultant tax consequences in the cost of service tariff.  
25 We therefore direct that the cost of service tariff be calculated  
26 pursuant to this Opinion as if I&M Power's capital structure were  
27 65% debt and 35% equity.<sup>23</sup>

28 Utilizing the Commission's reasoning in *Indiana & Michigan Power Co.*, as determined  
29 by the consolidated common equity ratios of SERI, ELL, EAI, EMI, and ENO, SERI's  
30 equity ratio should be set at 48.30%.<sup>24</sup> Alternatively, should the Commission decide to

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<sup>23</sup> *Indiana & Michigan Power Co.*, 4 F.E.R.C. ¶ 61,316 (1979).

<sup>24</sup> *Indiana & Michigan Power Co.*, 4 F.E.R.C. ¶ 61,316 (1979) (*stating* "We believe that an appropriate approach to the determination of the rate of return in this case would be one based upon the consolidated capital structure.").

1 leave SERI's high equity ratio in place, a decision to do so should significantly reduce  
2 SERI's risk profile, and should lead to a further decreased ROE.  
3

4 **VI. DEPRECIATION**

5 **Q. IS THERE A RELATED ISSUE ASSOCIATED WITH SERI'S DEPRECIATION**  
6 **RATES?**

7 A. Yes, in Docket No. ER17-2219, SERI made a filing to revise the depreciation rates used  
8 to calculate the depreciation and amortization expenses for Grand Gulf, and to update the  
9 depreciation rates for use in calculating Grand Gulf's decommissioning cost annual  
10 revenue requirement, primarily to reflect a 20-year license extension granted for Grand  
11 Gulf by the Nuclear Regulatory Commission in December, 2016. In examining the  
12 filing, the parties have learned that SERI employed methods that conflict with FERC and  
13 general regulatory precedent in the development of their proposed depreciation rates.

14 **Q. PLEASE EXPLAIN HOW SERI HAS EMPLOYED DEPRECIATION METHODS**  
15 **THAT CONFLICT WITH FERC AND GENERAL REGULATORY**  
16 **PRECEDENT?**

17 A. Upon investigation, it was discovered that SERI has included the cost of Sale/Leaseback  
18 capital additions in its depreciation study. These additions are not recoverable via the  
19 formula rate base accounts, and should be excluded from depreciation rates. SERI agreed  
20 with the lessors that capital additions would become the property of the lessors in its

1 initial Sale-Leaseback agreements. In 2015, SERI again leased the property, containing  
2 those same capital additions, and is including the lease payments in rates. This is a  
3 double recovery for the same capital additions and it is improper to include the costs  
4 twice in rates. Thus, they improperly inflate the depreciation rate.

5 **Q. ARE THERE OTHER ASSUMPTIONS UNDERLYING SERI'S STUDY THAT**  
6 **SHOULD BE EXCLUDED FROM THE DEVELOPMENT OF RATES?**

7 A. Yes, the SERI depreciation study developed rates using the assumption that future  
8 additions to the plant are recoverable in current depreciation expense. The forecast of  
9 future additions is speculative and unsupported. Allowing that recovery of speculative  
10 and unsupported future additions in rates would be inconsistent with the regulatory "used  
11 and useful" principle. It is also my understanding that regulatory agencies generally do  
12 not permit future additions to be included in the development of depreciation rates. The  
13 Commission should not allow SERI to include future additions in the development of  
14 depreciation rates.

15 **Q. WERE THERE ANY ASSUMPTIONS RELATED TO REMAINING LIFE**  
16 **CONTAINED IN SERI'S DEPRECIATION STUDY THAT SHOULD BE**  
17 **REVISED?**

18 A. Yes, SERI's depreciation study included forecasts of future "interim retirements," which  
19 was based on an interim retirement history for a limited period, 1998-2016, and included  
20 interim retirements that were needed for an uprate in 2011-12, some of which may not be  
21 likely to recur in the remaining life of Grand Gulf. Including such non-recurring interim



1 retirements in the development of a forecast of future interim retirements results in  
2 artificially-inflated depreciation rates. As such, these, and other non-recurring interim  
3 retirements, should be excluded in developing assumptions related to interim retirements  
4 underpinning the remaining life of Grand Gulf. Further investigation is required to  
5 evaluate which interim retirements are and are not likely to recur during the remaining  
6 life of Grand Gulf.

7 **Q. HOW DO YOU RECOMMEND THE COMMISSION ADDRESS THESE**  
8 **ISSUES?**

9 A. The Commission should set these, and any additional depreciation issues, for hearing,  
10 and establish a refund period.

11 **VII. SUMMARY OF FINDINGS AND CONCLUSION**

12 **Q. PLEASE SUMMARIZE YOUR FINDINGS AND CONCLUSIONS.**

13 **1. ALLOWED RETURN ON EQUITY**

14 SERI's existing allowed 10.94% ROE is unjust and unreasonable, as it is  
15 excessive by current market standards. The most reasonable and best  
16 available estimate of SERI's current cost of equity is not higher than 7.08%.  
17 This cost of equity reflects SERI's extremely low risk.

18 **2. CAPITAL STRUCTURE**

1                   SERI maintains a capital structure with an extremely high equity ratio  
2                   consisting of 63% equity and 37% debt, which is out of proportion to a  
3                   majority of utilities in general, and Entergy Corp. in particular. The  
4                   Commission should establish a hypothetical capital structure for SERI, with  
5                   an imputed equity ratio of 49% or less. Alternatively, should the Commission  
6                   decide to leave SERI's high equity ratio in place, it should further decrease  
7                   SERI's allowed ROE.

8                   **3. DEPRECIATION**

9                   The Commission should not allow SERI to include the cost of Sale/Leaseback  
10                  capital additions in the development of its depreciation rates. The  
11                  Commission should not allow SERI to include future additions in the  
12                  development of depreciation rates. The Commission should not allow SERI  
13                  to include non-recurring interim retirements in the development of remaining  
14                  life assumptions underpinning depreciation rates.

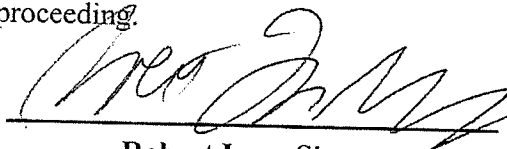
15  
16                  The Commission should set these, and any additional depreciation issues, for  
17                  hearing, and establish a refund period.

18   **Q.     DOES THIS CONCLUDE YOUR TESTIMONY?**


19   **A.     Yes.**

**AFFIDAVIT**

Robert Lane Sisung, being first duly sworn, deposes and says that he is the same Robert Lane Sisung whose Affidavit accompanies this affidavit: that such Affidavit was prepared by him; that he is familiar with the contents thereof; that the facts set forth therein are true and correct to the best of his knowledge, information and belief; and that he does adopt the same as his sworn testimony in this proceeding.

  
Robert Lane Sisung

Subscribed and sworn before me on this 26 day of April, 2018.

  
Notary Public

153553  
34482

My Commission Expires: at death.

# EXHIBIT 1

# EXHIBIT 1

|              |   |
|--------------|---|
| LPSC U-31894 | Application of Entergy Louisiana, LLC for Approval to Securitize Investment Recovery Costs Related to the Little Gypsy Unit 3 Repowering Project Authorizing the Company to Finance its Investment Cost Pursuant to Act 988.  |
| LPSC U-32138 | Wastewater Treatment Systems & Operations, LLC: Request for an increase in wastewater rates.  |
| LPSC U-32538 | Joint Application of Entergy Louisiana, LLC, Entergy Gulf States Louisiana, L.L.C., Mid South TransCo LLC, Transmission Company 1, LLC, Transmission Company II, LLC, ITC Holdings Corp. and ITC Midsouth LLC for Approval of Change of Ownership of Electric Transmission Business, for Certain Recovery Adjustments, and for related Relief |
| LPSC U-32707 | Application of Entergy Gulf States, Louisiana, L.L.C. for authority to Change Rates, Approval of Formula Rate Plan and for Related Relief   |
| LPSC U-32708 | Application of Entergy Louisiana, LLC for authority to Change Rates, Approval of Formula Rate Plan and for Related Relief   |
| LPSC U-33244 | Potential Business Combination of Entergy Louisiana, LLC and Entergy Gulf States Louisiana L.L.C.   |
| LPSC U-33434 | Joint Application of Cleco Power, LLC and Cleco Partners L.P. for : (i) Authorization of the Change of Ownership and Control of Cleco Power LLC and (ii) Expedited Treatment  |
| LPSC U-33510 | Application for Entergy Gulf States Louisiana, L.L.C. For Approval To Purchase Power Blocks Three and Four of the Union Power Station and Request for Timely Treatment and Cost Recovery  |
| LPSC U-33605 | Joint Application of Entergy Gulf States Louisiana L.L.C. and Entergy Louisiana LLC for Certification of the Louisiana Economic Transmission Project in Accordance with Louisiana Public Service Commission General Order Dated October 10, 2013  |
| LPSC U-33645 | Application of Entergy Gulf States Louisiana L.L.C. for Certification of the Lake Charles Transmission Project in Accordance with Louisiana Public Service Commission General Order Dated October 10, 2013  |
| LPSC U-33782 | Entergy Louisiana, LLC and Entergy Gulf States Louisiana L.L.C. In Re: Test Year 2014 Formula Rate Plan Filing  |
| LPSC U-33848 | Cleco Power LLC Formula Rate Plan June 2015 Monitoring Report   |

# EXHIBIT 1

|              |   |
|--------------|---|
| LPSC U-33925 | In re: Atmos Entergy Trans Louisiana Rate Stabilization Clause (“RSC”) Cost of Service Schedules and Workpapers Test Year Ending September 30, 2015   |
| LPSC U-33974 | Entergy Gulf States Louisiana, L.L.C. Test Year 2015 Rate Stabilization Plan Filing   |
| LPSC U-33983 | In Re: Motion for Extension of Entergy Louisiana, LLC’s Gas Rate Stabilization Plan   |
| LPSC U-34028 | Atmos Energy Corporation 2015 Rate Stabilization Clause filing for Louisiana Gas Service Rate Division  |
| LPSC U-34081 | Entergy Louisiana, LLC Test Year 2015 Formula Rate Plan Filing  |
| LPSC U-34289 | Cleco Power LLC Formula Rate Plan – June 2016 Monitoring Report and pursuant to U-32507 Prudence Review of Cleco’s Installation of MATS Emissions Control Equipment at Dolet hills Power Station, Rodemacher Power Station Unit No. 2, and Madison Unit No. 3 |
| LPSC U-34332 | Commission Directive to Review Entergy’s Load Shedding Agreement with Vinton Power Pubic Authority  |
| LPSC U-34343 | In re: Atmos Entergy Trans Louisiana Rate Stabilization Clause (“RSC”) Cost of Service Schedules and Workpapers Test Year Ending September 30, 2016   |
| LPSC U-34354 | Southwestern Electric Power Company’s Request for Certification of Long Term Natural Gas Contract   |
| LPSC U-34376 | Entergy Louisiana, LLC ex parte. IN Re: 2016 Rate Stabilization Plan Filing   |
| LPSC U-34424 | Atmos Energy Corporation 2015 Rate Stabilization Clause filing for Louisiana Gas Service Rate Division  |
| LPSC U-34445 | Entergy Louisiana, LLC’s Application for Authorization to Recover Gas Storm Deferred Operations and Maintenance Expense Resulting from the August 2016 Flood  |
| LPSC U-34475 | Entergy Louisiana, LLC Test Year 2015 Formula Rate Plan Filing  |
| LPSC U-34617 | Application of Cleco Power LLC requesting Commission consideration of a Proposed Physical Bilateral Hedge Program, pursuant to General Order R-32975  |

# EXHIBIT 1

|              |  |
|--------------|--|
| LPSC U-34317 | Application of Entergy Louisiana, LLC for Authorization to Extend the Midcontinent Independent System Operating Cost Recovery Mechanism  |
| LPSC U-33950 | Compliance Submission Regarding Deactivation of Little Gypsy 1, Ninemile 3, and Willow Glen 2 and 4, as required by Order No. U-33510  |
| LPSC U-34447 | Application of Entergy Louisiana, LLC Regarding Continued Participation in the Midcontinent Independent System Operator, Inc. Regional Transmission Organization   |
| LPSC U-34501 | Application of Cleco Power LLC Regarding the Costs and Benefits of Continued Participation in the Midcontinent Independent System Operator, Inc. Regional Transmission Organization                                      |
| LPSC U-34445 | Entergy Louisiana, LLC 's Application for Authorization to Recover Gas Storm Deferred Operation & Maintenance Expense Resulting from the August 2016 Flood   |
| LPSC X-34109 | Entergy Louisiana LLC and Entergy Gulf States Louisiana L.L.C. Fuel Adjustment Clause Audit for 2014 through 2015  |
| LPSC X-34345 | Investigation of the Meter Reading, Billing, Collection and Customer-Service practices of the Greater Ouachita Water Company and through its operating contractor Severn Trent Environmental Services, for the year 2016 |
| LPSC X-34324 | Audit of Purchased Gas Adjustment Filings for Trans Louisiana Gas Company and Louisiana Gas Service Company (Regulatory Divisions of Atmos Energy Corporation) for the period of April 2014 through March 2016           |
| LPSC X-34341 | Audit of Fuel Adjustment Clause Filing for Entergy Louisiana LLC for the Period of January 2014 through December 2015.   |
| LPSC I-33013 | Integrated Resource Planning ("IRP") Process for Southwestern Electric Power Company (SWEPCO), Pursuant to General Order dated April 20, 2012  |
| LPSC R-26968 | Review of the General Order Dated March 12, 1999 (Pole Attachments)  |
| LPSC R-32975 | Examination of Long-Term Natural Gas Hedging Proposals.  |
| LPSC R-34026 | Investigation of Double Leveraging Issues for all LPSC-Jurisdictional Utilities  |

# EXHIBIT 1

|              |  |
|--------------|--|
| LPSC R-34029 | Investigation of Tax Structure Issues for all LPSC-Jurisdictional Utilities  |
| LPSC R-34407 | Rulemaking Docket to Consider Whether or Not the Commission Should Exercise Authority Over Future Utility Generation Deactivation and Retirement Decisions and the Rules and Procedures that Could Apply to Any Such Exercise of Authority   |
| LPSC S-33825 | Directive to Establish a Service Quality Program (SQP) for Cleco Power, LLC  |
| LPSC S-34082 | Entergy Louisiana, LLC Request to Close LMPS Rate Schedule to New Business   |
| LPSC S-34426 | Status of Electric Rates in Louisiana: Where Are We and Where Are We Going?  |
| LPSC U-34447 | Application of Entergy Louisiana, LLC Regarding Continued Participation in the Midcontinent Independent System Operator, Inc. Regional Transmission Organization   |
| LPSC I-33013 | Integrated Resource Planning (“IRP”) process for Southwestern Electric Power Company (SWEPCO), pursuant to General Order dated April 20, 2012  |
| LPSC I-34693 | Cleco Power, LLC, ex parte. In re: Request to Initiate 2017 Integrated Resource Planning (“IRP”) Process Pursuant to General Order No. R-30021 (Corrected) dated April 20, 2012  |
| LPSC I-34694 | Entergy Louisiana, LLC, ex parte. In re: Request to Initiate 2017 Integrated Resource Planning (“IRP”) Process Pursuant to General Order No. R-30021 (Corrected) dated April 20, 2012  |
| LPSC U-34742 | Community Utilities of Louisiana Inc. and Utilities, Inc. of Louisiana - Request for Statewide Consolidation of Assets, Request for Uniform Rate Structure, Request for the Establishment of Formula Rate Plan, and Application for Adjustment in Retail Rates Pursuant to the Global Settlement Agreement Contained in LPSC Order Nos. U-34206 and U-34287, as well as Reservation of Rights to Request Interim Rates |



# EXHIBIT 2

## Exhibit 2 Value Line Investment Survey

| <u>Company</u>      | <u>Moody's Credit Rating</u> | <u>S&amp;P Credit Rating</u> |
|---------------------|------------------------------|------------------------------|
| Allete              | A3                           | BBB+                         |
| Alliant Energy      | Baa1                         | A-                           |
| Ameren              | Baa1                         | BBB+                         |
| American Electric   | Baa1                         | A-                           |
| Avangrid            | Baa1                         | BBB+                         |
| Avista              | Baa1                         | BBB                          |
| Black Hills         | Baa2                         | BBB                          |
| Centerpoint         | Baa1                         | A-                           |
| CMS Energy          | Baa1                         | BBB+                         |
| Con Edison          | A3                           | A-                           |
| DTE Energy          | Baa1                         | BBB+                         |
| Dominion            | Baa2                         | BBB+                         |
| Duke Energy         | Baa1                         | A-                           |
| Edison Intern.      | A3                           | BBB+                         |
| El Paso Electric    | Baa1                         | BBB                          |
| Entergy             | Baa2                         | BBB+                         |
| Eversource Energy   | Baa1                         | A+                           |
| Exelon              | Baa2                         | BBB                          |
| FirstEnergy         | Baa3                         | BBB-                         |
| Great Plains Energy | Baa2                         | BBB+                         |
| Hawaiian Electric   |                              | BBB-                         |
| IDACORP             | Baa1                         | BBB                          |
| MGE Energy          |                              | AA-                          |
| NextEra Energy      | Baa1                         | A-                           |
| Northwestern        | Baa1                         | BBB                          |
| OGE Energy          | A3                           | A-                           |
| Otter Tail          | Baa2                         | BBB                          |
| PG&E                | A3                           | BBB+                         |
| Pinnacle West       | A3                           | A-                           |
| PNM Resources       | Baa3                         | BBB+                         |
| Portland General    | A3                           | BBB                          |
| PPL                 | Baa2                         | A-                           |
| PS Enterprise       | Baa1                         | BBB+                         |
| SCANA               | Ba1                          | BBB                          |
| Sempra Energy       | Baa1                         | BBB+                         |
| Southern Co.        | Baa2                         | A-                           |
| Vectren             |                              | A-                           |
| WEC Energy Grou     | A3                           | A-                           |
| Westar Energy       | Baa1                         | BBB+                         |
| Xcel Energy         | A3                           | A-                           |

| <u>Moody's</u>   |                   | <u>S&amp;P</u>   |                   |
|------------------|-------------------|------------------|-------------------|
| <u>Long-term</u> | <u>Short-term</u> | <u>Long-term</u> | <u>Short-term</u> |
| Aaa              | P-1               | AAA              | A-1+              |
| Aa1              |                   | AA+              |                   |
| Aa2              |                   | AA               |                   |
| Aa3              |                   | AA-              | A-1               |
| A1               |                   | A+               |                   |
| A2               | P-2               | A                | A-2               |
| A3               |                   | A-               |                   |
| Baa1             | P-3               | BBB+             | A-3               |
| Baa2             |                   | BBB              |                   |
| Baa3             |                   | BBB-             | B                 |
| Ba1              | Not Prime         | BB+              |                   |
| Ba2              |                   | BB               |                   |
| Ba3              |                   | BB-              |                   |
| B1               |                   | B+               |                   |
| B2               |                   | B                |                   |
| B3               |                   | B-               |                   |
| Caa1             |                   | CCC+             | C                 |
| Caa2             |                   | CCC              |                   |
| Caa3             |                   | CCC-             |                   |
| Ca               |                   | CC               |                   |
| C                |                   | C                | D                 |
| /                |                   | RD               |                   |
| /                |                   | SD               |                   |
| /                |                   | D                |                   |

| <u>Company</u> | <u>Moody's Credit Rating</u> | <u>S&amp;P Credit Rating</u> |
|----------------|------------------------------|------------------------------|
| SERI           | Baa1                         | BBB+                         |

# EXHIBIT 3

### **Exhibit 3 Value Line Investment Survey Adjusted Dividend Yields**

|                     | <u>September<br/>Dividend</u> | <u>October<br/>Dividend</u> | <u>November<br/>Dividend</u> | <u>December<br/>Dividend</u> | <u>January<br/>Dividend</u> | <u>February<br/>Dividend</u> | <u>Date of Change</u>        | <u>September<br/>Div. Yield</u> | <u>October<br/>Div. Yield</u> | <u>November<br/>Div. Yield</u> | <u>December<br/>Div. Yield</u> | <u>January<br/>Div. Yield</u> | <u>February<br/>Div. Yield</u> | <u>6 Month<br/>Avg. Div. Yield</u> |
|---------------------|-------------------------------|-----------------------------|------------------------------|------------------------------|-----------------------------|------------------------------|------------------------------|---------------------------------|-------------------------------|--------------------------------|--------------------------------|-------------------------------|--------------------------------|------------------------------------|
| Allete              | 2.14                          | 2.14                        | 2.14                         | 2.14                         | 2.14                        | 2.24                         | Wednesday, February 14, 2018 | 2.74%                           | 2.74%                         | 2.74%                          | 2.78%                          | 2.94%                         | 3.22%                          | 2.86%                              |
| Alliant Energy      | 1.26                          | 1.26                        | 1.26                         | 1.26                         | 1.344                       | 1.344                        | Tuesday, January 30, 2018    | 2.97%                           | 2.96%                         | 2.85%                          | 2.88%                          | 3.29%                         | 3.50%                          | 3.08%                              |
| Ameren              | 1.76                          | 1.76                        | 1.76                         | 1.83                         | 1.83                        | 1.83                         | Tuesday, December 12, 2017   | 2.97%                           | 2.94%                         | 2.79%                          | 2.98%                          | 3.21%                         | 3.37%                          | 3.04%                              |
| American Electric   | 2.36                          | 2.36                        | 2.48                         | 2.48                         | 2.48                        | 2.48                         | Thursday, November 9, 2017   | 3.27%                           | 3.27%                         | 3.27%                          | 3.28%                          | 3.53%                         | 3.75%                          | 3.40%                              |
| Avangrid            | 1.728                         | 1.728                       | 1.728                        | 1.728                        | 1.728                       | 1.728                        |                              | 3.63%                           | 3.49%                         | 3.37%                          | 3.34%                          | 3.51%                         | 3.62%                          | 3.49%                              |
| Avista              | 1.43                          | 1.43                        | 1.43                         | 1.43                         | 1.43                        | 1.492                        | Thursday, February 22, 2018  | 3.53%                           | 3.35%                         | 3.24%                          | 3.40%                          | 3.40%                         | 3.71%                          | 3.44%                              |
| Black Hills         | 1.78                          | 1.78                        | 1.9                          | 1.9                          | 1.9                         | 1.9                          | Thursday, November 16, 2017  | 2.56%                           | 2.66%                         | 3.09%                          | 3.23%                          | 3.37%                         | 3.57%                          | 3.08%                              |
| CMS Energy          | 1.33                          | 1.33                        | 1.33                         | 1.33                         | 1.33                        | 1.432                        | Thursday, February 15, 2018  | 2.80%                           | 2.81%                         | 2.70%                          | 2.74%                          | 2.92%                         | 3.35%                          | 2.89%                              |
| Centerpoint         | 1.03                          | 1.03                        | 1.03                         | 1.03                         | 1.03                        | 1.03                         |                              | 3.47%                           | 3.52%                         | 3.54%                          | 3.56%                          | 3.71%                         | 3.80%                          | 3.60%                              |
| Con Edison          | 2.76                          | 2.76                        | 2.76                         | 2.76                         | 2.76                        | 2.86                         | Tuesday, February 13, 2018   | 3.32%                           | 3.31%                         | 3.16%                          | 3.17%                          | 3.39%                         | 3.69%                          | 3.34%                              |
| DTE Energy          | 3.3                           | 3.3                         | 3.3                          | 3.53                         | 3.53                        | 3.53                         | Friday, December 15, 2017    | 3.00%                           | 3.01%                         | 2.92%                          | 3.15%                          | 3.31%                         | 3.46%                          | 3.14%                              |
| Dominion            | 3.02                          | 3.02                        | 3.08                         | 3.08                         | 3.08                        | 3.08                         | Thursday, November 30, 2017  | 3.87%                           | 3.83%                         | 3.75%                          | 3.72%                          | 3.95%                         | 4.12%                          | 3.87%                              |
| Duke Energy         | 3.56                          | 3.56                        | 3.56                         | 3.56                         | 3.56                        | 3.56                         |                              | 4.14%                           | 4.14%                         | 3.97%                          | 4.11%                          | 4.42%                         | 4.67%                          | 4.24%                              |
| Edison Intern.      | 2.172                         | 2.172                       | 2.172                        | 2.42                         | 2.42                        | 2.42                         | Thursday, December 28, 2017  | 2.74%                           | 2.76%                         | 2.68%                          | 3.35%                          | 3.87%                         | 3.87%                          | 3.21%                              |
| El Paso Electric    | 1.34                          | 1.34                        | 1.34                         | 1.34                         | 1.34                        | 1.34                         |                              | 2.42%                           | 2.35%                         | 2.30%                          | 2.32%                          | 2.52%                         | 2.67%                          | 2.43%                              |
| Entergy             | 3.48                          | 3.48                        | 3.56                         | 3.56                         | 3.56                        | 3.56                         | Wednesday, November 8, 2017  | 4.45%                           | 4.30%                         | 4.12%                          | 4.27%                          | 4.46%                         | 4.72%                          | 4.39%                              |
| Eversource Energy   | 1.9                           | 1.9                         | 1.9                          | 1.9                          | 1.9                         | 1.9                          |                              | 3.06%                           | 3.10%                         | 2.97%                          | 2.97%                          | 3.04%                         | 3.18%                          | 3.05%                              |
| Exelon              | 1.31                          | 1.31                        | 1.31                         | 1.31                         | 1.31                        | 1.38                         | Wednesday, February 14, 2018 | 3.49%                           | 3.36%                         | 3.19%                          | 3.24%                          | 3.38%                         | 3.72%                          | 3.40%                              |
| FirstEnergy         | 1.44                          | 1.44                        | 1.44                         | 1.44                         | 1.44                        | 1.44                         |                              | 4.60%                           | 4.52%                         | 4.27%                          | 4.46%                          | 4.54%                         | 4.49%                          | 4.48%                              |
| Great Plains Energy | 1.1                           | 1.1                         | 1.1                          | 1.1                          | 1.1                         | 1.1                          |                              | 3.60%                           | 3.48%                         | 3.28%                          | 3.31%                          | 3.51%                         | 3.69%                          | 3.48%                              |
| Hawaiian Electric   | 1.24                          | 1.24                        | 1.24                         | 1.24                         | 1.24                        | 1.24                         |                              | 3.65%                           | 3.55%                         | 3.34%                          | 3.33%                          | 3.55%                         | 3.75%                          | 3.53%                              |
| IDACORP             | 2.2                           | 2.2                         | 2.36                         | 2.36                         | 2.36                        | 2.36                         | Friday, November 3, 2017     | 2.45%                           | 2.43%                         | 2.48%                          | 2.49%                          | 2.72%                         | 2.84%                          | 2.57%                              |
| MGE Energy          | 1.292                         | 1.292                       | 1.292                        | 1.292                        | 1.292                       | 1.292                        |                              | 1.99%                           | 1.96%                         | 1.97%                          | 2.02%                          | 2.12%                         | 2.30%                          | 2.06%                              |
| NextEra Energy      | 3.93                          | 3.93                        | 3.93                         | 3.93                         | 3.93                        | 4.44                         | Monday, February 26, 2018    | 2.65%                           | 2.60%                         | 2.55%                          | 2.52%                          | 2.55%                         | 2.91%                          | 2.63%                              |
| Northwestern        | 2.1                           | 2.1                         | 2.1                          | 2.1                          | 2.1                         | 2.1                          |                              | 3.57%                           | 3.62%                         | 3.42%                          | 3.42%                          | 3.72%                         | 4.02%                          | 3.63%                              |
| OGE Energy          | 1.212                         | 1.332                       | 1.332                        | 1.332                        | 1.332                       | 1.332                        | Friday, October 6, 2017      | 3.36%                           | 3.68%                         | 3.71%                          | 3.88%                          | 4.18%                         | 4.25%                          | 3.84%                              |
| Otter Tail          | 1.28                          | 1.28                        | 1.28                         | 1.28                         | 1.28                        | 1.34                         | Wednesday, February 14, 2018 | 2.97%                           | 2.83%                         | 2.75%                          | 2.78%                          | 3.14%                         | 3.25%                          | 2.95%                              |
| PG&E                | 2.12                          | 2.12                        | 2.12                         | 2.12                         | 2.12                        | 2.12                         |                              | 3.05%                           | 3.55%                         | 3.84%                          | 4.40%                          | 4.88%                         | 5.03%                          | 4.13%                              |
| Pinnacle West       | 2.62                          | 2.78                        | 2.78                         | 2.78                         | 2.78                        | 2.78                         | Tuesday, October 31, 2017    | 3.00%                           | 3.21%                         | 3.11%                          | 3.15%                          | 3.39%                         | 3.60%                          | 3.24%                              |
| PNM Resources       | 0.97                          | 0.97                        | 0.97                         | 0.97                         | 1.06                        | 1.06                         | Wednesday, January 17, 2018  | 2.33%                           | 2.31%                         | 2.21%                          | 2.26%                          | 2.80%                         | 2.95%                          | 2.48%                              |
| Portland General    | 1.36                          | 1.36                        | 1.36                         | 1.36                         | 1.36                        | 1.36                         |                              | 2.90%                           | 2.93%                         | 2.80%                          | 2.87%                          | 3.12%                         | 3.32%                          | 2.99%                              |
| PPL                 | 1.58                          | 1.58                        | 1.58                         | 1.58                         | 1.58                        | 1.58                         |                              | 4.08%                           | 4.18%                         | 4.32%                          | 4.67%                          | 5.02%                         | 5.22%                          | 4.58%                              |
| PS Enterprise       | 1.72                          | 1.72                        | 1.72                         | 1.72                         | 1.72                        | 1.72                         |                              | 3.74%                           | 3.59%                         | 3.36%                          | 3.31%                          | 3.44%                         | 3.50%                          | 3.49%                              |
| SCANA               | 2.45                          | 2.45                        | 2.45                         | 2.45                         | 2.45                        | 2.45                         |                              | 4.49%                           | 5.27%                         | 5.57%                          | 5.91%                          | 5.60%                         | 6.48%                          | 5.55%                              |
| Sempra Energy       | 3.29                          | 3.29                        | 3.29                         | 3.29                         | 3.29                        | 3.29                         |                              | 2.82%                           | 2.89%                         | 2.75%                          | 2.90%                          | 3.09%                         | 3.10%                          | 2.93%                              |
| Southern Co.        | 2.32                          | 2.32                        | 2.32                         | 2.32                         | 2.32                        | 2.32                         |                              | 4.70%                           | 4.58%                         | 4.45%                          | 4.64%                          | 5.09%                         | 5.29%                          | 4.79%                              |
| Vectren             | 1.68                          | 1.68                        | 1.8                          | 1.8                          | 1.8                         | 1.8                          |                              | 2.52%                           | 2.50%                         | 2.70%                          | 2.68%                          | 2.88%                         | 2.95%                          | 2.70%                              |
| WEC Energy Group    | 2.08                          | 2.08                        | 2.08                         | 2.08                         | 2.08                        | 2.212                        | Tuesday, February 13, 2018   | 3.21%                           | 3.18%                         | 3.04%                          | 3.08%                          | 3.22%                         | 3.58%                          | 3.22%                              |
| Westar Energy       | 1.6                           | 1.6                         | 1.6                          | 1.6                          | 1.6                         | 1.6                          |                              | 3.18%                           | 3.08%                         | 2.91%                          | 2.92%                          | 3.10%                         | 3.24%                          | 3.07%                              |
| Xcel Energy         | 1.44                          | 1.44                        | 1.44                         | 1.44                         | 1.44                        | 1.44                         |                              | 2.96%                           | 2.98%                         | 2.85%                          | 2.90%                          | 3.09%                         | 3.30%                          | 3.01%                              |

# EXHIBIT 4

## Exhibit 4 Long-Term Growth Rates

| GDP GROWTH RATES   |        |
|--------------------|--------|
| SSA                | 4.392% |
| EIA                | 4.37%  |
| IHS Global Insight | 4.09%  |
|                    | 4.28%  |

| THE 2017 ANNUAL REPORT OF THE BOARD OF<br>TRUSTEES OF THE FEDERAL OLD-AGE AND SURVIVORS<br>INSURANCE AND FEDERAL DISABILITY INSURANCE<br>TRUST FUNDS |      |      |       |      |      |       |      |      |       |         |
|--|------|------|-------|------|------|-------|------|------|-------|---------|
| Table VI.G4.—OASDI and HI Annual and Summarized Income, Cost, and Balance<br>as a Percentage of GDP, Calendar Years 2017-2095                        |      |      |       |      |      |       |      |      |       |         |
| 2023   | 4.78 | 5.32 | -0.54 | 1.6  | 1.67 | -0.07 | 6.38 | 6.99 | -0.61 | 26,078  |
| 2024   | 4.78 | 5.42 | -0.64 | 1.61 | 1.7  | -0.09 | 6.39 | 7.12 | -0.73 | 27,242  |
| 2025   | 4.78 | 5.51 | -0.73 | 1.62 | 1.73 | -0.11 | 6.4  | 7.24 | -0.84 | 28,458  |
| 2026   | 4.79 | 5.6  | -0.81 | 1.63 | 1.79 | -0.16 | 6.42 | 7.4  | -0.98 | 29,707  |
| 2030   | 4.78 | 5.9  | -1.12 | 1.66 | 1.9  | -0.24 | 6.44 | 7.8  | -1.36 | 35,314  |
| 2035   | 4.77 | 6.1  | -1.33 | 1.69 | 2.03 | -0.34 | 6.45 | 8.13 | -1.68 | 43,718  |
| 2040   | 4.75 | 6.08 | -1.33 | 1.71 | 2.11 | -0.4  | 6.45 | 8.18 | -1.73 | 54,260  |
| 2045   | 4.73 | 5.97 | -1.24 | 1.72 | 2.14 | -0.42 | 6.45 | 8.11 | -1.66 | 67,488  |
| 2050   | 4.71 | 5.9  | -1.19 | 1.74 | 2.14 | -0.4  | 6.46 | 8.04 | -1.58 | 83,787  |
| 2055   | 4.7  | 5.9  | -1.2  | 1.77 | 2.12 | -0.35 | 6.47 | 8.03 | -1.56 | 103,729 |
| 2055   | 4.7  | 5.9  | -1.2  | 1.77 | 2.12 | -0.35 | 6.47 | 8.03 | -1.56 | 103,729 |
| 2060   | 4.69 | 5.96 | -1.27 | 1.79 | 2.11 | -0.32 | 6.49 | 8.07 | -1.58 | 128,183 |
| 2065   | 4.68 | 6.02 | -1.34 | 1.82 | 2.12 | -0.3  | 6.5  | 8.14 | -1.64 | 158,326 |
| 2070   | 4.66 | 6.08 | -1.42 | 1.84 | 2.15 | -0.31 | 6.5  | 8.23 | -1.73 | 195,725 |
| 2073   |      |      |       |      |      |       |      |      |       | 223,636 |
| 2075   | 4.65 | 6.12 | -1.47 | 1.85 | 2.17 | -0.32 | 6.5  | 8.29 | -1.79 | 242,244 |
| Compounded Growth Factor   |      |      |       |      |      |       |      |      |       | 4.39%   |

<https://www.eia.gov/outlooks/aeo/data/browser/#/?id=18-AEO2018&region=0-0&cases=ref2018&start=2016&end=2050&f=A&linechart=ref2018-d121317a.2-18-AEO2018~~~~~ref2018-d121317a.17-18-AEO2018&ctyp>

Fri Mar 02 2018 15:12:31 GMT-0600 (Central Standard Time)

Source: U.S. Energy Information Administration

| full name                   | api key    | units           | 2016         | 2017         | 2018         | 2019         | 2020         | 2021         | 2022         | 2023         | 2024         | 2025         |
|-----------------------------|------------|-----------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Real Gross Domestic Product | 18-AEO2018 | billion 2009 \$ | \$ 16,716.15 | \$ 17,074.88 | \$ 17,501.40 | \$ 17,928.92 | \$ 18,334.91 | \$ 18,719.17 | \$ 19,122.58 | \$ 19,495.44 | \$ 19,852.30 | \$ 20,220.68 |
| GDP Chain-2009=1.000        | 18-AEO2018 |                 | 1.11         | 1.13         | 1.16         | 1.19         | 1.22         | 1.25         | 1.28         | 1.31         | 1.34         | 1.37         |
|                             |            |                 |              |              |              |              |              |              |              | \$ 25,515.99 |              |              |

| EIA 2018 AEO Macroeconomic Indicators |           |    |           |    |           |    |           |    |           |    |           |    |           |
|---------------------------------------|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|----|-----------|
| e=linechart&sourcekey=0               |           |    |           |    |           |    |           |    |           |    |           |    |           |
|                                       | 2026      |    | 2027      |    | 2028      |    | 2029      |    | 2030      |    | 2031      |    | 2032      |
| \$                                    | 20,609.19 | \$ | 21,038.79 | \$ | 21,493.27 | \$ | 21,953.88 | \$ | 22,420.91 | \$ | 22,896.14 | \$ | 23,368.68 |
|                                       | 1.40      |    | 1.44      |    | 1.47      |    | 1.50      |    | 1.53      |    | 1.56      |    | 1.60      |
|                                       | 2033      |    | 2034      |    | 2035      |    | 2036      |    | 2037      |    | 2038      |    |           |
| \$                                    | 23,833.41 | \$ | 24,314.87 | \$ | 24,801.54 | \$ | 25,298.80 | \$ | 25,795.58 | \$ | 26,290.10 |    |           |
|                                       | 1.63      |    | 1.67      |    | 1.71      |    | 1.75      |    | 1.79      |    | 1.83      |    |           |

|    |             |              |              |              |              |              |              |              |              |              |              |              |                           |
|----|-------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------------------|
|    |             |              |              |              |              |              |              |              |              |              |              |              |                           |
|    |             |              |              |              |              |              |              |              |              |              |              |              |                           |
|    | <b>2039</b> | <b>2040</b>  | <b>2041</b>  | <b>2042</b>  | <b>2043</b>  | <b>2044</b>  | <b>2045</b>  | <b>2046</b>  | <b>2047</b>  | <b>2048</b>  | <b>2049</b>  | <b>2050</b>  | <b>Growth (2017-2050)</b> |
| \$ | 26,809.55   | \$ 27,355.55 | \$ 27,910.40 | \$ 28,471.35 | \$ 29,052.35 | \$ 29,626.01 | \$ 30,204.05 | \$ 30,785.29 | \$ 31,403.54 | \$ 31,998.24 | \$ 32,583.68 | \$ 33,204.81 | 2.00%                     |
|    | 1.87        | 1.91         | 1.96         | 2.00         | 2.05         | 2.10         | 2.15         | 2.21         | 2.26         | 2.32         | 2.38         | 2.44         | 0.02                      |
|    |             |              |              |              |              |              |              |              |              |              | \$ 80,911.35 |              |                           |
|    |             |              |              |              |              |              |              |              |              |              |              | \$ 25,515.99 |                           |
|    |             |              |              |              |              |              |              |              |              |              |              | \$ 80,911.35 |                           |
|    |             |              |              |              |              |              |              |              |              |              |              | 27           |                           |
|    |             |              |              |              |              |              |              |              |              |              |              | 4.37%        |                           |



# EXHIBIT 5

**Exhibit 5 Value Line Investment Survey Two-Step DCF Analysis Results**

|                     | September<br>Dividend | October<br>Dividend | November<br>Dividend | December<br>Dividend | January<br>Dividend | February<br>Dividend | Date of Change               | September<br>Div. Yield | October<br>Div. Yield | November<br>Div. Yield | December<br>Div. Yield | January<br>Div. Yield | February<br>Div. Yield | 6 Month<br>Avg. Div. Yield | IBES<br>Growth | GDP<br>Growth | Weighted<br>Growth | Adjusted<br>Div. Yield | DCF<br>Estimate |
|---------------------|-----------------------|---------------------|----------------------|----------------------|---------------------|----------------------|------------------------------|-------------------------|-----------------------|------------------------|------------------------|-----------------------|------------------------|----------------------------|----------------|---------------|--------------------|------------------------|-----------------|
| Allete              | 2.14                  | 2.14                | 2.14                 | 2.14                 | 2.14                | 2.24                 | Wednesday, February 14, 2018 | 2.74%                   | 2.74%                 | 2.74%                  | 2.78%                  | 2.94%                 | 3.22%                  | 2.86%                      | 5.00%          | 4.28%         | 4.76%              | 2.93%                  | 7.69%           |
| Alliant Energy      | 1.26                  | 1.26                | 1.26                 | 1.26                 | 1.344               | 1.344                | Tuesday, January 30, 2018    | 2.97%                   | 2.96%                 | 2.85%                  | 2.88%                  | 3.29%                 | 3.50%                  | 3.08%                      | 5.45%          | 4.28%         | 5.06%              | 3.15%                  | 8.21%           |
| Ameren              | 1.76                  | 1.76                | 1.76                 | 1.83                 | 1.83                | 1.83                 | Tuesday, December 12, 2017   | 2.97%                   | 2.94%                 | 2.79%                  | 2.98%                  | 3.21%                 | 3.37%                  | 3.04%                      | 6.40%          | 4.28%         | 5.69%              | 3.13%                  | 8.82%           |
| American Electric   | 2.36                  | 2.36                | 2.48                 | 2.48                 | 2.48                | 2.48                 | Thursday, November 9, 2017   | 3.27%                   | 3.27%                 | 3.27%                  | 3.28%                  | 3.53%                 | 3.75%                  | 3.40%                      | 5.18%          | 4.28%         | 4.88%              | 3.48%                  | 8.36%           |
| Avangrid            | 1.728                 | 1.728               | 1.728                | 1.728                | 1.728               | 1.728                |                              | 3.63%                   | 3.49%                 | 3.37%                  | 3.34%                  | 3.51%                 | 3.62%                  | 3.49%                      | 10.70%         | 4.28%         | 8.56%              | 3.64%                  | 12.20%          |
| Avista              | 1.43                  | 1.43                | 1.43                 | 1.43                 | 1.43                | 1.492                | Thursday, February 22, 2018  | 3.53%                   | 3.35%                 | 3.24%                  | 3.40%                  | 3.40%                 | 3.71%                  | 3.44%                      | 5.65%          | 4.28%         | 5.19%              | 3.53%                  | 8.72%           |
| Black Hills         | 1.78                  | 1.78                | 1.9                  | 1.9                  | 1.9                 | 1.9                  | Thursday, November 16, 2017  | 2.56%                   | 2.66%                 | 3.09%                  | 3.23%                  | 3.37%                 | 3.57%                  | 3.08%                      | 3.50%          | 4.28%         | 3.76%              | 3.14%                  | 6.90%           |
| CMS Energy          | 1.33                  | 1.33                | 1.33                 | 1.33                 | 1.33                | 1.432                | Thursday, February 15, 2018  | 2.80%                   | 2.81%                 | 2.70%                  | 2.74%                  | 2.92%                 | 3.35%                  | 2.89%                      | 7.04%          | 4.28%         | 6.12%              | 2.97%                  | 9.10%           |
| Centerpoint         | 1.03                  | 1.03                | 1.03                 | 1.03                 | 1.03                | 1.03                 |                              | 3.47%                   | 3.52%                 | 3.54%                  | 3.56%                  | 3.71%                 | 3.80%                  | 3.60%                      | 7.62%          | 4.28%         | 6.51%              | 3.72%                  | 10.22%          |
| Con Edison          | 2.76                  | 2.76                | 2.76                 | 2.76                 | 2.76                | 2.86                 | Tuesday, February 13, 2018   | 3.32%                   | 3.31%                 | 3.16%                  | 3.17%                  | 3.39%                 | 3.69%                  | 3.34%                      | 3.11%          | 4.28%         | 3.50%              | 3.40%                  | 6.90%           |
| DTE Energy          | 3.3                   | 3.3                 | 3.3                  | 3.53                 | 3.53                | 3.53                 | Friday, December 15, 2017    | 3.00%                   | 3.01%                 | 2.92%                  | 3.15%                  | 3.31%                 | 3.46%                  | 3.14%                      | 5.58%          | 4.28%         | 5.15%              | 3.22%                  | 8.37%           |
| Dominion            | 3.02                  | 3.02                | 3.08                 | 3.08                 | 3.08                | 3.08                 | Thursday, November 30, 2017  | 3.87%                   | 3.83%                 | 3.75%                  | 3.72%                  | 3.95%                 | 4.12%                  | 3.87%                      | 5.83%          | 4.28%         | 5.31%              | 3.98%                  | 9.29%           |
| Duke Energy         | 3.56                  | 3.56                | 3.56                 | 3.56                 | 3.56                | 3.56                 |                              | 4.14%                   | 4.14%                 | 3.97%                  | 4.11%                  | 4.42%                 | 4.67%                  | 4.24%                      | 3.43%          | 4.28%         | 3.71%              | 4.32%                  | 8.03%           |
| Edison Intern.      | 2.172                 | 2.172               | 2.172                | 2.42                 | 2.42                | 2.42                 | Thursday, December 28, 2017  | 2.74%                   | 2.76%                 | 2.68%                  | 3.35%                  | 3.87%                 | 3.87%                  | 3.21%                      | 2.99%          | 4.28%         | 3.42%              | 3.27%                  | 6.69%           |
| El Paso Electric    | 1.34                  | 1.34                | 1.34                 | 1.34                 | 1.34                | 1.34                 |                              | 2.42%                   | 2.35%                 | 2.30%                  | 2.32%                  | 2.52%                 | 2.67%                  | 2.43%                      | 5.20%          | 4.28%         | 4.89%              | 2.49%                  | 7.38%           |
| Entergy             | 3.48                  | 3.48                | 3.56                 | 3.56                 | 3.56                | 3.56                 | Wednesday, November 8, 2017  | 4.45%                   | 4.30%                 | 4.12%                  | 4.27%                  | 4.46%                 | 4.72%                  | 4.39%                      | -6.67%         | 4.28%         | -3.02%             | 4.32%                  | 1.30%           |
| Eversource Energy   | 1.9                   | 1.9                 | 1.9                  | 1.9                  | 1.9                 | 1.9                  |                              | 3.06%                   | 3.10%                 | 2.97%                  | 2.97%                  | 3.04%                 | 3.18%                  | 3.05%                      | 5.65%          | 4.28%         | 5.19%              | 3.13%                  | 8.33%           |
| Exelon              | 1.31                  | 1.31                | 1.31                 | 1.31                 | 1.31                | 1.38                 | Wednesday, February 14, 2018 | 3.49%                   | 3.36%                 | 3.19%                  | 3.24%                  | 3.38%                 | 3.72%                  | 3.40%                      | 3.19%          | 4.28%         | 3.55%              | 3.46%                  | 7.01%           |
| FirstEnergy         | 1.44                  | 1.44                | 1.44                 | 1.44                 | 1.44                | 1.44                 |                              | 4.60%                   | 4.52%                 | 4.27%                  | 4.46%                  | 4.54%                 | 4.49%                  | 4.48%                      | -4.74%         | 4.28%         | -1.73%             | 4.44%                  | 2.71%           |
| Great Plains Energy | 1.1                   | 1.1                 | 1.1                  | 1.1                  | 1.1                 | 1.1                  |                              | 3.60%                   | 3.48%                 | 3.28%                  | 3.31%                  | 3.51%                 | 3.69%                  | 3.48%                      | 6.00%          | 4.28%         | 5.43%              | 3.57%                  | 9.00%           |
| Hawaiian Electric   | 1.24                  | 1.24                | 1.24                 | 1.24                 | 1.24                | 1.24                 |                              | 3.65%                   | 3.55%                 | 3.34%                  | 3.33%                  | 3.55%                 | 3.75%                  | 3.53%                      | 8.50%          | 4.28%         | 7.09%              | 3.65%                  | 10.75%          |
| IDACORP             | 2.2                   | 2.2                 | 2.36                 | 2.36                 | 2.36                | 2.48                 | Friday, November 3, 2017     | 2.45%                   | 2.43%                 | 2.48%                  | 2.48%                  | 2.72%                 | 2.84%                  | 2.57%                      | 3.10%          | 4.28%         | 3.49%              | 2.61%                  | 6.11%           |
| MGE Energy          | 1.292                 | 1.292               | 1.292                | 1.292                | 1.292               | 1.292                |                              | 1.99%                   | 1.96%                 | 1.97%                  | 2.02%                  | 2.12%                 | 2.30%                  | 2.06%                      | 4.00%          | 4.28%         | 4.09%              | 2.10%                  | 6.20%           |
| NextEra Energy      | 3.93                  | 3.93                | 3.93                 | 3.93                 | 3.93                | 4.44                 | Monday, February 26, 2018    | 2.65%                   | 2.60%                 | 2.55%                  | 2.52%                  | 2.55%                 | 2.91%                  | 2.63%                      | 8.85%          | 4.28%         | 7.33%              | 2.73%                  | 10.06%          |
| Northwestern        | 2.1                   | 2.1                 | 2.1                  | 2.1                  | 2.1                 | 2.1                  |                              | 3.57%                   | 3.62%                 | 3.42%                  | 3.42%                  | 3.72%                 | 4.02%                  | 3.63%                      | 3.12%          | 4.28%         | 3.51%              | 3.69%                  | 7.20%           |
| OGE Energy          | 1.212                 | 1.332               | 1.332                | 1.332                | 1.332               | 1.332                | Friday, October 6, 2017      | 3.36%                   | 3.68%                 | 3.71%                  | 3.88%                  | 4.18%                 | 4.25%                  | 3.84%                      | 5.80%          | 4.28%         | 5.29%              | 3.95%                  | 9.24%           |
| Otter Tail          | 1.28                  | 1.28                | 1.28                 | 1.28                 | 1.28                | 1.34                 | Wednesday, February 14, 2018 | 2.97%                   | 2.83%                 | 2.75%                  | 2.78%                  | 3.14%                 | 3.25%                  | 2.95%                      | 9.00%          | 4.28%         | 7.43%              | 3.06%                  | 10.49%          |
| PG&E                | 2.12                  | 2.12                | 2.12                 | 2.12                 | 2.12                | 2.12                 |                              | 3.05%                   | 3.55%                 | 3.84%                  | 4.40%                  | 4.88%                 | 5.03%                  | 4.13%                      | 4.50%          | 4.28%         | 4.43%              | 4.22%                  | 8.64%           |
| Pinnacle West       | 2.62                  | 2.78                | 2.78                 | 2.78                 | 2.78                | 2.78                 | Tuesday, October 31, 2017    | 3.00%                   | 3.21%                 | 3.11%                  | 3.15%                  | 3.39%                 | 3.60%                  | 3.24%                      | 3.63%          | 4.28%         | 3.85%              | 3.30%                  | 7.15%           |
| PNM Resources       | 0.97                  | 0.97                | 0.97                 | 0.97                 | 1.06                | 1.06                 | Wednesday, January 17, 2018  | 2.33%                   | 2.31%                 | 2.21%                  | 2.26%                  | 2.80%                 | 2.95%                  | 2.48%                      | 5.80%          | 4.28%         | 5.29%              | 2.54%                  | 7.84%           |
| Portland General    | 1.36                  | 1.36                | 1.36                 | 1.36                 | 1.36                | 1.36                 |                              | 2.90%                   | 2.93%                 | 2.80%                  | 2.87%                  | 3.12%                 | 3.32%                  | 2.99%                      | 2.70%          | 4.28%         | 3.23%              | 3.04%                  | 6.27%           |
| PPL                 | 1.58                  | 1.58                | 1.58                 | 1.58                 | 1.58                | 1.58                 |                              | 4.08%                   | 4.32%                 | 4.58%                  | 4.67%                  | 5.02%                 | 5.22%                  | 4.58%                      | 2.14%          | 4.28%         | 2.85%              | 4.64%                  | 7.50%           |
| PS Enterprise       | 1.72                  | 1.72                | 1.72                 | 1.72                 | 1.72                | 1.72                 |                              | 3.74%                   | 3.59%                 | 3.36%                  | 3.31%                  | 3.44%                 | 3.50%                  | 3.49%                      | 3.39%          | 4.28%         | 3.69%              | 3.56%                  | 7.24%           |
| SCANA               | 2.45                  | 2.45                | 2.45                 | 2.45                 | 2.45                | 2.45                 |                              | 4.49%                   | 5.27%                 | 5.57%                  | 5.91%                  | 5.60%                 | 6.48%                  | 5.55%                      | 4.00%          | 4.28%         | 4.09%              | 5.67%                  | 9.76%           |
| Sempra Energy       | 3.29                  | 3.29                | 3.29                 | 3.29                 | 3.29                | 3.29                 |                              | 2.82%                   | 2.89%                 | 2.75%                  | 2.90%                  | 3.09%                 | 3.10%                  | 2.93%                      | 9.85%          | 4.28%         | 7.99%              | 3.04%                  | 11.04%          |
| Southern Co.        | 2.32                  | 2.32                | 2.32                 | 2.32                 | 2.32                | 2.32                 |                              | 4.70%                   | 4.58%                 | 4.45%                  | 4.64%                  | 5.09%                 | 5.29%                  | 4.79%                      | 2.17%          | 4.28%         | 2.98%              | 4.86%                  | 7.74%           |
| Vectra              | 1.68                  | 1.68                | 1.8                  | 1.8                  | 1.8                 | 1.8                  |                              | 2.52%                   | 2.50%                 | 2.70%                  | 2.68%                  | 2.88%                 | 2.95%                  | 2.70%                      | 6.50%          | 4.28%         | 5.76%              | 2.78%                  | 8.54%           |
| WEC Energy Group    | 2.08                  | 2.08                | 2.08                 | 2.08                 | 2.08                | 2.212                | Tuesday, February 13, 2018   | 3.21%                   | 3.18%                 | 3.04%                  | 3.08%                  | 3.22%                 | 3.58%                  | 3.22%                      | 4.34%          | 4.28%         | 4.32%              | 3.29%                  | 7.61%           |
| Westar Energy       | 1.6                   | 1.6                 | 1.6                  | 1.6                  | 1.6                 | 1.6                  |                              | 3.08%                   | 3.18%                 | 2.91%                  | 2.92%                  | 3.10%                 | 3.24%                  | 3.07%                      | 2.80%          | 4.28%         | 3.29%              | 3.12%                  | 6.41%           |
| Xcel Energy         | 1.44                  | 1.44                | 1.44                 | 1.44                 | 1.44                | 1.44                 |                              | 2.96%                   | 2.98%                 | 2.85%                  | 2.90%                  | 3.09%                 | 3.30%                  | 3.01%                      | 6.15%          | 4.28%         | 5.53%              | 3.10%                  | 8.62%           |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |
|                     |                       |                     |                      |                      |                     |                      |                              |                         |                       |                        |                        |                       |                        |                            |                |               |                    |                        |                 |

# EXHIBIT 6

# Exhibit 6

## LONG TERM GROWTH IBES ESTIMATES

Earnings per Share, Long Term Growth (%)

Source Thomson Reuters

Serviced by Alacra On Demand on 2018-03-06

| Ticker | Company Name                          | EPS Long Growth Estimates | Analysts | Last Known LTG Estimates | Estimate Date | Confirmed Date | Exclusion Date | Notes  |
|--------|---------------------------------------|---------------------------|----------|--------------------------|---------------|----------------|----------------|--|
| ALE    | ALLETE, Inc.                          | -                         | 1        | 5.00%                    | 19-Jun-16     | 15-Feb-17      | 14-Aug-17      | Contributor update pending: Estimate failed freshness policy |
| LNT    | Alliant Energy Corporation            | 5.45%                     | 2        |                          |               |                |                |  |
| AEE    | Ameren Corporation                    | 6.40%                     | 2        |                          |               |                |                |  |
| AEP    | American Electric Power Company, Inc. | 5.63%                     | 2        |                          |               |                |                |  |
| AGR    | Avangrid, Inc.                        | 8.50%                     | 4        |                          |               |                |                |  |
| AVA    | Avista Corporation                    | -                         | 2        | 5.65%                    | 3-Nov-16      | 8-Nov-16       | 7-May-17       | Contributor update pending: Estimate failed freshness policy |
| BKH    | Black Hills Corporation               | 3.50%                     | 3        |                          |               |                |                |  |
| CMS    | CMS Energy Corporation                | 7.04%                     | 4        |                          |               |                |                |  |
| CNP    | CenterPoint Energy, Inc.              | 7.62%                     | 4        |                          |               |                |                |  |
| ED     | Consolidated Edison, Inc.             | 3.11%                     | 3        |                          |               |                |                |  |
| DTE    | DTE Energy Company                    | 5.58%                     | 4        |                          |               |                |                |  |
| D      | Dominion Resources, Inc.              | 6.86%                     | 3        |                          |               |                |                |  |
| DUK    | Duke Energy Corporation               | 4.24%                     | 2        |                          |               |                |                |  |
| EIX    | Edison International                  | 2.99%                     | 3        |                          |               |                |                |  |
| EE     | El Paso Electric Company              | 5.20%                     | 1        |                          |               |                |                |  |
| ETR    | Entergy Corporation                   | -6.67%                    | 1        |                          |               |                |                |  |
| ES     | Eversource Energy                     | 5.65%                     | 4        |                          |               |                |                |  |
| EXC    | Exelon Corporation                    | 3.19%                     | 3        |                          |               |                |                |  |
| FE     | FirstEnergy                           | -4.74%                    | 2        |                          |               |                |                |  |
| GXP    | Great Plains Energy                   | -                         | 1        | 6.00%                    | 23-Oct-17     | 11-Dec-17      | 23-Jan-18      | Different accounting basis of the revised LTG estimates      |
| HE     | Hawaiian Electric                     | 8.50%                     | 1        |                          |               |                |                |  |
| IDA    | IDACORP, Inc.                         | 3.10%                     | 1        |                          |               |                |                |  |
| MGEE   | MGE Energy                            | -                         | 1        | 4.00%                    | 2-Mar-11      | 9-Aug-11       | 5-Feb-12       | Contributor update pending: Estimate failed freshness policy |
| NEE    | NextEra Energy                        | 8.85%                     | 4        |                          |               |                |                |  |
| NWE    | NorthWestern Corporation              | 3.12%                     | 2        |                          |               |                |                |  |
| OGE    | OGE Energy Corporation                | 5.80%                     | 1        |                          |               |                |                |  |
| OTTR   | Otter Tail Corporation                | 9.00%                     | 1        |                          |               |                |                |  |
| PCG    | PG&E Corporation                      | 3.63%                     | 3        |                          |               |                |                |  |
| PNW    | Pinnacle West Capital Corporation     | 3.63%                     | 2        |                          |               |                |                |  |
| PNM    | PNM Resources                         | 5.80%                     | 1        |                          |               |                |                |  |
| POR    | Portland General Electric Company     | 3.50%                     | 1        |                          |               |                |                |  |
| PPL    | PPL Corporation                       | 2.14%                     | 2        |                          |               |                |                |  |
| PEG    | PS Enterprise                         | 3.39%                     | 2        |                          |               |                |                |  |
| SCG    | SCANA                                 | 4.00%                     | 1        |                          |               |                |                |  |
| SRE    | Sempra Energy                         | 9.85%                     | 2        |                          |               |                |                |  |
| SO     | Southern Company                      | 2.17%                     | 3        |                          |               |                |                |  |
| VVC    | Vectren                               | 6.50%                     | 2        |                          |               |                |                |  |
| WEC    | WEC Energy Group                      | 4.34%                     | 3        |                          |               |                |                |  |
| WR     | Westar Energy                         | 2.80%                     | 1        |                          |               |                |                |  |
| XEL    | Xcel Energy Inc.                      | 6.15%                     | 3        |                          |               |                |                |  |

AFTER 180 DAYS WITHOUT REVISION OR REAPPROVAL, ESTIMATES ARE REMOVED.

Last Known LTG Estimate: last available estimate of the company

Estimate Date: the date the estimate reflected in "Last Known LTG Estimate" was calculated

Confirmed Date: the date the estimate was last received by IBES

Exclusion Date: the date the estimate was removed or expired

# EXHIBIT 7

### **Exhibit 7: SERI Two-Step DCF Analysis Results**

[illegible]

# EXHIBIT 8

### Exhibit 8: Analysis of Historical Interest Rates

| <b>Month-Year</b> | <b>Moody's Yields<br/>Corporate Aaa (%)</b> | <b>Moody's Yields<br/>Corporate Baa (%)</b> | <b>U.S. Treasury<br/>10-Year Yields (%)</b> |
|-------------------|---|---|---|
| January-11        | 5.04  | 6.09  | 3.39  |
| February-11       | 5.22  | 6.15  | 3.58  |
| March-11          | 5.13  | 6.03  | 3.41  |
| April-11          | 5.16  | 6.02  | 3.46  |
| May-11            | 4.96  | 5.78  | 3.17  |
| June-11           | 4.99  | 5.75  | 3.00  |
| July-11           | 4.93  | 5.76  | 3.00  |
| August-11         | 4.37  | 5.36  | 2.30  |
| September-11      | 4.09  | 5.27  | 1.98  |
| October-11        | 3.98  | 5.37  | 2.15  |
| November-11       | 3.87  | 5.14  | 2.01  |
| December-11       | 3.93  | 5.25  | 1.98  |
| January-12        | 3.85  | 5.23  | 1.97  |
| February-12       | 3.85  | 5.14  | 1.97  |
| March-12          | 3.99  | 5.23  | 2.17  |
| April-12          | 3.96  | 5.19  | 2.05  |
| May-12            | 3.80  | 5.07  | 1.80  |
| June-12           | 3.64  | 5.02  | 1.62  |
| July-12           | 3.40  | 4.87  | 1.53  |
| August-12         | 3.48  | 4.91  | 1.68  |
| September-12      | 3.49  | 4.84  | 1.72  |
| October-12        | 3.47  | 4.58  | 1.75  |
| November-12       | 3.50  | 4.51  | 1.65  |
| December-12       | 3.65  | 4.63  | 1.72  |
| January-13        | 3.80  | 4.73  | 1.91  |
| February-13       | 3.90  | 4.85  | 1.98  |
| March-13          | 3.93  | 4.85  | 1.96  |
| April-13          | 3.73  | 4.59  | 1.76  |
| May-13            | 3.89  | 4.73  | 1.93  |
| June-13           | 4.27  | 5.19  | 2.30  |
| July-13           | 4.34  | 5.32  | 2.58  |
| August-13         | 4.54  | 5.42  | 2.74  |
| September-13      | 4.64  | 5.47  | 2.81  |
| October-13        | 4.53  | 5.31  | 2.62  |
| November-13       | 4.63  | 5.38  | 2.72  |
| December-13       | 4.62  | 5.38  | 2.90  |
| January-14        | 4.49  | 5.19  | 2.86  |



|                     |      |      |      |
|---------------------|------|------|------|
| <b>February-14</b>  | 4.45 | 5.10 | 2.71 |
| <b>March-14</b>     | 4.38 | 5.06 | 2.72 |
| <b>April-14</b>     | 4.24 | 4.90 | 2.71 |
| <b>May-14</b>       | 4.16 | 4.76 | 2.56 |
| <b>June-14</b>      | 4.25 | 4.80 | 2.60 |
| <b>July-14</b>      | 4.16 | 4.73 | 2.54 |
| <b>August-14</b>    | 4.08 | 4.69 | 2.42 |
| <b>September-14</b> | 4.11 | 4.80 | 2.53 |
| <b>October-14</b>   | 3.92 | 4.69 | 2.30 |
| <b>November-14</b>  | 3.92 | 4.79 | 2.33 |
| <b>December-14</b>  | 3.79 | 4.74 | 2.21 |
| <b>January-15</b>   | 3.46 | 4.45 | 1.88 |
| <b>February-15</b>  | 3.61 | 4.51 | 1.98 |
| <b>March-15</b>     | 3.64 | 4.54 | 2.04 |
| <b>April-15</b>     | 3.52 | 4.48 | 1.94 |
| <b>May-15</b>       | 3.98 | 4.89 | 2.20 |
| <b>June-15</b>      | 4.19 | 5.13 | 2.36 |
| <b>July-15</b>      | 4.15 | 5.20 | 2.32 |
| <b>August-15</b>    | 4.04 | 5.19 | 2.17 |
| <b>September-15</b> | 4.07 | 5.34 | 2.17 |
| <b>October-15</b>   | 3.95 | 5.34 | 2.07 |
| <b>November-15</b>  | 4.06 | 5.46 | 2.26 |
| <b>December-15</b>  | 3.97 | 5.46 | 2.24 |
| <b>January-16</b>   | 4.00 | 5.45 | 2.09 |
| <b>February-16</b>  | 3.96 | 5.34 | 1.78 |
| <b>March-16</b>     | 3.82 | 5.13 | 1.89 |
| <b>April-16</b>     | 3.62 | 4.79 | 1.81 |
| <b>May-16</b>       | 3.65 | 4.68 | 1.81 |
| <b>June-16</b>      | 3.50 | 4.53 | 1.64 |
| <b>July-16</b>      | 3.28 | 4.22 | 1.50 |
| <b>August-16</b>    | 3.32 | 4.24 | 1.56 |
| <b>September-16</b> | 3.41 | 4.31 | 1.63 |
| <b>October-16</b>   | 3.51 | 4.38 | 1.76 |
| <b>November-16</b>  | 3.86 | 4.71 | 2.14 |
| <b>December-16</b>  | 4.06 | 4.83 | 2.49 |
| <b>January-17</b>   | 3.92 | 4.66 | 2.43 |
| <b>February-17</b>  | 3.95 | 4.64 | 2.42 |
| <b>March-17</b>     | 4.01 | 4.68 | 2.48 |
| <b>April-17</b>     | 3.87 | 4.57 | 2.30 |
| <b>May-17</b>       | 3.85 | 4.55 | 2.30 |
| <b>June-17</b>      | 3.68 | 4.37 | 2.19 |
| <b>July-17</b>      | 3.70 | 4.39 | 2.32 |

|                     |      |      |      |
|---------------------|------|------|------|
| <b>August-17</b>    | 3.63 | 4.31 | 2.21 |
| <b>September-17</b> | 3.63 | 4.30 | 2.20 |
| <b>October-17</b>   | 3.60 | 4.32 | 2.36 |
| <b>November-17</b>  | 3.57 | 4.27 | 2.35 |
| <b>December-17</b>  | 3.51 | 4.22 | 2.40 |
| <b>January-18</b>   | 3.55 | 4.26 | 2.58 |
| <b>February-18</b>  | 3.82 | 4.51 | 2.86 |

Source: <https://fred.stlouisfed.org/help-faq>

Economic Research Division



Federal Reserve Bank of St. Louis

# EXHIBIT 9

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(↕) U.S. Markets close in 2 hrs 54 mins

## S&amp;P 500

2,703.51

-24.61 (-0.90%)



## Dow 30

24,540.84

-343.28 (-1.38%)



## Nasdaq

7,335.54

-36.47 (-0.49%)



## Russell 2000

1,566.40

+4.20 (+0.26%)



## Eversource Energy (ES)

NYSE - Nasdaq Real Time Price. Currency in USD

 Add to watchlist

Quote Lookup

**56.23** -0.45 (-0.79%)

As of 1:06PM EST. Market open.

Summary

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Sustainability

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Currency in USD

## Earnings Estimate

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

No. of Analysts

8

7

12

13

Avg. Estimate

0.86

0.75

3.25

3.49

Low Estimate

0.78

0.72

3.18

3.41

High Estimate

0.91

0.77

3.3

3.59

Year Ago EPS

0.82

0.72

3.11

3.25

## Revenue Estimate

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

No. of Analysts

3

3

8

9

Avg. Estimate

2.14B

1.81B

7.86B

8.08B

Low Estimate

2.06B

1.76B

7.36B

7.73B

High Estimate

2.18B

1.84B

8.49B

8.71B

Year Ago Sales

2.11B

1.76B

7.75B

7.86B

Sales Growth (year/est)

1.60%

2.50%

1.40%

2.70%

## Earnings History

3/30/2017

6/29/2017

9/29/2017

12/30/2017

EPS Est.

0.82

0.67

0.83

0.75

EPS Actual

0.82

0.72

0.82

0.75

Difference

0

0.05

-0.01

0

Surprise %

0.00%

7.50%

-1.20%

0.00%

## EPS Trend

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

Current Estimate

0.86

0.75

3.25

3.49

7 Days Ago

0.87

0.74

3.27

3.49

30 Days Ago

0.88

0.74

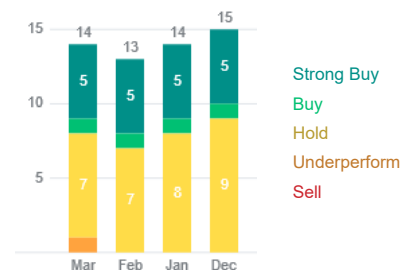
3.31

3.54

## People Also Watch

| Symbol                                   | Last Price | Change | % Change |
|--|------------|--------|----------|
| <b>WEC</b><br>WEC Energy Group, Inc.     | 59.58      | -0.50  | -0.83%   |
| <b>NEE</b><br>NextEra Energy, Inc.       | 152.22     | -1.04  | -0.68%   |
| <b>SCG</b><br>SCANA Corporation          | 40.90      | -0.06  | -0.15%   |
| <b>LNT</b><br>Alliant Energy Corporation | 38.01      | -0.16  | -0.42%   |
| <b>EIX</b><br>Edison International       | 59.13      | -0.94  | -1.56%   |

## Recommendation Trends &gt;



## Recommendation Rating &gt;

2.7

EPS Trend

Current (Mar 2018)0.89Next Qtr. (Jun 2018)0.74Current Year (2018)3.32Next Year (2019)3.55

60 Days Ago

1 Strong Buy

2 Buy

3 Hold

4 Underperform

5 Sell

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Analyst Price Targets (13)

Technology

Average 61.46

Low 54.00

Current 56.23

High 66.00

EPS Revisions

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

Up Last 7 Days

Up Last 30 Days

Down Last 30 Days

Down Last 90 Days

Growth Estimates

ES

Industry

Sector

S&P 500

Current Qtr.

Next Qtr.

Current Year

Next Year

Next 5 Years (per annum)

Past 5 Years (per annum)

Upgrades & Downgrades

Downgrade

Downgrade

Initiated

Downgrade

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(🔊) US Markets are closed

## S&amp;P 500

2,720.94  
+29.69 (+1.10%)

## Dow 30

24,874.76  
+336.70 (+1.37%)

## Nasdaq

7,330.70  
+72.84 (+1.00%)

## Russell 2000

1,546.05  
+12.88 (+0.84%)

## Ameren Corporation (AEE)

NYSE - NYSE Delayed Price. Currency in USD

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Quote Lookup

**55.12** +1.09 (+2.02%)   **55.12** 0.00 (0.00%)

At close: 4:00PM EST

After hours: 4:54PM EST

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Currency in USD

## Earnings Estimate

|                 | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-----------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts | 5                       | 5                    | 9                   | 7                |
| Avg. Estimate   | 0.55                    | 0.83                 | 3.03                | 3.18             |
| Low Estimate    | 0.45                    | 0.77                 | 3                   | 3.12             |
| High Estimate   | 0.65                    | 0.94                 | 3.05                | 3.21             |
| Year Ago EPS    | 0.42                    | 0.79                 | 2.83                | 3.03             |

## Revenue Estimate

|                         | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts         | 2                       | 2                    | 6                   | 5                |
| Avg. Estimate           | 1.54B                   | 1.52B                | 6.31B               | 6.51B            |
| Low Estimate            | 1.53B                   | 1.48B                | 6.03B               | 6.24B            |
| High Estimate           | 1.54B                   | 1.55B                | 6.51B               | 6.73B            |
| Year Ago Sales          | 1.51B                   | 1.54B                | 6.18B               | 6.31B            |
| Sales Growth (year/est) | 1.40%                   | -1.40%               | 2.20%               | 3.20%            |

## Earnings History

|            | 3/30/2017 | 6/29/2017 | 9/29/2017 | 12/30/2017 |
|------------|-----------|-----------|-----------|------------|
| EPS Est.   | 0.39      | 0.7       | 1.33      | 0.36       |
| EPS Actual | 0.42      | 0.79      | 1.24      | 0.39       |
| Difference | 0.03      | 0.09      | -0.09     | 0.03       |
| Surprise % | 7.70%     | 12.90%    | -6.80%    | 8.30%      |

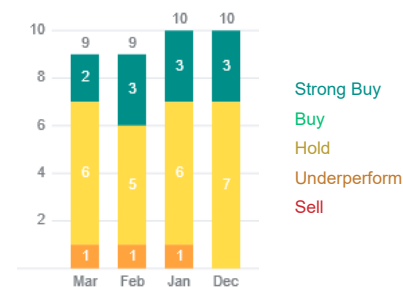
## EPS Trend

|                  | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|------------------|-------------------------|----------------------|---------------------|------------------|
| Current Estimate | 0.55                    | 0.83                 | 3.03                | 3.18             |
| 7 Days Ago       | 0.54                    | 0.81                 | 3.03                | 3.18             |
| 30 Days Ago      | 0.58                    | 0.74                 | 3.01                | 3.18             |
| 60 Days Ago      | 0.56                    | 0.77                 | 3.01                | 3.17             |

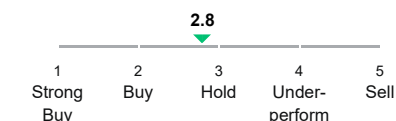
## People Also Watch

| Symbol  | Last Price | Change | % Change |
|---|------------|--------|----------|
| <b>DTE</b><br>DTE Energy Company              | 102.57     | +1.78  | +1.77%   |
| <b>AJG</b><br>Arthur J. Gallagher & Co.       | 69.66      | +1.00  | +1.46%   |
| <b>ABC</b><br>AmerisourceBergen Corporation   | 94.90      | +0.94  | +1.00%   |
| <b>AEB</b><br>AEGON N.V. Perp. Cap. Secs. Flo | 24.64      | +0.14  | +0.57%   |
| <b>AFA</b><br>AFA                             | -          | -      | -        |

## Recommendation Trends &gt;



## Recommendation Rating &gt;



EPS Trend

Current (Mar 2018)0.48Next Qtr. (Jun 2018)0.71Current Year (2018)3.02Next Year (2019)3.21

90 Days Ago

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Analyst Price Targets (7) >

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Average 58.14

Low 54.00

Current 55.12

High 63.00

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EPS Revisions

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

|                   |     |     |     |     |
|-------------------|-----|-----|-----|-----|
| Up Last 7 Days    | 1   | 1   | 1   | 1   |
| Up Last 30 Days   | 2   | 2   | 4   | 3   |
| Down Last 30 Days | N/A | N/A | N/A | N/A |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

Growth Estimates

AEE

Industry

Sector

S&P 500

|                          |        |     |     |      |
|--------------------------|--------|-----|-----|------|
| Current Qtr.             | 31.00% | N/A | N/A | 0.35 |
| Next Qtr.                | 5.10%  | N/A | N/A | 0.38 |
| Current Year             | 7.10%  | N/A | N/A | 0.19 |
| Next Year                | 5.00%  | N/A | N/A | 0.11 |
| Next 5 Years (per annum) | 6.40%  | N/A | N/A | 0.11 |
| Past 5 Years (per annum) | 13.47% | N/A | N/A | N/A  |

Upgrades & Downgrades >

Initiated

UBS: to Neutral

2/2/2018

Downgrade

Morgan Stanley: Equal-Weight to Underweight

12/13/2017

Downgrade

Goldman Sachs: to Sell

6/26/2017

Downgrade

Barclays: to Equal-Weight

5/25/2017

Upgrade

Barclays: to Overweight

4/4/2016

Downgrade

Argus Research: to Hold

4/4/2016

More Upgrades & Downgrades

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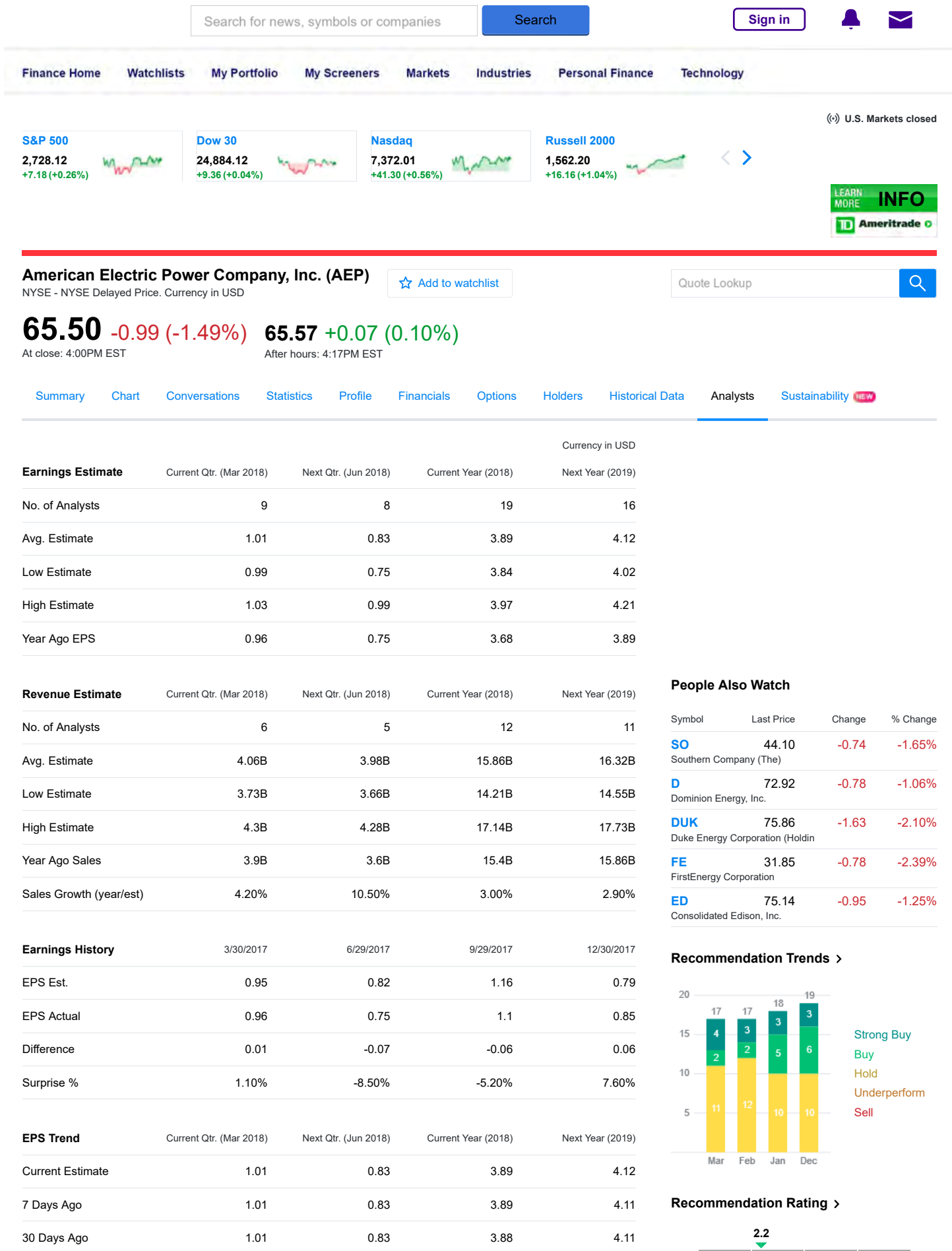
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EPS Trend

Current (Mar 2018) 1.00 (Mar 2018) 0.84 (Mar 2018) 3.89 (Mar 2018) 4.12 (Mar 2018)

60 Days Ago

1 0.84 3.89 4.12

Search

1 Strong Buy

2 Buy

3 Hold

4 Underperform

5 Sell

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Analyst Price Targets (16)

Technology

Average 73.13

Low 64.00

High 79.00

Current 65.50

EPS Revisions

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

Up Last 7 Days

N/A

N/A

1

N/A

Up Last 30 Days

1

2

2

N/A

Down Last 30 Days

N/A

N/A

N/A

N/A

Down Last 90 Days

N/A

N/A

N/A

N/A

Growth Estimates

AEP

Industry

Sector

S&P 500

Current Qtr.

5.20%

N/A

N/A

0.35

Next Qtr.

10.70%

N/A

N/A

0.38

Current Year

5.70%

N/A

N/A

0.19

Next Year

5.90%

N/A

N/A

0.11

Next 5 Years (per annum)

5.63%

N/A

N/A

0.11

Past 5 Years (per annum)

4.92%

N/A

N/A

N/A

↑ Upgrade

Guggenheim: Sell to Neutral

2/20/2018

Initiated

UBS: to Buy

2/2/2018

↑ Upgrade

Macquarie: Neutral to Outperform

1/22/2018

↑ Upgrade

Deutsche Bank: Hold to Buy

1/18/2018

↑ Upgrade

Mizuho: Neutral to Buy

1/17/2018

↓ Downgrade

Guggenheim: Neutral to Sell

1/2/2018

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S&P 500  
2,720.94  
+29.69 (+1.10%)

Dow 30  
24,874.76  
+336.70 (+1.37%)

Nasdaq  
7,330.70  
+72.84 (+1.00%)

Russell 2000  
1,546.05  
+12.88 (+0.84%)

ALLETE, Inc. (ALE)  
NYSE - NYSE Delayed Price. Currency in USD

Add to watchlist

Quote Lookup

68.53 -0.05 (-0.07%)  
At close: 4:02PM EST

68.54 +0.01 (0.02%)  
After hours: 4:38PM EST

SummaryChartConversationsStatisticsProfileFinancialsOptionsHoldersHistorical DataAnalystsSustainability

Earnings Estimate

Currency in USD

|                 | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-----------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts | 5                       | 4                    | 6                   | 5                |
| Avg. Estimate   | 0.96                    | 0.71                 | 3.4                 | 3.64             |
| Low Estimate    | 0.92                    | 0.65                 | 3.28                | 3.33             |
| High Estimate   | 1                       | 0.76                 | 3.46                | 3.81             |
| Year Ago EPS    | 0.97                    | 0.72                 | 3.35                | 3.4              |

Revenue Estimate

|                         | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts         | 2                       | 2                    | 4                   | 4                |
| Avg. Estimate           | 376.5M                  | 364.5M               | 1.47B               | 1.52B            |
| Low Estimate            | 354M                    | 341M                 | 1.39B               | 1.43B            |
| High Estimate           | 399M                    | 388M                 | 1.58B               | 1.7B             |
| Year Ago Sales          | 365.6M                  | 353.3M               | 1.42B               | 1.47B            |
| Sales Growth (year/est) | 3.00%                   | 3.20%                | 3.70%               | 3.30%            |

Earnings History

|            | 3/30/2017 | 6/29/2017 | 9/29/2017 | 12/30/2017 |
|------------|-----------|-----------|-----------|------------|
| EPS Est.   | 0.94      | 0.55      | 0.94      | 0.73       |
| EPS Actual | 0.97      | 0.72      | 0.72      | 0.78       |
| Difference | 0.03      | 0.17      | -0.22     | 0.05       |
| Surprise % | 3.20%     | 30.90%    | -23.40%   | 6.80%      |

EPS Trend

|                  | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|------------------|-------------------------|----------------------|---------------------|------------------|
| Current Estimate | 0.96                    | 0.71                 | 3.4                 | 3.64             |
| 7 Days Ago       | 0.98                    | 0.73                 | 3.39                | 3.61             |
| 30 Days Ago      | 1                       | 0.77                 | 3.58                | 3.86             |
| 60 Days Ago      | 1.03                    | 0.79                 | 3.6                 | 3.85             |
| 90 Days Ago      | 1.05                    | 0.8                  | 3.6                 | 3.85             |

<a href="http%3A%2F%2Finsight.adsrvr.org%3D%26mste%3Dfinance.yahoo.com%26mfl%3D%26rgco%3DUnited%2520States%26gr%3D%26did%3D100002%26rcxt%3DOther%3D%26dur%3DCjAKDGNoYXJnZS1hbGw%3D%26svscid%3D4451051%26mdl%3DFire%3D%26PluID%3D0%26Pos%3D200519612/adServer.bs?cn=bsr&FlightID=23494973&Pa;border=0 width=300 height=250">

People Also Watch

| Symbol                            | Last Price | Change | % Change |
|-----------------------------------|------------|--------|----------|
| LNT<br>Alliant Energy Corporation | 38.93      | +0.71  | +1.86%   |
| AVA<br>Avista Corporation         | 48.23      | -0.31  | -0.64%   |
| BKH<br>Black Hills Corporation    | 52.26      | +0.93  | +1.81%   |
| IDA<br>IDACORP, Inc.              | 82.78      | +1.17  | +1.43%   |
| EE<br>El Paso Electric Company    | 49.40      | +0.80  | +1.65%   |

Recommendation Trends >

6  
5  
4  
3  
2  
1

6  
1  
2  
1

6  
2  
1  
1

6  
2  
2  
1

MarFebJanDec

Strong Buy  
Buy  
Hold  
Underperform  
Sell

Recommendation Rating >

2.7

1 Strong Buy2 Buy3 Hold4 Underperform5 Sell

Analyst Price Targets (5) >

Average 67.70

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N/A

Low 60.00

Current 68.53

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76.00

Up Last 30 Days

N/A

N/A

N/A

N/A

N/A

N/A

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...

Down Last 30 Days

1

1

N/A

N/A

Down Last 90 Days

N/A

N/A

N/A

N/A

Growth Estimates

ALE

Industry

Sector

S&P 500

Current Qtr.

-1.00%

N/A

N/A

0.35

Next Qtr.

-1.40%

N/A

N/A

0.38

Current Year

1.50%

N/A

N/A

0.19

Next Year

7.10%

N/A

N/A

0.11

Next 5 Years (per annum)

5.00%

N/A

N/A

0.11

Past 5 Years (per annum)

3.82%

N/A

N/A

N/A

Upgrades & Downgrades >

Initiated

Mizuho: to Buy

2/28/2018

Downgrade

KeyBanc: Overweight to Sector Weight

10/19/2017

Downgrade

Williams Capital: Buy to Hold

10/12/2017

Initiated

Macquarie: to Neutral

11/4/2016

Downgrade

William Blair: to Hold

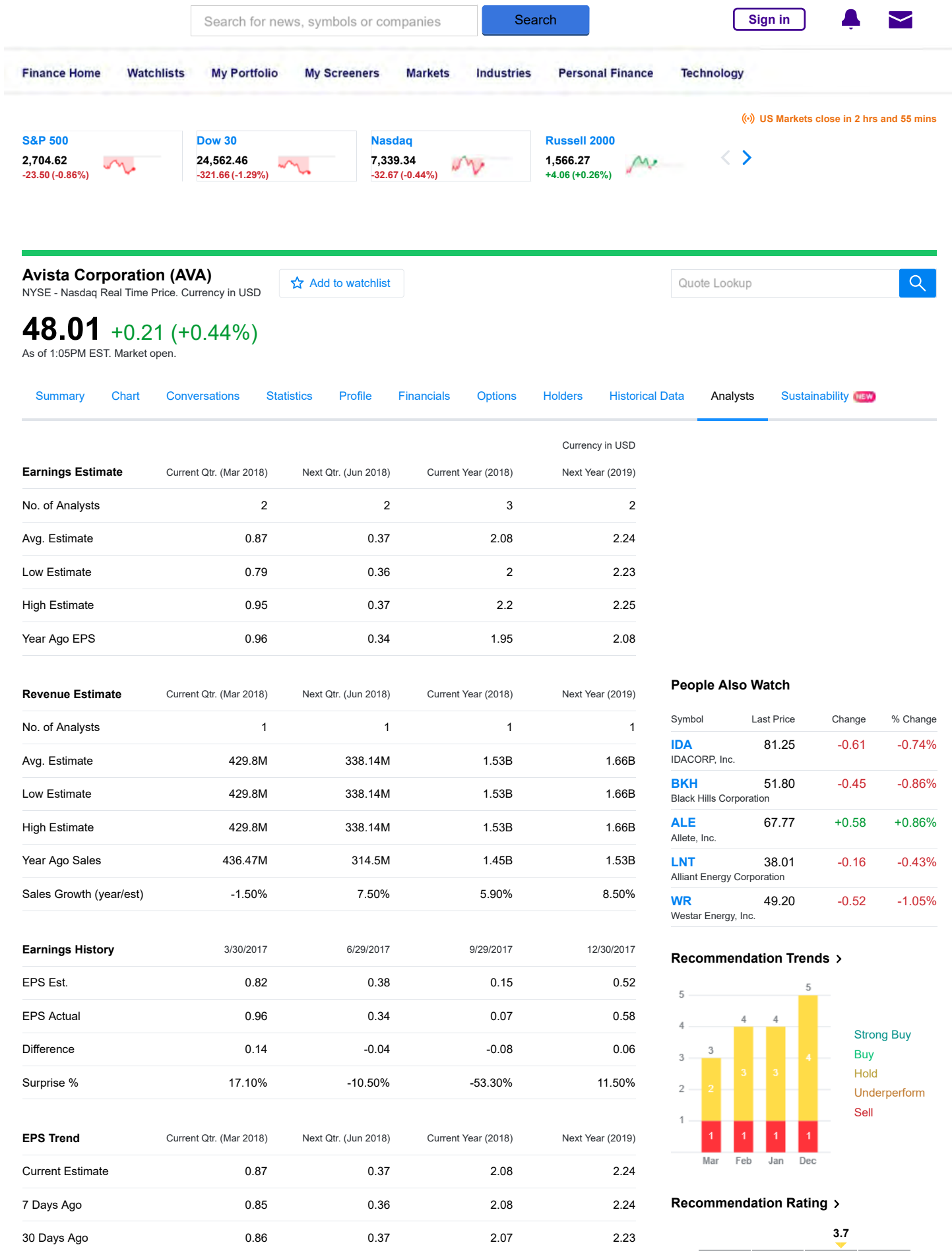
3/29/2016

Upgrade

Wunderlich: to Buy

12/8/2015

More Upgrades & Downgrades



EPS Trend

Current (Mar 2018) 0.86, Next Qtr. (Jun 2018) 0.37, Current Year (2018) 2.07, Next Year (2019) 2.23

60 Days Ago

Search

1 Strong Buy, 2 Buy, 3 Hold, 4 Under-perform, 5 Sell

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Analyst Price Targets (2) >

EPS Revisions

|                   | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------|-------------------------|----------------------|---------------------|------------------|
| Up Last 7 Days    | 1                       | 1                    | N/A                 | N/A              |
| Up Last 30 Days   | 1                       | 1                    | 1                   | 1                |
| Down Last 30 Days | N/A                     | N/A                  | N/A                 | N/A              |
| Down Last 90 Days | N/A                     | N/A                  | N/A                 | N/A              |

Growth Estimates

|                          | AVA    | Industry | Sector | S&P 500 |
|--------------------------|--------|----------|--------|---------|
| Current Qtr.             | -9.40% | N/A      | N/A    | 0.35    |
| Next Qtr.                | 8.80%  | N/A      | N/A    | 0.38    |
| Current Year             | 6.70%  | N/A      | N/A    | 0.19    |
| Next Year                | 7.70%  | N/A      | N/A    | 0.11    |
| Next 5 Years (per annum) | 5.65%  | N/A      | N/A    | 0.12    |
| Past 5 Years (per annum) | -3.16% | N/A      | N/A    | N/A     |

Analyst Price Targets (2) >

Average 46.50

Low 40.00, High 53.00, Current 48.01

Upgrades & Downgrades >

|           |                                |            |
|-----------|--------------------------------|------------|
| Initiated | Guggenheim: to Neutral         | 11/4/2016  |
| Initiated | Mizuho: to Neutral             | 3/31/2016  |
| Downgrade | UBS: to Sell                   | 3/18/2016  |
| Upgrade   | UBS: to Neutral                | 12/22/2014 |
| Initiated | CRT Capital: to Fair Value     | 4/8/2014   |
| Upgrade   | BMO Capital: to Market Perform | 1/2/2014   |

More Upgrades & Downgrades

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US Markets are closed

S&P 500

2,720.94

+29.69 (+1.10%)

Dow 30

24,874.76

+336.70 (+1.37%)

Nasdaq

7,330.70

+72.84 (+1.00%)

Russell 2000

1,546.05

+12.88 (+0.84%)

<


>

Avista Corporation (AVA)

NYSE - NYSE Delayed Price. Currency in USD

Add to watchlist

Quote Lookup



48.23

-0.31 (-0.64%)

48.24

+0.01 (0.02%)

At close: 4:02PM EST

After hours: 4:38PM EST

Summary

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Analysts

Sustainability NEW

Currency in USD

Earnings Estimate

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

No. of Analysts

2

2

3

2

Avg. Estimate

0.87

0.37

2.08

2.24

Low Estimate

0.79

0.36

2

2.23

High Estimate

0.95

0.37

2.2

2.25

Year Ago EPS

0.96

0.34

1.95

2.08

Revenue Estimate

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

No. of Analysts

1

1

1

1

Avg. Estimate

429.8M

338.14M

1.53B

1.66B

Low Estimate

429.8M

338.14M

1.53B

1.66B

High Estimate

429.8M

338.14M

1.53B

1.66B

Year Ago Sales

436.47M

314.5M

1.45B

1.53B

Sales Growth (year/est)

-1.50%

7.50%

5.90%

8.50%

Earnings History

3/30/2017

6/29/2017

9/29/2017

12/30/2017

EPS Est.

0.82

0.38

0.15

0.52

EPS Actual

0.96

0.34

0.07

0.58

Difference

0.14

-0.04

-0.08

0.06

Surprise %

17.10%

-10.50%

-53.30%

11.50%

EPS Trend

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

Current Estimate

0.87

0.37

2.08

2.24

7 Days Ago

0.85

0.36

2.08

2.24

30 Days Ago

0.86

0.37

2.07

2.23

60 Days Ago

0.86

0.37

2.07

2.23

People Also Watch

Symbol

Last Price

Change

% Change

IDA

82.78

+1.17

+1.43%

IDACORP, Inc.

BKH

52.26

+0.93

+1.81%

Black Hills Corporation

ALE

68.53

-0.05

-0.07%

Alliate, Inc.

LNT

38.93

+0.71

+1.86%

Alliant Energy Corporation

WR

50.15

+1.30

+2.66%

Westar Energy, Inc.

Recommendation Trends >

5

4

4

5

3

3

3

4

2

1

1

1

1

1

1

1

Mar

Feb

Jan

Dec

Strong Buy

Buy

Hold

Underperform

Sell

Recommendation Rating >

3.7

1

2

3

4

5

Strong Buy

Buy

Hold

Underperform

Sell

| EPS Trend   | Current (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------|--------------------|----------------------|---------------------|------------------|
| 90 Days Ago | 0.86               | 0.37                 | 2.08                | 2.23             |

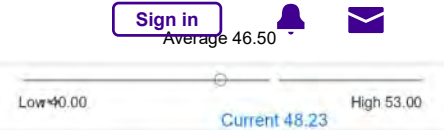
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| EPS Revisions     | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------|-------------------------|----------------------|---------------------|------------------|
| Up Last 7 Days    | 1                       | 1                    | N/A                 | N/A              |
| Up Last 30 Days   | 1                       | 1                    | 1                   | 1                |
| Down Last 30 Days | N/A                     | N/A                  | N/A                 | N/A              |
| Down Last 90 Days | N/A                     | N/A                  | N/A                 | N/A              |

| Growth Estimates         | AVA    | Industry | Sector | S&P 500 |
|--------------------------|--------|----------|--------|---------|
| Current Qtr.             | -9.40% | N/A      | N/A    | 0.35    |
| Next Qtr.                | 8.80%  | N/A      | N/A    | 0.38    |
| Current Year             | 6.70%  | N/A      | N/A    | 0.19    |
| Next Year                | 7.70%  | N/A      | N/A    | 0.11    |
| Next 5 Years (per annum) | 5.65%  | N/A      | N/A    | 0.11    |
| Past 5 Years (per annum) | -3.16% | N/A      | N/A    | N/A     |

#### Analyst Price Targets (2) >



#### Upgrades & Downgrades >

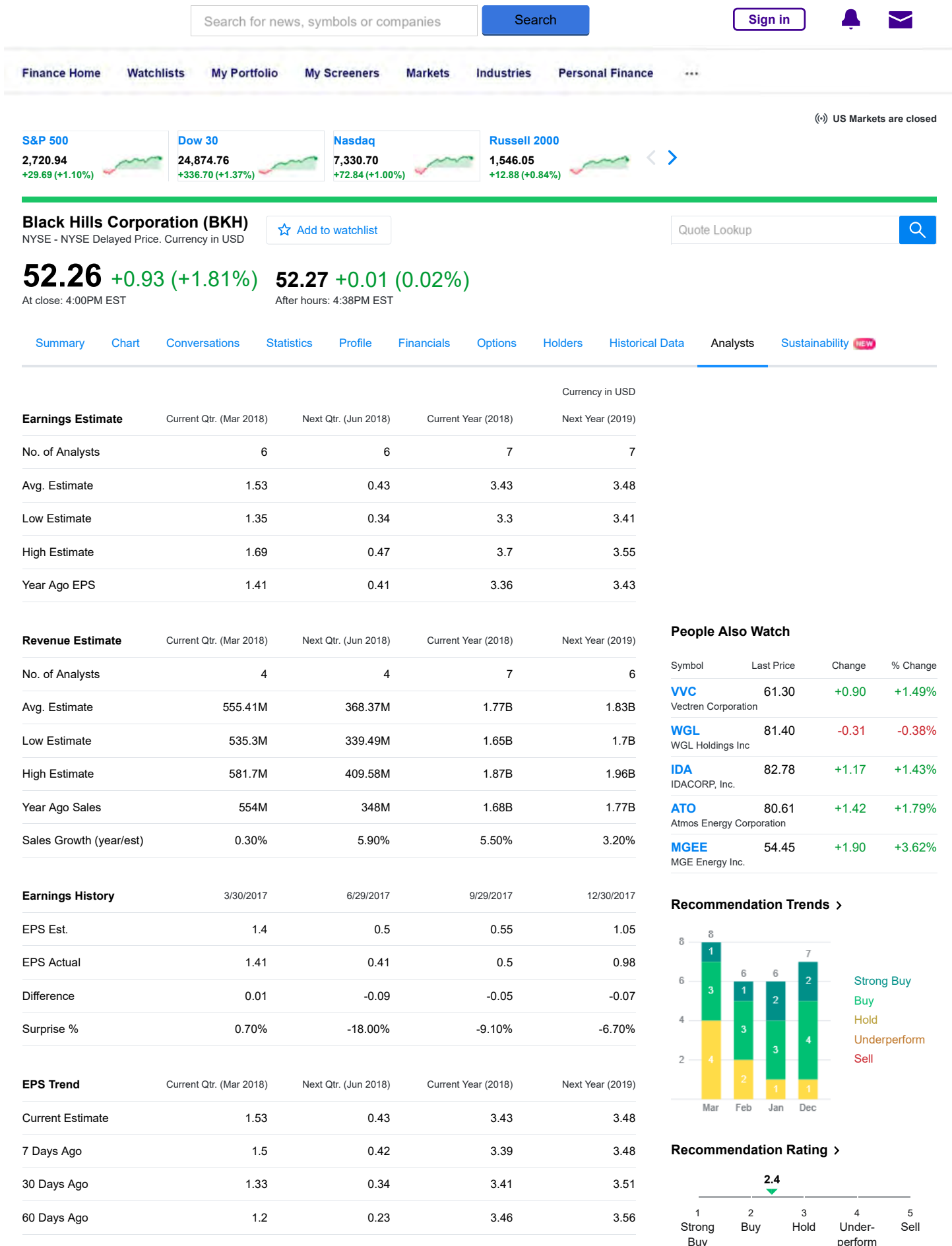
|           |                                |            |
|-----------|--------------------------------|------------|
| Initiated | Guggenheim: to Neutral         | 11/4/2016  |
| Initiated | Mizuho: to Neutral             | 3/31/2016  |
| Downgrade | UBS: to Sell                   | 3/18/2016  |
| Upgrade   | UBS: to Neutral                | 12/22/2014 |
| Initiated | CRT Capital: to Fair Value     | 4/8/2014   |
| Upgrade   | BMO Capital: to Market Perform | 1/2/2014   |

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1 of 2

Exhibit 9 Page 13

3/5/2018, 4:28 PM



|             |                    |                      |                     |                  |
|-------------|--------------------|----------------------|---------------------|------------------|
| EPS Trend   | Current (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
| 90 Days Ago | 1.2                | 0.23                 | 3.45                | 3.54             |

|                              |                            |                              |                              |                         |                            |                                  |
|------------------------------|----------------------------|------------------------------|------------------------------|-------------------------|----------------------------|----------------------------------|
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| <b>EPS Revisions</b>         | Current Qtr. (Mar 2018)    | Next Qtr. (Jun 2018)         | Current Year (2018)          | Next Year (2019)        |                            |                                  |
| Up Last 7 Days               | N/A                        | N/A                          | N/A                          | N/A                     |                            |                                  |
| Up Last 30 Days              | N/A                        | N/A                          | N/A                          | 1                       |                            |                                  |
| Down Last 30 Days            | N/A                        | N/A                          | N/A                          | N/A                     |                            |                                  |
| Down Last 90 Days            | N/A                        | N/A                          | N/A                          | N/A                     |                            |                                  |

|                          |       |          |        |         |
|--------------------------|-------|----------|--------|---------|
| <b>Growth Estimates</b>  | BKH   | Industry | Sector | S&P 500 |
| Current Qtr.             | 8.50% | N/A      | N/A    | 0.35    |
| Next Qtr.                | 4.90% | N/A      | N/A    | 0.38    |
| Current Year             | 2.10% | N/A      | N/A    | 0.19    |
| Next Year                | 1.50% | N/A      | N/A    | 0.11    |
| Next 5 Years (per annum) | 3.50% | N/A      | N/A    | 0.11    |
| Past 5 Years (per annum) | 3.19% | N/A      | N/A    | N/A     |

## Analyst Price Targets (7) &gt;

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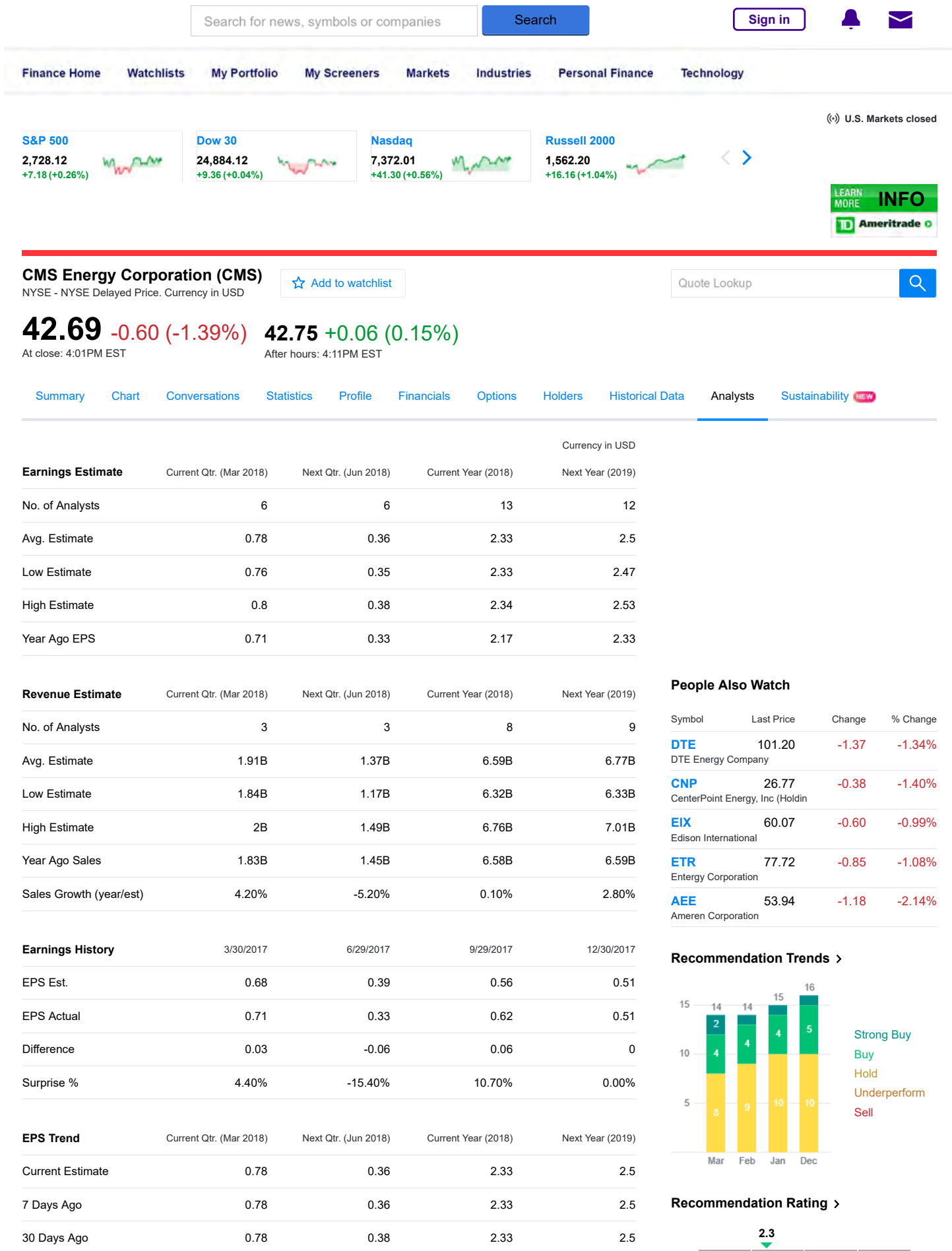
Average 58.00

Low 52.00  
Current 52.26  
High 62.00

## Upgrades &amp; Downgrades &gt;

|             |                                      |            |
|-------------|--------------------------------------|------------|
| ↓ Downgrade | JP Morgan: Overweight to Neutral     | 2/7/2018   |
| ↑ Upgrade   | Williams Capital: Hold to Buy        | 1/10/2018  |
| ↓ Downgrade | Credit Suisse: Outperform to Neutral | 1/9/2018   |
| Initiated   | Wells Fargo: to Market Perform       | 10/27/2017 |
| ↓ Downgrade | Williams Capital: Buy to Hold        | 10/6/2017  |
| Initiated   | Credit Suisse: to Outperform         | 1/25/2017  |

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|   |                         |                      |                     |                  |  |          |           |                   |           |
|---|-------------------------|----------------------|---------------------|------------------|--|----------|-----------|-------------------|-----------|
| EPS Trend   | Current (Mar 2018)      | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) | 1<br>Strong Buy  | 2<br>Buy | 3<br>Hold | 4<br>Underperform | 5<br>Sell |
| 60 Days Ago   | 0.78                    | 0.37                 | 2.33                | 2.5              | <div>Search</div>  |          |           |                   |           |
| <div>Finance Home Watchlists My Portfolio My Screeners 37 Markets Industries Personal Finance</div> |                         |                      |                     |                  | <div>Analyst Price Targets (14) &gt; Technology</div>          |          |           |                   |           |
|   |                         |                      |                     |                  | Average 48.21  |          |           |                   |           |
| <b>EPS Revisions</b>  |                         |                      |                     |                  | Current 42.69  |          |           |                   |           |
|   | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) | Low 45.00 High 51.50   |          |           |                   |           |
| Up Last 7 Days  | N/A                     | N/A                  | N/A                 | 1                |  |          |           |                   |           |
| Up Last 30 Days   | N/A                     | N/A                  | 5                   | 3                |  |          |           |                   |           |
| Down Last 30 Days   | N/A                     | N/A                  | 1                   | N/A              |  |          |           |                   |           |
| Down Last 90 Days   | N/A                     | N/A                  | N/A                 | N/A              |  |          |           |                   |           |
| <b>Growth Estimates</b>   |                         |                      |                     |                  |  |          |           |                   |           |
|   | CMS                     | Industry             | Sector              | S&P 500          |  |          |           |                   |           |
| Current Qtr.  | 9.90%                   | N/A                  | N/A                 | 0.35             |  |          |           |                   |           |
| Next Qtr.   | 9.10%                   | N/A                  | N/A                 | 0.38             |  |          |           |                   |           |
| Current Year  | 7.40%                   | N/A                  | N/A                 | 0.19             |  |          |           |                   |           |
| Next Year   | 7.30%                   | N/A                  | N/A                 | 0.11             |  |          |           |                   |           |
| Next 5 Years (per annum)  | 7.04%                   | N/A                  | N/A                 | 0.11             |  |          |           |                   |           |
| Past 5 Years (per annum)  | 7.36%                   | N/A                  | N/A                 | N/A              |  |          |           |                   |           |
|   |                         |                      |                     |                  | <b>Upgrades &amp; Downgrades &gt;</b>                          |          |           |                   |           |
|   |                         |                      |                     |                  | ↑ Upgrade Hilliard Lyons: Neutral to Long-Term Buy 2/15/2018   |          |           |                   |           |
|   |                         |                      |                     |                  | Initiated UBS: to Neutral 2/2/2018                             |          |           |                   |           |
|   |                         |                      |                     |                  | ↑ Upgrade Wells Fargo: Market Perform to Outperform 12/18/2017 |          |           |                   |           |
|   |                         |                      |                     |                  | Initiated Bank of America: to Buy 10/24/2017                   |          |           |                   |           |
|   |                         |                      |                     |                  | Initiated Guggenheim: to Neutral 9/5/2017                      |          |           |                   |           |
|   |                         |                      |                     |                  | Initiated Morgan Stanley: to Equal-Weight 7/31/2017            |          |           |                   |           |
|   |                         |                      |                     |                  | <div>More Upgrades &amp; Downgrades</div>                      |          |           |                   |           |

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S&P 500

2,720.94


+29.69 (+1.10%)



Dow 30

24,874.76


+336.70 (+1.37%)



Nasdaq

7,330.70


+72.84 (+1.00%)



Russell 2000

1,546.05

+12.88 (+0.84%)




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CenterPoint Energy, Inc. (CNP)

NYSE - NYSE Delayed Price. Currency in USD

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Quote Lookup



27.15

+0.46 (+1.72%)

27.15

0.00 (0.00%)

At close: 4:00PM EST

After hours: 4:54PM EST

Summary

Chart

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Sustainability 

Currency in USD

Earnings Estimate

|                 | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-----------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts | 6                       | 6                    | 11                  | 13               |
| Avg. Estimate   | 0.43                    | 0.31                 | 1.55                | 1.64             |
| Low Estimate    | 0.37                    | 0.29                 | 1.51                | 1.59             |
| High Estimate   | 0.48                    | 0.33                 | 1.58                | 1.68             |
| Year Ago EPS    | 0.37                    | 0.29                 | 1.37                | 1.55             |

Revenue Estimate

|                         | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts         | 3                       | 3                    | 7                   | 10               |
| Avg. Estimate           | 2.69B                   | 2.2B                 | 9.4B                | 9.51B            |
| Low Estimate            | 2.51B                   | 2.15B                | 8.03B               | 8.23B            |
| High Estimate           | 2.8B                    | 2.27B                | 10.1B               | 10.87B           |
| Year Ago Sales          | 2.73B                   | 2.14B                | 9.61B               | 9.4B             |
| Sales Growth (year/est) | -1.80%                  | 2.90%                | -2.20%              | 1.20%            |

Earnings History

|            | 3/30/2017 | 6/29/2017 | 9/29/2017 | 12/30/2017 |
|------------|-----------|-----------|-----------|------------|
| EPS Est.   | 0.34      | 0.22      | 0.39      | 0.3        |
| EPS Actual | 0.37      | 0.29      | 0.38      | 0.33       |
| Difference | 0.03      | 0.07      | -0.01     | 0.03       |
| Surprise % | 8.80%     | 31.80%    | -2.60%    | 10.00%     |

EPS Trend

|                  | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|------------------|-------------------------|----------------------|---------------------|------------------|
| Current Estimate | 0.43                    | 0.31                 | 1.55                | 1.64             |
| 7 Days Ago       | 0.42                    | 0.31                 | 1.52                | 1.61             |
| 30 Days Ago      | 0.41                    | 0.31                 | 1.48                | 1.56             |
| 60 Days Ago      | 0.4                     | 0.29                 | 1.43                | 1.52             |

People Also Watch

| Symbol  | Last Price | Change | % Change |
|---|------------|--------|----------|
| <b>CMS</b><br>CMS Energy Corporation          | 43.29      | +0.70  | +1.64%   |
| <b>AEP</b><br>American Electric Power Company | 66.49      | +1.31  | +2.01%   |
| <b>FE</b><br>FirstEnergy Corporation          | 32.63      | +0.35  | +1.08%   |
| <b>NI</b><br>NiSource Inc                     | 23.53      | +0.36  | +1.55%   |
| <b>EIX</b><br>Edison International            | 60.67      | +1.08  | +1.81%   |

Recommendation Trends >



| Month | Strong Buy | Buy | Hold | Underperform | Sell |
|-------|------------|-----|------|--------------|------|
| Mar   | 2          | 14  | 16   | 0            | 0    |
| Feb   | 2          | 14  | 16   | 0            | 0    |
| Jan   | 2          | 15  | 17   | 0            | 0    |
| Dec   | 2          | 15  | 17   | 0            | 0    |

Recommendation Rating >



| Rating |
|--------|
| 2.9    |

EPS Trest

Current (Mar 2018)Next Qtr (Jun 2018)Current Year (2018)Next Year (2019)

90 Days Ago0.40.291.441.52

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\*\*\*Average 28.57

EPS Revisions

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

Up Last 7 Days

2

2

9

8

Up Last 30 Days

4

4

11

11

Down Last 30 Days

3

2

N/A

N/A

Down Last 90 Days

N/A

N/A

N/A

N/A

Growth Estimates

CNP

Industry

Sector

S&P 500

Current Qtr.

16.20%

N/A

N/A

0.35

Next Qtr.

6.90%

N/A

N/A

0.38

Current Year

13.10%

N/A

N/A

0.19

Next Year

5.80%

N/A

N/A

0.11

Next 5 Years (per annum)

7.62%

N/A

N/A

0.11

Past 5 Years (per annum)

2.77%

N/A

N/A

N/A

Low 27.00

Current 27.15

High 30.00

Upgrades & Downgrades >

Downgrade

Guggenheim: Buy to Neutral

12/4/2017

Upgrade

Credit Suisse: Underperform to Neutral

8/14/2017

Initiated

UBS: to Neutral

12/20/2016

Downgrade

Credit Suisse: to Underperform

11/8/2016

Initiated

Guggenheim: to Buy

11/4/2016

Initiated

Evercore ISI Group: to Hold

9/12/2016

More Upgrades & Downgrades

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S&P 500

2,720.94

+29.69 (+1.10%)

Dow 30

24,874.76

+336.70 (+1.37%)

Nasdaq

7,330.70

+72.84 (+1.00%)

Russell 2000

1,546.05

+12.88 (+0.84%)

Dominion Energy, Inc. (D)

NYSE - NYSE Delayed Price. Currency in USD

73.70

+1.20 (+1.66%)

73.70

0.00 (0.00%)

At close: 4:01PM EST

After hours: 4:54PM EST

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Earnings Estimate

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

No. of Analysts

7

7

16

15

Avg. Estimate

1.06

0.82

4.04

4.29

Low Estimate

1.02

0.75

4

4.18

High Estimate

1.13

1.02

4.19

4.4

Year Ago EPS

0.97

0.67

3.6

4.04

Revenue Estimate

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

No. of Analysts

5

4

9

10

Avg. Estimate

3.54B

3.26B

13.79B

14.33B

Low Estimate

3.31B

3.13B

13.04B

13.65B

High Estimate

3.76B

3.57B

15.04B

15.09B

Year Ago Sales

3.38B

2.81B

12.59B

13.79B

Sales Growth (year/est)

4.60%

16.00%

9.50%

4.00%

Earnings History

3/30/2017

6/29/2017

9/29/2017

12/30/2017

EPS Est.

0.96

0.67

1.02

0.89

EPS Actual

0.97

0.67

1.04

0.91

Difference

0.01

0

0.02

0.02

Surprise %

1.00%

0.00%

2.00%

2.20%

EPS Trend

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

Current Estimate

1.06

0.82

4.04

4.29

7 Days Ago

1.06

0.82

4.05

4.28

30 Days Ago

1.06

0.81

4.03

4.28

60 Days Ago

1.13

0.81

4

4.26

People Also Watch

\*\*\*

Symbol

Last Price

Change

% Change

AEP

66.49

+1.31

+2.01%

SO

44.84

+0.64

+1.45%

DUK

77.49

+2.14

+2.84%

EXC

37.68

+0.76

+2.03%

ED

76.09

+1.74

+2.34%

Recommendation Trends >

Analysts

Sustainability

20

18

16

17

19

2

2

2

2

14

12

12

13

Mar

Feb

Jan

Dec

Strong Buy

Buy

Hold

Underperform

Sell

Recommendation Rating >

2.4

1

2

3

4

5

Strong Buy

Buy

Hold

Underperform

Sell

Analyst Price Targets (14) >

Average 80.29

Low 77.00

High 86.00

Current 73.70

Upgrades & Downgrades >

Downgrade

Tudor Pickering: Buy to Hold

4/3/2017

Initiated

Credit Suisse: to Outperform

1/25/2017

Downgrade

Morgan Stanley: Overweight to Equal-Weight

8/8/2016

Downgrade

JP Morgan: Overweight to Neutral

6/16/2016

Downgrade

Citigroup: Buy to Neutral

2/2/2016

Initiated

Scotia Howard Weil: to Sector Outperform

11/17/2015

More Upgrades & Downgrades

| EPS Trailing | Current | Next Year (2018) | Next Year (2019) |
|--------------|---------|------------------|------------------|
|              | 1.13    | 0.81             | 4.03             |
| 90 Days Ago  |         |                  | 4.26             |

Search

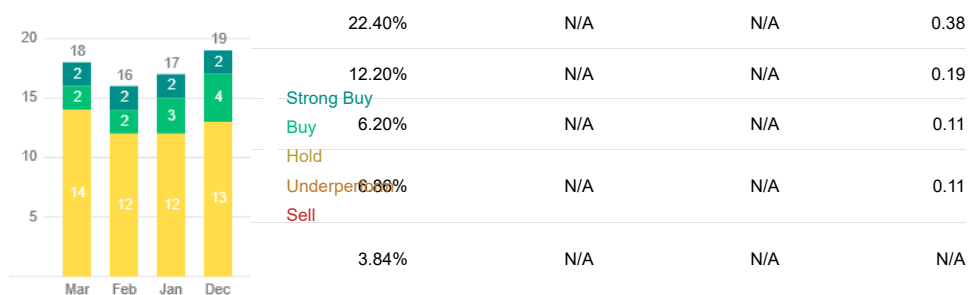
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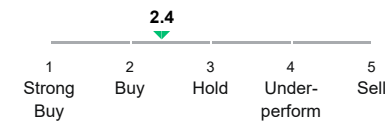
## People Also Watch

| Finance Home                    | Watchlists              | My Portfolio | My Screeners | Markets              | Industries          | Personal Finance |
|---------------------------------|-------------------------|--------------|--------------|----------------------|---------------------|------------------|
| Symbol                          | Last Price              | Change       | % Change     | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
| EPS Revisions                   | Current Qtr. (Mar 2018) |              |              |                      |                     |                  |
| <b>AEP</b>                      | 66.49                   | +1.31        | +2.01%       |                      |                     |                  |
| Up Last 7 Days                  |                         |              |              |                      |                     |                  |
| American Electric Power Company |                         |              | N/A          | N/A                  | N/A                 | 1                |
| <b>SO</b>                       | 44.84                   | +0.64        | +1.45%       |                      |                     |                  |
| Up Last 30 Days                 |                         |              |              |                      |                     |                  |
| Southern Company                |                         |              | 1            | 1                    | 1                   | 1                |
| <b>DUK</b>                      | 77.49                   | +2.14        | +2.84%       |                      |                     |                  |
| Down Last 30 Days               |                         |              |              |                      |                     |                  |
| Duke Energy Corporation (Holdin |                         |              | N/A          | N/A                  | 1                   | N/A              |
| <b>EXC</b>                      | 87.68                   | +0.76        | +2.00%       |                      |                     |                  |
| Down Last 90 Days               |                         |              |              |                      |                     |                  |
| Exelon Corporation              |                         |              | N/A          | N/A                  | N/A                 | N/A              |
| <b>ED</b>                       | 76.09                   | +1.74        | +2.34%       |                      |                     |                  |
| Consolidated Edison Inc         |                         |              | D            | Industry             | Sector              | S&P 500          |

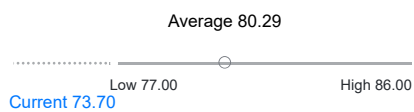
## Recommendation Trends &gt;



## Recommendation Rating &gt;



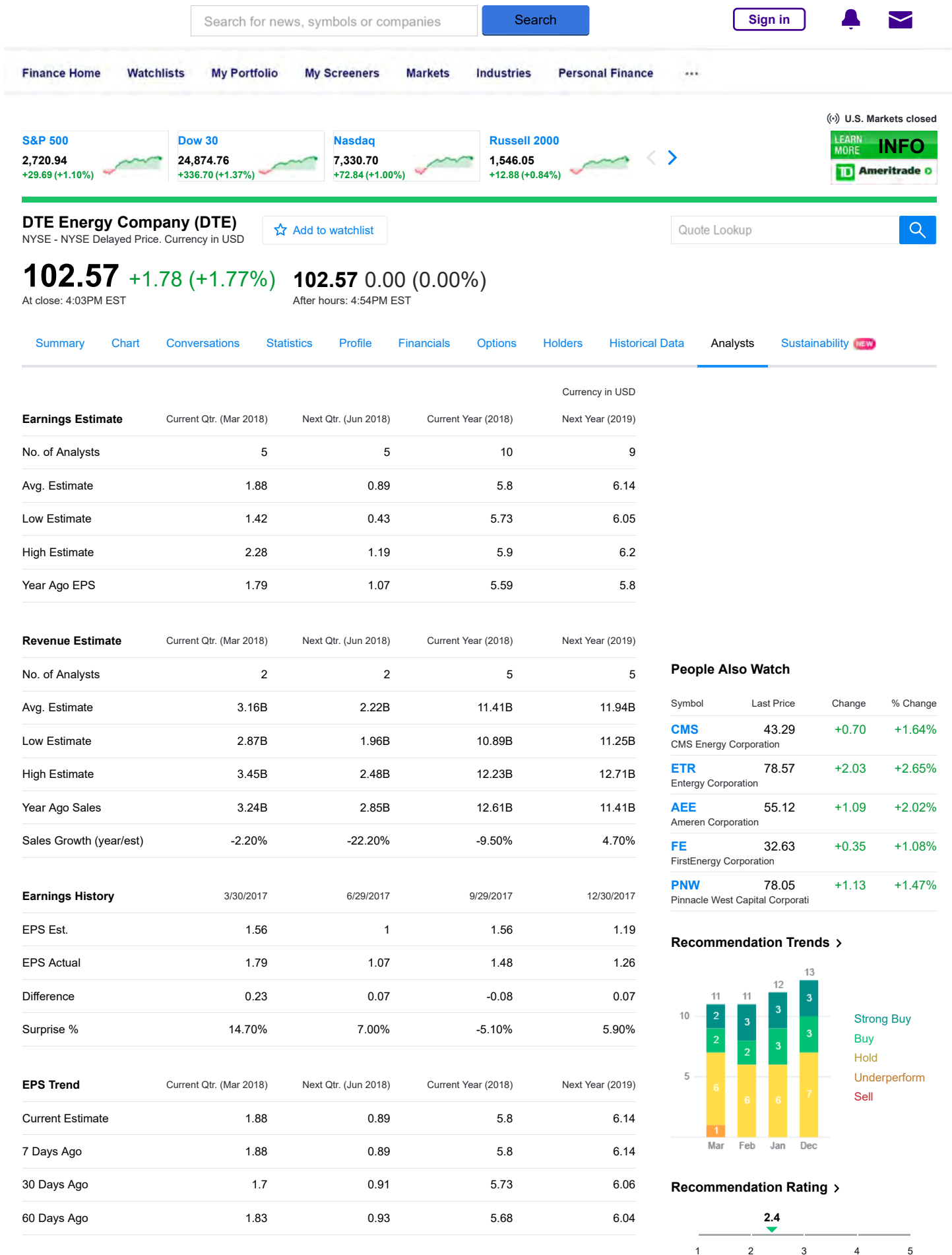
## Analyst Price Targets (14) &gt;



## Upgrades &amp; Downgrades &gt;

|             |  |            |
|-------------|--|------------|
| ↓ Downgrade | Tudor Pickering: Buy to Hold               | 4/3/2017   |
| Initiated   | Credit Suisse: to Outperform               | 1/25/2017  |
| ↓ Downgrade | Morgan Stanley: Overweight to Equal-Weight | 8/8/2016   |
| ↓ Downgrade | JP Morgan: Overweight to Neutral           | 6/16/2016  |
| ↓ Downgrade | Citigroup: Buy to Neutral                  | 2/2/2016   |
| Initiated   | Scotia Howard Weil: to Sector Outperform   | 11/17/2015 |

[More Upgrades & Downgrades](#)



DTE Energy Company (DTE)

NYSE - NYSE Delayed Price. Currency in USD

Add to watchlist

Quote Lookup

102.57

+1.78 (+1.77%)

102.57 0.00 (0.00%)

At close: 4:03PM EST

After hours: 4:54PM EST

Summary

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Currency in USD

Earnings Estimate

|                 | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-----------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts | 5                       | 5                    | 10                  | 9                |
| Avg. Estimate   | 1.88                    | 0.89                 | 5.8                 | 6.14             |
| Low Estimate    | 1.42                    | 0.43                 | 5.73                | 6.05             |
| High Estimate   | 2.28                    | 1.19                 | 5.9                 | 6.2              |
| Year Ago EPS    | 1.79                    | 1.07                 | 5.59                | 5.8              |

Revenue Estimate

|                         | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts         | 2                       | 2                    | 5                   | 5                |
| Avg. Estimate           | 3.16B                   | 2.22B                | 11.41B              | 11.94B           |
| Low Estimate            | 2.87B                   | 1.96B                | 10.89B              | 11.25B           |
| High Estimate           | 3.45B                   | 2.48B                | 12.23B              | 12.71B           |
| Year Ago Sales          | 3.24B                   | 2.85B                | 12.61B              | 11.41B           |
| Sales Growth (year/est) | -2.20%                  | -22.20%              | -9.50%              | 4.70%            |

Earnings History

|            | 3/30/2017 | 6/29/2017 | 9/29/2017 | 12/30/2017 |
|------------|-----------|-----------|-----------|------------|
| EPS Est.   | 1.56      | 1         | 1.56      | 1.19       |
| EPS Actual | 1.79      | 1.07      | 1.48      | 1.26       |
| Difference | 0.23      | 0.07      | -0.08     | 0.07       |
| Surprise % | 14.70%    | 7.00%     | -5.10%    | 5.90%      |

EPS Trend

|                  | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|------------------|-------------------------|----------------------|---------------------|------------------|
| Current Estimate | 1.88                    | 0.89                 | 5.8                 | 6.14             |
| 7 Days Ago       | 1.88                    | 0.89                 | 5.8                 | 6.14             |
| 30 Days Ago      | 1.7                     | 0.91                 | 5.73                | 6.06             |
| 60 Days Ago      | 1.83                    | 0.93                 | 5.68                | 6.04             |

People Also Watch

| Symbol  | Last Price | Change | % Change |
|---|------------|--------|----------|
| <b>CMS</b><br>CMS Energy Corporation          | 43.29      | +0.70  | +1.64%   |
| <b>ETR</b><br>Entergy Corporation             | 78.57      | +2.03  | +2.65%   |
| <b>AEE</b><br>Ameren Corporation              | 55.12      | +1.09  | +2.02%   |
| <b>FE</b><br>FirstEnergy Corporation          | 32.63      | +0.35  | +1.08%   |
| <b>PNW</b><br>Pinnacle West Capital Corporati | 78.05      | +1.13  | +1.47%   |

Recommendation Trends >

11

2

2

6

1

Mar

11

3

2

6

Feb

12

3

3

6

Jan

13

3

3

7

Dec

Strong Buy

Buy

Hold

Underperform

Sell

Recommendation Rating >

2.4

1

2

3

4

5

1 of 2

Exhibit 9 Page 21

3/5/2018, 4:29 PM







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(U.S. Markets closed)

## S&amp;P 500

2,728.12  
+7.18 (+0.26%)

## Dow 30

24,884.12  
+9.36 (+0.04%)

## Nasdaq


7,372.01  
+41.30 (+0.56%)

## Russell 2000

1,562.20  
+16.16 (+1.04%)

## Duke Energy Corporation (DUK)

NYSE - NYSE Delayed Price. Currency in USD

 Add to watchlist

Quote Lookup

**75.86** -1.63 (-2.10%) **75.20** -0.66 (-0.87%)

At close: 4:01PM EST

After hours: 5:02PM EST

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Currency in USD

## Earnings Estimate

|                 | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-----------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts | 8                       | 7                    | 14                  | 14               |
| Avg. Estimate   | 1                       | 0.97                 | 4.7                 | 4.96             |
| Low Estimate    | 0.56                    | 0.79                 | 4.6                 | 4.79             |
| High Estimate   | 1.16                    | 1.04                 | 4.79                | 5.04             |
| Year Ago EPS    | 1.04                    | 1.01                 | 4.57                | 4.7              |

## Revenue Estimate

|                         | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts         | 6                       | 6                    | 11                  | 11               |
| Avg. Estimate           | 5.67B                   | 5.59B                | 24.28B              | 24.56B           |
| Low Estimate            | 4.82B                   | 5.25B                | 22.93B              | 22.4B            |
| High Estimate           | 6.14B                   | 5.93B                | 25.81B              | 26.87B           |
| Year Ago Sales          | 5.73B                   | 5.55B                | 23.57B              | 24.28B           |
| Sales Growth (year/est) | -1.10%                  | 0.60%                | 3.00%               | 1.20%            |

## Earnings History

|            | 3/30/2017 | 6/29/2017 | 9/29/2017 | 12/30/2017 |
|------------|-----------|-----------|-----------|------------|
| EPS Est.   | 1.03      | 1.01      | 1.55      | 0.92       |
| EPS Actual | 1.04      | 1.01      | 1.59      | 0.94       |
| Difference | 0.01      | 0         | 0.04      | 0.02       |
| Surprise % | 1.00%     | 0.00%     | 2.60%     | 2.20%      |

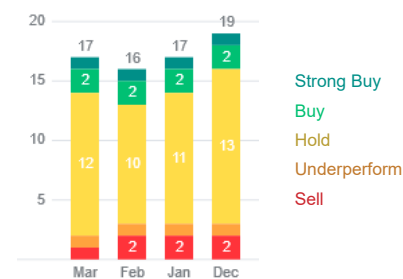
## EPS Trend

|                  | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|------------------|-------------------------|----------------------|---------------------|------------------|
| Current Estimate | 1                       | 0.97                 | 4.7                 | 4.96             |
| 7 Days Ago       | 1.04                    | 1                    | 4.73                | 4.97             |
| 30 Days Ago      | 1.02                    | 1.03                 | 4.79                | 5.01             |

## People Also Watch

| Symbol  | Last Price | Change | % Change |
|---|------------|--------|----------|
| <b>SO</b><br>Southern Company (The)           | 44.10      | -0.74  | -1.65%   |
| <b>AEP</b><br>American Electric Power Company | 65.50      | -0.99  | -1.49%   |
| <b>D</b><br>Dominion Energy, Inc.             | 72.92      | -0.78  | -1.06%   |
| <b>SE</b><br>Sea Limited American Depositary  | 10.93      | +0.15  | +1.39%   |
| <b>ED</b><br>Consolidated Edison, Inc.        | 75.14      | -0.95  | -1.25%   |

## Recommendation Trends &gt;



## Recommendation Rating &gt;

2.8

EPS Trend

Current (Mar 2018) 1.1, Next Qtr. (Jun 2018) 1.08, Current Year (2018) 4.83, Next Year (2019) 5.08

60 Days Ago

Search

1 Strong Buy, 2 Buy, 3 Hold, 4 Underperform, 5 Sell

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Analyst Price Targets (15) > Technology

Average 81.87

Low 77.00, High 91.00

Current 75.86

EPS Revisions

|                   | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------|-------------------------|----------------------|---------------------|------------------|
| Up Last 7 Days    | 1                       | N/A                  | N/A                 | N/A              |
| Up Last 30 Days   | 1                       | N/A                  | N/A                 | 1                |
| Down Last 30 Days | 1                       | 2                    | N/A                 | 2                |
| Down Last 90 Days | N/A                     | N/A                  | N/A                 | N/A              |

Growth Estimates

|                          | DUK    | Industry | Sector | S&P 500 |
|--------------------------|--------|----------|--------|---------|
| Current Qtr.             | -3.80% | N/A      | N/A    | 0.35    |
| Next Qtr.                | -4.00% | N/A      | N/A    | 0.38    |
| Current Year             | 2.80%  | N/A      | N/A    | 0.19    |
| Next Year                | 5.50%  | N/A      | N/A    | 0.11    |
| Next 5 Years (per annum) | 4.19%  | N/A      | N/A    | 0.11    |
| Past 5 Years (per annum) | 3.01%  | N/A      | N/A    | N/A     |

Upgrades & Downgrades >

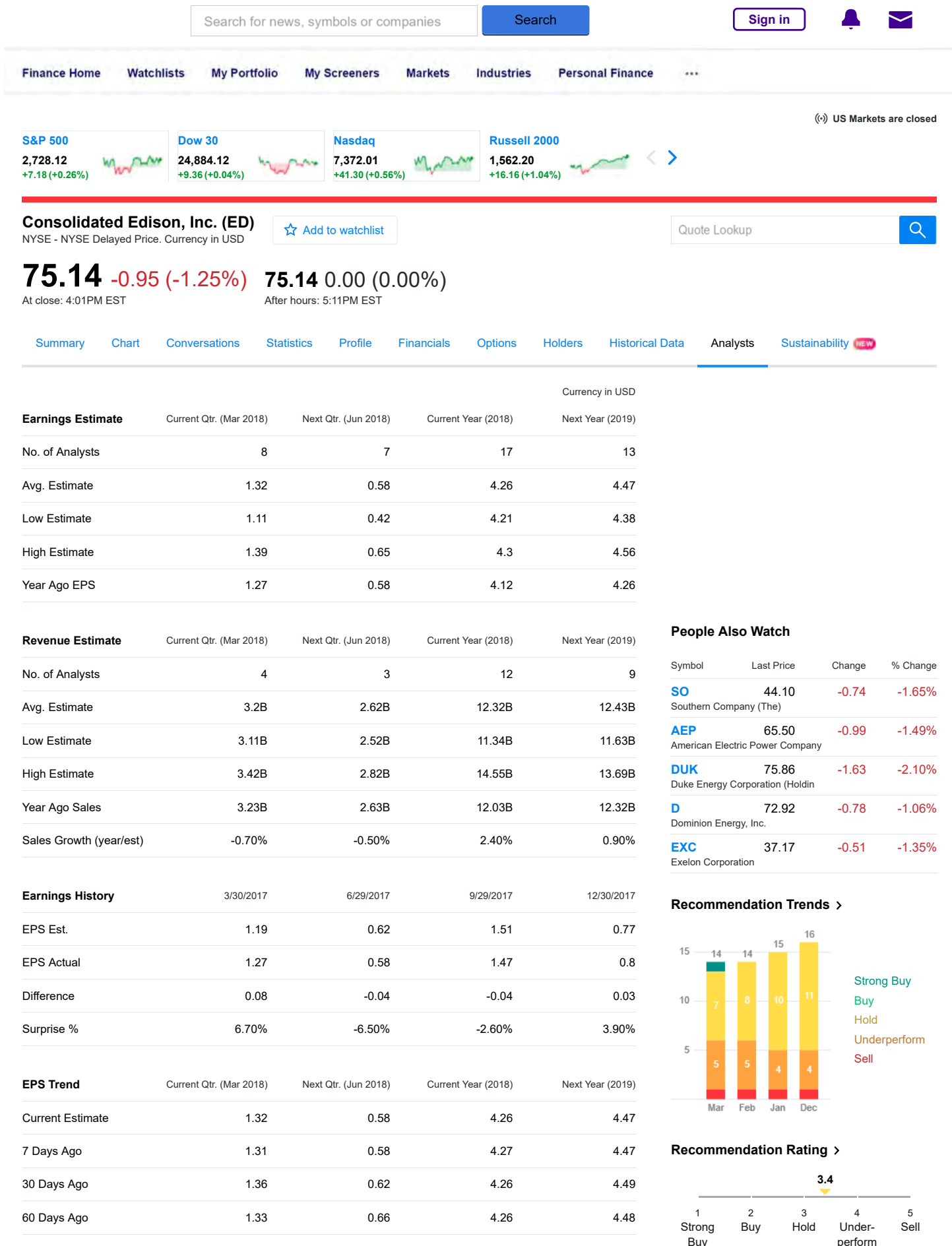
|             |                                      |           |
|-------------|--------------------------------------|-----------|
| Initiated   | UBS: to Buy                          | 2/2/2018  |
| ↑ Upgrade   | Credit Suisse: Neutral to Outperform | 1/23/2018 |
| ↓ Downgrade | Goldman Sachs: Buy to Neutral        | 1/11/2018 |
| ↑ Upgrade   | Goldman Sachs: to Buy                | 6/26/2017 |
| Initiated   | Credit Suisse: to Neutral            | 1/25/2017 |
| ↓ Downgrade | Citigroup: to Sell                   | 1/11/2017 |

More Upgrades & Downgrades

Yahoo Small Business

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EPS Trend

Current (Mar 2018) 1.29 Next Qtr (Jun 2018) 0.63 Current Year (2018) 4.26 Next Year (2019) 4.49

90 Days Ago

Search

Analyst Price Targets (13) >

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Average 76.96

Low 72.00 High 82.00

Current 75.14

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EPS Revisions

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

Up Last 7 Days

N/A

N/A

1

1

Up Last 30 Days

N/A

1

4

2

Down Last 30 Days

N/A

N/A

N/A

N/A

Down Last 90 Days

N/A

N/A

N/A

N/A

Growth Estimates

ED

Industry

Sector

S&P 500

Current Qtr.

3.90%

N/A

N/A

0.35

Next Qtr.

N/A

N/A

N/A

0.38

Current Year

3.40%

N/A

N/A

0.19

Next Year

4.90%

N/A

N/A

0.11

Next 5 Years (per annum)

3.11%

N/A

N/A

0.11

Past 5 Years (per annum)

2.08%

N/A

N/A

N/A

Upgrades & Downgrades >

Initiated

UBS: to Neutral

2/2/2018

Initiated

JP Morgan: to Underweight

1/12/2018

Downgrade

Evercore ISI Group: In-Line to Underperform

9/26/2017

Downgrade

Jefferies: to Hold

6/13/2017

Initiated

Credit Suisse: to Underperform

1/25/2017

Upgrade

Deutsche Bank: to Hold

10/24/2016

More Upgrades & Downgrades

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US Markets are closed

S&P 500

2,720.94

+29.69 (+1.10%)

Dow 30

24,874.76

+336.70 (+1.37%)

Nasdaq

7,330.70

+72.84 (+1.00%)

Russell 2000

1,546.05

+12.88 (+0.84%)

El Paso Electric Company (EE)

NYSE - NYSE Delayed Price. Currency in USD

Add to watchlist

Quote Lookup

49.40

+0.80 (+1.65%)

49.40

0.00 (0.00%)

At close: 4:02PM EST

After hours: 4:24PM EST

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Earnings Estimate

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

No. of Analysts

2

2

5

3

Avg. Estimate

-0.02

0.92

2.63

2.84

Low Estimate

-0.02

0.78

2.47

2.7

High Estimate

-0.02

1.05

2.8

3

Year Ago EPS

-0.1

0.89

2.42

2.63

Revenue Estimate

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

No. of Analysts

1

1

3

2

Avg. Estimate

164.49M

245M

912.01M

923.75M

Low Estimate

164.49M

245M

878M

896M

High Estimate

164.49M

245M

930.4M

951.5M

Year Ago Sales

171.34M

251.84M

916.8M

912.01M

Sales Growth (year/est)

-4.00%

-2.70%

-0.50%

1.30%

Earnings History

3/30/2017

6/29/2017

9/29/2017

12/30/2017

EPS Est.

-0.08

0.74

1.58

0.21

EPS Actual

-0.1

0.89

1.47

0.16

Difference

-0.02

0.15

-0.11

-0.05

Surprise %

-25.00%

20.30%

-7.00%

-23.80%

EPS Trend

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

Current Estimate

-0.02

0.92

2.63

2.84

7 Days Ago

-0.02

0.92

2.63

2.84

30 Days Ago

-0.02

0.92

2.65

2.84

60 Days Ago

-0.02

0.92

2.63

2.81

People Also Watch

Symbol

Last Price

Change

% Change

PNM

36.05

+0.20

+0.56%

PNM Resources, Inc. (Holding Co)

EDE

-

-

-

EDE

IDA

82.78

+1.17

+1.43%

IDACORP, Inc.

BKH

52.26

+0.93

+1.81%

Black Hills Corporation

AVA

48.23

-0.31

-0.64%

Avista Corporation

Recommendation Trends

6

5

6

6

6

1

4

1

1

4

5

5

Strong Buy

Buy

Hold

Underperform

Sell

Recommendation Rating

3

1

2

3

4

5

Strong Buy

Buy

Hold

Underperform

Sell

|             |                    |                      |                     |                  |
|-------------|--------------------|----------------------|---------------------|------------------|
| EPS Trend   | Current (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
| 90 Days Ago | -0.02              | 0.92                 | 2.63                | 2.81             |

|                              |                            |                              |                              |                         |                            |                                  |
|------------------------------|----------------------------|------------------------------|------------------------------|-------------------------|----------------------------|----------------------------------|
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| <b>EPS Revisions</b>         | Current Qtr. (Mar 2018)    | Next Qtr. (Jun 2018)         | Current Year (2018)          | Next Year (2019)        |                            |                                  |
| Up Last 7 Days               | N/A                        | N/A                          | N/A                          | N/A                     |                            |                                  |
| Up Last 30 Days              | N/A                        | N/A                          | N/A                          | N/A                     |                            |                                  |
| Down Last 30 Days            | N/A                        | N/A                          | N/A                          | N/A                     |                            |                                  |
| Down Last 90 Days            | N/A                        | N/A                          | N/A                          | N/A                     |                            |                                  |

|                          |        |          |        |         |
|--------------------------|--------|----------|--------|---------|
| <b>Growth Estimates</b>  | EE     | Industry | Sector | S&P 500 |
| Current Qtr.             | 80.00% | N/A      | N/A    | 0.35    |
| Next Qtr.                | 3.40%  | N/A      | N/A    | 0.38    |
| Current Year             | 8.70%  | N/A      | N/A    | 0.19    |
| Next Year                | 8.00%  | N/A      | N/A    | 0.11    |
| Next 5 Years (per annum) | 5.20%  | N/A      | N/A    | 0.11    |
| Past 5 Years (per annum) | 15.85% | N/A      | N/A    | N/A     |

## Analyst Price Targets (3) &gt;

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Average 53.00

\*\*\* Low 52.00 High 54.00  
Current 49.40

## Upgrades &amp; Downgrades &gt;



|             |                                 |            |
|-------------|---------------------------------|------------|
| ↓ Downgrade | Bank of America: Buy to Neutral | 11/22/2017 |
| ↓ Downgrade | Jefferies: Hold to Underperform | 10/16/2017 |
| Initiated   | Mizuho: to Neutral              | 8/17/2017  |
| ↓ Downgrade | Jefferies: to Hold              | 11/15/2016 |
| ↑ Upgrade   | Jefferies: to Buy               | 7/14/2016  |
| ↑ Upgrade   | Jefferies: to Hold              | 3/24/2016  |

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US Markets are closed

S&P 500

2,728.12


+7.18 (+0.26%)



Dow 30

24,884.12


+9.36 (+0.04%)



Nasdaq

7,372.01


+41.30 (+0.56%)



Russell 2000

1,562.20

+16.16 (+1.04%)



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Edison International (EIX)

NYSE - NYSE Delayed Price. Currency in USD

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Quote Lookup



60.07

-0.60 (-0.99%)

60.07

0.00 (0.00%)

At close: 4:02PM EST

After hours: 4:15PM EST

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Sustainability NEW

Currency in USD

Earnings Estimate

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

|                 |      |      |      |      |
|-----------------|------|------|------|------|
| No. of Analysts | 8    | 8    | 11   | 11   |
| Avg. Estimate   | 1    | 0.95 | 4.11 | 4.55 |
| Low Estimate    | 0.71 | 0.72 | 3.88 | 4.37 |
| High Estimate   | 1.35 | 1.49 | 4.3  | 4.69 |
| Year Ago EPS    | 1.1  | 0.85 | 4.5  | 4.11 |

Revenue Estimate

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

|                         |       |        |        |        |
|-------------------------|-------|--------|--------|--------|
| No. of Analysts         | 5     | 5      | 8      | 9      |
| Avg. Estimate           | 2.55B | 2.93B  | 12.56B | 12.97B |
| Low Estimate            | 2.11B | 2.65B  | 11.95B | 12.39B |
| High Estimate           | 2.86B | 3.11B  | 13.19B | 13.58B |
| Year Ago Sales          | 2.46B | 2.96B  | 12.32B | 12.56B |
| Sales Growth (year/est) | 3.50% | -1.20% | 2.00%  | 3.30%  |

Earnings History

3/30/2017

6/29/2017

9/29/2017

12/30/2017

|            |        |        |       |        |
|------------|--------|--------|-------|--------|
| EPS Est.   | 0.9    | 0.92   | 1.33  | 0.92   |
| EPS Actual | 1.1    | 0.85   | 1.43  | 1.1    |
| Difference | 0.2    | -0.07  | 0.1   | 0.18   |
| Surprise % | 22.20% | -7.60% | 7.50% | 19.60% |

EPS Trend

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

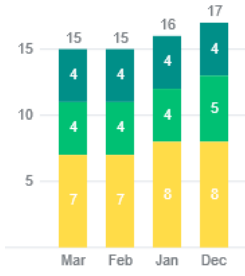
Next Year (2019)

|                  |      |      |      |      |
|------------------|------|------|------|------|
| Current Estimate | 1    | 0.95 | 4.11 | 4.55 |
| 7 Days Ago       | 1    | 0.96 | 4.17 | 4.57 |
| 30 Days Ago      | 1.02 | 0.97 | 4.26 | 4.59 |
| 60 Days Ago      | 1.05 | 0.99 | 4.28 | 4.64 |

People Also Watch

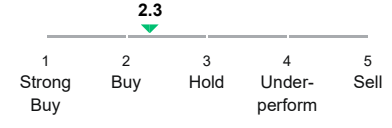
| Symbol                     | Last Price | Change | % Change |
|----------------------------|------------|--------|----------|
| <b>PCG</b>                 | 42.42      | +0.47  | +1.12%   |
| Pacific Gas & Electric Co. |            |        |          |
| <b>ETR</b>                 | 77.72      | -0.85  | -1.08%   |
| Entergy Corporation        |            |        |          |
| <b>FE</b>                  | 31.85      | -0.78  | -2.39%   |
| FirstEnergy Corporation    |            |        |          |
| <b>SRE</b>                 | 109.36     | -1.33  | -1.20%   |
| Sempra Energy              |            |        |          |
| <b>DTE</b>                 | 101.20     | -1.37  | -1.34%   |
| DTE Energy Company         |            |        |          |

Recommendation Trends >



| Month | Strong Buy | Buy | Hold | Underperform | Sell |
|-------|------------|-----|------|--------------|------|
| Mar   | 4          | 4   | 7    | 0            | 0    |
| Feb   | 4          | 4   | 7    | 0            | 0    |
| Jan   | 4          | 4   | 8    | 0            | 0    |
| Dec   | 4          | 5   | 8    | 0            | 0    |

Recommendation Rating >



| Rating | Strong Buy | Buy | Hold | Underperform | Sell |
|--------|------------|-----|------|--------------|------|
| 2.3    | 0          | 1   | 1    | 0            | 0    |

1 of 2

Exhibit 9 Page 29

3/6/2018, 4:28 PM



EPS Trend

Current (Mar 2018)1.08Next Qtr. (Jun 2018)1Current Year (2018)4.28Next Year (2019)4.64

90 Days Ago

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EPS Revisions

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

Up Last 7 Days

2

2

1

3

Up Last 30 Days

2

2

1

3

Down Last 30 Days

5

5

9

6

Down Last 90 Days

N/A

N/A

N/A

N/A

Growth Estimates

EIX

Industry

Sector

S&P 500

Current Qtr.

-9.10%

N/A

N/A

0.35

Next Qtr.

11.80%

N/A

N/A

0.38

Current Year

-8.70%

N/A

N/A

0.19

Next Year

10.70%

N/A

N/A

0.11

Next 5 Years (per annum)

2.99%

N/A

N/A

0.11

Past 5 Years (per annum)

-0.00%

N/A

N/A

N/A

Analyst Price Targets (15) >

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Average 68.33

Low 59.00

Current 60.07

High 74.00

Upgrades & Downgrades >

↑ Upgrade

Guggenheim: Neutral to Buy

2/23/2018

Initiated

UBS: to Neutral

2/2/2018

Initiated

JP Morgan: to Neutral

1/12/2018

↓ Downgrade

Edward Jones: Hold to Sell

12/27/2017

↓ Downgrade

Mizuho: Buy to Neutral

12/6/2017

↑ Upgrade

Jefferies: Hold to Buy

8/11/2017

More Upgrades & Downgrades

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EPS Trend

Current (Mar 2018) 1.14, Next Qtr. (Jun 2018) 1.22, Current Year (2018) 5.09, Next Year (2019) 5.42

60 Days Ago

Search

1 Strong Buy, 2 Buy, 3 Hold, 4 Underperform, 5 Sell

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Analyst Price Targets (14) > Technology

Average 83.32

Low 76.00, Current 76.30, High 94.00

Upgrades & Downgrades >

Initiated, UBS: to Neutral, 2/2/2018

Upgrade, Mizuho: Neutral to Buy, 11/17/2017

Upgrade, Jefferies: Hold to Buy, 10/16/2017

Upgrade, Citigroup: Neutral to Buy, 10/13/2017

Upgrade, Morgan Stanley: Underweight to Equal-Weight, 9/21/2017

Upgrade, Wells Fargo: to Outperform, 3/16/2017

More Upgrades & Downgrades

EPS Revisions

|                   | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------|-------------------------|----------------------|---------------------|------------------|
| Up Last 7 Days    | 2                       | 2                    | 4                   | 3                |
| Up Last 30 Days   | 2                       | 2                    | 6                   | 4                |
| Down Last 30 Days | N/A                     | N/A                  | N/A                 | N/A              |
| Down Last 90 Days | N/A                     | N/A                  | N/A                 | N/A              |

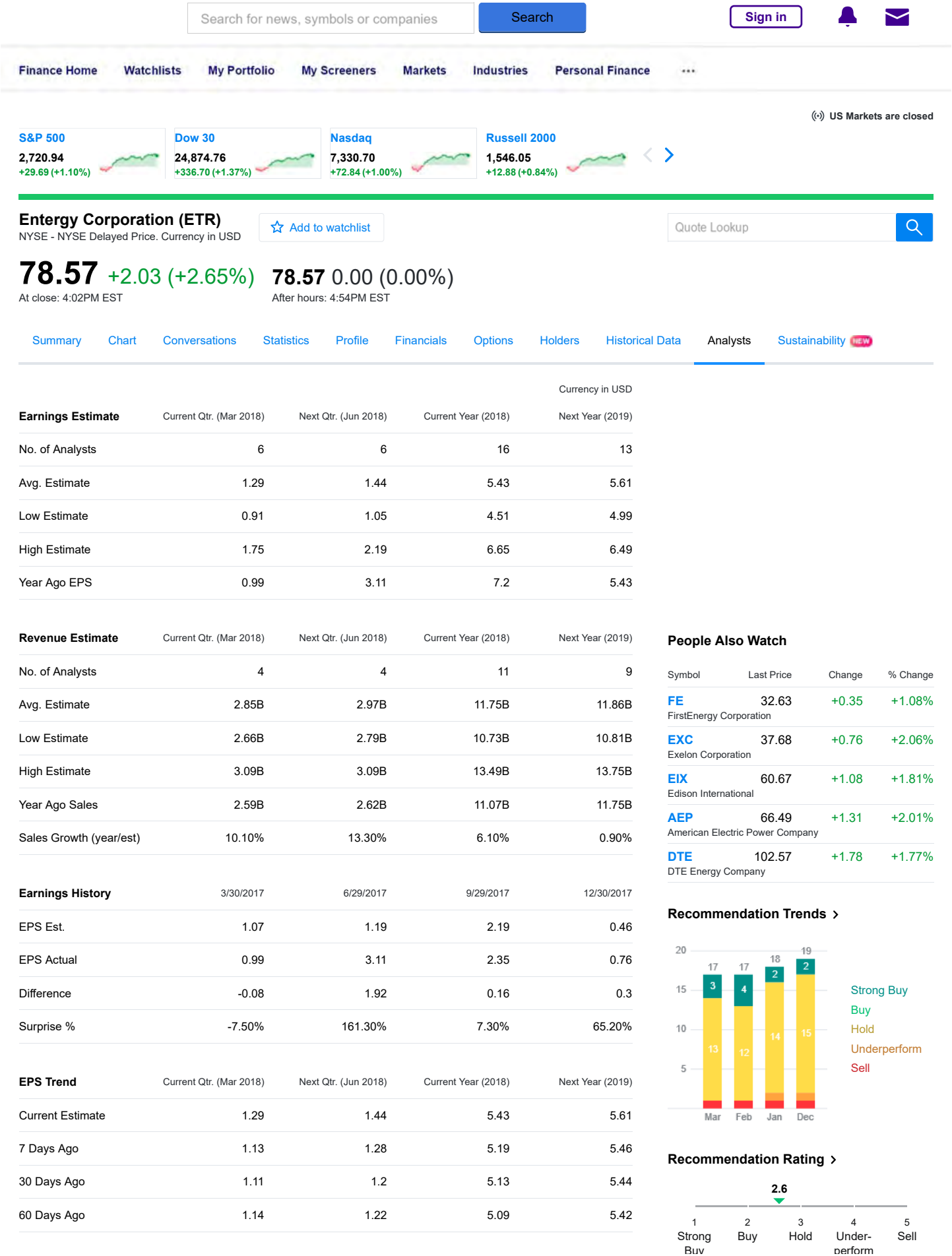
Growth Estimates

|                          | ETR     | Industry | Sector | S&P 500 |
|--------------------------|---------|----------|--------|---------|
| Current Qtr.             | 30.30%  | N/A      | N/A    | 0.35    |
| Next Qtr.                | -53.70% | N/A      | N/A    | 0.38    |
| Current Year             | -24.60% | N/A      | N/A    | 0.19    |
| Next Year                | 3.30%   | N/A      | N/A    | 0.11    |
| Next 5 Years (per annum) | -6.67%  | N/A      | N/A    | 0.12    |
| Past 5 Years (per annum) | 2.13%   | N/A      | N/A    | N/A     |



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|  |                         |                      |                     |                  |
|--|-------------------------|----------------------|---------------------|------------------|
| EPS Trend  | Current (Mar 2018)      | Next Qtr (Jun 2018)  | Current Year (2018) | Next Year (2019) |
| 90 Days Ago  | 1.13                    | 1.25                 | 5.09                | 5.38             |
| <div>Finance Home   Watchlists   My Portfolio   My Screeners   Markets   Industries   Personal Finance</div> |                         |                      |                     |                  |
| EPS Revisions  | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
| Up Last 7 Days   | 2                       | 2                    | 4                   | 3                |
| Up Last 30 Days  | 2                       | 2                    | 6                   | 4                |
| Down Last 30 Days  | N/A                     | N/A                  | N/A                 | N/A              |
| Down Last 90 Days  | N/A                     | N/A                  | N/A                 | N/A              |
| <div>Growth Estimates</div>  |                         |                      |                     |                  |
|  | ETR                     | Industry             | Sector              | S&P 500          |
| Current Qtr.   | 30.30%                  | N/A                  | N/A                 | 0.35             |
| Next Qtr.  | -53.70%                 | N/A                  | N/A                 | 0.38             |
| Current Year   | -24.60%                 | N/A                  | N/A                 | 0.19             |
| Next Year  | 3.30%                   | N/A                  | N/A                 | 0.11             |
| Next 5 Years (per annum)   | -6.67%                  | N/A                  | N/A                 | 0.11             |
| Past 5 Years (per annum)   | 2.13%                   | N/A                  | N/A                 | N/A              |

Analyst Price Targets (14) >  

Search

Average 83.25

Low 76.00   High 94.00

Current 78.57



Upgrades & Downgrades >

|           |   |            |
|-----------|---|------------|
| Initiated | UBS: to Neutral                             | 2/2/2018   |
| ↑ Upgrade | Mizuho: Neutral to Buy                      | 11/17/2017 |
| ↑ Upgrade | Jefferies: Hold to Buy                      | 10/16/2017 |
| ↑ Upgrade | Citigroup: Neutral to Buy                   | 10/13/2017 |
| ↑ Upgrade | Morgan Stanley: Underweight to Equal-Weight | 9/21/2017  |
| ↑ Upgrade | Wells Fargo: to Outperform                  | 3/16/2017  |

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U.S. Markets closed

**S&P 500**  
2,720.94  
+29.69 (+1.10%)

**Dow 30**  
24,874.76  
+336.70 (+1.37%)

**Nasdaq**  
7,330.70  
+72.84 (+1.00%)

**Russell 2000**  
1,546.05  
+12.88 (+0.84%)

**Exelon Corporation (EXC)**  
NYSE - NYSE Delayed Price. Currency in USD

**37.68** +0.76 (+2.06%) **37.68** 0.00 (0.00%)  
At close: 4:01PM EST After hours: 5:28PM EST

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**Earnings Estimate**

Currency in USD

|                 | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-----------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts | 11                      | 10                   | 19                  | 16               |
| Avg. Estimate   | 0.89                    | 0.61                 | 3.03                | 3.02             |
| Low Estimate    | 0.63                    | 0.48                 | 2.77                | 2.84             |
| High Estimate   | 1                       | 0.69                 | 3.11                | 3.1              |
| Year Ago EPS    | 0.65                    | 0.54                 | 2.6                 | 3.03             |

**Revenue Estimate**

|                         | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts         | 8                       | 8                    | 14                  | 12               |
| Avg. Estimate           | 8.87B                   | 7.39B                | 32.12B              | 31.66B           |
| Low Estimate            | 6.88B                   | 6.47B                | 26.13B              | 26.19B           |
| High Estimate           | 10.37B                  | 8.2B                 | 35.59B              | 35.1B            |
| Year Ago Sales          | 8.71B                   | 7.62B                | 33.53B              | 32.12B           |
| Sales Growth (year/est) | 1.80%                   | -3.10%               | -4.20%              | -1.40%           |

**Earnings History**

|            | 3/30/2017 | 6/29/2017 | 9/29/2017 | 12/30/2017 |
|------------|-----------|-----------|-----------|------------|
| EPS Est.   | 0.62      | 0.53      | 0.86      | 0.6        |
| EPS Actual | 0.65      | 0.54      | 0.85      | 0.55       |
| Difference | 0.03      | 0.01      | -0.01     | -0.05      |
| Surprise % | 4.80%     | 1.90%     | -1.20%    | -8.30%     |

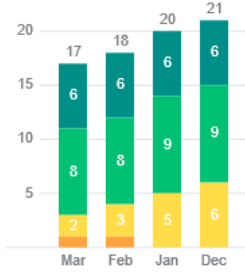
**EPS Trend**

|                  | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|------------------|-------------------------|----------------------|---------------------|------------------|
| Current Estimate | 0.89                    | 0.61                 | 3.03                | 3.02             |
| 7 Days Ago       | 0.89                    | 0.61                 | 3.03                | 3.02             |
| 30 Days Ago      | 0.81                    | 0.63                 | 2.96                | 2.9              |
| 60 Days Ago      | 0.78                    | 0.62                 | 2.89                | 2.82             |

**People Also Watch**

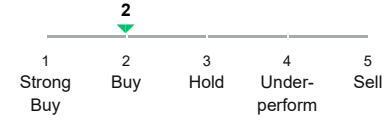
| Symbol  | Last Price | Change | % Change |
|---|------------|--------|----------|
| <b>FE</b><br>FirstEnergy Corporation          | 32.63      | +0.35  | +1.08%   |
| <b>ETR</b><br>Entergy Corporation             | 78.57      | +2.03  | +2.65%   |
| <b>AEP</b><br>American Electric Power Company | 66.49      | +1.31  | +2.01%   |
| <b>D</b><br>Dominion Energy, Inc.             | 73.70      | +1.20  | +1.66%   |
| <b>SO</b><br>Southern Company (The)           | 44.84      | +0.64  | +1.45%   |

**Recommendation Trends**



| Month | Strong Buy | Buy | Hold | Underperform | Sell | Total |
|-------|------------|-----|------|--------------|------|-------|
| Mar   | 6          | 8   | 2    | 0            | 0    | 17    |
| Feb   | 6          | 8   | 3    | 0            | 0    | 18    |
| Jan   | 6          | 9   | 5    | 0            | 0    | 20    |
| Dec   | 6          | 9   | 6    | 0            | 0    | 21    |

**Recommendation Rating**



| Rating         | Count |
|----------------|-------|
| 1 Strong Buy   | 0     |
| 2 Buy          | 2     |
| 3 Hold         | 0     |
| 4 Underperform | 0     |
| 5 Sell         | 0     |

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EPS Revisions

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Current Qtr. (Mar 2018)

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Next Qtr. (Jun 2018)

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Current Year (2018)

Markets

Current Year (2018)

Industries

Current Year (2018)

Personal Finance

Next Year (2019)

Low 35.00

... Current 37.68

High 45.00

Up Last 7 Days

N/A

N/A

N/A

N/A

Up Last 30 Days

4

4

12

13

Down Last 30 Days

N/A

N/A

N/A

N/A

Down Last 90 Days

N/A

N/A

N/A

N/A

Growth Estimates

EXC

Industry

Sector

S&P 500

Current Qtr.

36.90%

N/A

N/A

0.35

Next Qtr.

13.00%

N/A

N/A

0.38

Current Year

16.50%

N/A

N/A

0.19

Next Year

-0.30%

N/A

N/A

0.11

Next 5 Years (per annum)

3.19%

N/A

N/A

0.11

Past 5 Years (per annum)

0.26%

N/A

N/A

N/A

Upgrades & Downgrades >

Initiated

UBS: to Buy

2/2/2018

↑ Upgrade

Mizuho: Underperform to Neutral

1/23/2018

Initiated

Mizuho: to Underperform

12/15/2017

↓ Downgrade

Goldman Sachs: Neutral to Sell

10/11/2017

↑ Upgrade

UBS: to Buy

5/15/2017

↓ Downgrade

Wells Fargo: to Market Perform

4/5/2017

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(U.S. Markets close in 2 hrs 53 mins)

## S&amp;P 500

2,703.86

-24.26 (-0.89%)



## Dow 30

24,539.86

-344.26 (-1.38%)



## Nasdaq

7,336.08

-35.93 (-0.49%)



## Russell 2000

1,566.49

+4.28 (+0.27%)



## FirstEnergy Corp. (FE)

NYSE - Nasdaq Real Time Price. Currency in USD

 Add to watchlist

Quote Lookup

**31.3585** -0.4915 (-1.5432%)

As of 1:07PM EST. Market open.

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Currency in USD

## Earnings Estimate

|                 | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-----------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts | 4                       | 4                    | 9                   | 11               |
| Avg. Estimate   | 0.67                    | 0.53                 | 2.4                 | 2.4              |
| Low Estimate    | 0.55                    | 0.48                 | 2.15                | 2.25             |
| High Estimate   | 0.81                    | 0.56                 | 2.65                | 2.6              |
| Year Ago EPS    | 0.78                    | 0.61                 | 3.07                | 2.4              |

## Revenue Estimate

|                         | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts         | 2                       | 2                    | 9                   | 9                |
| Avg. Estimate           | 3.36B                   | 3.06B                | 12.57B              | 12.29B           |
| Low Estimate            | 3.32B                   | 3.04B                | 10.39B              | 10.3B            |
| High Estimate           | 3.4B                    | 3.07B                | 14.12B              | 15.06B           |
| Year Ago Sales          | 3.55B                   | 3.31B                | 14.02B              | 12.57B           |
| Sales Growth (year/est) | -5.40%                  | -7.60%               | -10.30%             | -2.30%           |

## Earnings History

|            | 3/30/2017 | 6/29/2017 | 9/29/2017 | 12/30/2017 |
|------------|-----------|-----------|-----------|------------|
| EPS Est.   | 0.71      | 0.6       | 0.87      | 0.68       |
| EPS Actual | 0.78      | 0.61      | 0.97      | 0.71       |
| Difference | 0.07      | 0.01      | 0.1       | 0.03       |
| Surprise % | 9.90%     | 1.70%     | 11.50%    | 4.40%      |

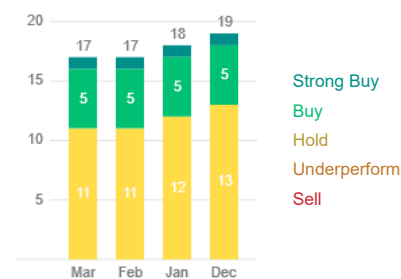
## EPS Trend

|                  | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|------------------|-------------------------|----------------------|---------------------|------------------|
| Current Estimate | 0.67                    | 0.53                 | 2.4                 | 2.4              |
| 7 Days Ago       | 0.67                    | 0.53                 | 2.41                | 2.41             |
| 30 Days Ago      | 0.64                    | 0.53                 | 2.5                 | 2.41             |

## People Also Watch

| Symbol  | Last Price | Change | % Change |
|---|------------|--------|----------|
| <b>ETR</b><br>Entergy Corporation             | 76.33      | -1.39  | -1.79%   |
| <b>EXC</b><br>Exelon Corporation              | 36.625     | -0.545 | -1.466%  |
| <b>AEP</b><br>American Electric Power Company | 64.83      | -0.67  | -1.02%   |
| <b>EIX</b><br>Edison International            | 59.125     | -0.945 | -1.573%  |
| <b>PEG</b><br>Public Service Enterprise Group | 46.37      | -0.37  | -0.79%   |

## Recommendation Trends &gt;



## Recommendation Rating &gt;

2.3



|  |                    |                      |                     |                  |
|--|--------------------|----------------------|---------------------|------------------|
| EPS Trend  | Current (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
| 60 Days Ago  | 0.71               | 0.54                 | 2.54                | 2.4              |
| <div>Search</div>  |                    |                      |                     |                  |
| <div>1 Strong Buy2 Buy3 Hold4 Underperform5 Sell</div> <div>Sign in</div>  |                    |                      |                     |                  |
| <div>Finance HomeWatchlistsMy PortfolioMy Screeners52MarketsIndustriesPersonal Finance</div>   |                    |                      |                     |                  |
| <div>Analyst Price Targets (14) &gt;Technology</div> <div>Average 35.86</div> <div>Low 31.00High 42.00</div> <div>Current 31.36</div>  |                    |                      |                     |                  |
| <div>Upgrades &amp; Downgrades &gt;</div> <div>InitiatedUBS: to Buy2/2/2018</div> <div>UpgradeEvercore ISI Group: In-Line to Outperform8/14/2017</div> <div>UpgradeBarclays: to Overweight5/1/2017</div> <div>DowngradeEvercore ISI Group: to In-Line5/1/2017</div> <div>DowngradeJP Morgan: to Neutral5/1/2017</div> <div>UpgradeGoldman Sachs: to Neutral1/17/2017</div> <div>More Upgrades &amp; Downgrades</div> |                    |                      |                     |                  |
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| <div>Data DisclaimerHelpSuggestions</div> <div>PrivacyAbout Our AdsTerms (Updated)</div> <div>TwitterFacebookTwitter</div>   |                    |                      |                     |                  |

| EPS Revisions            | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|--------------------------|-------------------------|----------------------|---------------------|------------------|
| Up Last 7 Days           | N/A                     | N/A                  | 1                   | 1                |
| Up Last 30 Days          | 2                       | 2                    | 4                   | 3                |
| Down Last 30 Days        | N/A                     | N/A                  | N/A                 | N/A              |
| Down Last 90 Days        | N/A                     | N/A                  | N/A                 | N/A              |
| Growth Estimates         | FE                      | Industry             | Sector              | S&P 500          |
| Current Qtr.             | -14.10%                 | N/A                  | N/A                 | 0.35             |
| Next Qtr.                | -13.10%                 | N/A                  | N/A                 | 0.38             |
| Current Year             | -21.80%                 | N/A                  | N/A                 | 0.19             |
| Next Year                | N/A                     | N/A                  | N/A                 | 0.11             |
| Next 5 Years (per annum) | -4.74%                  | N/A                  | N/A                 | 0.12             |
| Past 5 Years (per annum) | 0.05%                   | N/A                  | N/A                 | N/A              |

U.S. Markets close in 2 hrs 52 mins

**S&P 500**  
2,704.43  
-23.69 (-0.87%)

**Dow 30**  
24,555.31  
-328.81 (-1.32%)

**Nasdaq**  
7,336.84  
-35.16 (-0.48%)

**Russell 2000**  
1,566.46  
+4.25 (+0.27%)

### Great Plains Energy Incorporated (GXP)

NYSE - Nasdaq Real Time Price. Currency in USD

Add to watchlist

Quote Lookup

29.47 -0.23 (-0.79%)

As of 1:07PM EST. Market open.

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- Sustainability NEW

| Earnings Estimate |                         |                      |                     |                  |
|-------------------|-------------------------|----------------------|---------------------|------------------|
|                   | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
| No. of Analysts   | 5                       | 5                    | 9                   | 7                |
| Avg. Estimate     | 0.13                    | 0.45                 | 1.75                | 1.88             |
| Low Estimate      | 0.09                    | 0.34                 | 1.51                | 1.82             |
| High Estimate     | 0.18                    | 0.59                 | 1.9                 | 2                |
| Year Ago EPS      | 0.13                    | 0.43                 | 1.74                | 1.75             |

| Revenue Estimate        |                         |                      |                     |                  |
|-------------------------|-------------------------|----------------------|---------------------|------------------|
|                         | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
| No. of Analysts         | 2                       | 2                    | 5                   | 2                |
| Avg. Estimate           | 585.04M                 | 677.99M              | 2.99B               | 2.72B            |
| Low Estimate            | 578.07M                 | 656M                 | 2.65B               | 2.69B            |
| High Estimate           | 592M                    | 699.97M              | 3.87B               | 2.75B            |
| Year Ago Sales          | 570.7M                  | 682.6M               | 2.71B               | 2.99B            |
| Sales Growth (year/est) | 2.50%                   | -0.70%               | 10.40%              | -9.00%           |

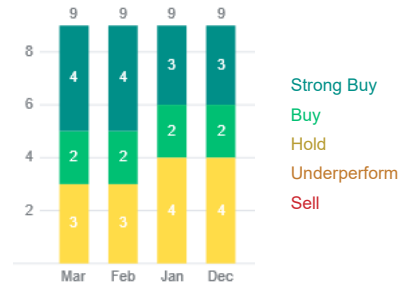
| Earnings History |           |           |           |            |
|------------------|-----------|-----------|-----------|------------|
|                  | 3/30/2017 | 6/29/2017 | 9/29/2017 | 12/30/2017 |
| EPS Est.         | 0.13      | 0.47      | 0.86      | 0.13       |
| EPS Actual       | 0.13      | 0.43      | 1.05      | 0.13       |
| Difference       | 0         | -0.04     | 0.19      | 0          |
| Surprise %       | 0.00%     | -8.50%    | 22.10%    | 0.00%      |

| EPS Trend        |                         |                      |                     |                  |
|------------------|-------------------------|----------------------|---------------------|------------------|
|                  | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
| Current Estimate | 0.13                    | 0.45                 | 1.75                | 1.88             |
| 7 Days Ago       | 0.14                    | 0.46                 | 1.74                | 1.87             |
| 30 Days Ago      | 0.13                    | 0.39                 | 1.72                | 1.9              |

### People Also Watch

| Symbol  | Last Price | Change | % Change |
|---|------------|--------|----------|
| <b>WR</b><br>Westar Energy, Inc.              | 49.19      | -0.53  | -1.08%   |
| <b>EDE</b><br>EDE                             | -          | -      | -        |
| <b>HE</b><br>Hawaiian Electric Industries, I  | 32.80      | -0.31  | -0.94%   |
| <b>OGE</b><br>OGE Energy Corporation          | 30.96      | -0.24  | -0.77%   |
| <b>PNW</b><br>Pinnacle West Capital Corporati | 75.56      | -0.74  | -0.97%   |

### Recommendation Trends >



### Recommendation Rating >



EPS Trend

Current (Mar 2018)0.12Next Qtr. (Jun 2018)0.37Current Year (2018)1.71Next Year (2019)1.91

60 Days Ago

Search

1 Strong Buy

2 Buy

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Analyst Price Targets (7)

Technology

Average 31.71

Low 30.00High 33.00

Current 29.47

EPS Revisions

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

Up Last 7 Days

N/A

N/A

N/A

N/A

Up Last 30 Days

N/A

N/A

1

2

Down Last 30 Days

N/A

N/A

N/A

1

Down Last 90 Days

N/A

N/A

N/A

N/A

Growth Estimates

GXP

Industry

Sector

S&P 500

Current Qtr.

N/A

N/A

N/A

0.35

Next Qtr.

4.70%

N/A

N/A

0.38

Current Year

0.60%

N/A

N/A

0.19

Next Year

7.40%

N/A

N/A

0.11

Next 5 Years (per annum)

6.00%

N/A

N/A

0.12

Past 5 Years (per annum)

15.22%

N/A

N/A

N/A

Upgrades & Downgrades

Initiated

UBS: to Neutral

2/2/2018

Upgrade

Wells Fargo: Market Perform to Outperform

10/2/2017

Upgrade

JP Morgan: to Overweight

7/11/2017

Initiated

UBS: to Neutral

1/5/2017

Upgrade

Ladenburg Thalmann: to Buy

10/26/2016

Upgrade

Wolfe Research: to Outperform

10/3/2016

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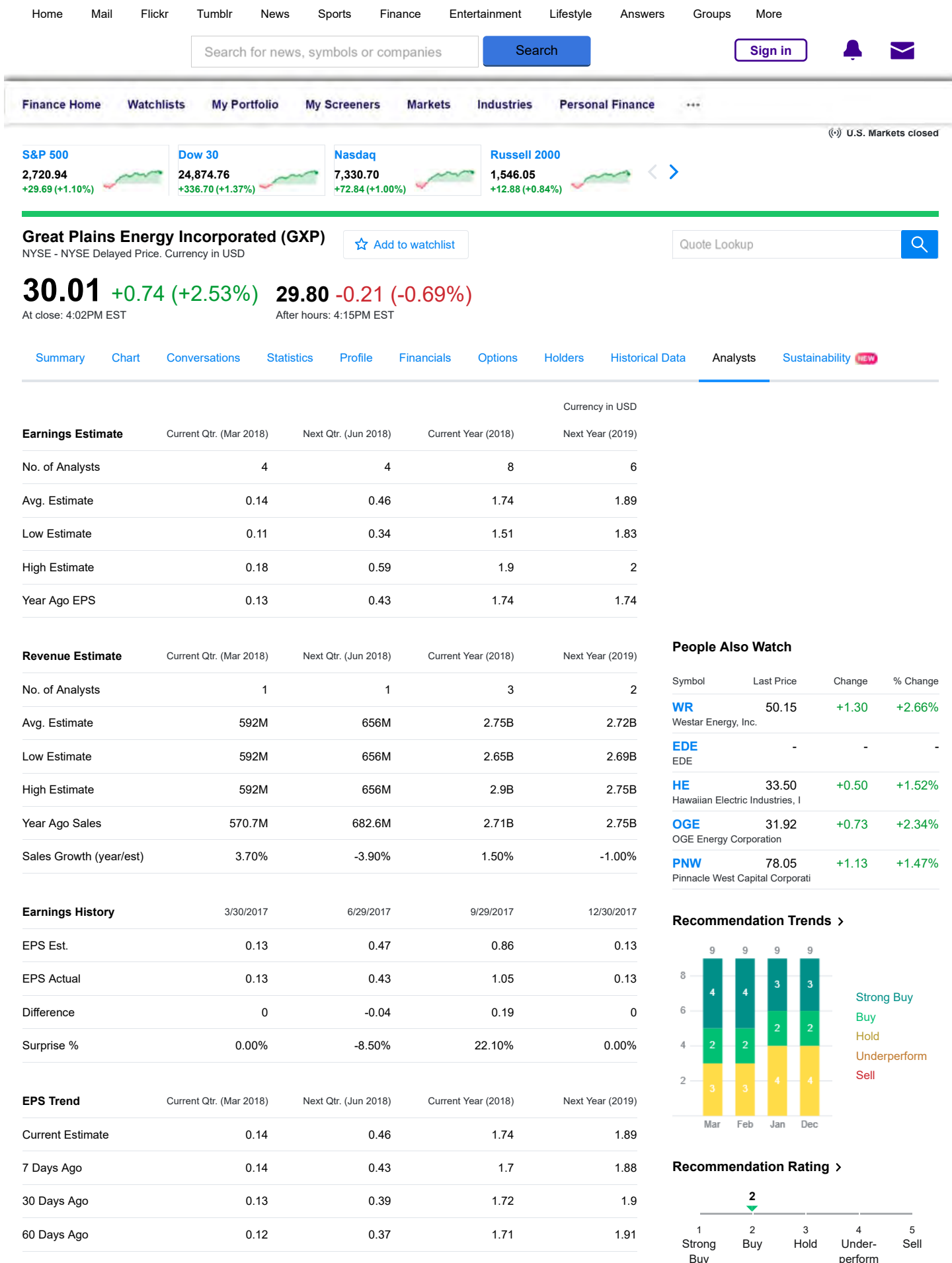
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90 Days

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1.92

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Average 31

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EPS Revisions

Watchlists

Current Qtr. (Mar 2018)

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Current Year (2018)

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Current Year (2018)

Industries

Next Year (2019)

Personal Finance

Next Year (2019)

Low 30.00

Current 30.01

High 33.00

|                   |     |     |     |     |
|-------------------|-----|-----|-----|-----|
| Up Last 7 Days    | N/A | N/A | 1   | 1   |
| Up Last 30 Days   | N/A | N/A | 1   | 2   |
| Down Last 30 Days | N/A | N/A | 2   | 1   |
| Down Last 90 Days | N/A | N/A | N/A | N/A |

|                          |        |          |        |         |
|--------------------------|--------|----------|--------|---------|
| <b>Growth Estimates</b>  | GXP    | Industry | Sector | S&P 500 |
| Current Qtr.             | 7.70%  | N/A      | N/A    | 0.35    |
| Next Qtr.                | 7.00%  | N/A      | N/A    | 0.38    |
| Current Year             | N/A    | N/A      | N/A    | 0.19    |
| Next Year                | 8.60%  | N/A      | N/A    | 0.11    |
| Next 5 Years (per annum) | 6.00%  | N/A      | N/A    | 0.11    |
| Past 5 Years (per annum) | 15.22% | N/A      | N/A    | N/A     |

Upgrades & Downgrades >

Initiated

UBS: to Neutral

2/2/2018

↑ Upgrade

Wells Fargo: Market Perform to Outperform

10/2/2017

↑ Upgrade

JP Morgan: to Overweight

7/11/2017

Initiated

UBS: to Neutral

1/5/2017

↑ Upgrade

Ladenburg Thalmann: to Buy

10/26/2016

↑ Upgrade

Wolfe Research: to Outperform

10/3/2016

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US Markets close in 2 hrs and 51 mins

## S&amp;P 500

2,704.91

-23.21 (-0.85%)



## Dow 30

24,559.22

-324.90 (-1.31%)



## Nasdaq

7,338.43

-33.58 (-0.46%)



## Russell 2000

1,566.32

+4.12 (+0.26%)



## Hawaiian Electric Industries, Inc. (HE)

NYSE - Nasdaq Real Time Price. Currency in USD

Add to watchlist

Quote Lookup

**32.81** -0.30 (-0.91%)

As of 1:08PM EST. Market open.

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Currency in USD

| Earnings Estimate | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts   | 3                       | 3                    | 5                   | 6                |
| Avg. Estimate     | 0.38                    | 0.43                 | 1.88                | 2                |
| Low Estimate      | 0.36                    | 0.42                 | 1.8                 | 1.9              |
| High Estimate     | 0.4                     | 0.44                 | 1.95                | 2.14             |
| Year Ago EPS      | 0.31                    | 0.36                 | 1.65                | 1.88             |

| Revenue Estimate        | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts         | 2                       | 2                    | 4                   | 5                |
| Avg. Estimate           | 538.61M                 | 589.74M              | 2.56B               | 2.6B             |
| Low Estimate            | 468.67M                 | 530.21M              | 2.44B               | 2.43B            |
| High Estimate           | 608.54M                 | 649.26M              | 2.67B               | 2.84B            |
| Year Ago Sales          | 591.56M                 | 632.28M              | 2.56B               | 2.56B            |
| Sales Growth (year/est) | -9.00%                  | -6.70%               | 0.00%               | 1.70%            |

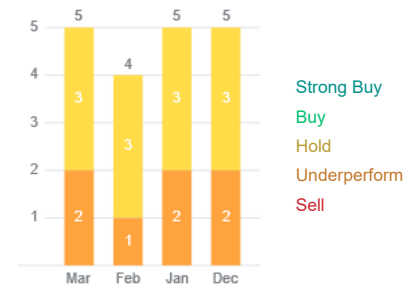
| Earnings History | 3/30/2017 | 6/29/2017 | 9/29/2017 | 12/30/2017 |
|------------------|-----------|-----------|-----------|------------|
| EPS Est.         | 0.28      | 0.39      | 0.57      | 0.41       |
| EPS Actual       | 0.31      | 0.36      | 0.55      | 0.43       |
| Difference       | 0.03      | -0.03     | -0.02     | 0.02       |
| Surprise %       | 10.70%    | -7.70%    | -3.50%    | 4.90%      |

| EPS Trend        | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|------------------|-------------------------|----------------------|---------------------|------------------|
| Current Estimate | 0.38                    | 0.43                 | 1.88                | 2                |
| 7 Days Ago       | 0.38                    | 0.43                 | 1.88                | 2                |
| 30 Days Ago      | 0.4                     | 0.44                 | 1.83                | 1.91             |

## People Also Watch

| Symbol  | Last Price | Change | % Change |
|---|------------|--------|----------|
| <b>GXP</b><br>Great Plains Energy Incorporate | 29.47      | -0.23  | -0.77%   |
| <b>IDA</b><br>IDACORP, Inc.                   | 81.24      | -0.62  | -0.76%   |
| <b>PNW</b><br>Pinnacle West Capital Corporati | 75.59      | -0.71  | -0.93%   |
| <b>OGE</b><br>OGE Energy Corporation          | 30.96      | -0.24  | -0.77%   |
| <b>EDE</b><br>EDE                             | -          | -      | -        |

## Recommendation Trends &gt;



## Recommendation Rating &gt;

3.5

EPS Trend

Current (Mar 2018) 0.37 Next Qtr. (Jun 2018) 0.41 Current Year (2018) 1.8 Next Year (2019) 1.9

60 Days Ago

Search

1 Strong Buy

2 Buy **Sign in**

3 Hold

4 Underperform

5 Sell

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Analyst Price Targets (5) >

Technology

Average 32.40

Low 31.00

High 33.00

Current 32.81

**EPS Revisions**

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

Up Last 7 Days

N/A

N/A

N/A

N/A

Up Last 30 Days

N/A

1

3

3

Down Last 30 Days

N/A

N/A

N/A

N/A

Down Last 90 Days

N/A

N/A

N/A

N/A

**Growth Estimates**

HE

Industry

Sector

S&P 500

Current Qtr.

22.60%

N/A

N/A

0.35

Next Qtr.

19.40%

N/A

N/A

0.38

Current Year

13.90%

N/A

N/A

0.19

Next Year

6.40%

N/A

N/A

0.11

Next 5 Years (per annum)

8.50%

N/A

N/A

0.12

Past 5 Years (per annum)

1.24%

N/A

N/A

N/A

**Upgrades & Downgrades >**

Initiated

UBS: to Sell

2/2/2018

Downgrade

Wells Fargo: to Market Perform

11/20/2015

Downgrade

Barclays: to Underweight

4/30/2015

Downgrade

Macquarie: to Neutral

10/14/2014

Upgrade

ISI Group: to Neutral

9/2/2014

Downgrade

ISI Group: to Cautious

6/26/2014

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US Markets are closed

S&P 500

2,720.94

+29.69 (+1.10%)

Dow 30

24,874.76

+336.70 (+1.37%)

Nasdaq

7,330.70

+72.84 (+1.00%)

Russell 2000

1,546.05

+12.88 (+0.84%)

People Also Watch

| Symbol   | Last Price | Change | % Change |
|--|------------|--------|----------|
| <div>AVA</div> <div>Avista Corporation</div>               | 48.23      | -0.31  | -0.64%   |
| <div>BKH</div> <div>Black Hills Corporation</div>          | 52.26      | +0.93  | +1.81%   |
| <div>EE</div> <div>El Paso Electric Company</div>          | 49.40      | +0.80  | +1.65%   |
| <div>PNM</div> <div>PNM Resources, Inc. (Holding Co)</div> | 36.95      | +0.28  | +0.56%   |
| <div>GXP</div> <div>Great Plains Energy Incorpore</div>    | 30.01      | +0.74  | +2.53%   |

IDACORP, Inc. (IDA)

NYSE - NYSE Delayed Price. Currency in USD

Add to watchlist

82.78

+1.17 (+1.43%)

82.79 +0.01 (0.01%)

At close: 4:01PM EST

After hours: 4:38PM EST

Summary

Chart

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Earnings Estimate

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

No. of Analysts

3

3

4

2

Avg. Estimate

0.67

1.02

4.2

4.39

Low Estimate

0.65

0.99

4.15

4.32

High Estimate

0.68

1.06

4.27

4.45

Year Ago EPS

0.66

0.99

4.21

4.2

Revenue Estimate

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

No. of Analysts

1

1

3

1

Avg. Estimate

295.57M

325.37M

1.32B

1.34B

Low Estimate

295.57M

325.37M

1.32B

1.34B

High Estimate

295.57M

325.37M

1.32B

1.34B

Year Ago Sales

N/A

333.01M

1.35B

1.32B

Sales Growth (year/est)

N/A

-2.30%

-2.40%

1.60%

Earnings History

3/30/2017

6/29/2017

9/29/2017

12/30/2017

EPS Est.

0.54

1.07

1.66

0.67

EPS Actual

0.66

0.99

1.8

0.77

Difference

0.12

-0.08

0.14

0.1

Surprise %

22.20%

-7.50%

8.40%

14.90%

EPS Trend

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

Current Estimate

0.67

1.02

4.2

4.39

7 Days Ago

0.68

1.06

4.19

4.37

30 Days Ago

0.68

1.08

4.18

4.34

60 Days Ago

0.68

1.14

4.14

4.31

Recommendation Trends

4

4

4

4

3

4

4

4

3

4

4

4

Strong Buy

Buy

Hold

Underperform

Sell

Recommendation Rating

3.3

1

2

3

4

5

Strong Buy

Buy

Hold

Underperform

Sell

Analyst Price Targets (3)

Average 81.33

Low 79.00

High 85.00

Current 82.78

Upgrades & Downgrades

Initiated

Bank of America: to Underperform

1/9/2018

Initiated

Williams Capital: to Hold

10/18/2016

Downgrade

Ladenburg Thalmann: to Neutral

2/22/2013

Downgrade

Wells Fargo: to Market Perform

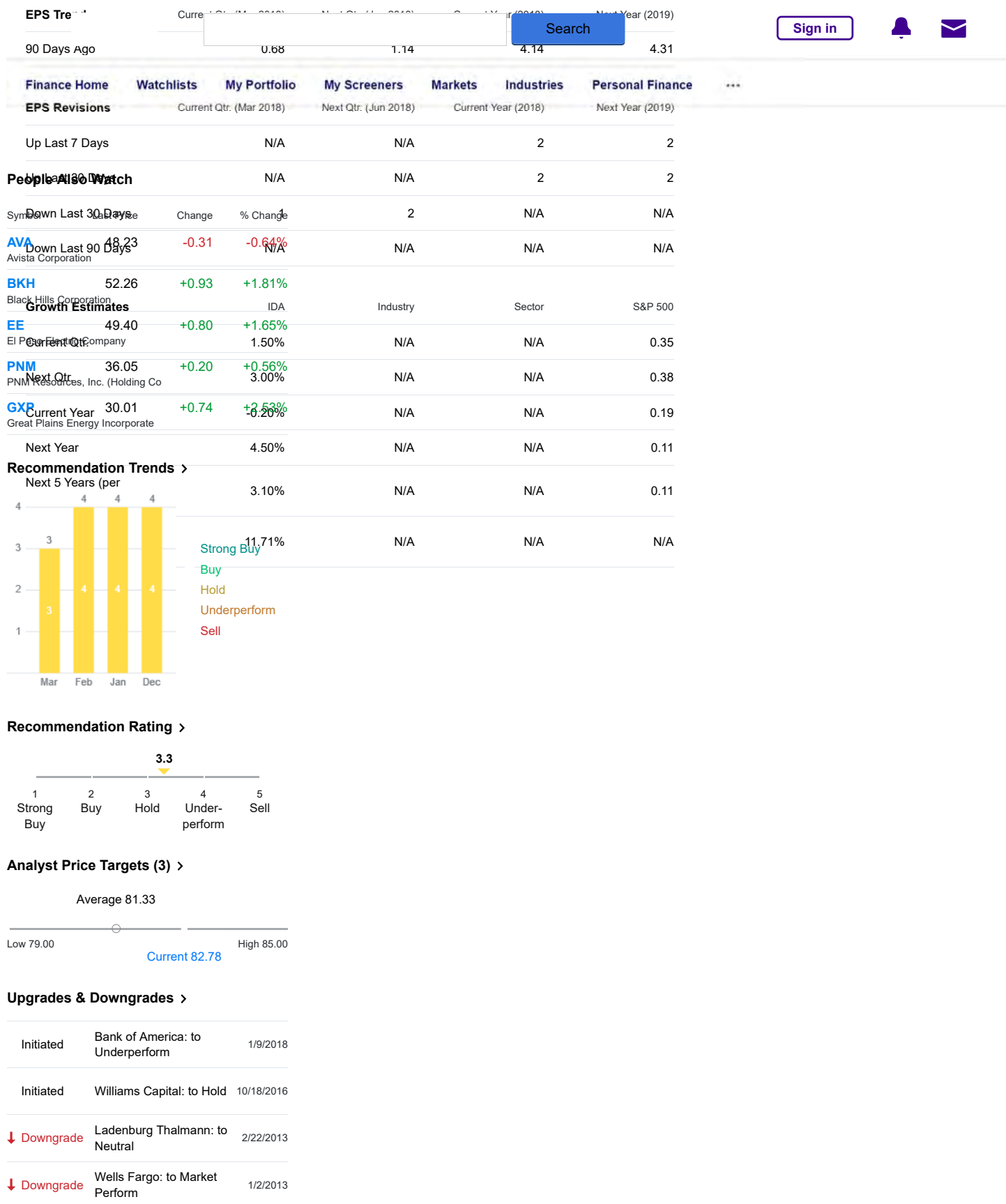
1/2/2013

1 of 2

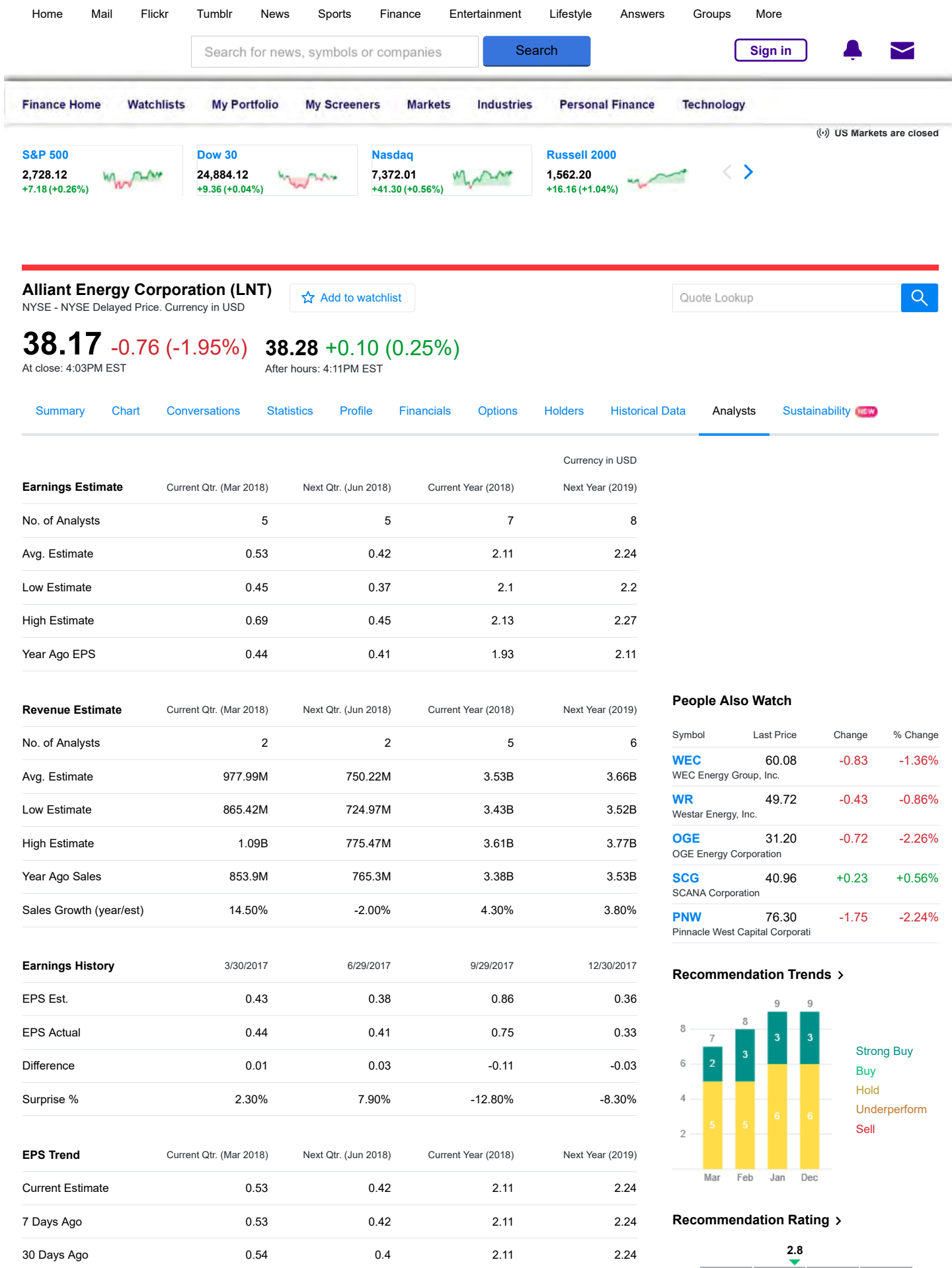
Exhibit 9 Page 45

3/5/2018, 4:35 PM





## Exhibit 9





US Markets close in 2 hrs and 50 mins




MGE Energy, Inc. (MGEE)

NasdaqGS - NasdaqGS Real Time Price. Currency in USD

☆ Add to watchlist

Quote Lookup



53.8500

-0.0500 (-0.0928%)

As of 12:58PM EST. Market open.

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- Options
- Holders
- Historical Data
- Analysts
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| Earnings Estimate |              |           |              |           |
|-------------------|--------------|-----------|--------------|-----------|
|                   | Current Qtr. | Next Qtr. | Current Year | Next Year |
| No. of Analysts   | 0            | 0         | 0            | 0         |
| Avg. Estimate     | 0            | 0         | 0            | 0         |
| Low Estimate      | 0            | 0         | 0            | 0         |
| High Estimate     | 0            | 0         | 0            | 0         |
| Year Ago EPS      | N/A          | N/A       | N/A          | N/A       |

| Revenue Estimate        |              |           |              |           |
|-------------------------|--------------|-----------|--------------|-----------|
|                         | Current Qtr. | Next Qtr. | Current Year | Next Year |
| No. of Analysts         | 0            | 0         | 0            | 0         |
| Avg. Estimate           | N/A          | N/A       | N/A          | N/A       |
| Low Estimate            | N/A          | N/A       | N/A          | N/A       |
| High Estimate           | N/A          | N/A       | N/A          | N/A       |
| Year Ago Sales          | N/A          | N/A       | N/A          | N/A       |
| Sales Growth (year/est) | N/A          | N/A       | N/A          | N/A       |

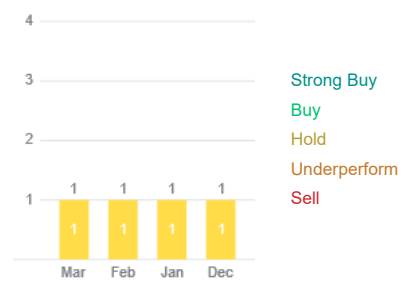
| Earnings History |              |              |              |              |
|------------------|--------------|--------------|--------------|--------------|
|                  | Invalid Date | Invalid Date | Invalid Date | Invalid Date |
| EPS Est.         | N/A          | N/A          | N/A          | N/A          |
| EPS Actual       | N/A          | N/A          | N/A          | N/A          |
| Difference       | N/A          | N/A          | N/A          | N/A          |
| Surprise %       | N/A          | N/A          | N/A          | N/A          |

| EPS Trend        |              |           |              |           |
|------------------|--------------|-----------|--------------|-----------|
|                  | Current Qtr. | Next Qtr. | Current Year | Next Year |
| Current Estimate | 0            | 0         | 0            | 0         |
| 7 Days Ago       | 0            | 0         | 0            | 0         |
| 30 Days Ago      | 0            | 0         | 0            | 0         |

People Also Watch

| Symbol                        | Last Price | Change  | % Change |
|-------------------------------|------------|---------|----------|
| MSEX                          | 36.1201    | +1.6001 | +4.6353% |
| Middlesex Water Company       |            |         |          |
| BKH                           | 51.80      | -0.45   | -0.86%   |
| Black Hills Corporation       |            |         |          |
| WGL                           | 81.57      | +0.35   | +0.43%   |
| WGL Holdings Inc              |            |         |          |
| VVC                           | 60.7500    | -0.69   | -1.1230% |
| Vectren Corporation           |            |         |          |
| NWN                           | 54.50      | +0.45   | +0.83%   |
| Northwest Natural Gas Company |            |         |          |

Recommendation Trends >



Recommendation Rating >



3

|           |                        |            |
|-----------|------------------------|------------|
| Initiated | Gabelli & Co.: to Hold | 10/19/2012 |
|-----------|------------------------|------------|

| Growth Estimates         | MGEE  | Industry | Sector | S&P 500 |
|--------------------------|-------|----------|--------|---------|
| Current Qtr.             | N/A   | N/A      | N/A    | 0.35    |
| Next Qtr.                | N/A   | N/A      | N/A    | 0.38    |
| Current Year             | N/A   | N/A      | N/A    | 0.19    |
| Next Year                | N/A   | N/A      | N/A    | 0.11    |
| Next 5 Years (per annum) | 4.00% | N/A      | N/A    | 0.12    |
| Past 5 Years (per annum) | 5.50% | N/A      | N/A    | N/A     |

[!\[\]\(bd1a142de767a21e5362c595f844a4ff\_img.jpg\)](#) [!\[\]\(d4257ae6a3e163e6d467b3eb87960fa1\_img.jpg\)](#) [!\[\]\(37da042f270bb1ebdb248503fcdcdd43\_img.jpg\)](#)

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U.S. Markets closed

**S&P 500**  
2,728.12  
+7.18 (+0.26%)

**Dow 30**  
24,884.12  
+9.36 (+0.04%)

**Nasdaq**  
7,372.01  
+41.30 (+0.56%)

**Russell 2000**  
1,562.20  
+16.16 (+1.04%)

**NextEra Energy, Inc. (NEE)**  
NYSE - NYSE Delayed Price. Currency in USD

**153.26** **-1.76 (-1.14%)** **153.26** **0.00 (0.00%)**

At close: 4:03PM EST After hours: 4:24PM EST

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Currency in USD

| Earnings Estimate | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts   | 10                      | 8                    | 17                  | 14               |
| Avg. Estimate     | 1.81                    | 1.8                  | 7.75                | 8.34             |
| Low Estimate      | 1.37                    | 0.79                 | 7.51                | 8.13             |
| High Estimate     | 2.49                    | 2.19                 | 7.88                | 8.43             |
| Year Ago EPS      | 1.75                    | 1.86                 | 6.7                 | 7.75             |

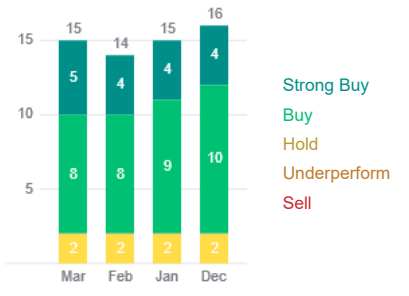
| Revenue Estimate        | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts         | 7                       | 6                    | 14                  | 12               |
| Avg. Estimate           | 4.15B                   | 4.61B                | 18.05B              | 19.06B           |
| Low Estimate            | 3.81B                   | 4.42B                | 17.23B              | 17.89B           |
| High Estimate           | 4.53B                   | 4.81B                | 19.17B              | 20.45B           |
| Year Ago Sales          | 3.97B                   | 4.4B                 | 17.2B               | 18.05B           |
| Sales Growth (year/est) | 4.40%                   | 4.80%                | 5.00%               | 5.60%            |

| Earnings History | 3/30/2017 | 6/29/2017 | 9/29/2017 | 12/30/2017 |
|------------------|-----------|-----------|-----------|------------|
| EPS Est.         | 1.56      | 1.76      | 1.77      | 1.31       |
| EPS Actual       | 1.75      | 1.86      | 1.85      | 1.25       |
| Difference       | 0.19      | 0.1       | 0.08      | -0.06      |
| Surprise %       | 12.20%    | 5.70%     | 4.50%     | -4.60%     |


| EPS Trend        | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|------------------|-------------------------|----------------------|---------------------|------------------|
| Current Estimate | 1.81                    | 1.8                  | 7.75                | 8.34             |
| 7 Days Ago       | 1.81                    | 1.8                  | 7.75                | 8.34             |
| 30 Days Ago      | 1.76                    | 1.73                 | 7.68                | 8.29             |

**People Also Watch**

| Symbol  | Last Price | Change | % Change |
|---|------------|--------|----------|
| <b>D</b><br>Dominion Energy, Inc.             | 72.92      | -0.78  | -1.06%   |
| <b>SO</b><br>Southern Company (The)           | 44.10      | -0.74  | -1.65%   |
| <b>PPL</b><br>PPL Corporation                 | 27.68      | -0.64  | -2.26%   |
| <b>AEP</b><br>American Electric Power Company | 65.50      | -0.99  | -1.49%   |
| <b>WEC</b><br>WEC Energy Group, Inc.          | 60.08      | -0.83  | -1.36%   |

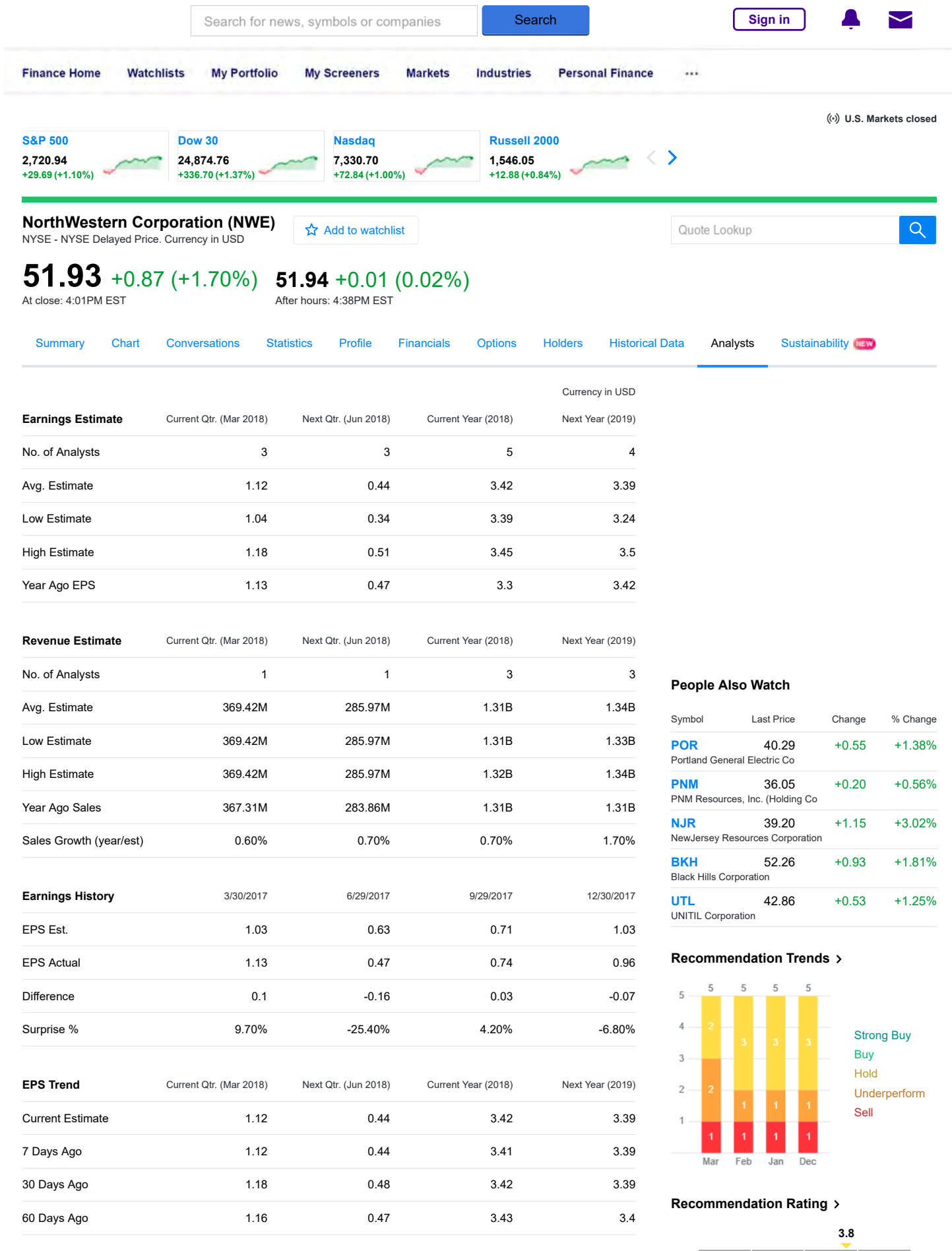
**Recommendation Trends >**  


| Month | Strong Buy | Buy | Hold | Underperform | Sell |
|-------|------------|-----|------|--------------|------|
| Mar   | 5          | 8   | 2    | 0            | 0    |
| Feb   | 4          | 8   | 2    | 0            | 0    |
| Jan   | 4          | 9   | 2    | 0            | 0    |
| Dec   | 4          | 10  | 2    | 0            | 0    |

**Recommendation Rating >**  


1.8







EPS Trend

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

90 Days Ago

1.16

0.47

3.43

3.4

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EPS Revisions

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

Up Last 7 Days

N/A

N/A

1

N/A

Up Last 30 Days

N/A

1

2

1

Down Last 30 Days

N/A

N/A

N/A

N/A

Down Last 90 Days

N/A

N/A

N/A

N/A

Growth Estimates

NWE

Industry

Sector

S&P 500

Current Qtr.

-0.90%

N/A

N/A

0.35

Next Qtr.

-6.40%

N/A

N/A

0.38

Current Year

3.60%

N/A

N/A

0.19

Next Year

-0.90%

N/A

N/A

0.11

Next 5 Years (per annum)

3.12%

N/A

N/A

0.11

Past 5 Years (per annum)

8.34%

N/A

N/A

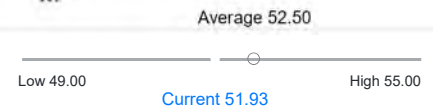
N/A

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## Analyst Price Targets (4) &gt;



## Upgrades &amp; Downgrades &gt;

|             |  |            |
|-------------|--|------------|
| ↓ Downgrade | Williams Capital: Hold to Sell         | 7/31/2017  |
| ↓ Downgrade | Credit Suisse: Neutral to Underperform | 7/24/2017  |
| Initiated   | Credit Suisse: to Neutral              | 1/25/2017  |
| Initiated   | Mizuho: to Neutral                     | 3/31/2016  |
| ↓ Downgrade | Ladenburg Thalmann: to Neutral         | 10/21/2015 |
| ↓ Downgrade | Bank of America: to Underperform       | 7/8/2015   |

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U.S. Markets closed

S&P 500

2,728.12


+7.18 (+0.26%)



Dow 30

24,884.12


+9.36 (+0.04%)



Nasdaq

7,372.01


+41.30 (+0.56%)



Russell 2000

1,562.20

+16.16 (+1.04%)



OGE Energy Corp. (OGE)

NYSE - NYSE Delayed Price. Currency in USD

Add to watchlist

Quote Lookup

31.20

-0.72 (-2.26%)

31.20

-0.01 (-0.05%)

At close: 4:01PM EST

After hours: 4:01PM EST

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Sustainability

Earnings Estimate

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

No. of Analysts

3

4

6

5

Avg. Estimate

0.15

0.4

2

2.12

Low Estimate

0.12

0.23

1.95

2.05

High Estimate

0.16

0.53

2.03

2.24

Year Ago EPS

0.18

0.52

1.92

2

Revenue Estimate

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

No. of Analysts

1

1

3

4

Avg. Estimate

472.46M

602.86M

2.3B

2.45B

Low Estimate

472.46M

602.86M

2.28B

2.35B

High Estimate

472.46M

602.86M

2.33B

2.64B

Year Ago Sales

456M

586.4M

2.26B

2.3B

Sales Growth (year/est)

3.60%

2.80%

1.70%

6.50%

Earnings History

3/30/2017

6/29/2017

9/29/2017

12/30/2017

EPS Est.

0.15

0.47

0.94

0.28

EPS Actual

0.18

0.52

0.92

0.3

Difference

0.03

0.05

-0.02

0.02

Surprise %

20.00%

10.60%

-2.10%

7.10%

EPS Trend

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

Current Estimate

0.15

0.4

2

2.12

7 Days Ago

0.13

0.53

2.04

2.16

30 Days Ago

0.13

0.53

2.03

2.15

60 Days Ago

0.16

0.52

2.03

2.12

People Also Watch

Symbol

Last Price

Change

% Change

GXP

29.70

-0.31

-1.03%

Great Plains Energy Incorporate

LNT

38.17

-0.76

-1.95%

Alliant Energy Corporation

PNW

76.30

-1.75

-2.24%

Pinnacle West Capital Corporati

WR

49.72

-0.43

-0.86%

Westar Energy, Inc.

PNM

35.35

-0.70

-1.94%

PNM Resources, Inc. (Holding Co)

Recommendation Trends

10

8

10

10

7

8

10

10

1

2

3

3

1

1

1

1

4

5

6

6

Mar

Feb

Jan

Dec

Strong Buy

Buy

Hold

Underperform

Sell

Recommendation Rating

2.1

1

2

3

4

5

Strong Buy

Buy

Hold

Underperform

Sell

EPS Trend

Current

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

90 Days Ago

0.16

0.51

2.03

2.11

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EPS Revisions

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

Up Last 7 Days

N/A

N/A

2

1

Up Last 30 Days

1

1

2

1

Down Last 30 Days

1

1

2

1

Down Last 90 Days

N/A

N/A

N/A

N/A

Growth Estimates

OGE

Industry

Sector

S&P 500

Current Qtr.

-16.70%

N/A

N/A

0.35

Next Qtr.

-23.10%

N/A

N/A

0.38

Current Year

4.20%

N/A

N/A

0.19

Next Year

6.00%

N/A

N/A

0.11

Next 5 Years (per annum)

5.80%

N/A

N/A

0.11

Past 5 Years (per annum)

5.45%

N/A

N/A

N/A

## Analyst Price Targets (6) &gt;

Sign in

Average 34.50

\*\*\* Low 32.00 High 38.00  
Current 31.20

## Upgrades &amp; Downgrades &gt;

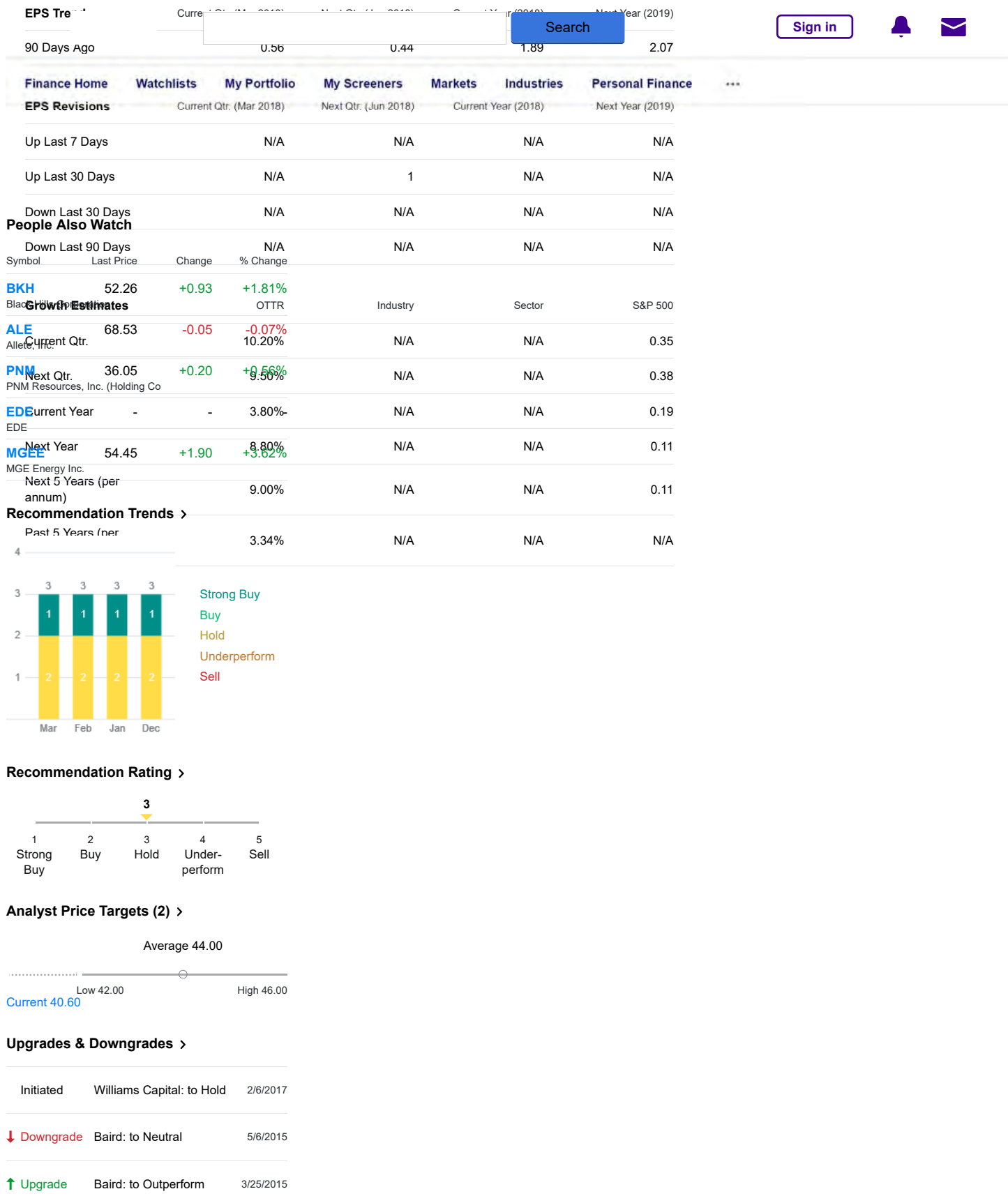
|             |   |            |
|-------------|---|------------|
| Initiated   | UBS: to Neutral                           | 2/2/2018   |
| ↑ Upgrade   | Bank of America: Underperform to Neutral  | 1/18/2018  |
| ↑ Upgrade   | Goldman Sachs: Neutral to Buy             | 1/11/2018  |
| ↓ Downgrade | Edward Jones: Buy to Hold                 | 12/27/2017 |
| ↓ Downgrade | Wells Fargo: Outperform to Market Perform | 10/6/2017  |
| Initiated   | Evercore ISI Group: to Outperform         | 7/24/2017  |

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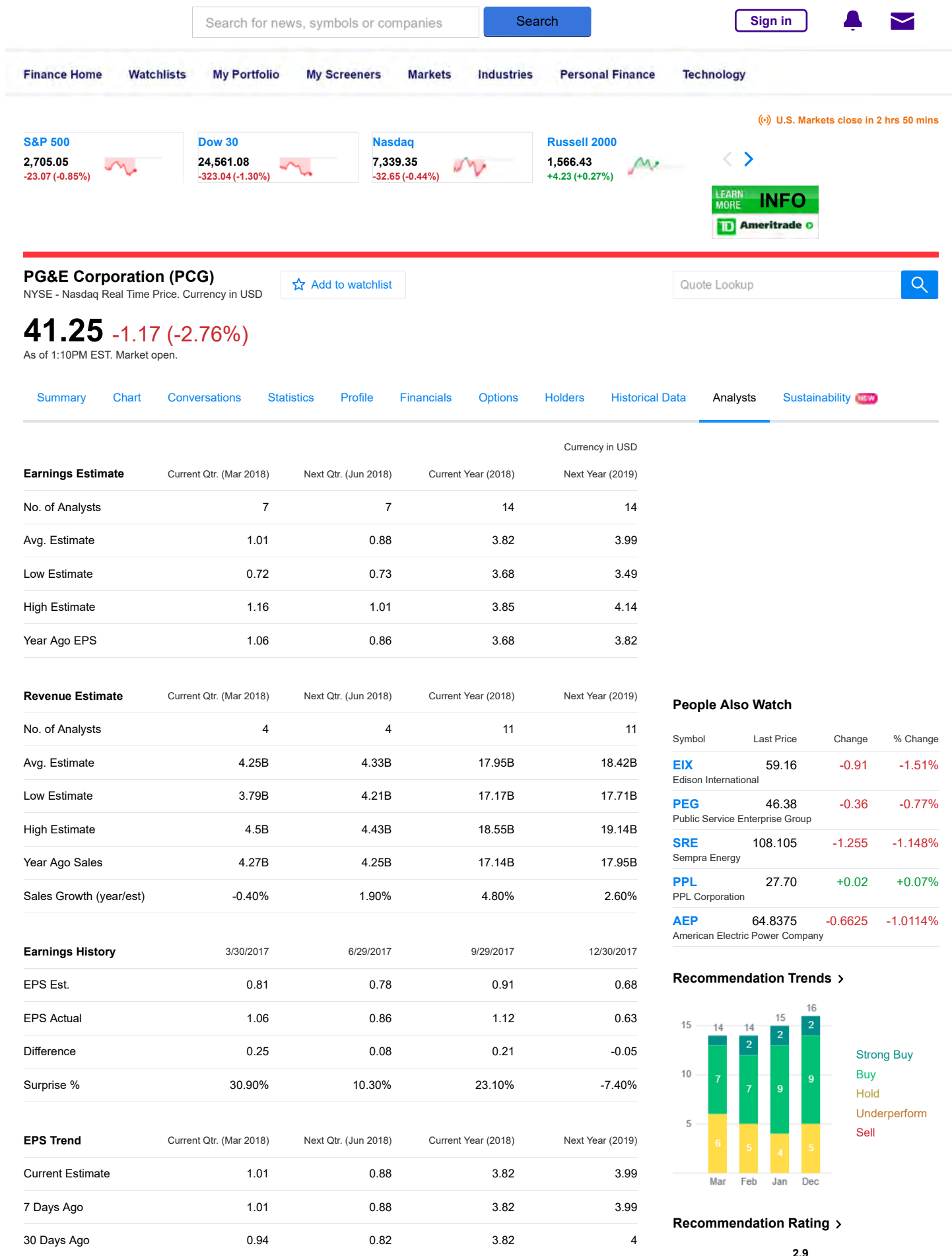
**1,546.05**  
**+12.88 (+0.84%)**

## +0.56%

↑ Upgrade      Baird: to Outperform      3/25/2015



## Exhibit 9



1 of 2

Exhibit 9 Page 59



3/7/2018, 12:10 PM



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People Also Watch

| Symbol  | Last Price | Change | % Change |
|---|------------|--------|----------|
| <b>EIX</b><br>Edison International            | 60.07      | -0.60  | -0.99%   |
| <b>PEG</b><br>Public Service Enterprise Group | 47.19      | -0.88  | -1.83%   |
| <b>SRE</b><br>Sempra Energy                   | 109.36     | -1.33  | -1.20%   |
| <b>PPL</b><br>PPL Corporation                 | 27.68      | -0.64  | -2.26%   |
| <b>AEP</b><br>American Electric Power Company | 65.50      | -0.99  | -1.49%   |

**S&P 500**  
2,728.12  
+7.18 (+0.26%)

**Dow 30**  
24,884.12  
+9.36 (+0.04%)

**Nasdaq**  
7,372.01  
+41.30 (+0.56%)

**Russell 2000**  
1,562.20  
+16.16 (+1.04%)

**PG&E Corporation (PCG)**  
NYSE - NYSE Delayed Price. Currency in USD

Add to watchlist

**42.42** +0.47 (+1.12%)  
At close: 4:01PM EST

**42.22** -0.20 (-0.47%)  
After hours: 4:11PM EST

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Earnings Estimate

|                 | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-----------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts | 7                       | 7                    | 14                  | 14               |
| Avg. Estimate   | 1.01                    | 0.88                 | 3.82                | 3.99             |
| Low Estimate    | 0.72                    | 0.73                 | 3.68                | 3.49             |
| High Estimate   | 1.16                    | 1.01                 | 3.85                | 4.14             |
| Year Ago EPS    | 1.06                    | 0.86                 | 3.68                | 3.82             |

Revenue Estimate

|                         | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts         | 4                       | 4                    | 11                  | 11               |
| Avg. Estimate           | 4.25B                   | 4.33B                | 17.95B              | 18.42B           |
| Low Estimate            | 3.79B                   | 4.21B                | 17.17B              | 17.71B           |
| High Estimate           | 4.5B                    | 4.43B                | 18.55B              | 19.14B           |
| Year Ago Sales          | 4.27B                   | 4.25B                | 17.14B              | 17.95B           |
| Sales Growth (year/est) | -0.40%                  | 1.90%                | 4.80%               | 2.60%            |

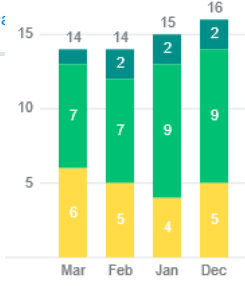
Earnings History

|            | 3/30/2017 | 6/29/2017 | 9/29/2017 | 12/30/2017 |
|------------|-----------|-----------|-----------|------------|
| EPS Est.   | 0.81      | 0.78      | 0.91      | 0.68       |
| EPS Actual | 1.06      | 0.86      | 1.12      | 0.63       |
| Difference | 0.25      | 0.08      | 0.21      | -0.05      |
| Surprise % | 30.90%    | 10.30%    | 23.10%    | -7.40%     |

EPS Trend

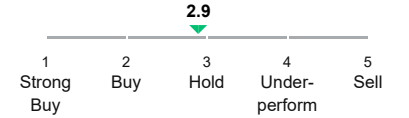
|                  | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|------------------|-------------------------|----------------------|---------------------|------------------|
| Current Estimate | 1.01                    | 0.88                 | 3.82                | 3.99             |
| 7 Days Ago       | 1.01                    | 0.88                 | 3.82                | 3.99             |
| 30 Days Ago      | 0.91                    | 0.8                  | 3.82                | 4                |
| 60 Days Ago      | 0.91                    | 0.8                  | 3.81                | 4                |

Recommendation Trends



| Month | Strong Buy | Buy | Hold | Underperform | Sell |
|-------|------------|-----|------|--------------|------|
| Mar   | 14         | 7   | 6    | 0            | 0    |
| Feb   | 14         | 7   | 5    | 0            | 0    |
| Jan   | 15         | 9   | 4    | 0            | 0    |
| Dec   | 16         | 9   | 5    | 0            | 0    |

Recommendation Rating



2.9

Analyst Price Targets (14)

Average 48.93

Low 35.00

Current 42.42

High 61.00

Upgrades & Downgrades

|           |   |            |
|-----------|---|------------|
| Initiated | UBS: to Neutral                           | 2/2/2018   |
| Downgrade | Guggenheim: Neutral to Sell               | 1/2/2018   |
| Downgrade | Goldman Sachs: Buy to Neutral             | 1/2/2018   |
| Downgrade | RBC Capital: Outperform to Sector Perform | 12/21/2017 |
| Downgrade | Wells Fargo: Outperform to Market Perform | 12/18/2017 |
| Downgrade | Mizuho: Buy to Neutral                    | 12/1/2017  |

More Upgrades & Downgrades



EPS Trailing 12 Months (2018) 3.82 Next Year (2019) 3.98  
Current (2018) 0.86 Next (2019) 0.8

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| Symbol                          | Last Price | Change | % Change | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|---------------------------------|------------|--------|----------|----------------------|---------------------|------------------|
| PCG                             | 42.42      | 0.47   | 1.12%    | N/A                  | N/A                 | N/A              |
| Edison International            | 60.07      | 0.60   | 1.00%    | N/A                  | N/A                 | N/A              |
| PEP                             | 47.19      | -0.88  | -1.85%   | N/A                  | 1                   | 1                |
| Public Service Enterprise Group | 109.36     | -1.33  | -1.20%   | 1                    | 5                   | 5                |
| SRE                             | 109.36     | -1.33  | -1.20%   | N/A                  | N/A                 | N/A              |
| Sempra Energy                   | 27.68      | -0.64  | -2.26%   | N/A                  | N/A                 | N/A              |
| PPL                             | 27.68      | -0.64  | -2.26%   | N/A                  | N/A                 | N/A              |
| PPL Corporation                 | 65.50      | -0.99  | -1.49%   | N/A                  | N/A                 | N/A              |
| AEP                             | 65.50      | -0.99  | -1.49%   | N/A                  | N/A                 | N/A              |
| American Electric Power Company |            |        |          |                      |                     |                  |

## Growth Estimates

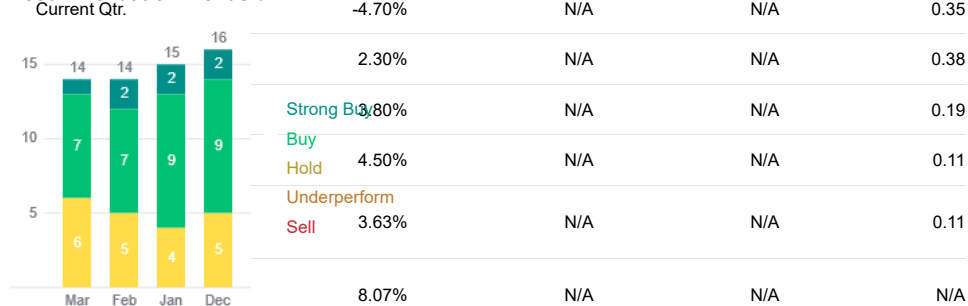
PCG

Industry

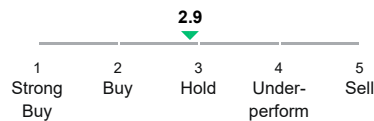
Sector

S&amp;P 500

## Recommendation Trends &gt;



## Recommendation Rating &gt;



## Analyst Price Targets (14) &gt;

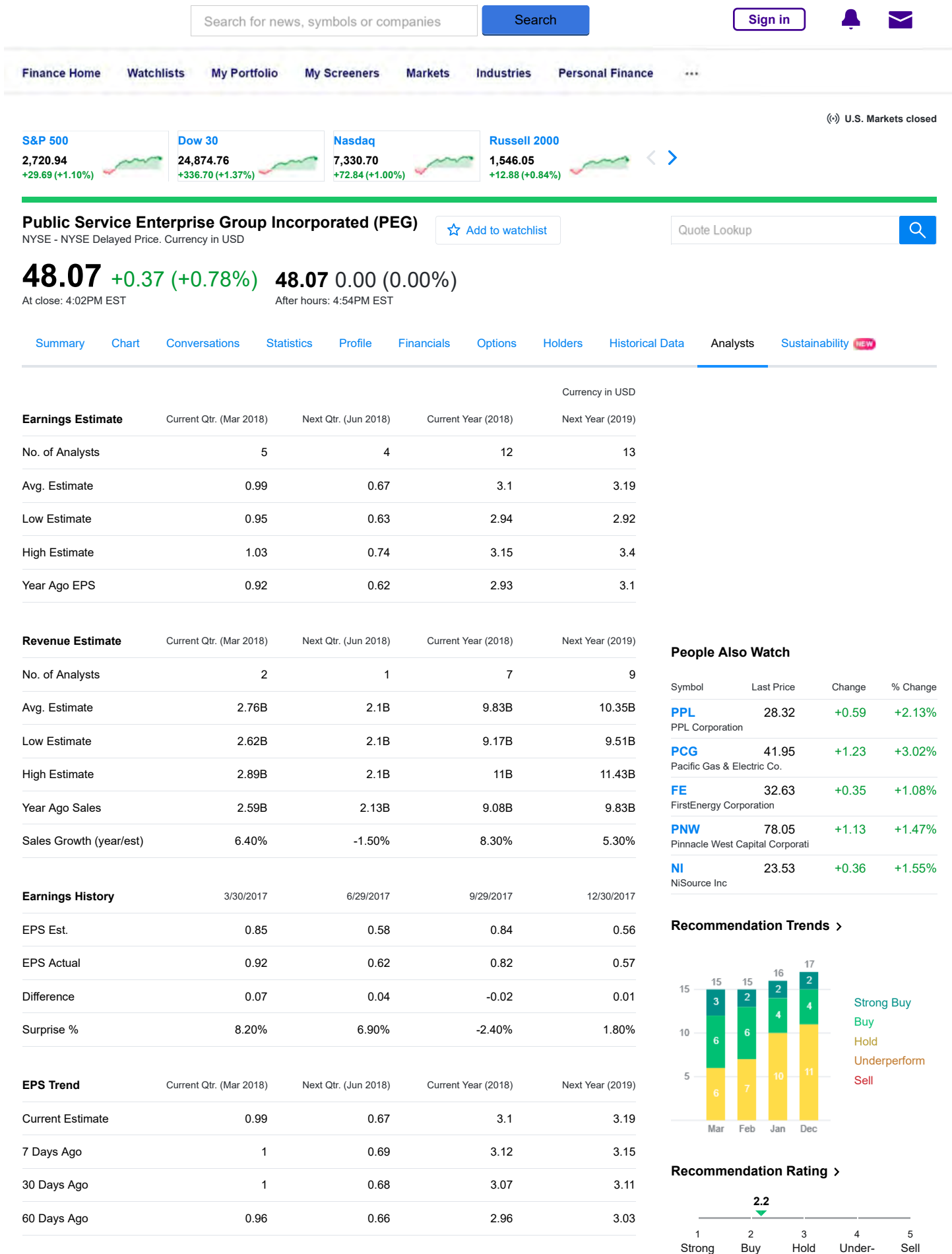
Average 48.93



## Upgrades &amp; Downgrades &gt;

|             |   |            |
|-------------|---|------------|
| Initiated   | UBS: to Neutral                           | 2/2/2018   |
| ↓ Downgrade | Guggenheim: Neutral to Sell               | 1/2/2018   |
| ↓ Downgrade | Goldman Sachs: Buy to Neutral             | 1/2/2018   |
| ↓ Downgrade | RBC Capital: Outperform to Sector Perform | 12/21/2017 |
| ↓ Downgrade | Wells Fargo: Outperform to Market Perform | 12/18/2017 |
| ↓ Downgrade | Mizuho: Buy to Neutral                    | 12/1/2017  |

[More Upgrades & Downgrades](#)



People Also Watch

Symbol

Last Price

Change

% Change

PPL

28.32

+0.59

+2.13%

PPL Corporation

PCG

41.95

+1.23

+3.02%

Pacific Gas & Electric Co.

FE

32.63

+0.35

+1.08%

FirstEnergy Corporation

PNW

78.05

+1.13

+1.47%

Pinnacle West Capital Corporati

NI

23.53

+0.36

+1.55%

NiSource Inc

Recommendation Trends >

15

15

16

17

3

2

2

2

6

6

4

4

6

7

10

11

Mar

Feb

Jan

Dec

Strong Buy

Buy

Hold

Underperform

Sell

Recommendation Rating >

2.2

1

2

3

4

5

Strong

Buy

Hold

Under-

Sell

1 of 2

Exhibit 9 Page 63

3/5/2018, 4:39 PM

Average 52.86

Low 47.00 High 57.00  
Current 48.07

Upgrades & Downgrades >

|             |                        |          |
|-------------|------------------------|----------|
| ↓ Downgrade | Mizuho: Buy to Neutral | 2/5/2018 |
| Initiated   | UBS: to Neutral        | 2/2/2018 |

|           |  |           |
|-----------|--|-----------|
| ↑ Upgrade | Macquarie: Neutral to Outperform           | 1/22/2018 |
| ↑ Upgrade | Wells Fargo: Market Perform to Outperform  | 11/1/2017 |
| ↑ Upgrade | Barclays: Equal-Weight to Overweight       | 9/22/2017 |
| ↑ Upgrade | Morgan Stanley: Equal-Weight to Overweight | 9/21/2017 |

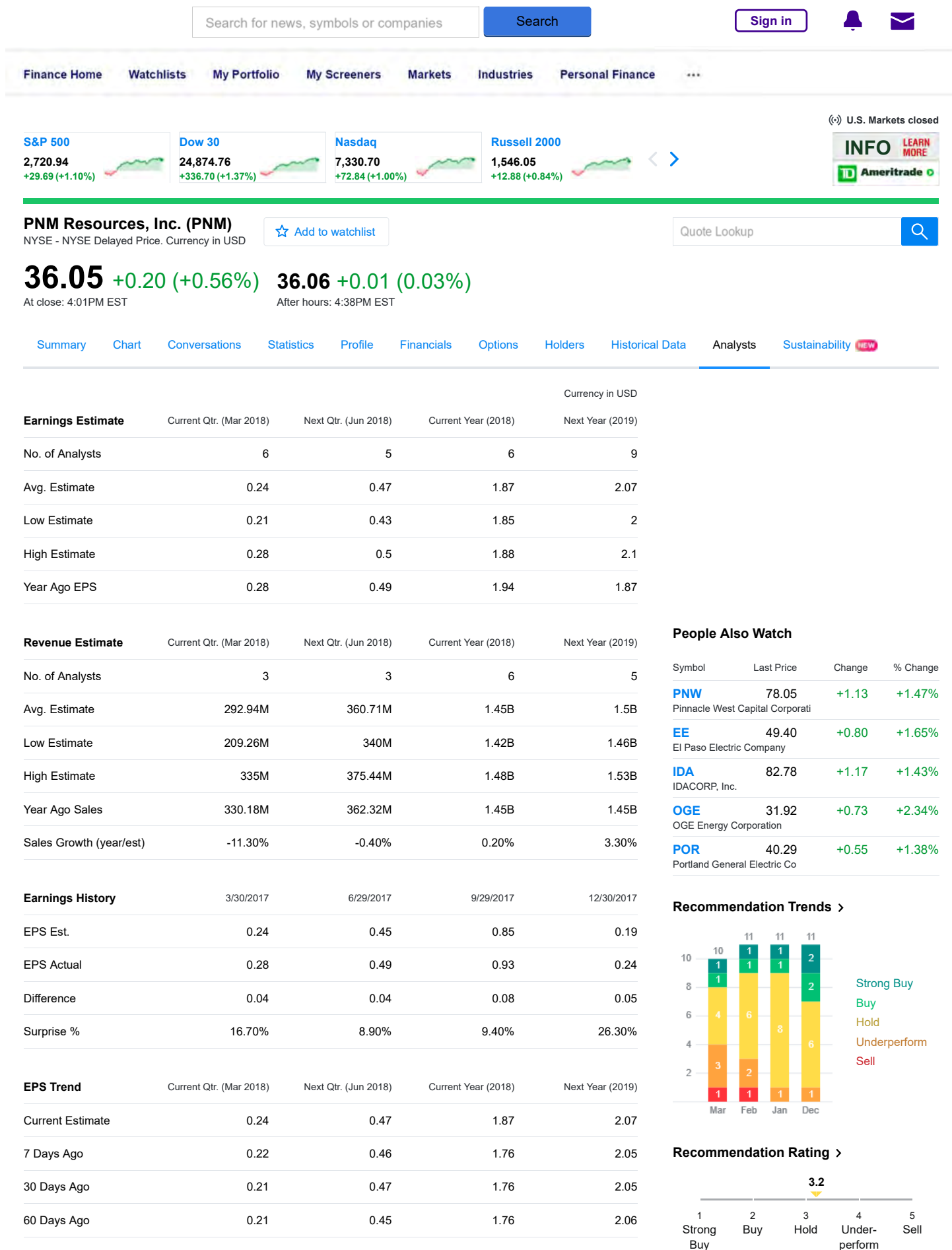
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**PNM Resources, Inc. (PNM)**

NYSE - NYSE Delayed Price. Currency in USD

Add to watchlist

Quote Lookup



36.05

+0.20 (+0.56%)

36.06

+0.01 (0.03%)

At close: 4:01PM EST

After hours: 4:38PM EST

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Sustainability NEW

Earnings Estimate

Currency in USD

|                 | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-----------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts | 6                       | 5                    | 6                   | 9                |
| Avg. Estimate   | 0.24                    | 0.47                 | 1.87                | 2.07             |
| Low Estimate    | 0.21                    | 0.43                 | 1.85                | 2                |
| High Estimate   | 0.28                    | 0.5                  | 1.88                | 2.1              |
| Year Ago EPS    | 0.28                    | 0.49                 | 1.94                | 1.87             |

Revenue Estimate

|                         | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts         | 3                       | 3                    | 6                   | 5                |
| Avg. Estimate           | 292.94M                 | 360.71M              | 1.45B               | 1.5B             |
| Low Estimate            | 209.26M                 | 340M                 | 1.42B               | 1.46B            |
| High Estimate           | 335M                    | 375.44M              | 1.48B               | 1.53B            |
| Year Ago Sales          | 330.18M                 | 362.32M              | 1.45B               | 1.45B            |
| Sales Growth (year/est) | -11.30%                 | -0.40%               | 0.20%               | 3.30%            |

Earnings History

|            | 3/30/2017 | 6/29/2017 | 9/29/2017 | 12/30/2017 |
|------------|-----------|-----------|-----------|------------|
| EPS Est.   | 0.24      | 0.45      | 0.85      | 0.19       |
| EPS Actual | 0.28      | 0.49      | 0.93      | 0.24       |
| Difference | 0.04      | 0.04      | 0.08      | 0.05       |
| Surprise % | 16.70%    | 8.90%     | 9.40%     | 26.30%     |

EPS Trend

|                  | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|------------------|-------------------------|----------------------|---------------------|------------------|
| Current Estimate | 0.24                    | 0.47                 | 1.87                | 2.07             |
| 7 Days Ago       | 0.22                    | 0.46                 | 1.76                | 2.05             |
| 30 Days Ago      | 0.21                    | 0.47                 | 1.76                | 2.05             |
| 60 Days Ago      | 0.21                    | 0.45                 | 1.76                | 2.06             |

People Also Watch

| Symbol                          | Last Price | Change | % Change |
|---------------------------------|------------|--------|----------|
| <b>PNW</b>                      | 78.05      | +1.13  | +1.47%   |
| Pinnacle West Capital Corporati |            |        |          |
| <b>EE</b>                       | 49.40      | +0.80  | +1.65%   |
| El Paso Electric Company        |            |        |          |
| <b>IDA</b>                      | 82.78      | +1.17  | +1.43%   |
| IDACORP, Inc.                   |            |        |          |
| <b>OGE</b>                      | 31.92      | +0.73  | +2.34%   |
| OGE Energy Corporation          |            |        |          |
| <b>POR</b>                      | 40.29      | +0.55  | +1.38%   |
| Portland General Electric Co    |            |        |          |

Recommendation Trends >



| Month | Strong Buy | Buy | Hold | Underperform | Sell |
|-------|------------|-----|------|--------------|------|
| Mar   | 1          | 1   | 4    | 3            | 1    |
| Feb   | 1          | 1   | 6    | 2            | 1    |
| Jan   | 1          | 1   | 8    | 1            | 1    |
| Dec   | 2          | 2   | 6    | 1            | 1    |

Recommendation Rating >

3.2



| Rating | Strong Buy | Buy | Hold | Underperform | Sell |
|--------|------------|-----|------|--------------|------|
| 1      | 1          | 2   | 3    | 4            | 5    |

| EPS Trend  | Current (Mar 2018)      | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|--|-------------------------|----------------------|---------------------|------------------|
| 90 Days Ago  | 0.24                    | 0.45                 | 1.76                | 2.07             |
| <b>Finance Home</b> <b>Watchlists</b> <b>My Portfolio</b> <b>My Screeners</b> <b>Markets</b> <b>Industries</b> <b>Personal Finance</b> |                         |                      |                     |                  |
| <b>EPS Revisions</b>   | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
| Up Last 7 Days   | 3                       | 3                    | 5                   | 3                |
| Up Last 30 Days  | 3                       | 3                    | 5                   | 3                |
| Down Last 30 Days  | 1                       | 1                    | 1                   | 1                |
| Down Last 90 Days  | N/A                     | N/A                  | N/A                 | N/A              |
| <b>Growth Estimates</b>  |                         |                      |                     |                  |
|  | PNM                     | Industry             | Sector              | S&P 500          |
| Current Qtr.   | -14.30%                 | N/A                  | N/A                 | 0.35             |
| Next Qtr.  | -4.10%                  | N/A                  | N/A                 | 0.38             |
| Current Year   | -3.60%                  | N/A                  | N/A                 | 0.19             |
| Next Year  | 10.70%                  | N/A                  | N/A                 | 0.11             |
| Next 5 Years (per annum)   | 5.80%                   | N/A                  | N/A                 | 0.11             |
| Past 5 Years (per annum)   | 10.97%                  | N/A                  | N/A                 | N/A              |

## Analyst Price Targets (8) &gt;

Sign in

Average 36.25



Low 34.00

Current 36.05

High 40.00

## Upgrades &amp; Downgrades &gt;

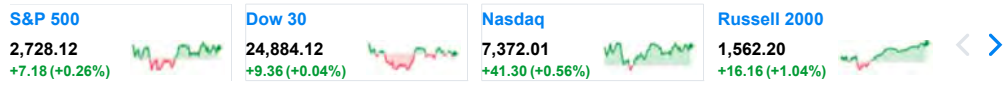
|             |   |            |
|-------------|---|------------|
| Initiated   | UBS: to Sell                                | 2/2/2018   |
| ↑ Upgrade   | Mizuho: Underperform to Neutral             | 1/23/2018  |
| Initiated   | Bank of America: to Underperform            | 10/24/2017 |
| ↓ Downgrade | Evercore ISI Group: In-Line to Underperform | 9/26/2017  |
| ↓ Downgrade | Ladenburg Thalmann: Buy to Neutral          | 8/18/2017  |
| ↓ Downgrade | RBC Capital: Outperform to Sector Perform   | 8/18/2017  |

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## Pinnacle West Capital Corporation (PNW)

NYSE - NYSE Delayed Price. Currency in USD

Add to watchlist

Quote Lookup



**76.30** -1.75 (-2.24%) **76.48** +0.21 (0.27%)

At close: 4:03PM EST

After hours: 4:11PM EST

Summary Chart Conversations Statistics Profile Financials Options Holders Historical Data Analysts Sustainability **NEW**

Currency in USD

### Earnings Estimate

|                 | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-----------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts | 9                       | 9                    | 12                  | 12               |
| Avg. Estimate   | 0.17                    | 1.46                 | 4.46                | 4.7              |
| Low Estimate    | 0.02                    | 1.25                 | 4.41                | 4.64             |
| High Estimate   | 0.32                    | 1.6                  | 4.49                | 4.79             |
| Year Ago EPS    | 0.21                    | 1.49                 | 4.35                | 4.46             |

### Revenue Estimate

|                         | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts         | 4                       | 4                    | 7                   | 9                |
| Avg. Estimate           | 702.52M                 | 957.42M              | 3.64B               | 3.74B            |
| Low Estimate            | 675.75M                 | 933.65M              | 3.53B               | 3.59B            |
| High Estimate           | 757.15M                 | 975.7M               | 3.78B               | 3.93B            |
| Year Ago Sales          | 677.73M                 | 944.59M              | 3.57B               | 3.64B            |
| Sales Growth (year/est) | 3.70%                   | 1.40%                | 2.00%               | 2.80%            |

### Earnings History

|            | 3/30/2017 | 6/29/2017 | 9/29/2017 | 12/30/2017 |
|------------|-----------|-----------|-----------|------------|
| EPS Est.   | 0.16      | 1.17      | 2.32      | 0.12       |
| EPS Actual | 0.21      | 1.49      | 2.46      | 0.19       |
| Difference | 0.05      | 0.32      | 0.14      | 0.07       |
| Surprise % | 31.20%    | 27.40%    | 6.00%     | 58.30%     |

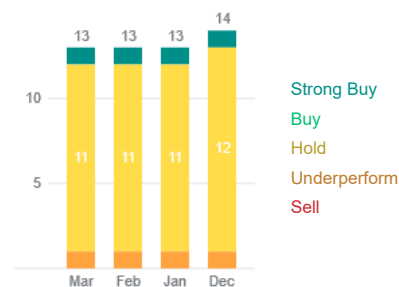
### EPS Trend

|                  | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|------------------|-------------------------|----------------------|---------------------|------------------|
| Current Estimate | 0.17                    | 1.46                 | 4.46                | 4.7              |
| 7 Days Ago       | 0.21                    | 1.43                 | 4.45                | 4.71             |
| 30 Days Ago      | 0.2                     | 1.49                 | 4.41                | 4.7              |
| 60 Days Ago      | 0.23                    | 1.52                 | 4.43                | 4.74             |

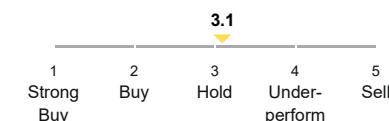
### People Also Watch

| Symbol  | Last Price | Change | % Change |
|---|------------|--------|----------|
| <b>NI</b><br>NiSource Inc                     | 23.21      | -0.32  | -1.36%   |
| <b>SCG</b><br>SCANA Corporation               | 40.96      | +0.23  | +0.56%   |
| <b>PEG</b><br>Public Service Enterprise Group | 47.19      | -0.88  | -1.83%   |
| <b>DTE</b><br>DTE Energy Company              | 101.20     | -1.37  | -1.34%   |
| <b>TE</b><br>TE                               | -          | -      | -        |

### Recommendation Trends >



### Recommendation Rating >



EPS Trend

Current (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

90 Days Ago

0.22

1.52

4.4

4.71

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EPS Revisions

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

Up Last 7 Days

4

5

N/A

3

Up Last 30 Days

4

5

10

3

Down Last 30 Days

3

1

N/A

4

Down Last 90 Days

N/A

N/A

N/A

N/A

Growth Estimates

PNW

Industry

Sector

S&P 500

Current Qtr.

-19.00%

N/A

N/A

0.35

Next Qtr.

-2.00%

N/A

N/A

0.38

Current Year

2.50%

N/A

N/A

0.19

Next Year

5.40%

N/A

N/A

0.11

Next 5 Years (per annum)

3.63%

N/A

N/A

0.11

Past 5 Years (per annum)

7.63%

N/A

N/A

N/A

## Analyst Price Targets (12) &gt;

Sign in

Average 82.50

Low 76.00  
Current 76.30  
High 88.00

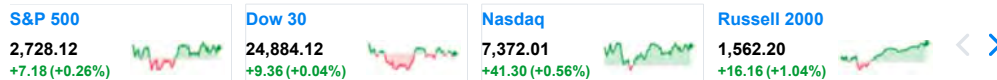
## Upgrades &amp; Downgrades &gt;

|             |   |           |
|-------------|---|-----------|
| ↓ Downgrade | Wells Fargo: Outperform to Market Perform   | 2/26/2018 |
| ↑ Upgrade   | Morgan Stanley: Underweight to Equal-Weight | 2/13/2018 |
| Initiated   | UBS: to Neutral                             | 2/2/2018  |
| ↓ Downgrade | Bank of America: Neutral to Underperform    | 1/3/2018  |
| ↓ Downgrade | Williams Capital: to Hold                   | 3/7/2017  |
| ↑ Upgrade   | Goldman Sachs: to Neutral                   | 1/17/2017 |

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(🔊) US Markets are closed



## Portland General Electric Company (POR)

NYSE - NYSE Delayed Price. Currency in USD

[★ Add to watchlist](#)

Quote Lookup



**39.40** -0.89 (-2.21%) **39.40** 0.00 (0.00%)

At close: 4:01PM EST

After hours: 5:10PM EST

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Currency in USD

### Earnings Estimate

|                 | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-----------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts | 7                       | 6                    | 10                  | 10               |
| Avg. Estimate   | 0.71                    | 0.4                  | 2.18                | 2.39             |
| Low Estimate    | 0.56                    | 0.37                 | 2.12                | 2.28             |
| High Estimate   | 0.85                    | 0.46                 | 2.25                | 2.48             |
| Year Ago EPS    | 0.82                    | 0.36                 | 2.29                | 2.18             |

### Revenue Estimate

|                         | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts         | 3                       | 3                    | 7                   | 8                |
| Avg. Estimate           | 532.95M                 | 461.5M               | 2.01B               | 2.08B            |
| Low Estimate            | 516.64M                 | 458.21M              | 1.87B               | 2.01B            |
| High Estimate           | 543M                    | 466M                 | 2.08B               | 2.15B            |
| Year Ago Sales          | 530M                    | 449M                 | 2.01B               | 2.01B            |
| Sales Growth (year/est) | 0.60%                   | 2.80%                | -0.20%              | 3.80%            |

### Earnings History

|            | 3/30/2017 | 6/29/2017 | 9/29/2017 | 12/30/2017 |
|------------|-----------|-----------|-----------|------------|
| EPS Est.   | 0.84      | 0.45      | 0.38      | 0.65       |
| EPS Actual | 0.82      | 0.36      | 0.44      | 0.67       |
| Difference | -0.02     | -0.09     | 0.06      | 0.02       |
| Surprise % | -2.40%    | -20.00%   | 15.80%    | 3.10%      |

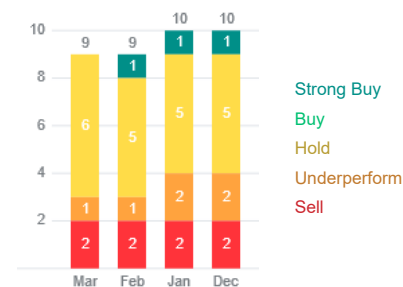
### EPS Trend

|                  | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|------------------|-------------------------|----------------------|---------------------|------------------|
| Current Estimate | 0.71                    | 0.4                  | 2.18                | 2.39             |
| 7 Days Ago       | 0.72                    | 0.41                 | 2.18                | 2.39             |
| 30 Days Ago      | 0.79                    | 0.41                 | 2.3                 | 2.45             |
| 60 Days Ago      | 0.79                    | 0.41                 | 2.32                | 2.45             |

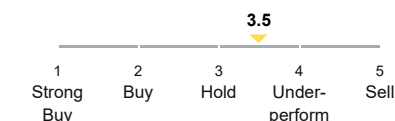
### People Also Watch

| Symbol   | Last Price | Change | % Change |
|--|------------|--------|----------|
| <b>NWE</b><br>NorthWestern Corporation         | 51.04      | -0.89  | -1.71%   |
| <b>IDA</b><br>IDACORP, Inc.                    | 81.86      | -0.92  | -1.11%   |
| <b>PNM</b><br>PNM Resources, Inc. (Holding Co) | 35.35      | -0.70  | -1.94%   |
| <b>PNW</b><br>Pinnacle West Capital Corporati  | 76.30      | -1.75  | -2.24%   |
| <b>BKH</b><br>Black Hills Corporation          | 52.25      | -0.01  | -0.02%   |

### Recommendation Trends >



### Recommendation Rating >





|   |                         |                      |                     |                  |
|---|-------------------------|----------------------|---------------------|------------------|
| EPS Trend   | Current (Mar 2018)      | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
| 90 Days Ago   | 0.79                    | 0.41                 | 2.32                | 2.45             |
| <a href="#">Finance Home</a> <a href="#">Watchlists</a> <a href="#">My Portfolio</a> <a href="#">My Screeners</a> <a href="#">Markets</a> <a href="#">Industries</a> <a href="#">Personal Finance</a> |                         |                      |                     |                  |
| <b>EPS Revisions</b>  | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
| Up Last 7 Days  | N/A                     | N/A                  | N/A                 | N/A              |
| Up Last 30 Days   | 2                       | 2                    | N/A                 | N/A              |
| Down Last 30 Days   | 1                       | 1                    | N/A                 | N/A              |
| Down Last 90 Days   | N/A                     | N/A                  | N/A                 | N/A              |
| <b>Growth Estimates</b>   | POR                     | Industry             | Sector              | S&P 500          |
| Current Qtr.  | -13.40%                 | N/A                  | N/A                 | 0.35             |
| Next Qtr.   | 11.10%                  | N/A                  | N/A                 | 0.38             |
| Current Year  | -4.80%                  | N/A                  | N/A                 | 0.19             |
| Next Year   | 9.60%                   | N/A                  | N/A                 | 0.11             |
| Next 5 Years (per annum)  | 2.70%                   | N/A                  | N/A                 | 0.11             |
| Past 5 Years (per annum)  | 5.40%                   | N/A                  | N/A                 | N/A              |

#### Analyst Price Targets (9) >

[Sign in](#)

Average 41.33



Low 38.00 **Current 39.40** High 46.00

#### Upgrades & Downgrades >

|             |                                  |            |
|-------------|----------------------------------|------------|
| Initiated   | Mizuho: to Buy                   | 2/15/2018  |
| Initiated   | UBS: to Sell                     | 2/2/2018   |
| ↓ Downgrade | Williams Capital: Hold to Sell   | 7/24/2017  |
| ↑ Upgrade   | JP Morgan: to Neutral            | 12/16/2016 |
| ↓ Downgrade | Bank of America: to Underperform | 11/22/2016 |
| Initiated   | Guggenheim: to Neutral           | 11/4/2016  |

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S&P 500

2,728.12


+7.18 (+0.26%)



Dow 30

24,884.12


+9.36 (+0.04%)



Nasdaq

7,372.01


+41.30 (+0.56%)



Russell 2000

1,562.20

+16.16 (+1.04%)



PPL Corporation (PPL)

NYSE - NYSE Delayed Price. Currency in USD

Add to watchlist

27.68

-0.64 (-2.26%)

27.74

+0.06 (0.22%)

At close: 4:03PM EST

After hours: 4:59PM EST

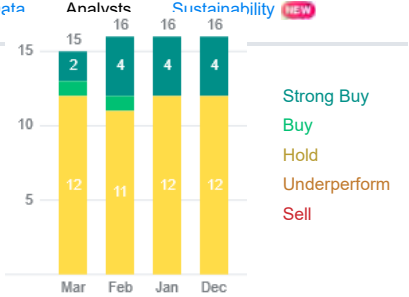
People Also Watch

| Symbol                          | Last Price | Change | % Change |
|---------------------------------|------------|--------|----------|
| PEG                             | 47.19      | -0.88  | -1.83%   |
| Public Service Enterprise Group |            |        |          |
| FE                              | 31.85      | -0.78  | -2.39%   |
| FirstEnergy Corporation         |            |        |          |
| AEP                             | 65.50      | -0.99  | -1.49%   |
| American Electric Power Company |            |        |          |
| EXC                             | 37.17      | -0.51  | -1.35%   |
| Exelon Corporation              |            |        |          |
| ETR                             | 77.72      | -0.85  | -1.08%   |
| Entergy Corporation             |            |        |          |

Recommendation Trends >

Analysts

Sustainability



Strong Buy  
Buy  
Hold  
Underperform  
Sell

Recommendation Rating >

2.6

1 Strong Buy 2 Buy 3 Hold 4 Underperform 5 Sell

Analyst Price Targets (12) >

Average 33.75

Current 27.68

Low 29.00 High 38.00

Upgrades & Downgrades >

|             |                                    |            |
|-------------|------------------------------------|------------|
| Initiated   | UBS: to Buy                        | 2/2/2018   |
| ↑ Upgrade   | Deutsche Bank: Hold to Buy         | 1/18/2018  |
| ↓ Downgrade | Macquarie: Neutral to Underperform | 12/19/2017 |
| ↑ Upgrade   | Jefferies: to Buy                  | 7/19/2017  |
| ↑ Upgrade   | Goldman Sachs: to Neutral          | 6/26/2017  |
| ↓ Downgrade | Goldman Sachs: to Sell             | 1/17/2017  |

More Upgrades & Downgrades

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Earnings Estimate

Currency in USD

|                 | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-----------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts | 6                       | 6                    | 11                  | 9                |
| Avg. Estimate   | 0.67                    | 0.54                 | 2.32                | 2.44             |
| Low Estimate    | 0.57                    | 0.46                 | 2.3                 | 2.39             |
| High Estimate   | 0.77                    | 0.61                 | 2.36                | 2.48             |
| Year Ago EPS    | 0.62                    | 0.52                 | 2.25                | 2.32             |

Revenue Estimate

|                         | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts         | 3                       | 3                    | 8                   | 8                |
| Avg. Estimate           | 2.12B                   | 1.76B                | 7.71B               | 8.08B            |
| Low Estimate            | 1.98B                   | 1.69B                | 7.48B               | 7.67B            |
| High Estimate           | 2.3B                    | 1.85B                | 7.95B               | 8.31B            |
| Year Ago Sales          | 1.95B                   | 1.73B                | 7.45B               | 7.71B            |
| Sales Growth (year/est) | 8.60%                   | 2.10%                | 3.50%               | 4.80%            |

Earnings History

|            | 3/30/2017 | 6/29/2017 | 9/29/2017 | 12/30/2017 |
|------------|-----------|-----------|-----------|------------|
| EPS Est.   | 0.61      | 0.5       | 0.53      | 0.48       |
| EPS Actual | 0.62      | 0.52      | 0.56      | 0.55       |
| Difference | 0.01      | 0.02      | 0.03      | 0.07       |
| Surprise % | 1.60%     | 4.00%     | 5.70%     | 14.60%     |

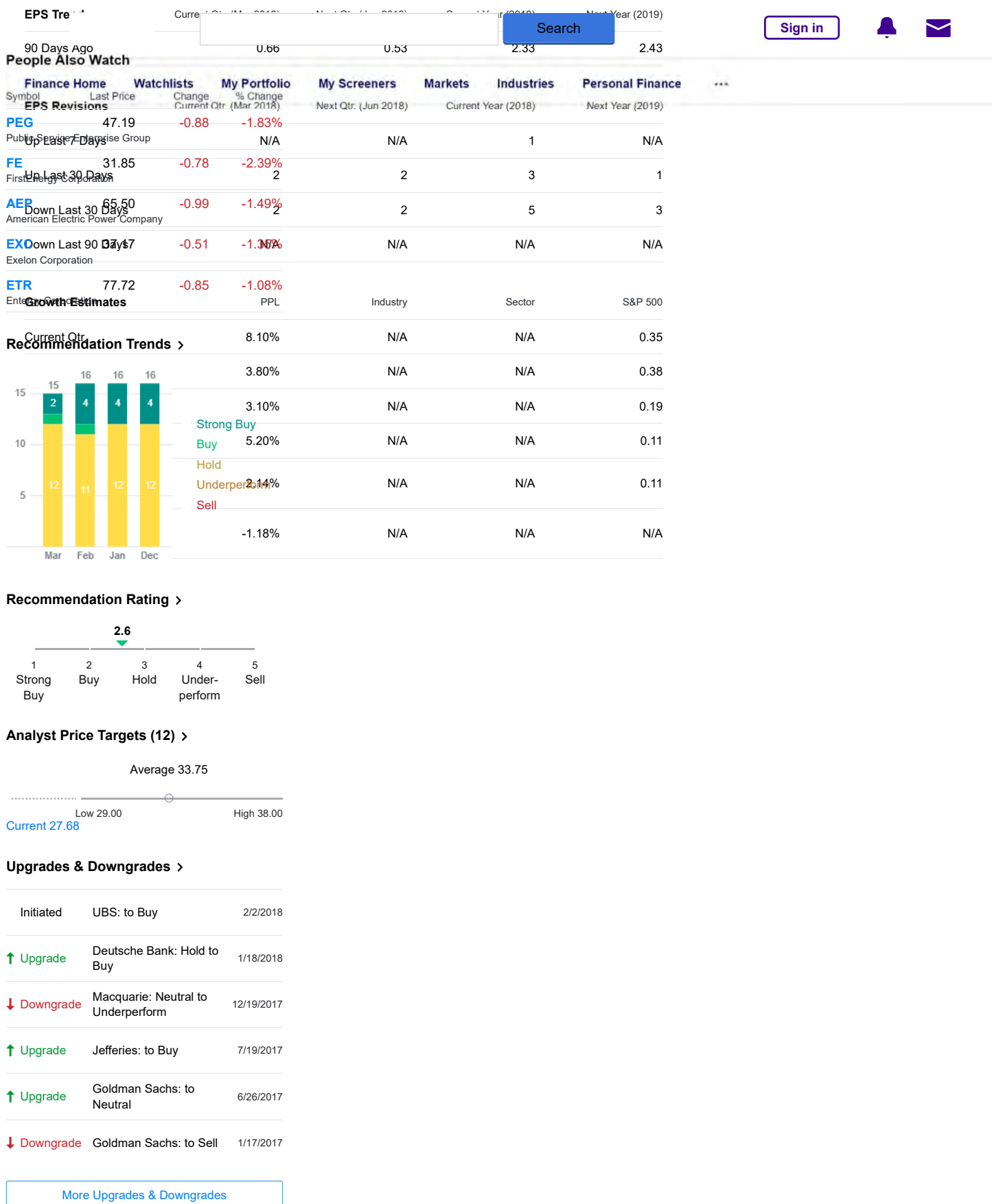
EPS Trend

|                  | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|------------------|-------------------------|----------------------|---------------------|------------------|
| Current Estimate | 0.67                    | 0.54                 | 2.32                | 2.44             |
| 7 Days Ago       | 0.67                    | 0.54                 | 2.31                | 2.43             |
| 30 Days Ago      | 0.66                    | 0.53                 | 2.33                | 2.41             |
| 60 Days Ago      | 0.66                    | 0.53                 | 2.33                | 2.42             |

1 of 2


Exhibit 9 Page 71


3/6/2018, 4:39 PM



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(U.S. Markets close in 2 hrs 49 mins)

## S&amp;P 500

2,704.47  
-23.65 (-0.87%)

## Dow 30

24,561.61  
-322.51 (-1.30%)

## Nasdaq


7,338.03  
-33.97 (-0.46%)

## Russell 2000

1,566.49  
+4.29 (+0.27%)

## SCANA Corporation (SCG)

NYSE - Nasdaq Real Time Price. Currency in USD

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Quote Lookup



40.94 -0.02 (-0.05%)

As of 1:10PM EST. Market open.

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Currency in USD

| Earnings Estimate | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts   | 7                       | 6                    | 10                  | 10               |
| Avg. Estimate     | 1.15                    | 0.56                 | 3.07                | 3.03             |
| Low Estimate      | 0.67                    | 0.4                  | 2.16                | 1.97             |
| High Estimate     | 1.44                    | 0.72                 | 4.06                | 4                |
| Year Ago EPS      | 1.19                    | 0.85                 | 4.2                 | 3.07             |

| Revenue Estimate        | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts         | 5                       | 5                    | 8                   | 8                |
| Avg. Estimate           | 1.24B                   | 870.6M               | 4.21B               | 4.29B            |
| Low Estimate            | 1.07B                   | 787.01M              | 3.86B               | 4.04B            |
| High Estimate           | 1.45B                   | 969.03M              | 4.39B               | 4.7B             |
| Year Ago Sales          | 1.17B                   | 1B                   | 4.41B               | 4.21B            |
| Sales Growth (year/est) | 5.80%                   | -13.00%              | -4.60%              | 2.10%            |

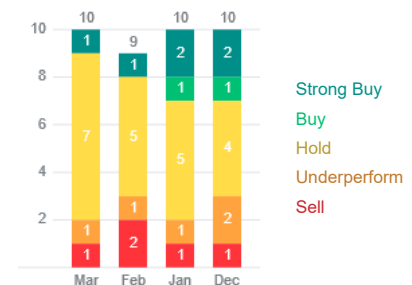
| Earnings History | 3/30/2017 | 6/29/2017 | 9/29/2017 | 12/30/2017 |
|------------------|-----------|-----------|-----------|------------|
| EPS Est.         | 1.31      | 0.74      | 1.19      | 0.85       |
| EPS Actual       | 1.19      | 0.85      | 1.16      | 1.01       |
| Difference       | -0.12     | 0.11      | -0.03     | 0.16       |
| Surprise %       | -9.20%    | 14.90%    | -2.50%    | 18.80%     |

| EPS Trend        | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|------------------|-------------------------|----------------------|---------------------|------------------|
| Current Estimate | 1.15                    | 0.56                 | 3.07                | 3.03             |
| 7 Days Ago       | 1.13                    | 0.54                 | 3.08                | 3.03             |
| 30 Days Ago      | 1.01                    | 0.49                 | 3.01                | 3.04             |

## People Also Watch

| Symbol  | Last Price | Change | % Change |
|---|------------|--------|----------|
| <b>PNW</b><br>Pinnacle West Capital Corporati | 75.59      | -0.71  | -0.93%   |
| <b>WEC</b><br>WEC Energy Group, Inc.          | 59.595     | -0.485 | -0.807%  |
| <b>LNT</b><br>Alliant Energy Corporation      | 38.035     | -0.135 | -0.354%  |
| <b>PEG</b><br>Public Service Enterprise Group | 46.39      | -0.35  | -0.75%   |
| <b>XEL</b><br>Xcel Energy Inc.                | 42.63      | -0.28  | -0.64%   |

## Recommendation Trends &gt;



## Recommendation Rating &gt;



EPS Trend

Current (Mar 2018) 1.07, Next Qtr. (Jun 2018) 0.54, Current Year (2018) 3.02, Next Year (2019) 3.01

60 Days Ago

Search

1 Strong Buy, 2 Buy, 3 Hold, 4 Underperform, 5 Sell

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Analyst Price Targets (9) >

EPS Revisions

|                   | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------|-------------------------|----------------------|---------------------|------------------|
| Up Last 7 Days    | 3                       | 1                    | 1                   | 1                |
| Up Last 30 Days   | 3                       | 2                    | 2                   | 1                |
| Down Last 30 Days | 1                       | 1                    | 2                   | 2                |
| Down Last 90 Days | N/A                     | N/A                  | N/A                 | N/A              |

Growth Estimates

|                          | SCG     | Industry | Sector | S&P 500 |
|--------------------------|---------|----------|--------|---------|
| Current Qtr.             | -3.40%  | N/A      | N/A    | 0.35    |
| Next Qtr.                | -34.10% | N/A      | N/A    | 0.38    |
| Current Year             | -26.90% | N/A      | N/A    | 0.19    |
| Next Year                | -1.30%  | N/A      | N/A    | 0.11    |
| Next 5 Years (per annum) | 4.00%   | N/A      | N/A    | 0.12    |
| Past 5 Years (per annum) | 4.68%   | N/A      | N/A    | N/A     |

Analyst Price Targets (9) >

Average 40.94

Low 33.50, High 46.50, Current 40.94

Upgrades & Downgrades >

|           |   |            |
|-----------|---|------------|
| Initiated | UBS: to Sell                              | 2/2/2018   |
| Downgrade | Wells Fargo: Outperform to Market Perform | 1/5/2018   |
| Upgrade   | Guggenheim: Sell to Neutral               | 11/16/2017 |
| Upgrade   | Edward Jones: Hold to Buy                 | 11/13/2017 |
| Downgrade | Williams Capital: Hold to Sell            | 9/29/2017  |
| Downgrade | Williams Capital: Buy to Hold             | 9/18/2017  |

More Upgrades & Downgrades

Yahoo Small Business



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S&P 500

2,705.05


-23.07 (-0.85%)



Dow 30

24,561.11


-323.01 (-1.30%)



Nasdaq

7,339.21


-32.80 (-0.44%)



Russell 2000

1,566.73


+4.53 (+0.29%)



U.S. Markets close in 2 hrs 48 mins

INFO

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The Southern Company (SO)

NYSE - Nasdaq Real Time Price. Currency in USD


43.65

-0.45 (-1.02%)

As of 1:12PM EST. Market open.

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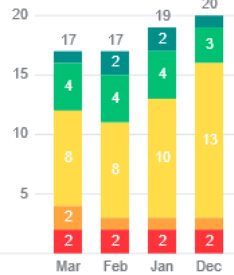
Quote Lookup



People Also Watch

| Symbol  | Last Price | Change | % Change |
|---|------------|--------|----------|
| <b>DUK</b><br>Duke Energy Corporation (Holdin | 75.265     | -0.595 | -0.784%  |
| <b>AEP</b><br>American Electric Power Company | 64.86      | -0.64  | -0.98%   |
| <b>ED</b><br>Consolidated Edison, Inc.        | 74.38      | -0.76  | -1.01%   |
| <b>D</b><br>Dominion Energy, Inc.             | 72.44      | -0.48  | -0.66%   |
| <b>EXC</b><br>Exelon Corporation              | 36.65      | -0.52  | -1.40%   |

Recommendation Trends >



| Month | Strong Buy | Buy | Hold | Underperform | Sell |
|-------|------------|-----|------|--------------|------|
| Mar   | 4          | 8   | 2    | 2            | 2    |
| Feb   | 2          | 4   | 8    | 2            | 2    |
| Jan   | 2          | 4   | 10   | 2            | 2    |
| Dec   | 3          | 13  | 2    | 2            | 2    |

Recommendation Rating >

3.2

1 Strong Buy 2 Buy 3 Hold 4 Underperform 5 Sell

Analyst Price Targets (16) >

Average 46.06

Low 43.00 High 53.00

Current 43.65

Upgrades & Downgrades >

|             |                           |           |
|-------------|---------------------------|-----------|
| Initiated   | UBS: to Neutral           | 2/2/2018  |
| ↓ Downgrade | Mizuho: Buy to Neutral    | 1/23/2018 |
| Initiated   | JP Morgan: to Underweight | 1/12/2018 |

Earnings Estimate

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

|                 |      |      |      |      |
|-----------------|------|------|------|------|
| No. of Analysts | 9    | 7    | 14   | 15   |
| Avg. Estimate   | 0.82 | 0.62 | 2.89 | 3.05 |
| Low Estimate    | 0.73 | 0.55 | 2.84 | 2.97 |
| High Estimate   | 0.85 | 0.72 | 2.95 | 3.14 |
| Year Ago EPS    | 0.66 | 0.73 | 3.02 | 2.89 |

Revenue Estimate

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

|                         |       |        |        |        |
|-------------------------|-------|--------|--------|--------|
| No. of Analysts         | 8     | 7      | 11     | 12     |
| Avg. Estimate           | 5.88B | 5.21B  | 22.23B | 23.12B |
| Low Estimate            | 5.47B | 4.65B  | 20.68B | 21.46B |
| High Estimate           | 6.57B | 5.82B  | 23.06B | 24.97B |
| Year Ago Sales          | 5.77B | 5.43B  | 23.03B | 22.23B |
| Sales Growth (year/est) | 2.00% | -4.00% | -3.50% | 4.00%  |

Earnings History

3/30/2017

6/29/2017

9/29/2017

12/30/2017

|            |        |       |       |        |
|------------|--------|-------|-------|--------|
| EPS Est.   | 0.6    | 0.71  | 1.07  | 0.46   |
| EPS Actual | 0.66   | 0.73  | 1.12  | 0.51   |
| Difference | 0.06   | 0.02  | 0.05  | 0.05   |
| Surprise % | 10.00% | 2.80% | 4.70% | 10.90% |

EPS Trend

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

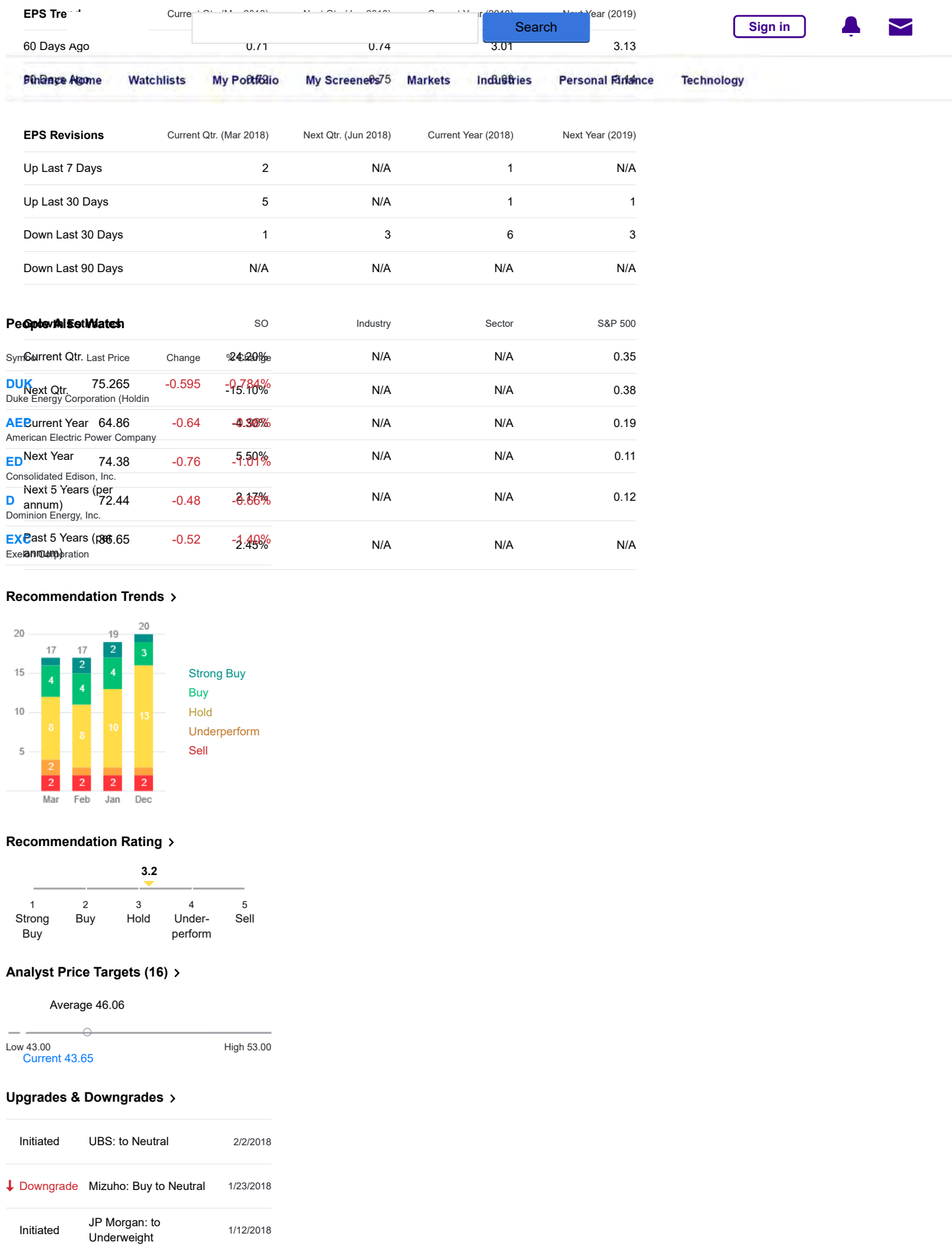
Next Year (2019)

|                  |      |      |      |      |
|------------------|------|------|------|------|
| Current Estimate | 0.82 | 0.62 | 2.89 | 3.05 |
| 7 Days Ago       | 0.81 | 0.64 | 2.92 | 3.05 |
| 30 Days Ago      | 0.7  | 0.73 | 2.99 | 3.1  |

1 of 2

Exhibit 9 Page 75



3/7/2018, 12:12 PM



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People Also Watch

| Symbol                          | Last Price | Change | % Change |
|---------------------------------|------------|--------|----------|
| <b>DUK</b>                      | 75.86      | -1.63  | -2.10%   |
| Duke Energy Corporation (Holdin |            |        |          |
| <b>AEP</b>                      | 65.50      | -0.99  | -1.49%   |
| American Electric Power Company |            |        |          |
| <b>ED</b>                       | 75.14      | -0.95  | -1.25%   |
| Consolidated Edison, Inc.       |            |        |          |
| <b>D</b>                        | 72.92      | -0.78  | -1.06%   |
| Dominion Energy, Inc.           |            |        |          |
| <b>EXC</b>                      | 37.17      | -0.51  | -1.35%   |
| Exelon Corporation              |            |        |          |

S&P 500

2,728.12


+7.18 (+0.26%)



Dow 30

24,884.12


+9.36 (+0.04%)



Nasdaq

7,372.01


+41.30 (+0.56%)



Russell 2000

1,562.20

+16.16 (+1.04%)



The Southern Company (SO)

NYSE - NYSE Delayed Price. Currency in USD

44.10

-0.74 (-1.65%)

44.06

-0.04 (-0.09%)

At close: 4:00PM EST

After hours: 5:35PM EST

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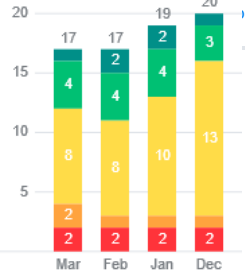
|                          | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|--------------------------|-------------------------|----------------------|---------------------|------------------|
| <b>Earnings Estimate</b> |                         |                      |                     |                  |
| No. of Analysts          | 9                       | 7                    | 14                  | 15               |
| Avg. Estimate            | 0.82                    | 0.62                 | 2.89                | 3.05             |
| Low Estimate             | 0.73                    | 0.55                 | 2.84                | 2.97             |
| High Estimate            | 0.85                    | 0.72                 | 2.95                | 3.14             |
| Year Ago EPS             | 0.66                    | 0.73                 | 3.02                | 2.89             |

|                         | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------------|-------------------------|----------------------|---------------------|------------------|
| <b>Revenue Estimate</b> |                         |                      |                     |                  |
| No. of Analysts         | 8                       | 7                    | 11                  | 12               |
| Avg. Estimate           | 5.88B                   | 5.21B                | 22.23B              | 23.12B           |
| Low Estimate            | 5.47B                   | 4.65B                | 20.68B              | 21.46B           |
| High Estimate           | 6.57B                   | 5.82B                | 23.06B              | 24.97B           |
| Year Ago Sales          | 5.77B                   | 5.43B                | 23.03B              | 22.23B           |
| Sales Growth (year/est) | 2.00%                   | -4.00%               | -3.50%              | 4.00%            |

|                         | 3/30/2017 | 6/29/2017 | 9/29/2017 | 12/30/2017 |
|-------------------------|-----------|-----------|-----------|------------|
| <b>Earnings History</b> |           |           |           |            |
| EPS Est.                | 0.6       | 0.71      | 1.07      | 0.46       |
| EPS Actual              | 0.66      | 0.73      | 1.12      | 0.51       |
| Difference              | 0.06      | 0.02      | 0.05      | 0.05       |
| Surprise %              | 10.00%    | 2.80%     | 4.70%     | 10.90%     |

|                  | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|------------------|-------------------------|----------------------|---------------------|------------------|
| <b>EPS Trend</b> |                         |                      |                     |                  |
| Current Estimate | 0.82                    | 0.62                 | 2.89                | 3.05             |
| 7 Days Ago       | 0.79                    | 0.65                 | 2.92                | 3.05             |
| 30 Days Ago      | 0.7                     | 0.72                 | 2.99                | 3.09             |
| 60 Days Ago      | 0.71                    | 0.74                 | 3.01                | 3.13             |

Recommendation Trends



Strong Buy  
Buy  
Hold  
Underperform  
Sell

Recommendation Rating

3.2

1 Strong Buy 2 Buy 3 Hold 4 Underperform 5 Sell

Analyst Price Targets (16)

Average 46.06

Low 43.00 High 53.00

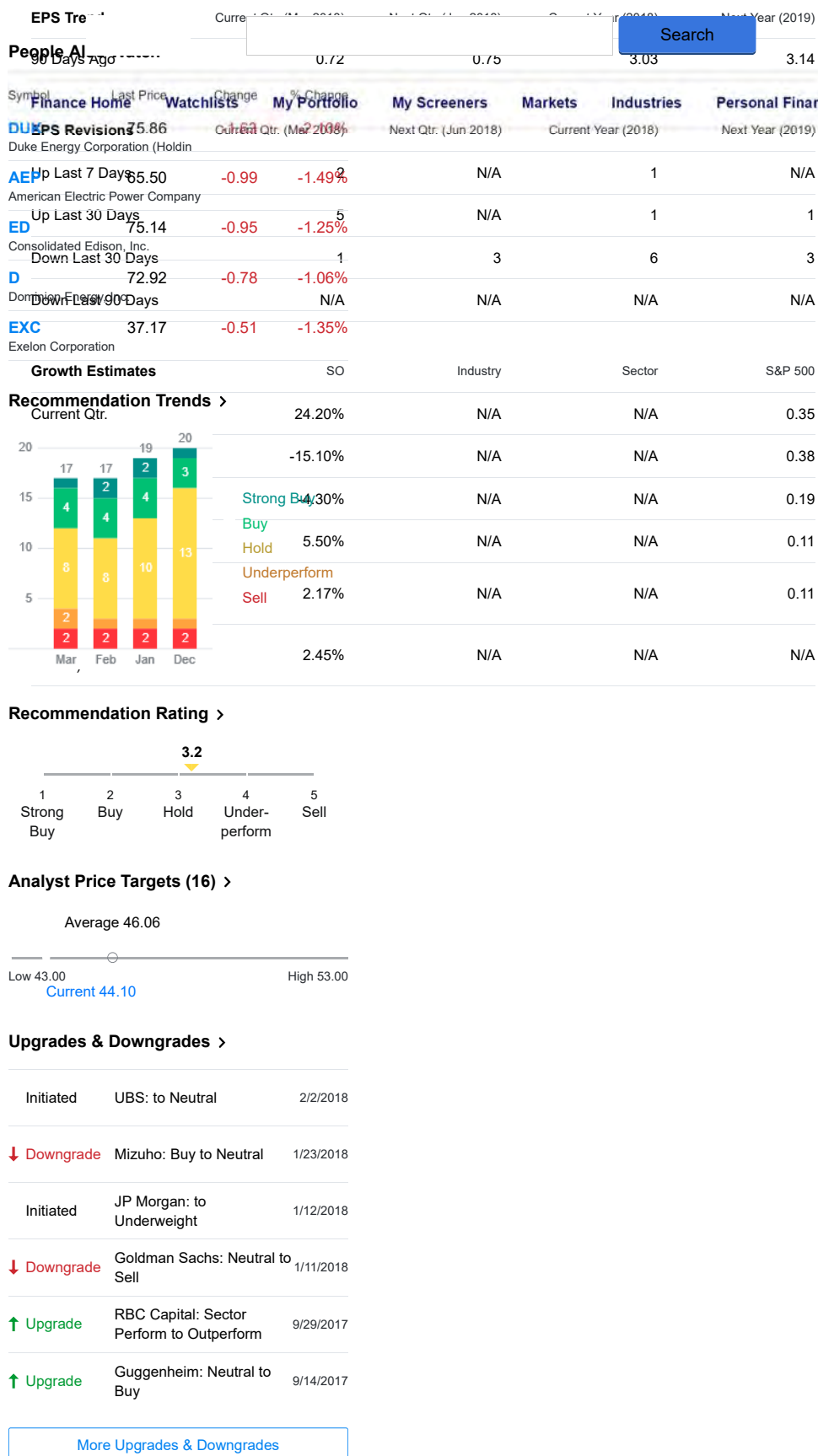
Current 44.10

Upgrades & Downgrades

|           |   |           |
|-----------|---|-----------|
| Initiated | UBS: to Neutral                           | 2/2/2018  |
| Downgrade | Mizuho: Buy to Neutral                    | 1/23/2018 |
| Initiated | JP Morgan: to Underweight                 | 1/12/2018 |
| Downgrade | Goldman Sachs: Neutral to Sell            | 1/11/2018 |
| Upgrade   | RBC Capital: Sector Perform to Outperform | 9/29/2017 |
| Upgrade   | Guggenheim: Neutral to Buy                | 9/14/2017 |

More Upgrades & Downgrades





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(↕) U.S. Markets close in 2 hrs 49 mins

## S&amp;P 500

2,704.59  
-23.53 (-0.86%)

## Dow 30

24,556.32  
-327.80 (-1.32%)

## Nasdaq

7,338.18  
-33.83 (-0.46%)

## Russell 2000

1,566.72  
+4.51 (+0.29%)

## Sempra Energy (SRE)

NYSE - Nasdaq Real Time Price. Currency in USD

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Quote Lookup



108.080 -1.280 (-1.170%)

As of 1:11PM EST. Market open.

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Currency in USD

| Earnings Estimate | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts   | 7                       | 7                    | 13                  | 11               |
| Avg. Estimate     | 1.84                    | 1.08                 | 5.53                | 6.64             |
| Low Estimate      | 1.7                     | 0.94                 | 5.34                | 6.21             |
| High Estimate     | 2.14                    | 1.15                 | 5.72                | 6.97             |
| Year Ago EPS      | 1.74                    | 1.1                  | 5.42                | 5.53             |

| Revenue Estimate        | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts         | 4                       | 4                    | 9                   | 8                |
| Avg. Estimate           | 3.32B                   | 2.63B                | 11.51B              | 12.05B           |
| Low Estimate            | 3.17B                   | 2.25B                | 10.74B              | 11.13B           |
| High Estimate           | 3.55B                   | 2.78B                | 12.23B              | 12.75B           |
| Year Ago Sales          | 3.03B                   | 2.53B                | 11.21B              | 11.51B           |
| Sales Growth (year/est) | 9.70%                   | 4.00%                | 2.70%               | 4.60%            |

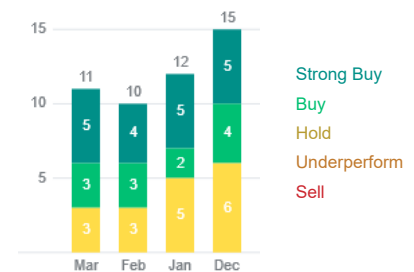
| Earnings History | 3/30/2017 | 6/29/2017 | 9/29/2017 | 12/30/2017 |
|------------------|-----------|-----------|-----------|------------|
| EPS Est.         | 1.67      | 0.86      | 1.05      | 1.41       |
| EPS Actual       | 1.74      | 1.1       | 1.04      | 1.54       |
| Difference       | 0.07      | 0.24      | -0.01     | 0.13       |
| Surprise %       | 4.20%     | 27.90%    | -1.00%    | 9.20%      |

| EPS Trend        | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|------------------|-------------------------|----------------------|---------------------|------------------|
| Current Estimate | 1.84                    | 1.08                 | 5.53                | 6.64             |
| 7 Days Ago       | 1.85                    | 1.08                 | 5.51                | 6.66             |
| 30 Days Ago      | 1.87                    | 1.07                 | 5.51                | 6.66             |

## People Also Watch

| Symbol  | Last Price | Change | % Change |
|---|------------|--------|----------|
| <b>EIX</b><br>Edison International            | 59.17      | -0.90  | -1.50%   |
| <b>PCG</b><br>Pacific Gas & Electric Co.      | 41.26      | -1.16  | -2.73%   |
| <b>XEL</b><br>Xcel Energy Inc.                | 42.63      | -0.28  | -0.64%   |
| <b>PEG</b><br>Public Service Enterprise Group | 46.40      | -0.34  | -0.73%   |
| <b>PNW</b><br>Pinnacle West Capital Corporati | 75.59      | -0.71  | -0.93%   |

## Recommendation Trends &gt;



## Recommendation Rating &gt;

2

EPS Trend

Current (Mar 2018)Next Qtr. (Jun 2018)Current Year (2018)Next Year (2019)

60 Days Ago1.881.055.556.7

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1 Strong Buy

2 Buy

3 Hold

4 Underperform

5 Sell

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Analyst Price Targets (9)

Technology

Average 118.56

Low 104.00

High 129.00

Current 108.08

EPS Revisions

Current Qtr. (Mar 2018)Next Qtr. (Jun 2018)Current Year (2018)Next Year (2019)

Up Last 7 DaysN/AN/A11

Up Last 30 DaysN/AN/A22

Down Last 30 DaysN/AN/A1N/A

Down Last 90 DaysN/AN/AN/AN/A

Growth Estimates

SREIndustrySectorS&P 500

Current Qtr.5.70%N/AN/A0.35

Next Qtr.-1.80%N/AN/A0.38

Current Year2.00%N/AN/A0.19

Next Year20.10%N/AN/A0.11

Next 5 Years (per annum)9.85%N/AN/A0.12

Past 5 Years (per annum)2.67%N/AN/AN/A

Upgrades & Downgrades

InitiatedUBS: to Buy2/2/2018

DowngradeBank of America: Buy to Neutral12/22/2017

UpgradeGoldman Sachs: Neutral to Buy10/11/2017

DowngradeBarclays: to Equal-Weight6/8/2017




DowngradeGoldman Sachs: to Neutral6/5/2016

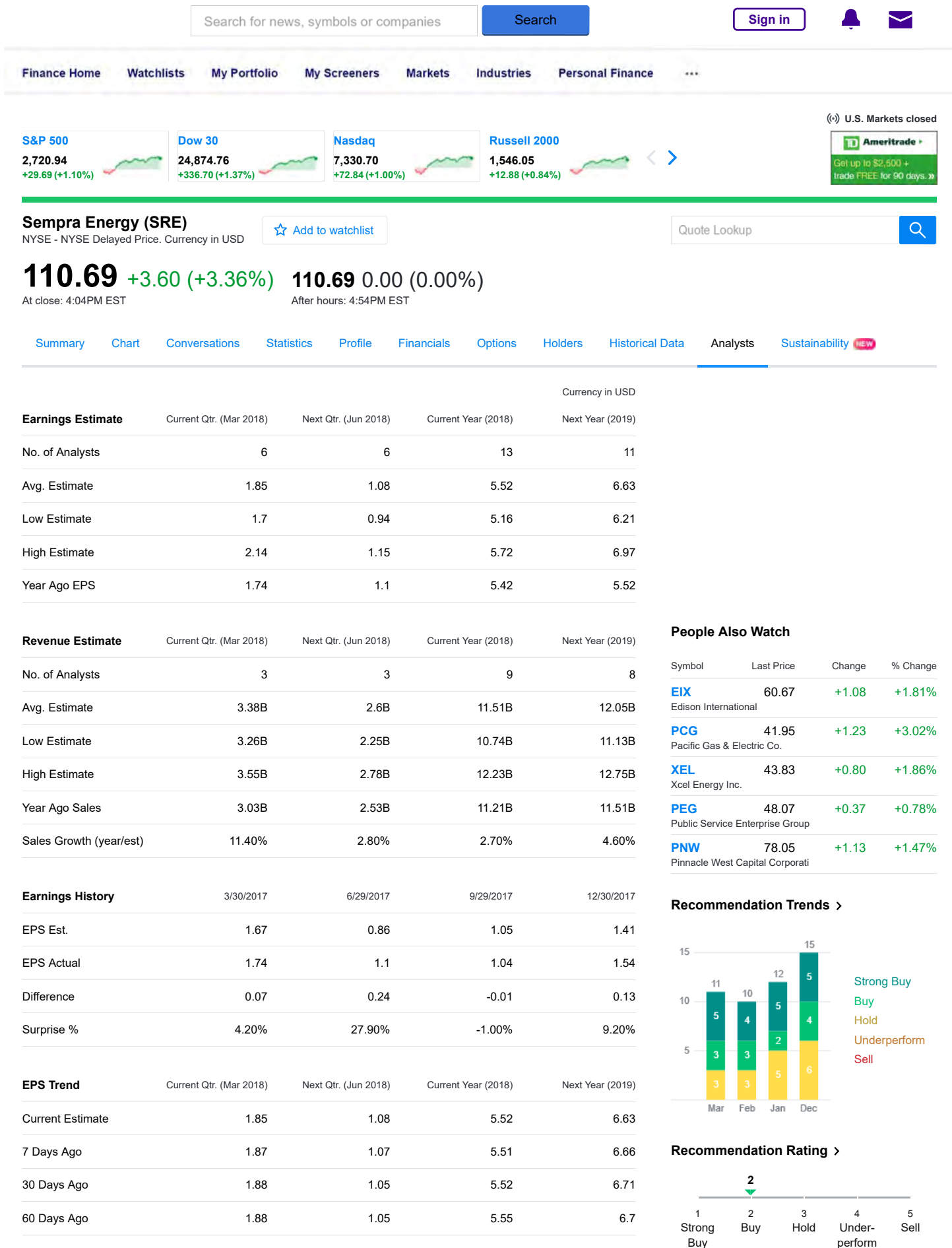
UpgradeGoldman Sachs: to Buy4/13/2015

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Sempra Energy (SRE)

NYSE - NYSE Delayed Price. Currency in USD

☆ Add to watchlist

Quote Lookup



110.69

+3.60 (+3.36%)

110.69

0.00 (0.00%)

At close: 4:04PM EST

After hours: 4:54PM EST

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Sustainability NEW

Currency in USD

| Earnings Estimate | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts   | 6                       | 6                    | 13                  | 11               |
| Avg. Estimate     | 1.85                    | 1.08                 | 5.52                | 6.63             |
| Low Estimate      | 1.7                     | 0.94                 | 5.16                | 6.21             |
| High Estimate     | 2.14                    | 1.15                 | 5.72                | 6.97             |
| Year Ago EPS      | 1.74                    | 1.1                  | 5.42                | 5.52             |

| Revenue Estimate        | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts         | 3                       | 3                    | 9                   | 8                |
| Avg. Estimate           | 3.38B                   | 2.6B                 | 11.51B              | 12.05B           |
| Low Estimate            | 3.26B                   | 2.25B                | 10.74B              | 11.13B           |
| High Estimate           | 3.55B                   | 2.78B                | 12.23B              | 12.75B           |
| Year Ago Sales          | 3.03B                   | 2.53B                | 11.21B              | 11.51B           |
| Sales Growth (year/est) | 11.40%                  | 2.80%                | 2.70%               | 4.60%            |

| Earnings History | 3/30/2017 | 6/29/2017 | 9/29/2017 | 12/30/2017 |
|------------------|-----------|-----------|-----------|------------|
| EPS Est.         | 1.67      | 0.86      | 1.05      | 1.41       |
| EPS Actual       | 1.74      | 1.1       | 1.04      | 1.54       |
| Difference       | 0.07      | 0.24      | -0.01     | 0.13       |
| Surprise %       | 4.20%     | 27.90%    | -1.00%    | 9.20%      |

| EPS Trend        | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|------------------|-------------------------|----------------------|---------------------|------------------|
| Current Estimate | 1.85                    | 1.08                 | 5.52                | 6.63             |
| 7 Days Ago       | 1.87                    | 1.07                 | 5.51                | 6.66             |
| 30 Days Ago      | 1.88                    | 1.05                 | 5.52                | 6.71             |
| 60 Days Ago      | 1.88                    | 1.05                 | 5.55                | 6.7              |

People Also Watch

| Symbol  | Last Price | Change | % Change |
|---|------------|--------|----------|
| <b>EIX</b><br>Edison International            | 60.67      | +1.08  | +1.81%   |
| <b>PCG</b><br>Pacific Gas & Electric Co.      | 41.95      | +1.23  | +3.02%   |
| <b>XEL</b><br>Xcel Energy Inc.                | 43.83      | +0.80  | +1.86%   |
| <b>PEG</b><br>Public Service Enterprise Group | 48.07      | +0.37  | +0.78%   |
| <b>PNW</b><br>Pinnacle West Capital Corporati | 78.05      | +1.13  | +1.47%   |

Recommendation Trends >



Strong Buy  
Buy  
Hold  
Underperform  
Sell

Recommendation Rating >



|             |                    |                      |                     |                  |
|-------------|--------------------|----------------------|---------------------|------------------|
| EPS Trend   | Current (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
| 90 Days Ago | 1.87               | 1.07                 | 5.55                | 6.63             |

|                              |                            |                              |                              |                         |                            |                                  |
|------------------------------|----------------------------|------------------------------|------------------------------|-------------------------|----------------------------|----------------------------------|
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| <b>EPS Revisions</b>         | Current Qtr. (Mar 2018)    | Next Qtr. (Jun 2018)         | Current Year (2018)          | Next Year (2019)        |                            |                                  |
| Up Last 7 Days               | N/A                        | N/A                          | N/A                          | N/A                     |                            |                                  |
| Up Last 30 Days              | N/A                        | N/A                          | 1                            | 1                       |                            |                                  |
| Down Last 30 Days            | N/A                        | N/A                          | 1                            | N/A                     |                            |                                  |
| Down Last 90 Days            | N/A                        | N/A                          | N/A                          | N/A                     |                            |                                  |

|                          |        |          |        |         |
|--------------------------|--------|----------|--------|---------|
| <b>Growth Estimates</b>  | SRE    | Industry | Sector | S&P 500 |
| Current Qtr.             | 6.30%  | N/A      | N/A    | 0.35    |
| Next Qtr.                | -1.80% | N/A      | N/A    | 0.38    |
| Current Year             | 1.80%  | N/A      | N/A    | 0.19    |
| Next Year                | 20.10% | N/A      | N/A    | 0.11    |
| Next 5 Years (per annum) | 9.85%  | N/A      | N/A    | 0.11    |
| Past 5 Years (per annum) | 2.67%  | N/A      | N/A    | N/A     |

## Analyst Price Targets (9) &gt;

Sign in

Average 119.44

\*\*\* Low 111.00 High 129.00  
Current 110.69

## Upgrades &amp; Downgrades &gt;



|             |                                 |            |
|-------------|---------------------------------|------------|
| Initiated   | UBS: to Buy                     | 2/2/2018   |
| ↓ Downgrade | Bank of America: Buy to Neutral | 12/22/2017 |
| ↑ Upgrade   | Goldman Sachs: Neutral to Buy   | 10/11/2017 |
| ↓ Downgrade | Barclays: to Equal-Weight       | 6/8/2017   |
| ↓ Downgrade | Goldman Sachs: to Neutral       | 6/5/2016   |
| ↑ Upgrade   | Goldman Sachs: to Buy           | 4/13/2015  |

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(U.S. Markets close in 2 hrs 47 mins)

## S&amp;P 500

2,704.23  
-23.89 (-0.88%)

## Dow 30

24,551.53  
-332.59 (-1.34%)

## Nasdaq


7,337.16  
-34.85 (-0.47%)

## Russell 2000

1,566.96  
+4.76 (+0.30%)

## Vectren Corporation (VVC)

NYSE - Nasdaq Real Time Price. Currency in USD

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Quote Lookup



60.74 -0.70 (-1.14%)

As of 1:13PM EST. Market open.

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Currency in USD

| Earnings Estimate | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts   | 4                       | 4                    | 6                   | 4                |
| Avg. Estimate     | 0.79                    | 0.5                  | 2.86                | 3.05             |
| Low Estimate      | 0.73                    | 0.43                 | 2.84                | 3.02             |
| High Estimate     | 0.88                    | 0.54                 | 2.9                 | 3.08             |
| Year Ago EPS      | 0.67                    | 0.45                 | 2.6                 | 2.86             |

| Revenue Estimate        | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts         | 2                       | 2                    | 4                   | 3                |
| Avg. Estimate           | 703.89M                 | 667M                 | 2.79B               | 2.85B            |
| Low Estimate            | 639.77M                 | 646M                 | 2.68B               | 2.81B            |
| High Estimate           | 768M                    | 688M                 | 2.94B               | 2.93B            |
| Year Ago Sales          | 624.5M                  | 630.7M               | 2.66B               | 2.79B            |
| Sales Growth (year/est) | 12.70%                  | 5.80%                | 5.00%               | 2.30%            |

| Earnings History | 3/30/2017 | 6/29/2017 | 9/29/2017 | 12/30/2017 |
|------------------|-----------|-----------|-----------|------------|
| EPS Est.         | 0.65      | 0.44      | 0.66      | 0.76       |
| EPS Actual       | 0.67      | 0.45      | 0.75      | 0.74       |
| Difference       | 0.02      | 0.01      | 0.09      | -0.02      |
| Surprise %       | 3.10%     | 2.30%     | 13.60%    | -2.60%     |

| EPS Trend        | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|------------------|-------------------------|----------------------|---------------------|------------------|
| Current Estimate | 0.79                    | 0.5                  | 2.86                | 3.05             |
| 7 Days Ago       | 0.79                    | 0.52                 | 2.87                | 3.05             |
| 30 Days Ago      | 0.75                    | 0.5                  | 2.82                | 3.04             |



EPS Trend

Current Qtr. (Mar 2018) 0.75Next Qtr. (Jun 2018) 0.5Current Year (2018) 2.81Next Year (2019) 3.04

60 Days Ago

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**EPS Revisions**

|                   | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------|-------------------------|----------------------|---------------------|------------------|
| Up Last 7 Days    | N/A                     | N/A                  | 1                   | N/A              |
| Up Last 30 Days   | 1                       | N/A                  | 3                   | 1                |
| Down Last 30 Days | N/A                     | 1                    | N/A                 | N/A              |
| Down Last 90 Days | N/A                     | N/A                  | N/A                 | N/A              |

**Growth Estimates**

|                          | VVC    | Industry | Sector | S&P 500 |
|--------------------------|--------|----------|--------|---------|
| Current Qtr.             | 17.90% | N/A      | N/A    | 0.35    |
| Next Qtr.                | 11.10% | N/A      | N/A    | 0.38    |
| Current Year             | 10.00% | N/A      | N/A    | 0.19    |
| Next Year                | 6.60%  | N/A      | N/A    | 0.11    |
| Next 5 Years (per annum) | 6.50%  | N/A      | N/A    | 0.12    |
| Past 5 Years (per annum) | 6.37%  | N/A      | N/A    | N/A     |

1 Strong Buy

2 Buy

3 Hold

4 Underperform

5 Sell

**Analyst Price Targets (4) >**

Average 64.50

Low 58.00Current 60.74High 75.00

**Upgrades & Downgrades >**

↓ Downgrade

Guggenheim: Buy to Neutral

1/2/2018

↓ Downgrade

KeyBanc: to Sector Weight

4/19/2017

↑ Upgrade

KeyBanc: to Overweight

1/12/2017

↑ Upgrade

Citigroup: to Buy

12/14/2016

Initiated

Guggenheim: to Neutral

11/4/2016

↓ Downgrade

Brean Capital: to Hold

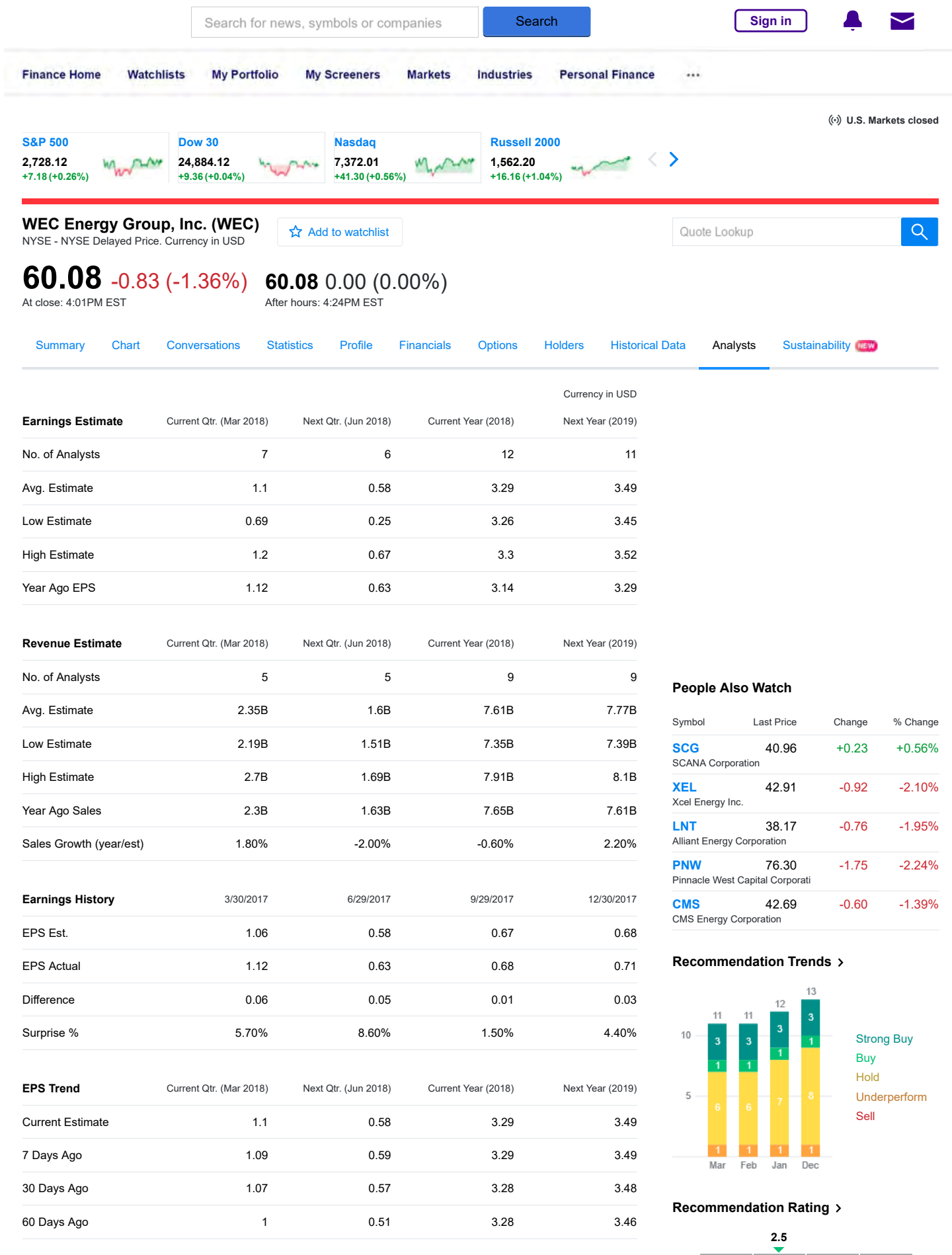
10/31/2014

More Upgrades & Downgrades

2 of 2

Exhibit 9 Page 84

3/7/2018, 12:13 PM









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(↔) U.S. Markets close in 2 hrs 47 mins

## S&amp;P 500

2,703.72

-24.40 (-0.89%)



## Dow 30

24,549.70

-334.42 (-1.34%)



## Nasdaq

7,336.16

-35.85 (-0.48%)



## Russell 2000

1,567.06

+4.86 (+0.31%)



## Westar Energy, Inc. (WR)

NYSE - Nasdaq Real Time Price. Currency in USD

 Add to watchlist

Quote Lookup

**49.20** -0.52 (-1.05%)

As of 1:12PM EST. Market open.

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Currency in USD

## Earnings Estimate

|                 | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-----------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts | 4                       | 5                    | 8                   | 5                |
| Avg. Estimate   | 0.51                    | 0.58                 | 2.57                | 2.86             |
| Low Estimate    | 0.44                    | 0.51                 | 2.48                | 2.7              |
| High Estimate   | 0.64                    | 0.76                 | 2.65                | 3.1              |
| Year Ago EPS    | 0.42                    | 0.5                  | 2.36                | 2.57             |

## Revenue Estimate

|                         | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------------|-------------------------|----------------------|---------------------|------------------|
| No. of Analysts         | 3                       | 3                    | 5                   | 3                |
| Avg. Estimate           | 589.34M                 | 618.05M              | 2.9B                | 2.7B             |
| Low Estimate            | 567M                    | 591M                 | 2.52B               | 2.58B            |
| High Estimate           | 604.6M                  | 633.17M              | 3.87B               | 2.82B            |
| Year Ago Sales          | 572.57M                 | 609.32M              | 2.57B               | 2.9B             |
| Sales Growth (year/est) | 2.90%                   | 1.40%                | 12.70%              | -6.70%           |

## Earnings History

|            | 3/30/2017 | 6/29/2017 | 9/29/2017 | 12/30/2017 |
|------------|-----------|-----------|-----------|------------|
| EPS Est.   | 0.45      | 0.56      | 1.1       | 0.4        |
| EPS Actual | 0.42      | 0.5       | 1.11      | 0.32       |
| Difference | -0.03     | -0.06     | 0.01      | -0.08      |
| Surprise % | -6.70%    | -10.70%   | 0.90%     | -20.00%    |

## EPS Trend

|                  | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|------------------|-------------------------|----------------------|---------------------|------------------|
| Current Estimate | 0.51                    | 0.58                 | 2.57                | 2.86             |
| 7 Days Ago       | 0.51                    | 0.58                 | 2.61                | 2.89             |
| 30 Days Ago      | 0.46                    | 0.56                 | 2.61                | 2.87             |

|              |                         |                      |                     |                  |
|--------------|-------------------------|----------------------|---------------------|------------------|
| EPS Trend    | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
| 60 Days Ago  | 0.46                    | 0.56                 | 2.61                | 2.9              |
| 120 Days Ago | 0.46                    | 0.56                 | 2.61                | 2.9              |
| 180 Days Ago | 0.46                    | 0.56                 | 2.61                | 2.9              |

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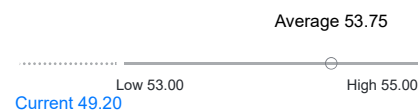
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| EPS Revisions     | Current Qtr. (Mar 2018) | Next Qtr. (Jun 2018) | Current Year (2018) | Next Year (2019) |
|-------------------|-------------------------|----------------------|---------------------|------------------|
| Up Last 7 Days    | N/A                     | N/A                  | N/A                 | N/A              |
| Up Last 30 Days   | N/A                     | N/A                  | N/A                 | 1                |
| Down Last 30 Days | N/A                     | N/A                  | 1                   | 1                |
| Down Last 90 Days | N/A                     | N/A                  | N/A                 | N/A              |

| Growth Estimates         | WR     | Industry | Sector | S&P 500 |
|--------------------------|--------|----------|--------|---------|
| Current Qtr.             | 21.40% | N/A      | N/A    | 0.35    |
| Next Qtr.                | 16.00% | N/A      | N/A    | 0.38    |
| Current Year             | 8.90%  | N/A      | N/A    | 0.19    |
| Next Year                | 11.30% | N/A      | N/A    | 0.11    |
| Next 5 Years (per annum) | 2.80%  | N/A      | N/A    | 0.12    |
| Past 5 Years (per annum) | 2.66%  | N/A      | N/A    | N/A     |

1 Strong Buy  
2 Buy  
3 Hold  
4 Under-perform  
5 Sell

#### Analyst Price Targets (6) >



#### Upgrades & Downgrades >



|             |   |           |
|-------------|---|-----------|
| ↓ Downgrade | Gabelli & Co: Buy to Hold                 | 6/1/2016  |
| ↓ Downgrade | Mizuho: Buy to Neutral                    | 6/1/2016  |
| Initiated   | Mizuho: to Buy                            | 3/14/2016 |
| ↓ Downgrade | Wells Fargo: Outperform to Market Perform | 2/26/2016 |
| ↑ Upgrade   | JP Morgan: Underweight to Neutral         | 11/6/2015 |
| Initiated   | Guggenheim: to Buy                        | 4/22/2015 |

[More Upgrades & Downgrades](#)

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S&P 500

2,728.12


+7.18 (+0.26%)



Dow 30

24,884.12


+9.36 (+0.04%)



Nasdaq

7,372.01


+41.30 (+0.56%)



Russell 2000

1,562.20

+16.16 (+1.04%)



Westar Energy, Inc. (WR)

NYSE - NYSE Delayed Price. Currency in USD

49.72

-0.43 (-0.86%)

49.73

+0.01 (0.02%)

At close: 4:04PM EST

After hours: 4:21PM EST

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Earnings Estimate

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

No. of Analysts

4

5

8

5

Avg. Estimate

0.51

0.58

2.57

2.86

Low Estimate

0.44

0.51

2.48

2.7

High Estimate

0.64

0.76

2.65

3.1

Year Ago EPS

0.42

0.5

2.36

2.57

Revenue Estimate

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

No. of Analysts

3

3

5

3

Avg. Estimate

589.34M

618.05M

2.9B

2.7B

Low Estimate

567M

591M

2.52B

2.58B

High Estimate

604.6M

633.17M

3.87B

2.82B

Year Ago Sales

572.57M

609.32M

2.57B

2.9B

Sales Growth (year/est)

2.90%

1.40%

12.70%

-6.70%

Earnings History

3/30/2017

6/29/2017

9/29/2017

12/30/2017

EPS Est.

0.45

0.56

1.1

0.4

EPS Actual

0.42

0.5

1.11

0.32

Difference

-0.03

-0.06

0.01

-0.08

Surprise %

-6.70%

-10.70%

0.90%

-20.00%

EPS Trend

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

Current Estimate

0.51

0.58

2.57

2.86

7 Days Ago

0.51

0.58

2.61

2.89

30 Days Ago

0.46

0.56

2.61

2.87

60 Days Ago

0.46

0.56

2.61

2.9

Symbol

\*\*\*

Last Price

29.70

Change

-0.31

% Change

-1.03%

GXP

Great Plains Energy Incorpore

38.17

-0.76

-1.95%

LNT

Alliant Energy Corporation

61.44

+0.14

+0.23%

VVC

Vectren Corporation

40.96

+0.23

+0.56%

SCG

SCANA Corporation

31.20

-0.72

-2.26%

OGE

OGE Energy Corporation

Recommendation Trends

8

7

7

8

8

3

2

2

1

1

2

3

5

5

Mar

Feb

Jan

Dec

Strong Buy

Buy

Hold

Underperform

Sell

Recommendation Rating

2

1

2

3

4

5

Strong Buy

Buy

Hold

Underperform

Sell

Analyst Price Targets (6)

Average 53.75

Low 53.00

High 55.00

Current 49.72

Upgrades & Downgrades

Downgrade

Gabelli & Co: Buy to Hold

6/1/2016

Downgrade

Mizuho: Buy to Neutral

6/1/2016

Initiated

Mizuho: to Buy

3/14/2016

Downgrade

Wells Fargo: Outperform to Market Perform

2/26/2016

Upgrade

JP Morgan: Underweight to Neutral

11/6/2015

Initiated

Guggenheim: to Buy

4/22/2015

More Upgrades & Downgrades

EPS Trailing Twelve Months (TTM) (USD)

Current (2018) 2.66  
Next Year (2019) 2.89



People Also Viewed

90 Days Ago

0.46 0.56 2.6 2.89

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EPS Revisions

29.70

Current Qtr. (Mar 2018) 0.21  
Next Qtr. (Jun 2018) 0.38  
Current Year (2018) 2.66  
Next Year (2019) 2.89

Great Plains Energy Incorporated

Up Last 7 Days 38.17  
Alliant Energy Corporation

Up Last 30 Days 61.44  
Vectren Corporation

Down Last 30 Days 40.96  
SCG Energy Corporation

Down Last 90 Days 31.20  
OGE Energy Corporation

Change

-0.21

-0.76

+0.14

+0.23

-0.72

% Change

-1.95%

-1.95%

+0.23%

+0.56%

-2.26%

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

WR

Industry

Sector

S&P 500

Recommendation Trends

Current Qtr.

21.40%

N/A

N/A

0.35

7

7

8

8

3

2

2

2

2

2

5

5

2

3

5

5

Mar

Feb

Jan

Dec

Strong Buy

Buy

Hold

Underperform

Sell

16.00%

8.90%

11.30%

2.80%

2.66%

N/A

N/A

N/A

N/A

N/A

N/A

N/A

N/A

N/A

N/A

0.38

0.19

0.11

0.11

N/A

Recommendation Rating

2

1 Strong Buy

2 Buy

3 Hold

4 Underperform

5 Sell

Analyst Price Targets (6)

Average 53.75

Low 53.00

High 55.00

Current 49.72

Upgrades & Downgrades

Downgrade Gabelli & Co: Buy to Hold 6/1/2016

Downgrade Mizuho: Buy to Neutral 6/1/2016

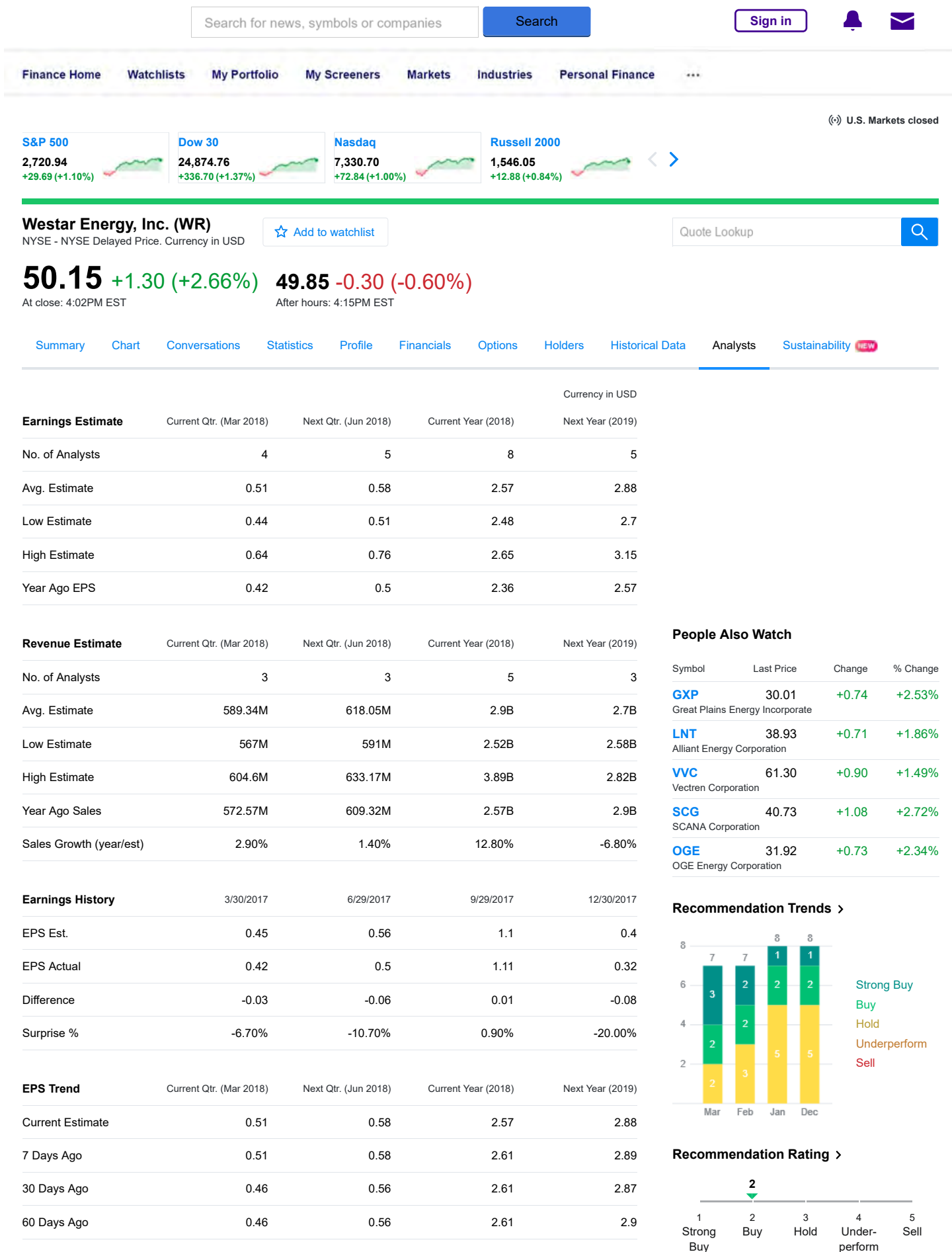
Initiated Mizuho: to Buy 3/14/2016

Downgrade Wells Fargo: Outperform to Market Perform 2/26/2016

Upgrade JP Morgan: Underweight to Neutral 11/6/2015

Initiated Guggenheim: to Buy 4/22/2015

More Upgrades & Downgrades



EPS Trend

Current (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

90 Days Ago

0.46

0.56

2.6

2.89

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EPS Revisions

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

Up Last 7 Days

N/A

N/A

N/A

N/A

Up Last 30 Days

N/A

N/A

N/A

1

Down Last 30 Days

N/A

N/A

1

1

Down Last 90 Days

N/A

N/A

N/A

N/A

Growth Estimates

WR

Industry

Sector

S&P 500

Current Qtr.

21.40%

N/A

N/A

0.35

Next Qtr.

16.00%

N/A

N/A

0.38

Current Year

8.90%

N/A

N/A

0.19

Next Year

12.10%

N/A

N/A

0.11

Next 5 Years (per annum)

2.80%

N/A

N/A

0.11

Past 5 Years (per annum)

2.66%

N/A

N/A

N/A

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## Analyst Price Targets (6) &gt;

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Average 53.75

\*\*\* Low 53.00 High 55.00  
Current 50.15

## Upgrades &amp; Downgrades &gt;



|             |   |           |
|-------------|---|-----------|
| ↓ Downgrade | Gabelli & Co: Buy to Hold                 | 6/1/2016  |
| ↓ Downgrade | Mizuho: Buy to Neutral                    | 6/1/2016  |
| Initiated   | Mizuho: to Buy                            | 3/14/2016 |
| ↓ Downgrade | Wells Fargo: Outperform to Market Perform | 2/26/2016 |
| ↑ Upgrade   | JP Morgan: Underweight to Neutral         | 11/6/2015 |
| Initiated   | Guggenheim: to Buy                        | 4/22/2015 |

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S&P 500

2,728.12


+7.18 (+0.26%)



Dow 30

24,884.12


+9.36 (+0.04%)



Nasdaq

7,372.01


+41.30 (+0.56%)



Russell 2000

1,562.20

+16.16 (+1.04%)



Xcel Energy Inc. (XEL)

NasdaqGS - NasdaqGS Real Time Price. Currency in USD

Add to watchlist

Quote Lookup

42.91

-0.92 (-2.10%)

43.01

+0.10 (0.23%)

At close: 4:00PM EST

After hours: 4:17PM EST

Summary

Chart

Conversations

Statistics

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Financials

Options

Holders

Historical Data

Analysts

Sustainability

Earnings Estimate

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

No. of Analysts

5

5

13

13

Avg. Estimate

0.51

0.48

2.43

2.59

Low Estimate

0.47

0.46

2.4

2.53

High Estimate

0.54

0.5

2.45

2.63

Year Ago EPS

0.47

0.45

2.3

2.43

Revenue Estimate

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

No. of Analysts

3

3

9

10

Avg. Estimate

2.93B

2.72B

12.06B

12.31B

Low Estimate

2.88B

2.6B

11.56B

11.57B

High Estimate

3.02B

2.85B

13.43B

13.97B

Year Ago Sales

2.95B

2.64B

11.4B

12.06B

Sales Growth (year/est)

-0.60%

3.00%

5.70%

2.10%

Earnings History

3/30/2017

6/29/2017

9/29/2017

12/30/2017

EPS Est.

0.49

0.42

0.92

0.43

EPS Actual

0.47

0.45

0.97

0.42

Difference

-0.02

0.03

0.05

-0.01

Surprise %

-4.10%

7.10%

5.40%

-2.30%

EPS Trend

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

Current Estimate

0.51

0.48

2.43

2.59

7 Days Ago

0.51

0.48

2.43

2.59

30 Days Ago

0.51

0.48

2.44

2.59

60 Days Ago

0.51

0.48

2.45

2.6

People Also Watch

Symbol

Last Price

Change

% Change

TE

TE

-

-

-

WEC

60.08

-0.83

-1.36%

WEC Energy Group, Inc.

PNW

76.30

-1.75

-2.24%

Pinnacle West Capital Corporati

CNP

26.77

-0.38

-1.40%

CenterPoint Energy, Inc (Holdin

PEG

47.19

-0.88

-1.83%

Public Service Enterprise Group

Recommendation Trends

13

13

14

15

3

2

2

2

9

10

11

12

Strong Buy

Buy

Hold

Underperform

Sell

Recommendation Rating

2.4

1

2

3

4

5

Strong Buy

Buy

Hold

Underperform

Sell



EPS Trend

Current (Mar 2018)

Next Qtr (Jun 2018)

Current Year (2018)

Next Year (2019)

90 Days Ago

0.50.472.452.6

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Low 42.00

Current 42.91

High 49.50

EPS Revisions

Current Qtr. (Mar 2018)

Next Qtr. (Jun 2018)

Current Year (2018)

Next Year (2019)

Up Last 7 Days

N/A

N/A

1

N/A

Up Last 30 Days

1

1

1

N/A

Down Last 30 Days

N/A

N/A

N/A

N/A

Down Last 90 Days

N/A

N/A

N/A

N/A

Growth Estimates

XEL

Industry

Sector

S&P 500

Current Qtr.

8.50%

N/A

N/A

0.35

Next Qtr.

6.70%

N/A

N/A

0.38

Current Year

5.70%

N/A

N/A

0.19

Next Year

6.60%

N/A

N/A

0.11

Next 5 Years (per annum)

6.15%

N/A

N/A

0.11

Past 5 Years (per annum)

6.48%

N/A

N/A

N/A

Upgrades & Downgrades >

↑ Upgrade

Morgan Stanley: Equal-Weight to Overweight

2/13/2018

Initiated

UBS: to Neutral

2/2/2018

Initiated

Mizuho: to Neutral

4/19/2017

↓ Downgrade

Barclays: to Equal-Weight

12/2/2016

↑ Upgrade

UBS: to Neutral

9/19/2016

↑ Upgrade

JP Morgan: to Overweight

6/16/2016

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## Exhibit 9

|            |                |                 |
|------------|----------------|-----------------|
| Security   | MOODUBAA Index |                 |
| Start Date |                | 12/30/2016 0:00 |
| End Date   |                | 3/12/2018 0:00  |
| Period     | D              |                 |

| Date      | PX_LAST |      |
|-----------|---------|------|
|           |         | 4.53 |
| 3/9/2018  |         | 4.55 |
| 3/8/2018  |         | 4.52 |
| 3/7/2018  |         | 4.54 |
| 3/6/2018  |         | 4.53 |
| 3/5/2018  |         | 4.48 |
| 3/2/2018  |         | 4.46 |
| 3/1/2018  |         | 4.41 |
| 2/28/2018 |         | 4.45 |
| 2/27/2018 |         | 4.49 |
| 2/26/2018 |         | 4.46 |
| 2/23/2018 |         | 4.46 |
| 2/22/2018 |         | 4.5  |
| 2/21/2018 |         | 4.51 |
| 2/20/2018 |         | 4.45 |
| 2/16/2018 |         | 4.43 |
| 2/15/2018 |         | 4.43 |
| 2/14/2018 |         | 4.47 |
| 2/13/2018 |         | 4.42 |
| 2/12/2018 |         | 4.41 |
| 2/9/2018  |         | 4.41 |
| 2/8/2018  |         | 4.4  |
| 2/7/2018  |         | 4.38 |
| 2/6/2018  |         | 4.32 |
| 2/5/2018  |         | 4.32 |
| 2/2/2018  |         | 4.35 |
| 2/1/2018  |         | 4.27 |
| 1/31/2018 |         | 4.21 |
| 1/30/2018 |         | 4.24 |
| 1/29/2018 |         | 4.21 |
| 1/26/2018 |         | 4.19 |
| 1/25/2018 |         | 4.16 |
| 1/24/2018 |         | 4.22 |
| 1/23/2018 |         | 4.19 |
| 1/22/2018 |         | 4.22 |
| 1/19/2018 |         | 4.21 |
| 1/18/2018 |         | 4.19 |
| 1/17/2018 |         | 4.16 |
| 1/16/2018 |         | 4.14 |

## Exhibit 9

|            |      |
|------------|------|
| 1/12/2018  | 4.16 |
| 1/11/2018  | 4.14 |
| 1/10/2018  | 4.21 |
| 1/9/2018   | 4.21 |
| 1/8/2018   | 4.15 |
| 1/5/2018   | 4.15 |
| 1/4/2018   | 4.13 |
| 1/3/2018   | 4.13 |
| 1/2/2018   | 4.16 |
| 12/29/2017 | 4.1  |
| 12/28/2017 | 4.11 |
| 12/27/2017 | 4.1  |
| 12/26/2017 | 4.17 |
| 12/22/2017 | 4.19 |
| 12/21/2017 | 4.19 |
| 12/20/2017 | 4.22 |
| 12/19/2017 | 4.18 |
| 12/18/2017 | 4.11 |
| 12/15/2017 | 4.06 |
| 12/14/2017 | 4.08 |
| 12/13/2017 | 4.1  |
| 12/12/2017 | 4.15 |
| 12/11/2017 | 4.14 |
| 12/8/2017  | 4.16 |
| 12/7/2017  | 4.16 |
| 12/6/2017  | 4.1  |
| 12/5/2017  | 4.11 |
| 12/4/2017  | 4.15 |
| 12/1/2017  | 4.15 |
| 11/30/2017 | 4.21 |
| 11/29/2017 | 4.2  |
| 11/28/2017 | 4.15 |
| 11/27/2017 | 4.15 |
| 11/24/2017 | 4.15 |
| 11/22/2017 | 4.13 |
| 11/21/2017 | 4.14 |
| 11/20/2017 | 4.18 |
| 11/17/2017 | 4.17 |
| 11/16/2017 | 4.18 |
| 11/15/2017 | 4.16 |
| 11/14/2017 | 4.2  |
| 11/13/2017 | 4.22 |
| 11/9/2017  | 4.15 |
| 11/8/2017  | 4.12 |
| 11/7/2017  | 4.11 |

## Exhibit 9

|            |      |
|------------|------|
| 11/6/2017  | 4.13 |
| 11/3/2017  | 4.15 |
| 11/2/2017  | 4.17 |
| 11/1/2017  | 4.2  |
| 10/31/2017 | 4.21 |
| 10/30/2017 | 4.22 |
| 10/27/2017 | 4.28 |
| 10/26/2017 | 4.3  |
| 10/25/2017 | 4.3  |
| 10/24/2017 | 4.28 |
| 10/23/2017 | 4.25 |
| 10/20/2017 | 4.26 |
| 10/19/2017 | 4.2  |
| 10/18/2017 | 4.22 |
| 10/17/2017 | 4.18 |
| 10/16/2017 | 4.2  |
| 10/13/2017 | 4.19 |
| 10/12/2017 | 4.24 |
| 10/11/2017 | 4.26 |
| 10/10/2017 | 4.27 |
| 10/9/2017  | 4.29 |
| 10/6/2017  | 4.3  |
| 10/5/2017  | 4.3  |
| 10/4/2017  | 4.3  |
| 10/3/2017  | 4.29 |
| 10/2/2017  | 4.28 |
| 9/29/2017  | 4.28 |
| 9/28/2017  | 4.3  |
| 9/27/2017  | 4.31 |
| 9/26/2017  | 4.22 |
| 9/25/2017  | 4.22 |
| 9/22/2017  | 4.25 |
| 9/21/2017  | 4.26 |
| 9/20/2017  | 4.28 |
| 9/19/2017  | 4.27 |
| 9/18/2017  | 4.26 |
| 9/15/2017  | 4.23 |
| 9/14/2017  | 4.24 |
| 9/13/2017  | 4.26 |
| 9/12/2017  | 4.25 |
| 9/11/2017  | 4.21 |
| 9/8/2017   | 4.15 |
| 9/7/2017   | 4.14 |
| 9/6/2017   | 4.19 |
| 9/5/2017   | 4.15 |

## Exhibit 9

|           |      |
|-----------|------|
| 9/1/2017  | 4.23 |
| 8/31/2017 | 4.18 |
| 8/30/2017 | 4.21 |
| 8/29/2017 | 4.2  |
| 8/28/2017 | 4.2  |
| 8/25/2017 | 4.2  |
| 8/24/2017 | 4.22 |
| 8/23/2017 | 4.2  |
| 8/21/2017 | 4.21 |
| 8/18/2017 | 4.22 |
| 8/17/2017 | 4.22 |
| 8/16/2017 | 4.24 |
| 8/15/2017 | 4.27 |
| 8/14/2017 | 4.24 |
| 8/11/2017 | 4.22 |
| 8/10/2017 | 4.22 |
| 8/9/2017  | 4.25 |
| 8/8/2017  | 4.29 |
| 8/7/2017  | 4.27 |
| 8/4/2017  | 4.27 |
| 8/3/2017  | 4.24 |
| 8/2/2017  | 4.28 |
| 8/1/2017  | 4.29 |
| 7/31/2017 | 4.33 |
| 7/28/2017 | 4.32 |
| 7/27/2017 | 4.36 |
| 7/26/2017 | 4.33 |
| 7/25/2017 | 4.35 |
| 7/24/2017 | 4.29 |
| 7/21/2017 | 4.27 |
| 7/20/2017 | 4.3  |
| 7/19/2017 | 4.31 |
| 7/18/2017 | 4.32 |
| 7/17/2017 | 4.37 |
| 7/14/2017 | 4.4  |
| 7/13/2017 | 4.41 |
| 7/12/2017 | 4.4  |
| 7/11/2017 | 4.42 |
| 7/10/2017 | 4.43 |
| 7/7/2017  | 4.44 |
| 7/6/2017  | 4.41 |
| 7/5/2017  | 4.37 |
| 7/3/2017  | 4.38 |
| 6/30/2017 | 4.36 |
| 6/29/2017 | 4.34 |

## Exhibit 9

|           |      |
|-----------|------|
| 6/28/2017 | 4.31 |
| 6/27/2017 | 4.28 |
| 6/26/2017 | 4.25 |
| 6/23/2017 | 4.26 |
| 6/22/2017 | 4.27 |
| 6/21/2017 | 4.27 |
| 6/20/2017 | 4.28 |
| 6/19/2017 | 4.32 |
| 6/16/2017 | 4.31 |
| 6/15/2017 | 4.29 |
| 6/14/2017 | 4.29 |
| 6/13/2017 | 4.37 |
| 6/12/2017 | 4.38 |
| 6/9/2017  | 4.37 |
| 6/8/2017  | 4.37 |
| 6/7/2017  | 4.36 |
| 6/6/2017  | 4.34 |
| 6/5/2017  | 4.37 |
| 6/2/2017  | 4.34 |
| 6/1/2017  | 4.4  |
| 5/31/2017 | 4.38 |
| 5/30/2017 | 4.4  |
| 5/26/2017 | 4.43 |
| 5/25/2017 | 4.44 |
| 5/24/2017 | 4.45 |
| 5/23/2017 | 4.46 |
| 5/22/2017 | 4.45 |
| 5/19/2017 | 4.44 |
| 5/18/2017 | 4.45 |
| 5/17/2017 | 4.44 |
| 5/16/2017 | 4.53 |
| 5/15/2017 | 4.54 |
| 5/12/2017 | 4.54 |
| 5/11/2017 | 4.58 |
| 5/10/2017 | 4.58 |
| 5/9/2017  | 4.58 |
| 5/8/2017  | 4.56 |
| 5/5/2017  | 4.54 |
| 5/4/2017  | 4.55 |
| 5/3/2017  | 4.51 |
| 5/2/2017  | 4.53 |
| 5/1/2017  | 4.56 |
| 4/28/2017 | 4.51 |
| 4/27/2017 | 4.52 |
| 4/26/2017 | 4.53 |

## Exhibit 9

|           |      |
|-----------|------|
| 4/25/2017 | 4.55 |
| 4/24/2017 | 4.5  |
| 4/21/2017 | 4.47 |
| 4/20/2017 | 4.46 |
| 4/19/2017 | 4.44 |
| 4/18/2017 | 4.42 |
| 4/17/2017 | 4.49 |
| 4/13/2017 | 4.46 |
| 4/12/2017 | 4.51 |
| 4/11/2017 | 4.51 |
| 4/10/2017 | 4.56 |
| 4/7/2017  | 4.57 |
| 4/6/2017  | 4.55 |
| 4/5/2017  | 4.57 |
| 4/4/2017  | 4.56 |
| 4/3/2017  | 4.55 |
| 3/31/2017 | 4.58 |
| 3/30/2017 | 4.59 |
| 3/29/2017 | 4.55 |
| 3/28/2017 | 4.58 |
| 3/27/2017 | 4.54 |
| 3/24/2017 | 4.55 |
| 3/23/2017 | 4.58 |
| 3/22/2017 | 4.56 |
| 3/21/2017 | 4.59 |
| 3/20/2017 | 4.63 |
| 3/17/2017 | 4.65 |
| 3/16/2017 | 4.67 |
| 3/15/2017 | 4.64 |
| 3/14/2017 | 4.7  |
| 3/13/2017 | 4.71 |
| 3/10/2017 | 4.69 |
| 3/9/2017  | 4.7  |
| 3/8/2017  | 4.65 |
| 3/7/2017  | 4.61 |
| 3/6/2017  | 4.61 |
| 3/3/2017  | 4.6  |
| 3/2/2017  | 4.6  |
| 3/1/2017  | 4.59 |
| 2/28/2017 | 4.49 |
| 2/27/2017 | 4.51 |
| 2/24/2017 | 4.48 |
| 2/23/2017 | 4.55 |
| 2/22/2017 | 4.57 |
| 2/21/2017 | 4.57 |

## Exhibit 9

|            |      |
|------------|------|
| 2/17/2017  | 4.57 |
| 2/16/2017  | 4.59 |
| 2/15/2017  | 4.63 |
| 2/14/2017  | 4.61 |
| 2/13/2017  | 4.59 |
| 2/10/2017  | 4.56 |
| 2/9/2017   | 4.56 |
| 2/8/2017   | 4.52 |
| 2/7/2017   | 4.57 |
| 2/6/2017   | 4.6  |
| 2/3/2017   | 4.68 |
| 2/2/2017   | 4.65 |
| 2/1/2017   | 4.65 |
| 1/31/2017  | 4.61 |
| 1/30/2017  | 4.64 |
| 1/27/2017  | 4.62 |
| 1/26/2017  | 4.66 |
| 1/25/2017  | 4.69 |
| 1/24/2017  | 4.64 |
| 1/23/2017  | 4.57 |
| 1/20/2017  | 4.64 |
| 1/19/2017  | 4.64 |
| 1/18/2017  | 4.6  |
| 1/17/2017  | 4.55 |
| 1/13/2017  | 4.6  |
| 1/12/2017  | 4.57 |
| 1/11/2017  | 4.57 |
| 1/10/2017  | 4.58 |
| 1/9/2017   | 4.59 |
| 1/6/2017   | 4.63 |
| 1/5/2017   | 4.6  |
| 1/4/2017   | 4.68 |
| 1/3/2017   | 4.7  |
| 12/30/2016 | 4.7  |



# Exhibit 9

| AVANGRID, INC. NYSE-AGR |        |                 |             |   |   |   |   |   |   | RECENT PRICE | 45.83 | P/E RATIO | 20.2  | (Trailing: 21.3 Median: NMF) | RELATIVE P/E RATIO | 1.05 | DIV'D YLD | 3.8% | VALUE LINE |  |              |      |      |      |  |  |  |  |  |  |  |
|-------------------------|--------|-----------------|-------------|---|---|---|---|---|---|--------------|-------|-----------|-------|------------------------------|--------------------|------|-----------|------|------------|--|--------------|------|------|------|--|--|--|--|--|--|--|
| TIMELINESS              | 3      | Lowered 1/26/18 |             |   |   |   |   |   |   |              |       |           | High: | 38.9                         | 46.7               | 53.5 | 50.9      |      |            |  | Target Price | 2021 | 2022 | 2023 |  |  |  |  |  |  |  |
| SAFETY                  | 2      | Raised 2/17/17  |             |   |   |   |   |   |   |              |       |           | Low:  | 32.4                         | 35.4               | 37.4 | 45.2      |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
| TECHNICAL               | 1      | Raised 1/5/18   |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
| BETA                    | .35    | (1.00 = Market) |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
| 2021-23 PROJECTIONS     |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         | Price  | Gain            | Ann'l Total |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
| High                    | 50     | (+10%)          | 6%          |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
| Low                     | 35     | (-25%)          | -2%         |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
| Insider Decisions       |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         | A      | M               | J           | J | A | S | O | N | D |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
| to Buy                  | 0      | 0               | 1           | 1 | 1 | 1 | 1 | 1 | 2 |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
| Options                 | 0      | 0               | 0           | 0 | 0 | 0 | 0 | 0 | 1 |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
| to Sell                 | 0      | 0               | 0           | 0 | 0 | 0 | 0 | 0 | 0 |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
| Institutional Decisions |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         | 1Q2017 | 2Q2017          | 3Q2017      |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
| to Buy                  | 121    | 119             | 104         |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
| to Sell                 | 80     | 96              | 95          |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
| Hld's(000)              | 43670  | 42981           | 44774       |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 | Percent     | 9 |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 | shares      | 6 |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 | traded      | 3 |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |
|                         |        |                 |             |   |   |   |   |   |   |              |       |           |       |                              |                    |      |           |      |            |  |              |      |      |      |  |  |  |  |  |  |  |

(A) Diluted EPS. Excl. nonrecurring gain: '16, 6c. Next earnings report due late Feb. (B) Div'ds paid in early Jan., April, July, and Oct. (C) Incl. Dividend reinvestment plan available. (D) Intangibles. In '16: \$6.8 bill., \$21.86/sh. (E) In millions. (F) Rate base: net original cost. Rate allowed on com. eq. in NY in '16: 9.0%; in CT in '17: 9.1% elec.; in CT in '16: 9.36% gas; in ME in '14: 9.45%; earned on avg. common eq., '16: 4.1%. Regulatory Climate: Below Average.

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## Exhibit 9

AMERICAN ELEC. PWR. NYSE-AEP

RECENT PRICE 76.27

P/E RATIO 20.1

(Trailing: 21.4 Median: 14.0)

RELATIVE P/E RATIO 0.99

DIV YLD 3.3%

VALUE LINE

TIMELINESS 2

Raised 11/10/17

SAFETY 1

Raised 3/17/17

TECHNICAL 3

Raised 12/15/17

BETA .65

(1.00 = Market)

2020-22 PROJECTIONS

Price 75

Gain (Nil)

Ann'l Total Return 3%

High 70

Low (-20%) -1%

Insider Decisions

F M A M J J A S O

to Buy 0 0 0 0 0 0 0 0 0

Options to Sell 1 0 0 0 0 0 0 0 0

Institutional Decisions

102017 202017 302017

to Buy 378 376 388

to Sell 374 369 351

Hld's(000) 379059 384520 382879

Percent shares traded

15

10

5

% TOT. RETURN 11/17

THIS STOCK 36.1

VL ARITH. INDEX 16.8

3 yr. 50.2

5 yr. 119.7

30.2

96.6

2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018

190.10 42.96 36.82 35.51 30.76 31.82 33.41 35.56 28.22 30.01 31.27 30.77 31.48 34.78 33.51 33.31 30.90 31.50

7.65 6.99 5.76 5.89 5.96 6.67 6.80 6.84 6.32 6.29 6.83 6.92 7.02 7.57 7.98 8.47 7.90

3.27 2.86 2.53 2.61 2.64 2.86 2.86 2.99 2.97 2.60 3.13 2.98 3.18 3.34 3.59 4.23 3.60

2.40 2.40 1.65 1.40 1.42 1.50 1.58 1.64 1.64 1.71 1.85 1.88 1.95 2.03 2.15 2.27 2.39

5.69 5.08 3.44 4.28 6.11 8.89 8.88 9.83 6.19 5.07 5.74 6.45 7.75 8.68 9.37 9.98 11.80

25.54 20.85 19.93 21.32 23.08 23.73 25.17 26.33 27.49 28.33 30.33 31.37 32.98 34.37 36.44 35.38 36.80

322.24 338.84 395.02 395.86 393.72 396.67 400.43 406.07 478.05 480.81 483.42 485.67 487.78 489.40 491.05 491.71 492.00 492.00

13.9 12.7 10.7 12.4 13.7 12.9 16.3 13.1 10.0 13.4 11.9 13.8 14.5 15.9 15.8 15.2

.71 .69 .61 .66 .73 .70 .87 .79 .67 .85 .75 .88 .81 .84 .80 .80

5.3% 6.6% 6.1% 4.3% 3.9% 4.1% 3.4% 4.2% 5.5% 4.9% 5.0% 4.6% 4.2% 3.8% 3.8% 3.5%

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Revenues per sh 34.50

"Cash Flow" per sh 9.50

Earnings per sh A 4.75

Div'd Decl'd per sh B 2.90

Cap'l Spending per sh 12.75

Book Value per sh C 43.00

Common Shs Outst'g D 492.00

Avg Ann'l P/E Ratio 14.5

Relative P/E Ratio .90

Avg Ann'l Div'd Yield 4.2%

CAPITAL STRUCTURE as of 9/30/17

Total Debt \$21781 mill. Due in 5 Yrs \$10000 mill.

LT Debt \$18362 mill. LT Interest \$826 mill.

Incl. \$1461.1 mill. securitized bonds. Incl. \$343.5 mill. capitalized leases.

(LT interest earned: 3.9x)

Leases, Uncapitalized Annual rentals \$238.2 mill.

Pension Assets-12/16 \$4827.3 mill.

Oblig \$5085.8 mill.

Pfd Stock None

Common Stock 491,883,887 shs.

as of 10/26/17

MARKET CAP: \$38 billion (Large Cap)

ELECTRIC OPERATING STATISTICS

2014 2015 2016

% Change Retail Sales (KWH) +1.1 -1.2 +3

Avg. Indust. Use (MWH) NA NA NA

Avg. Indust. Revs. per KWH (¢) NA NA NA

Capacity at Peak (Mw) NA NA NA

Peak Load (Mw) NA NA NA

Annual Load Factor (%) NA NA NA

% Change Customers (yr-end) +3 +3 NA

Fixed Charge Cov. (%) 348 356 374

ANNUAL RATES

Past 10 Yrs. Past 5 Yrs. Est'd '14-'16

change (per sh) 10 Yrs. 5 Yrs. '14-'16

Revenues .5% 2.5% .5%

"Cash Flow" 2.5% 4.5% 3.0%

Earnings 3.0% 5.0% 4.0%

Dividends 4.0% 4.5% 5.0%

Book Value 4.5% 4.5% 3.5%

QUARTERLY REVENUES (\$ mill.)

Cal-endar Mar.31 Jun.30 Sep.30 Dec.31 Full Year

2014 4648 4044 4302 4026 17020

2015 4580 3827 4431 3615 16453

2016 4045 3893 4652 3790 16380

2017 3933 3577 4105 3585 15200

2018 4000 3650 4200 3650 15500

EARNINGS PER SHARE A

Cal-endar Mar.31 Jun.30 Sep.30 Dec.31 Full Year

2014 1.15 .80 1.01 .39 3.34

2015 1.27 .88 1.04 .41 3.59

2016 1.02 1.03 1.43 .76 4.23

2017 .94 .76 1.11 .79 3.60

2018 1.10 .80 1.20 .75 3.85

QUARTERLY DIVIDENDS PAID B

Cal-endar Mar.31 Jun.30 Sep.30 Dec.31 Full Year

2013 .47 .49 .49 .50 1.95

2014 .50 .50 .50 .53 2.03

2015 .53 .53 .53 .56 2.15

2016 .56 .56 .56 .59 2.27

2017 .59 .59 .59 .62

BUSINESS:

American Electric Power Company, Inc. (AEP), through 10 operating utilities, serves 5.4 mill. customers in Arkansas, Kentucky, Indiana, Louisiana, Michigan, Ohio, Oklahoma, Tennessee, Texas, Virginia, & West Virginia. Electric revenue breakdown: residential, 40%; commercial, 23%; industrial, 19%; wholesale, 15%; other, 3%. Sold SEEBOARD (British utility) '02; Houston

Pipeline '05; commercial barge operation in '15. Generating sources not available. Fuel costs: 35% of revenues. '16 reported depreciation rates (utility): 1.5%-8.6%. Has 17,600 employees. Chairman, President & CEO: Nicholas K. Akins. Incorporated: New York. Address: 1 Riverside Plaza, Columbus, Ohio 43215-2373. Telephone: 614-716-1000. Internet: www.aep.com.

American Electric Power has some rate cases pending. Indiana & Michigan Power is seeking increases in Indiana and Michigan of \$263 million and \$52 million, respectively, based on a 10.6% return on equity. Kentucky Power filed for a hike of \$60 million, based on a 10.31% ROE. Public Service of Oklahoma requested a raise of \$157 million, based on a 10% ROE. In Texas, SWEPCO filed for a \$69 million net increase, based on a 10% ROE. New tariffs on this case will be retroactive to May of 2017. The other orders are due in 2018. This rate relief, along with additional revenues for AEP's transmission subsidiary, should help lift the company's earnings next year and in 2019. Our 2018 estimate is at the midpoint of management's guidance of \$3.75-\$3.95 a share. Profits should exceed the \$4.00-a-share mark in 2019. The company is still trying to sell its remaining nonregulated generating assets. AEP wants to exit the merchant (noncontracted) generating business and become an almost entirely regulated company. To this end, it sold most of its non-regulated assets in the first quarter of 2017. (The lost income from these assets

will hurt share net by an estimated \$0.31 in 2017, however.) The company's remaining merchant assets have been written off, and will be shut if a buyer isn't found. Hearings about a large wind project proposal are scheduled for the first quarter of 2018. The 2,000-megawatt project would cost \$4.5 billion and serve Oklahoma, Arkansas, Texas, and Louisiana. However, there has already been some opposition in Oklahoma. This would be AEP's largest renewable-energy project, but not its only one. The company's current presence is small, but its plans call for the addition of more than 8,300 mw of utility-owned and contracted renewable capacity by the end of 2030. As we had expected, the board of directors raised the dividend in the fourth quarter. The quarterly disbursement was boosted by \$0.03 a share (5.1%). AEP's goal is a payout ratio of 60%-70%. This timely stock has a dividend yield that equals the utility average. With the recent price above our 2020-2022 Target Price Range, however, total return potential is minimal. Paul E. Debbas, CFA December 15, 2017

## Exhibit 9

BLACK HILLS CORP.

NYSE-BKH

RECENT PRICE

53.62

P/E RATIO

16.2

(Trailing: 16.4  
Median: 18.0)

RELATIVE P/E RATIO

0.78

DIV'D YLD

3.5%

VALUE LINE

1

TIMELINESS

3

Lowered 1/5/18

2

SAFETY

2

Raised 5/1/15

3

TECHNICAL

3

Lowered 12/29/17

.90

BETA

(1.00 = Market)

2020-22 PROJECTIONS

Price

Gain

Ann'l Total Return

High

75

(+40%)

11%

Low

55

(+5%)

4%

Insider Decisions

M

A

M

J

J

A

S

O

N

to Buy

0

0

0

0

0

0

0

0

Options to Sell

9

6

6

6

6

6

6

6

to Sell

1

0

0

0

0

0

0

0

Institutional Decisions

102017

202017

302017

to Buy

121

143

115

to Sell

100

92

99

Hld's(000)

60019

59838

60667

Percent shares traded

18

12

6

2001

2002

2003

2004

2005

2006

2007

2008

2009

2010

2011

2012

2013

2014

2015

2016

2017

2018

© VALUE LINE PUB. LLC

20-22

2001

2002

2003

2004

2005

2006

2007

2008

2009

2010

2011

2012

2013

2014

2015

2016

2017

2018

2019

2020

2021

2022

57.96

15.74

35.17

34.54

41.97

19.69

18.41

26.03

32.58

33.29

28.96

26.55

28.67

31.20

25.48

29.47

32.00

27.65

Revenues per sh

30.25

5.27

4.93

4.26

4.46

4.81

5.04

5.29

2.95

5.41

4.88

4.01

5.59

5.93

6.25

5.67

6.28

7.25

7.05

"Cash Flow" per sh

8.50

3.42

2.33

1.84

1.74

2.11

2.21

2.68

.18

2.32

1.66

1.01

1.97

2.61

2.89

2.83

2.63

3.30

3.50

Earnings per sh<sup>A</sup>

4.25

1.12

1.16

1.20

1.24

1.28

1.32

1.37

1.40

1.42

1.44

1.46

1.48

1.52

1.56

1.62

1.68

1.81

1.90

Div'd Decl'd per sh<sup>B</sup>

2.30

14.07

8.65

2.80

2.80

4.18

9.24

6.92

8.51

8.90

12.04

10.03

7.90

7.97

8.92

8.90

8.89

6.60

6.10

Cap'l Spending per sh

6.75

18.95

19.66

21.72

22.43

22.29

23.68

25.66

27.19

27.84

28.02

27.53

27.88

29.39

30.80

28.63

30.25

31.75

35.00

Book Value per sh<sup>C</sup>

40.00

26.89

26.93

32.30

32.48

33.16

33.37

37.80

38.64

38.97

39.27

43.92

44.21

44.50

44.67

51.19

53.38

53.75

60.25

Common Shs Outst'g<sup>D</sup>

61.00

11.4

12.5

15.9

17.1

17.3

15.8

15.0

NMF

9.9

18.1

31.1

17.1

18.2

19.0

16.1

22.3

20.0

Avg Ann'l P/E Ratio

15.5

.58

.68

.91

.90

.92

.85

.80

NMF

.66

1.15

1.95

1.09

1.02

1.00

.81

1.17

1.00

Relative P/E Ratio

.95

2.9%

4.0%

4.1%

4.2%

3.5%

3.8%

3.4%

4.2%

6.2%

4.8%

4.6%

4.4%

3.2%

2.8%

3.5%

2.9%

2.7%

Avg Ann'l Div'd Yield

3.5%

CAPITAL STRUCTURE as of 9/30/17

Total Debt \$3340.8 mill.

Due in 5 Yrs \$1106.6 mill.

LT Debt \$3109.9 mill.

LT Interest \$122.8 mill.

(LT interest earned: 3.7x)

Leases, Uncapitalized Annual rentals \$6.7 mill.

Pension Assets-12/16

\$364.7 mill.

Oblig \$440.2 mill.

Pfd Stock

None

Common Stock

53,484,560 shs.

as of 10/31/17

MARKET CAP: \$2.9 billion

(Mid Cap)

ELECTRIC OPERATING STATISTICS

2014

2015

2016

% Change Retail Sales (KWH)

+2.9

+4.5

+3.0

Avg. Indust. Use (MWH)

13055

15552

17321

Avg. Indust. Revs. per KWH (¢)

7.97

8.02

7.80

Capacity at Yearend (Mw)

NA

NA

NA

Peak Load, Summer (Mw)

992

1028

1086

Annual Load Factor (%)

NA

NA

NA

% Change Customers (Yr-end)

+9

+9

+6

Fixed Charge Cov. (%)

357

324

236

ANNUAL RATES

Past 10 Yrs.

Past 5 Yrs.

Est'd '14-'16

of change (per sh)

10 Yrs.

5 Yrs.

Est'd '14-'16

Revenues

-1.0%

-2.0%

1.0%

"Cash Flow"

2.5%

5.0%

6.0%

Earnings

3.5%

11.0%

7.5%

Dividends

2.5%

2.5%

6.0%

Book Value

2.5%

1.5%

5.0%

Cal-endar

QUARTERLY REVENUES (\$ mill.)

Full Year

Mar.31

Jun.30

Sep.30

Dec.31

Year

2014

460.2

283.2

272.1

378.1

1393.6

2015

442.0

272.2

272.1

318.3

1304.6

2016

450.0

325.4

333.8

463.8

1573.0

2017

554.0

348.0

342.1

475.9

1720

2018

530

340

340

455

1665

Cal-endar

EARNINGS PER SHARE<sup>A</sup>

Full Year

Mar.31

Jun.30

Sep.30

Dec.31

Year

2014

1.08

.44

.60

.76

2.89

2015

1.07

.55

.58

.63

2.83

2016

.94

.31

.41

.97

2.63

2017

1.39

.40

.50

1.01

3.30

2018

1.40

.40

.70

1.00

3.50

Cal-endar

QUARTERLY DIVIDENDS PAID<sup>B</sup>

Full Year

Mar.31

Jun.30

Sep.30

Dec.31

Year

2014

.39

.39

.39

.39

1.56

2015

.405

.405

.405

.405

1.62

2016

.42

.42

.42

.42

1.68

2017

.445

.445

.445

.475

1.81

2018

LEGENDS

0.77 x Dividends p sh

divided by Interest Rate

Relative Price Strength

Options: Yes

Shaded area indicates recession

% TOT. RETURN 12/17

THIS STOCK

VL ARITH. INDEX

1 yr.

0.8

15.8

3 yr.

24.4

30.1

5 yr.

92.8

92.5

BUSINESS:

Black Hills Corporation is a holding company for Black Hills Energy, which serves 209,000 electric customers in CO, SD, WY and MT, and 1 million gas customers in NE, IA, KS, CO, WY, and AR. Has coal mining subsidiary. Acq'd Cheyenne Light 1/05; utility ops. from Aquila 7/08; SourceGas 2/16. Discont. telecom in '05; oil marketing in '06; gas marketing in '11; gas & oil E&P in '17.

Electric rev. breakdown: res'l, 31%; comm'l, 38%; ind'l, 17%; other, 14%. Generating sources: coal, 33%; other, 7%; purchased, 60%. Fuel costs: 32% of revs. '16 deprec. rate: 3.0%. Has 2,800 employees. Chairman & CEO: David R. Emery. Pres. & COO: Linn Evans. Inc.: SD. Address: P.O. Box 1400, 625 Ninth St., Rapid City, SD 57701. Tel.: 605-721-1700. Internet: www.blackhillscorp.com.

Black Hills is discontinuing its gas and oil exploration and production subsidiary.

This operation was once profitable, but has become a drag on earnings due to low commodity prices. Black Hills has sold some assets for \$68 million, and has two more properties left to unload. Our figures still include the gas and oil business because Black Hills won't report this as a discontinued operation until it reports fourth-quarter earnings. We note that management's share-earnings guidance from continuing operations for 2017 and 2018 is \$3.30-\$3.40 and \$3.35-\$3.55, respectively.

Earnings are likely to improve this year. In 2017, earnings rose sharply due to the effects of the SourceGas acquisition in February of 2016. However, profits were hurt by unfavorable weather patterns. We assume normal weather in 2018. Note that share net this year will be diluted by the issuance of shares of conversion of equity units by November 1st.

Some gas rate applications are pending. In Arkansas, Black Hills is seeking a \$29.9 million gas tariff increase, based on a return of 10.2% on a common-equity

ratio of 54.7%. New rates are expected to take effect in the fourth quarter. Two gas filings totaling \$3.4 million are pending in Colorado and Wyoming. Black Hills hopes the Colorado case has a better outcome than the utility's previous filing in the state, when it received just \$1.2 million of the \$8.9 million it requested. The company is appealing this order to the district court.

The board of directors raised the dividend in the fourth quarter of 2017.

This was one quarter earlier than the usual annual dividend review in the first period. The quarterly increase was \$0.03 a share (6.7%), to \$0.475 a share. We believe Black Hills will maintain this quarterly disbursement throughout 2018 and review the dividend again in early 2019. The targeted payout ratio is 50%-60%.

This stock has a dividend yield that is roughly equivalent to the utility average.

The recent quotation is near the low end of our 2020-2022 Target Price Range. Total return potential over that time frame is unspectacular, but is better than that of most utilities.

Paul E. Debbas, CFA

January 26, 2018



# Exhibit 9

| CMS ENERGY CORP. NYSE-CMS  |                                       |                     |  |             |           |              |             |                          |        | RECENT PRICE | 49.31  | P/E RATIO | 21.3 (Trailing: 25.5 Median: 16.0) | RELATIVE P/E RATIO | 1.05   | DIV'D YLD                                   | 2.9%   | VALUE LINE                        |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|--|---------------------------------------|---------------------|--|-------------|-----------|--------------|-------------|--------------------------|--------|--------------|--------|-----------|------------------------------------|--------------------|--------|---|--------|-----------------------------------|------|------|--------|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
| TIMELINESS   | 2                                     | Raised 11/10/17     | High: 17.0   | 19.5        | 17.5      | 16.1         | 19.3        | 22.4                     | 25.0   | 30.0         | 36.9   | 38.7      | 46.3                               | 50.8               |        |   |        | Target Price                      | 2020 | 2021 | 2022   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| SAFETY   | 2                                     | Raised 3/21/14      | Low: 12.1  | 15.0        | 8.3       | 10.0         | 14.1        | 17.0                     | 21.1   | 24.6         | 26.0   | 31.2      | 35.0                               | 41.1               |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TECHNICAL  | 3                                     | Raised 12/8/17      | LEGENDS<br>0.81 x Dividends p sh<br>divided by Interest Rate<br>..... Relative Price Strength<br>Options: Yes<br>Shaded area indicates recession |             |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| BETA   | .65                                   | (1.00 = Market)     |  |             |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2020-22 PROJECTIONS  |                                       |                     |  |             |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |                                       | Price               | Gain   | Ann'l Total |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High   | 45                                    | (-10%)              | 1%   |             |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Low  | 35                                    | (-30%)              | -4%  |             |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insider Decisions  |                                       |                     |  |             |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |                                       | F M A M J J A S O   |  |             |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Buy   | 0                                     | 0                   | 0  | 0           | 0         | 0            | 0           | 0                        | 0      | 0            | 0      | 0         | 0                                  | 0                  | 0      | 0   | 0      | 0                                 | 0    | 0    |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Options  | 0                                     | 10                  | 0  | 11          | 0         | 0            | 0           | 0                        | 0      | 0            | 0      | 0         | 0                                  | 0                  | 0      | 0   | 0      | 0                                 | 0    | 0    |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Sell  | 1                                     | 1                   | 0  | 5           | 0         | 0            | 0           | 0                        | 0      | 0            | 0      | 0         | 0                                  | 0                  | 0      | 0   | 0      | 0                                 | 0    | 0    |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional Decisions  |                                       |                     |  |             |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |                                       | 10/2017             | 20/2017  | 30/2017     |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Buy   | 254                                   | 242                 | 210  |             |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Sell  | 212                                   | 217                 | 225  |             |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Hlds(000)  | 273887                                | 273775              | 282715   |             |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |                                       |                     |  |             |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |                                       | Percent             | shares   | traded      |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |                                       | 30                  | 20   | 10          |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |                                       |                     |  |             |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |                                       | % TOT. RETURN 11/17 |  |             |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |                                       | THIS STOCK          | 27.7   | 16.8        |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |                                       | 1 yr.               | 27.7   | 16.8        |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |                                       | 3 yr.               | 65.3   | 30.2        |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |                                       | 5 yr.               | 140.9  | 96.6        |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2001   | 2002                                  | 2003                | 2004   | 2005        | 2006      | 2007         | 2008        | 2009                     | 2010   | 2011         | 2012   | 2013      | 2014                               | 2015               | 2016   | 2017  | 2018   | © VALUE LINE PUB. LLC 20-22       |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 72.16  | 60.28                                 | 34.21               | 28.06  | 28.52       | 30.57     | 28.95        | 30.13       | 27.23                    | 25.77  | 25.59        | 23.90  | 24.68     | 26.09                              | 23.29              | 22.92  | 22.95                                       | 23.85  | Revenues per sh                   |      |      | 26.00  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5.24   | d.09                                  | 2.39                | 2.87   | 3.43        | 3.22      | 3.08         | 3.88        | 3.47                     | 3.70   | 3.65         | 3.82   | 4.06      | 4.22                               | 4.59               | 4.88   | 5.30  | 5.65   | "Cash Flow" per sh                |      |      | 7.00   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.27   | d2.99                                 | d.29                | .74  | 1.10        | .64       | .64          | 1.23        | .93                      | 1.33   | 1.45         | 1.53   | 1.66      | 1.74                               | 1.89               | 1.98   | 2.15  | 2.30   | Earnings per sh <sup>A</sup>      |      |      | 2.75   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.46   | 1.09                                  | --                  | --   | --          | --        | .20          | .36         | .50                      | .66    | .84          | .96    | 1.02      | 1.08                               | 1.16               | 1.24   | 1.33  | 1.42   | Div'd Decl'd per sh <sup>B</sup>  |      |      | 1.70   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 9.49   | 5.18                                  | 3.32                | 2.69   | 2.69        | 3.01      | 5.61         | 3.50        | 3.59                     | 3.29   | 3.47         | 4.65   | 4.98      | 5.73                               | 5.64               | 5.99   | 6.55  | 6.65   | Cap'l Spending per sh             |      |      | 6.25   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 14.21  | 7.86                                  | 9.84                | 10.63  | 10.53       | 10.03     | 9.46         | 10.88       | 11.42                    | 11.19  | 11.92        | 12.09  | 12.98     | 13.34                              | 14.21              | 15.23  | 16.25                                       | 17.35  | Book Value per sh <sup>C</sup>    |      |      | 21.00  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 132.99   | 144.10                                | 161.13              | 195.00   | 220.50      | 222.78    | 225.15       | 226.41      | 227.89                   | 249.60 | 254.10       | 264.10 | 266.10    | 275.20                             | 277.16             | 279.21 | 281.00                                      | 283.00 | Common Shs Outst'g <sup>D</sup>   |      |      | 289.00 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 20.8   | --                                    | --                  | 12.4   | 12.6        | 22.2      | 26.8         | 10.9        | 13.6                     | 12.5   | 13.6         | 15.1   | 16.3      | 17.3                               | 18.3               | 20.9   | Bold figures are<br>Value Line<br>estimates |        | Avg Ann'l P/E Ratio               |      |      | 14.5   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.07   | --                                    | --                  | .66  | .67         | 1.20      | 1.42         | .66         | .91                      | .80    | .85          | .96    | .92       | .91                                | .92                | 1.09   |   |        | Relative P/E Ratio                |      |      | .90    |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5.5%   | 7.5%                                  | --                  | --   | --          | --        | 1.2%         | 2.7%        | 4.0%                     | 4.0%   | 4.3%         | 4.2%   | 3.8%      | 3.6%                               | 3.4%               | 3.0%   |   |        | Avg Ann'l Div'd Yield             |      |      | 4.2%   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CAPITAL STRUCTURE as of 9/30/17                                  |                                       |                     |  |             |           | 6519.0       | 6821.0      | 6205.0                   | 6432.0 | 6503.0       | 6312.0 | 6566.0    | 7179.0                             | 6456.0             | 6399.0 | 6450  | 6750   | Revenues (\$mill)                 |      |      | 7500   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Debt \$10331 mill. Due in 5 Yrs \$4440 mill.               |                                       |                     |  |             |           | 168.0        | 300.0       | 231.0                    | 356.0  | 384.0        | 413.0  | 454.0     | 479.0                              | 525.0              | 553.0  | 610   | 660    | Net Profit (\$mill)               |      |      | 810    |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| LT Debt \$9121 mill. LT Interest \$401 mill.                     |                                       |                     |  |             |           | 37.6%        | 31.6%       | 34.6%                    | 38.1%  | 36.8%        | 39.4%  | 39.9%     | 34.3%                              | 34.0%              | 33.1%  | 33.0%                                       | 34.0%  | Income Tax Rate                   |      |      | 33.0%  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Incl. \$97 mill. capitalized leases.                             |                                       |                     |  |             |           | 3.6%         | 1.3%        | 13.0%                    | 2.2%   | 2.6%         | 2.9%   | 2.0%      | 2.3%                               | 2.7%               | 3.1%   | 3.0%  | 3.0%   | AFUDC % to Net Profit             |      |      | 2.0%   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (LT interest earned: 2.9x)                                       |                                       |                     |  |             |           | 70.5%        | 69.4%       | 67.9%                    | 70.1%  | 66.9%        | 67.9%  | 67.5%     | 68.7%                              | 68.3%              | 67.1%  | 66.5%                                       | 65.5%  | Long-Term Debt Ratio              |      |      | 64.5%  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Leases, Uncapitalized Annual rentals \$20 mill.                  |                                       |                     |  |             |           | 25.9%        | 27.4%       | 29.0%                    | 29.5%  | 32.6%        | 31.6%  | 32.2%     | 31.0%                              | 31.4%              | 32.6%  | 33.5%                                       | 34.0%  | Common Equity Ratio               |      |      | 35.5%  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pension Assets-12/16 \$2101 mill.                                |                                       |                     |  |             |           | 8212.0       | 8993.0      | 8977.0                   | 9473.0 | 9279.0       | 10101  | 10730     | 11846                              | 12534              | 13040  | 13700                                       | 14450  | Total Capital (\$mill)            |      |      | 17100  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Oblig \$2562 mill.   |                                       |                     |  |             |           | 8728.0       | 9190.0      | 9682.0                   | 10069  | 10633        | 11551  | 12246     | 13412                              | 14705              | 15715  | 16675                                       | 17625  | Net Plant (\$mill)                |      |      | 19900  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pfd Stock \$37 mill. Pfd Div'd \$2 mill.                         |                                       |                     |  |             |           | 4.5%         | 5.4%        | 4.7%                     | 5.8%   | 6.3%         | 5.9%   | 6.0%      | 5.7%                               | 5.7%               | 5.8%   | 6.0%  | 6.0%   | Return on Total Cap'l             |      |      | 6.0%   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Incl. 373,148 shs. \$4.50 \$100 par, cum., callable at \$110.00. |                                       |                     |  |             |           | 6.9%         | 10.9%       | 8.0%                     | 12.5%  | 12.5%        | 12.8%  | 13.0%     | 12.9%                              | 13.2%              | 12.9%  | 13.0%                                       | 13.5%  | Return on Shr. Equity             |      |      | 13.5%  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common Stock 282,083,585 shs.                                    |                                       |                     |  |             |           | 7.2%         | 11.7%       | 8.5%                     | 12.5%  | 12.6%        | 12.9%  | 13.1%     | 13.0%                              | 13.3%              | 13.0%  | 13.5%                                       | 13.5%  | Return on Com Equity <sup>E</sup> |      |      | 13.5%  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| as of 10/10/17   |                                       |                     |  |             |           | 5.1%         | 8.4%        | 4.1%                     | 6.9%   | 5.6%         | 5.0%   | 5.2%      | 5.0%                               | 5.2%               | 4.8%   | 5.0%  | 5.0%   | Retained to Com Eq                |      |      | 5.5%   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| MARKET CAP: \$14 billion (Large Cap)                             |                                       |                     |  |             |           | 35%          | 31%         | 54%                      | 46%    | 55%          | 61%    | 60%       | 62%                                | 61%                | 63%    | 61%   | 61%    | All Div'ds to Net Prof            |      |      | 61%    |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ELECTRIC OPERATING STATISTICS                                    |                                       |                     |  |             |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |                                       | 2014                | 2015   | 2016        |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |                                       | +1.9                | -8   | +1.7        |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |                                       | NMF                 | 5922   | 6031        |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |                                       | 8.29                | 8.07   | 7.76        |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |                                       | 8776                | 8762   | 8331        |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |                                       | 7498                | 7812   | 8227        |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |                                       | 59.7                | 55.5   | 54.6        |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |                                       | --                  | +6   | +5          |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed Charge Cov. (%)  |                                       |                     |  |             |           | 278          | 288         | 292                      |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ANNUAL RATES   |                                       |                     |  |             |           | Past 10 Yrs. | Past 5 Yrs. | Est'd '14-'16 to '20-'22 |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| of change (per sh)   |                                       |                     |  |             |           | 10 Yrs.      | 5 Yrs.      | 20-'22                   |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenues   |                                       |                     |  |             |           | -2.0%        | -1.5%       | 1.5%                     |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| "Cash Flow"  |                                       |                     |  |             |           | 3.5%         | 5.0%        | 7.5%                     |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings   |                                       |                     |  |             |           | 8.5%         | 8.5%        | 6.5%                     |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dividends  |                                       |                     |  |             |           | --           | 11.5%       | 6.5%                     |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book Value   |                                       |                     |  |             |           | 3.0%         | 4.5%        | 6.5%                     |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cal-endar  | QUARTERLY REVENUES (\$ mill.)         |                     |  |             | Full Year |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Mar.31                                | Jun.30              | Sep.30   | Dec.31      |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2014   | 2523                                  | 1468                | 1430   | 1758        | 7179.0    |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2015   | 2111                                  | 1350                | 1486   | 1509        | 6456.0    |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2016   | 1801                                  | 1371                | 1587   | 1640        | 6399.0    |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2017   | 1829                                  | 1449                | 1527   | 1645        | 6450      |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2018   | 1900                                  | 1550                | 1600   | 1700        | 6750      |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cal-endar  | EARNINGS PER SHARE <sup>A</sup>       |                     |  |             | Full Year |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Mar.31                                | Jun.30              | Sep.30   | Dec.31      |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2014   | .75                                   | .30                 | .34  | .35         | 1.74      |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2015   | .73                                   | .25                 | .53  | .38         | 1.89      |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2016   | .59                                   | .45                 | .67  | .28         | 1.98      |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2017   | .71                                   | .33                 | .61  | .50         | 2.15      |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2018   | .80                                   | .40                 | .65  | .45         | 2.30      |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cal-endar  | QUARTERLY DIVIDENDS PAID <sup>B</sup> |                     |  |             | Full Year |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Mar.31                                | Jun.30              | Sep.30   | Dec.31      |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2013   | .255                                  | .255                | .255   | .255        | 1.02      |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2014   | .27                                   | .27                 | .27  | .27         | 1.08      |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2015   | .29                                   | .29                 | .29  | .29         | 1.16      |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2016   | .31                                   | .31                 | .31  | .31         | 1.24      |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2017   | .3325                                 | .3325               | .3325  | .3325       |           |              |             |                          |        |              |        |           |                                    |                    |        |   |        |                                   |      |      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

**BUSINESS:** CMS Energy Corporation is a holding company for Consumers Energy, which supplies electricity and gas to lower Michigan (excluding Detroit). Has 1.8 million electric, 1.7 million gas customers. Has 1,034 megawatts of nonregulated generating capacity. Sold Palisades nuclear plant in '07. Electric revenue breakdown: residential, 45%; commercial, 31%; industrial, 18%; other, 6%. Generating sources: coal, 27%; gas, 16%; other, 3%; purchased, 54%. Fuel costs: 44% of revenues. '16 reported deprec. rates: 3.9% electric, 2.9% gas, 9.8% other. Has 7,400 employees. Chairman: John G. Russell. President & CEO: Patricia K. Poppe. Incorporated: Michigan. Address: One Energy Plaza, Jackson, MI 49201. Tel.: 517-788-0550. Internet: www.cmsenergy.com.

**CMS Energy's utility subsidiary has filed a gas rate case.** Consumers Energy is seeking an increase of \$178 million, based on a 10.5% return on equity. The primary driver of the application is the need to earn a return on investments the utility has made to replace old equipment. The utility is also seeking a regulatory mechanism that will allow concurrent recovery of certain kinds of capital costs and a mechanism to decouple gas volume and revenues. An order is due by the end of August.

**An electric rate case is pending.** Consumers Energy filed for an increase of \$173 million, based on a 10.5% ROE. The staff of the Michigan commission raised its recommendation, and is now at about \$70 million, based on a 9.8% ROE. The utility self-implemented a \$130 million increase on October 1st. The final ruling is due by the end of March.

**We estimate steady earnings growth in 2017 and 2018.** Rate relief and expense reductions are the key factors. Our 2017 estimate is at the low end of CMS Energy's targeted range of \$2.15-\$2.18 a share, and our 2018 forecast is within management's guidance of \$2.29-\$2.33 a share. CMS Energy's goal for annual profit growth is 6%-8%.

**We expect a dividend increase at the board meeting in January.** This has been the typical practice since CMS Energy restored the common dividend 10 years ago. We think the directors will raise the annual disbursement by \$0.09 a share (6.8%), the same as a year ago. Dividend hikes are likely to come at about the same pace as earnings increases.

**The Michigan commission rejected the proposed buyout of a purchased-power contract with the owner of the Palisades nuclear plant.** The commission allowed Consumers Energy recovery of just \$137 million of the \$172 buyout price. Thus, the companies agreed to cancel the deal. The above-market contract will continue through its expiration in May of 2022.

**This stock is timely, but has a dividend yield that is low, by utility standards.** With the recent price above our 2020-2022 Target Price Range, total return potential is negative.

Paul E. Debbas, CFA December 15, 2017

## Exhibit 9

CON. EDISON

NYSE-ED

RECENT PRICE

75.88

P/E RATIO

17.8

(Trailing: 19.2)

(Median: 15.0)

RELATIVE P/E RATIO

0.93

DIV'D YLD

3.8%

VALUE LINE

TIMELINESS

4

Lowered 8/18/17

SAFETY

1

New 7/27/90

TECHNICAL

2

Lowered 2/9/18

BETA

.50

(1.00 = Market)

2021-23 PROJECTIONS

Price

Gain

Ann'l Total Return

High

85

(+10%)

7%

Low

70

(-10%)

2%

Insider Decisions

A

M

J

J

A

S

O

N

D

to Buy

11

9

8

11

8

8

11

8

8

Options

3

9

2

0

0

0

2

2

0

to Sell

0

0

0

0

1

0

0

0

0

Institutional Decisions

102017

202017

302017

to Buy

322

330

335

to Sell

336

323

322

Hld's(000)

197947

196270

197384

Percent shares traded

21

14

7

2002

2003

2004

2005

2006

2007

2008

2009

2010

2011

2012

2013

2014

2015

2016

2017

2018

2019

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21-23

39.65

43.51

40.24

47.66

47.14

48.23

49.62

46.36

45.69

44.17

41.62

42.27

44.11

42.85

39.59

37.60

38.80

39.80

Revenues per sh

43.00

5.44

5.12

4.54

5.27

5.28

5.77

5.99

5.86

6.24

6.61

7.15

7.45

7.30

7.93

7.89

8.40

9.15

“Cash Flow” per sh

10.50

3.13

2.83

2.32

2.99

2.95

3.48

3.36

3.14

3.47

3.57

3.86

3.93

3.62

4.05

3.94

4.05

4.20

4.30

Earnings per sh <sup>A</sup>

4.75

2.22

2.24

2.26

2.28

2.30

2.32

2.34

2.36

2.38

2.40

2.42

2.46

2.52

2.60

2.68

2.76

2.86

2.96

Div'd Decl'd per sh <sup>B</sup>

3.30

5.68

5.72

5.60

6.59

7.17

7.09

8.50

7.80

6.96

6.72

7.06

8.67

8.26

10.42

12.07

11.90

12.45

11.40

Cap'l Spending per sh

11.50

27.68

28.44

29.09

29.80

31.09

32.58

35.43

36.46

37.93

39.05

40.53

41.81

42.94

44.55

46.88

48.65

50.15

51.65

Book Value per sh <sup>C</sup>

56.50

213.93

225.84

242.51

245.29

257.46

272.02

273.72

281.12

291.62

292.89

292.87

292.87

292.88

293.00

305.00

311.00

312.00

313.00

Common Shs Outst'g <sup>D</sup>

316.00

13.3

14.3

18.2

15.1

15.5

13.8

12.3

12.5

13.3

15.1

15.4

14.7

15.9

15.6

18.8

20.0

**Bold figures are Value Line estimates**

Avg Ann'l P/E Ratio

16.5

.73

.82

.96

.80

.84

.73

.74

.83

.85

.95

.98

.83

.84

.79

.99

1.00

Relative P/E Ratio

.90

5.3%

5.5%

5.3%

5.0%

5.0%

4.8%

5.7%

6.0%

5.2%

4.5%

4.1%

4.3%

4.4%

4.1%

3.6%

3.4%

Avg Ann'l Div'd Yield

4.2%

CAPITAL STRUCTURE as of 9/30/17

LT Debt \$15694 mill. Due in 5 Yrs \$3585 mill.

LT Debt \$14651 mill. LT Interest \$667 mill.

(LT interest earned: 3.5x)

Leases, Uncapitalized Annual rentals \$61 mill.

Pension Assets-12/16 \$12472 mill.

Oblig \$14095 mill.

Pfd Stock None

Common Stock 310,068,797 shs.

as of 10/31/17

MARKET CAP: \$24 billion (Large Cap)

ELECTRIC OPERATING STATISTICS

2014

2015

2016

% Change Retail Sales (KWH)

-1.1

+1.9

-4

Avg. Indust. Use (MWH)

NA

NA

NA

Avg. Indust. Revs. per KWH (¢)

NA

NA

NA

Capacity at Peak (Mw)

NMF

NMF

NA

Peak Load, Summer (Mw)

13568

13721

NA

Annual Load Factor (%)

NMF

NMF

NMF

% Change Customers (yr-end)

NA

NA

NA

Fixed Charge Cov. (%)

366

370

352

ANNUAL RATES

Past 10 Yrs.

Past 5 Yrs.

Est'd '14-'16

of change (per sh)

10 Yrs.

5 Yrs.

to '20-'22

Revenues

-5.5%

-1.5%

.5%

“Cash Flow”

4.5%

4.5%

4.5%

Earnings

3.5%

2.5%

3.0%

Dividends

1.5%

2.0%

3.5%

Book Value

4.0%

3.5%

3.5%

Cal-endar

QUARTERLY REVENUES (\$ mill.)

Full Year

Mar.31

Jun.30

Sep.30

Dec.31

2015

3616

2788

3443

2707

12554

2016

3157

2794

3417

2707

12075

2017

3228

2633

3211

2628

11700

2018

3300

2750

3300

2750

12100

2019

3400

2825

3400

2825

12450

Cal-endar

EARNINGS PER SHARE <sup>A</sup>

Full Year

Mar.31

Jun.30

Sep.30

Dec.31

2015

1.26

.74

1.45

.60

4.05

2016

1.05

.77

1.47

.64

3.94

2017

1.27

.57

1.48

.73

4.05

2018

1.30

.63

1.60

.67

4.20

2019

1.30

.65

1.65

.70

4.30

Cal-endar

QUARTERLY DIVIDENDS PAID <sup>B</sup>

Full Year

Mar.31

Jun.30

Sep.30

Dec.31

2014

.63

.63

.63

.63

2.52

2015

.65

.65

.65

.65

2.60

2016

.67

.67

.67

.67

2.68

2017

.69

.69

.69

.69

2.76

2018

.715

LEGENDS

— 0.6 x Dividends p sh

divided by Interest Rate

..... Relative Price Strength

Options: Yes

Shaded area indicates recession

High:

52.9

49.3

46.3

51.0

62.7

66.0

64.0

68.9

72.3

81.9

89.7

84.9

Low:

43.1

34.1

32.6

41.5

48.6

53.6

54.2

52.2

56.9

63.5

72.1

74.6

Target Price Range

2021

2022

2023

120

100

80

64

48

32

24

20

16

12

8

% TOT. RETURN 1/18

THIS STOCK

VL ARITH. INDEX

1 yr.

11.8

17.3

3 yr.

29.7

38.0

5 yr.

72.1

85.6

BUSINESS:

Consolidated Edison, Inc. is a holding company for Consolidated Edison Company of New York, Inc. (CECONY), which sells electricity, gas, and steam in most of New York City and Westchester County. Also owns Orange and Rockland Utilities (O&R), which operates in New York and New Jersey. Has 3.6 million electric, 1.2 million gas customers. Pursues competitive energy opportunities through three wholly owned subsidiaries. Entered into midstream gas joint venture 6/16. Purchases most of its power. Fuel costs: 26% of revenues. '16 reported depreciation rates: 2.9%-3.1%. Has 15,000 employees. Chairman, President & CEO: John McAvoy, Inc.: New York. Address: 4 Irving Place, New York, New York 10003. Tel.: 212-460-4600. Internet: www.conedison.com.

We estimate that Consolidated Edison's earnings will advance modestly in 2018 and 2019.

The company's primary utility subsidiary, Consolidated Edison Company of New York, will benefit from rate increases each year. Electric and gas hikes of \$155.3 million (2.0%) and \$92.3 million (5.6%), respectively, took effect at the start of 2018. Electric and gas increases of \$155.2 million (1.9%) and \$89.4 million (5.1%) will go into effect at the start of 2019. In addition, the company's utilities continue to see customer conversions from oil heat to gas heat. And ConEd's clean energy (solar and wind) businesses are boosting their income by adding projects. Finally, ConEd has a 12.5% stake in a gas pipeline that is scheduled for an in-service date in late 2018. This represents a \$400 million investment for the company.

The board of directors raised the dividend in the first quarter of 2018. This is the usual timing of the annual increase. The board boosted the yearly disbursement by \$0.10 a share (3.6%). This was the largest increase in a long time and continued a pattern of accelerating dividend growth in recent years. ConEd's goal is a payout ratio in a range of 60%-70%.

Finances are strong.

The fixed-charge coverage and common-equity ratios are solid. The latter figure was augmented by the sale of 4.1 million common shares last August. Earned returns on equity are not exceptionally high, but have been relatively consistent in recent years as the utilities have earned (or have come close to earning) their allowed returns on equity. The company merits a Financial Strength rating of A+, our second highest.

The installation of smart meters is under way.

The \$1.4 billion investment is scheduled for completion by 2022, with the peak spending set to occur two years from now. All told, 5.4 million smart meters will be installed in New York City and Westchester.

This top-quality stock is ranked unfavorably for Timeliness.

The dividend yield is about average for a utility. Like most utility equities, the recent quotation is within our 2021-2023 Target Price Range. Accordingly, total return potential is unspectacular.

Paul E. Debbas, CFA

February 16, 2018



## Exhibit 9

DTE ENERGY CO. NYSE-DTE

RECENT PRICE114.35

P/E RATIO20.1

(Trailing: 20.9)

(Median: 16.0)

RELATIVE P/E RATIO0.99

DIV'D YLD3.1%

VALUE LINE

TIMELINESS2

Raised 9/22/17

SAFETY2

Raised 12/21/12

TECHNICAL3

Raised 12/1/17

BETA.65

(1.00 = Market)

High: 49.2

Low: 38.8

54.7

44.0

45.3

27.8

45.0

23.3

49.1

41.3

55.3

43.2

62.6

52.5

73.3

60.3

90.8

64.8

92.3

73.2

100.4

78.0

116.7

96.6

LEGENDS

0.67 x Dividends p sh

divided by Interest Rate

..... Relative Price Strength

Options: Yes

Shaded area indicates recession

2020-22 PROJECTIONS

Price120

Gain(+5%)

Ann'l Total Return5%

High120

Low85

(-25%)

(-3%)

Insider Decisions

F M A M J J A S O

to Buy1 0 0 0 0 0 0 0 0

Options12 0 0 1 0 2 0 0 0

to Sell2 1 0 2 2 1 2 0 0

Institutional Decisions

1Q20172020173Q2017

to Buy239257252

to Sell261242249

Hld's(000)138535139403138883

Percent shares traded21147

% TOT. RETURN 11/17

THIS STOCKVL ARITH. INDEX

1 yr.28.116.8

3 yr.56.830.2

5 yr.127.596.6

200120022003200420052006200720082009201020112012201320142015201620172018

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20-22

48.7140.3041.7640.8450.7450.9354.2857.2348.4550.5152.5751.0154.5669.5057.6059.2468.8072.00

6.988.316.956.818.148.198.488.269.389.789.579.7710.1311.859.4410.6012.2512.50

2.153.832.852.553.272.452.662.733.243.743.673.883.765.104.444.836.005.75

2.062.062.062.062.062.082.122.122.122.182.322.422.592.692.843.063.363.59

6.805.884.455.195.997.927.968.426.266.498.7710.5610.5911.5811.2611.4016.1514.40

28.4827.2631.3631.8532.4433.0235.8636.7737.9639.6741.4142.7844.7347.0548.8850.2252.8555.25

161.13167.46168.61174.21177.81177.14163.23163.02165.40169.43169.25172.35177.09176.99179.47179.43179.50179.50

19.3111.313.716.013.817.418.314.810.412.313.514.917.914.918.119.0

.99.62.78.85.73.94.97.89.69.78.85.951.01.78.91.99

5.0%4.8%5.3%5.0%4.6%4.9%4.4%5.2%6.3%4.8%4.7%4.2%3.8%3.5%3.5%3.3%

CAPITAL STRUCTURE as of 9/30/17

Total Debt \$12563 mill. Due in 5 Yrs \$3738 mill.

LT Debt \$11795 mill. LT Interest \$472 mill.

Incl. \$1 mill. capitalized leases and \$756 mill. Trust Preferred Securities.

(LT interest earned: 3.6x)

Leases, Uncapitalized Annual rentals \$33 mill.

Pension Assets-12/16 \$4012 mill.

Oblig \$5171 mill.

Pfd Stock None

Common Stock 179,390,286 shs.

MARKET CAP: \$21 billion (Large Cap)

ELECTRIC OPERATING STATISTICS

201420152016

% Change Retail Sales (KWH)-1.7-6+3.5

Avg. Indust. Use (MWH)NA NANA

Avg. Indust. Revs. per KWH (¢)NMF NMF NMF

Capacity at Peak (MW)NA NANA

Peak Load, Summer (MW)NA NANA

Annual Load Factor (%)NA NANA

% Change Customers (yr-end)NA NANA

Fixed Charge Cov. (%)357279300

ANNUAL RATES

Past Past Est'd '14-'16

of change (per sh) 10 Yrs. 5 Yrs. to '20-'22

Revenues2.5%4.0%4.0%

"Cash Flow"3.5%2.0%5.5%

Earnings5.5%6.0%6.0%

Dividends3.5%5.5%7.0%

Book Value4.0%4.0%4.5%

Cal-endar

QUARTERLY REVENUES (\$ mill.)

Mar.31 Jun.30 Sep.30 Dec.31

Full Year

2014393026982595307812301

2015298422682598248710337

2016256622622928287410630

2017323628553245301412350

2018340030003450315013000

Cal-endar

EARNINGS PER SHARE A

Mar.31 Jun.30 Sep.30 Dec.31

Full Year

20141.84.70.881.685.10

20151.53.611.47.834.44

20161.37.841.88.734.83

20172.23.991.511.276.00

20181.901.001.651.205.75

Cal-endar

QUARTERLY DIVIDENDS PAID B

Mar.31 Jun.30 Sep.30 Dec.31

Full Year

2014.655.655.655.692.66

2015.69.69.69.732.08

2016.73.73.73.772.96

2017.825.825.825.825

2018.8825

BUSINESS:

DTE Energy Company is a holding company for DTE Electric (formerly Detroit Edison), which supplies electricity in Detroit and a 7,600-square-mile area in southeastern Michigan, and DTE Gas (formerly Michigan Consolidated Gas). Customers: 2.1 mill. electric, 1.3 mill. gas. Has various nonutility operations. Electric revenue breakdown: residential, 48%; commercial, 34%; industrial, 13%; other, 5%. Generating sources: coal, 67%; nuclear, 17%; gas, 1%; purchased, 15%. Fuel costs: 52% of revenues. '16 reported deprec. rates: 3.5% electric, 2.4% gas. Has 10,000 employees. Chairman & CEO: Gerard M. Anderson. President & COO: Jerry Norcia, Inc.: MI. Address: One Energy Plaza, Detroit, MI 48226-1279. Tel.: 313-235-4000. Internet: www.dteenergy.com.

DTE Energy's gas utility has filed a general rate case.

DTE Gas requested a tariff increase of \$85 million, based on a 10.5% return on equity. Among other things, the utility wants to accelerate its gas main-replacement program from 25 years to 15 years. A ruling is due by late September.

DTE Electric has a rate case pending, as well.

The utility filed for a hike of \$231 million, based on a 10.5% ROE. It self-implemented a \$125 million increase at the start of November. The staff of the Michigan Public Service Commission (MPSC) recommended a boost of \$71 million, based on a 9.8% ROE. The MPSC's order is due in April.

Another regulatory matter is in front of the MPSC.

DTE Electric is seeking a certificate of need to build a 1,100-megawatt gas-fired plant at a cost of nearly \$1 billion. This would begin commercial operation in 2022, and would replace capacity from old coal-fired plants that would be retired. A decision is due by the end of April.

DTE Energy's board of directors has increased the dividend.

The annual

payout was raised by \$0.23 a share (7%), effective with the January payout. The company's goal is to provide 7% dividend growth each year through 2020.

Investors should not be alarmed by the earnings decline we estimate for 2018.

The comparison (especially in the March quarter) is difficult because we include mark-to-market accounting gains or losses in our earnings presentation. These boosted the bottom line by \$0.39 a share in the first nine months of 2017. Aside from this, DTE Energy is benefiting from rate relief at its utilities and growth from its nonutility activities. It has begun construction of the NEXUS gas pipeline, which is scheduled for completion in the third quarter of 2018. The company's 50% stake will result in an investment estimated at \$1.25 billion.

This stock is timely, but its dividend yield does not stand out among utilities.

In addition, with the recent price near the upper end of our 2020-2022 Target Price Range, total return potential is minimal, despite DTE Energy's good earnings and dividend growth prospects.

Paul E. Debbas, CFA

December 15, 2017

## Exhibit 9

DOMINION ENERGY

NYSE-D

RECENT PRICE

74.11

P/E RATIO

13.4

(Trailing: 14.6)

MEDIAN: 19.0

RELATIVE P/E RATIO

0.70

DIV'D YLD

4.6%

VALUE LINE

TIMELINESS

4

Lowered 8/11/17

SAFETY

2

Raised 9/11/98

TECHNICAL

2

Lowered 2/9/18

BETA

.65

(1.00 = Market)

2021-23 PROJECTIONS

Price

115

Gain

(+55%)

Ann'l Total Return

15%

High

85

Low

85

Gain

(+15%)

Ann'l Total Return

8%

Insider Decisions

A

M

J

J

A

S

O

N

D

to Buy

0

0

0

0

0

0

0

0

0

Options

0

6

1

0

0

0

0

0

0

To Sell

0

0

0

0

0

0

0

0

1

Institutional Decisions

102017

202017

302017

to Buy

434

463

472

to Sell

414

401

405

Hld's(000)

465004

459958

461217

Percent shares traded

15

10

5

2002

2003

2004

2005

2006

2007

2008

2009

2010

2011

2012

2013

2014

2015

2016

2017

2018

2019

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21-23

16.58

18.57

20.54

25.96

23.61

27.17

27.93

25.24

26.17

25.24

22.73

22.56

21.25

19.59

18.70

19.55

19.25

19.70

Revenues per sh

21.00

4.45

3.97

4.18

3.70

4.91

5.08

5.07

4.82

5.11

5.04

5.24

5.47

5.71

5.98

6.33

8.45

7.80

8.35

"Cash Flow" per sh

9.75

2.41

1.96

2.13

1.50

2.40

2.13

3.04

2.64

2.89

2.76

2.75

3.09

3.05

3.20

3.44

5.08

4.10

4.40

Earnings per sh <sup>A</sup>

5.25

1.29

1.29

1.30

1.34

1.38

1.46

1.58

1.75

1.83

1.97

2.11

2.25

2.40

2.59

2.80

3.04

3.34

3.68

Div'd Decl'd per sh <sup>B</sup>

4.65

2.17

5.20

3

16.57

16.20

16.79

14.96

18.50

16.31

17.28

18.66

20.66

20.09

18.34

20.02

19.74

21.24

23.26

26.85

28.40

29.45

Cap'l Spending per sh

7.75

616.20

650.40

680.40

695.00

698.00

576.80

583.20

599.40

580.80

569.70

576.10

581.50

585.30

596.30

627.80

643.50

654.00

658.00

Common Shs Outst'g <sup>D</sup>

670.00

12.0

15.2

15.1

24.9

16.0

20.6

13.8

12.7

14.3

17.3

18.9

19.2

23.0

22.1

21.3

15.4

Avg Ann'l P/E Ratio

19.0

.66

.87

.80

1.33

.86

1.09

.83

.85

.91

1.09

1.20

1.08

1.21

1.11

1.12

.75

Relative P/E Ratio

1.05

4.4%

4.3%

4.0%

3.6%

3.6%

3.3%

3.8%

5.2%

4.9%

4.1%

4.1%

3.8%

3.4%

3.7%

3.8%

3.9%

Avg Ann'l Div'd Yield

4.7%

CAPITAL STRUCTURE as of 9/30/17

Total Debt \$36734 mill.

Due in 5 Yrs \$15323 mill.

LT Debt \$30886 mill.

LT Interest \$1226 mill.

(LT interest earned: 2.9x)

Leases, Uncapitalized

Annual rentals \$72 mill.

Pension Assets-12/16

\$7016 mill.

Oblig \$8132 mill.

Pfd Stock

None

Common Stock

643,529,769 shs.

as of 10/13/17

MARKET CAP: \$48 billion (Large Cap)

ELECTRIC OPERATING STATISTICS

2014

2015

2016

% Change Retail Sales (KWH)

+1.6

+7

NA

Avg. Indust. Use (MWH)

13847

13433

NA

Avg. Indust. Revs. per KWH (¢)

6.12

6.17

NA

Capacity at Peak (Mw)

NA

NA

NA

Peak Load, Summer (Mw)

NA

NA

NA

Annual Load Factor (%)

NA

NA

NA

% Change Customers (yr-end)

+1.0

+9

NA

Fixed Charge Cov. (%)

266

352

310

ANNUAL RATES

Past

Past

Est'd '14-'16

10 Yrs.

5 Yrs.

21-'23

Revenues

-1.5%

-5.0%

1.0%

"Cash Flow"

3.5%

4.0%

7.0%

Earnings

5.0%

3.0%

7.0%

Dividends

7.0%

7.0%

8.5%

Book Value

2.5%

1.5%

6.0%

Cal-

QUARTERLY REVENUES (\$ mill.)

Full

endar

Mar.31

Jun.30

Sep.30

Dec.31

Year

2015

3409

2747

2971

2556

11683

2016

2921

2598

3132

3086

11737

2017

3384

2813

3179

3210

12586

2018

3450

2850

3200

3100

12600

2019

3550

2900

3300

3200

12950

Cal-

EARNINGS PER SHARE <sup>A</sup>

Full

endar

Mar.31

Jun.30

Sep.30

Dec.31

Year

2015

.91

.70

1.00

.60

3.20

2016

.88

.73

1.10

.73

3.44

2017

1.01

.62

1.03

2.40

5.08

2018

1.05

.90

1.20

.95

4.10

2019

1.15

.95

1.30

1.00

4.40

Cal-

QUARTERLY DIVIDENDS PAID <sup>B</sup>

Full

endar

Mar.31

Jun.30

Sep.30

Dec.31

Year

2014

.60

.60

.60

.60

2.40

2015

.6475

.6475

.6475

.6475

2.59

2016

.70

.70

.70

.70

2.80

2017

.755

.755

.755

.77

3.04

2018

.835

High:

49.4

48.5

39.8

45.1

53.6

55.6

68.0

80.9

79.9

79.0

85.3

81.7

Target Price Range

Low:

39.8

31.3

27.1

36.1

42.1

48.9

51.9

63.1

64.5

66.3

70.9

72.8

2021

2022

2023

LEGENDS

— 0.71 x Dividends p sh divided by Interest Rate

..... Relative Price Strength

2-for-1 split 11/07

Options: Yes

Shaded area indicates recession

% TOT. RETURN 1/18

THIS STOCK

VL ARITH. INDEX

1 yr.

4.1

17.3

3 yr.

11.3

38.0

5 yr.

70.2

85.6

BUSINESS:

Dominion Energy, Inc. (formerly Dominion Resources) is a holding company for Virginia Power & North Carolina Power, which serve 2.6 mill. customers in VA & northeastern NC. Serves 2.3 mill. gas customers in OH, WV, & UT. Other ops. incl. independent power production. Owns 70.9% of Dominion Midstream Partners. Acq'd Questar 9/16. Elec. rev. breakdown: residential, 46%; commercial, 32%; industrial, 7%; other, 15%. Generating sources: nuclear, 31%; gas, 31%; coal, 24%; other, 6%; purch., 8%. Fuel costs: 25% of revs. '16 reported depr. rates: 2.3%-4.1%. Has 16,200 emp ls. Chairman, Pres. & CEO: Thomas F. Farrell II. Inc.: VA. Address: 120 Tredegar St., P.O. Box 26532, Richmond, VA 23261-6532. Tel.: 804-819-2000. Web: www.dominionenergy.com.

Dominion Energy has agreed to acquire SCANA.

Dominion would pay \$7.1 billion in stock for the parent of South Carolina Electric & Gas, which has been troubled by the cancellation of its nuclear construction project due to extensive delays and cost overruns. Dominion is willing to forgo recovery of \$1.7 billion of the project's costs, but will walk away from the deal if the South Carolina commission and/or legislature insist on conditions that would reduce the value of the acquisition to the company. Dominion expects to complete the transaction by the third quarter, but the price of SCANA's stock is well below the value of Dominion's offer. This indicates the market's skepticism that the acquisition will be completed. Our estimates and projections exclude SCANA.

Tax reform is benefiting Dominion's bottom line.

A credit for the revaluation of deferred taxes boosted share net by \$1.53 in the fourth quarter of 2017 (included in our earnings presentation). Dominion estimates that the lower federal tax rate will add \$0.10-\$0.15 a share to profits this year. Accordingly, we raised our 2018 earnings estimate by \$0.10 a

share, to \$4.10. This is within the company's targeted range of \$3.80-\$4.25 a share.

Some large capital projects are coming on line.

The Cove Point liquefied natural gas facility should come on line in early March (a few months behind schedule). Virginia Power is building a 1,588-megawatt gas-fired plant that is scheduled for an in-service date in December at a cost of \$1.3 billion. These projects should add to Dominion's earning power. We forecast profit growth in 2019 in line with management's annual goal of 6%-8%.

The board of directors raised the dividend for the second-straight quarter.

The latest increase was \$0.065 a share, which would make this year's payment 10% above last year's. Dominion's goal is 10% annual growth through 2020. The high payout ratio is manageable thanks to the distributions the company gets from its stake in Dominion Midstream Partners.

This stock is untimely, but has appeal for income-oriented investors.

The dividend yield is about a percentage point above the utility average, and total return potential to 2021-2023 is respectable.

Paul E. Debbas, CFA

February 16, 2018



## Exhibit 9

[illegible]



## Exhibit 9

[illegible]

## Exhibit 9

ENTERGY CORP. NYSE:ETR

RECENT PRICE83.13P/E RATIO16.9(Trailing: 13.0)(Median: 12.0)RELATIVE P/E RATIO0.83DIV YLD4.3%VALUE LINE

TIMELINESS4Lowered 12/1/17

SAFETY3Lowered 3/22/13

TECHNICAL2Raised 12/8/17

BETA.65(1.00 = Market)

High: 94.0

Low: 66.8

125.0

127.5

86.6

84.3

74.5

74.5

72.6

92.0

90.3

82.1

87.9

LEGENDS

0.75 x Dividends p sh

divided by Interest Rate

Relative Price Strength

Options: Yes

Shaded area indicates recession

2020-22 PROJECTIONS

Price95

Gain(+15%)

Ann'l Total Return7%

HighLow65

Options to Buy0

Options to Sell3

0710100086

300200406

Insider Decisions

F M A M J J A S O

to Buy000000000

Options0710100086

to Sell300200406

Institutional Decisions

1Q20172Q20173Q2017

to Buy274235241

to Sell225264245

Hld's(000)167400167258165036

Percent shares traded302010

200120022003200420052006200720082009201020112012201320142015201620172018

43.5937.3440.1746.6946.6153.9459.4769.1556.8264.2763.6757.9463.8669.7164.5460.5561.6560.85

6.417.627.438.338.1810.6911.7312.8913.2916.5417.5315.9816.2517.6817.7118.7218.9017.45

3.083.683.693.934.405.365.606.206.306.667.556.024.965.775.816.886.704.85

1.281.341.601.892.162.162.583.003.003.243.323.323.323.323.343.423.503.58

6.256.886.856.516.729.4410.2913.9212.9913.3315.2118.1815.7314.8216.7917.2820.8520.40

33.7835.2438.0238.2635.7140.4540.7142.0745.5447.5350.8151.7354.0055.8351.8945.1247.3048.55

220.73222.42228.90216.83216.83202.67193.12189.36189.12178.75176.36177.81178.37179.24178.39179.13180.00180.00

12.511.513.815.116.314.319.316.612.011.69.111.213.212.912.510.9

.64.63.79.80.87.771.021.00.80.74.57.71.74.68.63.57

3.3%3.2%3.1%3.2%3.0%2.8%2.4%2.9%4.0%4.2%4.9%4.9%5.1%4.5%4.6%4.6%

Revenues per sh59.75

"Cash Flow" per sh19.00

Earnings per shA5.25

Div'd Decl'd per shB+C3.80

Cap'l Spending per sh19.50

Book Value per shC53.00

Common Shs Outst'gD180.00

Avg Ann'l P/E Ratio15.5

Relative P/E Ratio.95

Avg Ann'l Div'd Yield4.7%

CAPITAL STRUCTURE as of 9/30/17

Total Debt \$16224 mill. Due in 5 Yrs \$5535.2 mill.

LT Debt \$14000 mill. LT Interest \$659.7 mill.

Incl. \$582.3 mill. of securitization bonds.

(LT interest earned: 2.7x)

Leases, Uncapitalized Annual rentals \$76.7 mill.

Pension Assets-12/16 \$5171.2 mill.

Oblig \$7142.6 mill.

Pfd Stock \$203.2 mill. Pfd Div'd \$13.8 mill.

825,105 sh. 4.32%-7.55%, \$100 par; 250,000 sh.

8.75%, all without sinking fund.

Common Stock 180,251,407 shs.

as of 10/31/17

MARKET CAP: \$15 billion (Large Cap)

ELECTRIC OPERATING STATISTICS

201420152016

% Change Retail Sales (KWH) +2.9+1.3+3

Avg. Indust. Use (MWH) 951957NA

Avg. Indust. Revs. per KWH(c) 6.005.555.09

Capacity at Peak (MW) 2436724504NA

Peak Load, Summer (MW) 204722173021387

Annual Load Factor (%) 6561NA

% Change Customers (yr-end) +6+1.0+8

Fixed Charge Cov. (%)

309223258

ANNUAL RATES

Past Past Est'd '14-'16

of change (per sh) 10 Yrs. 5 Yrs. 20-'22

Revenues 3.0%1.0%-1.5%

"Cash Flow" 7.0%2.5%1.0%

Earnings 3.0%-2.0%-2.5%

Dividends 5.0%1.0%2.0%

Book Value 3.0%1.0%.5%

Cal-endar

QUARTERLY REVENUES (\$ mill.)

Mar.31Jun.30Sep.30Dec.31

Full Year

2014320929973458283112495

2015292027133371250911513

2016261024633125264810846

2017258826193243265011100

2018255026003200260010950

Cal-endar

EARNINGS PER SHARE A

Mar.31Jun.30Sep.30Dec.31

Full Year

20142.271.091.68.745.77

20151.65.831.901.435.81

20161.283.162.16.286.88

2017.922.972.21.606.70

20181.001.101.751.004.85

Cal-endar

QUARTERLY DIVIDENDS PAID B+C

Mar.31Jun.30Sep.30Dec.31

Full Year

2013.83.83.83.833.32

2014.83.83.83.833.32

2015.83.83.83.853.34

2016.85.85.85.873.42

2017.87.87.87.89

BUSINESS:

Entergy Corporation supplies electricity to 2.9 million customers through subsidiaries in Arkansas, Louisiana, Mississippi, Texas, and New Orleans (regulated separately from Louisiana). Distributes gas to 202,000 customers in Louisiana. Has a nonutility subsidiary that owns six nuclear units (one no longer operating). Electric revenue breakdown: residential, 37%; commercial, 27%; industrial, 26%; other, 10%. Generating sources: gas, 35%; nuclear, 31%; coal, 7%; purchased, 27%. Fuel costs: 28% of revenues. '16 reported depreciation rate: 2.8%. Has 13,600 employees. Chairman & CEO: Leo P. Denault. Incorporated: Delaware. Address: 639 Loyola Avenue, P.O. Box 61000, New Orleans, Louisiana 70161. Telephone: 504-576-4000. Internet: www.entergy.com.

Entergy's transformation to an almost entirely regulated company will take a year longer than initially expected.

In recent years, unfavorable conditions in the power markets, rising costs, and operating problems have hurt the profitability of the company's nonregulated nuclear units. So, Entergy closed one plant, sold another, and will shut its remaining units over the next five years. The company had expected to close the Palisades plant in Michigan at the end of 2018, but will continue with the power-sale contract that runs through May of 2022. The utility purchasing the power had agreed to buy out the contract, but the Michigan regulators did not approve the full buyout price.

The company is focusing on its regulated utility operations. Entergy Louisiana is building a 980-megawatt plant scheduled for completion in 2019 at a cost of \$869 million and a 994-mw facility for 2020 at a cost of \$872 million. Entergy Texas will construct a 993-mw plant for 2021 at a cost of \$937 million. Smaller units are being proposed for the New Orleans and Louisiana jurisdictions. Entergy also wants to spend about \$900 million to

install advanced meters. This plan was approved by the regulators in Louisiana, Mississippi, and Arkansas, and awaits rulings in Texas and New Orleans.

Entergy's utilities benefit from load growth and formula rate plans. While many utilities are seeing little or no growth in demand, Entergy's service area has a healthy industrial sector. The company also has formula rate plans in Louisiana, Mississippi, and Arkansas, which provide for annual rate relief.

Tax credits have skewed Entergy's profits in recent years. In 2017, the tax rate will be unusually low for the third-consecutive year. We assume no such credit in 2018, which is why we forecast a significant earnings decline next year.

The board of directors raised the dividend in the fourth quarter. The increase was two cents a share (2.3%). This untimely stock has a dividend yield that is about a percentage point above the utility average. However, with the recent price above the midpoint of our 2020-2022 Target Price Range, total return potential is unimpressive.

Paul E. Debbas, CFA December 15, 2017

|   |   |   |   |   |
|---|---|---|---|---|
| <p>(A) Diluted EPS. Excl. nonrec. gains (losses): '01, 15¢; '02, (\$1.04); '03, 33¢; '05, (21¢); '12, (\$1.26); '13, (\$1.14); '14, 55¢; '15, (\$6.99); '16, (\$10.14); '17, (\$1.16). '14 EPS don't sum '16, '2017 Value Line, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without warranties of any kind. The PUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is strictly for subscriber's own, non-commercial, internal use. No part of it may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating or marketing any printed or electronic publication, service or product.</p> | <p>due to rounding. Next earnings report due early Feb. (B) Div'ds historically paid in early Mar., June, Sept., &amp; Dec. ■ Div'd reinvest. plan avail. † Shareholder invest. plan avail. (C) Incl. def'd</p> | <p>charges. In '16: \$34.32/sh. (D) In mill. (E) Rate base: Net orig. cost. Allowed ROE (blended): 9.95%; earned on avg. com. eq., '16: 12.8%. Regulatory Climate: Average.</p> | <p><b>Company's Financial Strength</b> B++<br/><b>Stock's Price Stability</b> 95<br/><b>Price Growth Persistence</b> 10<br/><b>Earnings Predictability</b> 60</p> | <p><b>To subscribe call 1-800-VALUELINE</b></p> |
|---|---|---|---|---|



# Exhibit 9

| NEXTERA ENERGY NYSE-NEE                             |                                |                 |   |               |           |        |        |        |        | RECENT PRICE | 149.56 | P/E RATIO | 13.6   | (Trailing: 14.3 Median: 16.0) | RELATIVE P/E RATIO | 0.71                                  | DIV'D YLD | 3.0%                        | VALUE LINE         |        |
|---|--------------------------------|-----------------|---|---------------|-----------|--------|--------|--------|--------|--------------|--------|-----------|--------|-------------------------------|--------------------|---------------------------------------|-----------|-----------------------------|--------------------|--------|
| TIMELINESS  | 2                              | Lowered 12/8/17 | High: 72.8  | 73.8          | 60.6      | 56.3   | 61.2   | 72.2   | 89.8   | 110.8        | 112.6  | 132.0     | 159.4  | 159.6                         |                    |                                       |           |                             | Target Price Range |        |
| SAFETY  | 1                              | Raised 2/16/18  | Low: 53.7   | 33.8          | 41.5      | 45.3   | 49.0   | 58.6   | 69.8   | 84.0         | 93.7   | 102.2     | 117.3  | 147.1                         |                    |                                       |           |                             | 2021 2022 2023     |        |
| TECHNICAL   | 3                              | Lowered 2/9/18  | LEGENDS<br>0.87 x Dividends p sh divided by Interest Rate<br>Relative Price Strength<br>2-for-1 split 3/05<br>Options: Yes<br>Shaded area indicates recession |               |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| BETA  | .65                            | (1.00 = Market) |   |               |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| 2021-23 PROJECTIONS                                 |                                |                 |   |               |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| Price   |                                | Gain            |   | Ann'l Total   |           | Return |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| High  | 175                            | (+15%)          |   | 7%            |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| Low   | 145                            | (-5%)           |   | 3%            |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| Insider Decisions                                   |                                |                 |   |               |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| A M J J A S O N D                                   |                                |                 |   |               |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| to Buy  |                                | 0               | 0   | 0             | 0         | 0      | 0      | 0      | 0      | 0            |        |           |        |                               |                    |                                       |           |                             |                    |        |
| Options   |                                | 1               | 1   | 0             | 0         | 1      | 0      | 0      | 1      | 0            |        |           |        |                               |                    |                                       |           |                             |                    |        |
| to Sell   |                                | 1               | 3   | 0             | 0         | 1      | 2      | 1      | 1      | 1            |        |           |        |                               |                    |                                       |           |                             |                    |        |
| Institutional Decisions                             |                                |                 |   |               |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
|   |                                | 10/2017         | 20/2017   | 30/2017       |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| to Buy  |                                | 506             | 520   | 489           |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| to Sell   |                                | 539             | 507   | 534           |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| Hld's(000)  |                                | 403694          | 394716  | 390847        |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
|   |                                |                 |   |               |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
|   |                                | Percent         | 15  |               |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
|   |                                | shares          | 10  |               |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
|   |                                | traded          | 5   |               |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
|   |                                |                 |   |               |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| 2002  | 2003                           | 2004            | 2005  | 2006          | 2007      | 2008   | 2009   | 2010   | 2011   | 2012         | 2013   | 2014      | 2015   | 2016                          | 2017               | 2018                                  | 2019      | © VALUE LINE PUB. LLC 21-23 |                    |        |
| 22.74   | 26.13                          | 28.27           | 30.00   | 38.75         | 37.47     | 40.13  | 37.82  | 36.39  | 36.88  | 33.62        | 34.80  | 38.42     | 37.93  | 34.52                         | 36.50              | 36.00                                 | 35.15     | Revenues per sh             |                    | 40.00  |
| 4.51  | 5.36                           | 5.60            | 6.18  | 6.77          | 6.85      | 8.03   | 8.75   | 9.62   | 9.29   | 8.69         | 10.54  | 12.10     | 12.92  | 12.97                         | 16.10              | 15.15                                 | 15.65     | "Cash Flow" per sh          |                    | 19.25  |
| 2.01  | 2.45                           | 2.46            | 2.32  | 3.23          | 3.27      | 4.07   | 3.97   | 4.74   | 4.82   | 4.56         | 4.83   | 5.60      | 6.06   | 5.78                          | 10.47              | 7.65                                  | 8.30      | Earnings per sh A           |                    | 10.25  |
| 1.16  | 1.20                           | 1.30            | 1.42  | 1.50          | 1.64      | 1.78   | 1.89   | 2.00   | 2.20   | 2.40         | 2.64   | 2.90      | 3.08   | 3.48                          | 3.93               | 4.48                                  | 4.82      | Div'd Decl'd per sh B = +   |                    | 5.90   |
| 3.44  | 3.75                           | 3.75            | 4.09  | 9.22          | 12.32     | 12.80  | 14.52  | 13.89  | 15.93  | 22.31        | 15.36  | 15.84     | 18.17  | 20.59                         | 22.65              | 20.00                                 | 18.70     | Cap'l Spending per sh       |                    | 18.75  |
| 17.48   | 18.91                          | 20.25           | 21.52   | 24.49         | 26.35     | 28.57  | 31.35  | 34.36  | 35.92  | 37.90        | 41.47  | 44.96     | 48.97  | 52.01                         | 59.90              | 61.90                                 | 64.10     | Book Value per sh C         |                    | 76.50  |
| 365.51  | 368.53                         | 372.24          | 394.85  | 405.40        | 407.35    | 408.92 | 413.62 | 420.86 | 416.00 | 424.00       | 435.00 | 443.00    | 461.00 | 468.00                        | 471.00             | 500.00                                | 535.00    | Common Shs Outst'g D        |                    | 535.00 |
| 14.2  | 12.6                           | 13.6            | 17.9  | 13.7          | 18.9      | 14.5   | 13.4   | 10.8   | 11.5   | 14.4         | 16.6   | 17.3      | 16.9   | 20.7                          | 13.4               | Bold figures are Value Line estimates |           | Avg Ann'l P/E Ratio         |                    | 15.5   |
| .78   | .72                            | .72             | .95   | .74           | 1.00      | .87    | .89    | .69    | .72    | .92          | .93    | .91       | .85    | 1.09                          | .66                |                                       |           | Relative P/E Ratio          |                    | .85    |
| 4.1%  | 3.9%                           | 3.9%            | 3.4%  | 3.4%          | 2.7%      | 3.0%   | 3.5%   | 3.9%   | 4.0%   | 3.6%         | 3.3%   | 3.0%      | 3.0%   | 2.9%                          | 2.8%               |                                       |           | Avg Ann'l Div'd Yield       |                    | 3.7%   |
| CAPITAL STRUCTURE as of 9/30/17                     |                                |                 |   |               |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| Total Debt \$34959 mill. Due in 5 Yrs \$14938 mill. |                                |                 |   |               |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| LT Debt \$30345 mill. LT Interest \$1274 mill.      |                                |                 |   |               |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| (LT interest earned: 4.8x)                          |                                |                 |   |               |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| Pension Assets-12/16 \$3651 mill.                   |                                |                 |   |               |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| Pfd Stock None                                      |                                |                 |   |               |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| Common Stock 470,397,581 shs.                       |                                |                 |   |               |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| MARKET CAP: \$70 billion (Large Cap)                |                                |                 |   |               |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| ELECTRIC OPERATING STATISTICS                       |                                |                 |   |               |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
|   |                                | 2014            | 2015  | 2016          |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| % Change Retail Sales (KWH)                         |                                | +5.2            | +5.6  | -8            |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| Avg. Indust. Use (MWH)                              |                                | 294             | 277   | 255           |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| Avg. Indust. Revs. per KWH (¢)                      |                                | 6.95            | 6.69  | 6.11          |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| Capacity at Peak (Mw)                               |                                | 27055           | 26073   | NA            |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| Peak Load, Summer (Mw)                              |                                | 22900           | 22717   | NA            |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| Annual Load Factor (%)                              |                                | NA              | NA  | NA            |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| % Change Customers (yr-end)                         |                                | +1.4            | +1.4  | +1.3          |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| Fixed Charge Cov. (%)                               |                                |                 |   |               |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
|   |                                | 316             | 348   | 339           |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| ANNUAL RATES  |                                |                 |   |               |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
|   |                                | Past            | Past  | Est'd '14-'16 |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| of change (per sh)                                  |                                | 10 Yrs.         | 5 Yrs.  | to '21-'23    |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| Revenues  |                                | 1.5%            | -   | 1.0%          |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| "Cash Flow"   |                                | 7.5%            | 6.5%  | 6.0%          |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| Earnings  |                                | 8.0%            | 5.0%  | 8.5%          |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| Dividends   |                                | 8.5%            | 9.0%  | 9.5%          |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| Book Value  |                                | 8.0%            | 7.5%  | 6.5%          |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| Cal-endar   | QUARTERLY REVENUES (\$ mill.)  |                 |   |               | Full Year |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
|   | Mar.31                         | Jun.30          | Sep.30  | Dec.31        |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| 2015  | 4104                           | 4358            | 4954  | 4070          | 17486     |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| 2016  | 3835                           | 3817            | 4805  | 3698          | 16155     |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| 2017  | 3972                           | 4404            | 4808  | 4011          | 17195     |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| 2018  | 4200                           | 4600            | 5000  | 4200          | 18000     |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| 2019  | 4400                           | 4800            | 5200  | 4400          | 18800     |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| Cal-endar   | EARNINGS PER SHARE A           |                 |   |               | Full Year |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
|   | Mar.31                         | Jun.30          | Sep.30  | Dec.31        |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| 2015  | 1.45                           | 1.59            | 1.93  | 1.10          | 6.06      |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| 2016  | 1.41                           | .93             | 1.62  | 1.82          | 5.78      |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| 2017  | 1.91                           | 1.68            | 1.79  | 5.09          | 10.47     |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| 2018  | 1.80                           | 1.85            | 2.25  | 1.75          | 7.65      |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| 2019  | 2.15                           | 2.20            | 2.25  | 1.70          | 8.30      |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| Cal-endar   | QUARTERLY DIVIDENDS PAID B = + |                 |   |               | Full Year |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
|   | Mar.31                         | Jun.30          | Sep.30  | Dec.31        |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| 2014  | .725                           | .725            | .725  | .725          | 2.90      |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| 2015  | .77                            | .77             | .77   | .77           | 3.08      |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| 2016  | .87                            | .87             | .87   | .87           | 3.48      |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| 2017  | .9825                          | .9825           | .9825   | .9825         | 3.93      |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |
| 2018  |                                |                 |   |               |           |        |        |        |        |              |        |           |        |                               |                    |                                       |           |                             |                    |        |

Business: NextEra Energy, Inc. (formerly FPL Group, Inc.) is a holding company for Florida Power & Light Company (FPL), which provides electricity to 4.9 million customers in a 27,650-sq.-mi. area in eastern & southern Florida. NextEra Energy Resources is a non-regulated power generator with nuclear, gas, & wind ownership. Has a 79.9% stake in NextEra Energy Partners. Rev. breakdown: residential, 55%; commercial, 36%; industrial & other, 9%. Generating sources: gas, 70%; nuclear, 23%; coal, 4%; purchased, 3%. Fuel costs: 25% of revs. '16 reported depr. rate (utility): 3.4%. Has 13,800 employees. Chairman, President and CEO: James L. Robo. Inc.: Florida. Address: 700 Universe Blvd., Juno Beach, FL 33408. Tel.: 561-694-4000. Internet: www.nexteraenergy.com.

The new federal tax law is a boon for NextEra Energy. The revaluation of deferred taxes boosted share earnings by almost \$4.00 in the fourth quarter of 2017. In addition, the lower tax rate will add \$0.45 a share to earnings in 2018. On the utility side, Florida Power & Light will use its tax reduction to compensate for the \$1.3 billion it spent for service restoration after extensive hurricane damage last year. FPL might also forgo rate relief it would have sought for 2021 and 2022. We have raised our 2018 earnings estimate by \$0.60 a share. This is due mainly to the aforementioned tax benefit, but also to the company's strong performance. FPL received a \$211 million rate hike at the start of the year. The utility's customer growth is above average, at more than 1% annually. NextEra Energy Resources is growing through the acquisition of wind and solar projects, but this subsidiary is more than just a renewable-energy unit. Two natural gas pipelines began commercial operation last year, and another is scheduled for completion in 2018. Our 2018 share-profit estimate is within the company's targeted range of \$7.45-\$7.95 a share.

share. (Note: NextEra's "adjusted" earnings, which exclude some items we include, was \$6.70 a share in 2017.) We have raised the company's Financial Strength rating from A to A+ and the stock's Safety rank from 2 to 1 (Highest). We forecast strong profit growth in 2019. FPL is building a 1,750-megawatt gas-fired plant that is scheduled for completion in mid-2019 at a cost of \$1.2 billion. When the facility achieves commercial operation, FPL will get another rate increase. Our 2019 share-net estimate is within NextEra's guidance of \$8.00-\$8.50. We expect a sizable dividend increase at the upcoming board meeting. We estimate a raise of \$0.55 a share (14%) in the annual payout, which is at the top end of NextEra's target of 12%-14% growth through 2018. With this declaration, NextEra will state its goal for beyond 2018. This timely stock was one of the top performers among utility issues in 2017. The share price soared 31% last year. However, neither the yield nor the 3- to 5-year total return potential stands out among utilities. Paul E. Debbas, CFA February 16, 2018







# Exhibit 9

| IDACORP, INC. NYSE-IDA  |         |                    |  |      |      |      |      |      |      | RECENT PRICE | 83.25 | P/E RATIO | 20.3 | (Trailing: 20.3<br>Median: 14.0) | RELATIVE P/E RATIO | 0.98 | DIV'D YLD | 2.9% | VALUE LINE         |      |  |      |  |  |  |  |  |  |  |  |
|-------------------------|---------|--------------------|--|------|------|------|------|------|------|--------------|-------|-----------|------|----------------------------------|--------------------|------|-----------|------|--------------------|------|--|------|--|--|--|--|--|--|--|--|
| TIMELINESS              | 2       | Raised 12/22/17    | High: 40.2   | 39.2 | 35.1 | 32.8 | 37.8 | 42.7 | 45.7 | 54.7         | 70.1  | 70.5      | 83.4 | 100.0                            |                    |      |           |      | Target Price Range | 2020 | 2021   | 2022 |  |  |  |  |  |  |  |  |
| SAFETY                  | 2       | Raised 8/2/13      | Low: 29.0  | 30.1 | 21.9 | 20.9 | 30.0 | 33.9 | 38.2 | 43.1         | 50.2  | 55.4      | 65.0 | 77.5                             |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
| TECHNICAL               | 1       | Raised 1/5/18      | LEGENDS<br>0.80 x Dividends p sh<br>divided by Interest Rate<br>Relative Price Strength<br>Options: Yes<br>Shaded area indicates recession |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
| BETA                    | .70     | (1.00 = Market)    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
| 2020-22 PROJECTIONS     |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
| Price                   | 85      | Gain (Nil)         |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
| High                    | 85      | Ann'l Total Return |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
| Low                     | 60      | (-30%)             |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
| Insider Decisions       |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
| M                       | A       | M                  | J  | J    | A    | S    | O    | N    |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
| to Buy                  | 0       | 0                  | 0  | 0    | 0    | 0    | 0    | 0    | 0    |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
| Options                 | 10      | 0                  | 0  | 0    | 0    | 0    | 0    | 0    | 0    |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
| to Sell                 | 3       | 0                  | 0  | 0    | 0    | 0    | 0    | 0    | 0    |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
| Institutional Decisions |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
| 10/2017                 | 20/2017 | 30/2017            |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      | % TOT. RETURN 12/17<br>THIS STOCK VL ARITH.' INDEX<br>1 yr. 16.4 15.8<br>3 yr. 50.1 30.1<br>5 yr. 144.2 92.5 |      |  |  |  |  |  |  |  |  |
| to Buy                  | 95      | 139                | 116  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
| to Sell                 | 125     | 91                 | 113  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
| Hlds(000)               | 47507   | 45985              | 45708  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
| Percent shares traded   | 15      | 10                 | 5  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |
|                         |         |                    |  |      |      |      |      |      |      |              |       |           |      |                                  |                    |      |           |      |                    |      |  |      |  |  |  |  |  |  |  |  |



# Exhibit 9

| GREAT PLAINS EN'GY NYSE-GXP  |  |  |  |  |  |  |  |  |  | RECENT PRICE                         | 33.89        | P/E RATIO    | NMF (Trailing:NMF Median: 16.0) | RELATIVE P/E RATIO | NMF          | DIV'D YLD    | 3.5%         | VALUE LINE   | Target Price Range |  |              |  |  |  |
|--|--|--|--|--|--|--|--|--|--|--------------------------------------|--------------|--------------|---------------------------------|--------------------|--------------|--------------|--------------|--------------|--------------------|--|--------------|--|--|--|
| TIMELINESS — Suspended 7/21/17<br>SAFETY 3 Lowered 12/26/08<br>TECHNICAL — Suspended 7/21/17<br>BETA .75 (1.00 = Market)           |  |  |  |  |  |  |  |  |  | High: 32.8<br>Low: 27.1              | 33.4<br>26.9 | 29.3<br>15.6 | 20.5<br>10.2                    | 19.9<br>16.6       | 22.1<br>16.3 | 22.8<br>19.5 | 24.9<br>20.4 | 29.5<br>23.8 | 30.3<br>24.1       | 32.7<br>25.8   | 34.6<br>26.7 |  |  |  |
| 2020-22 PROJECTIONS<br>Price 40<br>Gain (+20%)<br>Ann'l Total Return 8%<br>Low 25 (-25%) -3%                                       |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    | Target Price Range<br>2020 2021 2022<br>64<br>48<br>40<br>32<br>24<br>20<br>16<br>12<br>8<br>6                           |              |  |  |  |
| Insider Decisions<br>F M A M J J A S O<br>to Buy 0 0 0 0 0 0 0 0 0<br>Options 0 1 1 0 0 2 0 0 2<br>to Sell 0 0 0 0 0 0 0 0 0       |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
| Institutional Decisions<br>10/2017 20/2017 30/2017<br>to Buy 190 182 177<br>to Sell 169 177 166<br>Hld's(000) 211740 213579 211734 |  |  |  |  |  |  |  |  |  | Percent shares traded 30<br>20<br>10 |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    | % TOT. RETURN 11/17<br>THIS STOCK 34.8<br>VL ARITH. INDEX 16.8<br>1 yr. 34.8 16.8<br>3 yr. 46.5 30.2<br>5 yr. 104.1 96.6 |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    | © VALUE LINE PUB. LLC 20-22  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |
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|  |  |  |  |  |  |  |  |  |  |                                      |              |              |                                 |                    |              |              |              |              |                    |  |              |  |  |  |

(A) Diluted earnings. Excl. nonrec. gains (losses): '01, (\$2.01); '02, (5¢); '03, 29¢; '04, (7¢); '09, 12¢; gain (losses) on disc. ops.: '03, (13¢); '04, 10¢; '05, (3¢); '08, 35¢. '14 & '16

EPS don't sum due to rounding. Next egs. report due late Feb. (B) Div'ds historically paid in mid-Mar., June, Sept. & Dec. Div'd reinvest. plan avail. (C) Incl. intang. In '16: \$5.65/sh.

(D) In mill. (E) Rate base: Fair value. Rate allowed on com. eq. in MO in '17: 9.5%; in KS in '15: 9.3%; earned on avg. com. eq., '16: 6.7%. Regulatory Climate: MO, Below Avg.; KS, Avg.

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## Exhibit 9

[illegible]

(A) Diluted earnings. Next earnings report due late February. (B) Dividends historically paid in mid-March, June, September, and December. ■ Dvd reinvestment plan available. (C) In mil-

lions, adjusted for split. **(D)** Rate allowed on common equity in '16: 10.2%; earned on common equity, '16: 10.4%. Regulatory Climate: Above Average. **(E)** Includes regulatory assets.

In 2016: \$164.9 mill., \$4.76 per share.

|                              |    |
|------------------------------|----|
| Company's Financial Strength | A  |
| Stock's Price Stability      | 85 |
| Price Growth Persistence     | 70 |
| Earnings Predictability      | 90 |

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# Exhibit 9

| EVERSOURCE ENERGY NYSE-ES  |        |                 |   |        | RECENT PRICE | 57.54  | P/E RATIO | 17.5 (Trailing: 18.7; Median: 17.0) | RELATIVE P/E RATIO | 0.91   | DIV'D YLD | 3.5%   | VALUE LINE |        |        |        |        |   |        |
|--|--------|-----------------|---|--------|--------------|--------|-----------|-------------------------------------|--------------------|--------|-----------|--------|------------|--------|--------|--------|--------|---|--------|
| TIMELINESS   | 3      | Lowered 1/19/18 | High: 33.6  | 31.6   | 26.5         | 32.2   | 36.5      | 40.9                                | 45.7               | 56.7   | 56.8      | 60.4   | 66.1       | 65.0   |        |        |        | Target Price Range  |        |
| SAFETY   | 1      | Raised 5/22/15  | Low: 26.2   | 17.2   | 19.0         | 24.7   | 30.0      | 33.5                                | 38.6               | 41.3   | 44.6      | 50.0   | 54.1       | 56.8   |        |        |        | 2021 2022 2023  |        |
| TECHNICAL  | 2      | Raised 2/16/18  | LEGENDS<br>0.80 x Dividends p sh divided by Interest Rate<br>Relative Price Strength<br>Options: Yes<br>Shaded area indicates recession |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        | 120<br>100<br>80<br>64<br>48<br>32<br>24<br>20<br>16<br>12<br>8 |        |
| BETA   | .65    | (1.00 = Market) |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| 2021-23 PROJECTIONS  |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| Price  | 75     | Gain (+30%)     | Ann'l Total Return  |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| High   | 75     |                 | 10%   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| Low  | 60     | (+5%)           | 5%  |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| Insider Decisions  |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| A M J J A S O N D  |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| to Buy 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0   |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| Options to Sell 0 1 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0  |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| Institutional Decisions  |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| 10/2017 20/2017 30/2017  |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| to Buy 268 270 274   |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| to Sell 246 253 232  |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| Hld's(000) 250335 253282 253377  |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| Percent shares traded 30 20 10   |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 © VALUE LINE PUB. LLC 21-23  |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| 40.89  | 47.53  | 51.82           | 41.85   | 44.64  | 37.27        | 37.22  | 30.97     | 27.76                               | 25.21              | 19.98  | 23.16     | 24.42  | 25.08      | 24.11  | 24.15  | 24.60  | 25.25  | Revenues per sh   | 27.50  |
| 6.32   | 5.80   | 5.00            | 5.46  | 3.69   | 4.82         | 6.16   | 4.96      | 5.68                                | 4.88               | 4.03   | 5.22      | 4.56   | 4.94       | 5.46   | 5.75   | 6.15   | 6.55   | "Cash Flow" per sh  | 8.00   |
| 1.08   | 1.24   | .91             | .98   | .82    | 1.59         | 1.86   | 1.91      | 2.10                                | 2.22               | 1.89   | 2.49      | 2.58   | 2.76       | 2.96   | 3.10   | 3.30   | 3.50   | Earnings per sh A   | 4.25   |
| .53  | .58    | .63             | .68   | .73    | .78          | .83    | .95       | 1.03                                | 1.10               | 1.32   | 1.47      | 1.57   | 1.67       | 1.78   | 1.90   | 2.02   | 2.14   | Div'd Decl'd per sh B   | 2.50   |
| 3.86   | 4.31   | 4.85            | 5.89  | 5.49   | 7.14         | 8.06   | 5.17      | 5.41                                | 6.08               | 4.69   | 4.62      | 5.06   | 5.44       | 6.24   | 8.55   | 9.15   | 8.20   | Cap'l Spending per sh   | 5.75   |
| 17.33  | 17.73  | 17.80           | 18.46   | 18.14  | 18.65        | 19.38  | 20.37     | 21.60                               | 22.65              | 29.41  | 30.49     | 31.47  | 32.64      | 33.80  | 35.00  | 36.30  | 37.70  | Book Value per sh C   | 42.50  |
| 127.56   | 127.70 | 129.03          | 131.59  | 154.23 | 156.22       | 155.83 | 175.62    | 176.45                              | 177.16             | 314.05 | 315.27    | 316.98 | 317.19     | 316.89 | 316.89 | 316.89 | 316.89 | Common Shs Outst'g D  | 316.89 |
| 16.1   | 13.4   | 20.8            | 19.8  | 27.1   | 18.7         | 13.7   | 12.0      | 13.4                                | 15.4               | 19.9   | 16.9      | 17.9   | 18.1       | 18.7   | 19.5   | 19.5   | 19.5   | Avg Ann'l P/E Ratio   | 16.0   |
| .88  | .76    | 1.10            | 1.05  | 1.46   | .99          | .82    | .80       | .85                                 | .97                | 1.27   | .95       | .94    | .91        | .98    | .95    | .95    | .95    | Relative P/E Ratio  | .90    |
| 3.0%   | 3.5%   | 3.3%            | 3.5%  | 3.3%   | 2.6%         | 3.2%   | 4.2%      | 3.6%                                | 3.2%               | 3.5%   | 3.5%      | 3.4%   | 3.3%       | 3.2%   | 3.1%   | 3.1%   | 3.1%   | Avg Ann'l Div'd Yield   | 3.7%   |
| CAPITAL STRUCTURE as of 9/30/17  |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| Total Debt \$11444 mill. Due in 5 Yrs \$3718.4 mill.   |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| LT Debt \$10468 mill. LT Interest \$418.7 mill.  |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| (LT interest earned: 4.8x)   |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| Leases, Uncapitalized Annual rentals \$14.1 mill.  |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| Pension Assets-12/16 \$4076.0 mill.  |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| Oblig \$5242.3 mill.   |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| Pfd Stock \$155.6 mill. Pfd Div'd \$7.6 mill.  |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| Incl. 2,324,000 shs \$1.90-\$3.28 rates (\$50 par) not subject to mandatory redemption, call. at \$50.50-\$54.00; 430,000 shs 4.25%-4.78% not subject to mandatory redemption, call. at \$102.80-\$103.63.   |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| Common Stock 316,885,808 shs. as of 10/31/17   |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| MARKET CAP: \$18 billion (Large Cap)   |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| 5800.1 5439.4 4898.2 4465.7 6273.8 7301.2 7741.9 7954.8 7639.1 7650 7800 8000 Revenues (\$mill)  |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        | 8700  |        |
| 296.2 335.6 377.8 400.3 533.0 793.7 827.1 886.0 949.8 995 1060 1120 Net Profit (\$mill)  |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        | 1370  |        |
| 29.7% 34.9% 36.6% 29.9% 34.0% 35.0% 36.2% 37.9% 36.9% 37.0% 25.0% 25.0% Income Tax Rate  |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        | 25.0%   |        |
| 15.8% 4.6% 7.1% 8.6% 2.3% 1.4% 2.4% 2.9% 3.9% 5.0% 4.0% 3.0% AFUDC % to Net Profit   |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        | 2.0%  |        |
| 60.4% 57.2% 55.1% 53.4% 43.7% 44.3% 45.9% 45.6% 44.8% 49.5% 50.0% 50.5% Long-Term Debt Ratio   |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        | 51.0%   |        |
| 38.1% 41.5% 43.6% 45.3% 55.4% 54.8% 53.2% 53.6% 54.4% 49.5% 49.0% 49.0% Common Equity Ratio  |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        | 48.5%   |        |
| 7926.2 8629.5 8741.8 8856.0 16675 17544 18738 19313 19697 22375 23400 24425 Total Capital (\$mill)   |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        | 27800   |        |
| 8207.9 8840.0 9567.7 10403 16605 17576 18647 19892 21351 23375 25525 27300 Net Plant (\$mill)  |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        | 29700   |        |
| 5.4% 5.4% 5.8% 5.9% 4.2% 5.5% 5.3% 5.5% 5.8% 5.5% 5.5% 5.5% Return on Total Cap'l  |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        | 6.0%  |        |
| 9.4% 9.1% 9.6% 9.7% 5.7% 8.1% 8.2% 8.4% 8.7% 9.0% 9.0% 9.5% Return on Shr. Equity  |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        | 10.0%   |        |
| 9.6% 9.2% 9.8% 9.8% 5.7% 8.2% 8.2% 8.5% 8.8% 9.0% 9.0% 9.5% Return on Com Equity E   |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        | 10.0%   |        |
| 5.3% 4.7% 5.0% 5.0% 1.6% 3.4% 3.5% 3.4% 3.5% 3.5% 3.5% 3.5% Retained to Com Eq   |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        | 4.0%  |        |
| 45% 50% 49% 50% 72% 59% 58% 61% 60% 61% 61% 61% All Div'ds to Net Prof   |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        | 58%   |        |
| BUSINESS: Eversource Energy (formerly Northeast Utilities) is the parent of utilities that have 3.1 mill. electric, 504,000 gas, 230,000 water customers. Supplies power to most of Connecticut and gas to part of Connecticut; supplies power to 3/4 of New Hampshire's population; supplies power to western Massachusetts and parts of eastern Massachusetts & gas to central & eastern Massachusetts;  |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| supplies water to CT, MA, & NH. Acq'd NSTAR 4/12; Aquarion 12/17. Electric rev. breakdown: residential, 52%; commercial, 36%; industrial, 5%; other, 7%. Fuel costs: 33% of revs. '16 reported deprec. rate: 3.0%. Has 8,300 empls. Chairman, Pres. & CEO: James J. Judge, Inc. MA. Address: 300 Cadwell Drive, Springfield, MA 01104. Tel.: 413-785-5871. Internet: www.eversource.com.   |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| Eversource Energy completed the acquisition of Aquarion Water in early December. The company paid \$880 million in cash for the water utility, which serves nearly 230,000 customers in Connecticut (mostly), Massachusetts, and New Hampshire. Eversource also assumed \$795 million of debt and borrowed \$900 million to finance the purchase. The earnings from the addition of Aquarion Water should offset the lost income from the generating assets that Eversource's utility in New Hampshire has sold and is selling. We estimate profits will advance 6% this year and next. This is within the company's goal of 5%-7% yearly growth. Eversource's utility in Massachusetts received rate relief at the start of February. It was granted (before the pass-through of federal tax cuts to customers) \$37 million, based on a 10% return on equity. The utility will receive additional annual increases to compensate for the effects of inflation. Connecticut Light & Power reached a settlement that, if approved by the state regulators, will provide a tariff hike of \$97 million on May 1st, \$33 million a year later, and \$25 million a year after that, |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| based on a 9.25% ROE. Spending on electric transmission is also boosting the company's earning power. (There is some uncertainty about what the federally allowed ROE will be, but even in the worst case it will stay above the allowed ROEs for Eversource's distribution business.) On the gas side, the company is benefiting from the conversion of oil heating customers to gas. A proposed transmission project has had a setback. Eversource wants to build a line to connect New England and Quebec. However, the New Hampshire Site Evaluation Committee denied the project's siting application. Eversource will seek reconsideration of this decision. It will have to write off some \$200 million of development costs if the project is canceled. The board of directors raised the dividend. The quarterly payout was increased by \$0.03 a share (6.3%). Eversource's goal is 5%-7% annual dividend growth, the same as for earnings. This high-quality stock has a dividend yield and 3- to 5-year total return potential that are about average for a utility.  |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |
| Paul E. Debbas, CFA February 16, 2018  |        |                 |   |        |              |        |           |                                     |                    |        |           |        |            |        |        |        |        |   |        |

# Exhibit 9

| XCEL ENERGY NDQ-XEL     |        |                 |   | RECENT PRICE          | 45.29   | P/E RATIO          | 20.6 | (Trailing: 19.4 Median: 15.0) | RELATIVE P/E RATIO | 1.00 | DIV'D YLD | 3.4% | VALUE LINE |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|-------------------------|--------|-----------------|---|-----------------------|---------|--------------------|------|-------------------------------|--------------------|------|-----------|------|------------|------|--------------------|------|------|------|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
| TIMELINESS              | 2      | Raised 8/4/17   | High: 23.6  | 25.0                  | 22.9    | 21.9               | 24.4 | 27.8                          | 29.9               | 31.8 | 37.6      | 38.3 | 45.4       | 52.2 | Target Price Range | 2020 | 2021 | 2022 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| SAFETY                  | 1      | Raised 5/1/15   | Low: 17.8   | 19.6                  | 15.3    | 16.0               | 19.8 | 21.2                          | 25.8               | 26.8 | 27.3      | 31.8 | 35.2       | 40.0 |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TECHNICAL               | 1      | Raised 1/12/18  | LEGENDS<br>0.68 x Dividends p sh divided by Interest Rate<br>..... Relative Price Strength<br>Options: Yes<br>Shaded area indicates recession |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| BETA                    | .60    | (1.00 = Market) |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2020-22 PROJECTIONS     |        |                 |   | Price                 | Gain    | Ann'l Total Return |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High                    | 50     | (+10%)          | 6%  |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Low                     | 40     | (-10%)          | 1%  |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insider Decisions       |        |                 |   | M A M J J A S O N     |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Buy                  | 0      | 0               | 0   | 0                     | 0       | 0                  | 1    | 0                             | 0                  |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Options                 | 0      | 0               | 0   | 0                     | 0       | 0                  | 0    | 0                             | 0                  |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Sell                 | 0      | 0               | 0   | 0                     | 0       | 0                  | 1    | 0                             | 0                  |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional Decisions |        |                 |   | 10/2017               | 20/2017 | 30/2017            |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Buy                  | 292    | 294             | 286   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Sell                 | 251    | 242             | 246   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Hld's(000)              | 411894 | 416718          | 418292  |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   | Percent shares traded |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   | 15                    |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   | 10                    |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   | 5                     |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|                         |        |                 |   |                       |         |                    |      |                               |                    |      |           |      |            |      |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |



# Exhibit 9

| FIRSTENERGY NYSE-FE                                |                                       |                 |  |        |           |        |        |        |        | RECENT PRICE | 30.89  | P/E RATIO     | 12.6   | (Trailing: 13.5 Median: 16.0) | RELATIVE P/E RATIO | 0.66                  | DIV'D YLD | 4.7%                             | VALUE LINE |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
|--|---------------------------------------|-----------------|--|--------|-----------|--------|--------|--------|--------|--------------|--------|---------------|--------|-------------------------------|--------------------|-----------------------|-----------|----------------------------------|------------|--|-------|-----------------------------------|-----------------------|--|--|--|-------|--|--|--|--|--|
| TIMELINESS   | 3                                     | Raised 8/11/17  | High: 75.0   | 84.0   | 53.6      | 47.8   | 46.5   | 51.1   | 46.8   | 40.8         | 41.7   | 36.6          | 35.2   | 34.1                          | Target Price Range |                       |           |                                  |            | 2021   | 2022  | 2023                              |                       |  |  |  |       |  |  |  |  |  |
| SAFETY   | 3                                     | Lowered 2/22/13 | Low: 57.8  | 41.2   | 35.3      | 33.6   | 36.1   | 40.4   | 31.3   | 30.0         | 28.9   | 29.3          | 27.9   | 29.3                          |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| TECHNICAL  | 3                                     | Lowered 2/9/18  | LEGENDS<br>0.72 x Dividends p sh<br>divided by Interest Rate<br>Relative Price Strength<br>Options: Yes<br>Shaded area indicates recession |        |           |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| BETA   | .70                                   | (1.00 = Market) |  |        |           |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| 2021-23 PROJECTIONS                                |                                       |                 |  |        |           |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| Price  | 50                                    | Gain (+60%)     | Ann'l Total  |        |           |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| High   | 50                                    | 30              | 16%  |        |           |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| Low  | 30                                    | (-5%)           | 4%   |        |           |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| Insider Decisions                                  |                                       |                 |  |        |           |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            | % TOT. RETURN 1/18<br>THIS STOCK VL ARITH. INDEX<br>1 yr. 13.7 17.3<br>3 yr. -7.0 38.0<br>5 yr. 2.2 85.6 |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| A  | M                                     | J               | A  | S      | O         | N      | D      |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| to Buy   | 0                                     | 0               | 0  | 0      | 1         | 0      | 0      |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| Options  | 0                                     | 3               | 0  | 0      | 4         | 0      | 3      |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| to Sell  | 0                                     | 0               | 0  | 0      | 0         | 0      | 0      |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| Institutional Decisions                            |                                       |                 |  |        |           |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| 10/2017  | 274                                   | 269             | 258  |        |           |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| to Buy   | 274                                   | 269             | 258  |        |           |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| to Sell  | 222                                   | 228             | 229  |        |           |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| Hlds(000)  | 382370                                | 388940          | 401521   |        |           |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
|  |                                       |                 |  |        |           |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| 2002   | 2003                                  | 2004            | 2005   | 2006   | 2007      | 2008   | 2009   | 2010   | 2011   | 2012         | 2013   | 2014          |        |                               |                    |                       |           | 2015                             | 2016       | 2017   | 2018  | 2019                              | © VALUE LINE PUB. LLC |  |  |  |       |  |  |  |  |  |
| 40.83  | 37.31                                 | 37.76           | 36.35  | 36.03  | 42.00     | 44.70  | 41.70  | 43.76  | 38.87  | 36.57        | 35.60  | 35.74         | 35.48  | 32.92                         | 31.45              | 29.80                 | 27.30     | Revenues per sh                  |            |  |       |                                   | 29.75                 |  |  |  |       |  |  |  |  |  |
| 6.45   | 4.79                                  | 7.60            | 7.55   | 7.22   | 8.34      | 9.04   | 8.80   | 8.50   | 5.75   | 6.05         | 6.30   | 4.55          | 6.33   | 6.53                          | 6.40               | 6.20                  | 5.90      | "Cash Flow" per sh               |            |  |       |                                   | 6.75                  |  |  |  |       |  |  |  |  |  |
| 2.54   | 1.47                                  | 2.77            | 2.84   | 3.82   | 4.22      | 4.38   | 3.32   | 3.25   | 1.88   | 2.13         | 2.97   | .85           | 2.00   | 2.10                          | 2.60               | 2.40                  | 2.60      | Earnings per sh <sup>A</sup>     |            |  |       |                                   | 3.00                  |  |  |  |       |  |  |  |  |  |
| 1.50   | 1.50                                  | 1.91            | 1.71   | 1.85   | 2.05      | 2.20   | 2.20   | 2.20   | 2.20   | 2.20         | 1.65   | 1.44          | 1.44   | 1.44                          | 1.44               | 1.44                  | 1.44      | Div'd Decl'd per sh <sup>B</sup> |            |  |       |                                   | 1.60                  |  |  |  |       |  |  |  |  |  |
| 3.35   | 2.60                                  | 2.57            | 3.66   | 4.12   | 5.36      | 9.47   | 7.23   | 6.44   | 5.45   | 7.09         | 6.90   | 8.42          | 6.83   | 6.93                          | 6.60               | 5.85                  | 4.65      | Cap'l Spending per sh            |            |  |       |                                   | 5.00                  |  |  |  |       |  |  |  |  |  |
| 23.92  | 25.13                                 | 26.04           | 27.86  | 28.30  | 29.45     | 27.17  | 28.08  | 28.03  | 31.75  | 31.29        | 30.32  | 29.49         | 29.33  | 14.11                         | 15.40              | 17.45                 | 19.80     | Book Value per sh <sup>C</sup>   |            |  |       |                                   | 24.00                 |  |  |  |       |  |  |  |  |  |
| 297.64   | 329.84                                | 329.84          | 329.84   | 319.21 | 304.84    | 304.84 | 304.84 | 304.84 | 418.22 | 418.22       | 418.63 | 421.10        | 423.56 | 442.34                        | 445.00             | 478.00                | 540.00    | Common Shs Outst'g <sup>D</sup>  |            |  |       |                                   | 548.00                |  |  |  |       |  |  |  |  |  |
| 13.0   | 22.5                                  | 14.1            | 16.1   | 14.2   | 15.6      | 15.6   | 13.0   | 11.7   | 22.4   | 21.1         | 13.1   | 39.8          | 17.0   | 15.9                          | 12.0               | Avg Ann'l P/E Ratio   |           |                                  |            |  |       |                                   | 13.5                  |  |  |  |       |  |  |  |  |  |
| .71  | 1.28                                  | .74             | .86  | .77    | .83       | .94    | .87    | .74    | 1.41   | 1.34         | .74    | 2.10          | .86    | .83                           | .60                | Relative P/E Ratio    |           |                                  |            |  |       |                                   | .75                   |  |  |  |       |  |  |  |  |  |
| 4.6%   | 4.5%                                  | 4.9%            | 3.7%   | 3.4%   | 3.1%      | 3.2%   | 5.1%   | 5.8%   | 5.2%   | 4.9%         | 4.3%   | 4.3%          | 4.2%   | 4.3%                          | 4.6%               | Avg Ann'l Div'd Yield |           |                                  |            |  |       |                                   | 4.0%                  |  |  |  |       |  |  |  |  |  |
| CAPITAL STRUCTURE as of 9/30/17                    |                                       |                 |  |        |           |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| Total Debt \$22665 mill. Due in 5 Yrs \$8216 mill. |                                       |                 |  |        |           |        |        |        |        | 13627        | 12712  | 13339         | 16258  | 15294                         | 14903              | 15049                 | 15029     | 14562                            | 14000      | 14250  | 14750 | Revenues (\$mill)                 |                       |  |  |  | 16250 |  |  |  |  |  |
| LT Debt \$21089 mill. LT Interest \$995 mill.      |                                       |                 |  |        |           |        |        |        |        | 1342.0       | 1015.0 | 991.0         | 752.0  | 891.0                         | 1245.0             | 356.0                 | 844.0     | 892.0                            | 1155       | 1290   | 1395  | Net Profit (\$mill)               |                       |  |  |  | 1660  |  |  |  |  |  |
| Incl. \$75 mill. capitalized leases.               |                                       |                 |  |        |           |        |        |        |        | 36.7%        | 19.6%  | 38.6%         | 41.3%  | 41.1%                         | 36.1%              | 5.6%                  | 35.7%     | 37.8%                            | 38.0%      | 25.0%  | 25.0% | Income Tax Rate                   |                       |  |  |  | 25.0% |  |  |  |  |  |
| (LT interest earned: 2.3x)                         |                                       |                 |  |        |           |        |        |        |        | 3.9%         | 12.8%  | 16.6%         | 9.3%   | 8.1%                          | 6.0%               | 33.1%                 | 13.9%     | 11.5%                            | 7.0%       | 6.0%   | 5.0%  | AFUDC % to Net Profit             |                       |  |  |  | 4.0%  |  |  |  |  |  |
| Leases, Uncapitalized Annual rentals \$125 mill.   |                                       |                 |  |        |           |        |        |        |        | 52.4%        | 58.2%  | 59.5%         | 54.2%  | 53.7%                         | 55.5%              | 60.7%                 | 60.7%     | 74.5%                            | 75.5%      | 66.5%  | 65.5% | Long-Term Debt Ratio              |                       |  |  |  | 63.0% |  |  |  |  |  |
| Pension Assets-12/16 \$6213 mill.                  |                                       |                 |  |        |           |        |        |        |        | 47.7%        | 41.8%  | 40.5%         | 45.8%  | 46.3%                         | 44.5%              | 39.3%                 | 39.3%     | 25.5%                            | 24.5%      | 28.0%  | 34.5% | Common Equity Ratio               |                       |  |  |  | 37.0% |  |  |  |  |  |
| Pfd Stock None                                     |                                       |                 |  |        |           |        |        |        |        | 17383        | 20467  | 21124         | 28996  | 28263                         | 28523              | 31596                 | 31613     | 24433                            | 27750      | 29900  | 31175 | Total Capital (\$mill)            |                       |  |  |  | 35600 |  |  |  |  |  |
| Oblig \$9246 mill.                                 |                                       |                 |  |        |           |        |        |        |        | 17723        | 19164  | 19788         | 30337  | 32903                         | 33252              | 35783                 | 37214     | 29387                            | 30675      | 31750  | 32475 | Net Plant (\$mill)                |                       |  |  |  | 34700 |  |  |  |  |  |
| Common Stock 444,858,003 shs.                      |                                       |                 |  |        |           |        |        |        |        | 9.7%         | 6.9%   | 6.3%          | 4.0%   | 4.9%                          | 6.0%               | 2.7%                  | 4.3%      | 5.7%                             | 6.0%       | 6.0%   | 6.0%  | Return on Total Cap'l             |                       |  |  |  | 6.0%  |  |  |  |  |  |
| MARKET CAP: \$14 billion (Large Cap)               |                                       |                 |  |        |           |        |        |        |        | 16.2%        | 11.9%  | 11.6%         | 5.7%   | 6.8%                          | 9.8%               | 2.9%                  | 6.8%      | 14.3%                            | 17.0%      | 13.0%  | 13.0% | Return on Shr. Equity             |                       |  |  |  | 12.5% |  |  |  |  |  |
| ELECTRIC OPERATING STATISTICS                      |                                       |                 |  |        |           |        |        |        |        | 16.2%        | 11.9%  | 11.6%         | 5.7%   | 6.8%                          | 9.8%               | 2.9%                  | 6.8%      | 14.3%                            | 17.0%      | 14.5%  | 12.5% | Return on Com Equity <sup>E</sup> |                       |  |  |  | 12.5% |  |  |  |  |  |
|  |                                       |                 |  |        |           |        |        |        |        | 8.1%         | 4.0%   | 3.8%          | NMF    | NMF                           | 2.6%               | NMF                   | 1.9%      | 4.5%                             | 7.5%       | 6.5%   | 6.0%  | Retained to Com Eq                |                       |  |  |  | 6.0%  |  |  |  |  |  |
|  |                                       |                 |  |        |           |        |        |        |        | 50%          | 66%    | 68%           | 117%   | 103%                          | 74%                | NMF                   | 72%       | 68%                              | 55%        | 58%  | 56%   | All Div'ds to Net Prof            |                       |  |  |  | 53%   |  |  |  |  |  |
| Fixed Charge Cov. (%)                              |                                       |                 |  |        |           |        |        |        |        | 118          | 206    | 208           |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| ANNUAL RATES                                       |                                       |                 |  |        |           |        |        |        |        | Past         | Past   | Est'd '14-'16 |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| of change (per sh)                                 |                                       |                 |  |        |           |        |        |        |        | 10 Yrs.      | 5 Yrs. | to '21-'23    |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| Revenues   |                                       |                 |  |        |           |        |        |        |        | -5%          | -3.5%  | -2.0%         |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| "Cash Flow"  |                                       |                 |  |        |           |        |        |        |        | -2.5%        | -5.5%  | 2.0%          |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| Earnings   |                                       |                 |  |        |           |        |        |        |        | -6.0%        | -10.0% | 9.0%          |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| Dividends  |                                       |                 |  |        |           |        |        |        |        | -2.5%        | -8.0%  | 1.5%          |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| Book Value   |                                       |                 |  |        |           |        |        |        |        | -1.0%        | -3.5%  | Nil           |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| Cal-endar  | QUARTERLY REVENUES (\$ mill.)         |                 |  |        | Full Year |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
|  | Mar.31                                | Jun.30          | Sep.30   | Dec.31 |           |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| 2015   | 3897                                  | 3468            | 4123   | 3541   | 15029     |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| 2016   | 3869                                  | 3401            | 3917   | 3375   | 14562     |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| 2017   | 3547                                  | 3309            | 3714   | 3430   | 14000     |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| 2018   | 3650                                  | 3450            | 3700   | 3450   | 14250     |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| 2019   | 3750                                  | 3550            | 3900   | 3550   | 14750     |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| Cal-endar  | EARNINGS PER SHARE <sup>A</sup>       |                 |  |        | Full Year |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
|  | Mar.31                                | Jun.30          | Sep.30   | Dec.31 |           |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| 2015   | .53                                   | .46             | .95  | .06    | 2.00      |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| 2016   | .77                                   | .34             | .89  | .10    | 2.10      |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| 2017   | .69                                   | .58             | .92  | .41    | 2.60      |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| 2018   | .70                                   | .50             | .85  | .35    | 2.40      |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| 2019   | .75                                   | .55             | .90  | .40    | 2.60      |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| Cal-endar  | QUARTERLY DIVIDENDS PAID <sup>B</sup> |                 |  |        | Full Year |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
|  | Mar.31                                | Jun.30          | Sep.30   | Dec.31 |           |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| 2014   | .36                                   | .36             | .36  | .36    | 1.44      |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| 2015   | .36                                   | .36             | .36  | .36    | 1.44      |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| 2016   | .36                                   | .36             | .36  | .36    | 1.44      |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| 2017   | .36                                   | .36             | .36  | .36    | 1.44      |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| 2018   | .36                                   | .36             | .36  | .36    | 1.44      |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |
| 2019   | .36                                   | .36             | .36  | .36    | 1.44      |        |        |        |        |              |        |               |        |                               |                    |                       |           |                                  |            |  |       |                                   |                       |  |  |  |       |  |  |  |  |  |

**BUSINESS:** FirstEnergy Corp. is a holding company for Ohio Edison, Pennsylvania Power, Cleveland Electric, Toledo Edison, Metropolitan Edison, Penelec, Jersey Central Power & Light, West Penn Power, Potomac Edison, & Mon Power. Provides electric service to 6.1 million customers in OH, PA, NJ, WV, MD, & NY. Acq'd Allegheny Energy 2/11. Electric revenue breakdown by customer class not available. Generating sources: coal, 44%; nuclear, 26%; purchased, 30%. Fuel costs: 38% of revenues. '16 reported deprec. rate: 2.5%. Has 15,700 employees. Chairman: George M. Smart. President & CEO: Charles E. Jones. Incorporated: Ohio. Address: 76 South Main Street, Akron, Ohio 44308-1890. Telephone: 800-736-3402. Internet: www.firstenergycorp.com.

**FirstEnergy made some substantial financing moves.** The company issued \$850 million of common stock and \$1.62 billion of preferred stock that is mandatorily convertible after 18 months. FirstEnergy is using the proceeds to retire debt and fund its pension plan. This will strengthen the company's balance sheet and lower its pension expense beginning this year. FirstEnergy affirmed its expectation to maintain the common dividend at the current level. Wall Street had a favorable reaction to the announcement, sending the stock price surging more than 10% on the day of the announcement.

**FirstEnergy aims to become an entirely regulated company.** It established a restructuring working group to make recommendations to management. Last year, FirstEnergy stated its hope to achieve this goal by mid-2018, but this now appears ambitious. The company strategy arose from the struggles of its non-regulated businesses in recent years, which have been hurt by unfavorable conditions in the power markets. In fact, FirstEnergy's main nonregulated subsidiary might not be able to retire the \$515 mil-

lion of debt that is due from April through yearend. (The parent company and utilities would not be part of a bankruptcy filing.) FirstEnergy has written down and sold some nonutility assets, and will likely sell or close additional facilities. The company had a setback when federal regulators rejected its proposal to transfer a non-regulated coal-fired plant to its utilities in West Virginia. In all, earnings are even more unpredictable than usual.

**The regulated operations are faring well.** FirstEnergy's utilities in Pennsylvania and New Jersey received rate relief last year. The company's utilities in Ohio asked the state commission to approve a three-year, \$450 million electric system modernization plan. It is asking for a ruling by May. FirstEnergy plans to spend \$800 million-\$1.2 billion on transmission annually through 2021, and some 90% of this will be recovered through a forward-looking federal regulatory mechanism.

**This stock's dividend yield is about a percentage point above the utility average.** However, dividend growth prospects are ill-defined.

Paul E. Debbas, CFA February 16, 2018

# Exhibit 9

| OGE ENERGY CORP. NYSE-OGE   |                                       |                  |  |             |               |        |        |        |        | RECENT PRICE | 34.27  |        | P/E RATIO | 18.0 (Trailing: 17.9 Median: 15.0) |        | RELATIVE P/E RATIO | 0.89   |                                 | DIV'D YLD                        | 4.1%   |              | VALUE LINE          |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
|---|---------------------------------------|------------------|--|-------------|---------------|--------|--------|--------|--------|--------------|--------|--------|-----------|------------------------------------|--------|--------------------|--------|---------------------------------|----------------------------------|--------|--------------|---------------------|--------|--------|--------|--------|--------|-------|-------|-----------------------------------|--|-------|--|--|--|
| TIMELINESS  | 2                                     | Raised 12/8/17   | High: 20.3   | 20.7        | 18.1          | 18.9   | 23.1   | 28.6   | 30.1   | 40.0         | 39.3   | 36.5   | 34.2      | 37.4                               |        |                    |        |                                 |                                  |        | Target Price | Range               |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| SAFETY  | 2                                     | Lowered 12/18/15 | Low: 13.2  | 14.6        | 9.8           | 9.9    | 16.9   | 20.3   | 25.1   | 27.7         | 32.8   | 24.2   | 23.4      | 32.8                               |        |                    |        |                                 |                                  |        | 2020         | 2021                |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| TECHNICAL   | 1                                     | Raised 12/8/17   | <div>LEGENDS</div> <div>0.76 x Dividends p sh divided by Interest Rate</div> <div>Relative Price Strength</div> <div>2-for-1 split 7/13</div> <div>Options: Yes</div> <div>Shaded area indicates recession</div> |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| BETA  | .95                                   | (1.00 = Market)  | <div>2020-22 PROJECTIONS</div> <div>Price Gain Ann'l Total</div> <div>High 45 (+30%) 11%</div> <div>Low 35 (Nil) 5%</div>  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| Insider Decisions   |                                       |                  | F  | M           | A             | M      | J      | J      | A      | S            | O      |        |           |                                    |        |                    |        |                                 |                                  |        |              | % TOT. RETURN 11/17 |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| to Buy  |                                       |                  | 0  | 0           | 0             | 0      | 0      | 0      | 0      | 0            | 0      |        |           |                                    |        |                    |        |                                 |                                  |        |              | THIS STOCK          |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| Options   |                                       |                  | 0  | 0           | 0             | 0      | 0      | 0      | 0      | 0            | 0      |        |           |                                    |        |                    |        |                                 |                                  |        |              | VL ARITH. INDEX     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| to Sell   |                                       |                  | 0  | 0           | 0             | 0      | 0      | 0      | 0      | 0            | 0      |        |           |                                    |        |                    |        |                                 |                                  |        |              | 1 yr. 17.1 16.8     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
|   |                                       |                  | 0  | 1           | 0             | 0      | 0      | 0      | 0      | 1            | 0      |        |           |                                    |        |                    |        |                                 |                                  |        |              | 3 yr. 11.6 30.2     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
|   |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              | 5 yr. 45.9 96.6     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| Institutional Decisions   |                                       |                  | 1Q2017   | 2Q2017      | 3Q2017        |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| to Buy  |                                       |                  | 204  | 159         | 151           |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| to Sell   |                                       |                  | 162  | 202         | 155           |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| Hlds(000)   |                                       |                  | 148397   | 145860      | 145781        |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
|   |                                       |                  | Percent shares traded  | 18          | 12            | 6      |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| 2001  | 2002                                  | 2003             | 2004   | 2005        | 2006          | 2007   | 2008   | 2009   | 2010   | 2011         | 2012   | 2013   | 2014      | 2015                               | 2016   | 2017               | 2018   | © VALUE LINE PUB. LLC           |                                  | 20-22  |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| 20.40   | 19.26                                 | 21.62            | 27.37  | 32.83       | 21.96         | 20.68  | 21.77  | 14.79  | 19.04  | 19.96        | 18.58  | 14.45  | 12.30     | 11.00                              | 11.31  | 11.50              | 12.25  | Revenues per sh                 |                                  | 14.25  |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| 1.81  | 1.87                                  | 1.82             | 1.87   | 1.94        | 2.23          | 2.39   | 2.40   | 2.69   | 3.01   | 3.31         | 3.69   | 3.46   | 3.40      | 3.23                               | 3.31   | 3.30               | 3.50   | "Cash Flow" per sh              |                                  | 4.25   |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| .65   | .72                                   | .87              | .89  | .92         | 1.23          | 1.32   | 1.25   | 1.33   | 1.50   | 1.73         | 1.79   | 1.94   | 1.98      | 1.69                               | 1.69   | 1.90               | 2.05   | Earnings per sh <sup>A</sup>    |                                  | 2.50   |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| .67   | .67                                   | .67              | .67  | .67         | .67           | .67    | .68    | .70    | .71    | .73          | .76    | .80    | .85       | .95                                | 1.05   | 1.16               | 1.27   | 1.40                            | Div'd Decl'd per sh <sup>B</sup> |        | 1.75         |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| 1.44  | 1.49                                  | 1.04             | 1.51   | 1.65        | 2.67          | 3.04   | 4.01   | 4.37   | 4.36   | 6.48         | 5.85   | 4.99   | 2.86      | 2.74                               | 3.31   | 4.85               | 2.90   | Cap'l Spending per sh           |                                  | 1.75   |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| 6.67  | 6.27                                  | 6.87             | 7.14   | 7.59        | 8.79          | 9.16   | 10.14  | 10.52  | 11.73  | 13.06        | 14.00  | 15.30  | 16.27     | 16.66                              | 17.24  | 17.85              | 18.55  | Book Value per sh <sup>C</sup>  |                                  | 20.50  |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| 155.98  | 157.00                                | 174.80           | 180.00   | 181.20      | 182.40        | 183.60 | 187.00 | 194.00 | 195.20 | 196.20       | 197.60 | 198.50 | 199.40    | 199.70                             | 199.70 | 199.70             | 200.00 | Common Shs Outst'g <sup>D</sup> |                                  | 201.50 |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| 17.4  | 14.1                                  | 11.8             | 14.1   | 14.9        | 13.7          | 13.8   | 12.4   | 10.8   | 13.3   | 14.4         | 15.2   | 17.7   | 18.3      | 17.7                               | 17.7   | 17.7               | 17.7   | Avg Ann'l P/E Ratio             |                                  | 16.5   |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| .89   | .77                                   | .67              | .74  | .79         | .74           | .73    | .75    | .72    | .85    | .90          | .97    | .99    | .96       | .89                                | .93    | .93                | .93    | Relative P/E Ratio              |                                  | 1.05   |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| 5.9%  | 6.6%                                  | 6.5%             | 5.3%   | 4.9%        | 4.0%          | 3.8%   | 4.5%   | 5.0%   | 3.7%   | 3.1%         | 2.9%   | 2.5%   | 2.6%      | 3.5%                               | 3.9%   |                    |        | Avg Ann'l Div'd Yield           |                                  | 4.3%   |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| <div>CAPITAL STRUCTURE as of 9/30/17</div> <div>Total Debt \$3245.7 mill. Due in 5 Yrs \$853.3 mill.</div> <div>LT Debt \$2749.5 mill. LT Interest \$148.7 mill.</div> <div>(LT interest earned: 4.4x)</div>  |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        | 3797.6                          | 4070.7                           | 2869.7 | 3716.9       | 3915.9              | 3671.2 | 2867.7 | 2453.1 | 2196.9 | 2259.2 | 2300  | 2450  | Revenues (\$mill)                 |  | 2850  |  |  |  |
| Leases, Uncapitalized Annual rentals \$6.0 mill.  |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        | 244.2                           | 231.4                            | 258.3  | 295.3        | 342.9               | 355.0  | 387.6  | 395.8  | 337.6  | 338.2  | 380   | 410   | Net Profit (\$mill)               |  | 505   |  |  |  |
| Pension Assets-12/16 \$595.9 mill.  |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        | 32.3%                           | 30.4%                            | 31.7%  | 34.9%        | 30.7%               | 26.0%  | 24.9%  | 30.4%  | 29.2%  | 30.5%  | 32.0% | 32.0% | Income Tax Rate                   |  | 32.0% |  |  |  |
| Pfd Stock None  |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        | 1.6%                            | 1.7%                             | 9.1%   | 5.7%         | 9.0%                | 2.7%   | 2.6%   | 1.7%   | 3.7%   | 6.4%   | 13.0% | 7.0%  | AFUDC % to Net Profit             |  | 3.0%  |  |  |  |
| Common Stock 199,705,254 shs.   |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        | 44.4%                           | 53.3%                            | 50.6%  | 50.8%        | 51.6%               | 50.7%  | 43.1%  | 45.9%  | 44.3%  | 41.1%  | 45.5% | 47.0% | Long-Term Debt Ratio              |  | 48.5% |  |  |  |
| MARKET CAP: \$6.8 billion (Large Cap)   |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        | 55.6%                           | 46.7%                            | 49.4%  | 49.2%        | 48.4%               | 49.3%  | 56.9%  | 54.1%  | 55.7%  | 58.9%  | 55.5% | 53.0% | Common Equity Ratio               |  | 51.5% |  |  |  |
| ELECTRIC OPERATING STATISTICS   |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        | 3025.5                          | 4058.6                           | 4129.7 | 4652.5       | 5300.4              | 5615.8 | 5337.2 | 5999.7 | 5971.6 | 5849.6 | 6575  | 7015  | Total Capital (\$mill)            |  | 8050  |  |  |  |
|   |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        | 4246.3                          | 5249.8                           | 5911.6 | 6464.4       | 7474.0              | 8344.8 | 6672.8 | 6979.9 | 7322.4 | 7696.2 | 8385  | 8670  | Net Plant (\$mill)                |  | 8725  |  |  |  |
|   |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        | 9.5%                            | 7.0%                             | 7.9%   | 7.8%         | 7.8%                | 7.7%   | 8.6%   | 7.8%   | 6.9%   | 7.0%   | 7.0%  | 7.0%  | Return on Total Cap'l             |  | 7.5%  |  |  |  |
|   |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        | 14.5%                           | 12.2%                            | 12.7%  | 12.9%        | 13.4%               | 12.8%  | 12.8%  | 12.2%  | 10.2%  | 9.8%   | 10.5% | 11.0% | Return on Shr. Equity             |  | 12.0% |  |  |  |
|   |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        | 14.5%                           | 12.2%                            | 12.7%  | 12.9%        | 13.4%               | 12.8%  | 12.8%  | 12.2%  | 10.2%  | 9.8%   | 10.5% | 11.0% | Return on Com Equity <sup>E</sup> |  | 12.0% |  |  |  |
|   |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        | 7.1%                            | 5.4%                             | 6.0%   | 6.7%         | 7.7%                | 7.2%   | 7.3%   | 6.5%   | 4.0%   | 3.3%   | 3.5%  | 3.5%  | Retained to Com Eq                |  | 3.5%  |  |  |  |
|   |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        | 51%                             | 55%                              | 53%    | 48%          | 43%                 | 44%    | 43%    | 47%    | 61%    | 67%    | 67%   | 68%   | All Div'ds to Net Prof            |  | 70%   |  |  |  |
| Fixed Charge Cov. (%)   |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        | 356                             | 314                              | 336    |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| ANNUAL RATES  |                                       |                  | Past 10 Yrs.   | Past 5 Yrs. | Est'd '14-'16 |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| of change (per sh)  |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| Revenues  |                                       |                  | -8.5%  | -8.5%       | 3.5%          |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| "Cash Flow"   |                                       |                  | 5.0%   | 2.0%        | 4.0%          |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| Earnings  |                                       |                  | 6.0%   | 3.5%        | 6.0%          |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| Dividends   |                                       |                  | 4.5%   | 7.5%        | 9.0%          |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| Book Value  |                                       |                  | 8.0%   | 7.5%        | 3.5%          |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| Cal-endar   | QUARTERLY REVENUES (\$ mill.)         |                  |  |             | Full Year     |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
|   | Mar.31                                | Jun.30           | Sep.30   | Dec.31      |               |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| 2014  | 560.4                                 | 611.8            | 754.7  | 526.2       | 2453.1        |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| 2015  | 480.1                                 | 549.9            | 719.8  | 447.1       | 2196.9        |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| 2016  | 433.1                                 | 551.4            | 743.9  | 530.8       | 2259.2        |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| 2017  | 456.0                                 | 586.4            | 716.8  | 540.8       | 2300          |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| 2018  | 475                                   | 600              | 800  | 575         | 2450          |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| Cal-endar   | EARNINGS PER SHARE <sup>A</sup>       |                  |  |             | Full Year     |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
|   | Mar.31                                | Jun.30           | Sep.30   | Dec.31      |               |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| 2014  | .25                                   | .50              | .94  | .29         | 1.98          |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| 2015  | .22                                   | .44              | .88  | .15         | 1.69          |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| 2016  | .13                                   | .35              | .92  | .29         | 1.69          |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| 2017  | .18                                   | .52              | .92  | .28         | 1.90          |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| 2018  | .20                                   | .50              | 1.05   | .30         | 2.05          |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| Cal-endar   | QUARTERLY DIVIDENDS PAID <sup>B</sup> |                  |  |             | Full Year     |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
|   | Mar.31                                | Jun.30           | Sep.30   | Dec.31      |               |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| 2013  | .209                                  | .209             | .209   | .209        | .84           |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| 2014  | .225                                  | .225             | .225   | .25         | .93           |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| 2015  | .25                                   | .25              | .25  | .275        | 1.03          |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| 2016  | .275                                  | .275             | .275   | .3025       | 1.13          |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| 2017  | .3025                                 | .3025            | .3025  | .3325       |               |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| <div>BUSINESS: OGE Energy Corp. is a holding company for Oklahoma Gas and Electric Company (OG&amp;E), which supplies electricity to 841,000 customers in Oklahoma (84% of electric revenues) and western Arkansas (8%); wholesale is (8%). Owns 25.7% of Enable Midstream Partners. Electric revenue breakdown: residential, 42%; commercial, 25%; industrial, 15%; other, 18%. Generating sources: coal, 33%; gas, 31%; wind, 5%; purchased, 31%. Fuel costs: 39% of revenues. '16 reported depreciation rate (utility): 3.0%. Has 2,500 employees. Chairman, President and Chief Executive Officer: Sean Trauschke. Incorporated: Oklahoma. Address: 321 North Harvey, P.O. Box 321, Oklahoma City, Oklahoma 73101-0321. Telephone: 405-553-3000. Internet: www.oge.com.</div> |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| <div>OGE Energy's utility subsidiary plans to file a rate case in Oklahoma soon. Oklahoma Gas and Electric will put forth an application to recover its \$390 million investment in a project to modernize the 462-megawatt Mustang gas-fired plant. A decision from the Oklahoma Corporation Commission is due 180 days after OG&amp;E's filing. The company hopes the outcome of this case is far better than the one it received earlier this year, when it was granted just \$8.8 million of the \$92.5 million it requested. Note that in Arkansas, the utility will recover these costs through the state's formula rate plan.</div>  |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| <div>We have trimmed our 2017 earnings estimate by a nickel a share. The summer weather conditions in OG&amp;E's service area hurt earnings by \$0.08 a share in the third quarter. This prompted management to lower its profit target from \$1.93-\$2.09 a share to \$1.85-\$1.91 a share. Our revised estimate is near the upper end of this range.</div>  |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| <div>We forecast an earnings increase of 8% in 2018. We base this on a return to normal weather patterns following unfavorable weather in 2017. If the decision in</div>  |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| <div>the upcoming rate case turns out to be as unfavorable as the one in 2017, however, our estimate might well prove optimistic.</div>   |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| <div>The utility is building two environmental compliance projects. OG&amp;E is adding scrubbers to two coal-fired units at a cost of \$542 million. It is also converting a coal-fired plant to a gas-fired facility at a cost of \$76 million. Each project is on track to be completed by the end of 2018.</div>   |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| <div>The board of directors raised the quarterly dividend by \$0.03 a share (9.9%), effective with the October payment. OGE Energy has been expecting 10% increases through 2019, so we expect similar growth next year. The company's dividend policy beyond then will depend on (among other things) the amount of distributions it receives from its 25.7% stake in Enable Midstream Partners, a mid-stream natural gas master limited partnership.</div>  |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| <div>This stock has a dividend yield that is above average, even for an electric company. Total return potential to 2020-2022 is also better than those of most utility issues.</div>   |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |
| Paul E. Debbas, CFA December 15, 2017   |                                       |                  |  |             |               |        |        |        |        |              |        |        |           |                                    |        |                    |        |                                 |                                  |        |              |                     |        |        |        |        |        |       |       |                                   |  |       |  |  |  |

(A) Diluted EPS. Excl. nonrecurring losses: '02, 20c; '03, 7c; '04, 3c; '15, 33c; gains on discontinued operations: '02, 6c; '05, 25c; '06, 20c. Next earnings report due late Feb. (B) Div'ds historically paid in late Jan., Apr., July, & Oct. Rate allowed on com. eq. in OK in '16: 9.5%; in AR in '11: 9.95%; earned on avg. com. eq., '16: 10.0%. Regulatory Climate: Average. Company's Financial Strength A Stock's Price Stability 85 Price Growth Persistence 55 Earnings Predictability 80

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# Exhibit 9

| OTTER TAIL CORP. NDQ-OTTR                               |         |                  |   |       |       |             |            |                          |        | RECENT PRICE | 46.75  | P/E RATIO | 25.0   | (Trailing: 26.0 Median: 23.0) | RELATIVE P/E RATIO | 1.23  | DIV'D YLD | 2.8%                               | VALUE LINE | Target Price Range |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|---|---------|------------------|---|-------|-------|-------------|------------|--------------------------|--------|--------------|--------|-----------|--------|-------------------------------|--------------------|-------|-----------|------------------------------------|------------|--------------------|------|------|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
| TIMELINESS  | 2       | Raised 12/1/17   | High: 31.9  | 39.4  | 46.2  | 25.4        | 25.4       | 23.5                     | 25.3   | 31.9         | 32.7   | 33.4      | 42.6   | 48.7                          |                    |       |           |                                    |            | 2020               | 2021 | 2022 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| SAFETY  | 2       | Raised 6/17/16   | Low: 25.8   | 29.0  | 15.0  | 15.5        | 18.2       | 17.5                     | 20.7   | 25.2         | 26.5   | 24.8      | 25.8   | 35.7                          |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TECHNICAL   | 3       | Lowered 10/20/17 | LEGENDS<br>1.30 x Dividends p sh divided by Interest Rate<br>..... Relative Price Strength<br>Options: Yes<br>Shaded area indicates recession |       |       |             |            |                          |        |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| BETA  | .90     | (1.00 = Market)  |   |       |       |             |            |                          |        |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2020-22 PROJECTIONS                                     |         |                  |   |       |       |             |            |                          |        |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Price   | 50      | Gain (+5%)       | Ann'l Total Return  |       |       |             |            |                          |        |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High  | 50      | 35               | 4%  |       |       |             |            |                          |        |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Low   | 35      |                  | -25%  |       |       |             |            |                          |        |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insider Decisions                                       |         |                  |   |       |       |             |            |                          |        |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| F M A M J J A S O                                       |         |                  |   |       |       |             |            |                          |        |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Buy  | 0       | 0                | 0   | 0     | 0     | 0           | 0          | 0                        | 0      | 0            | 0      | 0         | 0      | 0                             | 0                  | 0     | 0         | 0                                  | 0          | 0                  | 0    |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Options   | 6       | 0                | 9   | 0     | 0     | 0           | 0          | 0                        | 0      | 0            | 0      | 0         | 0      | 0                             | 0                  | 0     | 0         | 0                                  | 0          | 0                  | 0    |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Sell   | 1       | 1                | 0   | 1     | 0     | 0           | 0          | 0                        | 0      | 0            | 0      | 0         | 0      | 0                             | 0                  | 0     | 0         | 0                                  | 0          | 0                  | 0    |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional Decisions                                 |         |                  |   |       |       |             |            |                          |        |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 10/2017   | 20/2017 | 30/2017          |   |       |       |             |            |                          |        |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Buy  | 68      | 78               | 56  |       |       |             |            |                          |        |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Sell   | 63      | 53               | 61  |       |       |             |            |                          |        |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Hlds(000)   | 18320   | 18580            | 18762   |       |       |             |            |                          |        |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Percent shares traded                                   | 9       | 6                | 3   |       |       |             |            |                          |        |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| © VALUE LINE PUB. LLC 20-22                             |         |                  |   |       |       |             |            |                          |        |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2001  | 2002    | 2003             | 2004  | 2005  | 2006  | 2007        | 2008       | 2009                     | 2010   | 2011         | 2012   | 2013      | 2014   | 2015                          | 2016               | 2017  | 2018      |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 26.53   | 27.75   | 29.28            | 30.45   | 35.59 | 37.43 | 41.50       | 37.06      | 29.03                    | 31.08  | 29.86        | 23.76  | 24.63     | 21.48  | 20.60                         | 20.42              | 21.25 | 21.70     | Revenues per sh                    |            | 25.00              |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3.40  | 3.44    | 3.30             | 2.88  | 3.35  | 3.39  | 3.55        | 2.81       | 2.76                     | 2.60   | 2.36         | 2.71   | 3.02      | 3.09   | 3.14                          | 3.44               | 3.55  | 3.85      | "Cash Flow" per sh                 |            | 4.90               |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.68  | 1.79    | 1.51             | 1.50  | 1.78  | 1.69  | 1.78        | 1.09       | .71                      | .38    | .45          | 1.05   | 1.37      | 1.55   | 1.56                          | 1.60               | 1.80  | 1.90      | Earnings per sh <sup>A</sup>       |            | 2.35               |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.04  | 1.06    | 1.08             | 1.10  | 1.12  | 1.15  | 1.17        | 1.19       | 1.19                     | 1.19   | 1.19         | 1.19   | 1.19      | 1.21   | 1.23                          | 1.25               | 1.28  | 1.30      | Div'd Decl'd per sh <sup>B</sup>   |            | 1.38               |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2.17  | 2.95    | 1.97             | 1.72  | 2.04  | 2.35  | 5.43        | 7.51       | 4.95                     | 2.38   | 2.04         | 3.20   | 4.53      | 4.40   | 4.23                          | 4.10               | 3.25  | 4.25      | Cap'l Spending per sh              |            | 2.25               |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11.33   | 12.25   | 12.98            | 14.81   | 15.80 | 16.67 | 17.55       | 19.14      | 18.78                    | 17.57  | 15.83        | 14.43  | 14.75     | 15.39  | 15.98                         | 17.03              | 17.65 | 18.80     | Book Value per sh <sup>C</sup>     |            | 23.30              |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 24.65   | 25.59   | 25.72            | 28.98   | 29.40 | 29.52 | 29.85       | 35.38      | 35.81                    | 36.00  | 36.10        | 36.17  | 36.27     | 37.22  | 37.86                         | 39.35              | 40.00 | 41.00     | Common Shs Outst'g <sup>D</sup>    |            | 44.00              |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 16.4  | 16.0    | 17.8             | 17.3  | 15.4  | 17.3  | 19.0        | 30.1       | 31.2                     | NMF    | 47.5         | 21.7   | 21.1      | 18.8   | 18.2                          | 20.2               |       |           | Avg Ann'l P/E Ratio                |            | 18.0               |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| .84   | .87     | 1.01             | .91   | .82   | .93   | 1.01        | 1.81       | 2.08                     | NMF    | 2.98         | 1.38   | 1.19      | .99    | .92                           | 1.06               |       |           | Relative P/E Ratio                 |            | 1.15               |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3.8%  | 3.7%    | 4.0%             | 4.2%  | 4.1%  | 3.9%  | 3.5%        | 3.6%       | 5.4%                     | 5.7%   | 5.6%         | 5.2%   | 4.1%      | 4.1%   | 4.3%                          | 3.9%               |       |           | Avg Ann'l Div'd Yield              |            | 3.3%               |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CAPITAL STRUCTURE as of 9/30/17                         |         |                  |   |       |       | 1238.9      | 1311.2     | 1039.5                   | 1119.1 | 1077.9       | 859.2  | 893.3     | 799.3  | 779.8                         | 803.5              | 850   | 890       | Revenues (\$mill)                  |            | 1100               |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Debt \$594.2 mill. Due in 5 Yrs \$232.0 mill.     |         |                  |   |       |       | 54.0        | 35.1       | 26.0                     | 13.6   | 16.4         | 39.0   | 50.2      | 56.9   | 58.6                          | 62.0               | 72.0  | 78.0      | Net Profit (\$mill)                |            | 105                |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| LT Debt \$490.4 mill. LT Interest \$26.0 mill.          |         |                  |   |       |       | 34.1%       | 30.0%      | --                       | --     | 14.5%        | 5.2%   | 21.3%     | 22.5%  | 27.0%                         | 24.5%              | 25.0% | 25.0%     | Income Tax Rate                    |            | 30.0%              |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (LT interest earned: 4.8x)                              |         |                  |   |       |       | 4.2%        | 6.1%       | 4.0%                     | .6%    | 3.8%         | 1.7%   | --        | --     | 1.7%                          | 3.6%               | 3.0%  | 4.0%      | AFUDC % to Net Profit              |            | 5.0%               |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Leases, Uncapitalized Annual rentals \$7 mill.          |         |                  |   |       |       | 38.9%       | 32.9%      | 38.8%                    | 40.2%  | 44.6%        | 44.0%  | 42.1%     | 46.5%  | 42.4%                         | 43.0%              | 42.0% | 41.0%     | Long-Term Debt Ratio               |            | 39.0%              |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pension Assets-12/16 \$254.3 mill. Oblig. \$314.6 mill. |         |                  |   |       |       | 59.4%       | 65.6%      | 59.8%                    | 58.4%  | 54.0%        | 54.4%  | 57.9%     | 53.5%  | 57.6%                         | 57.0%              | 58.0% | 59.0%     | Common Equity Ratio                |            | 61.0%              |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pfd Stock None  |         |                  |   |       |       | 882.1       | 1032.5     | 1124.4                   | 1083.3 | 1058.9       | 959.2  | 924.4     | 1071.3 | 1051.0                        | 1175.4             | 1215  | 1310      | Total Capital (\$mill)             |            | 1685               |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common Stock 39,557,491 shs. as of 10/31/17             |         |                  |   |       |       | 854.0       | 1037.6     | 1098.6                   | 1108.7 | 1077.5       | 1049.5 | 1167.0    | 1268.5 | 1387.8                        | 1477.2             | 1535  | 1600      | Net Plant (\$mill)                 |            | 1850               |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| MARKET CAP: \$1.8 billion (Mid Cap)                     |         |                  |   |       |       | 7.2%        | 4.3%       | 3.4%                     | 2.7%   | 3.2%         | 5.7%   | 6.7%      | 6.7%   | 6.7%                          | 6.5%               | 7.0%  | 7.0%      | Return on Total Cap'l              |            | 7.0%               |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ELECTRIC OPERATING STATISTICS                           |         |                  |   |       |       | 10.0%       | 5.1%       | 3.8%                     | 2.1%   | 2.8%         | 7.3%   | 9.4%      | 9.9%   | 9.7%                          | 9.3%               | 10.0% | 10.0%     | Return on Shr. Equity <sup>E</sup> |            | 10.0%              |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2014 2015 2016  |         |                  |   |       |       | 10.2%       | 5.1%       | 3.8%                     | 2.0%   | 2.7%         | 7.3%   | 9.3%      | 9.9%   | 9.7%                          | 9.3%               | 10.0% | 10.0%     | Return on Com Equity               |            | 10.0%              |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| % Change Retail Sales (KWH)                             |         |                  |   |       |       | 3.5%        | NMF        | NMF                      | NMF    | NMF          | NMF    | 1.2%      | 2.2%   | 2.0%                          | 2.1%               | 3.0%  | 3.0%      | Retained to Com Eq                 |            | 4.5%               |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Avg. Indust. Use (MWH)                                  |         |                  |   |       |       | 66%         | 108%       | NMF                      | NMF    | NMF          | 113%   | 87%       | 78%    | 79%                           | 78%                | 72%   | 69%       | All Div'ds to Net Prof             |            | 58%                |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Avg. Indust. Revs. per KWH (¢)                          |         |                  |   |       |       |             |            |                          |        |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Capacity at Peak (Mw)                                   |         |                  |   |       |       |             |            |                          |        |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Peak Load, Winter (Mw)                                  |         |                  |   |       |       |             |            |                          |        |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Annual Load Factor (%)                                  |         |                  |   |       |       |             |            |                          |        |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| % Change Customers (yr-end)                             |         |                  |   |       |       |             |            |                          |        |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed Charge Cov. (%)                                   |         |                  |   |       |       | 336         | 350        | 348                      |        |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ANNUAL RATES  |         |                  |   |       |       | Past 10 Yrs | Past 5 Yrs | Est'd '14-'16 to '20-'22 |        |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| of change (per sh)                                      |         |                  |   |       |       | Revenues    | -5.0%      | -7.0%                    | 7.0%   |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| "Cash Flow"   |         |                  |   |       |       | Earnings    | --         | 4.5%                     | 7.0%   |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dividends   |         |                  |   |       |       | Book Value  | -5%        | 25.0%                    | 7.0%   |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2014 2015 2016  |         |                  |   |       |       | 2017        | 2018       | 2019                     | 2020   | 2021         | 2022   |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cal-endar   |         |                  |   |       |       | Mar.31      | Jun.30     | Sep.30                   | Dec.31 | Full Year    |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| QUARTERLY REVENUES (\$ mill.)                           |         |                  |   |       |       | Mar.31      | Jun.30     | Sep.30                   | Dec.31 | Full Year    |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2014  |         |                  |   |       |       | 215.0       | 194.4      | 196.5                    | 193.4  | 799.3        |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2015  |         |                  |   |       |       | 202.8       | 188.2      | 200.0                    | 188.8  | 779.8        |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2016  |         |                  |   |       |       | 206.2       | 203.5      | 197.2                    | 196.6  | 803.5        |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2017  |         |                  |   |       |       | 214.1       | 212.1      | 216.5                    | 207.3  | 850          |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2018  |         |                  |   |       |       | 225         | 225        | 225                      | 215    | 890          |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| EARNINGS PER SHARE <sup>A</sup>                         |         |                  |   |       |       | Mar.31      | Jun.30     | Sep.30                   | Dec.31 | Full Year    |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2014  |         |                  |   |       |       | .59         | .27        | .43                      | .28    | 1.55         |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2015  |         |                  |   |       |       | .37         | .36        | .42                      | .41    | 1.56         |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2016  |         |                  |   |       |       | .38         | .41        | .37                      | .44    | 1.60         |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2017  |         |                  |   |       |       | .49         | .42        | .45                      | .44    | 1.80         |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2018  |         |                  |   |       |       | .54         | .44        | .44                      | .48    | 1.90         |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| QUARTERLY DIVIDENDS PAID <sup>B</sup>                   |         |                  |   |       |       | Mar.31      | Jun.30     | Sep.30                   | Dec.31 | Full Year    |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2013  |         |                  |   |       |       | .298        | .298       | .298                     | .298   | 1.19         |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2014  |         |                  |   |       |       | .303        | .303       | .303                     | .303   | 1.21         |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2015  |         |                  |   |       |       | .308        | .308       | .308                     | .308   | 1.23         |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2016  |         |                  |   |       |       | .313        | .313       | .313                     | .313   | 1.25         |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2017  |         |                  |   |       |       | .320        | .320       | .320                     | .320   |              |        |           |        |                               |                    |       |           |                                    |            |                    |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

**Shares of Otter Tail have traded higher over the past three months.** The company reported good results for the third quarter. The top line increased roughly 10%, on a year-to-year basis. Share earnings of \$0.45 improved nearly 22% over the prior-year tally. This gain was driven by strength in the Plastics business, which benefited as its PVC pipe companies sold more product and earned greater-than-expected margins. Manufacturing segment earnings also improved. Results were less impressive at the utility. Earnings here fell roughly 13%, as greater costs more than offset a modest top-line advance. Looking forward, earnings per share may well remain flat for the December period, though we still expect a bottom-line gain of nearly 13% on moderate revenue growth for full-year 2017.

**The utility has requested a rate review in North Dakota.** On November 1st, Otter Tail Power Company filed a rate case with the North Dakota Public Service Commission. The utility has requested permission to increase nonfuel base rates by roughly \$13.1 million (8.7%). It cited rising costs, driven partly by required in-

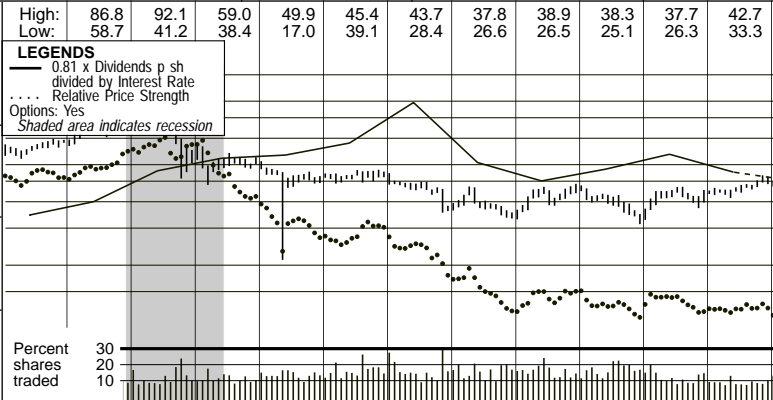
vestment in environmental technologies, as reasons for the hike. Current rates in this territory were established back in 2009. A final determination here is not expected until well into 2018. Meantime, Otter Tail has asked to increase rates on an interim basis by about \$12.8 million, effective January 1, 2018.

**We anticipate solid growth here from 2018 onward.** The utility expects to invest \$862 million from 2017 through 2021. This includes two regional transmission projects, as well as new natural gas and wind generation. These outlays ought to result in strong growth in the utility rate base in the coming years. Elsewhere, the Plastics line should continue to fare well, and we expect improvement at the Manufacturing segment.

**This stock is timely.** Moreover, Otter Tail earns good marks for Safety, Financial Strength, and Price Stability. But total return potential appears limited, as the shares presently trade near the high end of our Target Price Range. Conservative, income-seeking accounts should probably look elsewhere at this juncture.

Michael Napoli, CFA December 15, 2017

# Exhibit 9

| EXELON CORP. NYSE-EXC   |         |                  |   |        |        |        |        |        |        | RECENT PRICE | 36.47  | P/E RATIO | 8.6    | (Trailing: 8.9 Median: 15.0) | RELATIVE P/E RATIO | 0.45                  | DIV'D YLD | 3.8%                              | VALUE LINE   |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|---|---------|------------------|---|--------|--------|--------|--------|--------|--------|--------------|--------|-----------|--------|------------------------------|--------------------|-----------------------|-----------|-----------------------------------|--------------|------|--------|------|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
| TIMELINESS  | 3       | Raised 2/16/18   | High: 86.8  | 92.1   | 59.0   | 49.9   | 45.4   | 43.7   | 37.8   | 38.9         | 38.3   | 37.7      | 42.7   | 39.9                         |                    |                       |           |                                   | Target Price | 2021 | 2022   | 2023 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| SAFETY  | 3       | Lowered 11/23/12 | Low: 58.7   | 41.2   | 38.4   | 17.0   | 39.1   | 28.4   | 26.6   | 26.5         | 25.1   | 26.3      | 33.3   | 35.6                         |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TECHNICAL   | 2       | Raised 2/16/18   | <div>LEGENDS</div> <div>0.81 x Dividends p sh divided by Interest Rate</div> <div>Relative Price Strength</div> <div>Options: Yes</div> <div>Shaded area indicates recession</div>  |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| BETA  | .70     | (1.00 = Market)  |   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2021-23 PROJECTIONS   |         |                  |   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Price   | 55      | Gain (+50%)      | Ann'l Total Return  |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High  | 55      |                  | 14%   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Low   | 35      |                  | 3%  |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insider Decisions   |         |                  |   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| A   | M       | J                | J   | A      | S      | O      | N      | D      |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Buy  | 0       | 1                | 0   | 0      | 0      | 0      | 0      | 0      |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Options   | 0       | 0                | 1   | 1      | 0      | 0      | 1      | 1      |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Sell   | 0       | 0                | 2   | 1      | 1      | 2      | 1      | 1      |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional Decisions   |         |                  |   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 10/2017   | 20/2017 | 30/2017          |   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Buy  | 354     | 392              | 357   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Sell   | 364     | 328              | 363   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Hld's(000)  | 781249  | 815779           | 816164  |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Percent shares traded   |         |                  |   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 30  |         |                  |   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 20  |         |                  |   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 10  |         |                  |   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 © VALUE LINE PUB. LLC 21-23 |         |                  |   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 23.13   | 24.09   | 21.85            | 23.05   | 23.37  | 28.62  | 28.65  | 26.25  | 28.17  | 28.53  | 27.48        | 29.03  | 31.90     | 32.01  | 33.94                        | 35.00              | 31.20                 | 32.10     | Revenues per sh                   |              |      | 34.75  |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5.03  | 5.06    | 5.68             | 6.19  | 6.71   | 7.43   | 7.64   | 8.25   | 8.32   | 7.23   | 6.61         | 6.72   | 6.61      | 6.80   | 7.01                         | 9.90               | 8.60                  | 8.90      | "Cash Flow" per sh                |              |      | 9.75   |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2.40  | 2.44    | 2.75             | 3.21  | 3.50   | 4.03   | 4.10   | 4.29   | 3.87   | 3.75   | 1.92         | 2.31   | 2.10      | 2.54   | 1.80                         | 4.39               | 2.90                  | 3.05      | Earnings per sh <sup>A</sup>      |              |      | 3.25   |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| .88   | .96     | 1.26             | 1.60  | 1.64   | 1.82   | 2.05   | 2.10   | 2.10   | 2.10   | 2.10         | 1.46   | 1.24      | 1.24   | 1.26                         | 1.31               | 1.38                  | 1.45      | Div'd Decl'd per sh <sup>B</sup>  |              |      | 1.70   |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3.33  | 2.98    | 2.89             | 3.25  | 3.61   | 4.05   | 4.74   | 4.96   | 5.03   | 6.09   | 6.77         | 6.29   | 7.07      | 8.29   | 9.26                         | 8.45               | 8.10                  | 7.25      | Cap'l Spending per sh             |              |      | 7.25   |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11.97   | 12.95   | 14.19            | 13.69   | 14.89  | 15.34  | 16.78  | 19.16  | 20.49  | 21.68  | 25.07        | 26.52  | 26.29     | 28.04  | 27.96                        | 29.05              | 32.75                 | 34.35     | Book Value per sh <sup>C</sup>    |              |      | 39.25  |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 646.63  | 656.37  | 664.19           | 666.37  | 669.86 | 660.88 | 658.15 | 659.76 | 661.85 | 663.37 | 854.78       | 857.29 | 859.83    | 919.92 | 924.04                       | 958.00             | 962.00                | 966.00    | Common Shs Outst'g <sup>D</sup>   |              |      | 978.00 |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 10.5  | 11.8    | 13.0             | 15.4  | 16.5   | 18.2   | 18.0   | 11.5   | 11.0   | 11.3   | 19.1         | 13.4   | 16.0      | 12.6   | 18.7                         | 8.5                | Avg Ann'l P/E Ratio   |           |                                   | 14.0         |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| .57   | .67     | .69              | .82   | .89    | .97    | 1.08   | .77    | .70    | .71    | 1.22         | .75    | .84       | .63    | .98                          | .42                | Relative P/E Ratio    |           |                                   | .80          |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3.5%  | 3.4%    | 3.5%             | 3.2%  | 2.8%   | 2.5%   | 2.8%   | 4.3%   | 4.9%   | 5.0%   | 5.7%         | 4.7%   | 3.7%      | 3.9%   | 3.7%                         | 3.5%               | Avg Ann'l Div'd Yield |           |                                   | 3.8%         |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CAPITAL STRUCTURE as of 9/30/17   |         |                  |   |        |        | 18859  | 17318  | 18644  | 18924  | 23489        | 24888  | 27429     | 29447  | 31360                        | 33531              | 30000                 | 31000     | Revenues (\$mill)                 |              |      | 34000  |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Debt \$35964 mill. Due in 5 Yrs \$11673 mill.   |         |                  |   |        |        | 2721.0 | 2844.0 | 2567.0 | 2499.0 | 1579.0       | 1999.0 | 1826.0    | 2282.0 | 1677.0                       | 4279.0             | 2805                  | 2935      | Net Profit (\$mill)               |              |      | 3275   |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| LT Debt \$32090 mill. LT Interest \$1364 mill.  |         |                  |   |        |        | 32.6%  | 38.8%  | 39.2%  | 36.8%  | 32.4%        | 36.5%  | 27.2%     | 32.2%  | 38.5%                        | NMF                | 18.0%                 | 19.0%     | Income Tax Rate                   |              |      | 20.0%  |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Includes \$389 mill. nonrecourse transition bonds. (LT interest earned: 3.7x)   |         |                  |   |        |        | 1.3%   | 2.3%   | 2.1%   | 3.0%   | 5.8%         | 4.5%   | 5.5%      | 5.4%   | 12.3%                        | 5.0%               | 7.0%                  | 7.0%      | AFUDC % to Net Profit             |              |      | 6.0%   |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Leases, Uncapitalized Annual rentals \$183 mill.  |         |                  |   |        |        | 53.1%  | 47.2%  | 46.8%  | 45.7%  | 45.8%        | 44.4%  | 46.7%     | 48.3%  | 55.5%                        | 52.0%              | 52.5%                 | 49.5%     | Long-Term Debt Ratio              |              |      | 50.5%  |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pension Assets-12/16 \$16791 mill. Oblig \$21060 mill.  |         |                  |   |        |        | 46.6%  | 52.4%  | 52.9%  | 54.0%  | 53.5%        | 55.2%  | 52.8%     | 51.3%  | 44.5%                        | 48.0%              | 47.5%                 | 50.5%     | Common Equity Ratio               |              |      | 49.5%  |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pfd Stock None  |         |                  |   |        |        | 23726  | 24112  | 25651  | 26661  | 40057        | 41196  | 42811     | 50272  | 58053                        | 62425              | 66175                 | 65950     | Total Capital (\$mill)            |              |      | 77300  |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common Stock 960,852,473 shs.   |         |                  |   |        |        | 25813  | 27341  | 29941  | 32570  | 45186        | 47330  | 52087     | 57439  | 71555                        | 74202              | 77025                 | 78875     | Net Plant (\$mill)                |              |      | 83600  |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| MARKET CAP: \$35 billion (Large Cap)  |         |                  |   |        |        | 13.1%  | 13.3%  | 11.4%  | 10.6%  | 5.1%         | 5.9%   | 5.3%      | 5.5%   | 4.1%                         | 8.0%               | 5.5%                  | 5.5%      | Return on Total Cap'l             |              |      | 5.5%   |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ELECTRIC OPERATING STATISTICS   |         |                  |   |        |        | 24.4%  | 22.3%  | 18.8%  | 17.3%  | 7.3%         | 8.7%   | 8.0%      | 8.8%   | 6.5%                         | 14.0%              | 9.0%                  | 9.0%      | Return on Shr. Equity             |              |      | 8.5%   |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2014 2015 2016  |         |                  |   |        |        | 24.6%  | 22.5%  | 18.9%  | 17.3%  | 7.3%         | 8.7%   | 8.0%      | 8.8%   | 6.5%                         | 14.0%              | 9.0%                  | 9.0%      | Return on Com Equity <sup>E</sup> |              |      | 8.5%   |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| % Change Retail Sales (KWH)   |         |                  |   |        |        | 12.5%  | 11.5%  | 8.7%   | 7.7%   | NMF          | 3.2%   | 3.3%      | 4.5%   | 1.9%                         | 10.0%              | 4.5%                  | 4.5%      | All Div'ds to Net Prof            |              |      | 51%    |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Avg. Indust. Use (MWH)  |         |                  |   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Avg. Indust. Revs. per KWH (¢)  |         |                  |   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Capacity at Peak (Mw)   |         |                  |   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Peak Load (Mw)  |         |                  |   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nuclear Capacity Factor (%)   |         |                  |   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| % Change Customers (yr-end)   |         |                  |   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed Charge Cov. (%)   |         |                  |   |        |        | 263    | 367    | 238    |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ANNUAL RATES  |         |                  |   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| of change (per sh)  |         |                  |   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Past 10 Yrs.  |         |                  |   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenues  |         |                  |   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| "Cash Flow"   |         |                  |   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings  |         |                  |   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dividends   |         |                  |   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book Value  |         |                  |   |        |        |        |        |        |        |              |        |           |        |                              |                    |                       |           |                                   |              |      |        |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

**BUSINESS:** Exelon Corporation is a holding company for Commonwealth Edison, PECO Energy, Baltimore Gas and Electric, Pepco, Delmarva Power, & Atlantic City Electric. Has 8.8 mill. elec., 1.3 mill. gas customers. Has nonregulated generating & energy-marketing ops. Acq'd Constellation Energy 3/12; Pepco Holdings 3/16. Elec. rev. breakdown: res'l, 63%; small comm'l & ind'l, 23%; large comm'l & ind'l, 13%; other, 1%. Generating sources: nuclear, 68%; other, 8%; purch., 24%. Fuel costs: 40% of revs. '16 depr. rates: 2.7%-5.9% elec., 2.2% gas. Has 34,400 empls. Chairman: Mayo A. Shattuck III. Pres. & CEO: Christopher M. Crane. Inc.: PA. Address: 10 S. Dearborn St., P.O. Box 805379, Chicago, IL 60680-5379. Tel.: 312-394-7398. Internet: www.exeloncorp.com.

**Exelon's utilities have several rate cases pending.** The utilities that Exelon acquired two years ago in the Pepco Holdings deal are not earning adequate returns on equity, so they have been filing rate applications. In Maryland, Delmarva Power reached a settlement calling for an electric increase of \$13.4 million, based on a 9.5% return on equity. The commission was expected to rule on the agreement shortly after this report went to press. In Delaware, the utility is seeking electric and gas increases totaling \$41.2 million, based on a 10.1% ROE. A ruling is expected in the third quarter. In Maryland, Pepco requested a \$41.4 million electric increase, based on a 10.1% ROE. An order is expected in the third period. In Washington, DC, the utility filed for a \$66.2 million electric hike, based on a 10.1% ROE. A decision is expected in the fourth quarter. These figures are before the benefits of a lower tax rate are passed on to customers.

**The nonutility businesses are facing difficult industrywide conditions.** Low gas prices, subsidized renewable energy, and sluggish demand for electricity have reduced the profitability of Exelon's

nuclear units. A plant in New Jersey is closing in 2018 (a year ahead of schedule), and a facility in Pennsylvania will be shut in 2019 unless the state grants subsidies similar to those that have been provided in New York and Illinois. These subsidies will contribute to profits this year.

**The new federal tax law boosted earnings by \$1.30 a share in the fourth quarter of 2017, and will help the non-utility operations.** Our 2018 share-earnings estimate, which we raised by \$0.15 a share, is at the low end of Exelon's guidance of \$2.90-\$3.20 a share.

**Exelon revised its dividend policy.** Previously, this called for annual increases of 2.5% through 2018. Now, the company's improved prospects have induced the board to set a target of 5% yearly growth through 2020. We estimate a hike of \$0.07 a share (5.3%) in the annual payout this year.

**This stock has a dividend yield that is about equal to the industry average.** The equity should produce respectable (by utility standards) total returns over the 3- to 5-year period.

*Paul E. Debbas, CFA February 16, 2018*



# Exhibit 9

| PPL CORPORATION   |         |                 |  |        | NYSE-PPL |                                | RECENT PRICE | 30.07         | P/E RATIO | 13.7   | (Trailing: 13.6 Median: 13.0) | RELATIVE P/E RATIO | 0.71   | DIV'D YLD | 5.5%   | VALUE LINE                            |                    |                        |        |
|---|---------|-----------------|--|--------|----------|--------------------------------|--------------|---------------|-----------|--------|-------------------------------|--------------------|--------|-----------|--------|---------------------------------------|--------------------|------------------------|--------|
| TIMELINESS  | 5       | Lowered 2/19/18 | High: 54.6   | 55.2   | 34.4     | 33.1                           | 30.3         | 30.2          | 33.6      | 38.1   | 36.7                          | 39.9               | 40.2   | 32.4      |        |                                       | Target Price Range |                        |        |
| SAFETY  | 2       | Raised 8/21/15  | Low: 34.4  | 26.8   | 24.3     | 23.8                           | 24.1         | 26.7          | 28.4      | 29.4   | 29.2                          | 32.1               | 30.7   | 29.2      |        |                                       | 2021 2022 2023     |                        |        |
| TECHNICAL   | 5       | Lowered 2/16/18 | <div>LEGENDS</div> <div>0.70 x Dividends p sh divided by Interest Rate</div> <div>Relative Price Strength</div> <div>2-for-1 split 8/05</div> <div>Options: Yes</div> <div>Shaded area indicates recession</div> |        |          |                                |              |               |           |        |                               |                    |        |           |        |                                       | 80                 |                        |        |
| BETA  | .75     | (1.00 = Market) |  |        |          |                                |              |               |           |        |                               |                    |        |           |        |                                       | 60                 |                        |        |
| 2021-23 PROJECTIONS   |         |                 |  |        |          |                                |              |               |           |        |                               |                    |        |           |        |                                       | 50                 |                        |        |
| Price   | 45      | Gain (+50%)     | Ann'l Total Return   | 15%    |          |                                |              |               |           |        |                               |                    |        |           |        |                                       | 40                 |                        |        |
| High  | 45      |                 |  |        |          |                                |              |               |           |        |                               |                    |        |           |        |                                       | 30                 |                        |        |
| Low   | 35      |                 |  |        |          |                                |              |               |           |        |                               |                    |        |           |        |                                       | 25                 |                        |        |
| Insider Decisions   |         |                 |  |        |          |                                |              |               |           |        |                               |                    |        |           |        |                                       | 20                 |                        |        |
| A   | M       | J               | J  | A      | S        | O                              | N            | D             |           |        |                               |                    |        |           |        |                                       |                    |                        | 15     |
| to Buy  | 0       | 0               | 0  | 0      | 0        | 0                              | 0            | 0             |           |        |                               |                    |        |           |        |                                       |                    |                        | 10     |
| Options   | 0       | 0               | 1  | 0      | 2        | 0                              | 0            | 0             |           |        |                               |                    |        |           |        |                                       |                    |                        | 7.5    |
| to Sell   | 0       | 0               | 1  | 3      | 0        | 0                              | 0            | 0             |           |        |                               |                    |        |           |        |                                       |                    |                        |        |
| Institutional Decisions   |         |                 |  |        |          |                                |              |               |           |        |                               |                    |        |           |        |                                       |                    |                        |        |
| 10/2017   | 20/2017 | 30/2017         |  |        |          |                                |              |               |           |        |                               |                    |        |           |        |                                       |                    |                        |        |
| to Buy  | 355     | 364             | 337  |        |          |                                |              |               |           |        |                               |                    |        |           |        |                                       |                    |                        |        |
| to Sell   | 313     | 304             | 329  |        |          |                                |              |               |           |        |                               |                    |        |           |        |                                       |                    |                        |        |
| Hlds(000)   | 539635  | 537294          | 539614   |        |          |                                |              |               |           |        |                               |                    |        |           |        |                                       |                    |                        |        |
| Percent shares traded   |         |                 |  |        |          |                                |              |               |           |        |                               |                    |        |           |        |                                       |                    |                        |        |
| 30  |         |                 |  |        |          |                                |              |               |           |        |                               |                    |        |           |        |                                       |                    |                        |        |
| 20  |         |                 |  |        |          |                                |              |               |           |        |                               |                    |        |           |        |                                       |                    |                        |        |
| 10  |         |                 |  |        |          |                                |              |               |           |        |                               |                    |        |           |        |                                       |                    |                        |        |
| © VALUE LINE PUB. LLC   |         |                 |  |        |          |                                |              |               |           |        |                               |                    |        |           |        |                                       |                    |                        |        |
| 2002  | 2003    | 2004            | 2005   | 2006   | 2007     | 2008                           | 2009         | 2010          | 2011      | 2012   | 2013                          | 2014               | 2015   | 2016      | 2017   | 2018                                  | 2019               | 21-23                  |        |
| 16.38   | 15.75   | 15.37           | 16.36  | 17.92  | 17.41    | 21.47                          | 20.03        | 17.63         | 22.02     | 21.11  | 18.82                         | 17.27              | 11.38  | 11.06     | 10.60  | 10.30                                 | 10.40              | Revenues per sh        | 11.00  |
| 3.20  | 3.60    | 3.59            | 3.84   | 4.26   | 5.10     | 4.71                           | 3.47         | 3.66          | 4.59      | 4.84   | 4.64                          | 4.58               | 3.78   | 4.28      | 3.55   | 3.85                                  | 4.00               | "Cash Flow" per sh     | 4.75   |
| 1.54  | 1.84    | 1.87            | 1.92   | 2.29   | 2.63     | 2.45                           | 1.19         | 2.29          | 2.61      | 2.61   | 2.38                          | 2.38               | 2.37   | 2.79      | 2.00   | 2.25                                  | 2.35               | Earnings per sh A      | 2.75   |
| .72   | .77     | .82             | .96  | 1.10   | 1.22     | 1.34                           | 1.38         | 1.40          | 1.40      | 1.44   | 1.47                          | 1.49               | 1.50   | 1.52      | 1.58   | 1.64                                  | 1.70               | Div'd Decl'd per sh B  | 1.88   |
| 2.74  | 2.17    | 1.94            | 2.13   | 3.62   | 4.51     | 3.79                           | 3.25         | 3.30          | 4.30      | 5.34   | 6.68                          | 6.14               | 5.24   | 4.30      | 4.95   | 4.85                                  | 4.55               | Cap'l Spending per sh  | 4.00   |
| 6.71  | 9.19    | 11.21           | 11.62  | 13.30  | 14.88    | 13.55                          | 14.57        | 16.98         | 18.72     | 18.01  | 19.78                         | 20.47              | 14.72  | 14.56     | 15.25  | 16.15                                 | 17.05              | Book Value per sh C    | 20.25  |
| 331.47  | 354.72  | 378.14          | 380.15   | 385.04 | 373.27   | 374.58                         | 377.18       | 483.39        | 578.41    | 581.94 | 630.32                        | 665.85             | 673.86 | 679.73    | 690.00 | 700.00                                | 710.00             | Common Shs Outst'g D   | 740.00 |
| 11.1  | 10.6    | 12.5            | 15.1   | 14.1   | 17.3     | 17.6                           | 25.7         | 11.9          | 10.5      | 10.9   | 12.8                          | 14.1               | 13.9   | 12.8      | 18.6   | Bold figures are Value Line estimates |                    | Avg Ann'l P/E Ratio    | 15.0   |
| .61   | .60     | .66             | .80  | .76    | .92      | 1.06                           | 1.71         | .76           | .66       | .69    | .72                           | .74                | .70    | .67       | .90    |                                       |                    | Relative P/E Ratio     | .85    |
| 4.2%  | 4.0%    | 3.5%            | 3.3%   | 3.4%   | 2.7%     | 3.1%                           | 4.5%         | 5.1%          | 5.1%      | 5.1%   | 4.8%                          | 4.4%               | 4.5%   | 4.2%      | 4.2%   |                                       |                    | Avg Ann'l Div'd Yield  | 4.6%   |
| CAPITAL STRUCTURE as of 9/30/17   |         |                 |  |        |          | 8044.0                         | 7556.0       | 8521.0        | 12737     | 12286  | 11860                         | 11499              | 7669.0 | 7517.0    | 7300   | 7200                                  | 7400               | Revenues (\$mill)      | 8100   |
| Total Debt \$20769 mill. Due in 5 Yrs \$4625 mill.                                  |         |                 |  |        |          | 940.0                          | 465.0        | 1009.0        | 1456.0    | 1536.0 | 1541.0                        | 1583.0             | 1603.0 | 1902.0    | 1385   | 1560                                  | 1670               | Net Profit (\$mill)    | 2040   |
| LT Debt \$19110 mill. LT Interest \$784 mill.                                       |         |                 |  |        |          | 31.8%                          | 21.8%        | 22.0%         | 31.0%     | 26.2%  | 23.1%                         | 33.0%              | 22.5%  | 25.4%     | 24.0%  | 20.0%                                 | 20.0%              | Income Tax Rate        | 20.0%  |
| Incl. 23 mill. units 7.75%, \$25 liq. value; 82,000 units 8.23%, \$1000 face value. |         |                 |  |        |          | .1%                            | 9.5%         | 3.5%          | 4.0%      | 4.1%   | 3.7%                          | 2.8%               | 1.6%   | 1.6%      | 2.0%   | 2.0%                                  | 2.0%               | AFUDC % to Net Profit  | 1.0%   |
| (LT interest earned: 3.6x)  |         |                 |  |        |          | 57.1%                          | 55.2%        | 59.0%         | 61.9%     | 64.1%  | 62.3%                         | 58.0%              | 65.2%  | 64.3%     | 64.0%  | 63.0%                                 | 61.0%              | Long-Term Debt Ratio   | 57.5%  |
| Leases, Uncapitalized Annual rentals \$55 mill.                                     |         |                 |  |        |          | 40.5%                          | 42.5%        | 39.8%         | 37.2%     | 35.9%  | 37.7%                         | 42.0%              | 34.8%  | 35.7%     | 36.0%  | 37.0%                                 | 39.0%              | Common Equity Ratio    | 42.5%  |
| Pension Assets-12/16 \$10454 mill.  |         |                 |  |        |          | 12529                          | 12940        | 20621         | 29071     | 29205  | 33058                         | 32484              | 28482  | 27707     | 29200  | 30625                                 | 30925              | Total Capital (\$mill) | 35100  |
| Oblig \$11462 mill.   |         |                 |  |        |          | 12416                          | 13174        | 20858         | 27266     | 30032  | 33087                         | 34597              | 30382  | 30074     | 32425  | 34675                                 | 36725              | Net Plant (\$mill)     | 41500  |
| Pfd Stock None  |         |                 |  |        |          | 9.2%                           | 5.2%         | 6.1%          | 6.5%      | 7.0%   | 6.2%                          | 6.5%               | 7.1%   | 8.4%      | 6.0%   | 6.5%                                  | 7.0%               | Return on Total Cap'l  | 7.0%   |
| Common Stock 688,464,316 shs.   |         |                 |  |        |          | 17.5%                          | 8.0%         | 11.9%         | 13.1%     | 14.7%  | 12.4%                         | 11.6%              | 16.2%  | 19.2%     | 13.0%  | 14.0%                                 | 14.0%              | Return on Shr. Equity  | 13.5%  |
| as of 10/25/17  |         |                 |  |        |          | 18.2%                          | 8.1%         | 12.0%         | 13.3%     | 14.6%  | 12.4%                         | 11.6%              | 16.2%  | 19.2%     | 13.0%  | 14.0%                                 | 14.0%              | Return on Com Equity E | 13.5%  |
| MARKET CAP: \$21 billion (Large Cap)  |         |                 |  |        |          | 8.5%                           | NMF          | 5.2%          | 6.4%      | 6.7%   | 5.3%                          | 4.5%               | 6.0%   | 8.8%      | 3.0%   | 3.5%                                  | 4.0%               | Retained to Com Eq     | 4.5%   |
| ELECTRIC OPERATING STATISTICS   |         |                 |  |        |          | 54%                            | NMF          | 58%           | 52%       | 54%    | 57%                           | 61%                | 63%    | 54%       | 78%    | 73%                                   | 72%                | All Div'ds to Net Prof | 68%    |
| 2014 2015 2016  |         |                 |  |        |          | % Change Retail Sales (KWH)    | -1.1         | -5            | -5        |        |                               |                    |        |           |        |                                       |                    |                        |        |
| Avg. Indust. Use (MWH)  |         |                 |  |        |          | Avg. Indust. Revs. per KWH (¢) | NA           | NA            | NA        |        |                               |                    |        |           |        |                                       |                    |                        |        |
| Capacity at Peak (Mw)   |         |                 |  |        |          | Peak Load, Winter (Mw)         | NA           | NA            | NA        |        |                               |                    |        |           |        |                                       |                    |                        |        |
| Annual Load Factor (%)  |         |                 |  |        |          | Annual Load Factor (%)         | NA           | NA            | NA        |        |                               |                    |        |           |        |                                       |                    |                        |        |
| % Change Customers (yr-end)   |         |                 |  |        |          |                                | NA           | NA            | NA        |        |                               |                    |        |           |        |                                       |                    |                        |        |
| Fixed Charge Cov. (%)   |         |                 |  |        |          |                                | 309          | 321           | 339       |        |                               |                    |        |           |        |                                       |                    |                        |        |
| ANNUAL RATES  |         |                 |  |        |          | Past 10 Yrs.                   | Past 5 Yrs.  | Est'd '14-'16 |           |        |                               |                    |        |           |        |                                       |                    |                        |        |
| of change (per sh)  |         |                 |  |        |          | Revenues                       | -2.0%        | -8.0%         | NMF       |        |                               |                    |        |           |        |                                       |                    |                        |        |
| "Cash Flow"   |         |                 |  |        |          | Earnings                       | 2.0%         | 1.5%          | NMF       |        |                               |                    |        |           |        |                                       |                    |                        |        |
| Dividends   |         |                 |  |        |          | Book Value                     | 4.5%         | 1.5%          | 3.5%      |        |                               |                    |        |           |        |                                       |                    |                        |        |
| Book Value  |         |                 |  |        |          |                                | 3.0%         | --            | NMF       |        |                               |                    |        |           |        |                                       |                    |                        |        |
| Cal-endar   |         |                 |  |        |          | QUARTERLY REVENUES (\$ mill.)  | Full Year    |               |           |        |                               |                    |        |           |        |                                       |                    |                        |        |
| Mar.31 Jun.30 Sep.30 Dec.31   |         |                 |  |        |          | 2015                           | 2230         | 1781          | 1878      | 1780   | 7669                          |                    |        |           |        |                                       |                    |                        |        |
| 2016  |         |                 |  |        |          | 2017                           | 2011         | 1785          | 1889      | 1832   | 7517                          |                    |        |           |        |                                       |                    |                        |        |
| 2018  |         |                 |  |        |          | 2019                           | 1951         | 1725          | 1845      | 1779   | 7300                          |                    |        |           |        |                                       |                    |                        |        |
| 2019  |         |                 |  |        |          |                                | 1925         | 1700          | 1825      | 1750   | 7200                          |                    |        |           |        |                                       |                    |                        |        |
| 2019  |         |                 |  |        |          |                                | 1975         | 1750          | 1875      | 1800   | 7400                          |                    |        |           |        |                                       |                    |                        |        |
| Cal-endar   |         |                 |  |        |          | EARNINGS PER SHARE A           | Full Year    |               |           |        |                               |                    |        |           |        |                                       |                    |                        |        |
| Mar.31 Jun.30 Sep.30 Dec.31   |         |                 |  |        |          | 2015                           | .82          | .37           | .59       | .60    | 2.37                          |                    |        |           |        |                                       |                    |                        |        |
| 2016  |         |                 |  |        |          | 2017                           | .71          | .71           | .69       | .68    | 2.79                          |                    |        |           |        |                                       |                    |                        |        |
| 2018  |         |                 |  |        |          | 2019                           | .59          | .43           | .51       | .47    | 2.00                          |                    |        |           |        |                                       |                    |                        |        |
| 2019  |         |                 |  |        |          |                                | .65          | .50           | .57       | .53    | 2.25                          |                    |        |           |        |                                       |                    |                        |        |
| 2019  |         |                 |  |        |          |                                | .68          | .52           | .60       | .55    | 2.35                          |                    |        |           |        |                                       |                    |                        |        |
| Cal-endar   |         |                 |  |        |          | QUARTERLY DIVIDENDS PAID B     | Full Year    |               |           |        |                               |                    |        |           |        |                                       |                    |                        |        |
| Mar.31 Jun.30 Sep.30 Dec.31   |         |                 |  |        |          | 2014                           | .3675        | .3725         | .3725     | .3725  | 1.49                          |                    |        |           |        |                                       |                    |                        |        |
| 2015  |         |                 |  |        |          | 2016                           | .3725        | .3725         | .3725     | .3775  | 1.50                          |                    |        |           |        |                                       |                    |                        |        |
| 2017  |         |                 |  |        |          | 2018                           | .3775        | .38           | .38       | .38    | 1.52                          |                    |        |           |        |                                       |                    |                        |        |
| 2019  |         |                 |  |        |          | 2019                           | .38          | .395          | .395      | .395   | 1.57                          |                    |        |           |        |                                       |                    |                        |        |
| 2019  |         |                 |  |        |          |                                | .395         |               |           |        |                               |                    |        |           |        |                                       |                    |                        |        |

There is no obvious explanation for the poor performance of PPL Corporation's stock. The share price declined 12% in 2017, which was an excellent year for most utility issues. The industry's laggards last year had problems with nuclear construction, troubled nonutility subsidiaries, or wildfires in California. PPL doesn't fall into any of these categories. We think the market is worried about the possibility of regulatory changes in the United Kingdom that would hurt the profitability of the company's utilities there. Speculation that PPL's dividend might be at risk has emerged, as well.

We are sticking with our 2018 earnings estimate of \$2.25 a share, and see no threat to the dividend. In fact, we continue to expect an increase of \$0.06 a share (3.8%) in the annual payout this year. In 2018, PPL's utilities in Kentucky will benefit from a full year's effect of electric and gas tariff hikes that went into effect in mid-2017. We assume normal weather conditions; mild weather hurt the bottom line last year. Perhaps the market's worries about PPL are waning, as the stock price has declined just slightly so far

this year (not as much as the falloff of most utility equities).

Currency movements add uncertainty to our earnings estimates. PPL uses hedges due to its exposure to the British pound. This led to currency hedging losses in the first nine months of 2017. (Fourth-quarter results were scheduled to be released shortly after this report came out in print.) Depending on the exchange rate, there is upside potential to PPL's earnings, too. We assume no currency gains or losses in our estimates or projections, but will include these once they are booked.

PPL's two utilities in Kentucky have requested permission to install an advanced metering system. If the state commission approves the project, the utilities would spend \$313 million to install 1.3 million meters over a three-year period. The companies asked for an order by June 1st.

This stock is untimely, but offers an attractive dividend yield. This is almost two percentage points above the utility average. Total return potential to 2021-2023 is also attractive.

Paul E. Debbas, CFA February 16, 2018

(A) Dil. EPS. Excl. nonrec. gain (losses): '07, (12¢); '10, (8¢); '11, 8¢; '13, (62¢); gains (losses) on disc. ops.: '07, 19¢; '08, 3¢; '09, (10¢); '10, (4¢); '12, (1¢); '14, 23¢; '15, (\$1.36). '15 EPS don't sum to rounding. Next earnings report due late Feb. (B) Div'ds historically paid in early Jan., Apr., July, & Oct. = Div'd reinv. plan avail. (C) Incl. intang. In '16: \$8.35/sh. (D) In mill., adj. for split. (E) Rate base: Fair val. Rate all'd on com. eq. in PA in '16: none spec.; in KY in '17: 9.7%; earned on avg. com. eq., '16: 19.2%. Regul. Climate: Avg.

Company's Financial Strength B++  
 Stock's Price Stability 95  
 Price Growth Persistence 15  
 Earnings Predictability 70

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## Exhibit 9

PG&E CORP.

NYSE:PCG

RECENT PRICE

44.02

P/E RATIO

11.8

(Trailing: 10.1)

(Median: 17.0)

RELATIVE P/E RATIO

0.57

DIV YLD

Nil

VALUE LINE

Nil

TIMELINESS

3

Lowered 1/5/18

SAFETY

3

Lowered 12/29/17

TECHNICAL

3

Lowered 12/1/17

BETA

.65

(1.00 = Market)

2020-22 PROJECTIONS

Price

60

45

Gain

(+35%)

(Nil)

Ann'l Total Return

10%

3%

Insider Decisions

M

A

M

J

J

A

S

O

N

to Buy

0

0

0

0

0

0

0

0

Options to Sell

9

0

14

7

0

0

0

0

Hid's (000)

455198

450461

447854

Institutional Decisions

102017

202017

302017

to Buy

288

297

282

to Sell

233

237

241

Hld's (000)

455198

450461

447854

Percent shares traded

24

16

8

THIS STOCK

VL ARITH.' INDEX

1 yr.

-24.5

15.8

3 yr.

-7.9

30.1

5 yr.

31.0

92.5

2001

2002

2003

2004

2005

2006

2007

2008

2009

2010

2011

2012

2013

2014

2015

2016

2017

2018

63.18

32.74

25.05

26.47

31.78

36.02

37.42

40.51

36.15

35.02

36.28

34.92

34.16

35.91

34.21

34.85

34.55

34.25

5.66

1.14

4.80

5.71

7.12

7.76

8.02

8.44

8.37

8.22

8.08

7.32

6.33

8.13

7.29

8.23

9.25

9.50

3.02

d2.36

2.05

2.12

2.35

2.76

2.78

3.22

3.03

2.82

2.78

2.07

1.83

3.06

2.00

2.83

3.70

3.75

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--

1.23

1.32

1.44

1.56

1.68

1.82

1.82

1.82

1.82

1.82

1.93

2.08

Nil

7.33

7.94

4.08

3.72

4.90

6.90

7.83

10.05

10.68

9.62

9.79

10.74

11.40

10.51

11.26

11.05

12.10

11.89

9.47

10.12

20.62

19.60

22.44

24.18

25.97

27.88

28.55

29.35

30.35

31.41

33.09

33.69

35.39

37.35

41.15

363.38

381.67

416.52

418.62

368.27

348.14

353.72

361.06

370.60

395.23

412.26

430.72

456.67

475.91

492.03

506.89

515.00

520.00

4.8

--

9.5

13.8

15.4

14.8

16.8

12.1

13.0

15.8

15.5

20.7

23.7

15.0

26.4

21.1

17.3

--

.25

--

.54

.73

.82

.80

.89

.73

.87

1.01

.97

1.32

1.33

.79

1.33

1.10

.85

--

--

--

--

--

3.4%

3.2%

3.1%

4.0%

4.3%

4.1%

4.2%

4.2%

4.2%

4.0%

3.4%

3.2%

3.3%

--

Revenues per sh

38.25

"Cash Flow" per sh

10.50

Earnings per sh

4.25

Div'd Decl'd per sh

2.20

Cap'l Spending per sh

11.50

Book Value per sh

47.50

Common Shs Outst'g

535.00

Avg Ann'l P/E Ratio

12.5

Relative P/E Ratio

.80

Avg Ann'l Div'd Yield

4.1%

CAPITAL STRUCTURE as of 9/30/17

Total Debt \$18188 mill. Due in 5 Yrs \$4832 mill.

LT Debt \$16619 mill. LT Interest \$764 mill.

(LT interest earned: 4.1x)

Leases, Uncapitalized Annual rentals \$44 mill.

Pension Assets-12/16 \$14729 mill.

Oblig \$17305 mill.

Pfd Stock \$252 mill. Pfd Div'd \$14 mill.

4,534,958 shs. 4.36% to 5%, cumulative and \$25 par, redeemable from \$25.75 to \$27.25; 5,784,825 shs. 5.00% to 6.00%, cumulative nonredeemable and \$25 par. Div'ds suspended as of 12/17.

Common Stock 514,422,806 shs. as of 10/24/17

MARKET CAP: \$23 billion (Large Cap)

ELECTRIC OPERATING STATISTICS

2014

2015

2016

% Change Retail Sales (KWH)

-2

-5

-3.3

Avg. Indust. Use (MWH)

NA

NA

NA

Avg. Indust. Revs. per KWH (¢)

9.98

9.73

9.90

Capacity at Peak (Mw)

NMF

NMF

NMF

Peak Load, Summer (Mw)

NMF

NMF

NMF

Annual Load Factor (%)

NMF

NMF

NMF

% Change Customers (yr-end)

+6

+7

+7

Fixed Charge Cov. (%)

304

189

242

ANNUAL RATES

Past 10 Yrs.

Past 5 Yrs.

Est'd '14-'16 to '20-'22

Revenues

1.0%

-5%

1.5%

"Cash Flow"

1.5%

-1.0%

5.0%

Earnings

1.0%

-2.0%

8.5%

Dividends

8.0%

1.0%

3.0%

Book Value

5.0%

3.5%

5.5%

Cal-endar

QUARTERLY REVENUES (\$ mill.)

Full Year

Mar.31

Jun.30

Sep.30

Dec.31

2014

3891

3952

4939

4308

17090

2015

3899

4217

4550

4167

16833

2016

3974

4169

4810

4713

17666

2017

4268

4250

4517

4765

17800

2018

4300

4300

4600

4600

17800

Cal-endar

EARNINGS PER SHARE

Full Year

Mar.31

Jun.30

Sep.30

Dec.31

2014

.49

.57

1.71

.27

3.06

2015

.27

.83

.63

.27

2.00

2016

.22

.46

.77

1.36

2.83

2017

1.13

.79

1.07

.71

3.70

2018

1.10

.85

1.10

.70

3.75

Cal-endar

QUARTERLY DIVIDENDS PAID

Full Year

Mar.31

Jun.30

Sep.30

Dec.31

2014

.455

.455

.455

.455

1.82

2015

.455

.455

.455

.455

1.82

2016

.455

.455

.49

.49

1.89

2017

.49

.49

.53

.53

2.04

2018

BUSINESS:

PG&E Corporation is a holding company for Pacific Gas and Electric Company and nonutility subsidiaries. Supplies electricity and gas to most of northern and central California (population 16 million). Has 5.4 million electric and 4.5 million gas customers. Electric revenue breakdown: residential, 40%; commercial, 39%; industrial, 11%; agricultural, 9%; other, 1%. Generating sources: nuclear, 24%; hydro, 11%; gas, 7%; purchased, 58%. Fuel costs: 30% of revenues. '16 reported depreciation rate (utility): 3.8%. Has 24,000 employees. Chairman: Richard C. Kelly. President & CEO: Geisha J. Williams. Incorporated: California. Address: 77 Beale Street, P.O. Box 770000, San Francisco, California 94177. Telephone: 415-973-1000. Internet: www.pgecorp.com.

PG&E's board of directors has suspended the dividend of the company's common stock.

The move came as a result of concerns about a possibly huge liability for damages resulting from wildfires in northern California. (The causes have not yet been determined.) Also, the board of directors of the company's utility subsidiary, Pacific Gas and Electric, suspended the dividend of its preferred stock.

The price of PG&E stock has plummeted almost 40% from its 52-week high. The slide began in mid-October, due to the market's worries about the financial impact of the wildfires. The dividend suspension, announced on December 20th, surprised Wall Street. The big problem is California's inverse condemnation law. This means the utility may be liable for damages (and attorneys' fees) caused by its power lines, even if the utility followed established inspection and safety rules. The California Public Utilities Commission (CPUC) has expressed concern about this law, but whether the state legislature is inclined to change the law is unknown. PG&E has about \$800 million of liability

insurance for the wildfires, but claims might well exceed this amount considerably. The utility estimates that it will incur capital and operating costs of \$160 million-\$200 million to restore service and make repairs. There is no assurance that the CPUC will allow it to pass these costs through to ratepayers. In 2017, the regulators denied recovery of wildfire costs to another utility in the state.

There is a lot of uncertainty associated with the wildfire-related matters. Any reserves for potential liability (along with insurance recoveries) will be included in our earnings presentation. This will make PG&E's profits virtually impossible to predict. Also highly uncertain is when the board of directors will restore a dividend, and at what level. The company stated it will "revisit the issue as we get more clarity."

There is too much uncertainty here, even for risk-tolerant utility investors. The potential rewards aren't worth the risks, in our view, and investors will not get any dividend income while they wait for resolution of the wildfire matters.

Paul E. Debbas, CFA January 26, 2018



# Exhibit 9

| PINNACLE WEST NYSE-PNW  |        |                 |  | RECENT PRICE     | 78.86 | P/E RATIO | 19.2   | (Trailing: 17.0 Median: 15.0) | RELATIVE P/E RATIO | 0.93   | DIV'D YLD | 3.6%   | VALUE LINE |        |        |        |        |                       |                    |  |  |
|---|--------|-----------------|--|------------------|-------|-----------|--------|-------------------------------|--------------------|--------|-----------|--------|------------|--------|--------|--------|--------|-----------------------|--------------------|--|--|
| TIMELINESS  | 1      | Raised 1/12/18  | High: 51.0   | 51.7             | 42.9  | 38.0      | 42.7   | 48.9                          | 54.7               | 61.9   | 71.1      | 73.3   | 82.8       | 92.5   |        |        |        |                       | Target Price Range |  |  |
| SAFETY  | 1      | Raised 5/3/13   | Low: 38.3  | 36.8             | 26.3  | 22.3      | 32.3   | 37.3                          | 45.9               | 51.5   | 51.2      | 56.0   | 62.5       | 75.8   |        |        |        |                       | 2020 2021 2022     |  |  |
| TECHNICAL   | 1      | Raised 1/5/18   | <div>LEGENDS</div> <div>0.63 x Dividends p sh divided by Interest Rate</div> <div>Relative Price Strength</div> <div>Options: Yes</div> <div>Shaded area indicates recession</div> |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| BETA  | .70    | (1.00 = Market) |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 2020-22 PROJECTIONS   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Price   | 90     | Gain (+15%)     | Ann'l Total Return   |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| High  | 90     |                 | 7%   |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Low   | 70     |                 | 1%   |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Insider Decisions   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| M A M J J A S O N   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| to Buy  | 0      | 0               | 0  | 0                | 0     | 0         | 0      | 0                             | 0                  | 0      | 0         | 0      | 0          | 0      | 0      | 0      | 0      | 0                     |                    |  |  |
| Options   | 1      | 0               | 5  | 0                | 0     | 0         | 0      | 0                             | 12                 | 0      |           |        |            |        |        |        |        |                       |                    |  |  |
| to Sell   | 4      | 0               | 6  | 0                | 0     | 3         | 0      | 0                             | 2                  |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Institutional Decisions   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 10/2017   | 229    | 2020/17         | 30/2017  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| to Buy  | 229    | 194             | 218  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| to Sell   | 191    | 224             | 185  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Hld's(000)  | 105747 | 107032          | 104825   |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Percent shares traded   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 30  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 20  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 10  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| % TOT. RETURN 12/17   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
|   |        |                 | THIS STOCK   | VL ARITH.' INDEX |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 1 yr.   |        |                 | 12.7   | 15.8             |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 3 yr.   |        |                 | 38.4   | 30.1             |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 5 yr.   |        |                 | 100.7  | 92.5             |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| © VALUE LINE PUB. LLC 20-22   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 2001  | 2002   | 2003            | 2004   | 2005             | 2006  | 2007      | 2008   | 2009                          | 2010               | 2011   | 2012      | 2013   | 2014       | 2015   | 2016   | 2017   | 2018   | Revenues per sh       | 38.50              |  |  |
| 53.66   | 28.90  | 30.87           | 31.59  | 30.16            | 34.03 | 35.07     | 33.37  | 32.50                         | 30.01              | 29.67  | 30.09     | 31.35  | 31.58      | 31.50  | 31.42  | 32.60  | 33.35  | "Cash Flow" per sh    | 12.25              |  |  |
| 8.72  | 7.01   | 7.33            | 6.93   | 5.76             | 9.70  | 9.29      | 8.13   | 8.08                          | 6.85               | 7.52   | 7.92      | 8.15   | 8.09       | 9.09   | 9.39   | 9.95   | 10.30  | Earnings per sh A     | 5.25               |  |  |
| 3.68  | 2.53   | 2.52            | 2.58   | 2.24             | 3.17  | 2.96      | 2.12   | 2.26                          | 3.08               | 2.99   | 3.50      | 3.66   | 3.58       | 3.92   | 3.95   | 4.30   | 4.40   | Div'd Decl'd per sh B | 3.35               |  |  |
| 1.53  | 1.63   | 1.73            | 1.83   | 1.93             | 2.03  | 2.10      | 2.10   | 2.10                          | 2.10               | 2.10   | 2.67      | 2.23   | 2.33       | 2.44   | 2.56   | 2.70   | 2.86   | Cap'l Spending per sh | 10.00              |  |  |
| 12.27   | 9.81   | 7.60            | 5.86   | 6.39             | 7.59  | 9.37      | 9.46   | 7.64                          | 7.03               | 8.26   | 8.24      | 9.36   | 8.38       | 9.84   | 11.64  | 12.55  | 11.00  | Book Value per sh C   | 51.75              |  |  |
| 29.46   | 29.44  | 31.00           | 32.14  | 34.57            | 34.48 | 35.15     | 34.16  | 32.69                         | 33.86              | 34.98  | 36.20     | 38.07  | 39.50      | 41.30  | 43.15  | 44.65  | 46.15  | Common Shs Outst'g D  | 114.00             |  |  |
| 84.83   | 91.26  | 91.29           | 91.79  | 99.08            | 99.96 | 100.49    | 100.89 | 101.43                        | 108.77             | 109.25 | 109.74    | 110.18 | 110.57     | 110.98 | 111.34 | 112.00 | 112.50 | Avg Ann'l P/E Ratio   | 15.0               |  |  |
| 12.0  | 14.4   | 14.0            | 15.8   | 19.2             | 13.7  | 14.9      | 16.1   | 13.7                          | 12.6               | 14.6   | 14.3      | 15.3   | 15.9       | 16.0   | 18.7   | 19.9   |        | Relative P/E Ratio    | .95                |  |  |
| .61   | .79    | .80             | .83  | 1.02             | .74   | .79       | .97    | .91                           | .80                | .92    | .91       | .86    | .84        | .81    | .98    | .95    |        | Avg Ann'l Div'd Yield | 4.2%               |  |  |
| 3.5%  | 4.5%   | 4.9%            | 4.5%   | 4.5%             | 4.7%  | 4.8%      | 6.2%   | 6.8%                          | 5.4%               | 4.8%   | 5.3%      | 4.0%   | 4.1%       | 3.9%   | 3.5%   | 3.2%   |        |                       |                    |  |  |
| CAPITAL STRUCTURE as of 9/30/17   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Total Debt \$4829.4 mill. Due in 5 Yrs \$1188.4 mill.   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| LT Debt \$4491.0 mill. LT Interest \$203.7 mill.  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Incl. \$13.4 mill. Palo Verde sale leaseback lessor notes.  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| (LT interest earned: 5.0x)  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Leases, Uncapitalized Annual rentals \$12.3 mill.   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Pension Assets-12/16 \$2675.4 mill.   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Oblig \$3204.5 mill.  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Pfd Stock None  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Common Stock 111,729,775 shs.   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| as of 10/27/17  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| MARKET CAP: \$8.8 billion (Large Cap)   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| ELECTRIC OPERATING STATISTICS   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 2014 2015 2016  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| % Change Retail Sales (KWH)   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| -1.8 +1.3 +3  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Avg. Indust. Use (MWH)  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 659 658 640   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Avg. Indust. Revs. per KWH (¢)  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 8.26 8.17 8.37  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Capacity at Peak (MW)   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 9259 9250 9192  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Peak Load, Summer (MW)  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 7007 7031 7051  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Annual Load Factor (%)  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 48.6 48.3 48.0  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| % Change Customers (yr-end)   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| +1.2 +1.3 +1.3  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Fixed Charge Cov. (%)   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 404 438 416   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| ANNUAL RATES  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Past Past Est'd '14-'16   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| of change (per sh) 10 Yrs. 5 Yrs. to '20-'22  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Revenues  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| -- .5% 3.5%   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| "Cash Flow"   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 1.5% 3.5% 5.5%  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Earnings  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 3.5% 6.5% 5.5%  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Dividends   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 2.5% 3.0% 5.5%  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Book Value  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 2.0% 4.0% 4.0%  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Cal- QUARTERLY REVENUES (\$ mill.) Full   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| endar Mar.31 Jun.30 Sep.30 Dec.31 Year  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 2014 686.2 906.3 1172.7 726.4 3491.6  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 2015 671.2 890.7 1199.1 734.4 3495.4  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 2016 677.2 915.4 1166.9 739.2 3498.7  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 2017 677.7 944.6 1183.3 744.4 3550  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 2018 725 975 1275 775 3750  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Cal- EARNINGS PER SHARE A Full  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| endar Mar.31 Jun.30 Sep.30 Dec.31 Year  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 2014 .14 1.19 2.20 .05 3.58   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 2015 .14 1.10 2.30 .37 3.92   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 2016 .04 1.08 2.35 .47 3.95   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 2017 .21 1.49 2.46 .14 4.30   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 2018 .20 1.30 2.60 .30 4.40   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Cal- QUARTERLY DIVIDENDS PAID B Full  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| endar Mar.31 Jun.30 Sep.30 Dec.31 Year  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 2014 .5675 .5675 .5675 .595 2.30  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 2015 .595 .595 .595 .625 2.41   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 2016 .625 .625 .625 .655 2.53   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 2017 .655 .655 .655 .695 2.66   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| 2018  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| BUSINESS: Pinnacle West Capital Corporation is a holding company for Arizona Public Service Company (APS), which supplies electricity to 1.2 million customers in most of Arizona, except about half of the Phoenix metro area, the Tucson metro area, and Mohave County in northwestern Arizona. Discontinued SunCor real estate subsidiary in '10. Electric revenue breakdown: residential, 50%; commercial, 40%; industrial, 5%; other, 5%. Generating sources: nuclear, 28%; gas & other, 26%; coal, 20%; purchased, 26%. Fuel costs: 31% of revenues. '16 reported deprec. rate: 2.7%. Has 6,300 employees. Chairman, President & CEO: Donald E. Brandt. Inc.: AZ. Address: 400 North Fifth St., P.O. Box 53999, Phoenix, AZ 85072-3999. Tel.: 602-250-1000. Internet: www.pinnaclewest.com.             |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| We estimate that Pinnacle West's earnings will advance modestly in 2018. The company's utility subsidiary, Arizona Public Service, will benefit from a full year's effect of the \$94.6 million (3.3%) rate increase that took effect on August 19th. Modest kilowatt-hour sales growth (even after the effects of energy efficiency measures) will likely help, too. Offsetting this will be an increase in expenses associated with planned maintenance outages of fossil (coal or gas) plants. Accordingly, we have trimmed our 2018 earnings estimate by \$0.10 a share, to \$4.40. Our revised forecast is within Pinnacle West's targeted range of \$4.25-\$4.45 a share. Meanwhile, our 2017 profit estimate is at the upper end of the company's guidance of \$4.15-\$4.30 a share.                   |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Two significant capital projects are under construction. APS is adding pollution control equipment to Units 4 and 5 of the Four Corners coal-fired station. This project is on track for completion in the spring of 2018 at a cost of \$400 million. These costs will be deferred until the utility can recover them in rates at the start of 2019. APS is also modernizing a gas-fired plant by building five units and shutting two old ones. This will provide a net increase in generating capacity of 290 megawatts. This project is scheduled for completion in the spring of 2019 at a cost of \$500 million. Costs here will be deferred until the company receives an order in its next general rate case. This will probably come in mid-2020 after APS puts forth an application in June of 2019. |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Finances are strong. The fixed-charge coverage is well above the industry average. The common-equity ratio is healthy, and the company expects no need for additional equity in the next few years. Earned returns on equity have consistently been between 9% and 10% in recent years, and we project they will remain there. Pinnacle West merits a Financial Strength rating of A+.  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Timely and high-quality Pinnacle West stock has a dividend yield that is average for a utility. Like most electric utility equities, the recent price is within our 3- to 5-year Target Price Range. Accordingly, total return potential is unspectacular.  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |
| Paul E. Debbas, CFA January 26, 2018  |        |                 |  |                  |       |           |        |                               |                    |        |           |        |            |        |        |        |        |                       |                    |  |  |

# Exhibit 9

| PNM RESOURCES NYSE-PNM |     |                 |   |      |      |      |      |      |      | RECENT PRICE | 35.55 | P/E RATIO | 19.9 | (Trailing: 17.8 Median: 18.0) | RELATIVE P/E RATIO | 0.96 | DIV'D YLD | 3.1% | VALUE LINE |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |    |
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| TIMELINESS             | 1   | Raised 5/5/17   | High: 32.1  | 34.3 | 21.7 | 13.1 | 14.0 | 19.2 | 22.5 | 24.5         | 31.6  | 31.2      | 36.2 | 46.0                          |                    |      |           |      |            | Target Price Range | 2020 | 2021 | 2022 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |    |
| SAFETY                 | 3   | Lowered 5/9/08  | Low: 22.5   | 21.0 | 7.6  | 5.9  | 10.8 | 12.8 | 17.3 | 20.1         | 23.5  | 24.4      | 29.2 | 33.3                          |                    |      |           |      |            |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |    |
| TECHNICAL              | 1   | Raised 1/5/18   | LEGENDS<br>0.94 x Dividends p sh divided by Interest Rate<br>Relative Price Strength<br>Options: Yes<br>Shaded area indicates recession |      |      |      |      |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |    |
| BETA                   | .75 | (1.00 = Market) |   |      |      |      |      |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |      |      |      |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | </ |

(A) Dil. EPS. Excl. nonrec. gains (losses): '01, (15¢); '03, 67¢; '05, (56¢); '08, (\$3.77); '10, (\$1.36); '11, 88¢; '13, (16¢); '15, (\$1.28). Excl. gains from disc. ops.: '08, 42¢; '09, 78¢. '15

EPS don't sum due to rounding. Next egs. report due late Feb. (B) Div'ds paid mid-Feb., May, Aug., & Nov. Div'd reinvest. plan avail. † Shrhldr. invest. plan avail. (C) Incl. intang. In

'16: \$10.73/sh. (D) In mill., adj. for split. (E) Rate base: net orig. cost. Rate all'd on com. eq. in '18: 9.575%; earn. on avg. com. eq., '16: 7.0%. Reg. Climate: NM, Below Avg.; TX, Avg.

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# Exhibit 9

| P.S. ENTERPRISE GP. NYSE-PEG                       |         |                 |  |        |        |        |        |        |        | RECENT PRICE | 47.63  | P/E RATIO | 10.6   | (Trailing: 15.8 Median: 13.0) | RELATIVE P/E RATIO | 0.55   | DIV'D YLD | 3.8%  | VALUE LINE         |  |  |  |
|--|---------|-----------------|--|--------|--------|--------|--------|--------|--------|--------------|--------|-----------|--------|-------------------------------|--------------------|--------|-----------|---|--------------------|--|--|--|
| TIMELINESS   | 4       | Lowered 6/16/17 | High: 49.9   | 52.3   | 34.1   | 34.9   | 35.5   | 34.1   | 37.0   | 43.8         | 44.4   | 47.4      | 53.3   | 51.9                          |                    |        |           |   | Target Price Range |  |  |  |
| SAFETY   | 1       | Raised 11/23/12 | Low: 32.2  | 22.1   | 23.7   | 29.0   | 28.0   | 28.9   | 29.7   | 31.3         | 36.8   | 37.8      | 41.7   | 46.6                          |                    |        |           |   | 2021 2022 2023     |  |  |  |
| TECHNICAL  | 3       | Lowered 2/9/18  | <div>LEGENDS</div> <div>0.72 x Dividends p sh divided by Interest Rate</div> <div>Relative Price Strength</div> <div>2-for-1 split 2/08</div> <div>Options: Yes</div> <div>Shaded area indicates recession</div> |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| BETA   | .70     | (1.00 = Market) |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| 2021-23 PROJECTIONS                                |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Price  | 60      | Gain            | Ann'l Total  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Low  | 45      | (+25%)          | Return   |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
|  |         | (-5%)           | 9%   |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
|  |         |                 | 3%   |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Insider Decisions                                  |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| A  | M       | J               | J  | A      | S      | O      | N      | D      |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| to Buy   | 0       | 0               | 0  | 0      | 0      | 0      | 0      | 0      |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Options  | 1       | 1               | 1  | 1      | 1      | 0      | 1      | 2      |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| to Sell  | 1       | 3               | 1  | 1      | 2      | 0      | 1      | 2      |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Institutional Decisions                            |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| 10/2017  | 20/2017 | 30/2017         |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| to Buy   | 327     | 338             | 318  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| to Sell  | 305     | 300             | 304  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Hlds(000)  | 384107  | 381036          | 384734   |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
|  |         |                 |  |        |        |        |        |        |        | Percent      | 30     |           |        |                               |                    |        |           |   |                    |  |  |  |
|  |         |                 |  |        |        |        |        |        |        | shares       | 20     |           |        |                               |                    |        |           |   |                    |  |  |  |
|  |         |                 |  |        |        |        |        |        |        | traded       | 10     |           |        |                               |                    |        |           |   |                    |  |  |  |
| 2002   | 2003    | 2004            | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   | 2012         | 2013   | 2014      | 2015   | 2016                          | 2017               | 2018   | 2019      | © VALUE LINE PUB. LLC 21-23                   |                    |  |  |  |
| 18.62  | 23.54   | 23.09           | 24.74  | 24.07  | 25.28  | 27.94  | 24.57  | 23.31  | 22.42  | 19.33        | 19.71  | 21.52     | 20.61  | 18.22                         | 18.00              | 18.40  | 18.75     | Revenues per sh                               | 21.25              |  |  |  |
| 3.01   | 2.92    | 3.02            | 3.42   | 3.91   | 4.36   | 4.68   | 4.98   | 5.27   | 5.36   | 4.87         | 5.17   | 5.82      | 6.15   | 5.07                          | 7.10               | 5.95   | 6.20      | "Cash Flow" per sh                            | 7.50               |  |  |  |
| 1.88   | 1.88    | 1.52            | 1.79   | 1.85   | 2.59   | 2.90   | 3.08   | 3.07   | 3.11   | 2.44         | 2.45   | 2.99      | 3.30   | 2.83                          | 4.40               | 3.05   | 3.10      | Earnings per sh <sup>A</sup>                  | 3.50               |  |  |  |
| 1.08   | 1.08    | 1.10            | 1.12   | 1.14   | 1.17   | 1.29   | 1.33   | 1.37   | 1.37   | 1.42         | 1.44   | 1.48      | 1.56   | 1.64                          | 1.72               | 1.80   | 1.90      | Div'd Decl'd per sh <sup>B</sup> <sup>†</sup> | 2.20               |  |  |  |
| 4.03   | 2.86    | 2.64            | 2.04   | 2.01   | 2.65   | 3.50   | 3.55   | 4.27   | 4.12   | 5.09         | 5.56   | 5.58      | 7.65   | 8.32                          | 8.30               | 6.30   | 5.15      | Cap'l Spending per sh                         | 5.25               |  |  |  |
| 8.85   | 11.71   | 12.05           | 11.99  | 13.35  | 14.35  | 15.36  | 17.37  | 19.04  | 20.30  | 21.31        | 22.95  | 24.09     | 25.86  | 26.01                         | 27.45              | 28.75  | 29.95     | Book Value per sh <sup>C</sup>                | 34.00              |  |  |  |
| 450.53   | 472.27  | 476.20          | 502.33   | 505.29 | 508.52 | 506.02 | 505.99 | 505.97 | 505.95 | 505.89       | 505.86 | 505.84    | 505.28 | 504.87                        | 506.00             | 506.00 | 506.00    | Common Shs Outst'g <sup>D</sup>               | 506.00             |  |  |  |
| 10.0   | 10.6    | 14.3            | 16.5   | 17.8   | 16.5   | 13.6   | 10.0   | 10.4   | 10.4   | 12.8         | 13.5   | 12.6      | 12.4   | 15.3                          | 10.4               | 10.4   | 10.4      | Avg Ann'l P/E Ratio                           | 15.0               |  |  |  |
| .55  | .60     | .76             | .88  | .96    | .88    | .82    | .67    | .66    | .65    | .81          | .76    | .66       | .62    | .80                           | .50                | .50    | .50       | Relative P/E Ratio                            | .85                |  |  |  |
| 5.7%   | 5.4%    | 5.1%            | 3.8%   | 3.5%   | 2.7%   | 3.3%   | 4.3%   | 4.3%   | 4.2%   | 4.6%         | 4.4%   | 3.9%      | 3.8%   | 3.8%                          | 3.7%               | 3.7%   | 3.7%      | Avg Ann'l Div'd Yield                         | 4.2%               |  |  |  |
| CAPITAL STRUCTURE as of 9/30/17                    |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Total Debt \$12726 mill. Due in 5 Yrs \$5695 mill. |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| LT Debt \$11274 mill. LT Interest \$434 mill.      |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| (LT interest earned: 6.3x)                         |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Leases, Uncapitalized Annual rentals \$29 mill.    |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Pension Assets-12/16 \$5193 mill.                  |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Oblig \$5772 mill.                                 |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Pfd Stock None                                     |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Common Stock 506,038,791 shs. as of 10/17/17       |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| MARKET CAP: \$24 billion (Large Cap)               |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| ELECTRIC OPERATING STATISTICS                      |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| 2014 2015 2016                                     |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| % Change Retail Sales (KWH)                        |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Avg. Indust. Use (MWH)                             |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Avg. Indust. Revs. per KWH(c)                      |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Capacity at Peak (Mw)                              |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Peak Load, Summer (Mw)                             |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Annual Load Factor (%)                             |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| % Change Customers (avg.)                          |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Fixed Charge Cov. (%)                              |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| ANNUAL RATES                                       |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| of change (per sh)                                 |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| 10 Yrs.  |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Past 5 Yrs.  |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Est'd '14-'16                                      |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Revenues   |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| "Cash Flow"  |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Earnings   |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Dividends  |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Book Value   |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| QUARTERLY REVENUES (\$ mill.)                      |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Cal-endar  |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Mar.31 Jun.30 Sep.30 Dec.31                        |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Full Year  |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| 2015   |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| 2016   |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| 2017   |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| 2018   |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| 2019   |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| EARNINGS PER SHARE <sup>A</sup>                    |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Cal-endar  |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Mar.31 Jun.30 Sep.30 Dec.31                        |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Full Year  |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| 2015   |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| 2016   |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| 2017   |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| 2018   |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| 2019   |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| QUARTERLY DIVIDENDS PAID <sup>B</sup> <sup>†</sup> |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Cal-endar  |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Mar.31 Jun.30 Sep.30 Dec.31                        |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| Full Year  |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| 2014   |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| 2015   |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| 2016   |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| 2017   |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| 2018   |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |
| 2019   |         |                 |  |        |        |        |        |        |        |              |        |           |        |                               |                    |        |           |   |                    |  |  |  |

**BUSINESS:** Public Service Enterprise Group Incorporated is a holding company for Public Service Electric and Gas Company (PSE&G), which serves 2.2 million electric and 1.8 million gas customers in New Jersey, and PSEG Power LLC, a nonregulated power generator with nuclear, gas, and coal-fired plants in the Northeast. PSEG Energy Holdings is involved in renewable energy.

The company no longer breaks out data on electric and gas operating statistics. Fuel costs: 31% of revenues. '16 reported depreciation rate (utility): 2.5%. Has 12,700 employees. Chairman, President & Chief Executive Officer: Dr. Ralph Izzo. Inc.: New Jersey. Address: 80 Park Plaza, P.O. Box 1171, Newark, New Jersey 07101-1171. Telephone: 973-430-7000. Internet: www.pseg.com.

**Public Service Enterprise Group's utility subsidiary has filed a general rate case.** Public Service Electric and Gas requested electric and gas rate hikes of \$27 million (0.5%) and \$68 million (3.0%), respectively, based on a return of 10.3% on a common-equity ratio of 54%. This is PSE&G's first base-rate application since 2010. Despite regulatory mechanisms allowing current recovery of certain expenditures for its storm hardening and gas system modernization programs, some of these costs are still unrecovered. A lack of volume growth is another problem. PSE&G also wants a higher depreciation rate, recovery of storm-related costs that have been deferred until now, and a regulatory mechanism to decouple electric revenues and volume. The company expects new tariffs and the decoupling mechanism to take effect at the start of October.

**Our 2017 earnings estimate requires an explanation.** For the fourth quarter, PSEG expects to book a credit of \$660 million-\$850 million for the effect of the new federal tax law on deferred tax balances. This is *included* in our earnings presentation.

**The utility business is faring better than the nonregulated operations.** PSE&G is benefiting from growth in its federally regulated transmission business, which obtains rate relief annually through a forward-looking regulatory mechanism. (A \$64 million rate increase took effect at the start of 2018.) Unless the utility receives harsh treatment from the New Jersey regulators, the rate order will boost the earning power of PSE&G's distribution business. PSEG Power, the main nonregulated subsidiary, is still experiencing difficult market conditions, but should benefit from a lower federal tax rate. We forecast flat earnings in 2019.

**We think the board of directors will raise the dividend soon.** We estimate a boost of \$0.02 a share (4.7%) in the quarterly payout, the same increase as in each of the past three years.

**This high-quality but untimely stock has a dividend yield that is about average for a utility.** Like most utility equities, the recent price is within our 2021-2023 Target Price Range. Accordingly, total return potential is unspectacular.

Paul E. Debbas, CFA February 16, 2018

(A) Diluted EPS. Excl. nonrecurr. gain (losses): '02, (\$1.30); '05, (.3c); '06, (.35c); '08, (.96c); '09, .6c; '11, (.34c); '12, .7c; '16, (.30c); '17, (\$1.20); gains (loss) from disc. ops.: '05, (.33c); '06, 12c; '07, 3c; '08, 40c; '11, 13c. Next eggs report due late Feb. (B) Div'ds histor. paid in late Mar., June, Sept., and Dec. ■ Div'd reinvest. plan avail. † Sharehold. invest. plan avail. (C) Incl. intang. In '16: \$6.80/sh. (D) In mill., adj. for split. (E) Rate base: Net orig. cost. Rate allowed on com. eq. in '10: 10.3%; earned on avg. com. eq., '16: 10.8%. Reg. Climate: Avg.

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**Company's Financial Strength** A++  
**Stock's Price Stability** 95  
**Price Growth Persistence** 20  
**Earnings Predictability** 65

**To subscribe call 1-800-VALUELINE**

## Exhibit 9

SCANA CORP. NYSE:SCG

RECENT PRICE37.62P/E RATIO10.4 (Trailing: 9.2; Median: 14.0)RELATIVE P/E RATIO0.54DIV'D YLDNil-6.5%VALUE LINE

TIMELINESS4New 2/16/18

SAFETY3Lowered 10/13/17

TECHNICAL3New 2/16/18

BETA.65(1.00 = Market)

2021-23 PROJECTIONS

Price45(+20%)

Gain35(-5%)

Ann'l Total Return6%Nil

Insider Decisions

A M J J A S O N D

to Buy0 0 0 0 0 0 0 0 0 0

to Sell3 0 0 3 0 0 3 0 0 0

Institutional Decisions

1020172020173Q2017

to Buy231212225

to Sell251247224

Hld's(000)111512109383109139

High: 45.5

Low: 32.9

44.1

27.8

38.6

26.0

42.0

34.2

45.5

34.6

50.3

43.3

54.4

44.7

63.4

45.6

65.6

49.9

76.4

59.5

74.1

37.1

49.4

35.3

LEGENDS

0.68 x Dividends p.sh. divided by Interest Rate

Relative Price Strength

Options: Yes

Shaded area indicates recession

Percent shares traded

21

14

7

% TOT. RETURN 1/18

THIS STOCK

VL ARITH.

3 yr.-38.317.3

5 yr.-28.438.0

5 yr.5.985.6

200220032004200520062007200820092010201120122013201420152016201720182019

26.6530.8534.5341.6639.1139.6145.1634.3536.1033.9531.6331.8834.7030.6529.5829.7529.0529.75

4.564.955.287.435.685.735.865.635.916.016.306.536.916.707.287.356.907.15

2.382.502.672.782.592.742.952.852.982.973.153.393.793.814.164.053.503.55

1.301.381.461.561.681.761.841.881.901.941.982.032.102.182.302.45NilNil

6.416.944.863.384.526.217.687.416.876.818.167.847.658.0711.0511.706.206.05

19.6420.8221.7823.3524.3925.3725.8527.6329.0529.9431.4733.0834.9538.0940.0640.7544.3047.85

110.83110.74112.52114.67116.67116.67117.78123.34127.45129.88132.01141.00142.70142.90142.90142.90142.90142.90

12.213.013.614.415.415.012.711.612.913.714.814.413.714.716.815.0

.67.74.72.77.83.80.76.77.82.86.94.81.72.74.88.75

4.5%4.2%4.0%3.9%4.2%4.3%4.9%5.7%4.9%4.8%4.2%4.2%4.1%3.9%3.3%4.0%

© VALUE LINE PUB. LLC

21-23

Revenues per sh

31.75

"Cash Flow" per sh

8.00

Earnings per sh

3.75

Div'd Decl'd per sh

1.50

Cap'l Spending per sh

6.50

Book Value per sh

56.00

Common Shs Outst'g

142.90

Avg Ann'l P/E Ratio

11.5

Relative P/E Ratio

.65

Avg Ann'l Div'd Yield

3.5%

CAPITAL STRUCTURE as of 9/30/17

Total Debt \$7654 mill. Due in 5 Yrs \$2642 mill.

LT Debt \$6455 mill. LT Interest \$365 mill.

(LT interest earned: 3.1x)

Leases, Uncapitalized Annual rentals \$31 mill.

Pension Assets-12/16 \$793.6 mill.

Oblig \$904.3 mill.

Pfd Stock None

Common Stock 142,616,254 shs. as of 10/31/17

MARKET CAP: \$5.4 billion (Large Cap)

ELECTRIC OPERATING STATISTICS

201420152016

% Change Retail Sales (KWH)

+4.7

-9

+1.6

Avg. Indust. Use (MWH)

NA

NA

7991

Avg. Indust. Revs. per KWH (¢)

NA

NA

7.07

Capacity at Yearend (Mw)

5237

5234

5233

Peak Load, Summer (Mw)

4853

4970

4807

Annual Load Factor (%)

NA

NA

58.5

% Change Customers (yr-end)

+1.4

+1.5

+1.6

Fixed Charge Cov. (%)

307

323

319

ANNUAL RATES

Past 10 Yrs.

Past 5 Yrs.

Est'd '14-'16 to '21-'23

Revenues

-2.0%

-2.0%

Nil

"Cash Flow"

1.5%

3.5%

2.0%

Earnings

4.0%

6.0%

-5%

Dividends

3.5%

3.0%

-5.5%

Book Value

5.0%

5.5%

6.0%

Cal-endar

QUARTERLY REVENUES (\$ mill.)

Mar.31Jun.30Sep.30Dec.31

Full Year

2015138996710689564380.0

20161172905109310574227.0

201711731001107610004250

20181150950105010004150

20191200950110010004250

Cal-endar

EARNINGS PER SHARE

Mar.31Jun.30Sep.30Dec.31

Full Year

20151.39.691.04.693.81

20161.23.741.32.874.16

20171.19.851.16.854.05

20181.10.671.00.733.50

20191.10.701.00.753.55

Cal-endar

QUARTERLY DIVIDENDS PAID

Mar.31Jun.30Sep.30Dec.31

Full Year

2014.508.525.525.5252.08

2015.525.545.545.5452.16

2016.545.575.575.5752.27

2017.575.6125.6125.61252.41

2018.6125

(A) Diluted earnings. Excl. nonrecurring gains (losses): '02, (\$3.72); '03, 31¢; '04, (23¢); '05, 3¢; '06, 9¢; '15, \$1.41; '17, (92¢). Next earnings report due late Feb. (B) Div'ds historically paid in early Jan., Apr., July, & Oct. (C) Div'd reinvestment plan avail. (D) Int. intangibles. In '16: \$14.91/sh. (D) In millions. (E) Rate base: Net original cost. Rate allowed on com. eq. in SC: 10.25% elec. in '13, 10.25% gas in '05; in NC: 9.7% in '16; earned on avg. com. eq., '16: 10.7%. Regulatory Climate: Above Average.

4%. Generating sources: coal, 38%; gas & oil, 27%; nuclear, 23%; hydro & other, 4%; purchased, 8%. Fuel costs: 40% of revenues. '16 reported depreciation rate: 2.6%. Has 5,900 employees. Chairman, CEO & President: Kevin B. Marsh. Incorporated: South Carolina. Address: 100 SCANA Parkway, Cayce, South Carolina 29033. Telephone: 803-217-9000. Internet: www.scana.com.

SCANA has accepted a takeover offer from Dominion Energy. Dominion would pay .669 of a share of its stock (valued at \$49.58) for each SCANA share. The deal requires the approval of SCANA's stockholders, the regulatory commissions in South Carolina, North Carolina, and Georgia, and the Federal Energy Regulatory Commission. The companies expect the deal to be completed by the third quarter of 2018. However . . . There is much doubt that the deal will be completed. Regulatory uncertainty is inherent in any proposed utility combination, but even more so in this one. The crux of the problem is the nuclear construction project that SCANA's electric utility subsidiary, South Carolina Electric & Gas, canceled due to extensive delays and cost overruns. This led to a 46% decline in the price of SCANA stock in 2017. Dominion has stated it would pay \$1.3 billion to SCE&G's electric customers, forgo recovery of \$1.7 billion of costs associated with the unsuccessful project, and avoid seeking recovery of a gas-fired plant that SCE&G intends to buy for \$180 million. The state House of Representatives has voted to temporarily halt the payments customers are making for the canceled units. Dominion may walk away from the acquisition if the regulators and/or the South Carolina legislature make changes that would hurt the economics of it. The recent price of SCANA stock is 24% below the value of Dominion's offer. Such a wide gap indicates the market's belief that the proposed acquisition will fall through. If this happens, a writedown of nuclear costs far greater than \$1.7 billion might well occur. (We are excluding from our earnings presentation any nuclear-related charges.) Indeed, the South Carolina commission's staff is pushing for a \$445 million rate reduction. Intrepid investors will get an outsized return if the takeover is completed, but most accounts should avoid the stock. Because the equity is no longer trading on the basis of Dominion's offer, we reinstated its Timeliness rank, which is 4 (Below Average). What about the dividend? The regulatory and legislative risks make us suspect the payout will be suspended, even while the deal with Dominion is pending. Paul E. Debbas, CFA February 16, 2018

Company's Financial Strength

Stock's Price Stability

Price Growth Persistence

Earnings Predictability

B+

80

100

40



# Exhibit 9

| SOUTHERN COMPANY NYSE-SO                               |         |                 |   |        |        |        |        |        |        | RECENT PRICE | 43.49  | P/E RATIO | 14.4 (Trailing: 15.2 Median: 16.0) | RELATIVE P/E RATIO | 0.75   | DIV'D YLD                             | 5.5%   | VALUE LINE                           | Target Price Range |      |        |  |  |  |  |  |  |  |  |  |  |
|--|---------|-----------------|---|--------|--------|--------|--------|--------|--------|--------------|--------|-----------|------------------------------------|--------------------|--------|---------------------------------------|--------|--------------------------------------|--------------------|------|--------|--|--|--|--|--|--|--|--|--|--|
| TIMELINESS   | 4       | Lowered 8/11/17 | High: 39.3  | 40.6   | 37.6   | 38.6   | 46.7   | 48.6   | 48.7   | 51.3         | 53.2   | 54.6      | 53.5                               | 48.1               |        |                                       |        |                                      | 2021               | 2022 | 2023   |  |  |  |  |  |  |  |  |  |  |
| SAFETY   | 2       | Lowered 2/21/14 | Low: 33.2   | 29.8   | 26.5   | 30.8   | 35.7   | 41.8   | 40.0   | 40.3         | 41.4   | 46.0      | 46.7                               | 42.6               |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| TECHNICAL  | 3       | Lowered 2/16/18 | LEGENDS<br>0.62 x Dividends p sh divided by Interest Rate<br>Relative Price Strength<br>Options: Yes<br>Shaded area indicates recession |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| BETA   | .55     | (1.00 = Market) |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 2021-23 PROJECTIONS                                    |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Price  | 65      | Gain (+50%)     | Ann'l Total Return  |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| High   | 65      |                 | 15%   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Low  | 45      |                 | 7%  |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Insider Decisions                                      |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| A M J J A S O N D                                      |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| to Buy   | 0       | 0               | 0   | 0      | 0      | 0      | 0      | 0      | 0      |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Options  | 0       | 1               | 3   | 1      | 1      | 0      | 4      | 2      | 1      |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| to Sell  | 0       | 1               | 3   | 0      | 1      | 0      | 4      | 2      | 0      |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Institutional Decisions                                |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 10/2017  | 20/2017 | 30/2017         |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| to Buy   | 572     | 553             | 498   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| to Sell  | 482     | 494             | 514   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Hld's (000)  | 604511  | 599382          | 603476  |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
|  |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 2002   | 2003    | 2004            | 2005  | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   | 2012         | 2013   | 2014      | 2015                               | 2016               | 2017   | 2018                                  | 2019   | © VALUE LINE PUB. LLC                |                    |      | 21-23  |  |  |  |  |  |  |  |  |  |  |
| 14.73  | 15.31   | 16.05           | 18.28   | 19.24  | 20.12  | 22.04  | 19.21  | 20.70  | 20.41  | 19.06        | 19.26  | 20.34     | 19.18                              | 20.09              | 22.50  | 22.45                                 | 23.50  | Revenues per sh                      |                    |      | 26.25  |  |  |  |  |  |  |  |  |  |  |
| 3.46   | 3.53    | 3.65            | 4.03  | 4.01   | 4.22   | 4.43   | 4.43   | 4.51   | 4.91   | 5.18         | 5.27   | 5.28      | 5.47                               | 5.69               | 6.35   | 6.50                                  | 6.75   | "Cash Flow" per sh                   |                    |      | 7.50   |  |  |  |  |  |  |  |  |  |  |
| 1.85   | 1.97    | 2.06            | 2.13  | 2.10   | 2.28   | 2.25   | 2.32   | 2.36   | 2.55   | 2.67         | 2.70   | 2.77      | 2.84                               | 2.83               | 3.00   | 3.00                                  | 3.15   | Earnings per sh <sup>A</sup>         |                    |      | 3.75   |  |  |  |  |  |  |  |  |  |  |
| 1.36   | 1.39    | 1.42            | 1.48  | 1.54   | 1.60   | 1.66   | 1.73   | 1.80   | 1.87   | 1.94         | 2.01   | 2.08      | 2.15                               | 2.22               | 2.30   | 2.38                                  | 2.46   | Div'd Decl'd per sh <sup>B</sup> = † |                    |      | 2.70   |  |  |  |  |  |  |  |  |  |  |
| 3.79   | 2.72    | 2.85            | 3.20  | 4.01   | 4.65   | 5.10   | 5.70   | 4.85   | 5.23   | 5.54         | 6.16   | 6.58      | 6.22                               | 7.38               | 8.85   | 8.15                                  | 7.50   | Cap'l Spending per sh                |                    |      | 7.50   |  |  |  |  |  |  |  |  |  |  |
| 12.16  | 13.13   | 13.86           | 14.42   | 15.24  | 16.23  | 17.08  | 18.15  | 19.21  | 20.32  | 21.09        | 21.43  | 21.98     | 22.59                              | 25.00              | 23.85  | 24.50                                 | 25.25  | Book Value per sh <sup>C</sup>       |                    |      | 28.00  |  |  |  |  |  |  |  |  |  |  |
| 716.40   | 734.83  | 741.50          | 741.45  | 746.27 | 763.10 | 777.19 | 819.65 | 843.34 | 865.13 | 867.77       | 887.09 | 907.78    | 911.72                             | 990.39             | 1006.0 | 1008.0                                | 1010.0 | Common Shs Outst'g <sup>D</sup>      |                    |      | 1016.0 |  |  |  |  |  |  |  |  |  |  |
| 14.6   | 14.8    | 14.7            | 15.9  | 16.2   | 16.0   | 16.1   | 13.5   | 14.9   | 15.8   | 17.0         | 16.2   | 16.0      | 15.8                               | 17.8               | 16.6   | Bold figures are Value Line estimates |        | Avg Ann'l P/E Ratio                  |                    |      | 14.5   |  |  |  |  |  |  |  |  |  |  |
| .80  | .84     | .78             | .85   | .87    | .85    | .97    | .90    | .95    | .99    | 1.08         | .91    | .84       | .80                                | .93                | .80    |                                       |        | Relative P/E Ratio                   |                    |      | .80    |  |  |  |  |  |  |  |  |  |  |
| 5.0%   | 4.7%    | 4.7%            | 4.4%  | 4.5%   | 4.4%   | 4.6%   | 5.5%   | 5.1%   | 4.6%   | 4.3%         | 4.6%   | 4.7%      | 4.8%                               | 4.4%               | 4.6%   |                                       |        | Avg Ann'l Div'd Yield                |                    |      | 4.9%   |  |  |  |  |  |  |  |  |  |  |
| CAPITAL STRUCTURE as of 9/30/17                        |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Total Debt \$50126 mill. Due in 5 Yrs \$16766 mill.    |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| LT Debt \$44042 mill. LT Interest \$1541 mill.         |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| (LT interest earned: 3.4x)                             |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Leases, Uncapitalized Annual rentals \$152 mill.       |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Pension Assets-12/16/17 \$11583 mill. Ob \$12385 mill. |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Pfd Stock \$2218 mill. Pfd Div'd \$45 mill.            |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Incl. 1 mill. shs. 4.2%-5.44% cum. pfd. (\$100 par);   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 1.52 mill. shs. 5.2%-5.83% cum. pfd. (\$1 par); 2      |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| mill. shs. 6.0% noncum. pfd. (\$25 par); 4 mill. shs.  |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 5.6%-6.5% noncum. pfd. (\$100 par); 8 mill. shs.       |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 5.63%-6.5% noncum. pfd. (\$1 par).                     |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Common Stock 1,003,627,691 shs.                        |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| MARKET CAP: \$44 billion (Large Cap)                   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| ELECTRIC OPERATING STATISTICS                          |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
|  |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 2014   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| % Change Retail Sales (KWH)                            |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| +3.3   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Avg. Indust. Use (MWH)                                 |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 3384   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Avg. Indust. Revs. per KWH (¢)                         |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 6.37   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Capacity at Yearend (MW)                               |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 46549  |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Peak Load, Summer (MW) <sup>F</sup>                    |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 37234  |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Annual Load Factor (%)                                 |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 59.6   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| % Change Customers (yr-end)                            |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| +8   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Fixed Charge Cov. (%)                                  |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 417  |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| ANNUAL RATES   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Past 10 Yrs.   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Revenues   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| "Cash Flow"  |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Earnings   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Dividends  |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Book Value   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Quarterly  |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Mar.31 Jun.30 Sep.30 Dec.31                            |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Full Year  |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 2015   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 2016   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 2017   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 2018   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 2019   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| EARNINGS PER SHARE <sup>A</sup>                        |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Mar.31 Jun.30 Sep.30 Dec.31                            |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Full Year  |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 2015   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 2016   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 2017   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 2018   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 2019   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| QUARTERLY DIVIDENDS PAID <sup>B</sup> = †              |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Mar.31 Jun.30 Sep.30 Dec.31                            |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| Full Year  |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 2014   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 2015   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 2016   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 2017   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 2018   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |
| 2019   |         |                 |   |        |        |        |        |        |        |              |        |           |                                    |                    |        |                                       |        |                                      |                    |      |        |  |  |  |  |  |  |  |  |  |  |

**BUSINESS:** The Southern Company, through its subs., supplies electricity to 4.6 million customers in GA, AL, FL, and MS. Also has a competitive generation business. Acq'd AGL Resources (renamed Southern Company Gas, 4.5 mill. customers in GA, FL, NJ, IL, VA, & TN) 7/16. Electric rev. breakdown: residential, 39%; commercial, 31%; industrial, 18%; other, 12%. Retail revs. by state: GA, 49%; AL, 35%; FL, 9%; MS, 7%. Generating sources: gas & oil, 42%; coal, 31%; nuclear, 15%; other, 4%; purchased, 8%. Fuel costs: 30% of revs. '16 reported depr. rate (utility): 3.0%. Has 32,000 employees. Chairman, President and CEO: Thomas A. Fanning, Inc.: DE. Address: 30 Ivan Allen Jr. Blvd., N.W., Atlanta, GA 30308. Tel.: 404-506-0747. Internet: www.southerncompany.com.

**Southern Company's Georgia Power subsidiary has received permission from the state commission to continue its nuclear construction project.** The utility is adding two units at the site of the Vogtle station. Delays and cost overruns added \$1.4 billion to the construction cost, making it \$8.8 billion. The problem led to the bankruptcy filing of the former contractor, Westinghouse, so its parent, Toshiba, paid Georgia Power \$1.7 billion in loan guarantees. Of this amount, \$1.5 billion will offset the construction work in progress, and \$188 million will be credited to customers. The net effect of all of this is that Southern's earning power will be trimmed by \$0.04 a share in 2018. Accordingly, we have lowered our share-earnings estimate by a nickel, to \$3.00.

**Mississippi Power's regulatory settlement was approved by the state commission.** The utility's coal-gasification plant had extensive delays and cost overruns, and is being run as a gas-fired facility. In recent years, the problems forced Mississippi Power to take writedowns, including more than \$2.2 billion after taxes in 2017. The settlement resolved all regulatory matters associated with this project, and put an end to the nonrecurring charges.

**The sale of two gas utilities is pending.** Southern agreed to sell Elizabethtown Gas and Elkton Gas for \$1.7 billion. It will use the proceeds to offset some of its equity needs. The sale is expected to be completed by the third quarter of 2018.

**We think earnings will advance in 2019.** Southern should benefit from rate relief, modest volume growth, and increased income from its Southern Power nonutility subsidiary.

**A dividend hike is likely in the second quarter.** This is the usual timing of the dividend review. We think Southern will continue the \$0.08-a-share annual growth rate it established in 2017. We project the company will maintain this pace over the 3- to 5-year period.

**This stock is untimely, but offers an attractive dividend yield.** The yield is almost two percentage points above the utility mean. Total return potential through the 2021-2023 period is respectable.

Paul E. Debbas, CFA February 16, 2018

# Exhibit 9

| AMEREN   |            | NYSE-AEE        |   | RECENT PRICE | 62.48         | P/E RATIO | 22.4               | (Trailing: 24.8 Median: 15.0) | RELATIVE P/E RATIO | 1.10   | DIV'D YLD | 3.0%   | VALUE LINE |        |                                       |        |        |        |        |        |                       |  |  |
|--|------------|-----------------|---|--------------|---------------|-----------|--------------------|-------------------------------|--------------------|--------|-----------|--------|------------|--------|---------------------------------------|--------|--------|--------|--------|--------|-----------------------|--|--|
| TIMELINESS   | 2          | Raised 8/18/17  | High: 55.2  | 55.0         | 54.3          | 35.3      | 29.9               | 34.1                          | 35.3               | 37.3   | 48.1      | 46.8   | 54.1       | 64.9   |                                       |        |        |        |        |        |                       |  |  |
| SAFETY   | 2          | Raised 6/20/14  | Low: 48.0   | 47.1         | 25.5          | 19.5      | 23.1               | 25.5                          | 28.4               | 30.6   | 35.2      | 37.3   | 41.5       | 51.4   |                                       |        |        |        |        |        |                       |  |  |
| TECHNICAL  | 3          | Raised 12/15/17 | LEGENDS<br>0.64 x Dividends p sh divided by Interest Rate<br>Relative Price Strength<br>Options: Yes<br>Shaded area indicates recession   |              |               |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| BETA   | .70        | (1.00 = Market) |   |              |               |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| 2020-22 PROJECTIONS  |            |                 | Price   | 60           | Gain          | (-5%)     | Ann'l Total Return | 3%                            |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| High   | Low        | 60              | 45  | (-30%)       | -4%           |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| Insider Decisions  |            |                 | F   | M            | A             | M         | J                  | J                             | A                  | S      | O         |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| to Buy   | Options    | 11              | 0   | 0            | 0             | 1         | 0                  | 0                             | 0                  | 0      | 0         |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| to Sell  | Hld's(000) | 191604          | 185587  | 186752       |               |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| Institutional Decisions  |            |                 | 102017  | 202017       | 302017        |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| to Buy   | Options    | 237             | 247   | 229          |               |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| to Sell  | Hld's(000) | 205             | 209   | 215          |               |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
|  |            |                 | Percent shares traded   | 15           | 10            | 5         |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
|  |            |                 |   |              |               |           |                    |                               |                    |        |           |        |            |        | % TOT. RETURN 11/17                   |        |        |        |        |        |                       |  |  |
|  |            |                 |   |              |               |           |                    |                               |                    |        |           |        |            |        | THIS STOCK                            |        |        |        |        |        |                       |  |  |
|  |            |                 |   |              |               |           |                    |                               |                    |        |           |        |            |        | VL ARITH. INDEX                       |        |        |        |        |        |                       |  |  |
|  |            |                 |   |              |               |           |                    |                               |                    |        |           |        |            |        | 1 yr. 34.5 16.8                       |        |        |        |        |        |                       |  |  |
|  |            |                 |   |              |               |           |                    |                               |                    |        |           |        |            |        | 3 yr. 65.4 30.2                       |        |        |        |        |        |                       |  |  |
|  |            |                 |   |              |               |           |                    |                               |                    |        |           |        |            |        | 5 yr. 160.3 96.6                      |        |        |        |        |        |                       |  |  |
|  |            |                 |   |              |               |           |                    |                               |                    |        |           |        |            |        | © VALUE LINE PUB. LLC                 |        |        |        |        |        |                       |  |  |
|  |            |                 |   |              |               |           |                    |                               |                    |        |           |        |            |        | 20-22                                 |        |        |        |        |        |                       |  |  |
|  |            |                 | 2001  | 2002         | 2003          | 2004      | 2005               | 2006                          | 2007               | 2008   | 2009      | 2010   | 2011       | 2012   | 2013                                  | 2014   | 2015   | 2016   | 2017   | 2018   |                       |  |  |
|  |            |                 | 32.64   | 24.93        | 28.20         | 26.43     | 33.12              | 33.30                         | 36.23              | 36.92  | 29.87     | 31.77  | 31.04      | 28.14  | 24.06                                 | 24.95  | 25.13  | 25.04  | 25.55  | 26.15  | Revenues per sh       |  |  |
|  |            |                 | 6.33  | 5.28         | 6.29          | 5.57      | 6.10               | 6.02                          | 6.76               | 6.44   | 6.06      | 6.33   | 5.87       | 5.87   | 5.25                                  | 5.77   | 6.08   | 6.59   | 6.90   | 7.45   | "Cash Flow" per sh    |  |  |
|  |            |                 | 3.41  | 2.66         | 3.14          | 2.82      | 3.13               | 2.66                          | 2.98               | 2.88   | 2.78      | 2.77   | 2.47       | 2.41   | 2.10                                  | 2.40   | 2.38   | 2.68   | 2.75   | 3.05   | Earnings per sh A     |  |  |
|  |            |                 | 2.54  | 2.54         | 2.54          | 2.54      | 2.54               | 2.54                          | 2.54               | 2.54   | 1.54      | 1.54   | 1.56       | 1.60   | 1.60                                  | 1.61   | 1.66   | 1.72   | 1.78   | 1.85   | Div'd Decl'd per sh B |  |  |
|  |            |                 | 7.99  | 5.11         | 4.19          | 4.13      | 4.63               | 4.99                          | 6.96               | 9.75   | 7.51      | 4.66   | 4.50       | 5.49   | 5.87                                  | 7.66   | 8.12   | 8.78   | 9.15   | 9.85   | Cap'l Spending per sh |  |  |
|  |            |                 | 24.26   | 24.93        | 26.73         | 29.71     | 31.09              | 31.86                         | 32.41              | 32.80  | 33.08     | 32.15  | 32.64      | 27.27  | 26.97                                 | 27.67  | 28.63  | 29.27  | 30.30  | 31.50  | Book Value per sh C   |  |  |
|  |            |                 | 138.05  | 154.10       | 162.90        | 195.20    | 204.70             | 206.60                        | 208.30             | 212.30 | 237.40    | 240.40 | 242.60     | 242.63 | 242.63                                | 242.63 | 242.63 | 242.63 | 242.63 | 242.63 | Common Shs Outst'g D  |  |  |
|  |            |                 | 12.1  | 15.8         | 13.5          | 16.3      | 16.7               | 19.4                          | 17.4               | 14.2   | 9.3       | 9.7    | 11.9       | 13.4   | 16.5                                  | 16.7   | 17.5   | 18.3   | 18.3   | 18.3   | Avg Ann'l P/E Ratio   |  |  |
|  |            |                 | .62   | .86          | .77           | .86       | .89                | 1.05                          | .92                | .85    | .62       | .62    | .75        | .85    | .93                                   | .88    | .88    | .96    | .96    | .96    | Relative P/E Ratio    |  |  |
|  |            |                 | 6.2%  | 6.1%         | 6.0%          | 5.5%      | 4.9%               | 4.9%                          | 4.9%               | 6.2%   | 6.0%      | 5.8%   | 5.3%       | 5.0%   | 4.6%                                  | 4.0%   | 4.0%   | 3.5%   | 3.5%   | 3.5%   | Avg Ann'l Div'd Yield |  |  |
|  |            |                 |   |              |               |           |                    |                               |                    |        |           |        |            |        | Bold figures are Value Line estimates |        |        |        |        |        |                       |  |  |
| CAPITAL STRUCTURE as of 9/30/17  |            |                 |   |              |               |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| Total Debt \$8145 mill. Due in 5 Yrs \$2998 mill.  |            |                 |   |              |               |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| LT Debt \$6922 mill. LT Interest \$338 mill.   |            |                 |   |              |               |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| (LT interest earned: 3.8x)   |            |                 |   |              |               |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| Leases, Uncapitalized Annual rentals \$6 mill.   |            |                 |   |              |               |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| Pension Assets-12/16 \$3813 mill.  |            |                 |   |              |               |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| Oblig \$4518 mill.   |            |                 |   |              |               |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| Pfd Stock \$142 mill. Pfd Div'd \$6 mill.  |            |                 |   |              |               |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| 807,595 sh. \$3.50 to \$5.50 cum. (no par), \$100 stated val., redeem. \$102.176-\$110/sh.; 616,323 sh. 4.00% to 6.625%, \$100 par, redeem. \$100-\$1.04/sh.   |            |                 |   |              |               |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| Common Stock 242,634,798 shs. as of 10/31/17   |            |                 |   |              |               |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| MARKET CAP: \$15 billion (Large Cap)   |            |                 |   |              |               |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| ELECTRIC OPERATING STATISTICS  |            |                 |   |              |               |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
|  |            |                 | 2014  | 2015         | 2016          |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| % Change Retail Sales (KWH)  |            |                 | -1  | -1.1         | -4.2          |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| Avg. Indust. Use (MWH)   |            |                 | NA  | NA           | NA            |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| Avg. Indust. Revs. per KWH (¢)   |            |                 | 5.46  | NA           | NA            |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| Capacity at Peak (Mw)  |            |                 | NA  | NA           | NA            |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| Peak Load, Summer (Mw)   |            |                 | NA  | NA           | NA            |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| Annual Load Factor (%)   |            |                 | NA  | NA           | NA            |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| % Change Customers (yr-end)  |            |                 | NA  | NA           | NA            |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| Fixed Charge Cov. (%)  |            |                 | 355   | 343          | 351           |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| ANNUAL RATES   |            |                 | Past 10 Yrs.  | Past 5 Yrs.  | Est'd '14-'16 |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| of change (per sh)   |            |                 | 10 Yrs.   | 5 Yrs.       | 20-'22        |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| Revenues   |            |                 | -2.0%   | -4.0%        | 2.5%          |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| "Cash Flow"  |            |                 | -5.0%   | --           | 6.5%          |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| Earnings   |            |                 | -1.5%   | -1.5%        | 6.0%          |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| Dividends  |            |                 | -4.0%   | 1.5%         | 4.5%          |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| Book Value   |            |                 | -1.0%   | -2.5%        | 4.0%          |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| QUARTERLY REVENUES (\$ mill.)  |            |                 | Cal-endar   | Mar.31       | Jun.30        | Sep.30    | Dec.31             | Full Year                     |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
|  |            |                 | 2014  | 1594         | 1419          | 1670      | 1370               | 6053.0                        |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
|  |            |                 | 2015  | 1556         | 1401          | 1833      | 1308               | 6098.0                        |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
|  |            |                 | 2016  | 1434         | 1427          | 1859      | 1356               | 6076.0                        |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
|  |            |                 | 2017  | 1514         | 1538          | 1723      | 1425               | 6200                          |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
|  |            |                 | 2018  | 1550         | 1600          | 1750      | 1450               | 6350                          |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| EARNINGS PER SHARE A   |            |                 | Cal-endar   | Mar.31       | Jun.30        | Sep.30    | Dec.31             | Full Year                     |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
|  |            |                 | 2014  | .40          | .62           | 1.20      | .19                | 2.40                          |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
|  |            |                 | 2015  | .45          | .40           | 1.41      | .12                | 2.38                          |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
|  |            |                 | 2016  | .43          | .61           | 1.52      | .13                | 2.68                          |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
|  |            |                 | 2017  | .42          | .79           | 1.18      | .36                | 2.75                          |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
|  |            |                 | 2018  | .55          | .70           | 1.40      | .40                | 3.05                          |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| QUARTERLY DIVIDENDS PAID B   |            |                 | Cal-endar   | Mar.31       | Jun.30        | Sep.30    | Dec.31             | Full Year                     |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
|  |            |                 | 2013  | .40          | .40           | .40       | .40                | 1.60                          |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
|  |            |                 | 2014  | .40          | .40           | .40       | .41                | 1.61                          |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
|  |            |                 | 2015  | .41          | .41           | .41       | .425               | 1.66                          |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
|  |            |                 | 2016  | .425         | .425          | .425      | .44                | 1.72                          |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
|  |            |                 | 2017  | .44          | .44           | .44       | .4575              |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| BUSINESS:  |            |                 | Ameren Corporation is a holding company formed through the merger of Union Electric and CIPSCO. Acq'd CILCORP 1/03; Illinois Power 10/04. Has 1.2 mill. electric and 127,000 gas customers in Missouri; 1.2 mill. electric and 813,000 gas customers in Illinois. Discontinued nonregulated power-generation operation in '13. Electric rev. breakdown: residential, 45%; commercial, 33%; industrial, 12%; other, 10%. Generating sources: coal, 66%; nuclear, 23%; hydro, 3%; purchased & other, 8%. Fuel costs: 28% of revs. '16 reported deprec. rates: 3%-4%. Has 8,600 employees. Chairman, President & CEO: Warner L. Baxter, Inc. MO. Address: One Ameren Plaza, 1901 Chouteau Ave., P.O. Box 66149, St. Louis, MO 63166-6149. Tel.: 314-621-3222. Internet: www.ameren.com.  |              |               |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |
| We expect Ameren's earnings to increase modestly in 2017. The company is benefiting from a \$92 million electric rate increase that took effect at the start of April. Forward-looking regulatory mechanisms for Ameren's electric business in Missouri and the company's federally regulated transmission business provide additional rate relief. On the other hand, third-quarter income was reduced by a \$0.06-a-share noncash charge for the revaluation of deferred taxes following an income tax increase in Illinois. Our earnings estimate, which we trimmed by \$0.05 a share, is within Ameren's guidance (based on GAAP) of \$2.67-\$2.81 a share. Several factors should produce a strong profit increase in 2018. Ameren won't have the aforementioned \$0.06-a-share tax-related charge. The utility will benefit from a full year of the tariff hike in Missouri. We assume normal weather patterns; unfavorable weather hurt the bottom line by \$0.06 a share in the first nine months of 2017. The Callaway nuclear plant will not have a refueling outage. And the refinancing of debt should be another plus. We have raised our earnings estimate by \$0.05 a share, to \$3.05. |            |                 | Ameren has proposed a significant wind investment in Missouri. If approved by the state commission, this would result in about \$1 billion of capital spending to add at least 700 megawatts of capacity by the end of 2020. The board of directors increased the dividend. The raise was \$0.07 a share (4.0%) annually, slightly better than we had estimated. Ameren is targeting a payout ratio in a range of 55%-70%. Ameren is awaiting a federal ruling regarding its allowed return on equity for electric transmission. The regulators have fielded multiple complaints from transmission customers who believe allowed ROEs for transmission are excessive. If a recommendation from an administrative law judge is enacted, this would reduce the allowed ROE for transmission from 10.82% to 10.2%. This timely stock has performed well in 2017. The price is up almost 20%. However, the dividend yield is now just 3%, and the recent price is above our 2020-2022 Target Price Range. Paul E. Debbas, CFA December 15, 2017 |              |               |           |                    |                               |                    |        |           |        |            |        |                                       |        |        |        |        |        |                       |  |  |



# Exhibit 9

| ALLIANT ENERGY NYSE-LNT |     |                 |   |      |      | RECENT PRICE | 44.34 | P/E RATIO | 23.1 | (Trailing: 23.8 Median: 15.0) | RELATIVE P/E RATIO | 1.14 | DIV'D YLD | 3.0% | VALUE LINE | Target Price Range |  |  |    |  |
|-------------------------|-----|-----------------|---|------|------|--------------|-------|-----------|------|-------------------------------|--------------------|------|-----------|------|------------|--------------------|--|--|----|--|
| TIMELINESS              | 2   | Raised 11/17/17 | High:   | 20.0 | 23.3 | 21.2         | 15.8  | 18.8      | 22.2 | 23.8                          | 27.1               | 34.9 | 35.4      | 41.0 | 45.6       |                    |  |  |    |  |
| SAFETY                  | 2   | Raised 9/28/07  | Low:  | 13.8 | 17.5 | 11.4         | 10.2  | 14.6      | 17.0 | 20.9                          | 21.9               | 25.0 | 27.1      | 30.4 | 36.6       |                    |  |  |    |  |
| TECHNICAL               | 3   | Raised 12/1/17  | LEGENDS<br>— 0.90 x Dividends p sh divided by Interest Rate<br>... Relative Price Strength<br>2-for-1 split 5/16<br>Options: Yes<br>Shaded area indicates recession |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
| BETA                    | .70 | (1.00 = Market) |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
| 2020-22 PROJECTIONS     |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
| Price                   |     |                 | Ann'l Total   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
| Gain                    |     |                 | Return  |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
| Low                     |     |                 | 1%  |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
| 30                      |     |                 | -5%   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
| 40                      |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
| Insider Decisions       |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
| F M A M J J A S O       |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
| to Buy                  |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
| Options                 |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
| to Sell                 |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
| Institutional Decisions |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
| 1Q2017 2Q2017 3Q2017    |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
| to Buy                  |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
| to Sell                 |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
| Hld's(000)              |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
| 176606 179256 182717    |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
| Percent                 |     |                 | 24  |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
| shares                  |     |                 | 16  |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
| traded                  |     |                 | 8   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
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|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
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|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
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|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
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|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
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|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
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|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
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|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
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|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
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|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
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|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
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|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  |    |  |
|                         |     |                 |   |      |      |              |       |           |      |                               |                    |      |           |      |            |                    |  |  | </ |  |

# Exhibit 9

| AVISTA CORP. NYSE-AVA   |  |  |  |  |  |  |  |  |  | RECENT PRICE  | 51.50 | P/E RATIO | 29.4 (Trailing: 25.9 Median: 16.0) | RELATIVE P/E RATIO | 1.42 | DIV'D YLD | 2.9% | VALUE LINE |  |   |  |  |
|---|--|--|--|--|--|--|--|--|--|---|-------|-----------|------------------------------------|--------------------|------|-----------|------|------------|--|---|--|--|
| TIMELINESS — Suspended 7/28/17<br>SAFETY 2 Raised 5/7/10<br>TECHNICAL — Suspended 7/28/17<br>BETA .75 (1.00 = Market)   |  |  |  |  |  |  |  |  |  | High: 27.5 25.8 23.6 22.4 22.8 26.5 28.0 29.3 37.4 38.3 45.2 52.8<br>Low: 17.6 18.2 15.5 12.7 18.5 21.1 22.8 24.1 27.7 29.8 34.3 37.8   |       |           |                                    |                    |      |           |      |            |  | Target Price Range<br>2020 2021 2022  |  |  |
| 2020-22 PROJECTIONS<br>Price 45<br>Gain (-15%)<br>Ann'l Total Return Nil<br>High 45<br>Low 35   |  |  |  |  |  |  |  |  |  | LEGENDS<br>0.71 x Dividends p sh divided by Interest Rate<br>Relative Price Strength<br>Options: Yes<br>Shaded area indicates recession   |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| Insider Decisions<br>M A M J J A S O N<br>to Buy 0 0 0 0 0 0 0 0 0 0<br>Options 0 0 0 0 0 0 0 0 0 0<br>to Sell 7 0 2 0 0 0 0 0 0 3  |  |  |  |  |  |  |  |  |  | Institutional Decisions<br>1Q2017 2Q2017 3Q2017<br>to Buy 142 122 102<br>to Sell 106 110 149<br>Hld's(000) 57014 56062 60906  |       |           |                                    |                    |      |           |      |            |  | % TOT. RETURN 12/17<br>THIS STOCK VL ARITH. INDEX<br>1 yr. 32.9 15.8<br>3 yr. 62.0 30.1<br>5 yr. 158.5 92.5   |  |  |
| 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018   |  |  |  |  |  |  |  |  |  | © VALUE LINE PUB. LLC 20-22   |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| 126.17 20.41 23.24 23.76 27.98 28.68 26.80 30.77 27.58 27.29 27.73 25.86 26.94 23.66 23.83 22.47 21.95 22.00  |  |  |  |  |  |  |  |  |  | Revenues per sh 24.00   |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| 2.71 2.19 2.63 2.35 2.72 4.27 2.93 3.98 4.45 3.62 3.78 3.70 4.36 4.36 4.92 5.30 5.05 5.35   |  |  |  |  |  |  |  |  |  | "Cash Flow" per sh 6.50   |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| 1.20 .67 1.02 .73 .92 1.47 .72 1.36 1.58 1.65 1.72 1.32 1.85 1.84 1.89 2.15 1.80 1.95   |  |  |  |  |  |  |  |  |  | Earnings per sh A 2.50  |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| .48 .48 .49 .52 .55 .57 .60 .69 .81 1.00 1.10 1.16 1.22 1.27 1.32 1.37 1.43 1.49  |  |  |  |  |  |  |  |  |  | Div'd Decl'd per sh B 1.67  |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| 5.92 1.74 2.21 2.47 3.23 3.14 4.04 4.09 3.86 3.64 4.20 4.61 5.05 5.47 6.46 6.34 6.25 6.15   |  |  |  |  |  |  |  |  |  | Cap'l Spending per sh 6.25  |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| 15.12 14.84 15.54 15.54 15.87 17.46 17.27 18.30 19.17 19.71 20.30 21.06 21.61 23.84 24.53 25.69 26.40 27.15   |  |  |  |  |  |  |  |  |  | Book Value per sh C 29.75   |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| 47.63 48.04 48.34 48.47 48.59 52.51 52.91 54.49 54.84 57.12 58.42 59.81 60.08 62.24 62.31 64.19 66.00 67.00   |  |  |  |  |  |  |  |  |  | Common Shs Outst'g D 70.00  |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| 13.7 19.3 13.8 24.4 19.4 15.4 30.9 15.0 11.4 12.7 14.1 19.3 14.6 17.3 17.6 18.8 25.3  |  |  |  |  |  |  |  |  |  | Avg Ann'l P/E Ratio 15.5  |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| .70 1.05 .79 1.29 1.03 .83 1.64 .90 .76 .81 .88 1.23 .82 .91 .89 .98 1.25   |  |  |  |  |  |  |  |  |  | Relative P/E Ratio .95  |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| 2.9% 3.7% 3.5% 2.9% 3.0% 2.5% 2.7% 3.4% 4.5% 4.8% 4.5% 4.6% 4.5% 4.0% 4.0% 3.4% 3.1%  |  |  |  |  |  |  |  |  |  | Avg Ann'l Div'd Yield 4.3%  |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| CAPITAL STRUCTURE as of 9/30/17<br>Total Debt \$1927.3 mill. Due in 5 Yrs \$550.0 mill.<br>LT Debt \$1543.3 mill. LT Interest \$67.1 mill.<br>Incl. \$51.5 mill. debt to affiliated trusts; \$62.2 mill. capitalized leases.<br>(LT interest earned: 3.1x)<br>Pension Assets-12/16 \$540.9 mill.<br>Oblig \$666.5 mill.   |  |  |  |  |  |  |  |  |  | 1417.8 1676.8 1512.6 1558.7 1619.8 1547.0 1618.5 1472.6 1484.8 1442.5 1450 1475<br>38.5 73.6 87.1 92.4 100.2 78.2 111.1 114.2 118.1 137.2 115 130<br>38.7% 38.3% 34.3% 35.0% 35.4% 34.4% 36.0% 37.6% 36.3% 36.3% 36.5% 22.5%<br>22.4% 14.0% 4.2% 4.0% 5.2% 8.3% 8.8% 11.1% 10.1% 8.1% 10.0% 9.0%<br>41.0% 48.1% 50.9% 51.6% 51.4% 50.8% 51.4% 51.0% 50.0% 51.2% 47.5% 50.0%<br>59.0% 51.9% 49.1% 48.4% 48.6% 49.2% 48.6% 49.0% 50.0% 48.8% 52.5% 50.0%<br>1548.9 1919.5 2139.0 2325.3 2439.9 2561.2 2669.7 3027.3 3060.3 3379.0 3310 3630<br>2351.3 2492.2 2607.0 2714.2 2860.8 3023.7 3202.4 3620.0 3898.6 4147.5 4345 4530<br>5.2% 5.8% 5.5% 5.4% 5.5% 4.3% 5.4% 4.9% 5.1% 5.3% 4.5% 4.5%<br>4.2% 7.4% 8.3% 8.2% 8.5% 6.2% 8.6% 7.7% 7.7% 8.3% 6.5% 7.0%<br>4.2% 7.4% 8.3% 8.2% 8.5% 6.2% 8.6% 7.7% 7.7% 8.3% 6.5% 7.0%<br>.8% 3.7% 4.1% 3.3% 3.1% .8% 2.9% 2.4% 2.3% 3.0% 1.5% 1.5%<br>82% 50% 51% 60% 64% 88% 66% 69% 70% 64% 79% 76%   |       |           |                                    |                    |      |           |      |            |  | Revenues (\$mill) 1675<br>Net Profit (\$mill) 180<br>Income Tax Rate 22.5%<br>AFUDC % to Net Profit 7.0%<br>Long-Term Debt Ratio 48.5%<br>Common Equity Ratio 51.5%<br>Total Capital (\$mill) 4050<br>Net Plant (\$mill) 5050<br>Return on Total Cap'l 5.5%<br>Return on Shr. Equity 8.5%<br>Return on Com Equity E 8.5%<br>Retained to Com Eq 3.0%<br>All Div'ds to Net Prof 65% |  |  |
| Pfd Stock None<br>Common Stock 64,415,157 shs.<br>as of 10/31/17<br>MARKET CAP: \$3.3 billion (Mid Cap)<br>ELECTRIC OPERATING STATISTICS<br>2014 2015 2016<br>% Change Retail Sales (KWH) +8 -2.0 -1.2<br>Avg. Indust. Use (MWH) 1349 1339 1314<br>Avg. Indust. Revs. per KWH (¢) 5.93 6.17 6.09<br>Capacity at Peak (Mw) 2594 NA NA<br>Peak Load, Winter (Mw) 2223 NA NA<br>Annual Load Factor (%) 64.0 NA NA<br>% Change Customers (yr-end) +5.5 +1.3 +6<br>Fixed Charge Cov. (%) 322 315 333 |  |  |  |  |  |  |  |  |  | BUSINESS: Avista Corporation (formerly The Washington Water Power Company) supplies electricity & gas in eastern Washington & northern Idaho. Supplies electricity to part of Alaska & gas to part of Oregon. Customers: 392,000 electric, 340,000 gas. Acq'd Alaska Electric Light and Power 7/14. Sold Ecova energy-management sub. 6/14. Electric rev. breakdown: residential, 35%; commercial, 31%; industrial, 11%; wholesale, 11%; other, 13%. Generating sources: hydro, 32%; gas & coal, 30%; purch., 38%. Fuel costs: 38% of revs. '16 reported depr. rate (Avista Utilities): 3.1%. Has 2,000 employees. Chairman & CEO: Scott L. Morris. Pres.: Dennis Vermillion. Inc.: WA. Address: 1411 E. Mission Ave., Spokane, WA 99202-2600. Tel.: 509-489-0500. Internet: www.avistacorp.com.  |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| ANNUAL RATES Past Past Est'd '14-'16<br>of change (per sh) 10 Yrs. 5 Yrs. to '20-'22<br>Revenues -1.5% -3.5% .5%<br>"Cash Flow" 4.5% 4.0% 5.0%<br>Earnings 6.5% 3.5% 4.0%<br>Dividends 9.5% 6.5% 4.0%<br>Book Value 4.0% 4.5% 3.0%  |  |  |  |  |  |  |  |  |  | Avista's shareholders have voted in favor of the takeover of the company. Hydro One, a Canadian company, has agreed to pay US\$53 in cash—a generous offer—for each share of Avista. The acquisition requires the approval of the regulatory commissions in Washington, Idaho, Oregon, Alaska, and Montana. The Federal Energy Regulatory Commission has approved it. Completion of the deal is likely in the fall of 2018.<br>We advise stockholders to sell their shares on the open market. The recent price is just 3% below the takeover price. Thus, there is not enough upside potential for most investors to assume the risk that the deal fails to win regulatory approval. Utility combinations always face regulatory uncertainty, and this one requires the approval of five more commissions. The Timeliness rank of Avista stock remains suspended due to the buyout agreement.<br>Avista has revised its rate case in Washington. The utility is seeking electric and gas tariff increases in 2018, 2019, and 2020 (effective on May 1st each year). The electric requests are \$54.4 million, \$13.5 million, and \$13.9 million, and the gas requests are \$6.6 million, \$3.7 million, and \$3.8 million. These amounts are below the original ones due to changes in the timing of capital projects. The company based its filing on a return of 9.9% on a common-equity ratio of 50%. Note, however, that recent rate applications in Washington have not gone well for Avista. In fact, a lack of rate relief in the state last year was a key reason why earnings almost certainly declined significantly in 2017. Our estimate also reflects merger-related expenses, which Avista pegs at \$0.20-\$0.25 a share.<br>Rate settlements were approved in Idaho and Alaska. In Idaho, electric and gas tariffs rose \$12.9 million and \$1.2 million, respectively, at the start of 2018, and will increase another \$4.5 million and \$1.1 million, respectively, at the start of 2019. The order was based on a return of 9.5% on a common-equity ratio of 50%. In Alaska, final rates were raised by \$1.3 million (the same amount as the interim hike that took effect on November 23, 2016). The allowed ROE and common-equity ratio are 11.95% and 58.2%, respectively.<br>Paul E. Debbas, CFA January 26, 2018 |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| Cal-endar QUARTERLY REVENUES (\$ mill.) Full Year<br>Mar.31 Jun.30 Sep.30 Dec.31  |  |  |  |  |  |  |  |  |  |   |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| 2014 446.6 312.6 301.6 411.8 1472.6   |  |  |  |  |  |  |  |  |  |   |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| 2015 446.5 337.3 313.7 387.3 1484.8   |  |  |  |  |  |  |  |  |  |   |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| 2016 418.2 318.8 303.4 402.1 1442.5   |  |  |  |  |  |  |  |  |  |   |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| 2017 436.5 314.5 297.1 401.9 1450   |  |  |  |  |  |  |  |  |  |   |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| 2018 425 325 310 415 1475   |  |  |  |  |  |  |  |  |  |   |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| Cal-endar EARNINGS PER SHARE A Full Year<br>Mar.31 Jun.30 Sep.30 Dec.31   |  |  |  |  |  |  |  |  |  |   |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| 2014 .79 .43 .16 .48 1.84   |  |  |  |  |  |  |  |  |  |   |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| 2015 .74 .40 .21 .54 1.89   |  |  |  |  |  |  |  |  |  |   |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| 2016 .92 .43 .19 .62 2.15   |  |  |  |  |  |  |  |  |  |   |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| 2017 .96 .34 .07 .43 1.80   |  |  |  |  |  |  |  |  |  |   |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| 2018 .85 .40 .15 .55 1.95   |  |  |  |  |  |  |  |  |  |   |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| Cal-endar QUARTERLY DIVIDENDS PAID B Full Year<br>Mar.31 Jun.30 Sep.30 Dec.31   |  |  |  |  |  |  |  |  |  |   |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| 2014 .3175 .3175 .3175 .3175 1.27   |  |  |  |  |  |  |  |  |  |   |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| 2015 .33 .33 .33 .33 1.32   |  |  |  |  |  |  |  |  |  |   |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| 2016 .3425 .3425 .3425 .3425 1.37   |  |  |  |  |  |  |  |  |  |   |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| 2017 .3575 .3575 .3575 .3575 1.43   |  |  |  |  |  |  |  |  |  |   |       |           |                                    |                    |      |           |      |            |  |   |  |  |
| 2018  |  |  |  |  |  |  |  |  |  |   |       |           |                                    |                    |      |           |      |            |  |   |  |  |



# Exhibit 9

| WESTAR ENERGY NYSE-WR   |  |  |  |  |  |  |  |  |  | RECENT PRICE   | 56.39 | P/E RATIO | 22.5 | (Trailing: 23.4 Median: 15.0) | RELATIVE P/E RATIO | 1.11 | DIV'D YLD | 2.8% | VALUE LINE |  |  |  |  |  |  |  |  |  |  |
|---|--|--|--|--|--|--|--|--|--|--|-------|-----------|------|-------------------------------|--------------------|------|-----------|------|------------|--|--|--|--|--|--|--|--|--|--|
| TIMELINESS — Suspended 6/10/16<br>SAFETY 2 Raised 4/1/05<br>TECHNICAL — Suspended 6/10/16<br>BETA .70 (1.00 = Market)   |  |  |  |  |  |  |  |  |  | High: 27.2 28.6 25.9 22.3 25.9 29.0 33.0 35.0 43.2 44.0 57.5 57.3<br>Low: 20.1 22.8 16.0 14.9 20.6 22.6 26.8 28.6 31.7 33.9 40.0 49.2  |       |           |      |                               |                    |      |           |      |            | Target Price Range<br>2020 2021 2022<br>120<br>100<br>80<br>64<br>48<br>32<br>24<br>20<br>16<br>12<br>8  |  |  |  |  |  |  |  |  |  |
| 2020-22 PROJECTIONS<br>Price 55 40<br>Gain (Nil) (-30%)<br>Ann'l Total Return 3% -4%  |  |  |  |  |  |  |  |  |  | LEGENDS<br>0.80 x Dividends p sh divided by Interest Rate<br>..... Relative Price Strength<br>Options: Yes<br>Shaded area indicates recession  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| Insider Decisions<br>F M A M J J A S O<br>to Buy 0 0 0 0 0 0 0 0 0<br>Options 8 0 0 0 0 6 0 0 0<br>to Sell 0 1 0 0 0 0 4 0 0  |  |  |  |  |  |  |  |  |  | Institutional Decisions<br>10/2017 20/2017 30/2017<br>to Buy 186 130 164<br>to Sell 152 201 146<br>Hld's(000) 119511 118673 118474   |       |           |      |                               |                    |      |           |      |            | % TOT. RETURN 11/17<br>THIS STOCK VL ARITH. INDEX<br>1 yr. 3.4 16.8<br>3 yr. 61.6 30.2<br>5 yr. 139.6 96.6   |  |  |  |  |  |  |  |  |  |
| 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018   |  |  |  |  |  |  |  |  |  | © VALUE LINE PUB. LLC 20-22  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| 31.20 24.77 20.06 17.02 18.23 18.37 18.09 16.98 17.04 18.34 17.27 17.88 18.48 19.76 17.40 18.07 18.40 18.95   |  |  |  |  |  |  |  |  |  | Revenues per sh 19.90  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| 5.32 4.77 3.77 3.12 3.28 3.94 3.77 3.14 3.59 4.24 3.97 4.30 4.41 4.55 4.26 4.83 4.90 5.10   |  |  |  |  |  |  |  |  |  | "Cash Flow" per sh 5.80  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| d.58 1.00 1.48 1.17 1.55 1.88 1.84 1.31 1.28 1.80 1.79 2.15 2.27 2.35 2.09 2.43 2.45 2.60   |  |  |  |  |  |  |  |  |  | Earnings per sh A 3.25   |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| 1.20 1.20 .87 .80 .92 .98 1.08 1.16 1.20 1.24 1.28 1.32 1.36 1.40 1.44 1.52 1.60 1.68   |  |  |  |  |  |  |  |  |  | Div'd Decl'd per sh B+† 1.92   |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| 3.37 1.89 2.06 2.19 2.45 3.95 7.84 8.65 5.26 4.82 5.55 6.40 6.08 6.47 4.95 7.67 5.65 6.50   |  |  |  |  |  |  |  |  |  | Cap'l Spending per sh 7.45   |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| 25.97 13.68 14.23 16.13 16.31 17.62 19.14 20.18 20.59 21.25 22.03 22.89 23.88 25.02 25.87 26.84 28.05 28.35   |  |  |  |  |  |  |  |  |  | Book Value per sh C 30.00  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| 70.08 71.51 72.84 86.03 86.84 87.39 95.46 108.31 109.07 112.13 125.70 126.50 128.25 131.69 141.35 141.79 142.50 142.50  |  |  |  |  |  |  |  |  |  | Common Shs Outst'g E 150.00  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| -- 14.0 10.8 17.4 14.8 12.2 14.1 17.0 14.9 13.0 14.8 13.4 14.0 15.4 18.5 21.6   |  |  |  |  |  |  |  |  |  | Avg Ann'l P/E Ratio 15.0   |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| -- .76 .62 .92 .79 .66 .75 1.02 .99 .83 .93 .85 .79 .81 .93 1.13  |  |  |  |  |  |  |  |  |  | Relative P/E Ratio .95   |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| 5.8% 8.6% 5.5% 3.9% 4.0% 4.3% 4.2% 5.2% 6.3% 5.3% 4.8% 4.6% 4.3% 3.9% 3.7% 2.9%   |  |  |  |  |  |  |  |  |  | Avg Ann'l Div'd Yield 3.9%   |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| CAPITAL STRUCTURE as of 9/30/17<br>Total Debt \$3876.0 mill. Due in 5 Yrs \$800 mill.<br>LT Debt \$3686.9 mill. LT Interest \$160.0 mill.<br>(LT interest earned: 4.1x) |  |  |  |  |  |  |  |  |  | 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018  |       |           |      |                               |                    |      |           |      |            | Revenues (\$mill) 2985   |  |  |  |  |  |  |  |  |  |
| Pension Assets 12/16 \$658 mill. Oblig. \$1.0 bill.   |  |  |  |  |  |  |  |  |  | 1726.8 1839.0 1858.2 2056.2 2171.0 2261.5 2370.7 2601.7 2459.2 2562.1 2620 2700  |       |           |      |                               |                    |      |           |      |            | Net Profit (\$mill) 490  |  |  |  |  |  |  |  |  |  |
| Pfd Stock None  |  |  |  |  |  |  |  |  |  | 168.4 136.8 141.3 203.9 214.0 275.1 292.5 313.3 291.9 346.6 350 375  |       |           |      |                               |                    |      |           |      |            | Income Tax Rate 34.0%  |  |  |  |  |  |  |  |  |  |
| Common Stock 142,094,176 shs.<br>MARKET CAP: \$8.0 billion (Large Cap)  |  |  |  |  |  |  |  |  |  | 27.5% 24.8% 29.4% 29.0% 35.2% 30.9% 33.1% 31.9% 33.5% 33.8% 34.0% 34.0%  |       |           |      |                               |                    |      |           |      |            | AFUDC % to Net Profit 10.0%  |  |  |  |  |  |  |  |  |  |
| ELECTRIC OPERATING STATISTICS   |  |  |  |  |  |  |  |  |  | 50.6% 49.8% 53.4% 53.6% 49.5% 51.2% 50.0% 50.0% 47.5% 47.9% 50.0% 50.0%  |       |           |      |                               |                    |      |           |      |            | Long-Term Debt Ratio 10.0%   |  |  |  |  |  |  |  |  |  |
| 2014 2015 2016  |  |  |  |  |  |  |  |  |  | 48.9% 49.7% 46.1% 46.0% 50.1% 48.8% 50.0% 50.0% 52.5% 52.1% 50.0% 50.0%  |       |           |      |                               |                    |      |           |      |            | Common Equity Ratio 50.0%  |  |  |  |  |  |  |  |  |  |
| % Change Retail Sales (KWH) +1.5 -2.5 +3.5  |  |  |  |  |  |  |  |  |  | 3738.3 4400.1 4866.8 5180.9 5531.0 5938.2 6131.1 6596.2 6958.8 7305.8 7200 7300  |       |           |      |                               |                    |      |           |      |            | Total Capital (\$mill) 7700  |  |  |  |  |  |  |  |  |  |
| Avg. Indust. Use (MWH) 5747 5654 5781   |  |  |  |  |  |  |  |  |  | 4803.7 5533.5 5771.7 6309.5 6745.4 7335.7 7848.5 8441.5 8793.1 9506.3 9750 9900  |       |           |      |                               |                    |      |           |      |            | Net Plant (\$mill) 10500   |  |  |  |  |  |  |  |  |  |
| Avg. Indust. Revs. per KWH (¢) 6.72 6.68 6.77   |  |  |  |  |  |  |  |  |  | 5.8% 4.2% 4.4% 5.5% 5.3% 6.0% 6.1% 6.0% 5.3% 5.7% 6.0% 6.0%  |       |           |      |                               |                    |      |           |      |            | Return on Total Cap'l 7.0%   |  |  |  |  |  |  |  |  |  |
| Capacity at Peak (Mw) 6698 7187 7523  |  |  |  |  |  |  |  |  |  | 9.1% 6.2% 6.2% 8.5% 7.7% 9.5% 9.6% 9.5% 8.0% 9.1% 9.0% 9.5%  |       |           |      |                               |                    |      |           |      |            | Return on Shr. Equity 11.0%  |  |  |  |  |  |  |  |  |  |
| Peak Load, Summer (Mw) 5226 5167 5184   |  |  |  |  |  |  |  |  |  | 9.2% 6.2% 6.3% 8.5% 7.7% 9.4% 9.6% 9.5% 8.0% 9.1% 9.0% 9.5%  |       |           |      |                               |                    |      |           |      |            | Return on Com Equity D 11.0%   |  |  |  |  |  |  |  |  |  |
| Annual Load Factor (%) 56.2 56.1 56.4   |  |  |  |  |  |  |  |  |  | 4.3% 1.2% .8% 3.1% 2.7% 4.0% 4.2% 4.3% 2.9% 3.7% 3.0% 3.5%   |       |           |      |                               |                    |      |           |      |            | Retained to Com Eq 4.5%  |  |  |  |  |  |  |  |  |  |
| % Change Customers (yr-end) +2 +2 +3  |  |  |  |  |  |  |  |  |  | 53% 80% 87% 63% 65% 57% 56% 55% 69% 63% 65% 65%  |       |           |      |                               |                    |      |           |      |            | All Div'ds to Net Prof 59%   |  |  |  |  |  |  |  |  |  |
| Fixed Charge Cov. (%) 332 330 335   |  |  |  |  |  |  |  |  |  | BUSINESS: Westar Energy, Inc., formerly Western Resources, is the parent of Kansas Gas & Electric Company. Westar supplies electricity to 700,000 customers mostly in Kansas. Electric revenue sources: residential and rural, 33%; commercial and business, 29%; industrial, 16%; other, 22%. The company sold its investment in ONEOK in 2003 and 85% ownership in Protection One in 2004.   |       |           |      |                               |                    |      |           |      |            | 2016 depreciation rate: 4.2%. Estimated plant age: 17 years. Fuels: coal, 43%; nuclear, 7%; gas, 32%; renewable, 18%. Has 2,254 employees. Chief Executive Officer and President: Mark A. Ruelle. Chairman: Charles Q. Chandler. Incorporated: Kansas. Address: 818 South Kansas Avenue, Topeka, Kansas 66612. Telephone: 785-575-6300. Internet: www.westarenergy.com.  |  |  |  |  |  |  |  |  |  |
| ANNUAL RATES Past 10 Yrs. Past 5 Yrs. Est'd '14-'16 to '20-'22  |  |  |  |  |  |  |  |  |  | The proposed merger of equals between Westar Energy and Great Plains Energy has taken some steps forward. Under the terms of the agreement, no premium would be paid and no cash would be exchanged with respect to either entity. A holding company would be created in which Westar stockholders receive one share for each of their current shares, and Great Plains stockholders receive 0.5981 shares for each share that they own. The tax-free transaction was recently approved by each company's stockholders and is expected to close by mid-2018, pending regulatory approval and other customary closing conditions. |       |           |      |                               |                    |      |           |      |            | impact on earnings. Thus far in 2017, Westar has incurred \$9 million in legal and operating expenses associated with the deal (slightly less than what we had been modeling). It expects that figure to climb to \$45 million by the time the transaction closes in mid-2018. Note that we have included this in our earnings presentation. For full-year 2017 and 2018, our share-net projections remain unchanged at \$2.45 and \$2.60, respectively. |  |  |  |  |  |  |  |  |  |
| Revenues 0.5% 1.0% 2.5%   |  |  |  |  |  |  |  |  |  | We advise investors to hold their shares. The combined entity is targeting average annual earnings and dividend growth of 6%-8%. The companies also expect to save \$550 million in the first five years upon completion of the deal, and \$140 million to \$170 million annually thereafter. If the transaction fails to win regulatory approval (unlikely in our view), Westar would receive a \$190 million cash termination fee from GXP.  |       |           |      |                               |                    |      |           |      |            | The new company expects to set its initial dividend at a level that maintains the current payout for GXP shareholders. This would mean an increase of about 15% for WR stockholders.   |  |  |  |  |  |  |  |  |  |
| "Cash Flow" 3.0% 3.0% 4.5%  |  |  |  |  |  |  |  |  |  | The pending merger is having a slight  |       |           |      |                               |                    |      |           |      |            | Management provided an update on some of the other regulatory proceedings. Westar expects to file a general rate case for its main utility subsidiary in the first quarter of 2018, rather than at the end of this year. We think it will ask for an increase of 6%-10%. The company also plans to submit new wind farm proposals to KCC regulators in the coming months.  |  |  |  |  |  |  |  |  |  |
| Earnings 4.0% 7.0% 6.0%   |  |  |  |  |  |  |  |  |  |  |       |           |      |                               |                    |      |           |      |            | This issue's Timeliness rank remains suspended due to the pending merger.  |  |  |  |  |  |  |  |  |  |
| Dividends 5.0% 3.0% 5.0%  |  |  |  |  |  |  |  |  |  |  |       |           |      |                               |                    |      |           |      |            | Daniel Henigson  |  |  |  |  |  |  |  |  |  |
| Book Value 4.5% 4.0% 4.5%   |  |  |  |  |  |  |  |  |  |  |       |           |      |                               |                    |      |           |      |            | December 15, 2017  |  |  |  |  |  |  |  |  |  |
| QUARTERLY REVENUES (\$ mill.)   |  |  |  |  |  |  |  |  |  |  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| Cal-endar Mar.31 Jun.30 Sep.30 Dec.31 Full Year   |  |  |  |  |  |  |  |  |  |  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| 2014 628.6 612.7 764.0 596.4 2601.7   |  |  |  |  |  |  |  |  |  |  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| 2015 590.8 589.6 732.8 546.0 2459.2   |  |  |  |  |  |  |  |  |  |  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| 2016 569.5 621.4 764.7 606.5 2562.1   |  |  |  |  |  |  |  |  |  |  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| 2017 572.6 609.3 794.3 643.8 2620   |  |  |  |  |  |  |  |  |  |  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| 2018 600 635 800 665 2700   |  |  |  |  |  |  |  |  |  |  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| EARNINGS PER SHARE A  |  |  |  |  |  |  |  |  |  |  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| Cal-endar Mar.31 Jun.30 Sep.30 Dec.31 Full Year   |  |  |  |  |  |  |  |  |  |  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| 2014 .52 .40 1.10 .33 2.35  |  |  |  |  |  |  |  |  |  |  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| 2015 .38 .46 .97 .28 2.09   |  |  |  |  |  |  |  |  |  |  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| 2016 .46 .51 1.08 .38 2.43  |  |  |  |  |  |  |  |  |  |  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| 2017 .42 .50 1.11 .42 2.45  |  |  |  |  |  |  |  |  |  |  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| 2018 .46 .52 1.19 .43 2.60  |  |  |  |  |  |  |  |  |  |  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| QUARTERLY DIVIDENDS PAID B+†  |  |  |  |  |  |  |  |  |  |  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| Cal-endar Mar.31 Jun.30 Sep.30 Dec.31 Full Year   |  |  |  |  |  |  |  |  |  |  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| 2013 .33 .34 .34 .34 1.35   |  |  |  |  |  |  |  |  |  |  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| 2014 .34 .35 .35 .35 1.39   |  |  |  |  |  |  |  |  |  |  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| 2015 .35 .36 .36 .36 1.43   |  |  |  |  |  |  |  |  |  |  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| 2016 .38 .38 .38 .38 1.52   |  |  |  |  |  |  |  |  |  |  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |
| 2017 .40 .40 .40 .40  |  |  |  |  |  |  |  |  |  |  |       |           |      |                               |                    |      |           |      |            |  |  |  |  |  |  |  |  |  |  |

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# Exhibit 9

| WEC ENERGY GROUP NYSE-WEC                            |                                       |                  |   |        |        |              |             |               |        | RECENT PRICE | 68.24     | P/E RATIO | 21.1 (Trailing: 22.4 Median: 16.0) | RELATIVE P/E RATIO | 1.04   | DIV'D YLD | 3.2%   | VALUE LINE                        |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|--|---------------------------------------|------------------|---|--------|--------|--------------|-------------|---------------|--------|--------------|-----------|-----------|------------------------------------|--------------------|--------|-----------|--------|-----------------------------------|------|--------|--------|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
| TIMELINESS   | 4                                     | Lowered 11/24/17 | High: 24.3  | 25.2   | 24.8   | 25.3         | 30.5        | 35.4          | 41.5   | 45.0         | 55.4      | 58.0      | 66.1                               | 70.1               |        |           |        | Target Price                      | 2020 | 2021   | 2022   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| SAFETY   | 1                                     | Raised 3/23/12   | Low: 19.1   | 20.5   | 17.4   | 18.2         | 23.4        | 27.0          | 33.6   | 37.0         | 40.2      | 44.9      | 50.4                               | 56.1               |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TECHNICAL  | 3                                     | Raised 12/8/17   | LEGENDS<br>0.82 x Dividends p sh divided by Interest Rate<br>..... Relative Price Strength<br>2-for-1 split 3/11<br>Options: Yes<br>Shaded area indicates recession |        |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| BETA   | .60                                   | (1.00 = Market)  |   |        |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2020-22 PROJECTIONS                                  |                                       |                  |   |        |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Price  | 70                                    | Gain             | Ann'l Total   |        |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High   | 70                                    | (+5%)            | 4%  |        |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Low  | 55                                    | (-20%)           | -1%   |        |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insider Decisions                                    |                                       |                  |   |        |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| F M A M J J A S O                                    |                                       |                  |   |        |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Buy   | 0                                     | 0                | 0   | 0      | 0      | 0            | 0           | 0             | 0      | 0            | 0         | 0         | 0                                  | 0                  | 0      | 0         | 0      | 0                                 | 0    | 0      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Options  | 0                                     | 2                | 0   | 4      | 1      | 0            | 3           | 1             | 0      | 0            | 0         | 0         | 0                                  | 0                  | 0      | 0         | 0      | 0                                 | 0    | 0      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Sell  | 0                                     | 3                | 0   | 4      | 2      | 0            | 4           | 1             | 0      | 0            | 0         | 0         | 0                                  | 0                  | 0      | 0         | 0      | 0                                 | 0    | 0      |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional Decisions                              |                                       |                  |   |        |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 10/2017  | 292                                   | 307              | 308   |        |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Buy   | 292                                   | 307              | 308   |        |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Sell  | 300                                   | 295              | 276   |        |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Hlds(000)  | 251225                                | 249489           | 257662  |        |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Percent shares traded                                | 30                                    | 20               | 10  |        |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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| 2001   | 2002                                  | 2003             | 2004  | 2005   | 2006   | 2007         | 2008        | 2009          | 2010   | 2011         | 2012      | 2013      | 2014                               | 2015               | 2016   | 2017      | 2018   |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 17.02  | 16.10                                 | 17.12            | 14.66   | 16.31  | 17.08  | 18.12        | 18.95       | 17.65         | 17.98  | 19.46        | 18.54     | 20.00     | 22.16                              | 18.77              | 23.68  | 24.10     | 25.20  | Revenues per sh                   |      |        | 28.25  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2.72   | 2.84                                  | 2.86             | 2.58  | 2.89   | 2.90   | 2.98         | 2.95        | 3.11          | 3.30   | 3.68         | 4.01      | 4.33      | 4.47                               | 3.87               | 5.39   | 5.65      | 5.95   | "Cash Flow" per sh                |      |        | 6.75   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| .92  | 1.16                                  | 1.13             | .93   | 1.28   | 1.32   | 1.42         | 1.52        | 1.60          | 1.92   | 2.18         | 2.35      | 2.51      | 2.59                               | 2.34               | 2.96   | 3.12      | 3.30   | Earnings per sh <sup>A</sup>      |      |        | 3.75   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| .40  | .40                                   | .40              | .42   | .44    | .46    | .50          | .54         | .68           | .80    | 1.04         | 1.20      | 1.45      | 1.56                               | 1.74               | 1.98   | 2.08      | 2.21   | Div'd Decl'd per sh <sup>B</sup>  |      |        | 2.50   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3.01   | 2.54                                  | 2.95             | 2.85  | 3.40   | 4.17   | 5.28         | 4.86        | 3.50          | 3.41   | 3.60         | 3.09      | 3.04      | 3.26                               | 4.01               | 4.51   | 7.00      | 7.90   | Cap'l Spending per sh             |      |        | 8.25   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 8.91   | 9.22                                  | 9.96             | 10.65   | 11.46  | 12.35  | 13.25        | 14.27       | 15.26         | 16.26  | 17.20        | 18.05     | 18.73     | 19.60                              | 27.42              | 28.29  | 29.20     | 30.10  | Book Value per sh <sup>C</sup>    |      |        | 33.25  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 230.84   | 232.06                                | 236.85           | 233.97  | 233.96 | 233.94 | 233.89       | 233.84      | 233.82        | 233.77 | 230.49       | 229.04    | 225.96    | 225.52                             | 315.68             | 315.62 | 315.65    | 315.65 | Common Shs Outst'g <sup>D</sup>   |      |        | 315.65 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 12.1   | 10.5                                  | 12.4             | 17.5  | 14.5   | 16.0   | 16.5         | 14.8        | 13.3          | 14.0   | 14.2         | 15.8      | 16.5      | 17.7                               | 21.3               | 19.9   |           |        | Avg Ann'l P/E Ratio               |      |        | 16.5   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| .62  | .57                                   | .71              | .92   | .77    | .86    | .88          | .89         | .89           | .89    | .89          | 1.01      | .93       | .93                                | 1.07               | 1.06   |           |        | Relative P/E Ratio                |      |        | 1.05   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3.6%   | 3.3%                                  | 2.8%             | 2.6%  | 2.4%   | 2.2%   | 2.1%         | 2.4%        | 3.2%          | 3.0%   | 3.3%         | 3.2%      | 3.5%      | 3.4%                               | 3.5%               | 3.4%   |           |        | Avg Ann'l Div'd Yield             |      |        | 4.2%   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CAPITAL STRUCTURE as of 9/30/17                      |                                       |                  |   |        |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Debt \$10489 mill. Due in 5 Yrs \$3317.7 mill. |                                       |                  |   |        |        | 4237.8       | 4431.0      | 4127.9        | 4202.5 | 4486.4       | 4246.4    | 4519.0    | 4997.1                             | 5926.1             | 7472.3 | 7600      | 7950   | Revenues (\$mill)                 |      |        | 8900   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| LT Debt \$8785.8 mill. LT Interest \$439.3 mill.     |                                       |                  |   |        |        | 337.7        | 359.8       | 378.4         | 455.6  | 514.0        | 547.5     | 578.6     | 589.5                              | 640.3              | 940.2  | 990       | 1040   | Net Profit (\$mill)               |      |        | 1220   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Incl. \$29.6 mill. capitalized leases.               |                                       |                  |   |        |        | 39.1%        | 37.6%       | 36.5%         | 35.4%  | 33.9%        | 35.9%     | 36.9%     | 38.0%                              | 40.4%              | 37.6%  | 37.5%     | 37.5%  | Income Tax Rate                   |      |        | 37.5%  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (LT interest earned: 4.6x)                           |                                       |                  |   |        |        | 23.8%        | 27.2%       | 25.0%         | 18.6%  | 16.8%        | 9.4%      | 4.5%      | 1.3%                               | 4.5%               | 3.8%   | 2.0%      | 3.0%   | AFUDC % to Net Profit             |      |        | 3.0%   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Leases, Uncapitalized Annual rentals \$9.9 mill.     |                                       |                  |   |        |        | 50.3%        | 54.8%       | 51.9%         | 50.6%  | 53.6%        | 51.7%     | 50.6%     | 48.5%                              | 51.2%              | 50.5%  | 48.5%     | 49.0%  | Long-Term Debt Ratio              |      |        | 48.0%  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pension Assets-12/16 \$2709.2 mill.                  |                                       |                  |   |        |        | 49.2%        | 44.8%       | 47.7%         | 49.0%  | 46.0%        | 48.0%     | 49.1%     | 51.2%                              | 48.6%              | 49.3%  | 51.5%     | 50.5%  | Common Equity Ratio               |      |        | 52.0%  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Oblig \$3058.8 mill.                                 |                                       |                  |   |        |        | 6302.1       | 7442.0      | 7473.1        | 7764.5 | 8608.0       | 8619.3    | 8626.6    | 8636.5                             | 17809              | 18118  | 17900     | 18775  | Total Capital (\$mill)            |      |        | 20225  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pfd Stock \$30.4 mill. Pfd Div'd \$1.2 mill.         |                                       |                  |   |        |        | 7681.2       | 8517.0      | 9070.5        | 9601.5 | 10160        | 10572     | 10907     | 11258                              | 19190              | 19916  | 21550     | 23225  | Net Plant (\$mill)                |      |        | 27800  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 260,000 shs. 3.60%, \$100 par, callable. \$101;      |                                       |                  |   |        |        | 7.0%         | 6.3%        | 6.4%          | 7.5%   | 7.5%         | 7.9%      | 8.1%      | 8.1%                               | 4.5%               | 6.3%   | 7.0%      | 7.0%   | Return on Total Cap'l             |      |        | 7.5%   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 44,498 shs. 6%, \$100 par.                           |                                       |                  |   |        |        | 10.8%        | 10.7%       | 10.5%         | 11.9%  | 12.9%        | 13.1%     | 13.6%     | 13.2%                              | 7.4%               | 10.5%  | 10.5%     | 11.0%  | Return on Shr. Equity             |      |        | 11.5%  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common Stock 315,575,562 shs.                        |                                       |                  |   |        |        | 10.9%        | 10.7%       | 10.6%         | 12.0%  | 12.9%        | 13.2%     | 13.6%     | 13.3%                              | 7.4%               | 10.5%  | 11.0%     | 11.0%  | Return on Com Equity <sup>E</sup> |      |        | 11.5%  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| MARKET CAP: \$22 billion (Large Cap)                 |                                       |                  |   |        |        | 7.1%         | 7.0%        | 6.2%          | 7.0%   | 6.8%         | 6.5%      | 5.9%      | 5.3%                               | 2.1%               | 3.5%   | 3.5%      | 3.5%   | Retained to Com Eq                |      |        | 4.0%   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ELECTRIC OPERATING STATISTICS                        |                                       |                  |   |        |        | 35%          | 35%         | 42%           | 41%    | 47%          | 51%       | 57%       | 60%                                | 71%                | 67%    | 66%       | 67%    | All Div'ds to Net Prof            |      |        | 67%    |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |                                       |                  |   |        |        | 2014         | 2015        | 2016          |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| % Change Retail Sales (KWH)                          |                                       |                  |   |        |        | -5.9         | +29.1       | +18.5         |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Avg. Indust. Use (MWH)                               |                                       |                  |   |        |        | NA           | NA          | NA            |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Avg. Lg. C&I Revs. per KWH (¢)                       |                                       |                  |   |        |        | 8.62         | 7.71        | NA            |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Capacity at Peak (Mw)                                |                                       |                  |   |        |        | NA           | NA          | NA            |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Peak Load, Summer (Mw)                               |                                       |                  |   |        |        | NA           | NA          | NA            |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Annual Load Factor (%)                               |                                       |                  |   |        |        | NA           | NA          | NA            |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| % Change Customers (yr-end)                          |                                       |                  |   |        |        | +5           | +40.2       | NA            |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed Charge Cov. (%)                                |                                       |                  |   |        |        | 454          | 364         | 404           |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ANNUAL RATES   |                                       |                  |   |        |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| of change (per sh)                                   |                                       |                  |   |        |        | Past 10 Yrs. | Past 5 Yrs. | Est'd '14-'16 |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenues   |                                       |                  |   |        |        | 3.0%         | 3.0%        | 4.5%          |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| "Cash Flow"  |                                       |                  |   |        |        | 5.0%         | 6.5%        | 6.5%          |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings   |                                       |                  |   |        |        | 8.5%         | 6.5%        | 6.0%          |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dividends  |                                       |                  |   |        |        | 15.0%        | 16.0%       | 6.5%          |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book Value   |                                       |                  |   |        |        | 8.0%         | 9.0%        | 5.0%          |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cal-endar  | QUARTERLY REVENUES (\$ mill.)         |                  |   |        |        |              |             |               |        |              | Full Year |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Mar.31                                | Jun.30           | Sep.30  | Dec.31 |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2014   | 1695                                  | 1044             | 1033  | 1225   |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      | 4997.1 |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2015   | 1388                                  | 991              | 1699  | 1848   |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      | 5926.1 |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2016   | 2195                                  | 1602             | 1712  | 1963   |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      | 7472.3 |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2017   | 2304                                  | 1632             | 1657  | 2007   |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2018   | 2400                                  | 1700             | 1750  | 2100   |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      | 7950   |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cal-endar  | EARNINGS PER SHARE <sup>A</sup>       |                  |   |        |        |              |             |               |        |              | Full Year |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Mar.31                                | Jun.30           | Sep.30  | Dec.31 |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2014   | .91                                   | .58              | .56   | .53    |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      | 2.59   |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2015   | .86                                   | .35              | .58   | .57    |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      | 2.34   |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2016   | 1.09                                  | .57              | .68   | .61    |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      | 2.96   |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2017   | 1.12                                  | .63              | .68   | .69    |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      | 3.12   |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2018   | 1.20                                  | .67              | .73   | .70    |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      | 3.30   |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cal-endar  | QUARTERLY DIVIDENDS PAID <sup>B</sup> |                  |   |        |        |              |             |               |        |              | Full Year |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Mar.31                                | Jun.30           | Sep.30  | Dec.31 |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2013   | .34                                   | .34              | .3825   | .3825  |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      | 1.45   |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2014   | .39                                   | .39              | .39   | .39    |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      | 1.56   |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2015   | .4225                                 | .4225            | .44   | .4575  |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      | 1.74   |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2016   | .495                                  | .495             | .495  | .495   |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      | 1.98   |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2017   | .52                                   | .52              | .52   | .52    |        |              |             |               |        |              |           |           |                                    |                    |        |           |        |                                   |      |        |        |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

**Business:** WEC Energy Group, Inc. (formerly Wisconsin Energy) is a holding company for utilities that provide electric, gas & steam service in WI & gas service in IL, MN, & MI. Customers: 1.6 mill. elec., 2.8 mill. gas. Acq'd Integrys Energy 6/15. Sold Point Beach nuclear plant in '07. Elec. rev. breakdown: residential, 35%; small commercial & industrial, 31%; large commercial & industrial, 21%; other, 13%. Generating sources: coal, 52%; gas, 16%; renewables, 3%; purchased, 29%. Fuel costs: 35% of revs. '16 reported deprec. rates (utility): 2.3%-3.3%. Has 8,200 employees. Chairman & Interim CEO: Gale E. Klappa. President & CEO: Allen L. Leverett. Inc.: WI. Address: 231 W. Michigan St., P.O. Box 1331, Milwaukee, WI 53201. Tel.: 414-221-2345. Internet: www.wecenergygroup.com.

**We estimate that WEC Energy Group will post solid earnings increases for 2017 and 2018.** The company is benefiting from cost reductions and rate relief its utilities obtain through various regulatory mechanisms. Most notably, Peoples Gas in Chicago has current recovery of the capital it spends on its accelerated main replacement program. This will likely wind up at about \$300 million this year and \$280 million-\$300 million annually through 2023. Our 2017 earnings estimate is at the upper end of the company's guidance of \$3.06-\$3.12 a share, and we forecast 6% growth in 2018. WEC Energy's targeted range for earnings growth is 5%-7% annually.

**Shareholders can look forward to a healthy dividend hike in the first quarter of 2018.** WEC Energy announced that it plans to raise the annual disbursement by \$0.13 a share (6.25%), subject to action by the directors. The company's goals for the dividend are 5%-7% yearly growth and a 65%-70% payout ratio.

**A gas rate case is pending in Minnesota.** The utility filed for a rate hike of \$12.6 million (5.0%), based on a 10.3% re-

turn on equity. An interim increase of \$9.6 million will take effect at the start of 2018. A final order isn't expected until the first quarter of 2019.

**Otherwise, things are quiet on the regulatory front.** As mentioned, the company's utilities are benefiting from regulatory mechanisms and cost reductions, and they should continue to earn their allowed ROEs (or come close). They ought to effect additional expense reductions in the next few years as old coal-fired units are retired.

**The company is building a gas-fired plant in Michigan.** The 180-megawatt facility is expected to be completed in 2019 at a cost of \$277 million. The utility will recover half of its investment in retail rates and the other half through a 20-year contract with a large industrial customer.

**We do not recommend this stock, for now.** It is ranked unfavorably for Timeliness, and the dividend yield is only average for a utility. Total return potential to 2020-2022 is minuscule because the recent quotation is near the upper end of our 3- to 5-year Target Price Range.

Paul E. Debbas, CFA December 15, 2017

All of the major electric utilities located in the eastern region of the United States are reviewed in this Issue; western electrics, in Issue 11; and the remaining utilities, in Issue 5.

We discuss how tax reform will affect companies in the Electric Utility Industry.

Several companies covered in Issue 1 have involvement with nuclear power. Two have worries stemming from nuclear construction, and a few have nonregulated assets that are threatened by unfavorable market conditions.

Most electric utility stocks have retreated in price so far in 2018. However, they are still expensive, by historical standards.

### The New Federal Tax Law

A new federal tax law took effect at the start of 2018. For regulated utilities, it is highly likely that all of the benefits of a lower tax rate will be passed through to customers. The only questions are when, and how? However, although a one-for-one pass-through will not affect reported profits, this will reduce a utility's cash flow. That's because it will receive less cash from its customers, but its cash outlays for taxes won't decline correspondingly because utilities' tax liabilities aren't entirely in cash. Some companies are paying no cash taxes at all. In addition, as a trade-off for retaining full tax deductibility for interest payments on utility-issued debt, utilities are no longer eligible for bonus depreciation, which was a boon for cash flow. (In some cases, interest payments on debt issued at the parent level will be only partially deductible.) The absence of bonus depreciation will have a positive effect on a utility's rate-base growth, because deferred taxes that are subtracted from the rate base will be lower than they otherwise would have been. This should benefit long-term earnings growth. However, due to the negative effects on cash flow, the credit-rating agencies have placed a negative outlook on some electric companies' creditworthiness.

Of course, not every company covered in the Electric Utility Industry is entirely regulated. *NextEra Energy* and *Dominion Energy*, which each have significant non-utility operations, have stated that the lower federal tax rate will boost earnings in 2018. Nonregulated entities are not expected to pass the tax savings onto their customers.

The decline in federal tax rates meant that companies had to revalue their deferred tax balances. For *NextEra Energy* and *Dominion Energy*, this resulted in noncash credits that led to profits that were significantly higher than normal in the fourth quarter of 2017. We are including these credits or charges in our earnings presentation.

### Nuclear Worries

Georgia Power (a subsidiary of *Southern Company*) and South Carolina Electric & Gas (a subsidiary of *SCANA*) each have electric utility subsidiaries with nuclear construction projects that experienced significant delays and cost overruns. However, the future of each project is very much different. Georgia Power has received permission from the state commission to continue construction, despite the problems. The project

### INDUSTRY TIMELINESS: 88 (of 97)

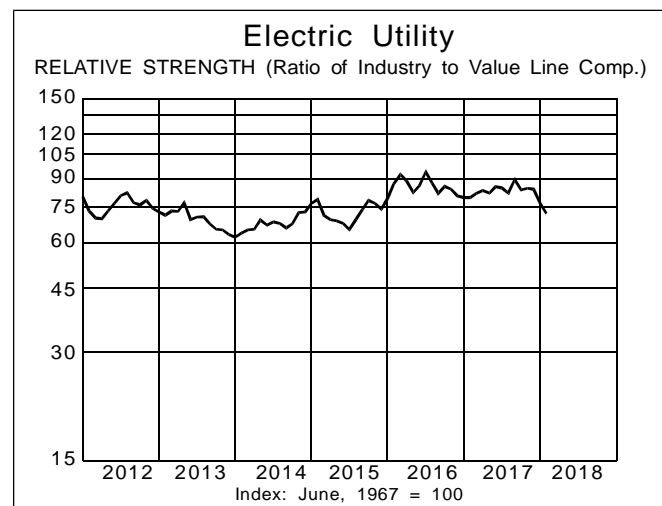
will be a bit less lucrative than it would have been had it been completed on time and on budget, though, and the utility is still assuming construction risk. By contrast, SCE&G canceled its project, and the state legislature does not want the utility to continue to collect money from customers for the unsuccessful project. (The company believes the state's Base Load Review Act allows it to continue collecting these monies.) *Dominion Energy* agreed to take over *SCANA*, as long as there is no unfavorable regulatory or legislative changes. With the price of *SCANA* stock well below the value of *Dominion Energy's* offer, the market is skeptical that the deal will be completed.

Other companies reviewed in Issue 1 have a different concern: the lack of profitability of their nonregulated nuclear plants. A combination of low gas prices, subsidized renewable energy, and weak demand for power has hurt these assets. Utilities believe current market prices don't recognize the benefits of nuclear generation (fuel diversity and no carbon emissions). So, some companies are seeking subsidies from the states in which their nuclear units are based, similar to the "zero emissions credits" that were granted by the Illinois legislature and the New York regulators for plants owned by *Exelon*. However, this company still has a unit in Pennsylvania that is threatened with a premature closing, and its facility in New Jersey will be shut in 2018, a year ahead of schedule. Some companies are still seeking some kind of subsidy that would allow them to keep their troubled nuclear plants open: *FirstEnergy* in Ohio, *Public Service Enterprise Group* in New Jersey, and *Dominion Energy* in Connecticut.

### Conclusion

After the stellar performance of most stocks in the Electric Utility Industry in 2017, share prices of most electric companies declined in the first few weeks of 2018. In our view, this is partly due to reversion to the mean, and partly due to investors' increased concern about the likelihood of a few interest-rate increases by the Federal Reserve this year. The average dividend yield for this industry is up to 3.6%. This is above the level seen in 2017, but is still low, by historical standards. Moreover, many of these equities continue to trade within their 3- to 5-year Target Price Range.

Paul E. Debbas, CFA





All of the major electric utilities located in the central region of the United States are reviewed in this Issue; eastern electrics, in Issue 1; and the remaining utilities, in Issue 11.

Electric companies have been disseminating their new long-term capital spending plans. In many cases, the capital budgets are increasing. We discuss where these monies are going.

We provide an update of merger and acquisition activity in the Electric Utility Industry.

Most equities in this industry have performed extremely well in 2017. The stocks are expensively priced.

### Rising Capital Budgets

At the Edison Electric Institute Financial Conference, held annually in November, many electric companies unveil their long-term (typically three or five years) capital spending plans. For many utilities, the budget for the period beginning in 2018 is higher than the one for the period that began in 2017. This doesn't necessarily mean that capital spending in 2018 will be greater than the 2017 figure, only that the expenditures over the multiyear period will probably exceed those of the previous period.

Where is this spending targeted? This depends on the company. Electric transmission is a key area of investment for *Fortis* (the parent company of ITC Holdings, a transmission-only utility in the upper Midwest), *American Electric Power*, *Ameren*, and *ALLETE*. Several companies are adding wind or solar projects to meet their states' renewable-energy requirements. *CMS Energy* is replacing old equipment, some of which dates back before 1970. *WEC Energy Group* is replacing gas mains at its utility that serves Chicago. *Vectren* is modernizing its electric system. *Entergy* plans to install an advanced metering infrastructure and is building gas-fired power plants to meet the rising demand for electricity in its service area. (By contrast, many utilities are seeing little or no load growth due to energy efficiency measures and the slow recovery from the severe 2007-2009 recession.) And *OGE Energy* is spending money for environmental compliance.

How will the utilities fund these projects? To the extent that internal cash flow is insufficient, most will rely on debt financing. Low interest rates make this kind of financing attractive. Some companies, such as *Ameren*, expect to avoid equity issuances of any kind. *Fortis* intends to limit its equity needs to stock that is issued through its dividend reinvestment and other stock plans. *CMS Energy* will raise some stock in this way as well, but will also benefit from the use of tax-loss carryforwards. *DTE Energy* and *Vectren* will need to issue some equity, however.

This capital spending will expand the utilities' rate base, and thus, boost their earning power. The utility subsidiaries of *American Electric Power*, *CMS Energy*, and *DTE Energy* will have frequent rate cases to earn a return on its capital expenditures. Companies recover their transmission investment through forward-looking formula rate plans. *Entergy* and *CenterPoint Energy*

### INDUSTRY TIMELINESS: 63 (of 97)

have formula rate plans that cover other kinds of spending in most of their jurisdictions. The aforementioned gas main replacement by *WEC Energy's* Chicago utility is being recovered through monthly surcharges on customers' bills.

### Merger And Acquisition Update

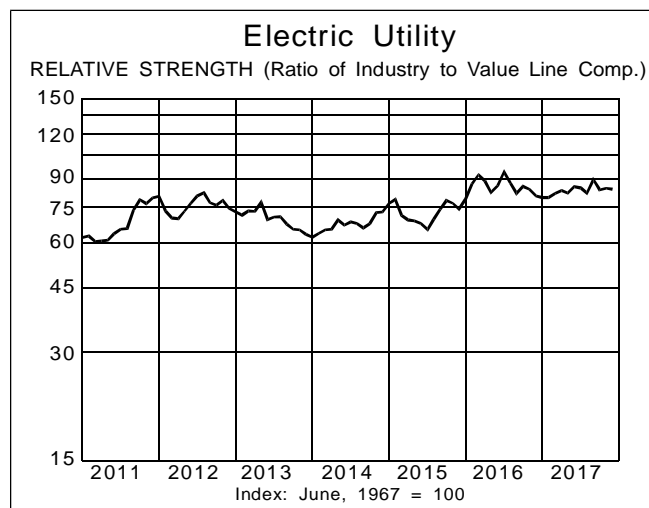
The roster of companies in the Electric Utility Industry has shrunk in recent years thanks to mergers and acquisitions. Pending deals that await regulatory approval include the combination of *Great Plains Energy* and *Westar Energy* and the takeover of *Avista* (covered in Issue 11). This year, the share prices of several other utilities have risen sharply due to takeover speculation. This includes *Vectren*. We advise against buying a stock solely because of takeover speculation, however. Even if a deal is reached, obtaining regulatory approval is often difficult. Many proposed transactions in this industry have fallen through, including the first deal between *Great Plains* and *Westar*. The companies reworked their agreement to make it (presumably) amenable to the regulators.

### Conclusion

In 2017, most electric utility equities have risen sharply in price. Those that have advanced at a mere single-digit pace are the exception, not the rule. There are some exceptions. *SCANA* (covered in Issue 1) has plummeted due to the severe problems with its utility's nuclear construction project, which was canceled. The equities of two California companies, *PG&E Corp.* and *Edison International* (covered in Issue 11), have been weak due to the market's worries about liability for wildfires in the Golden State this year. Otherwise, steep price increases have been the norm. Takeover speculation has buoyed some stocks, and investors continue to reach for yield in a low interest-rate environment.

The average dividend yield of stocks in the Electric Utility Industry is just 3.3%. Seeing yields below 3% is no longer unusual, and one equity, *MGE Energy*, has a yield of just 2%. Seeing a recent quotation above the upper end of our 2020-2022 Target Price Range is also no longer unusual. Although many of these stocks might well continue to perform well in the near term, we advise long-term investors to exercise caution here.

Paul E. Debbas, CFA



All of the major electric utilities located in the western region of the United States are reviewed in this Issue; eastern electrics, in Issue 1; and the remaining utilities, in Issue 5.

We look back at 2017 and look forward to 2018. The new year has brought changes in federal tax laws.

The potentially high liability for wildfires is concerning to electric utilities in California.

After a strong showing last year, electric utility equities have given back some of their gains in early 2018. However, they have hardly become cheap.

#### A Look Back At 2017 And A Look Ahead To 2018

The year that just ended was a good one for the Electric Utility Industry as a whole. The prices of most stocks didn't just rise, they rose more than 10%. Investors continued to "reach for yield" in an environment of low interest rates. Merger and acquisition activity (and speculation) also sent share prices higher. Among the standout performers were *Avista*, which rose 29% because the company agreed to be acquired. Two utilities covered in Issue 1, *AVANGRID* and *NextEra Energy*, advanced over 30%. For the former company, we attribute this to takeover speculation; for the latter, simply a strong performance.

On the other hand, the prices of a few electric utility equities fell sharply last year. *PG&E Corporation* and *Edison International* were hurt by the market's worries about possibly huge liabilities resulting from wildfires in California in 2017. (We discuss this matter in the next section.) *SCANA* (reviewed in Issue 1) lost 46% of its value due to the cancellation of its nuclear construction project, which faced significant delays and cost overruns. These were the exceptions to the rule.

Ironically, in early 2018 *SCANA* stock was the top performer in the industry. The company agreed to a takeover by *Dominion Energy* (also covered in Issue 1). Otherwise, the new year has seen declines in most issues. We suspect some investors are locking in profits. Perhaps the expectation of rate hikes by the Federal Reserve is also weighing on stock prices in this industry.

This year might well see additional merger and acquisition activity. Besides the deals mentioned above, the proposed combination of *Great Plains Energy* and *Westar Energy* (reviewed in Issue 5) is expected to be completed in 2018.

Changes in federal tax laws require a discussion. Most companies are still evaluating the effects of the new law, and might not make any public statements about it until they release fourth-quarter earnings in February (for most companies). For the regulated utility business, whatever benefits the companies receive from lower taxes will be passed through to customers—the only real question is how, and over which time frame. However, some utilities have nonutility siblings under the umbrella of their parent companies, and these should benefit from tax reform. *Hawaiian Electric Industries*, with its American Savings Bank subsidiary, is an example. Another consideration is the deferred tax assets

#### INDUSTRY TIMELINESS: 3 (of 97)

and liabilities on companies' balance sheets. For those that did not arise from the regulated operations, there will be one-time, noncash gains or losses for the fourth quarter of 2017. We will *include* these in our earnings presentation. So far, *CenterPoint Energy* (covered in Issue 5) and *AVANGRID* (covered in Issue 1) have stated that this will be positive, but *Sempra Energy* and *Xcel Energy* will take charges against December-period results. *Sempra* also expects some negative effects associated with its foreign operations.

#### Wildfires In California

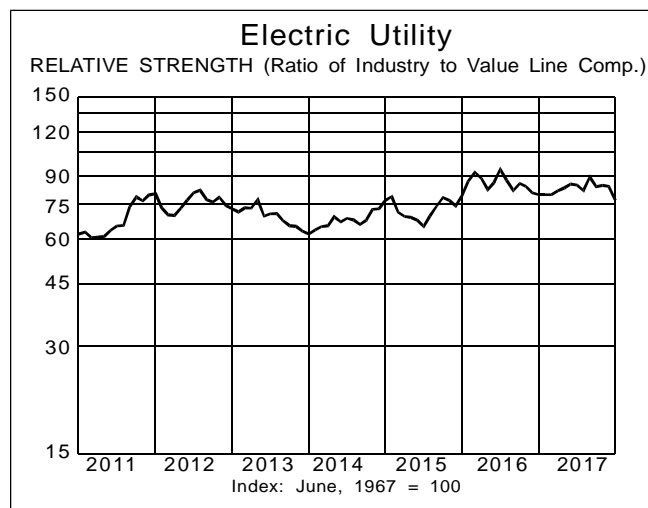
In 2017, wildfires in California affected the service areas of the utilities owned by *PG&E Corporation* and *Edison International*. The causes of the fires have not yet been determined, but the market is worried that the utilities will be found liable due to the effects their power lines might have had on the wildfires. Under the state's inverse condemnation law, this may occur even if the company complied with established inspection and safety rules. The possibly huge liability prompted the board of directors of *PG&E* to suspend common and preferred dividends. (By contrast, the board of *Edison International* raised the disbursement.) Changes to these laws might come, but at this point, no bills to address this problem have been introduced in the California legislature. And even if the law is changed, there is no assurance that this will apply to the wildfires of last year.

Another question is whether utilities will be allowed to pass costs of restoration and repair through to customers. Last year, the California regulators ruled that *San Diego Gas & Electric* (a subsidiary of *Sempra*) may not do so in connection with a 2007 wildfire. This forced the company to write off a regulatory asset in the third quarter of 2017.

#### Conclusion

Although electric utility equities have not performed well so far in 2018, their valuations are still high, by historical standards. The average dividend yield of stocks in this industry is 3.6%. Moreover, many of these issues are still trading within their 2020-2022 Target Price Range. Accordingly, the group's average annual total return potential over that time frame is just 4%.

Paul E. Debbas, CFA



## Exhibit 9

EL PASO ELECTRIC

NYSE-EE

RECENT PRICE

51.00

P/E RATIO

22.6

(Trailing: 21.3)

(Median: 15.0)

RELATIVE P/E RATIO

1.09

DIV'D YLD

2.8%

VALUE LINE

TIMELINESS

3

Lowered 1/26/18

SAFETY

2

Raised 5/11/07

TECHNICAL

1

Raised 1/5/18

BETA

.80

(1.00 = Market)

2020-22 PROJECTIONS

Price

55

40

Gain

(+10%)

(-20%)

Ann'l Total Return

4%

-3%

Insider Decisions

M

A

M

J

J

A

S

O

N

to Buy

0

0

0

0

0

0

0

0

Options to Sell

0

3

9

3

4

0

0

4

to Sell

1

0

0

1

0

0

0

0

Institutional Decisions

1Q2017

2Q2017

3Q2017

to Buy

107

117

96

to Sell

72

78

83

Hid's(000)

44613

45099

45123

Percent shares traded

21

14

7

% TOT. RETURN 12/17

THIS STOCK

1 yr.

22.0

VL ARITH. INDEX

3 yr.

50.3

5 yr.

100.5

92.5

2001

2002

2003

2004

2005

2006

2007

2008

2009

2010

2011

2012

2013

2014

2015

2016

2017

2018

© VALUE LINE PUB. LLC

20-22

15.40

13.91

13.97

14.95

16.70

17.75

19.43

23.15

18.85

20.61

22.97

21.26

22.11

22.74

21.01

21.89

22.80

22.75

Revenues per sh

24.50

3.43

2.99

3.00

3.27

3.05

3.44

3.86

4.16

4.07

5.15

6.05

5.66

5.65

5.87

5.75

5.98

6.10

6.50

"Cash Flow" per sh

7.25

1.27

.57

.64

.69

.76

1.27

1.63

1.73

1.50

2.07

2.48

2.26

2.20

2.27

2.03

2.39

2.40

2.65

Earnings per sh<sup>A</sup>

3.00

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.66

.97

1.05

1.11

1.17

1.23

1.32

1.42

Div'd Decl'd per sh<sup>B</sup>

1.75

1.85

1.75

2.03

1.94

2.28

2.73

4.63

5.36

5.95

5.27

5.90

6.70

7.18

8.50

8.55

7.03

6.55

5.65

Cap'l Spending per sh

7.00

9.01

9.20

10.51

11.23

11.56

12.60

14.76

15.47

16.45

19.04

19.03

20.57

23.44

24.39

25.13

26.52

27.55

28.80

28.80

Book Value per sh<sup>C</sup>

32.25

49.99

49.61

47.56

47.40

48.14

46.00

45.15

44.88

43.92

42.57

39.96

40.11

40.27

40.36

40.44

40.52

40.60

40.70

Common Shs Outst'g<sup>D</sup>

41.00

11.0

23.0

18.3

22.0

26.7

16.9

15.3

11.9

10.8

10.7

12.6

14.5

15.9

16.4

18.3

18.7

22.0

Avg Ann'l P/E Ratio

16.5

.56

1.26

1.04

1.16

1.42

.91

.81

.72

.72

.68

.79

.92

.89

.86

.92

.98

1.05

Relative P/E Ratio

1.05

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2.1%

3.0%

3.0%

3.0%

3.1%

2.7%

2.5%

Avg Ann'l Div'd Yield

3.5%

CAPITAL STRUCTURE as of 9/30/17

Total Debt \$1363.8 mill. Due in 5 Yrs \$212.7 mill.

LT Debt \$1195.9 mill. LT Interest \$72.3 mill.

(LT interest earned: 2.9x)

Pension Assets-12/16

\$269.8 mill.

Oblig \$337.8 mill.

Pfd Stock

None

Common Stock

40,591,794 shs.

as of 10/31/17

MARKET CAP: \$2.1 billion (Mid Cap)

ELECTRIC OPERATING STATISTICS

2014

2015

2016

% Change Retail Sales (KWH)

-1.6

+2.3

+1

Avg. Indust. Use (MWH)

21505

21687

21036

Avg. Indust. Revs. per KWH (¢)

NA

NA

NA

Capacity at Peak (Mw)

1879

2055

2080

Peak Load, Summer (Mw)

1766

1794

1892

Annual Load Factor (%)

NA

NA

NA

% Change Customers (yr-end)

+1.3

+1.4

+1.6

Fixed Charge Cov. (%)

251

218

267

ANNUAL RATES of change (per sh)

Past 10 Yrs.

Past 5 Yrs.

Est'd '14-'16 to '20-'22

Revenues

3.0%

1.0%

2.0%

"Cash Flow"

6.0%

3.0%

3.5%

Earnings

9.5%

2.0%

5.0%

Dividends

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7.0%

Book Value

8.0%

7.0%

4.0%

Cal-endar

QUARTERLY REVENUES (\$ mill.)

Full Year

Mar.31

Jun.30

Sep.30

Dec.31

2014

185.5

251.8

283.6

196.6

917.5

2015

163.8

219.5

289.7

176.9

849.9

2016

157.8

217.9

323.2

188.0

886.9

2017

171.3

251.8

297.5

204.4

925

2018

170

255

305

195

925

Cal-endar

EARNINGS PER SHARE<sup>A</sup>

Full Year

Mar.31

Jun.30

Sep.30

Dec.31

2014

.11

.75

1.30

.11

2.27

2015

.09

.52

1.40

.02

2.03

2016

d.14

.55

1.84

.14

2.39

2017

d.10

.89

1.47

.14

2.40

2018

d.10

.75

1.80

.20

2.65

Cal-endar

QUARTERLY DIVIDENDS PAID<sup>B</sup>

Full Year

Mar.31

Jun.30

Sep.30

Dec.31

2014

.265

.28

.28

.28

1.11

2015

.28

.295

.295

.295

1.17

2016

.295

.31

.31

.31

1.23

2017

.31

.335

.335

.335

2018

BUSINESS:

El Paso Electric Company (EPE) provides electric service to 417,000 customers in an area of approximately 10,000 square miles in the Rio Grande valley in western Texas (68% of revenues) and southern New Mexico (19% of revenues), including El Paso, Texas and Las Cruces, New Mexico. Wholesale is 13% of revenues. Electric revenue breakdown by customer class not avail-

able. Generating sources: nuclear, 49%; gas, 34%; coal, 2%; purchased & other, 15%. Fuel costs: 26% of revenues. '16 reported depreciation rate: 2.3%. Has about 1,100 employees. Chairman: Charles A. Yamarone. President & CEO: Mary E. Kipp. Incorporated: Texas. Address: Stanton Tower, 100 North Stanton, El Paso, TX 79901. Tel.: 915-543-5711. Internet: www.epelectric.com.

The Public Utility Commission of Texas has approved a regulatory settlement of El Paso Electric Company's rate case.

The utility's base tariffs were raised by \$14.5 million, based on a return of 9.65% on a common-equity ratio of 48.35%. New tariffs were retroactive to July 18, 2017. This enabled Units 3 and 4 of a gas-fired generating plant to be placed in the rate base. In addition, starting next year EPE will be able to file for recovery of higher transmission and distribution costs through a yearly regulatory mechanism, in stead of having to recoup these through a general rate application.

The utility has not yet filed for recovery of Units 3 and 4 in New Mexico. EPE is not required to file an application in the state until July of 2019. The regulatory climate there is difficult, and the company's last rate order there (in July of 2016) was disappointing. The regulators might wind up calling in utilities as a result of the new federal tax law. Note, though, that the majority of EPE's business is in Texas, not New Mexico.

Earnings should increase in 2018 after a flattish showing in 2017. Our 2017

profit estimate is at the midpoint of the company's guidance of \$2.30-\$2.50 a share. In 2018, EPE will benefit from a full year's effect of the rate hike in Texas. In addition, the vibrant economy in the El Paso area is stimulating strong customer growth. Several economic development projects have been completed or are under construction, such as a minor league baseball stadium and some medical facilities. For the 12-month period that ended on September 30th, the customer count rose 1.8%. This is well above average for the industry.

Finances are sound. The fixed-charge coverage, common-equity ratio, and earned returns on equity are within the norms for the electric utility industry. EPE's Financial Strength rating is B++.

This stock has a dividend yield that is low for a utility. The yield is roughly three quarters of a percentage point below the industry average. With the recent quotation well within our 3- to 5-year Target Price Range, total return potential over that time frame is negligible, despite EPE's good prospects for dividend growth.

Paul E. Debbas, CFA January 26, 2018



## Exhibit 9

VECTREN CORP. NYSE-VVC

RECENT PRICE68.28

P/E RATIO25.2

(Trailing: 25.2 Median: 16.0)

RELATIVE P/E RATIO1.24

DIV'D YLD2.7%

VALUE LINE

TIMELINESS2

Lowered 12/8/17

SAFETY2

Lowered 1/5/01

TECHNICAL3

Raised 11/17/17

BETA.75

(1.00 = Market)

2020-22 PROJECTIONS

Price

Gain

Ann'l Total Return

High

Low

60

45

(-10%)

(-35%)

Nil

-6%

Insider Decisions

F

M

A

M

J

J

A

S

O

to Buy

Options

to Sell

0

0

0

0

0

0

0

0

1

0

0

0

0

0

0

0

0

0

0

0

0

0

0

0

0

0

0

Institutional Decisions

10/2017

20/2017

30/2017

to Buy

to Sell

Hld's(000)

152

153

147

130

146

141

60445

59555

60216

Percent shares traded

12

8

4

2007

2008

2009

2010

2011

2012

2013

2014

2015

2016

2017

2018

29.88

30.67

25.76

26.06

28.39

27.16

30.23

31.62

29.40

29.53

31.75

32.75

4.29

3.97

4.40

4.44

4.71

5.03

5.03

5.33

5.48

5.69

5.85

6.20

1.83

1.63

1.79

1.65

1.73

1.94

1.66

2.02

2.39

2.55

2.65

2.80

1.27

1.31

1.35

1.37

1.39

1.41

1.43

1.46

1.54

1.62

1.71

1.83

4.38

4.83

5.33

3.39

3.92

4.45

4.77

5.43

5.76

6.54

7.20

7.60

16.16

16.68

17.23

17.61

17.89

18.57

18.86

19.45

20.34

21.33

22.05

23.10

76.36

81.03

81.10

81.70

81.90

82.20

82.40

82.60

82.80

82.90

83.50

84.00

15.3

16.8

12.9

15.0

15.8

15.0

20.7

20.0

17.9

19.2

19.2

19.2

.81

1.01

.86

.95

.99

.95

1.16

1.05

.90

1.01

1.01

1.01

4.5%

4.8%

5.9%

5.5%

5.1%

4.8%

4.2%

3.6%

3.6%

3.3%

3.3%

3.3%

2281.9

2484.7

2088.9

2129.5

2325.2

2232.8

2491.2

2611.7

2434.7

2448.3

2650

2750

143.1

129.0

145.0

133.7

141.6

159.0

136.6

166.9

197.3

211.6

220

235

34.7%

37.1%

26.5%

35.8%

37.9%

34.2%

32.9%

32.7%

33.6%

34.8%

35.0%

35.0%

2.8%

2.9%

4.1%

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--

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4.1%

4.0%

4.0%

4.0%

50.2%

48.0%

52.4%

49.9%

51.6%

50.4%

53.3%

46.7%

50.6%

47.3%

47.5%

47.5%

49.8%

52.0%

47.6%

50.1%

48.4%

49.6%

46.7%

53.3%

49.4%

52.7%

52.5%

52.5%

2479.1

2599.5

2937.7

2874.1

3025.1

3079.5

3331.4

3013.9

3406.6

3358.0

3490

3690

2539.7

2720.3

2878.8

2955.4

3032.6

3119.6

3224.3

3439.0

4089.5

4406.8

4700

4950

7.2%

6.5%

6.3%

6.1%

6.2%

6.4%

5.4%

6.8%

7.0%

7.4%

7.5%

7.5%

11.6%

9.5%

10.4%

9.3%

9.7%

10.4%

8.8%

10.4%

11.7%

12.0%

12.0%

12.0%

11.6%

9.5%

10.4%

9.3%

9.7%

10.4%

8.8%

10.4%

11.7%

12.0%

12.0%

12.0%

3.8%

2.0%

2.6%

1.6%

1.9%

2.9%

1.2%

2.9%

4.2%

4.4%

4.0%

4.5%

67%

80%

75%

83%

80%

73%

86%

72%

65%

63%

65%

65%

Revenues per sh

38.95

"Cash Flow" per sh

7.75

Earnings per sh

3.35

Div'd Decl'd per sh

2.10

Cap'l Spending per sh

9.30

Book Value per sh

27.90

Common Shs Outst'g

86.00

Avg Ann'l P/E Ratio

16.0

Relative P/E Ratio

1.00

Avg Ann'l Div'd Yield

3.9%

Revenues (\$mill)

3350

Net Profit (\$mill)

290

Income Tax Rate

35.0%

AFUDC % to Net Profit

4.0%

Long-Term Debt Ratio

45.5%

Common Equity Ratio

54.5%

Total Capital (\$mill)

4400

Net Plant (\$mill)

5750

Return on Total Cap'l

7.5%

Return on Shr. Equity

12.0%

Return on Com Equity

12.0%

Retained to Com Eq

5.0%

All Div'ds to Net Prof

62%

VECTREN CORP. NYSE-VVC

RECENT PRICE68.28

P/E RATIO25.2

(Trailing: 25.2 Median: 16.0)

RELATIVE P/E RATIO1.24

DIV'D YLD2.7%

VALUE LINE

TIMELINESS2

Lowered 12/8/17

SAFETY2

Lowered 1/5/01

TECHNICAL3

Raised 11/17/17

BETA.75

(1.00 = Market)

2020-22 PROJECTIONS

Price

Gain

Ann'l Total Return

High

Low

60

45

(-10%)

(-35%)

Nil

-6%

Insider Decisions

F

M

A

M

J

J

A

S

O

to Buy

Options

to Sell

0

0

0

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0

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0

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1

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0

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0

0

0

0

0

0

0

0

0

Institutional Decisions

10/2017

20/2017

30/2017

to Buy

to Sell

Hld's(000)

152

153

147

130

146

141

60445

59555

60216

Percent shares traded

12

8

4

2007

2008

2009

2010

2011

2012

2013

2014

2015

2016

2017

2018

29.88

30.67

25.76

26.06

28.39

27.16

30.23

31.62

29.40

29.53

31.75

32.75

4.29

3.97

4.40

4.44

4.71

5.03

5.03

5.33

5.48

5.69

5.85

6.20

1.83

1.63

1.79

1.65

1.73

1.94

1.66

2.02

2.39

2.55

2.65

2.80

1.27

1.31

1.35

1.37

1.39

1.41

1.43

1.46

1.54

1.62

1.71

1.83

4.38

4.83

5.33

3.39

3.92

4.45

4.77

5.43

5.76

6.54

7.20

7.60

16.16

16.68

17.23

17.61

17.89

18.57

18.86

19.45

20.34

21.33

22.05

23.10

76.36

81.03

81.10

81.70

81.90

82.20

82.40

82.60

82.80

82.90

83.50

84.00

15.3

16.8

12.9

15.0

15.8

15.0

20.7

20.0

17.9

19.2

19.2

19.2

.81

1.01

.86

.95

.99

.95

1.16

1.05

.90

1.01

1.01

1.01

4.5%

4.8%

5.9%

5.5%

5.1%

4.8%

4.2%

3.6%

3.6%

3.3%

3.3%

3.3%

2281.9

2484.7

2088.9

2129.5

2325.2

2232.8

2491.2

2611.7

2434.7

2448.3

2650

2750

143.1

129.0

145.0

133.7

141.6

159.0

136.6

166.9

197.3

211.6

220

235

34.7%

37.1%

26.5%

35.8%

37.9%

34.2%

32.9%

32.7%

33.6%

34.8%

35.0%

35.0%

2.8%

2.9%

4.1%

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4.1%

4.0%

4.0%

4.0%

50.2%

48.0%

52.4%

49.9%

51.6%

50.4%

53.3%

46.7%

50.6%

47.3%

47.5%

47.5%

49.8%

52.0%

47.6%

50.1%

48.4%

49.6%

46.7%

53.3%

49.4%

52.7%

52.5%

52.5%

2479.1

2599.5

2937.7

2874.1

3025.1

3079.5

3331.4

3013.9

3406.6

3358.0

3490

3690

2539.7

2720.3

2878.8

2955.4

3032.6

3119.6

3224.3

3439.0

4089.5

4406.8

4700

4950

7.2%

6.5%

6.3%

6.1%

6.2%

6.4%

5.4%

6.8%

7.0%

7.4%

7.5%

7.5%

11.6%

9.5%

10.4%

9.3%

9.7%

10.4%

8.8%

10.4%

11.7%

12.0%

12.0%

12.0%

11.6%

9.5%

10.4%

9.3%

9.7%

10.4%

8.8%

10.4%

11.7%

12.0%

12.0%

12.0%

3.8%

2.0%

2.6%

1.6%

1.9%

2.9%

1.2%

2.9%

4.2%

4.4%

4.0%

4.5%

67%

80%

75%

83%

80%

73%

86%

72%

65%

63%

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(Trailing: 25.2 Median: 16.0)

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(1.00 = Market)

2020-22 PROJECTIONS

Price

Gain

Ann'l Total Return

High

Low

60

45

(-10%)

(-35%)

Nil

-6%

Insider Decisions

F

M

A

M

J

J

A

S

O

to Buy

Options

to Sell

0

0

0

0

0

0

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0

Institutional Decisions

10/2017

20/2017

30/2017

to Buy

to Sell

Hld's(000)

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146

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59555

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29.40

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31.75

32.75

4.29

3.97

4.40

4.44

4.71

5.03

5.03

5.33

5.48

5.69

5.85

6.20

1.83

1.63

1.79

1.65

1.73

1.94

1.66

2.02

2.39

2.55

2.65

2.80

1.27

1.31

1.35

1.37

1.39

1.41

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7.20

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17.61

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23.10

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16.8

12.9

15.0

15.8

15.0

20.7

20.0

17.9

19.2

19.2

19.2

.81

1.01

.86

.95

.99

.95

1.16

1.05

.90

1.01

1.01

1.01

4.5%

4.8%

5.9%

5.5%

5.1%

4.8%

4.2%

3.6%

3.6%

3.3%

3.3%

3.3%

2281.9

2484.7

2088.9

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2325.2

2232.8

2491.2

2611.7

2434.7

2448.3

2650

2750

143.1

129.0

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133.7

141.6

159.0

136.6

166.9

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211.6

220

235

34.7%

37.1%

26.5%

35.8%

37.9%

34.2%

32.9%

32.7%

33.6%

34.8%

35.0%

35.0%

2.8%

2.9%

4.1%

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4.1%

4.0%

4.0%

4.0%

50.2%

48.0%

52.4%

49.9%

51.6%

50.4%

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2720.3

2878.8

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3032.6

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3439.0

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4406.8

4700

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7.2%

6.5%

6.3%

6.1%

6.2%

6.4%

5.4%

6.8%

7.0%

7.4%

7.5%

7.5%

11.6%

9.5%

10.4%

9.3%

9.7%

10.4%

8.8%

10.4%

11.7%

12.0%

12.0%

12.0%

11.6%

9.5%

10.4%

9.3%

9.7%

10.4%

8.8%

10.4%

11.7%

12.0%

12.0%

12.0%

3.8%

2.0%

2.6%

1.6%

1.9%

2.9%

1.2%

2.9%

4.2%

4.4%

4.0%

4.5%

67%

80%

75%

83%

80%

73%

86%

72%

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AFUDC % to Net Profit

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Net Plant (\$mill)

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All Div'ds to Net Prof

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VECTREN CORP. NYSE-VVC

RECENT PRICE68.28

P/E RATIO25.2

(Trailing: 25.2 Median: 16.0)

RELATIVE P/E RATIO1.24

DIV'D YLD2.7%

VALUE LINE

TIMELINESS2

Lowered 12/8/17

SAFETY2

Lowered 1/5/01

TECHNICAL3

Raised 11/17/17

BETA.75

(1.00 = Market)

2020-22 PROJECTIONS

Price

Gain

Ann'l Total Return

High

Low

60

45

(-10%)

(-35%)

Nil

-6%

Insider Decisions

F

M

A

M

J

J

A

S

O

to Buy

Options

to Sell

0

0

0

0

0

# Exhibit 9

| CENTERPOINT EN'RGY NYSE-CNP   |        |                  |   |        |        |        |        |        |        | RECENT PRICE  | 28.91  | P/E RATIO | 21.6 (Trailing: 21.1 Median: 15.0) | RELATIVE P/E RATIO | 1.06   | DIV'D YLD             | 3.8%   | VALUE LINE                       | Target Price Range |                                   |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|---|--------|------------------|---|--------|--------|--------|--------|--------|--------|---|--------|-----------|------------------------------------|--------------------|--------|-----------------------|--------|----------------------------------|--------------------|-----------------------------------|-------|-------------------|--|-------|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
| TIMELINESS  | 2      | Raised 8/18/17   | High: 16.9  | 20.2   | 17.3   | 14.9   | 17.0   | 21.5   | 21.8   | 25.7  | 25.8   | 23.7      | 25.0                               | 30.5               |        |                       |        |                                  | 2020               | 2021                              | 2022  |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| SAFETY  | 3      | Lowered 12/18/15 | Low: 11.6   | 14.7   | 8.5    | 8.7    | 5.5    | 15.1   | 18.1   | 19.3  | 21.1   | 16.0      | 16.4                               | 24.5               |        |                       |        |                                  |                    |                                   |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TECHNICAL   | 3      | Lowered 11/17/17 | LEGENDS<br>0.61 x Dividends p sh divided by Interest Rate<br>..... Relative Price Strength<br>Options: Yes<br>Shaded area indicates recession |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    |                                   |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| BETA  | .90    | (1.00 = Market)  |   |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    |                                   |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2020-22 PROJECTIONS   |        |                  |   |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    |                                   |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Price   | 30     | Gain (+5%)       | Ann'l Total Return  |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    |                                   |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| High  | 30     | 20               | 5%  |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    |                                   |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Low   | 20     |                  | -4%   |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    |                                   |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insider Decisions   |        |                  |   |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    |                                   |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| F M A M J J A S O   |        |                  |   |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    |                                   |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Buy  | 0      | 0                | 0   | 0      | 0      | 0      | 0      | 0      | 0      | 0   | 0      | 0         | 0                                  | 0                  | 0      | 0                     | 0      | 0                                | 0                  | 0                                 |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Options   | 7      | 7                | 0   | 8      | 0      | 0      | 0      | 0      | 0      | 0   | 0      | 0         | 0                                  | 0                  | 0      | 0                     | 0      | 0                                | 0                  | 0                                 |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Sell   | 0      | 0                | 0   | 1      | 1      | 1      | 1      | 1      | 1      | 1   | 1      | 1         | 1                                  | 1                  | 1      | 1                     | 1      | 1                                | 1                  | 1                                 |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional Decisions   |        |                  |   |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    |                                   |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 10/2017   | 202017 | 30/2017          |   |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    |                                   |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Buy  | 263    | 251              | 241   |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    |                                   |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Sell   | 226    | 236              | 236   |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    |                                   |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Hld's(000)  | 372952 | 371022           | 375340  |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    |                                   |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Percent shares traded   |        |                  |   |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    |                                   |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2001 <sup>A</sup>   | 2002   | 2003             | 2004  | 2005   | 2006   | 2007   | 2008   | 2009   | 2010   | 2011  | 2012   | 2013      | 2014                               | 2015               | 2016   | 2017                  | 2018   | © VALUE LINE PUB. LLC 20-22      |                    |                                   |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 35.18   | 26.40  | 31.87            | 27.63   | 31.33  | 29.71  | 29.82  | 32.71  | 21.14  | 20.69  | 19.83   | 17.43  | 18.90     | 21.51                              | 17.18              | 17.48  | 22.25                 | 23.20  | Revenues per sh                  |                    | 26.50                             |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3.69  | 3.34   | 3.98             | 2.56  | 2.72   | 3.47   | 3.39   | 3.42   | 2.94   | 3.14   | 3.43  | 3.89   | 3.54      | 3.85                               | 3.40               | 3.68   | 3.90                  | 4.05   | "Cash Flow" per sh               |                    | 4.50                              |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.54  | 1.29   | 1.37             | .61   | .67    | 1.33   | 1.17   | 1.30   | 1.01   | 1.07   | 1.27  | 1.35   | 1.24      | 1.42                               | 1.08               | 1.00   | 1.40                  | 1.40   | Earnings per sh <sup>B</sup>     |                    | 1.65                              |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.50  | 1.07   | .40              | .40   | .40    | .60    | .68    | .73    | .76    | .78    | .79   | .81    | .83       | .95                                | .99                | 1.03   | 1.07                  | 1.11   | Div'd Decl'd per sh <sup>C</sup> |                    | 1.23                              |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6.78  | 2.85   | 2.11             | 1.72  | 2.23   | 3.21   | 3.45   | 2.95   | 2.96   | 3.55   | 3.06  | 2.84   | 3.00      | 3.20                               | 3.68               | 3.28   | 3.50                  | 3.30   | Cap'l Spending per sh            |                    | 3.00                              |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 22.24   | 4.74   | 5.75             | 3.59  | 4.18   | 4.96   | 5.61   | 5.89   | 6.74   | 7.53   | 9.91  | 10.06  | 10.09     | 10.60                              | 8.05               | 8.03   | 8.35                  | 8.65   | Book Value per sh <sup>D</sup>   |                    | 10.00                             |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 302.94  | 300.10 | 306.30           | 308.05  | 310.33 | 313.65 | 322.72 | 346.09 | 391.75 | 424.70 | 426.03  | 427.44 | 429.00    | 429.00                             | 430.00             | 430.68 | 431.00                | 431.00 | Common Shs Outst'g <sup>E</sup>  |                    | 435.00                            |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --  | 5.6    | 6.0              | 17.8  | 19.1   | 10.3   | 15.0   | 11.3   | 11.8   | 13.8   | 14.6  | 14.8   | 18.7      | 17.0                               | 18.1               | 21.9   | Avg Ann'l P/E Ratio   |        | 16.0                             |                    |                                   |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --  | .31    | .34              | .94   | 1.02   | .56    | .80    | .68    | .79    | .88    | .92   | .94    | 1.05      | .89                                | .91                | 1.15   | Relative P/E Ratio    |        | 1.00                             |                    |                                   |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --  | 14.8%  | 4.8%             | 3.7%  | 3.1%   | 4.4%   | 3.9%   | 5.0%   | 6.4%   | 5.3%   | 4.3%  | 4.0%   | 3.6%      | 3.9%                               | 5.1%               | 4.7%   | Avg Ann'l Div'd Yield |        | 4.7%                             |                    |                                   |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CAPITAL STRUCTURE as of 9/30/17                                       |        |                  |   |        |        |        |        |        |        | 9623.0  | 11322  | 8281.0    | 8785.0                             | 8450.0             | 7452.0 | 8106.0                | 9226.0 | 7386.0                           | 7528.0             | 9600                              | 10000 |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Debt \$8681 mill. Due in 5 Yrs \$5044 mill.                     |        |                  |   |        |        |        |        |        |        | 399.0   | 447.0  | 372.0     | 442.0                              | 546.0              | 581.0  | 536.0                 | 611.0  | 465.0                            | 432.0              | 600                               | 605   |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| LT Debt \$7531 mill. LT Interest \$369 mill.                          |        |                  |   |        |        |        |        |        |        | 32.8%   | 38.3%  | 32.1%     | 37.3%                              | 33.6%              | 33.4%  | 31.4%                 | 31.0%  | 35.1%                            | 37.0%              | 36.0%                             | 36.0% |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Incl. \$1500 mill. securitized transition & system restoration bonds. |        |                  |   |        |        |        |        |        |        | 5.5%  | 2.7%   | 1.3%      | 2.7%                               | 1.6%               | 2.6%   | 3.5%                  | 4.1%   | 4.7%                             | 3.5%               | 4.0%                              | 4.0%  |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (LT interest earned: 2.8x)  |        |                  |   |        |        |        |        |        |        | 82.2%   | 83.3%  | 77.6%     | 73.8%                              | 67.2%              | 66.0%  | 64.4%                 | 63.8%  | 69.5%                            | 68.5%              | 67.5%                             | 67.0% |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Leases, Uncapitalized Annual rentals \$5 mill.                        |        |                  |   |        |        |        |        |        |        | 17.8%   | 16.7%  | 22.4%     | 26.2%                              | 32.8%              | 34.0%  | 35.6%                 | 36.2%  | 30.5%                            | 31.5%              | 32.5%                             | 33.0% |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pension Assets-12/16 \$1656 mill.                                     |        |                  |   |        |        |        |        |        |        | 10174   | 12218  | 11758     | 12199                              | 12863              | 12658  | 12146                 | 12557  | 11362                            | 10992              | 11050                             | 11275 |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Oblig \$2197 mill.  |        |                  |   |        |        |        |        |        |        | 9740.0  | 10296  | 10788     | 11732                              | 12402              | 13597  | 9593.0                | 10502  | 11537                            | 12307              | 12975                             | 13525 |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pfd Stock None  |        |                  |   |        |        |        |        |        |        | 6.9%  | 6.0%   | 5.8%      | 6.1%                               | 6.4%               | 6.8%   | 6.3%                  | 6.7%   | 6.1%                             | 5.8%               | 7.0%                              | 7.0%  |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common Stock 431,033,509 shs.   |        |                  |   |        |        |        |        |        |        | 22.0%   | 21.9%  | 14.1%     | 13.8%                              | 12.9%              | 13.5%  | 12.4%                 | 13.4%  | 13.4%                            | 12.5%              | 16.5%                             | 16.5% |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| as of 10/26/17  |        |                  |   |        |        |        |        |        |        | 22.0%   | 21.9%  | 14.1%     | 13.8%                              | 12.9%              | 13.5%  | 12.4%                 | 13.4%  | 13.4%                            | 12.5%              | 16.5%                             | 16.5% |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| MARKET CAP: \$12 billion (Large Cap)                                  |        |                  |   |        |        |        |        |        |        | 10.0%   | 9.9%   | 3.6%      | 3.8%                               | 5.0%               | 5.5%   | 4.2%                  | 4.5%   | 1.1%                             | NMF                | 4.0%                              | 3.5%  |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ELECTRIC OPERATING STATISTICS   |        |                  |   |        |        |        |        |        |        | 55%   | 55%    | 74%       | 72%                                | 62%                | 60%    | 66%                   | 67%    | 92%                              | 103%               | 77%                               | 79%   |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2014 2015 2016  |        |                  |   |        |        |        |        |        |        | BUSINESS: CenterPoint Energy, Inc. is a holding company for Houston Electric, which serves 2.4 million customers in Houston and environs, and gas utilities with 3.4 million customers in Texas, Minnesota, Arkansas, Louisiana, and Oklahoma. Owns 54.1% of Enable Midstream Partners. Discontinued Texas Genco Holdings in '04. Electric revenue breakdown: residential, 52%; commercial, 31%; industrial, 15%; other, 2%. Does not own generating assets. Gas costs: 39% of revenues. '16 depreciation rate: 6.5%. Has 7,700 employees. Chairman: Milton Carroll. President & CEO: Scott M. Prochazka. Incorporated: Texas. Address: 1111 Louisiana, P.O. Box 4567, Houston, Texas 77210-4567. Telephone: 713-207-1111. Internet: www.centerpointenergy.com. |        |           |                                    |                    |        |                       |        |                                  |                    |                                   |       | Revenues (\$mill) |  | 11500 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| % Change Retail Sales (KWH)   |        |                  |   |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    | Net Profit (\$mill)               |       | 710               |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Avg. Indust. Use (MWH)  |        |                  |   |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    | Income Tax Rate                   |       | 36.0%             |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Avg. Indust. Revs. per KWH (¢)  |        |                  |   |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    | AFUDC % to Net Profit             |       | 4.0%              |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Capacity at Peak (Mw)   |        |                  |   |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    | Long-Term Debt Ratio              |       | 65.5%             |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Peak Load, Summer (Mw)  |        |                  |   |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    | Common Equity Ratio               |       | 34.5%             |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Annual Load Factor (%)  |        |                  |   |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    | Total Capital (\$mill)            |       | 12500             |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| % Change Customers (avg.)   |        |                  |   |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    | Net Plant (\$mill)                |       | 14600             |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed Charge Cov. (%)   |        |                  |   |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    | Return on Total Cap'l             |       | 7.5%              |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ANNUAL RATES  |        |                  |   |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    | Return on Shr. Equity             |       | 16.5%             |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| of change (per sh)  |        |                  |   |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    | Return on Com Equity <sup>F</sup> |       | 16.5%             |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Past 10 Yrs.  |        |                  |   |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    | Retained to Com Eq                |       | 4.0%              |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Past 5 Yrs.   |        |                  |   |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    | All Div'ds to Net Prof            |       | 75%               |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Est'd '14-'16   |        |                  |   |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    |                                   |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenues  |        |                  |   |        |        |        |        |        |        |   |        |           |                                    |                    |        |                       |        |                                  |                    |                                   |       |                   |  |       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

**CenterPoint Energy has still not made a move regarding its stake in Enable Midstream Partners.** CenterPoint is concerned that the value of its stake in the midstream natural gas master limited partnership fluctuates along with changes in gas and oil prices that affect producers' demand for Enable's services. So, the company tried to sell its stake in Enable in a deal that would not create a large tax liability, but was unable to reach an agreement. Selling its stake gradually is still an option. CenterPoint will work with Enable's management to reduce Enable's exposure to commodity prices. Our estimates and projections are based on CenterPoint's current ownership interest in Enable.

**A gas rate case is pending in Minnesota.** CenterPoint filed for a tariff increase of \$56.2 million, based on a return of 10% on a common-equity ratio of 52.2%. An interim increase of \$47.8 million took effect on October 1st. The timing of the final order is to be determined.

**CenterPoint's other utilities are receiving rate relief through traditional rate cases, regulatory mechanisms, or formula rate plans.** In 2017, Houston

Electric was granted \$49.6 million through two mechanisms. Two gas rate cases in Texas brought in \$17.6 million. Other revenue increases throughout CenterPoint's gas system amounted to \$53.9 million. Additional rate relief is likely in 2018.

**Rate relief is helping CenterPoint's bottom line.** We are estimating flat earnings in 2018 because mark-to-market accounting gains lifted share net by \$0.10 in the first three quarters of 2017. We include these in our earnings presentation because they are an ongoing part of CenterPoint's results.

**We expect a dividend increase at the board meeting in January.** We think the directors will boost the quarterly payout by a cent a share (3.7%), the same increase as in each of the past three years. We wouldn't rule out a slightly greater hike, however.

**Timely CenterPoint stock has a dividend yield that is slightly above the utility average.** However, with the recent quotation near the upper end of our 3- to 5-year Target Price Range, total return potential is about zero.

Paul E. Debbas, CFA      December 15, 2017



# Exhibit 9

| AVANGRID, INC. NYSE-AGR  |                                       |                 |        |        |           |  |      |      |      | RECENT PRICE | 45.83 | P/E RATIO | 20.2 | (Trailing: 21.3<br>Median: NMF) | RELATIVE P/E RATIO | 1.05 | DIV'D YLD | 3.8%   | VALUE LINE |  |        |                                  |        |      |
|--|---------------------------------------|-----------------|--------|--------|-----------|--|------|------|------|--------------|-------|-----------|------|---------------------------------|--------------------|------|-----------|--------|------------|--|--------|----------------------------------|--------|------|
| TIMELINESS   | 3                                     | Lowered 1/26/18 |        |        |           |  |      |      |      |              |       |           |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| SAFETY   | 2                                     | Raised 2/17/17  |        |        |           |  |      |      |      |              |       |           |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| TECHNICAL  | 1                                     | Raised 1/5/18   |        |        |           |  |      |      |      |              |       |           |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| BETA   | .35                                   | (1.00 = Market) |        |        |           |  |      |      |      |              |       |           |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| 2021-23 PROJECTIONS  |                                       |                 |        |        |           |  |      |      |      |              |       |           |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| Price Gain Ann'l Total   |                                       |                 |        |        |           |  |      |      |      |              |       |           |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| High 50 (+10%) 6%  |                                       |                 |        |        |           |  |      |      |      |              |       |           |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| Low 35 (-25%) -2%  |                                       |                 |        |        |           |  |      |      |      |              |       |           |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| Insider Decisions  |                                       |                 |        |        |           |  |      |      |      |              |       |           |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| to Buy 0 0 1 1 1 1 1 1 2   |                                       |                 |        |        |           |  |      |      |      |              |       |           |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| Options 0 0 0 0 0 0 0 0 0  |                                       |                 |        |        |           |  |      |      |      |              |       |           |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| to Sell 0 0 0 0 0 0 0 0 0  |                                       |                 |        |        |           |  |      |      |      |              |       |           |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| Institutional Decisions  |                                       |                 |        |        |           |  |      |      |      |              |       |           |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| to Buy 121 119 104   |                                       |                 |        |        |           |  |      |      |      |              |       |           |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| to Sell 80 96 95   |                                       |                 |        |        |           |  |      |      |      |              |       |           |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| Hld's(000) 43670 42981 44774   |                                       |                 |        |        |           |  |      |      |      |              |       |           |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| Percent shares traded 9 6 3  |                                       |                 |        |        |           |  |      |      |      |              |       |           |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| AVANGRID, Inc. was formed through a merger between Iberdrola USA, Inc. and UIL Holdings Corporation in December of 2015. Iberdrola S.A., a worldwide leader in the energy industry, owns 81.5% of AVANGRID. The predecessor company was founded in 1852 and is headquartered in New Gloucester, Maine. It was incorporated in 1997 in New York under the name NGE Resources, Inc. AVANGRID began trading on the NYSE on December 17, 2015. |                                       |                 |        |        |           |  |      |      |      | 2008         | 2009  | 2010      | 2011 | 2012                            | 2013               | 2014 | 2015      | 2016   | 2017       | 2018   | 2019   | © VALUE LINE PUB. LLC 21-23      |        |      |
| CAPITAL STRUCTURE as of 9/30/17  |                                       |                 |        |        |           |  |      |      |      | --           | --    | --        | --   | --                              | --                 | --   | 14.14     | 19.48  | 19.10      | 19.60  | 20.40  | Revenues per sh                  | 22.75  |      |
| Total Debt \$5765 mill. Due in 5 Yrs \$2649 mill.  |                                       |                 |        |        |           |  |      |      |      | --           | --    | --        | --   | --                              | --                 | --   | 3.44      | 4.74   | 4.90       | 5.20   | 5.50   | "Cash Flow" per sh               | 6.50   |      |
| LT Debt \$4767 mill. LT Interest \$233 mill.   |                                       |                 |        |        |           |  |      |      |      | --           | --    | --        | --   | --                              | --                 | --   | 1.05      | 1.98   | 2.15       | 2.30   | 2.45   | Earnings per sh <sup>A</sup>     | 3.00   |      |
| Incl. \$104 mill. capitalized leases.  |                                       |                 |        |        |           |  |      |      |      | --           | --    | --        | --   | --                              | --                 | --   | --        | 1.73   | 1.73       | 1.76   | 1.80   | Div'd Decl'd per sh <sup>B</sup> | 1.95   |      |
| (LT interest earned: 4.5x)   |                                       |                 |        |        |           |  |      |      |      | --           | --    | --        | --   | --                              | --                 | --   | 3.50      | 5.52   | 7.10       | 6.45   | 5.85   | Cap'l Spending per sh            | 5.75   |      |
| Leases, Uncapitalized Annual rentals \$106 mill.   |                                       |                 |        |        |           |  |      |      |      | --           | --    | --        | --   | --                              | --                 | --   | 48.74     | 48.90  | 49.30      | 49.90  | 50.55  | Book Value per sh <sup>C</sup>   | 53.25  |      |
| Pension Assets-12/16 \$2672 mill.  |                                       |                 |        |        |           |  |      |      |      | --           | --    | --        | --   | --                              | --                 | --   | 308.86    | 308.99 | 309.00     | 309.00                                       | 309.00 | Common Shs Outst'g <sup>D</sup>  | 309.00 |      |
| Oblig \$3448 mill.   |                                       |                 |        |        |           |  |      |      |      | --           | --    | --        | --   | --                              | --                 | --   | 33.5      | 20.5   | 21.2       | <i>Bold figures are Value Line estimates</i> |        | Avg Ann'l P/E Ratio              | 14.5   |      |
| Pfd Stock None   |                                       |                 |        |        |           |  |      |      |      | --           | --    | --        | --   | --                              | --                 | --   | 1.69      | 1.08   | 1.05       |  |        | Relative P/E Ratio               | .80    |      |
| Common Stock 309,005,272 shs.  |                                       |                 |        |        |           |  |      |      |      | --           | --    | --        | --   | --                              | --                 | --   | --        | 4.3%   | 3.8%       |  |        | Avg Ann'l Div'd Yield            | 4.5%   |      |
| as of 11/1/17  |                                       |                 |        |        |           |  |      |      |      | --           | --    | --        | --   | --                              | --                 | --   | --        | --     | --         |  |        |                                  |        |      |
| MARKET CAP: \$14 billion (Large Cap)   |                                       |                 |        |        |           |  |      |      |      | --           | --    | --        | --   | --                              | --                 | --   | --        | --     | --         |  |        |                                  |        |      |
| ELECTRIC OPERATING STATISTICS  |                                       |                 |        |        |           |  |      |      |      | --           | --    | --        | --   | --                              | --                 | --   | --        | --     | --         |  |        |                                  |        |      |
| % Change Retail Sales (KWH)  |                                       |                 |        |        |           |  |      |      |      | 2014         | 2015  | 2016      |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| Avg. Indust. Use (MWH)   |                                       |                 |        |        |           |  |      |      |      | NA           | NA    | NA        |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| Avg. Indust. Revs. per KWH (¢)   |                                       |                 |        |        |           |  |      |      |      | NA           | NA    | NA        |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| Capacity at Peak (Mw)  |                                       |                 |        |        |           |  |      |      |      | NA           | NA    | NA        |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| Peak Load, Summer (Mw)   |                                       |                 |        |        |           |  |      |      |      | NA           | NA    | NA        |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| Annual Load Factor (%)   |                                       |                 |        |        |           |  |      |      |      | NA           | NA    | NA        |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| % Change Customers (yr-end)  |                                       |                 |        |        |           |  |      |      |      | NA           | NA    | +5        |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| Fixed Charge Cov. (%)  |                                       |                 |        |        |           |  |      |      |      | 347          | 183   | 415       |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| ANNUAL RATES Past 10 Yrs. Past 5 Yrs. Est'd '14-'16 of change (per sh)   |                                       |                 |        |        |           |  |      |      |      |              |       |           |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| Revenues   |                                       |                 |        |        |           |  |      |      |      | --           | --    | NMF       |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| "Cash Flow"  |                                       |                 |        |        |           |  |      |      |      | --           | --    | NMF       |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| Earnings   |                                       |                 |        |        |           |  |      |      |      | --           | --    | NMF       |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| Dividends  |                                       |                 |        |        |           |  |      |      |      | --           | --    | NMF       |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| Book Value   |                                       |                 |        |        |           |  |      |      |      | --           | --    | NMF       |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
| Cal-endar  | QUARTERLY REVENUES (\$ mill.)         |                 |        |        | Full Year |  |      |      |      |              |       |           |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
|  | Mar.31                                | Jun.30          | Sep.30 | Dec.31 |           |  | 2015 | 1227 | 939  | 1048         | 1153  | 4367.0    | 2016 | 1670                            | 1439               | 1418 | 1491      | 6018.0 | 2017       | 1758   | 1331   | 1341                             | 1470   | 5900 |
|  |                                       |                 |        |        |           |  | 2018 | 1800 | 1375 | 1375         | 1500  | 6050      | 2019 | 1875                            | 1425               | 1425 | 1575      | 6300   |            |  |        |                                  |        |      |
| Cal-endar  | EARNINGS PER SHARE <sup>A</sup>       |                 |        |        | Full Year |  |      |      |      |              |       |           |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
|  | Mar.31                                | Jun.30          | Sep.30 | Dec.31 |           |  | 2015 | .42  | .04  | .22          | .37   | 1.05      | 2016 | .63                             | .33                | .35  | .67       | 1.98   | 2017       | .77  | .39    | .32                              | .67    | 2.15 |
|  |                                       |                 |        |        |           |  | 2018 | .85  | .40  | .35          | .70   | 2.30      | 2019 | .90                             | .40                | .40  | .75       | 2.45   |            |  |        |                                  |        |      |
| Cal-endar  | QUARTERLY DIVIDENDS PAID <sup>B</sup> |                 |        |        | Full Year |  |      |      |      |              |       |           |      |                                 |                    |      |           |        |            |  |        |                                  |        |      |
|  | Mar.31                                | Jun.30          | Sep.30 | Dec.31 |           |  | 2014 | --   | --   | --           | --    | --        | 2015 | --                              | --                 | --   | --        | --     | 2016       | --   | .432   | .432                             | .432   | 1.30 |
|  |                                       |                 |        |        |           |  | 2017 | .432 | .432 | .432         | .432  | 1.73      | 2018 | .432                            |                    |      |           |        |            |  |        |                                  |        |      |

High: 38.9  
Low: 32.4

46.7  
35.4

53.5  
37.4

50.9  
45.2

Target Price 2021 2022 2023

80  
60  
50  
40  
30  
25  
20  
15  
10  
7.5

% TOT. RETURN 1/18

THIS STOCK 30.3  
3 yr. —  
5 yr. —

VL ARITH. INDEX 17.3  
38.0  
85.6

BUSINESS: AVANGRID, Inc., formerly Iberdrola USA, Inc., is a diversified energy and utility company that serves 2.2 million electric customers in New York, Connecticut, and Maine and 1 million gas customers in New York, Connecticut, Massachusetts and Maine. Has a nonregulated generating subsidiary focused on wind power, with 6.5 gigawatts of capacity. Revenue breakdown by cus-

tomers class not available. Generating sources not available. Fuel costs: 21% of revenues. '16 depreciation rate: 3.0%. Iberdrola owns 81.5% of stock. Has 6,800 employees. Chairman: José Ignacio Sanchez Galan. CEO: James P. Torgerson. Incorporated: New York. Address: 180 Marsh Hill Road, Orange, Connecticut 06477. Telephone: 207-629-1200. Internet: www.avangrid.com.

One of AVANGRID's utilities received a rate increase at the start of 2018. The Connecticut regulators approved a settlement for Southern Connecticut Gas calling for tariff hikes totaling \$11 million through the end of 2020. The order was based on a return of 9.25% on a common-equity ratio of 52%. Also, revenues and volume are now decoupled.

Rate relief should enable the company's earnings to increase in 2018 and 2019. Southern Connecticut Gas isn't the only utility in the state that is benefiting from rate increases. United Illuminating's electric tariffs rose at the start of the new year, and will climb again at the start of 2019. AVANGRID's two utilities in New York will get rate hikes this year and next, on May 1st. But the company's regulated business is not the only source of profit growth. Its renewable-energy segment is adding wind and solar projects. What's more, this operation is approaching its goal of getting 75%-85% of its income from projects whose output is either contracted or hedged. This provides more stability than merchant (i.e., noncontracted) power.

AVANGRID has decided to sell its gas-

storage and trading businesses. These have been in the red for a while, and the company estimated they lost \$0.14-\$0.18 a share in 2017. We have included these losses in our earnings presentation. The company has announced the sale of the trading operation for \$64.5 million in cash. The sale is expected to close on March 1st.

We expect a dividend increase this year. AVANGRID has stated its "commitment" to hike the disbursement in 2018. We look for a small boost because the payout ratio is high, even by utility standards.

The balance sheet is solid. AVANGRID has the highest common-equity ratio of any company in this industry. Its Financial Strength rating is B++.

This stock was one of the top performers among utility issues in 2017. The stock price soared 34%. We attribute this outperformance to takeover speculation. Like most utility equities, the quotation has retreated in 2018. The dividend yield is only about average for a utility, and with the recent price well within our 2021-2023 Target Price Range, total return potential is low.

Paul E. Debbas, CFA February 16, 2018

(A) Diluted EPS. Excl. nonrecurring gain: '16, 6¢. Next earnings report due late Feb. (B) Div'ds paid in early Jan., April, July, and Oct. (C) Dividend reinvestment plan available. (D) Incl. intangibles. In '16: \$6.8 bill., \$21.86/sh. (E) In millions. (F) Rate base: net original cost. Rate allowed on com. eq. in NY in '16: 9.0%; in CT in '17: 9.1% elec.; in CT in '16: 9.36% gas; in ME in '14: 9.45%; earned on avg. common eq., '16: 4.1%. Regulatory Climate: Below Average.

Company's Financial Strength B++  
 Stock's Price Stability 90  
 Price Growth Persistence NMF  
 Earnings Predictability NMF

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# Exhibit 9

| ALLETE NYSE-ALE                                      |                     | RECENT PRICE   | 78.65           | P/E RATIO          | 23.8   | (Trailing: 22.7 Median: 16.0) | RELATIVE P/E RATIO | 1.17  | DIV'D YLD | 2.8%  | VALUE LINE | Target Price Range |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
|--|---------------------|--|-----------------|--------------------|--------|-------------------------------|--------------------|-------|-----------|-------|------------|--------------------|-------|-----------|-------|--------|-------|--------------------------------------|---------------|--------|--------|--------|--------|--------|--------|--------|-------|-------|-----------------------------------|-------|----|----|
| TIMELINESS   | 2 Lowered 12/1/17   | High: 49.3   | 51.3            | 49.0               | 35.3   | 37.9                          | 42.5               | 42.7  | 54.1      | 58.0  | 59.7       | 66.9               | 81.2  | 2020      | 2021  | 2022   |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| SAFETY   | 2 New 10/1/04       | Low: 42.6  | 38.2            | 28.3               | 23.3   | 30.0                          | 35.1               | 37.7  | 41.4      | 44.2  | 45.3       | 48.3               | 61.6  |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| TECHNICAL  | 3 Lowered 11/24/17  | <div>LEGENDS<br/>0.71 x Dividends p sh<br/>divided by Interest Rate<br/>Relative Price Strength<br/>Options: Yes<br/>Shaded area indicates recession</div> |                 |                    |        |                               |                    |       |           |       |            |                    |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| BETA   | .80 (1.00 = Market) |  |                 |                    |        |                               |                    |       |           |       |            |                    |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| 2020-22 PROJECTIONS                                  |                     | Price  | Gain            | Ann'l Total Return |        |                               |                    |       |           |       |            |                    |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| High   | 70                  | (-10%)   | Nil             |                    |        |                               |                    |       |           |       |            |                    |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| Low  | 55                  | (-30%)   | -5%             |                    |        |                               |                    |       |           |       |            |                    |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| Insider Decisions                                    |                     | F  | M               | A                  | M      | J                             | J                  | A     | S         | O     |            |                    |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| to Buy   | 0                   | 0  | 0               | 0                  | 0      | 0                             | 0                  | 0     | 0         | 0     |            |                    |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| Options  | 0                   | 0  | 0               | 0                  | 0      | 0                             | 0                  | 0     | 0         | 0     |            |                    |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| to Sell  | 0                   | 0  | 0               | 1                  | 0      | 0                             | 0                  | 0     | 0         | 0     |            |                    |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| Institutional Decisions                              |                     | 10/2017  | 20/2017         | 30/2017            |        |                               |                    |       |           |       |            |                    |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| to Buy   | 149                 | 140  | 118             |                    |        |                               |                    |       |           |       |            |                    |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| to Sell  | 87                  | 108  | 124             |                    |        |                               |                    |       |           |       |            |                    |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| Hlds(000)  | 43706               | 43781  | 44573           |                    |        |                               |                    |       |           |       |            |                    |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| Percent shares traded                                |                     | 15   | 10              | 5                  |        |                               |                    |       |           |       |            |                    |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| % TOT. RETURN 11/17                                  |                     | THIS STOCK   | VL ARITH. INDEX |                    |        |                               |                    |       |           |       |            |                    |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| 1 yr.  |                     | 34.2   | 16.8            |                    |        |                               |                    |       |           |       |            |                    |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| 3 yr.  |                     | 75.5   | 30.2            |                    |        |                               |                    |       |           |       |            |                    |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| 5 yr.  |                     | 146.7  | 96.6            |                    |        |                               |                    |       |           |       |            |                    |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| © VALUE LINE PUB. LLC                                |                     | 20-22  |                 |                    |        |                               |                    |       |           |       |            |                    |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| 2001   | 2002                | 2003   | 2004            | 2005               | 2006   | 2007                          | 2008               | 2009  | 2010      | 2011  | 2012       | 2013               | 2014  | 2015      | 2016  | 2017   | 2018  | Revenues per sh                      | 31.50         |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| --   | --                  | --   | 25.30           | 24.50              | 25.23  | 27.33                         | 24.57              | 21.57 | 25.34     | 24.75 | 24.40      | 24.60              | 24.77 | 30.27     | 27.01 | 28.05  | 28.75 | "Cash Flow" per sh                   | 9.00          |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| --   | --                  | --   | 2.97            | 3.85               | 4.14   | 4.42                          | 4.23               | 3.57  | 4.35      | 4.91  | 5.01       | 5.35               | 5.68  | 6.79      | 7.08  | 7.30   | 7.75  | Earnings per sh <sup>A</sup>         | 4.25          |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| --   | --                  | --   | 1.35            | 2.48               | 2.77   | 3.08                          | 2.82               | 1.89  | 2.19      | 2.65  | 2.58       | 2.63               | 2.90  | 3.38      | 3.14  | 3.35   | 3.55  | Div'd Decl'd per sh <sup>B</sup> = † | 2.60          |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| --   | --                  | --   | .30             | 1.25               | 1.45   | 1.64                          | 1.72               | 1.76  | 1.76      | 1.78  | 1.84       | 1.90               | 1.96  | 2.02      | 2.08  | 2.14   | 2.22  | Cap'l Spending per sh                | 3.50          |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| --   | --                  | --   | 2.12            | 1.95               | 3.37   | 6.82                          | 9.24               | 9.05  | 6.95      | 6.38  | 10.30      | 7.93               | 12.48 | 5.84      | 5.35  | 4.20   | 7.50  | Book Value per sh <sup>C</sup>       | 46.75         |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| --   | --                  | --   | 21.23           | 20.03              | 21.90  | 24.11                         | 25.37              | 26.41 | 27.26     | 28.78 | 30.48      | 32.44              | 35.06 | 37.07     | 38.17 | 40.15  | 41.65 | Common Shs Outst'g <sup>D</sup>      | 52.50         |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| --   | --                  | --   | 29.70           | 30.10              | 30.40  | 30.80                         | 32.60              | 35.20 | 35.80     | 37.50 | 39.40      | 41.40              | 45.90 | 49.10     | 49.60 | 51.20  | 51.50 | Avg Ann'l P/E Ratio                  | 14.5          |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| --   | --                  | --   | 25.2            | 17.9               | 16.5   | 14.8                          | 13.9               | 16.1  | 16.0      | 14.7  | 15.9       | 18.6               | 17.2  | 15.1      | 18.6  | 18.6   | 18.6  | Relative P/E Ratio                   | .90           |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| --   | --                  | --   | 1.33            | .95                | .89    | .79                           | .84                | 1.07  | 1.02      | .92   | 1.01       | 1.05               | .91   | .76       | .97   | .97    | .97   | Avg Ann'l Div'd Yield                | 4.2%          |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| --   | --                  | --   | .93             | 2.8%               | 3.2%   | 3.6%                          | 4.4%               | 5.8%  | 5.0%      | 4.6%  | 4.5%       | 3.9%               | 3.9%  | 4.0%      | 3.6%  | 3.6%   | 3.6%  |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| CAPITAL STRUCTURE as of 9/30/17                      |                     |  |                 | 841.7              |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | 801.0                                | 759.1         | 907.0  | 928.2  | 961.2  | 1018.4 | 1136.8 | 1486.4 | 1339.7 | 1435  | 1480  | Revenues (\$mill)                 | 1655  |    |    |
| Total Debt \$1508.7 mill. Due in 5 Yrs \$504.9 mill. |                     |  |                 | 87.6               |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | 82.5                                 | 61.0          | 75.3   | 93.8   | 97.1   | 104.7  | 124.8  | 163.4  | 155.3  | 170   | 185   | Net Profit (\$mill)               | 225   |    |    |
| LT Debt \$1444.6 mill. LT Interest \$60.5 mill.      |                     |  |                 | 34.8%              |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | 34.3%                                | 33.7%         | 37.2%  | 27.6%  | 28.1%  | 21.5%  | 22.6%  | 19.4%  | 11.3%  | 20.0% | 20.0% | Income Tax Rate                   | 20.0% |    |    |
| (LT interest earned: 3.9x)                           |                     |  |                 | 6.6%               |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | 5.8%                                 | 12.8%         | 8.9%   | 2.7%   | 5.3%   | 4.4%   | 6.3%   | 2.0%   | 1.4%   | 2.0%  | 2.0%  | AFUDC % to Net Profit             | 1.0%  |    |    |
| Leases, Uncapitalized Annual rentals \$13.7 mill.    |                     |  |                 | 35.6%              |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | 41.6%                                | 42.8%         | 44.2%  | 44.3%  | 43.7%  | 44.6%  | 44.2%  | 46.3%  | 42.0%  | 41.0% | 41.0% | Long-Term Debt Ratio              | 39.0% |    |    |
| Pension Assets-12/16 \$557.5 mill.                   |                     |  |                 | 64.4%              |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | 58.4%                                | 57.2%         | 55.8%  | 55.7%  | 56.3%  | 55.4%  | 55.8%  | 53.7%  | 58.0%  | 59.0% | 59.0% | Common Equity Ratio               | 61.0% |    |    |
| Oblig \$743.3 mill.                                  |                     |  |                 | 1153.5             |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | 1415.4                               | 1625.3        | 1747.6 | 1937.2 | 2134.6 | 2425.9 | 2882.2 | 3388.9 | 3263.4 | 3475  | 3625  | Total Capital (\$mill)            | 4025  |    |    |
| Pfd Stock None                                       |                     |  |                 | 1104.5             |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | 1387.3                               | 1622.7        | 1805.6 | 1982.7 | 2347.6 | 2576.5 | 3286.4 | 3669.1 | 3741.2 | 3750  | 3920  | Net Plant (\$mill)                | 4000  |    |    |
| Common Stock 51,039,658 shs.                         |                     |  |                 | 8.6%               |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | 6.7%                                 | 4.8%          | 5.4%   | 6.0%   | 5.6%   | 5.3%   | 5.2%   | 5.8%   | 5.8%   | 6.0%  | 6.0%  | Return on Total Cap'l             | 6.5%  |    |    |
| MARKET CAP: \$4.0 billion (Mid Cap)                  |                     |  |                 | 11.8%              |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | 10.0%                                | 6.6%          | 7.7%   | 8.7%   | 8.1%   | 7.8%   | 7.8%   | 9.0%   | 8.2%   | 8.5%  | 8.5%  | Return on Shr. Equity             | 9.0%  |    |    |
| ELECTRIC OPERATING STATISTICS                        |                     |  |                 | 11.8%              |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | 10.0%                                | 6.6%          | 7.7%   | 8.7%   | 8.1%   | 7.8%   | 7.8%   | 9.0%   | 8.2%   | 8.5%  | 8.5%  | Return on Com Equity <sup>E</sup> | 9.0%  |    |    |
| 2014 2015 2016                                       |                     |  |                 | 5.8%               |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | 3.9%                                 | .5%           | 1.5%   | 2.9%   | 2.3%   | 2.2%   | 2.5%   | 3.6%   | 2.8%   | 3.0%  | 3.0%  | Retained to Com Eq                | 3.5%  |    |    |
| % Change Retail Sales (KWH)                          |                     |  |                 | 51%                |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | 61%                                  | 93%           | 81%    | 66%    | 71%    | 72%    | 67%    | 60%    | 66%    | 63%   | 62%   | All Div'ds to Net Prof            | 61%   |    |    |
| Avg. Indust. Use (MWH)                               |                     |  |                 | NA                 |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | NA                                   | NA            | NA     | NA     | NA     | NA     | NA     | NA     | NA     | NA    | NA    | NA                                | NA    | NA | NA |
| Avg. Indust. Revs. per KWH (¢)                       |                     |  |                 | 6.09               |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | 6.40                                 | NA            | NA     | NA     | NA     | NA     | NA     | NA     | NA     | NA    | NA    | NA                                | NA    | NA | NA |
| Capacity at Peak (Mw)                                |                     |  |                 | 1985               |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | 1942                                 | NA            | NA     | NA     | NA     | NA     | NA     | NA     | NA     | NA    | NA    | NA                                | NA    | NA | NA |
| Peak Load, Winter (Mw)                               |                     |  |                 | 1637               |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | 1631                                 | 1520          | NA     | NA     | NA     | NA     | NA     | NA     | NA     | NA    | NA    | NA                                | NA    | NA | NA |
| Annual Load Factor (%)                               |                     |  |                 | NA                 |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | NA                                   | NA            | NA     | NA     | NA     | NA     | NA     | NA     | NA     | NA    | NA    | NA                                | NA    | NA | NA |
| % Change Customers (avg.)                            |                     |  |                 | NA                 |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | NA                                   | NA            | NA     | NA     | NA     | NA     | NA     | NA     | NA     | NA    | NA    | NA                                | NA    | NA | NA |
| Fixed Charge Cov. (%)                                |                     |  |                 | 345                |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | 381                                  | 318           |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| ANNUAL RATES   |                     |  |                 | Past 10 Yrs.       |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | Past 5 Yrs.                          | Est'd '14-'16 |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| of change (per sh)                                   |                     |  |                 | 1.0%               |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | 2.5%                                 | 2.5%          |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| Revenues   |                     |  |                 | 6.0%               |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | 9.0%                                 | 5.5%          |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| "Cash Flow"  |                     |  |                 | 7.5%               |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | 7.0%                                 | 5.0%          |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| Earnings   |                     |  |                 | 3.5%               |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | 2.5%                                 | 4.5%          |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| Dividends  |                     |  |                 | 5.5%               |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | 6.0%                                 | 4.0%          |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| Book Value   |                     |  |                 |                    |        |                               |                    |       |           |       |            |                    |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| Cal-endar  |                     | QUARTERLY REVENUES (\$ mill.)  |                 |                    |        |                               |                    |       |           |       |            |                    |       |           |       |        |       | Full Year                            |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
|  |                     | Mar.31   | Jun.30          | Sep.30             | Dec.31 |                               |                    |       |           |       |            |                    |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| 2014   |                     | 296.5  | 260.7           | 288.9              | 290.7  |                               |                    |       |           |       |            |                    |       |           |       | 1136.8 |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| 2015   |                     | 320.0  | 323.3           | 462.5              | 380.6  |                               |                    |       |           |       |            |                    |       |           |       | 1486.4 |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| 2016   |                     | 333.8  | 314.8           | 349.6              | 341.5  |                               |                    |       |           |       |            |                    |       |           |       | 1339.7 |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| 2017   |                     | 365.6  | 353.3           | 362.5              | 353.6  |                               |                    |       |           |       |            |                    |       |           |       | 1435   |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| 2018   |                     | 370  | 360             | 390                | 360    |                               |                    |       |           |       |            |                    |       |           |       | 1480   |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| Cal-endar  |                     | EARNINGS PER SHARE <sup>A</sup>  |                 |                    |        |                               |                    |       |           |       |            |                    |       | Full Year |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
|  |                     | Mar.31   | Jun.30          | Sep.30             | Dec.31 |                               |                    |       |           |       |            |                    |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| 2014   |                     | .80  | .40             | .97                | .73    |                               |                    |       |           |       |            |                    |       |           |       | 2.90   |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| 2015   |                     | .85  | .46             | 1.23               | .83    |                               |                    |       |           |       |            |                    |       |           |       | 3.38   |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| 2016   |                     | .93  | .50             | .81                | .89    |                               |                    |       |           |       |            |                    |       |           |       | 3.14   |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| 2017   |                     | .97  | .72             | .88                | .78    |                               |                    |       |           |       |            |                    |       |           |       | 3.35   |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| 2018   |                     | 1.00   | .65             | 1.00               | .90    |                               |                    |       |           |       |            |                    |       |           |       | 3.55   |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| Cal-endar  |                     | QUARTERLY DIVIDENDS PAID <sup>B</sup> = †  |                 |                    |        |                               |                    |       |           |       |            |                    |       | Full Year |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
|  |                     | Mar.31   | Jun.30          | Sep.30             | Dec.31 |                               |                    |       |           |       |            |                    |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| 2013   |                     | .475   | .475            | .475               | .475   |                               |                    |       |           |       |            |                    |       |           |       | 1.90   |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| 2014   |                     | .49  | .49             | .49                | .49    |                               |                    |       |           |       |            |                    |       |           |       | 1.96   |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| 2015   |                     | .505   | .505            | .505               | .505   |                               |                    |       |           |       |            |                    |       |           |       | 2.02   |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| 2016   |                     | .52  | .52             | .52                | .52    |                               |                    |       |           |       |            |                    |       |           |       | 2.08   |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |
| 2017   |                     | .535   | .535            | .535               | .535   |                               |                    |       |           |       |            |                    |       |           |       |        |       |                                      |               |        |        |        |        |        |        |        |       |       |                                   |       |    |    |

**BUSINESS:** ALLETE, Inc. is the parent of Minnesota Power, which supplies electricity to 146,000 customers in northeastern MN, & Superior Water, Light & Power in northwestern WI. Electric rev. breakdown: taconite mining/processing, 26%; paper/wood products, 9%; other industrial, 8%; residential, 12%; commercial, 13%; wholesale, 16% other, 16%. ALLETE Clean Energy owns renewable energy projects. Acq'd U.S. Water Services 2/15. Has real estate operation in FL. Generating sources: coal & lignite, 49%; wind, 12%; other, 6%; purchased, 33%. Fuel costs: 25% of revs. '16 deprec. rate: 3.7%. Has 2,000 employees. Chairman, President & CEO: Alan R. Hodnik. Inc.: MN. Address: 30 West Superior St., Duluth, MN 55802-2093. Tel.: 218-279-5000. Internet: www.allete.com.

**ALLETE's largest utility subsidiary has received a recommended decision in its general rate case.** Minnesota Power is seeking an increase of \$49 million (7.7%), based on a 10.25% return on a 53.8% common-equity ratio. An interim increase of \$32 million is already in place. An administrative law judge (in his first rate case hearing) recommended an ROE of just 8.7%, but this doesn't necessarily mean the final order will allow an ROE nearly that low. The company expects final tariffs to be implemented in the third quarter of 2018.

**We estimate that earnings will improve this year and next.** ALLETE is benefiting from the interim rate hike at Minnesota Power and a \$2.5 million increase at Superior Water, Light & Power in Wisconsin, which took effect in August. Minnesota Power also receives a current return on certain kinds of capital spending, such as a transmission line it is building between its system and that of Manitoba Hydro. The project (an estimated investment of \$330 million) is scheduled for completion in 2020. The industrial sector in the utility's service area is recovering,

with the taconite mines running at full capacity. (Taconite is used in steelmaking.) Our 2017 earnings estimate is within ALLETE's guidance of \$3.15-\$3.40 a share.

**ALLETE Clean Energy is expanding.** This subsidiary has a wind portfolio of 537 megawatts in operation. Completion of a project (subject to regulatory approval) would raise this to 640 mw. ALLETE is also spending \$80 million to refurbish turbines at existing facilities.

**We expect a dividend increase at the board meeting in January.** This is the company's usual practice. We estimate that the quarterly disbursement will be raised two cents a share (3.7%). ALLETE is targeting a payout ratio in a range of 60%-65%.

**This timely stock has performed well in 2017.** The share price has risen more than 20%. We think this partly reflects takeover speculation. Some other mid-cap utilities have been acquired in recent years. We advise against purchasing the stock with the hope of a buyout. We also note that the recent quotation is above our 2020-2022 Target Price Range.

Paul E. Debbas, CFA December 15, 2017

## Exhibit 9

PORTLAND GENERAL

NYSE-POR

RECENT PRICE

42.35

P/E RATIO

17.6

(Trailing: 18.4 Median: 15.0)

RELATIVE P/E RATIO

0.85

DIV'D YLD

3.4%

VALUE LINE

TIMELINESS

2

Raised 12/18/17

SAFETY

2

Raised 5/4/12

TECHNICAL

1

Raised 12/29/17

BETA

.70

(1.00 = Market)

2020-22 PROJECTIONS

Price

Gain

Ann'l Total Return

High

Low

45

35

(+5%)

(-15%)

5%

Nil

Insider Decisions

M

A

M

J

J

A

S

O

N

to Buy

0

0

0

0

0

0

0

0

Options to Sell

0

0

0

10

0

10

0

0

to Sell

1

0

2

0

0

0

0

0

Institutional Decisions

102017

202017

302017

to Buy

140

147

122

to Sell

126

112

118

Hid's(000)

90689

88988

88359

Percent shares traded

21

14

7

% TOT. RETURN 12/17

THIS STOCK

VL ARITH. INDEX

1 yr.

8.3

15.8

3 yr.

32.1

30.1

5 yr.

94.1

92.5

2001

2002

2003

2004

2005F

2006

2007

2008

2009

2010

2011

2012

2013

2014

2015

2016

2017

2018

© VALUE LINE PUB. LLC

20-22

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23.14

24.32

27.87

27.89

23.99

23.67

24.06

23.89

23.18

24.29

21.38

21.62

22.70

22.95

Revenues per sh

25.25

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4.75

4.64

5.21

4.71

4.07

4.82

4.96

5.15

4.93

6.08

5.37

5.78

6.20

6.55

"Cash Flow" per sh

7.75

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1.02

1.14

2.33

1.39

1.31

1.66

1.95

1.87

1.77

2.18

2.04

2.16

2.30

2.40

Earnings per sh <sup>A</sup>

3.00

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.68

.93

.97

1.01

1.04

1.06

1.08

1.10

1.12

1.18

1.26

1.34

1.42

Div'd Decl'd per sh <sup>B</sup> +

1.70

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4.08

5.94

7.28

6.12

9.25

5.97

3.98

4.01

8.40

12.87

6.73

6.57

6.15

6.20

Cap'l Spending per sh

5.00

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19.15

19.58

21.05

21.64

20.50

21.14

22.07

22.87

23.30

24.43

25.43

26.35

27.25

28.20

Book Value per sh <sup>C</sup>

31.75

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62.50

62.50

62.53

62.58

75.21

75.32

75.36

75.56

78.09

78.23

88.79

88.95

89.20

89.40

Common Shs Outst'g <sup>D</sup>

90.00

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23.4

11.9

16.3

14.4

12.0

12.4

14.0

16.9

15.3

17.7

17.7

19.1

19.9

Avg Ann'l P/E Ratio

13.5

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1.26

.63

.98

.96

.76

.78

.89

.95

.81

.89

.89

1.00

.95

Relative P/E Ratio

.85

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2.5%

3.3%

4.3%

5.4%

5.2%

4.4%

4.1%

3.7%

3.3%

3.3%

3.1%

2.9%

Avg Ann'l Div'd Yield

4.2%

CAPITAL STRUCTURE as of 9/30/17

Total Debt \$2377 mill. Due in 5 Yrs \$560 mill.

LT Debt \$2277 mill. LT Interest \$109 mill.

Incl. \$51 mill. capitalized leases.

(LT interest earned: 2.8x)

Leases, Uncapitalized Annual rentals \$10 mill.

Pension Assets-12/16 \$559 mill.

Oblig \$797 mill.

Pfd Stock None

Common Stock 89,092,325 shs.

as of 10/17/17

MARKET CAP: \$3.8 billion (Mid Cap)

ELECTRIC OPERATING STATISTICS

2014

2015

2016

% Change Retail Sales (KWH)

-8

+6

-2.1

Avg. Indust. Use (MWH)

16577

17485

16146

Avg. Indust. Revs. per KWH (¢)

5.13

5.01

4.99

Capacity at Peak (MW)

4910

4609

4730

Peak Load, Winter (MW)

3866

3914

3726

Annual Load Factor (%)

NA

NA

NA

% Change Customers (yr-end)

+7

+1.2

+1.2

Fixed Charge Cov. (%)

248

243

271

ANNUAL RATES

Past 10 Yrs.

Past 5 Yrs.

Est'd '14-'16 to '20-'22

Revenues

-5.5%

-1.5%

2.0%

"Cash Flow"

2.0%

4.5%

5.0%

Earnings

7.0%

5.5%

6.0%

Dividends

13.5%

3.0%

6.0%

Book Value

3.0%

3.5%

4.0%

Cal-endar

QUARTERLY REVENUES (\$ mill.)

Full Year

Mar.31

Jun.30

Sep.30

Dec.31

2014

493

423

484

500

1900

2015

473

450

476

499

1898

2016

487

428

484

524

1923

2017

530

449

515

531

2025

2018

540

455

515

540

2050

Cal-endar

EARNINGS PER SHARE <sup>A</sup>

Full Year

Mar.31

Jun.30

Sep.30

Dec.31

2014

.73

.43

.47

.55

2.18

2015

.62

.44

.40

.57

2.04

2016

.68

.42

.38

.68

2.16

2017

.82

.36

.44

.68

2.30

2018

.83

.45

.44

.68

2.40

Cal-endar

QUARTERLY DIVIDENDS PAID <sup>B</sup> +

Full Year

Mar.31

Jun.30

Sep.30

Dec.31

2014

.275

.275

.28

.28

1.11

2015

.28

.28

.30

.30

1.16

2016

.30

.30

.32

.32

1.24

2017

.32

.32

.34

.34

1.32

2018

.34

BUSINESS:

Portland General Electric Company (PGE) provides electricity to 873,000 customers in 52 cities in a 4,000-square-mile area of Oregon, including Portland and Salem. The company is in the process of decommissioning the Trojan nuclear plant, which it closed in 1993. Electric revenue breakdown: residential, 47%; commercial, 35%; industrial, 11%; other, 7%. Generating sources: gas, 27%; coal, 16%; wind, 9%; hydro, 8%; purchased, 40%. Fuel costs: 32% of revenues. '16 reported depreciation rate: 3.5%. Has 2,700 employees. Chairman: Jack E. Davis. President and Chief Executive Officer: Maria M. Pope. Incorporated: Oregon. Address: 121 S.W. Salmon Street, Portland, Oregon 97204. Telephone: 503-464-8000. Internet: www.portlandgeneral.com.

Portland General Electric's rates were increased at the start of 2018. Tariffs rose \$15.9 million (0.9%), based on a return of 9.5% on a common-equity ratio of 50%. PGE had filed for an increase of \$99.9 million. The rate hike should help boost earnings this year. PGE won't provide earnings guidance for the new year until the company reports earnings in February.

We have raised our 2017 earnings estimate by \$0.05 a share, to \$2.30. This is because third-quarter profits were somewhat above our expectation. Our revised estimate remains within management's targeted range of \$2.20-\$2.35 a share.

We forecast modest bottom-line growth in 2018. The aforementioned rate increase should help. Also, the utility's service area is experiencing slight growth in demand, even after the effects of energy efficiency measures. We have fine-tuned our estimate by raising it by a nickel a share, to \$2.40.

Litigation regarding the Carty gas-fired plant is ongoing. In December of 2015, while the plant was under construction, PGE declared the contractor of the project in default of the construction agreement. Carty cost \$637 million, but only \$514 million of these costs is reflected in rates. The company has filed suit against the contractor's insurers, intending to collect a performance bond of \$145.6 million, plus damages. PGE believes resolving this matter will take two to four years. Meanwhile, the unrecovered Carty costs (such as depreciation) are causing a drag of \$0.09-\$0.10 a share on annual income.

This timely stock has a dividend yield that is about average for a utility. However, the recent quotation is near the upper end of our 2020-2022 Target Price Range, making 3- to 5-year total return potential low, despite the company's good dividend growth prospects. We continue to believe some takeover speculation is reflected in the price of PGE stock, given that several mid-cap electric companies have been acquired (or involved in pending deals) in recent years. However, we do not advise investors to buy this stock with the hope that PGE will receive a takeover offer.

Paul E. Debbas, CFA

January 26, 2018



# Exhibit 9

| DUKE ENERGY NYSE-DUK                                |                                       |                         |   |         | RECENT PRICE | 74.49                 | P/E RATIO   | 15.9          | (Trailing: 19.1 Median: 17.0) |        |        |        |        | RELATIVE P/E RATIO | 0.83   | DIV'D YLD                             | 4.9%   | VALUE LINE                        |        |      |      |      |  |  |
|---|---------------------------------------|-------------------------|---|---------|--------------|-----------------------|-------------|---------------|-------------------------------|--------|--------|--------|--------|--------------------|--------|---------------------------------------|--------|-----------------------------------|--------|------|------|------|--|--|
| TIMELINESS  | 4                                     | Lowered 6/23/17         | High: 63.9  | 61.8    | 53.8         | 55.8                  | 66.4        | 71.1          | 75.5                          | 87.3   | 90.0   | 87.8   | 91.8   | 84.4               |        |                                       |        | Target Price                      | Range  | 2021 | 2022 | 2023 |  |  |
| SAFETY  | 2                                     | New 6/1/07              | Low: 50.7   | 40.5    | 35.2         | 46.4                  | 50.6        | 59.6          | 64.2                          | 67.1   | 65.5   | 70.2   | 76.1   | 72.9               |        |                                       |        |                                   |        |      |      |      |  |  |
| TECHNICAL   | 1                                     | Raised 12/22/17         | LEGENDS<br>0.54 x Dividends p sh divided by Interest Rate<br>..... Relative Price Strength<br>1-for-3 Rev split 7/12<br>Options: Yes<br>Shaded area indicates recession |         |              |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| BETA  | .60                                   | (1.00 = Market)         | 2021-23 PROJECTIONS   |         |              |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
|   |                                       | Ann'l Total             | Price   | Gain    | Return       |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| High  | 110                                   |                         | 85  | (+50%)  | 14%          |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| Low   | 85                                    |                         |   | (+15%)  | 8%           |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
|   |                                       | Insider Decisions       |   |         |              |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
|   |                                       | A M J J A S O N D       |   |         |              |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
|   |                                       | to Buy                  | 0   | 2       | 0            | 0                     | 0           | 0             | 0                             | 0      | 0      | 0      | 0      | 0                  | 0      | 0                                     | 0      |                                   |        |      |      |      |  |  |
|   |                                       | Options                 | 0   | 6       | 0            | 0                     | 0           | 0             | 0                             | 0      | 0      | 0      | 0      | 0                  | 0      | 0                                     | 0      |                                   |        |      |      |      |  |  |
|   |                                       | to Sell                 | 0   | 2       | 0            | 0                     | 1           | 0             | 0                             | 0      | 0      | 0      | 0      | 0                  | 0      | 0                                     | 0      |                                   |        |      |      |      |  |  |
|   |                                       | Institutional Decisions |   |         |              |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
|   |                                       | 10/2017                 | 20/2017   | 30/2017 |              |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
|   |                                       | to Buy                  | 552   | 528     | 531          |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
|   |                                       | to Sell                 | 500   | 509     | 494          |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
|   |                                       | Hlds(000)               | 437355  | 435858  | 442941       |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| 2002  | 2003                                  | 2004                    | 2005  | 2006    | 2007         | 2008                  | 2009        | 2010          | 2011                          | 2012   | 2013   | 2014   | 2015   | 2016               | 2017   | 2018                                  | 2019   | © VALUE LINE PUB. LLC 21-23       |        |      |      |      |  |  |
| --  | --                                    | --                      | --  | --      | --           | 31.15                 | 29.18       | 32.22         | 32.63                         | 27.88  | 34.84  | 33.84  | 34.10  | 32.49              | 33.50  | 33.85                                 | 34.80  | Revenues per sh                   | 37.75  |      |      |      |  |  |
| --  | --                                    | --                      | --  | --      | --           | 7.34                  | 7.58        | 8.49          | 8.68                          | 6.80   | 8.56   | 9.11   | 9.40   | 9.20               | 10.15  | 10.95                                 | 11.40  | "Cash Flow" per sh                | 13.00  |      |      |      |  |  |
| --  | --                                    | --                      | --  | --      | --           | 3.03                  | 3.39        | 4.02          | 4.14                          | 3.71   | 3.98   | 4.13   | 4.10   | 3.71               | 4.30   | 4.80                                  | 5.00   | Earnings per sh <sup>A</sup>      | 5.50   |      |      |      |  |  |
| --  | --                                    | --                      | --  | --      | --           | 2.70                  | 2.82        | 2.91          | 2.97                          | 3.03   | 3.09   | 3.15   | 3.24   | 3.36               | 3.49   | 3.64                                  | 3.80   | Div'd Decl'd per sh <sup>B</sup>  | 4.40   |      |      |      |  |  |
| --  | --                                    | --                      | --  | --      | --           | 10.35                 | 9.85        | 10.84         | 9.80                          | 7.81   | 7.83   | 7.62   | 9.83   | 11.29              | 13.45  | 15.35                                 | 15.25  | Cap'l Spending per sh             | 12.75  |      |      |      |  |  |
| --  | --                                    | --                      | --  | --      | --           | 49.51                 | 49.85       | 50.84         | 51.14                         | 58.04  | 58.54  | 57.81  | 57.74  | 58.62              | 59.35  | 60.45                                 | 61.60  | Book Value per sh <sup>C</sup>    | 65.00  |      |      |      |  |  |
| --  | --                                    | --                      | --  | --      | --           | 423.96                | 436.29      | 442.96        | 445.29                        | 704.00 | 706.00 | 707.00 | 688.00 | 700.00             | 701.00 | 702.00                                | 703.00 | Common Shs Outst'g <sup>D</sup>   | 706.00 |      |      |      |  |  |
| --  | --                                    | --                      | --  | --      | --           | 17.3                  | 13.3        | 12.7          | 13.8                          | 17.5   | 17.4   | 17.9   | 18.2   | 21.3               | 19.6   | Bold figures are Value Line estimates |        | Avg Ann'l P/E Ratio               | 18.0   |      |      |      |  |  |
| --  | --                                    | --                      | --  | --      | --           | 1.04                  | .89         | .81           | .87                           | 1.11   | .98    | .94    | .92    | 1.12               | .95    |                                       |        | Relative P/E Ratio                | 1.00   |      |      |      |  |  |
| --  | --                                    | --                      | --  | --      | --           | 5.2%                  | 6.2%        | 5.7%          | 5.2%                          | 4.7%   | 4.4%   | 4.3%   | 4.3%   | 4.2%               |        |                                       |        | Avg Ann'l Div'd Yield             | 4.5%   |      |      |      |  |  |
| CAPITAL STRUCTURE as of 9/30/17                     |                                       |                         |   |         |              | 13207                 | 12731       | 14272         | 14529                         | 19624  | 24598  | 23925  | 23459  | 22743              | 23500  | 23750                                 | 24450  | Revenues (\$mill)                 | 26650  |      |      |      |  |  |
| Total Debt \$53313 mill. Due in 5 Yrs \$18876 mill. |                                       |                         |   |         |              | 1279.0                | 1461.0      | 1765.0        | 1839.0                        | 2136.0 | 2813.0 | 2934.0 | 2854.0 | 2560.0             | 3005   | 3385                                  | 3515   | Net Profit (\$mill)               | 3970   |      |      |      |  |  |
| LT Debt \$48929 mill. LT Interest \$1795 mill.      |                                       |                         |   |         |              | 32.5%                 | 34.4%       | 32.6%         | 31.3%                         | 30.2%  | 32.6%  | 30.6%  | 32.2%  | 31.0%              | 31.5%  | 20.0%                                 | 20.0%  | Income Tax Rate                   | 20.0%  |      |      |      |  |  |
| Incl. \$1100 mill. capitalized leases.              |                                       |                         |   |         |              | 16.0%                 | 17.5%       | 22.7%         | 23.2%                         | 22.3%  | 8.8%   | 7.2%   | 9.2%   | 11.7%              | 13.0%  | 12.0%                                 | 12.0%  | AFUDC % to Net Profit             | 11.0%  |      |      |      |  |  |
| (LT interest earned: 2.9x)                          |                                       |                         |   |         |              | 38.7%                 | 42.6%       | 44.3%         | 45.1%                         | 47.0%  | 48.0%  | 47.7%  | 48.6%  | 52.6%              | 54.0%  | 54.5%                                 | 55.5%  | Long-Term Debt Ratio              | 57.0%  |      |      |      |  |  |
| Leases, Uncapitalized Annual rentals \$218 mill.    |                                       |                         |   |         |              | 61.3%                 | 57.4%       | 55.7%         | 54.9%                         | 52.9%  | 52.0%  | 52.3%  | 51.4%  | 47.4%              | 46.0%  | 45.5%                                 | 44.5%  | Common Equity Ratio               | 43.0%  |      |      |      |  |  |
| Pension Assets-12/16 \$8531 mill.                   |                                       |                         |   |         |              | 34238                 | 37863       | 40457         | 41451                         | 77307  | 79482  | 78088  | 77222  | 86609              | 90200  | 93525                                 | 96900  | Total Capital (\$mill)            | 107000 |      |      |      |  |  |
| Oblig \$8006 mill.                                  |                                       |                         |   |         |              | 34036                 | 37950       | 40344         | 42661                         | 68558  | 69490  | 70046  | 75709  | 82520              | 87850  | 94325                                 | 100525 | Net Plant (\$mill)                | 112900 |      |      |      |  |  |
| Pfd Stock None                                      |                                       |                         |   |         |              | 4.8%                  | 4.9%        | 5.5%          | 5.6%                          | 3.6%   | 4.6%   | 4.8%   | 4.8%   | 4.0%               | 4.5%   | 4.5%                                  | 4.5%   | Return on Total Cap'l             | 5.0%   |      |      |      |  |  |
| Common Stock 699,975,614 shs.                       |                                       |                         |   |         |              | 6.1%                  | 6.7%        | 7.8%          | 8.1%                          | 5.2%   | 6.8%   | 7.2%   | 7.2%   | 6.2%               | 7.0%   | 8.0%                                  | 8.0%   | Return on Shr. Equity             | 8.5%   |      |      |      |  |  |
| MARKET CAP: \$52 billion (Large Cap)                |                                       |                         |   |         |              | 6.1%                  | 6.7%        | 7.8%          | 8.1%                          | 5.2%   | 6.8%   | 7.2%   | 7.2%   | 6.2%               | 7.0%   | 8.0%                                  | 8.0%   | Return on Com Equity <sup>E</sup> | 8.5%   |      |      |      |  |  |
| ELECTRIC OPERATING STATISTICS                       |                                       |                         |   |         |              | .6%                   | 1.1%        | 2.1%          | 2.2%                          | .9%    | 1.5%   | 1.7%   | 1.5%   | .6%                | 1.5%   | 2.0%                                  | 2.0%   | Retained to Com Eq                | 2.0%   |      |      |      |  |  |
|   |                                       |                         |   |         |              | 89%                   | 84%         | 73%           | 72%                           | 82%    | 78%    | 76%    | 79%    | 91%                | 81%    | 75%                                   | 76%    | All Div'ds to Net Prof            | 78%    |      |      |      |  |  |
|   |                                       |                         |   |         |              | Fixed Charge Cov. (%) | 315         | 317           | 264                           |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| ANNUAL RATES  |                                       |                         |   |         |              | Past 10 Yrs.          | Past 5 Yrs. | Est'd '14-'16 |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| of change (per sh)                                  |                                       |                         |   |         |              | 3.0%                  | 1.5%        | 1.5%          |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| Revenues  |                                       |                         |   |         |              | 1.5%                  | 2.5%        | 5.0%          |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| "Cash Flow"   |                                       |                         |   |         |              | 3.5%                  | 5.5%        | 4.5%          |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| Earnings  |                                       |                         |   |         |              | --                    | 2.5%        | 4.5%          |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| Dividends   |                                       |                         |   |         |              | --                    | 2.5%        | 4.5%          |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| Book Value  |                                       |                         |   |         |              | -.5%                  | 3.0%        | 1.5%          |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| Cal-endar   | QUARTERLY REVENUES (\$ mill.)         |                         |   |         | Full Year    |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
|   | Mar.31                                | Jun.30                  | Sep.30  | Dec.31  |              |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| 2015  | 6065                                  | 5589                    | 6483  | 5322    | 23459        |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| 2016  | 5377                                  | 5213                    | 6576  | 5577    | 22743        |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| 2017  | 5729                                  | 5555                    | 6482  | 5734    | 23500        |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| 2018  | 5750                                  | 5600                    | 6600  | 5800    | 23750        |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| 2019  | 5900                                  | 5700                    | 6950  | 5900    | 24450        |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| Cal-endar   | EARNINGS PER SHARE <sup>A</sup>       |                         |   |         | Full Year    |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
|   | Mar.31                                | Jun.30                  | Sep.30  | Dec.31  |              |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| 2015  | 1.09                                  | .87                     | 1.44  | .70     | 4.10         |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| 2016  | .83                                   | .90                     | 1.44  | .53     | 3.71         |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| 2017  | 1.02                                  | .98                     | 1.36  | .94     | 4.30         |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| 2018  | 1.05                                  | 1.05                    | 1.65  | 1.05    | 4.80         |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| 2019  | 1.10                                  | 1.10                    | 1.70  | 1.10    | 5.00         |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| Cal-endar   | QUARTERLY DIVIDENDS PAID <sup>B</sup> |                         |   |         | Full Year    |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
|   | Mar.31                                | Jun.30                  | Sep.30  | Dec.31  |              |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| 2014  | .78                                   | .78                     | .795  | .795    | 3.15         |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| 2015  | .795                                  | .795                    | .825  | .825    | 3.24         |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| 2016  | .825                                  | .825                    | .855  | .855    | 3.36         |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| 2017  | .855                                  | .855                    | .89   | .89     | 3.49         |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |
| 2018  |                                       |                         |   |         |              |                       |             |               |                               |        |        |        |        |                    |        |                                       |        |                                   |        |      |      |      |  |  |

**One of Duke Energy's utilities has reached a partial settlement of its rate case.** Duke Energy Progress filed for an increase of \$477 million (14.9%), based on a 10.75% return on a 53% common-equity ratio. The settlement with the staff of the North Carolina Utilities Commission (NCUC) would provide for a hike (before the pass-through of reduced federal income taxes) of \$127 million (4.0%), based on a return of 9.9% on a common-equity ratio of 52%. The treatment of deferred costs associated with storms and coal ash basin remediation has not been resolved, so far.

**Other rate cases are pending.** Duke Energy Carolinas asked the NCUC for an increase of \$647 million (13.6%), based on a 10.75% return on a 53% common-equity ratio. New tariffs should take effect in the second quarter. Duke asked the Kentucky commission for a boost of \$48.6 million (15%), based on a 10.3% return on a 49% common-equity ratio. New rates are likely to take effect in April.

**We estimate a sharp earnings increase in 2018, followed by a more moderate rise in 2019.** Last year, the

residential, 43%; commercial, 29%; industrial, 14%; other, 14%. Generating sources: coal, 27%; nuclear, 27%; gas, 23%; other, 1%; purchased, 22%. Fuel costs: 30% of revs. '16 reported deprec. rate: 2.8%. Has 28,800 employees. Chairman, President & CEO: Lynn J. Good. Inc.: DE. Address: 550 South Tryon St., Charlotte, NC 28202-1803. Tel.: 704-382-3853. Internet: www.duke-energy.com.

third-period tally was weakened by unfavorable weather conditions, an \$0.08-a-share write-off of a nonregulated wind farm, and a \$0.12-a-share charge for the cancelation of a nuclear project that was under consideration in Florida. Rate relief should be a positive factor for the bottom line each year. All told, we estimate share earnings of \$4.80 this year and \$5.00 in 2019.

**Some significant capital projects are under way.** Duke is building gas-fired plants in South Carolina and Florida and modernizing the electric system in Indiana and the western Carolinas. This will expand the company's rate base, and thus, its earning power. Duke also intends to expand its gas pipeline infrastructure. The company's goal for average annual profit growth is 4%-6%.

**This stock is ranked unfavorably for Timeliness, but offers a dividend yield that is well above the utility average.** The yield is about a percentage point above the norm for this industry. Total return potential over the 3- to 5-year period is attractive.

Paul E. Debbas, CFA February 16, 2018



# ATTACHMENT B

UNITED STATES OF AMERICA  
BEFORE THE  
FEDERAL ENERGY REGULATORY COMMISSION

In the Matter of:

DOCKET NUMBERS

SYSTEM ENERGY RESOURCES, INC.

ER89-678-000  
EL90-16-000  
EL90-45-000

DEPOSITION OF GLENN E. HARDER

Jackson, Mississippi

Monday and Tuesday

April 29 & 30, 1991

Deposition of Glenn E. Harder, called for  
examination pursuant to notice of deposition at the  
law offices of Wise Carter Child & Caraway, Sixth  
Floor Heritage Building, Jackson, Mississippi, before  
Polly J. Pinson, Court Reporter and Notary Public,  
State of Mississippi, when were present on behalf  
of the respective parties:

ROBERT S. WATERS, ESQ.  
WILLIAM M. DUDLEY, ESQ.  
Reid & Priest  
701 Pennsylvania Avenue, N.W.  
Washington, D. C. 20004  
On behalf of System Energy Resources, Inc.

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THE FREE LANCE REPORTER  
Post Office Box 22764  
Jackson, Mississippi 39225-2764

1 return on costs incurred to finance the capital  
2 expenditures of the plant using means other than  
3 common equity.

4 Q. Is the SERI tariff sometimes referred to as  
5 the cost of service tariff?

6 A. I think it could be referred to that way.

7 Q. Is it sometimes referred to as a formula  
8 rate?

9 A. Yes, sometimes.

10 Q. Does the SERI tariff allow for the automatic  
11 pass through of all the costs that are incurred on a  
12 monthly basis relating to the operation of Grand Gulf?

13 A. The costs that are properly includable in  
14 the operating accounts would be passed through.

15 Q. Is that a different sort of an arrangement  
16 from traditional rate making?

17 A. I think it's probably a permissible  
18 alternative to a test period based rate that probably  
19 you would view as the traditional alternative.

20 Q. What justifications in your view exist for  
21 the use of the cost of service tariff as opposed to  
22 the more traditional test period rate making?

23 A. Well, I believe due to the unique nature of  
24 the Grand Gulf unit, being the sole asset of System  
25 Energy, it enables the company to on a timely basis



1 pay their bills that perhaps could not be paid if a  
2 traditional test period base rate was implemented,  
3 because in a traditional test period base rate  
4 structure the cost of service is allocated out to  
5 customers on a cents per kilowatt hour basis. And  
6 with Grand Gulf being System Energy's sole revenue  
7 source, there are periods of time when it's down for  
8 refueling outages and maybe at times for unanticipated  
9 outages where there would be no ability to bill cost  
10 of service should a test period based rate structure  
11 be used.

12 The formula method or the unit power sales  
13 agreement method also is of benefit to customers  
14 because the ability to finance is enhanced, I believe,  
15 with the unit power sales agreement structure in that  
16 lenders are, at least to a degree of comfort, higher  
17 than they would have should System Energy use a test  
18 period base rate structure, can rely on the fact that  
19 the bills will be sent out and costs incurred will in  
20 fact be paid on a monthly basis to the extent they're  
21 prudent costs. That is of benefit in access to  
22 capital markets, probably has resulted in us being  
23 able to finance in times when otherwise we probably  
24 would not have been able to finance and does produce  
25 some cost of money benefit, I would presume.

1 Q. Are there any other benefits?

2 A. There probably are others that I can't think  
3 of right now, but those are certainly two major  
4 benefits.

5 Q. Are you familiar with the justification that  
6 even though the company gets an automatic recovery of  
7 additional higher costs, that the ratepayer gets the  
8 automatic pass through of lower costs on a timely  
9 basis?

10 A. Could you repeat that, please?

11 Q. Well, the justification that the FERC used  
12 that it can go up and it can go down, and it allows  
13 the ratepayer to get--are you aware of that one?

14 A. I'm not sure I'm aware of where that was  
15 used, but it certainly is a feature of the formula  
16 rate.

17 Q. What is it? Would you say it so I'll have  
18 your description of it?

19 A. Well, I presume you're talking about  
20 operating and maintenance costs in particular, which  
21 would mean that should there be economies achieved or  
22 better ways found out to do certain ongoing activities  
23 that cost less, that benefit would be reflected in  
24 System Energy's accounts and under the unit power  
25 sales agreement would be reflected in the O & M cost

1 billed for Grand Gulf.

2 Q. Does the cost of service tariff by the fact  
3 that ratepayers get the benefit of economies, does it  
4 reduce incentives for the company to achieve economy?

5 A. No.

6 Q. Why do you say that?

7 A. Because there are many considerations when  
8 you had to--when you evaluate what are a company's  
9 goals. One of the reasons that I say no is that we  
10 continually are striving to be recognized as a cost  
11 efficient operation relative to other units, nuclear  
12 units in the industry and relative to the other  
13 sources of generation in our own system. We want to  
14 be an economical provider of power. There are  
15 competitive reasons the system would like to see us--  
16 all units run at lowest efficiently--lowest efficient  
17 prudent cost possible to improve the system's  
18 competitive position relative to other sources of  
19 power any competitors may have; so, I would say  
20 absolutely we are very in tune and very conscious of  
21 trying to produce the most efficient and economical  
22 costs related to producing power at Grand Gulf.

23 Q. How does Grand Gulf stack up compared to  
24 other nuclear plants?

25 A. Very well.

1 Q. Can you tell me how, give me some  
2 description of it?

3 A. Well, I mean, there are all types of ways  
4 when you say stack up, you can talk about in terms of  
5 regulatory performance or you can talk in terms of  
6 cost performance or you can talk in terms of safety  
7 performance. Which one in particular are you  
8 referring to?

9 Q. Since we were talking about costs and cost  
10 competitiveness, and so on, that's the one I was  
11 interested in.

12 A. I think you have to look at it in two  
13 features; one and the one that we track most often is  
14 how do we stack up--does Grand Gulf stack up relative  
15 to the operations and maintenance costs compared with  
16 other units in the industry. And on basic nonfuel  
17 operation and maintenance costs, Grand Gulf is--looks  
18 very well, does very well relative to the industry.  
19 Our fuel costs have been a little higher than other  
20 units in the industry, but that is coming down. So,  
21 we see ourselves at Grand Gulf as being--comparing  
22 very favorably with other units in the industry. Our  
23 goal is to be in the top quartile of cost performance  
24 in the industry.

25 Q. Are you?

1 A. We're not quite there yet, but we're close.

2 Q. Do you know what the cost per kilowatt hour  
3 approximately say in 1990 or 1989, some period of  
4 time, was for electricity generated by Grand Gulf?

5 A. For the year of 1990, it was somewhere  
6 between 11 and 12 cents a kilowatt hour. This year,  
7 year to date, I would say we're probably running at  
8 nine or under cents per kilowatt hour. The reason--or  
9 let me just talk about the other way of comparing the  
10 costs. You know, the historical capital investment  
11 for Grand Gulf was a significant capital investment.  
12 So, if you track the cost--total cost billed,  
13 including a return on the capital investment and  
14 depreciation of the capital investment, Grand Gulf is  
15 costly compared to other sources of power. But, as I  
16 said, our goals are mainly over the things that we  
17 think we can directly influence--the operations,  
18 maintenance, fuel costs--by doing--making good  
19 decisions on which types of services are required and  
20 which activities we undertake. So, our comparisons  
21 are--and goals are--basically revolve around  
22 efficiently using our operating and maintenance, fuel,  
23 and ongoing additional capital expenditure budgets.

24 Q. Was there an outage in 1990?

25 A. Yes.

# ATTACHMENT C

# Grand Gulf Nuclear Station Power Uprate

08/01/2010

By



An uprate currently being planned at Entergy's Grand Gulf Nuclear Station will make it among the most powerful nuclear unit of its type in the world.

**By Ann Day Becker, Communications Manager, Entergy Nuclear**

In 2012, Grand Gulf Nuclear Station in Port Gibson, Miss., will earn a new distinction in the global nuclear industry when an extended power uprate (EPU) makes it among the single most powerful nuclear generating unit of its type in the world.

The upgrade will increase Grand Gulf's production by more than 13 percent, or approximately 178 MWe, bringing total (gross) output of the General Electric boiling water reactor to over 1,500 MWe.

Since the 1970s, power uprates have been a common strategy in the nuclear industry to increase the generating capacity of reactors. Because uprates affect a reactor's licensed power level, utilities must apply to the Nuclear Regulatory Commission for permission to amend their operating license for a power uprate.

According to the NRC's website, 116 uprates have been approved in the U.S. as of January 2008, resulting in a gain of approximately 15,600 MWt or 5,200 MWe at existing plants. The NRC reports that collectively, these uprates have added generating capacity to the nation's power grid equivalent to more than five new reactors. (MW thermal is a measure of the heat produced in the reactor, while MW electrical is a measure of the electricity produced by the generator.)

Grand Gulf's decision to perform the EPU has been in the works since 2003 but was put on hold when industry-wide issues surfaced with concerns about fuel failures and cracking in steam dryers. Entergy's plan was to re-evaluate the uprate annually while the industry gained a better understanding of the effect of power uprates on fuel performance and steam dryer structural integrity.

"The steam dryer cracking issue is one of the primary reasons for NRC delays or rejections of EPU submittals," said Jeff Richardson, director of major projects for Entergy's nuclear fleet power uprate initiative. "The steam dryer isn't necessarily the most expensive component; the real issue is regulatory. The NRC requires that we add 100 percent margin in addition to ASME requirements to ensure that dryers are exceptionally robust and strong compared to limits and operating conditions."

Positioned in the top of the reactor vessel, the steam dryer removes moisture droplets from steam produced by the reactor before it travels to the turbines. Purifying the steam increases efficiency, reduces radioactive contamination and reduces wear and tear on turbine components.

By 2008, the industry's fuel question resolved itself with the introduction of stronger, new-generation fuel designed to withstand higher operating temperatures and pressures. However, concerns about steam dryer cracking are left up to individual plants to resolve through research and analysis to satisfy NRC requirements.

In addition to the regulatory burden, modifying or replacing a steam dryer is a time- and labor-intensive task to add to the scope of an EPU outage. A steam dryer can weigh anywhere from 40 to 60 tons. Because it is located on the nuclear side of the plant, project planners must factor in measures for limiting radiation exposure to outage workers.

Entergy refueling outages are typically scheduled for 25 to 30 days, a duration that can more than triple for outages involving EPUs and extensive equipment replacements and modifications.

Plants considering uprates have three options when it comes to the steam dryer question: They can demonstrate that the existing steam dryer will perform within required operating margins for an uprate, they can perform modifications to the steam dryer to strengthen it for increased demands or they can replace the steam dryer.

In 2008, Grand Gulf's uprate team decided to move forward with structural analysis of the steam dryer. During the fall refueling outage, strain gauges were installed on main steam lines to measure pressure and stress at multiple points. When the plant returned to power, engineers plugged operating data into a 3-D finite element analysis



model to determine if the dryer and associated piping and structural supports could perform within required ASME margins under uprate conditions.

“The model understands what happens to a component when stress and pressure are applied and subjects the model to a spectrum of forces,” Richardson said. It’s a sequential, iterative process that requires high-powered computers to iterate through a number of sequences in different scenarios to determine if there are problems. Engineers could build the model out to explore problem areas in more detail, which is called submodeling and takes even more time. “In all, the analysis took nearly a year to complete,” Richardson said.

In parallel with data analysis and submodeling, the team proceeded with a path for replacement in case the steam dryer didn’t meet the new operating criteria. By the end of 2009, data analysis pointed to replacement as the necessary option. That’s when Grand Gulf committed to the EPU and began contracting for equipment and services for the uprate outage in mid-2012.

In addition to a new steam dryer, Grand Gulf will replace several major components with new models that are designed to handle higher process flow capacities and power output. They include the main generator, high-pressure turbine rotor, heat exchangers, main feedwater heaters, moisture separator reheaters and main transformers. The plant’s cooling capacity will also be enhanced.

Replacing all of the equipment in a single outage is a large scope of work. “We’re talking about significant components that are in some cases radioactive,” Richardson said. Completing the work will require a choreography of cranes, rigging and moving major pieces of equipment. Any one of these evolutions could easily take 30 or more days and cost anywhere from \$20 million to \$30 million.

Ok

During the spring 2010 refueling outage, Grand Gulf employees conducted detailed plant walk-downs to perform laser mapping to build 3-D models of work spaces. They’ll use the maps to calculate movement paths for equipment.

“The planning and design have to take every square inch into consideration,” Richardson said. “Can we get X number of bodies in Y amount of square footage to get things done?” In addition to the complexity of the job, the plant must ensure safety oversight and training.

During a typical refueling outage, Grand Gulf brings in hundreds of contract workers who are required to complete a series of background checks, drug screenings, training and testing before being authorized to access the plant. For the 2012 outage, that number will surge to as much as double the typical volume, bringing with it demands on security, access control, dosimetry, training, facilities, food services and even roadways leading to the site.

“It will require everything from additional bathrooms and parking spaces to improvements to local roads to support more traffic,” Richardson said.

Preparations for refueling outages always begin well in advance and that’s especially the case for an EPU. Entergy created a corporate organization specifically to oversee and manage EPUs for its nuclear fleet. The centralized group mainly concentrates on contract negotiations, financial modeling and analysis and project oversight. Additionally, the site EPU team is staffed with project management, engineering and construction personnel who execute the project implementation. Their work is supplemented by around two dozen personnel directly contracted by Entergy to assist with the project.

The Shaw Group Inc. was awarded the contract for engineering, procurement and construction and has overall responsibility for the EPU with the exception of the steam dryer and turbine components.

GE Hitachi is in charge of work related to the steam dryer, including design, manufacture, delivery and installation. The company will also perform analyses and engineering studies to satisfy regulatory requirements for the uprate and will work with the Entergy team to prepare the licensing submittal for the NRC.

Siemens will perform all tasks related to high-pressure turbine and generator replacement and related upgrades or replacements of auxiliary equipment.

In addition to major contractors, dozens of smaller companies have been contracted to supply a broad range of equipment and service needs for the EPU.

The NRC isn't the only entity that must grant a stamp of approval for Grand Gulf's EPU. Entergy's customers also had to give their go-ahead to the over \$570 million project, which includes uprate and transmission grid upgrades, through a review process conducted by the Mississippi Public Service Commission in late 2009.

"We performed a careful analysis of least-cost electrical sources for customers and presented our case to the commission," Richardson said. "The additional megawatts gained from the uprate will displace other forms of higher-cost electricity and those savings will offset the capital cost of the investment."

The EPU is part of Entergy's overall plan to close a growing gap between the amount of power the company produces and the amount customers use. Grand Gulf can produce electricity more cheaply than the company can buy power from the open market.

Grand Gulf, which celebrated its 25th anniversary in July, is among the most affordable source of electricity in Mississippi, generating power at approximately 0.5 cents per kilowatt hour. This saves an estimated \$200,000 to \$600,000 a day for Entergy customers in the state, depending on the price of natural gas. More than half of the utility's power is produced using natural gas, so Grand Gulf provides much-needed fuel diversity.

The reliability of nuclear energy when compared to other fuel sources is another endorsement for power uprates. Nuclear energy is the most reliable energy source in the nation, according to a report released in May 2010 by the American Nuclear Society.

Between 2007 and 2009, Entergy's 11 nuclear plants were online producing electricity more than 90 percent of the time. Entergy's nuclear production is significant when compared to capacity factors of other forms of energy. The Nuclear Energy Institute reports that over the same three-year period, steam turbine coal plants managed a capacity factor of 70.8 percent while combined cycle natural gas plants achieved a capacity factor of 41.7 percent. Capacity factor for wind was 31.1 percent.

Increasing the use of nuclear energy to meet growing energy demands will also be a boon for the environment. During 2009, Grand Gulf Nuclear Station avoided the emission of 45,029 metric short tons of sulfur dioxide (SO<sub>2</sub>); 17,920 metric short tons of nitrogen oxide (NO<sub>x</sub>); and 9.64 million metric tons of carbon dioxide (CO<sub>2</sub>), the principal greenhouse gas, all of which would have resulted from other power sources.

"The uprate represents a major investment in Mississippi's economy and energy infrastructure," Richardson said. It's also a validation of Grand Gulf's excellent safety and operating record over the last 25 years. "We couldn't

have gotten to this point unless we had proven that we are a safe, responsible operator of nuclear plants.”

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## Grand Gulf goes for big uprate

14 May 2010

**US utility Entergy has awarded a contract to the Shaw Group to perform modifications at its single-unit Grand Gulf nuclear power plant in Mississippi that will increase the unit's generating capacity by almost 14%.**

Under the contract - worth \$197 million - Shaw will provide engineering, procurement and construction services designed to add some 178 MWe of power generation to the 1297 MWe boiling water reactor (BWR). Engineering and procurement are underway, Shaw said, with construction to follow to install plant modifications in spring 2012. The uprate would make Grand Gulf the largest-generating nuclear reactor in the USA. Currently, the plant accounts for 22.3% of Mississippi's electricity generation.



*Grand Gulf (Image: NRC)*

Shaw has performed more than 60 uprate projects and studies on BWRs and pressurized water reactors (PWRs), adding more than 3000 MWe to the US grid.

In April 2009, Entergy Nuclear renewed its existing contract with the Shaw for the provision of nuclear maintenance services to its fleet of eleven reactors at nine nuclear power plants. Shaw said that its scope of work includes routine maintenance and modifications, refuelling outage services and capital construction. The value of the six-year contract was not disclosed.

Entergy owns eleven nuclear units at nine plant sites, primarily in northeastern and southern USA. The eleven nuclear units include five General Electric BWRs, three Combustion Engineering PWRs, one Babcock and Wilcox PWR, and two Westinghouse PWRs.

According to the US Nuclear Regulatory Commission (NRC), which must approve changes in engineering at nuclear power plants, a survey of reactor licensees in December 2009 indicated that some 39 applications are likely to be submitted to the NRC over the next five years for power uprates totalling about 2419 MWe of new generating capacity.

### Uprate options

The NRC recognises three categories of power uprates:

'Measurement uncertainty recapture' power uprates, which involve implementing enhanced techniques for calculating reactor power and can typically increase reactor capacity by up to 2%;

'Stretch' power uprates, which usually involve changes to instrumentation settings but are

Since 1977, the NRC has approved a total of 129 uprate projects which together have added some 5726 MWe of generating capacity at existing plants.

*Researched and written  
by World Nuclear News*

within the design capacity of the plant and can typically add up to about 7% capacity; and

'Extended' power uprates, which involve significant modifications to major plant equipment and can result in up to 20% capacity increases.

ISSN 2040-5766

# ATTACHMENT D

CERTAIN RIGHTS OF THE LESSOR UNDER THIS FACILITY LEASE HAVE BEEN ASSIGNED TO, AND ARE SUBJECT TO A SECURITY INTEREST IN FAVOR OF THE INDENTURE TRUSTEE UNDER TRUST INDENTURE, DEED OF TRUST, MORTGAGE, SECURITY AGREEMENT AND ASSIGNMENT OF FACILITY LEASE NO. 2 DATED AS OF DECEMBER 1, 1988. THIS FACILITY LEASE HAS BEEN EXECUTED IN SEVERAL COUNTERPARTS. SEE SECTION 22(e) OF THIS FACILITY LEASE FOR INFORMATION CONCERNING THE RIGHTS OF HOLDERS OF VARIOUS COUNTERPARTS HEREOF.

THIS COUNTERPART IS NOT THE ORIGINAL COUNTERPART.

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## **FACILITY LEASE NO. 2**

dated as of December 1, 1988

between

**MERIDIAN TRUST COMPANY**

and **STEPHEN M. CARTA,**

not in their individual capacities, but solely as Owner Trustee  
under Trust Agreement No. 2, dated as of December 1, 1988,  
with Lease Management Realty Corporation IV,

*Lessor*

and

**SYSTEM ENERGY RESOURCES, INC.,**

*Lessee*

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**Sale and Leaseback of an Undivided Interest in  
Grand Gulf Nuclear Station Unit No. 1**

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any part thereof, or, except as provided in Section 8(f), to pay the cost of alteration, rebuilding, replacement, repair or maintenance of Unit 1, any Capital Improvement or the Plant Site, or any part thereof, and the Lessee expressly waives the right to perform any such action at the expense of the Lessor pursuant to any law at any time in effect.

(b) *Inspection.* The Lessor, the Owner Participant, the Indenture Trustee, the Collateral Trust Trustee and prospective purchasers of the Undivided Interest or the beneficial interest in the Trust Estate (or their respective authorized representatives with appropriate security clearance, if necessary) shall have the right to inspect the Plant (subject, in each event, to the Plant Agreements, Applicable Law, applicable confidentiality undertakings and procedures established by the Lessee) at their expense at such times and as often as shall be reasonably requested. The Lessor, the Owner Participant and prospective purchasers of the Undivided Interest or the beneficial interest in the Trust Estate and their respective authorized representatives (with appropriate security clearance if necessary) shall have the right to inspect, at their expense, the books and records of the Lessee relating to Unit 1, and make copies of and extracts therefrom (subject as aforesaid) and may, at their expense, discuss the Lessee's affairs, finances and accounts with its executive officers, all at such times and as often as may be reasonably requested. None of the Lessor, the Owner Participant, the Indenture Trustee and the Collateral Trust Trustee shall have any duty whatsoever to make any inspection or inquiry referred to in this Section 8(b) and shall not incur any liability or obligation by reason of not making any such inspection or inquiry.

(c) *Capital Improvements.* The Lessee shall, if and to the extent required of it under the Plant Agreements or Applicable Law, at its sole expense (except as provided in Section 8(f)), promptly, but subject to Section 8(a) hereof, participate in the making of any Capital Improvement to Unit 1. The Undivided Interest Percentage of the net proceeds of (x) any sale or other disposition of property removed from Unit 1 received (without deduction of any amount set off or deducted by any Person claiming a right against the Lessee to do so) by, or credited to the account of, the Lessee in accordance with the Plant Agreements and (y) any insurance proceeds received (without deduction of any amount set off or deducted by any Person claiming a right against the Lessee to do so) for the account of the Lessor or the Lessee in respect of the loss or destruction of, or damage or casualty to, any such property shall be applied as provided in Section 9(g), (h) or (i), as the case may be. The Undivided Interest Percentage in property at any time removed from Unit 1 shall remain the property of the Lessor, no matter where located, until such time as a Capital Improvement constituting a replacement of such property shall have been installed in Unit 1 or such removed property has been disposed of in accordance with the Plant Agreements. Simultaneously with such disposition, title to the Lessor's undivided interest in the removed property shall vest in the Person receiving such property, free and clear of any and all claims or rights of the Lessor. Unless paragraph (iii) of Section 8(e) shall be applicable, upon the incorporation of a Capital Improvement in Unit 1, without further act, (x) title to an undivided interest equal to the Undivided Interest Percentage in such Capital Improvement shall vest in the Lessor and (y) such undivided interest in such Capital Improvement shall become subject to this Facility Lease and be deemed to be part of the Undivided Interest for all purposes hereof to the same extent that the Lessor had a like undivided interest in the property originally incorporated or installed in Unit 1. The Lessee warrants and agrees that the Lessor's interest in all Capital Improvements shall be free and clear of all Liens, except Permitted Liens.

(d) *Reports.* To the extent permissible, the Lessee shall prepare and file in a timely fashion, or, where the Lessor shall be required to file, the Lessee shall prepare or cause to be prepared and delivered to the Lessor within a reasonable time prior to the date for filing, any reports with respect to Unit 1, the Undivided Interest, the Ground Lease Property or the condition or operation thereof that shall be required to be filed with any Governmental Authority. On or before March 1 of each year (commencing March 1, 1990) and on the Lease Termination Date, the Lessee shall furnish the Lessor and the Owner Participant with a report stating the total cost of all Capital Improvements and describing separately and in reasonable



detail each Capital Improvement (or related group of Capital Improvements) made during the period from the date hereof to December 31, 1989 in the case of the first such report and during the period from the end of the period covered by the last previous report to the December 31 immediately preceding such report in the case of subsequent reports. On or before March 1 in each year (commencing March 1, 1990) and at such other times as the Lessor or the Owner Participant shall reasonably request in writing, the Lessee will report in writing to the Lessor with respect to (i) the capital expenditures contemplated by the most recent annual budget for Unit 1 and (ii) the current plans (if any) which the Lessee may have for the financing of its share (in accordance with the Plant Agreements) of the same under Section 8(f).

(e) *Title to Capital Improvements.* Title to an undivided interest, equal to the Undivided Interest Percentage, in each Capital Improvement to Unit 1 shall vest as follows:

(i) in the case of each Nonseverable Capital Improvement, whether or not the Lessor shall have financed or provided financing (in whole or in part) for such undivided interest in such Capital Improvement by an Additional Equity Investment or a Supplemental Financing, or both, effective on the date such Capital Improvement shall have been incorporated or installed in Unit 1, the Lessor shall, without further act, acquire title to such undivided interest in such Capital Improvement;

(ii) in the case of each Severable Capital Improvement, if the Lessor shall have financed (by an Additional Equity Investment or a Supplemental Financing, or both) the Undivided Interest Percentage of the cost of such Capital Improvement, or if such Capital Improvement shall be required by Applicable Law or pursuant to Section 8(a)(i), 8(a)(ii) or, to the extent of compliance with Governmental Actions not significantly more onerous than those in effect on the Closing Date, 8(a)(iii), the Lessor shall, without further act, acquire title to such undivided interest in such Capital Improvement; and

(iii) in the case of each Severable Capital Improvement which does not constitute a Capital Improvement required to be made by Applicable Law or pursuant to Section 8(a)(i), 8(a)(ii) or, to the extent of compliance with Governmental Actions not significantly more onerous than those in effect on the Closing Date, 8(a)(iii), if the Lessor shall not have financed (by either an Additional Equity Investment or a Supplemental Financing, or both) the Undivided Interest Percentage of the cost of such Capital Improvement, the Lessee shall retain title to such undivided interest;

*provided, however,* that if, as a result of the foregoing, title to an undivided interest in a Severable Capital Improvement which is in replacement of any component of Unit 1 vests in the Lessor, title to an equivalent undivided interest in the replaced component shall vest in the Lessee at the time of such replacement, provided no Event of Default shall have occurred and be continuing at such time. Immediately upon title to such undivided interest in any Capital Improvement vesting in the Lessor pursuant to paragraph (i) or paragraph (ii) of this Section 8(e), such undivided interest in such Capital Improvement shall, without further act, become subject to this Facility Lease and be deemed part of the Undivided Interest and Unit 1 for all purposes hereof.

(f) *Funding of the Cost of Capital Improvements.* The Lessee shall give the Lessor and the Owner Participant reasonable advance notice before placing in service any Capital Improvement to Unit 1 the cost of which exceeds \$100,000,000 in the aggregate. The Owner Participant shall have the option, in its sole discretion, of financing through the Lessor the Undivided Interest Percentage of the cost of any Capital Improvement, or any other Capital Improvement presented to the Owner Participant for financing, including or not including the making of an investment by the Owner Participant (an "Additional Equity Investment") and the issuance of one or more Additional Notes, all on terms acceptable to the Lessee and the Owner Participant. In the case of any Capital Improvement whose cost is to be incurred during the last five years of the Basic Lease Term, if the Lessee shall not have given the notice specified in clause (ii) of Sec-

# ATTACHMENT E

**UNITED STATES OF AMERICA  
BEFORE THE  
FEDERAL ENERGY REGULATORY COMMISSION**

LOUISIANA PUBLIC SERVICE  
COMMISSION

VERSUS

SYSTEM ENERGY RESOURCES,  
INC., and  
ENTERGY SERVICES, INC.

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DOCKET NO. EL18-\_\_\_\_\_

**NOTICE OF COMPLAINT**

April \_\_, 2018

Take notice that on April 27, 2018, pursuant to section 206, 306 and 309 of the Federal Power Act and Rule 206 of the Commission's Rules of Practice and Procedure, the Louisiana Public Service Commission filed a formal complaint against System Energy Resources, Inc. and Entergy Services, Inc. The complaint alleges that System Energy's return on equity is unjustly and unreasonably excessive, its capital structure is unjustly and unreasonably rich with equity, and its depreciation rates are excessive.

The Complainant certifies that copies of the Complaint were served on contacts for Respondents.

Any person desiring to intervene or to protest this filing must file in accordance with Rules 211 and 214 of the Commission's Rules of Practice and Procedure (18 CFR 385.211 and 385.214). Protests will be considered by the Commission in determining the appropriate action to be taken, but will not serve to make protestants parties to the proceeding. Any person wishing to become a party must file a notice of intervention or motion to intervene, as appropriate. The Respondent's answer and all interventions, or protests must be filed on or before the comment date. The Respondent's answer, motions to intervene, and protests must be served on the Complainants.

The Commission encourages electric submission of protests and interventions in lieu of paper using the "eFiling" link at <http://www.ferc.gov>. Persons unable to file electronically should submit an original and 5 copies of the protest or intervention to the Federal Energy Regulatory Commission, 888 First Street, NE, Washington, DC 20426.

This filing is accessible on-line at <http://www.ferc.gov>, using the "eLibrary" link and is available for review in the Commission's Public Reference Room in Washington, DC. There is an "eSubscription" link on the web site that enables subscribers to receive email notification when a document is added to a subscribed docket(s). For assistance with any FERC Online service, please email [FERCOnlineSupport@ferc.gov](mailto:FERCOnlineSupport@ferc.gov), or call (866) 208-3676 (toll free). For TTY, call (202) 502-8659.

Comment Date: \_\_\_\_\_, 2018

Kimberly D. Bose,  
Secretary.